



**Office of General Services  
Procurement Services**

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# Contract Award Notification Update

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## **Subject: OGS Contract Manager Change**

**DATE:** May 19, 2021

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Katherine Dias, Contract Management Specialist, 518-473-8537, [Katherine.dias@ogs.ny.gov](mailto:Katherine.dias@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

There has been an update to the OGS Contract Administrator for the posted Award. The new Contract Manager is:

Katherine Dias, Contract Management Specialist

**Phone:** 518-473-8537

**E-mail:** [katherine.dias@ogs.ny.gov](mailto:katherine.dias@ogs.ny.gov)

Please see the revised Contract Award Notification document for this update:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.htm>

All terms and conditions of the current contract remain unchanged.



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# Contract Award Notification Update

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## **Subject: Microsoft Reseller Price List Update**

**DATE:** April 28, 2021

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for April 2021 effective 04/28/2021

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.htm>



# Contract Award Notification Update

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## Subject: Price List Update

**DATE:** March 26, 2021

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for March 2021 effective 03/26/2021

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** February 3, 2021

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for January 2020 effective 02/03/2021

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** January 12, 2021

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for December 2020 effective 01/12/2021

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** November 9, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller Agreement (Statewide)

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for November 2020 effective 11/09/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Price List Update

**DATE:** October 26, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller Agreement (Statewide)

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist | 518-474-3166 | [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for October 2020 effective 10/26/2020.

All published documents for this contract can be found at:  
<https://online.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

## Subject: Microsoft Reseller Price List Update

**DATE:** October 2, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist | 518-474-3166 | [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for September 2020 effective 10/02/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>





# Contract Award Notification Update

## Subject: Microsoft Reseller Price List Update

**DATE:** August 27, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores | 518-474-3166 | [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for August 2020 effective 8/27/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



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# Contract Award Notification Update

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### **Subject: Microsoft Reseller Price List Update**

**DATE:** July 20, 2020 **AWARD #:** [23116](#) **GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores | 518-474-3166 | [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202 **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for July 2020 effective 7/20/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** July 2, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist | 518-474-3166 | [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for June 2020 effective 7/2/2020

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** April 30, 2020      **AWARD #:** [23116](#)      **GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for April 2020 effective 04/30/2020.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** April 7, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for March 2020 effective 04/07/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** February 25, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Microsoft Reseller

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for February 2020 effective 02/25/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.htm>



# Contract Award Notification Update

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## **Subject: Microsoft Reseller Price List/Contract/HTU Update**

**DATE:** January 31, 2020

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for December 2019 effective 01/31/2020.

All published documents for this contract can be found at:  
<https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.htm>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List/Contract/HTU Update

**DATE:** November 18, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has exercised its reserved right to add an Online Service and has authorized GitHub Enterprise for acquisition under this Contract. Due to this inclusion, OGS has updated Contract PS68202 Section 1.1.2, Online Services, and Section 3.1, Microsoft Certification, to include GitHub Enterprise in the list of authorized online services. OGS has also added language to the How to Use document related to the GitHub Enterprise offering.

Lastly, OGS has revised the Price List format to include an option for GitHub Enterprise within the dropdown of column G, Online Services Product Name and has approved a Price List update for September 2019 effective 11/18/2019.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>





# Contract Award Notification Update

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## Subject: Microsoft Reseller Price List Update

**DATE:** September 13, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for August 2019 effective 09/13/2019

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



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# Contract Award Notification Update

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## Subject: CMBA Contract Administration Update

**DATE:** September 6, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved an update to the Appendix D, Contract Administration document of the Custom Microsoft Business Agreement (CMBA), which is incorporated as Appendix G of the Microsoft Reseller contract. Authorized Users should continue using the listed Contact Information for Dell Marketing, LP for the purposes of purchasing off of the Microsoft Reseller contract.

All published documents for the Custom Microsoft Business Agreement (CMBA) can be found at the following address:

[https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116BusinessAgreement\\_MSReseller.pdf](https://online.ogs.ny.gov/purchase/snt/awardnotes/7600023116BusinessAgreement_MSReseller.pdf)

All published documents for this Microsoft Reseller contract can be found at:

<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



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# Contract Award Notification Update

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**Subject: Microsoft Reseller Price List Update**

**DATE:** August 13, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for July 2019 effective 08/13/2019

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



Contract Award Notification Update

Subject: Microsoft Reseller Price List/Contractor Information Update

DATE: June 26, 2019 AWARD #: 23116 GROUP #: 76000

AWARD DESCRIPTION: Group 76000 – Microsoft Reseller – Classification Code: 43

CONTRACT PERIOD: August 1, 2018 through July 31, 2023

CONTACT: Jordan Flores, Contract Management Specialist, 518-474-3166, Jordan.flores@ogs.ny.gov

CONTRACT NO.: PS68202 CONTRACTOR: Dell Marketing, LP

OGS has approved a Price List update for June 2019 effective 06/26/2019.

