

<b>Attachment 1 - Pricing</b>	
<b>Contractor:</b>	Arbola, Inc
<b>Contract Number:</b>	PB70578
<b>Lots Awarded:</b>	2
<p><b>Authorized Users Please Note the Following:</b></p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <a href="http://osc.state.ny.us/agencies/travel/travel.htm">http://osc.state.ny.us/agencies/travel/travel.htm</a>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Arbola, Inc Approved Price List			Number of Approved Titles:	15	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	P01	Business Analyst	Analyzes business requirements and processes to aid with technical solutions based upon comprehensive enterprise application solution sets. Enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, supply chain management, procurement, ordering, manufacturing, decision support, and information dissemination.	BA	12	\$155.20
2	P02	System Architect	Provides high-level architectural expertise to managers and technical staff related to enterprise resource planning, cloud computing, security, mobile applications, and software products. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization. Advises of feasibility of potential future projects to management.	Masters, or BA with 15 years experience	12	\$155.20
3	P03	QA Analyst	Reviews business requirements and processes for quality control, acceptance criteria, data integrity, adequate resource planning, data warehouse spacing. Provides feedback on discrepancies, inconsistencies, compliance lapses, irregular patterns, poor data quality, insufficient oversight or conflicts of interest.	BA	12	\$145.50
4	P04	Trainer	Assesses, designs, and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Develops and revises training courses. Prepares training catalogs and course materials. Trains personnel by conducting formal classroom or on-line courses, workshops, and seminars.	Masters, or BA with 20 years experience	15	\$145.50
5	P05	System Configurator	Configures COTS products, cloud-based products, or other software within scope and parameters of a prescribed project on behalf of a client. Works with client to ensure configuration integrity, usefulness, reliability, ease of access, and overall compliance with established business requirements, rules, protocols, regulatory frameworks, and legal constraints.	BA, or applicable certification of COTS or Cloud-based product	5	\$155.20
6	P06	Project Manager	Leads team on large projects or significant segment of large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. Provides applications systems analysis and programming activities for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources. Oversees all aspects of projects.	Masters, or BA with 15 years experience, or 10 years experience with certifications acceptable to client	10	\$155.20
7	P07	Technical Lead	Leads all aspects of the technical components of large projects or significant segment of large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. Provides review of applications and technical activities of systems for a Government site,	Masters, or BA with 15 years experience	10	\$179.45
8	P08	Functional Lead	Leads all aspects of the functional components of large projects or significant segment of large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. Provides review of applications and functional activities of systems for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources related to business and functional activities of the organizations. Oversees all functional aspects of projects.	Masters, or BA with 15 years experience	10	\$194.00
9	P09	QA Tester	Tests applications, software products, or other IT systems to confirm business requirements, processes, load sensitivity, acceptance criteria, data integrity, and other technology sensitivities, vulnerabilities, or risks. Provides feedback on results related to discrepancies, inconsistencies, compliance lapses, irregular patterns, poor data quality, insufficient oversight conflicts of interest, technology shortfalls, bottlenecks, or load capacity issues.	BA	7	\$145.50
10	P10	Senior Project Manager	Leads team on large projects or significant segment of large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. Provides applications systems analysis and programming activities for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources. Oversees all aspects of projects.	BA, or Masters with 20 years, or 15 years experience with certifications acceptable to client	15	\$194.00

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11	P11	Management Analyst SME	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences commensurate with his or her education and years of experience. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex	Masters, or BA with 20 years, or 15 years experience with certifications acceptable to client	15	\$220.19
12	P12	Computer System Engineer / Architect SME	Provides high-level architectural expertise to managers and technical staff related to enterprise resource planning, cloud computing, security, mobile applications, and software products. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization. Advises of feasibility of potential future projects to management.	Masters, or BA with 15 years experience, or 12 years experience with certifications acceptable to the client.	12	\$194.00
13	P13	Computer System Analyst SR	Provides high-level architectural expertise to managers and technical staff related to enterprise resource planning, cloud computing, security, mobile applications, and software products. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization. Advises of feasibility of potential future projects to management.	BA, or 10 years experience with certifications acceptable to client	7	\$160.05
14	P14	UI/UX Functional Lead	Leads all aspects of the UI/UX functional components of a project. Focuses on user interface to maximize the user experience, provide ease of access, ensure functionality, minimize time on-line with maximum outcome. Provides guidance on look-and-feel and appearance to ensure all users have a positive experience. Provide interface for people with disabilities and multi-lingual scenarios.	BA	10	\$152.48
15	P15	Developer	Designs, develops, enhances, debugs, and implements software products. Troubleshoots production problems related to software applications. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements. Designs and develops new software products or major enhancements to existing software. Addresses problems of systems integration, compatibility, and multiple platforms. Consults with project teams and end users to identify application requirements. Performs feasibility analysis on potential future projects to management. Assists in the evaluation and recommendation of application software packages, application integration and testing tools. Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Instructs, assigns, directs, and checks the work of other software developers on development team. Participates in development of software user manuals.	BA	7	\$194.00