

Attachment 1 - Pricing	
Contractor:	Zeva, Incorporated
Contract Number:	PB70786
Lots Awarded:	Lot 2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Zeva, Incorporated Approved Price List			Number of Approved Titles:	28	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	54151STECH1	Information Technology Tech I Associate	Completes tasks and sets priorities based on supervisor direction Be active participate in a small project team. Ability to present persuasively and effectively.	Associate Degree	0+	\$80.16
2	54151STECH2	Information Technology Tech II Consultant	Completes tasks and sets priorities without supervision. If needed, can supervise and set priorities for others. Can lead a small project team Ability to present persuasively and effectively Able to effectively facilitate meetings with project team member.	Associate Degree	3+	\$100.20
3	54151STECH3	Information Technology Tech III Consultant	Can scope out a simple or semi complex project based on business requirements and achievable benefits. Can create a semi complex project plan and Statement of Work Can lead a semi complex project to completion on time and on budget. Able to effectively facilitate meetings with project sponsors. Evaluate, design, and implement enterprise IT based business solutions, often working on site to help customers deploy their solutions. Can lead teams for deployment activities and to meet deliverables Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills.	Bachelor's Degree	5+	\$127.31
4	54151STECH4	Information Technology Tech IV Principal	Can scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement of Work Can lead a complex project to completion on time and on budget. Able to effectively facilitate meetings with Microsoft senior management Viewed as a functional expert with full awareness of business solutions Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer's business problem to an end to end technology solution (MS Services specific). Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships	Bachelor's Degree	7+	\$148.54
5	54151STECH5	Information Technology Tech V Architect	Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of Recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline.	Bachelor's Degree	10+	\$165.51
6	54151STECH6	Information Technology Tech VI Subject Matter Expert	Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to 7 program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction.	Master's Degree	14+	\$240.48
7	54151STECH7	Information Technology Tech VII Sr. Subject Matter Expert	Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction.	Master's Degree	17+	\$272.21
8	541519ICAM2	Identity and Access Management Tech II Consultant	Completes tasks and sets priorities without supervision. If needed, can supervise and set priorities for others. Can lead a small project team Ability to present persuasively and effectively Able to effectively facilitate meetings with project team member.	Associate Degree	3+	\$98.08
9	541519ICAM3	Identity and Access Management Tech III Sr Consultant Manager	Can scope out a simple or semi complex project based on business requirements and achievable benefits. Can create a semi complex project plan and Statement of Work Can lead a semi complex project to completion on time and on budget. Able to effectively facilitate meetings with project sponsors. Evaluate, design, and implement enterprise IT based business solutions, often working on site to help customers deploy their solutions. Can lead teams for deployment activities and to meet deliverables Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills.	Bachelor's Degree	5+	\$141.94
10	541519ICAM4	Identity and Access Management Tech IV Principal	Can scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement of Work Can lead a complex project to completion on time and on budget. Able to effectively facilitate meetings with Microsoft senior management Viewed as a functional expert with full awareness of business solutions Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer's business problem to an end to end technology solution (MS Services specific). Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships	Bachelor's Degree	7+	\$156.17

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11	541519ICAM5	Identity and Access Management Tech V Architect	Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline.	Bachelor's Degree	10+	\$174.00
12	541519ICAM6	Identity and Access Management Tech VI Subject Matter Expert	Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction.	Bachelor's Degree	14+	\$230.11
13	541519PIV1	ICAM SECURITY SUBJECT MATTER EXPERT—LEVEL I	Expert consulting in PKI Key Recovery, Keys and certificates from Federal Certificate Authorities, Secure key vaults, Design technical solutions to securely recover keys, Evaluate designs against ICAM, PKI, and FIPS policies and standards, Support implementation of Key Recovery solutions in test environments, Demonstrate solution components against all requirements, Develop Key Recovery Policy Statements to describe methods and address compliance ICAM/PKI policies, Support audits for solutions utilizing, recovering, and/or hosting PKI certificates, Address compliance questions, Provide support for the operation and maintenance of solutions, Complete requirements to obtain certificates, Document process for issuance of selected certificate types, BSD Application Testing in DEV/SIT, Test issuance of selected certificate types.	Bachelor's Degree	8+	\$199.56