OGS has also approved a Contract Update for Appendix H, Contractor Information in the following areas:

- 1. Section 3. Contact Information – The E-mail address for the Contract Administrator has been updated

Table with 4 columns: Contract Role, Contact Name / Phone, Address, Contact E-Mail. Row 1: Contract Administrator, Jennifer Sherman, One Dell Way, Round Rock, TX 78682, Jennifer.Sherman@Dell.com

- 2. Section 4. Additional Contacts – Contacts have been updated to include:

Table with 4 columns: Contract Role, Contact Name / Phone, Address, Contact E-Mail. Section: Additional Sales/Billing Contacts. Rows include NY State Government (Amy Hammoudi) and NY Local Government (Wyatt Busbee).

Table with 4 columns: Contract Role, Contact Name / Phone, Address, Contact E-Mail. Section: Additional Escalation Contacts. Row: Manager Escalation for Inside Sales Team for SLG – EDU Software (Barry Adkins).

- 3. Section 4. Additional Contacts – The following contact has been updated with current and correct information:

<b>Additional Escalation Contacts:</b>			
<b>Contract Role</b>	<b>Contact Name / Phone</b>	<b>Address</b>	<b>Contact E-Mail</b>
NY K-12 Education	Gisselle Little Software Technical Specialist Rep (512) 728-2471 (800) 456-3355, Ext 513-8753		<u>Gisselle_Little@DellTeam.com</u>

4. Section 4. Additional Contacts – The following contacts have been removed.

<b>Additional Sales/Billing Contacts:</b>			
<b>Contract Role</b>	<b>Contact Name / Phone</b>	<b>Address</b>	<b>Contact E-Mail</b>
NY Local Government/Local (City/County) Government	Benjamin Hodge Software Technical Specialist Rep (800) 456-3355, Ext 728-1957		<u>benjamin.hodge@dell.com</u>
NY K-12 Education	Julio Hinkson Software Technical Specialist Rep (800) 456-3355, Ext 728-9156		<u>julio.hinkson@dell.com</u>

<b>Additional Escalation Contacts:</b>			
<b>Contract Role</b>	<b>Contact Name / Phone</b>	<b>Address</b>	<b>Contact E-Mail</b>
Manager Escalation for Inside Sales Team for SLG – EDU Software	John Hock Inside Sales Manager (800) 456-3355, Ext 513-1731	One Dell Way Box RR1-33 Round Rock, TX 78682	<u>John_Hock@dell.com</u>

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** June 12, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for May 2019 effective 6/12/2019.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



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# Contract Award Notification Update

**Subject:** Microsoft Reseller How to Use/FAQ and Pricelist Update

**DATE:** May 17, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

Attachment I, How to Use/FAQ has been updated. Information related to the purchase of Azure Services has been added to aid Authorized Users. Additionally, corrections were made to website links within the documents along with other minor clarifications. OGS recommends consulting the How to Use/FAQ document when purchasing Products from this contract.

Additionally, the December 2018 Price List is being updated to include the following Products to the Enterprise Agreement Program Agreement, effective 5/17/19:

Microsoft Model / Part Number	Product Description
FUD-01238	CISDataCtr ALNG SASU MVL CISStd 2Proc
J5U-00001	Azure Monetary Commitment - US Gov
J5U-00004	AzureMntryCmmtmntG ShrdSvr ALNG SubsVL MVL Commit Provision

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** April 4, 2019

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for December 2018 effective 4/3/2019.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>





# Contract Award Notification Update

## Subject: Microsoft Reseller Pricelist Update

**DATE:** January 9, 2019      **AWARD #:** [23116](#)      **GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, Jordan.flores@ogs.ny.gov

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Contract Update for Appendix H, Contractor Information in the following areas:

- 1. Section 3. Contact Information – The Problem Resolution/Escalation contact has been updated.

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Problem Resolution/ Escalation	Chris Fall Regional Sales Director (978) 626-2429	One Dell Way Box RR1-33 Round Rock, TX 78682	Christopher_Fall@Dell.com

- 2. Section 4. Additional Contacts – Section 4 has been added to Appendix H to provide additional Sales/Billing and Escalation contact information for varying Authorized User needs.

