Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Termination of Contracts (Second Notice)

**DATE**: November 15, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions (CTES)

**CONTRACT PERIOD:** Various Start Dates to **November 30, 2017**

**CONTACT:** Shannon Prica-Kast | SST_Telecommunications@ogs.ny.gov

**CONTRACT NO.:** Various **CONTRACTOR(S):** All

This is a reminder that effective November 30, 2017 the CTES contracts are being terminated. Please see the August 22, 2017 Contract Award Notification Update for details.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price List Update – Removal of Products Sold by Kaspersky Lab**

**DATE**: September 22, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017 (Formerly March 17, 2024)

**CONTACT:** Shannon M. Prica-Kast | 518-473-0482 | Shannon.Prica-Kast@ogs.ny.gov

| **CONTRACT NOs.:** | | **CONTRACTOR:** | |
|---|---|---|---|
| | PT65090 | | Layer 3 |
| | PT64308 | | Washington Computer Services, Inc. |
| | PT64446 | | Vandis, Inc. |

The State has removed Kaspersky Lab Software products from the above vendor's price lists. The product advisory regarding Kaspersky Lab software is referenced in CL#843 Product Advisory dated September 15, 2017. To view this general information bulletin, please click on the link below: https://www.ogs.ny.gov/purchase/spg/pdfdocs/CL843.pdf.

Please access the following link for purposes of viewing the CTES contracts referenced above https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update – Prevailing Wage

**DATE**: September 11, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017 (Formerly March 17, 2024)

**CONTACT:** Shannon M. Prica-Kast | 518-473-0482 | Shannon.Prica-Kast@ogs.ny.gov

**CONTRACT NOs.:** PT64269 **CONTRACTOR:** G-Systems, Inc.

The State has approved the prevailing wage increase on G-Systems, Inc.'s Price List.

Please access the following link for purposes of viewing the CTES contracts referenced above
https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update – Prevailing Wage

**DATE**: September 6, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017

**CONTACT:** Shannon M. Prica-Kast | 518-473-0482 | Shannon.Prica-Kast@ogs.ny.gov

**CONTRACT NOs.:** PT64291 **CONTRACTOR:** Interface Cable Assemblies & Services Corp.

The State has approved the prevailing wage increase on the above vendor's Price List.

Please access the following link for purposes of viewing the CTES contracts referenced above
https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Prevailing Wage Update

**DATE**: September 6, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017

**CONTACT:** Shannon M. Prica-Kast | 518-473-0482 | Shannon.Prica-Kast@ogs.ny.gov

**CONTRACT NOs.:** PT64248 **CONTRACTOR:** Adirondack Cabling, Inc.

The State has approved the vendor's request to increase their Prevailing Wage rates.

Please access the following link for purposes of viewing the CTES contracts referenced above
https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Value Added Reseller Update**

**DATE**: August 30, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017

**CONTACT:** Shannon M. Prica-Kast | 518-473-0482 | Shannon.Prica-Kast@ogs.ny.gov

**CONTRACT NOs.:** PT64525 **CONTRACTOR:** Cisco Systems, Inc.

The State has approved the vendor's request to remove Inergex, Inc. from their Value Added Reseller listing.

Please access the following link for purposes of viewing the CTES contracts referenced above
https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Termination of Contracts

**DATE**: August 22, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions (CTES)

**CONTRACT PERIOD:** Various Start Dates to November 30, 2017

**CONTACT:** Shannon Prica-Kast | SST_Telecommunications@ogs.ny.gov

**CONTRACT NO.:** Various **CONTRACTOR(S):** All

Please be advised that effective November 30, 2017 the CTES contracts are being terminated. OGS provided this extended period for cancellation to allow CTES contractors to complete current opportunities.

Pursuant to Section 1.6 - Contract Term, of the RFP, the contract term related to equipment maintenance remains in effect through November 30, 2022.

The Manufacturer Umbrella contract is intended to replace various existing OGS Information Technology centralized contracts, including the Comprehensive Telecommunications Equipment and Solutions contract.

Authorized Users are encouraged to contact any contractors they are currently utilizing under the CTES contract requesting the contractor take steps to participate in the current periodic recruitment for the Information Technology Umbrella Contract – Manufacturer Based (Statewide) Contract so that their products continue to be available on a centralized contract.