14	541519PIV2	ICAM SECURITY SUBJECT MATTER EXPERT—LEVEL II	Implement multi-factor authentication for privileged accounts/users, Design, implement and deploy solutions for use of PIV credential authentication, Provide policy and technology guidance, Responsible for advanced mapping, Federal PIV card credentialing and implementation within Microsoft technology environments, Derive credentials to enable reading of encrypted email message on mobile devices. Responsible for migration of PKI credentialing, PKI keys 11 and certificates, Expertise in Federal PKI program, Microsoft, Entrust ICAM and Federal Information Processing Standard (FIPS) policies, procedures, tools and methods, Design of CA upgrade/migration, Install and test CA configuration, Develop and document implementation plan, Complete deployment and verify issuance of certificates.	Bachelor's Degree	12+	\$237.65
15	54151HACS1	Cybersecurity Engineer - Associate	Possess knowledge of CDM cybersecurity tools (IBM Big Fix, Splunk, Tenable Nessus, Archer GRC, Forescout Counteract, etc.) are of primary interest. This includes what modulus the tools consist of the features provided by that module, and data the tools can provide. Possess knowledge and understanding of System Engineer Lifecycle. Possess knowledge and experience with IT system deployments or IT operational support in the public sector. Cybersecurity deployments and operations of primary interest. Possess interpersonal skills, ability to effectively facilitate and interact with Agency/CDM PMO/other contractors on CDM engineering requirements. Completes tasks and sets priorities based on supervisor direction Be active participate in a small project team. Ability to present persuasively and effectively.	Associate Degree	1+	\$81.60
16	54151HACS2	Cybersecurity Engineer - Consultant	Possess knowledge of CDM cybersecurity tools (IBM Big Fix, Splunk, Tenable Nessus, Archer GRC, Forescout Counteract, etc.) are of primary interest. This includes what modulus the tools consist of the features provided by that module, and data the tools can provide. Possess knowledge and understanding of System Engineer Lifecycle. Possess knowledge and experience with IT system deployments or IT operational support in the public sector. Cybersecurity deployments and operations of primary interest. Possess interpersonal skills, ability to effectively facilitate and interact with Agency/CDM PMO/other contractors on CDM engineering requirements. Completes tasks and sets priorities without supervision. Able to effectively facilitate meetings with project team member.	Associate Degree	2+	\$95.68
17	54151HACS3	Cybersecurity Engineer - Sr Consultant	Possess knowledge of CDM cybersecurity tools (IBM Big Fix, Splunk, Tenable Nessus, Archer GRC, Forescout Counteract, etc.) are of primary interest. This includes what modulus the tools consist of the features provided by that module, and data the tools can provide. Possess knowledge and understanding of System Engineer Lifecycle. Possess knowledge and experience with IT system deployments or IT operational support in the public sector. Cybersecurity deployments and 13 operations of primary interest. Possess interpersonal skills, ability to effectively facilitate and interact with Agency/CDM PMO/other contractors on CDM engineering requirements. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills.	Bachelor's Degree	4+	\$118.18

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18	54151HACS4	Cybersecurity Engineer - Principal Consultant	Possess knowledge of CDM cybersecurity tools (IBM Big Fix, Splunk, Tenable Nessus, Archer GRC, Forescout Counteract, etc.) are of primary interest. This includes what modulus the tools consist of the features provided by that module, and data the tools can provide. Possess knowledge and understanding of System Engineer Lifecycle. Possess knowledge and experience with IT system deployments or IT operational support in the public sector. Cybersecurity deployments and operations of primary interest. Possess interpersonal skills, ability to effectively facilitate and interact with Agency/CDM PMO/other contractors on CDM engineering requirements. Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships.	Bachelor's Degree	6+	\$142.82
19	54151HACS5	Cybersecurity Engineer - Architect	Possess knowledge of CDM cybersecurity tools (IBM Big Fix, Splunk, Tenable Nessus, Archer GRC, Forescout Counteract, etc.) are of primary interest. This includes what modulus the tools consist of the features provided by that module, and data the tools can provide. Possess knowledge and understanding of System Engineer Lifecycle. Possess knowledge and experience with IT system deployments or IT operational support in the public sector. Cybersecurity deployments and operations of primary interest. Possess interpersonal skills, ability to effectively facilitate and interact with Agency/CDM PMO/other contractors on CDM engineering requirements. Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline	Bachelor's Degree	8+	\$167.30
20	54151HACS6	Project Manager I	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts projects meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. Completes tasks and sets priorities without supervision. If needed, can supervise and set priorities for others. In general, work complexity and responsibility will be greater at higher levels.	Associate Degree	2+	\$117.28
21	54151HACS7	Project Manager II	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts projects meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. Evaluate, design, and implement enterprise IT based business solutions, often working on site to help customers deploy their solutions. Can lead teams for deployment activities and to meet deliverables Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills. In general, work complexity and responsibility will be greater at higher levels.	Bachelor's Degree	4+	\$139.38