Additional Sales/Billing Contacts:			
Contract Role	Contact Name / Phone	Address	Contact E-Mail
NY State Government	Daniel Machart Software Technical Specialist Rep (800) 456-3355, Ext 728-6056		Daniel_Machart@dell.com
NY Local Government/Local (City/County) Government	Benjamin Hodge Software Technical Specialist Rep (800) 456-3355, Ext 728-1957		benjamin.hodge@dell.com
NYC Government	Thomas Planty Software Technical Specialist Rep (800) 456-3355, Ext 513-2004		Thomas_Planty@dell.com
NY Higher Education	Stacy Filla Software Technical Specialist Rep (800) 456-3355, Ext 513-1307		Stacy_Filla@dell.com
NY K-12 Education	Matt Saucedo Software Technical Specialist Rep (800) 456-3355, Ext 513-9976		Matt_Saucedo@dell.com
NY K-12 Education	Gissille Little Software Technical Specialist Rep (800) 456-3355, Ext 513-8753		gissille_little@dell.com

<b>Additional Sales/Billing Contacts:</b>			
<b>Contract Role</b>	<b>Contact Name / Phone</b>	<b>Address</b>	<b>Contact E-Mail</b>
NY K-12 Education	Julio Hinkson Software Technical Specialist Rep (800) 456-3355, Ext 728-9156		julio.hinkson@dell.com
NY Healthcare	Emili Hamil Software Technical Specialist Rep (800) 456-3355, Ext 513-9452		Emili_Ebina@dell.com

<b>Additional Escalation Contacts:</b>			
<b>Contract Role</b>	<b>Contact Name / Phone</b>	<b>Address</b>	<b>Contact E-Mail</b>
Manager Escalation for Inside Sales Team for SLG – EDU Software	John Hock Inside Sales Manager (800) 456-3355, Ext 513-1731	One Dell Way Box RR1-33 Round Rock, TX 78682	John_Hock@dell.com
Manager Escalation for Field Sales Team	Wanda Knight Regional Sales Director (347) 260-1691		w.knight@dell.com
Manager Escalation for Inside Sales Team for Healthcare Software	Xavier Trejo Inside Sales Manager (512) 723-6288	One Dell Way Box RR1-33 Round Rock, TX 78682	Xavier_trejo@dell.com

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** December 28, 2018

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for the Select Plus License Program Agreement (State and Local Government) for October 2018 effective 12/28/2018.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** November 21, 2018

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for October 2018 effective 11/21/2018.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** October 2, 2018

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202

**CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for September 2018 effective 10/02/2018.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.htm>



# Contract Award Notification Update

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## Subject: Microsoft Reseller Pricelist Update

**DATE:** September 6, 2018

**AWARD #:** [23116](#)

**GROUP #:** 76000

**AWARD DESCRIPTION:** Group 76000 – Microsoft Reseller – Classification Code: 43

**CONTRACT PERIOD:** August 1, 2018 through July 31, 2023

**CONTACT:** Jordan Flores, Contract Management Specialist, 518-474-3166, [Jordan.flores@ogs.ny.gov](mailto:Jordan.flores@ogs.ny.gov)

**CONTRACT NO.:** PS68202      **CONTRACTOR:** Dell Marketing, LP

OGS has approved a Price List update for August 2018 effective 09/06/2018.

All published documents for this contract can be found at:  
<https://www.ogs.ny.gov/purchase/snt/awardnotes/7600023116can.HTM>



# Contract Award Notification

<b>Title:</b>	<b>Group 76000 – Microsoft Reseller (Statewide)</b>	
<b>Award Number:</b>	<a href="#"><u>23116</u></a>	<b>(Replaces Award 23047)</b>
<b>Contract Period:</b>	<b>August 1, 2018 through July 31, 2023</b>	
<b>Bid Opening Date:</b>	<b>July 12, 2018</b>	
<b>Date of Issue:</b>	<b>August 1, 2018</b>	
<b>Specification Reference :</b>	<b>As Incorporated In The Contract</b>	
<b>Contractor Information :</b>	<b>Begins on Page 2 of this Award</b>	

**Address Inquiries To:**

<b>State Agencies &amp; Vendors</b>		<b>Political Subdivisions &amp; Others</b>	
Name :	Jordan Flores	Procurement Services	
Title :	Contract Management Specialist	Customer Services	
Phone :	518-474-3166	Phone :	518-474-6717
E-mail :	Jordan.flores@ogs.ny.gov	Fax :	518-474-2437
		E-mail :	customer.services@ogs.ny.gov

**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

## Description

This award establishes the Microsoft Reseller agreement between Dell Marketing LP and the State of New York. This contract will allow Authorized Users to place purchase orders for Microsoft Product in accordance with the terms and conditions set forth in the various documents that make up the business agreement between Microsoft and the State of New York for Microsoft Product including Enterprise Agreement Program Agreement, Select Plus License Program Agreement (State and Local Government), Academic Select Plus License Program Agreement and Campus and School Agreement Program Agreement, collectively known as the Custom Microsoft Business Agreement (CMBA). Authorized Users are strongly advised to read the Microsoft Reseller contract to determine their rights and responsibilities prior to ordering product from this agreement. See the Frequently Asked Questions (FAQ) section for a complete description of the program and benefits.