CTES contractors have been advised that contract modification requests under the CTES contract are limited only to changes in prevailing wage rates and updates to existing contact information; no other contract modification requests will be permitted.

Authorized Users are directed to the **Manufacturer Umbrella** contracts for future needs. If the IT products are not available under the Manufacturer Umbrella, users should utilize the Distributor Umbrella to procure the IT products not currently on the Manufacturer Umbrella.

The Manufacturer Umbrella contracts can be found at the following link:
https://www.ogs.ny.gov/purchase/snt/awardnotes/7360022802can.HTM

The Distributor Umbrella contracts can be found at the following link:
https://www.ogs.ny.gov/purchase/snt/awardnotes/7360022876can.HTM

Questions regarding this notification can be sent to the following email address:
OGS.sm.sst_telecommunications@ogs.ny.gov

### Information for State entities that are provided shared services through the NYS OGS Business Services Center (BCS)

The BSC will process Purchase Orders for maintenance agreements entered into prior to the end of the CTES contracts, November 30, 2017.

- The duration of the maintenance agreement cannot exceed five (5) years past the termination date of the contract November 30, 2022.
- Initial Purchase Orders will need to be dispatched before the termination date of the contract November 30, 2017.

The BSC requires the original maintenance agreement be attached to requisitions entered into SFS in order to dispatch a Purchase Order for both initial and subsequent years.

The requisitions for each year of the maintenance agreement should reference the expired contract number.

Subsequent requisitions for the same maintenance agreement should reference the original purchase order number and also state that it is year X of a X year agreement i.e., year 2 of a 5-year agreement, year 2 of a 3-year agreement, etc.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price List Update – Prevailing Wage**

**DATE**: August 17, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – November 30, 2017 (Formerly March 17, 2024)

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT65084 **CONTRACTOR:** Hoefler Communications

The State has approved the prevailing wage increase on the above vendor's Price List.

Please access the following link for purposes of viewing the CTES contracts referenced above
https://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price List Update – Prevailing Wage**

**DATE**: June 20, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 15, 2010 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT65071 **CONTRACTOR:** American Communications Industries, Inc.

The State has approved the prevailing wage increase on the above vendor's Price List.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update / Deletion

**DATE**: April 18, 2017 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** June 3, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT64525 **CONTRACTOR:** Cisco Systems, Inc.

The State has approved the deletion of products from the above vendor's Price List.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller List / Contact Information Update

**DATE**: October 18, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

| **CONTRACT NOs.:** | | **CONTRACTOR:** |
|---|---|---|
| | PT64255 | Carousel Industries of North America, Inc. |
| | PT64256 | CBS Technologies Corp d/b/a Blackbox Network Services |
| | PT64535 | Blackbox Network Services (NuVision d/b/a Blackbox |
| | PT64267 | Brocade Communications Systems, Inc. |

**PT64255 – Carousel Industries of North America, Inc.**

The State has approved the addition of the following Value Added Resellers.

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | WireTek Communications, Inc. |
| **Address:** | 87 Country Place |
| | Lancaster, NY 14086 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | WBE |
| **Federal ID #:** | 26-2888747 |
| **Contract Administrator Name:** | Lisa Szczesniak |
| **Title:** | Owner |
| **Telephone Number:** | 716-982-5258 |
| **E-mail:** | lisa@wiretek.us |
| **FAX:** | |
| **Qualifying Criteria:** | |

**PT64256 – CBS Technologies Corp d/b/a Blackbox Network Services:**

The above vendor has updated contact information.

| | | |
|---|---|---|
| PT64256<br>SB | CBS Technologies Corp<br>d/b/a Blackbox Network Services<br>6000 New Horizons Blvd. – Suite 1<br>Amityville, New York 11701<br>FED ID#11-2947352<br>NYS Vendor ID#1000000633 | Jim McKenna, Director<br>631-841-5212<br>Toll Free: 800 338-3940<br>Fax: 631 582-6063<br>E-mail: Jim.Mckenna@blackbox.com |

**PT64535 – Blackbox Network Services (Nu-Vision d/b/a Blackbox):**

The above vendor has updated contact information.

| | | |
|---|---|---|
| PT64535 | Blackbox Network Services<br>Note: (Nu-Vision dba Blackbox)<br>6000 New Horizons Blvd.<br>Amityville, NY 11701<br>FED ID#20-0532706<br>NYS Vendor ID#1000029840 | Donna Barzy, Manager<br>631-232-8309<br>Fax: 631 582-6063<br>E-Mail: Donna.Barzey@blackbox.com |