22	54151HACS8	Project Manager III	Performs day-to-day management of delivery order projects, from original concept through final implementation. Utilizes proven skills in those technical areas addressed by the delivery order to analyze new and complex project related problems and create innovative solutions involving financial management, scheduling, technology, methodology, tools, and solution components. Organizes, directs, and coordinates the planning and production of all activities associated with 15 assigned delivery order projects. Defines project scope and objectives including developing detailed work plans, schedules, project estimates, resource plans, status reports, and project and financial tracking and analysis. Conducts projects meetings and ensures quality standards. Provides technical and strategic guidance to project team and reviews project deliverables. Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer's business problem to an end to end technology solution (MS Services specific). Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships. In general, work complexity and responsibility will be greater at higher levels.	Bachelor's Degree	6+	\$163.28

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23	54151HACS9	Program Manager	Manages contract support operations from complex, mission-critical, and strategic programs which may involve multiple projects and groups of personnel at multiple locations. Utilizes proven leadership skills to organize, direct, and deploy resources with broad technical, business, and industry expertise. Oversees program budget, schedules and all aspects of financial management of the program. Effectively manage funds, personnel, production standards, and resources (equipment and facilities) and ensures quality and timely delivery of all contractual items. Serves as focal point of contact with client regarding all program activities. In general, work complexity and responsibility will be greater.	Bachelor's Degree	8+	\$192.92
24	54151HACS10	Cyber Risk Analyst - Associate	Uses technical experience to quickly understand multiple networked computer environments and determine whether the appropriate level of security measures are in-effect based on applicable security best practices and/or governing policies and regulations. Completes tasks and sets priorities based on supervisor direction. Be active participant in a small project team. Ability to present persuasively and effectively. In general, work complexity and responsibility will be greater at higher levels.	Associate Degree	1+	\$81.60
25	54151HACS11	Cyber Risk Analyst - Consultant	Uses technical experience to quickly understand multiple networked computer environments and determine whether the appropriate level of security measures are in-effect based on applicable security best practices and/or governing policies and regulations. Demonstrates knowledge and understanding of multiple IS attack vectors and how to effectively detect them. Can lead a small project team, ability to present persuasively and effectively, and able to effectively facilitate meetings with project team member. In general, work complexity and responsibility will be greater at higher levels.	Associate Degree	2+	\$101.30
26	54151HACS12	Cyber Risk Analyst - Sr. Consultant	Uses technical experience to quickly understand multiple networked computer environments and determine whether the appropriate level of security measures are in-effect based on applicable security best practices and/or governing policies and regulations. Demonstrates knowledge and understanding of multiple IS attack vectors and how to effectively detect them. Hands-on experience in compliance auditing, security reviews, or vulnerability assessments is required. Advanced analytical skills and strong multitasking skills to effectively manage multiple activities, including cross-team dependent activities simultaneously, is required. Can lead teams for deployment activities and to meet deliverables. Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills. In general, work complexity and responsibility will be greater at higher levels.	Bachelor's Degree	4+	\$118.18
27	54151HACS13	Cyber Risk Analyst - Principal Consultant	Uses technical experience to quickly understand multiple networked computer environments and determine whether the appropriate level of security measures are in-effect based on applicable security best practices and/or governing policies and regulations. Demonstrates knowledge and understanding of multiple IS attack vectors and how to effectively detect them. Hands-on experience in compliance auditing, security reviews, or vulnerability assessments is required. Advanced analytical skills and strong multitasking skills to effectively manage multiple activities, including cross-team dependent activities simultaneously, is required. Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer's business problem to an end to end technology solution. Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships. In general, work complexity and responsibility will be greater at higher levels.	Bachelor's Degree	6+	\$145.99
28	54151HACS14	Cyber Risk Analyst – Architect	Uses technical experience to quickly understand multiple networked computer environments and determine whether the appropriate level of security measures are in-effect based on applicable security best practices and/or governing policies and regulations. Demonstrates knowledge and understanding of multiple IS attack vectors and how to effectively detect them. Hands-on experience in compliance auditing, security reviews, or vulnerability assessments is required. Advanced analytical skills and strong multitasking skills to effectively manage multiple activities, including cross-team dependent activities simultaneously, is required. May contribute to the evaluation, analysis, and development of Recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. In general, work complexity and responsibility will be greater at higher levels.	Bachelor's Degree	8+	\$171.02