PR # [23116](#)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.ID.# / NYS VENDOR #</u>
PS68202	Dell Marketing, L.P. One Dell Way Round Rock, Texas 78682	Phone: 512-728-5619 Toll-Free: 800-999-3355	74-2616805 / 1000041162

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY NEW YORK STATE PROCUREMENT SERVICES PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE:



- Dell Marketing LP is offering Microsoft Products at a cost minus (-) percentage of 1.63% under the following Program Agreements under the CMBA: Enterprise Agreement Program Agreement, Select Plus License Program Agreement and Academic Select Plus License Program Agreement.
- Dell Marketing LP is offering Microsoft Products at a cost minus (-) percentage of 3.94% under the Campus and School Agreement Program Agreement.

Price is net and all deliveries shall be deemed to be freight on board (F.O.B.) destination tailgate delivery at the dock of the Authorized User. Net prices shall include all shipping, handling, insurance, associated delivery charges, and all other costs. No additional charges may be billed to an Authorized User including, but not limited to, processing or other fees for NYS Procurement Card purchases.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, New York State Procurement Services prior to effectuation.

**USE OF PROCUREMENT CARD AND PROMPT PAYMENT DISCOUNTS:**

Does Contractor accept the New York State Procurement Card?	Yes
Minimum acceptable card amount:	N/A
Maximum acceptable card amount:	N/A
Additional discount for purchases made with the NYS Procurement Card (%):	N/A
Prompt payment discount for payment within 15 days of delivery and/or receipt of voucher (%):	N/A
Prompt payment discount for payment within 30 days of delivery and/or receipt of voucher	N/A

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order.

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY:**

Contractor is encouraged to maintain up-to-date Questionnaire during the life of the contract and is also required to ensure this Questionnaire reflects any substantive issues that may have occurred from the time the Contract was initially awarded.

**DISPUTE RESOLUTION POLICY:**

It is the policy of OGS to provide interested parties, as defined in the OGS Dispute Resolution Procedures, with an opportunity to administratively resolve disputes, complaints or inquiries related to Solicitations, contract awards and contract administration. OGS encourages interested parties to seek resolution of disputes through consultation with OGS staff. All such matters shall be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of the OGS Dispute Resolution Procedures may be obtained by contacting the designated contact for the Solicitation, the Contract manager, or at the OGS website. OGS reserves the right to change the procedures set forth in the Dispute Resolution Procedures without seeking a Contract amendment.

**MICROSOFT RESELLER AGREEMENT PURCHASING PROCESS:**

An Authorized User acquires Microsoft Product under this award by executing the appropriate contract documents and making payment directly with Dell Marketing LP.

**DELIVERY**

Delivery is expressed in the number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with instructions on purchase orders from the State Agencies, local governments, and others authorized by law to participate in contracts.

**PUBLIC OFFICERS LAW**

All contractors agreed to comply with the requirements of the New York State Public Officers Law, all other appropriate provisions of New York State Law and all resultant codes, rules and regulations from State laws establishing the standards for business and professional activities of State employees and governing the conduct of employees of firms, association and corporations in business with the State.

**PROCUREMENT PROCEDURES**

The following guidelines will assist State Agencies in procuring large purchases resulting from the use of this contract. State Agencies should carefully consider all alternatives to determine which provides the best products and cost.

Agencies are required to have a procurement record for purchases for software above \$50,000. This record should detail the procurement procedure used and why the product purchased has been determined to be the most cost-effective for current and future needs, and will be subject to a post audit by OSC.

In accordance with the Guidelines for use of the technology contracts, it is recommended that the agency aggregate its requirements and make as few purchases a year as possible. Each purchase of product should be acquired in accordance with the agency's established policy.

No approval by the Office of General Services is required.

Although not under OGS purchasing authority, political subdivisions should exercise similar judgment when making large purchases from OGS centralized contracts.

These procedures may be modified in the future as needed to reflect changes in procurement law.

**State of New York  
Office of General Services  
NEW YORK STATE PROCUREMENT SERVICES  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor.** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

NEW YORK STATE OGS  
PROCUREMENT SERVICES  
Customer Services, 38th Floor  
Corning Tower - Empire State Plaza  
Albany, New York 12242  
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