**PT64267 – Brocade Communications Systems, Inc. – VAR Addition and Update:**

- The Ergonomic Group – updated

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **(14) Company Name:** | Ergonomic Group, Inc. |
| **Address:** | 609-3 Cantiague Rock Road, Westbury NY 11590 |
| **Minority/Women-Owned or Small Business ( M, W or S)** | |
| **Federal ID #:** | 11-26851111 |
| **Contract Administrator Name:** | Chris DiChiara |
| **Title:** | Director of Sales Operations |
| **Telephone Number:** | (516) 746-7777 |
| **E-mail:** | Chris.DiChiara@ergogroup.com |
| **FAX:** | 516-740-5750 |
| **Reseller Qualifying Criteria:** | |

- eTribeca – new reseller

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **(16) Company Name:** | eTribeca, LLC |
| **Address:** | 134 West 26th Street, 3rd Floor |
| | NY,NY 10001 |
| **Minority/Women-Owned or Small Business (M, W or S)** | |
| **Federal ID #:** | 27-0031727 |
| **Contract Administrator Name:** | Jackie Zorian-Vega |
| **Title:** | Account Manager |
| **Telephone Number:** | 212-219-0207 |
| **E-mail:** | esales@etribeca.com |
| **FAX:** | |
| **Reseller Qualifying Criteria:** | |

- Goldfield Telecom – new reseller

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **(17) Company Name:** | Goldfield Telecom |
| **Address:** | 611 North Main St. |
| | Goldfield, IA 50542 |
| **Minority/Women-Owned or Small Business (M, W or S)** | |
| **Federal ID #:** | 42-1508074 |
| **Contract Administrator Name:** | John Poulin |
| **Title:** | Region Sales Manager, Northeast |
| **Telephone Number:** | 515-822-3400 |
| **E-mail:** | jvpoulin@goldtelecom.com |
| **FAX:** | 515-825-3915 |
| **Reseller Qualifying Criteria:** | |

Please access the following link for purposes of viewing the CTES contracts referenced above.

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller Addition

**DATE**: October 20, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT64533 **CONTRACTOR:** Mitel Networks, Inc.

**PT64533 – Mitel Networks, Inc.**

The State has approved the addition of the following Value Added Reseller.

| Value Added Reseller/Distributor Information | |
|---|---|
| **(13) Company Name:** | Communications Analysis Systems and Service Inc. |
| **Address:** | 17 Smull Place |
| | Port Washington, New York 11050 |
| | |
| **Federal ID #:** | 11-2731509 |
| **Contract Administrator Name:** | Bernard Yataura |
| **Title:** | CEO |
| **Telephone Number:** | 516- 247-7101 |
| **E-mail:** | bernie@cassbts.com |
| **FAX:** | 516- 247-7150 |

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller List / Contact Information Update

**DATE**: October 18, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

| **CONTRACT NOs.:** | **CONTRACTOR:** |
|---|---|
| PT64255 | Carousel Industries of North America, Inc. |
| PT64256 | CBS Technologies Corp d/b/a Blackbox Network Services |
| PT64535 | Blackbox Network Services (NuVision d/b/a Blackbox |
| PT64267 | Brocade Communications Systems, Inc. |

**PT64255 – Carousel Industries of North America, Inc.**

The State has approved the addition of the following Value Added Resellers.

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | WireTek Communications, Inc. |
| **Address:** | 87 Country Place |
| | Lancaster, NY 14086 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | WBE |
| **Federal ID #:** | 26-2888747 |
| **Contract Administrator Name:** | Lisa Szczesniak |
| **Title:** | Owner |
| **Telephone Number:** | 716-982-5258 |
| **E-mail:** | lisa@wiretek.us |
| **FAX:** | |
| **Qualifying Criteria:** | |

**PT64256 – CBS Technologies Corp d/b/a Blackbox Network Services:**

The above vendor has updated contact information.

| | | |
|---|---|---|
| PT64256<br>SB | CBS Technologies Corp<br>d/b/a Blackbox Network Services<br>6000 New Horizons Blvd. – Suite 1<br>Amityville, New York 11701<br>FED ID#11-2947352<br>NYS Vendor ID#1000000633 | Jim McKenna, Director<br>631-841-5212<br>Toll Free: 800 338-3940<br>Fax: 631 582-6063<br>E-mail: Jim.Mckenna@blackbox.com |

**PT64535 – Blackbox Network Services (Nu-Vision d/b/a Blackbox):**

The above vendor has updated contact information.

| | | |
|---|---|---|
| PT64535 | Blackbox Network Services<br>Note: (Nu-Vision dba Blackbox)<br>6000 New Horizons Blvd.<br>Amityville, NY 11701<br>FED ID#20-0532706<br>NYS Vendor ID#1000029840 | Donna Barzy, Manager<br>631-232-8309<br>Fax: 631 582-6063<br>E-Mail: Donna.Barzey@blackbox.com |

**PT64267 – Brocade Communications Systems, Inc. – VAR Addition and Update:**

- The Ergonomic Group – updated

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **(14) Company Name:** | Ergonomic Group, Inc. |
| **Address:** | 609-3 Cantiague Rock Road, Westbury NY 11590 |
| **Minority/Women-Owned or Small Business ( M, W or S)** | |
| **Federal ID #:** | 11-26851111 |
| **Contract Administrator Name:** | Chris DiChiara |
| **Title:** | Director of Sales Operations |
| **Telephone Number:** | (516) 746-7777 |
| **E-mail:** | Chris.DiChiara@ergogroup.com |
| **FAX:** | 516-740-5750 |
| **Reseller Qualifying Criteria:** | |

- eTribeca – new reseller

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **(16) Company Name:** | eTribeca, LLC |
| **Address:** | 134 West 26th Street, 3rd Floor |
| | NY,NY 10001 |
| **Minority/Women-Owned or Small Business (M, W or S)** | |
| **Federal ID #:** | 27-0031727 |
| **Contract Administrator Name:** | Jackie Zorian-Vega |
| **Title:** | Account Manager |
| **Telephone Number:** | 212-219-0207 |
| **E-mail:** | esales@etribeca.com |
| **FAX:** | 949-261-5556 |
| **Reseller Qualifying Criteria:** | |

- Goldfield Telecom – new reseller

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **(17) Company Name:** | Goldfield Telecom |
| **Address:** | 611 North Main St. |
| | Goldfield, IA 50542 |
| **Minority/Women-Owned or Small Business (M, W or S)** | |
| **Federal ID #:** | 42-1508074 |
| **Contract Administrator Name:** | John Poulin |
| **Title:** | Region Sales Manager, Northeast |
| **Telephone Number:** | 515-822-3400 |
| **E-mail:** | jvpoulin@goldtelecom.com |
| **FAX:** | 515-825-3915 |
| **Reseller Qualifying Criteria:** | |

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update

**DATE**: October 14, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT65084 **CONTRACTOR:** Hoefler Communications

The State has approved the above vendor's request for prevailing wage increases.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update

**DATE**: October 14, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT65071 **CONTRACTOR:** American Communications Industries, Inc.

The State has approved the above vendor's request for prevailing wage increases.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Cancellation of Contract for Convenience

**DATE**: October 3, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7408 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT64536 **CONTRACTOR:** Polycom, Inc.

OGS has exercised its right to terminate the above referenced contract pursuant to Appendix B, Clause 60(b), Termination; For Convenience, effective December 2, 2016. At that time all contract references to PT64536 will be removed from the OGS website.

Please access the following link for purposes of viewing the CTES contracts referenced above http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Value-Added Reseller List**

**DATE**: September 7, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7408 | Constance.Gardner@ogs.ny.gov

**CONTRACT NOs.:** PT64249 **CONTRACTOR:** Alcatel-Lucent USA, Inc.

**PT64249 – Alcatel-Lucent USA, Inc.**

The State has approved the addition to Value Added Resellers.

Addition:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | New York Communications Co., Inc. (dba, NyComCo). |
| **Address:** | 53 West Cedar Street |
| | Poughkeepsie New York 12601 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 14-1459493 |
| **Contract Administrator Name:** | Jenna Riess |
| **Title:** | Sales Manager |
| **Telephone Number:** | (845) 527-0454 |
| **E-mail:** | jenna49@nycomco.com |
| **FAX:** | |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Value-Added Reseller List and Price List Updates**

**DATE**: August 22, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7408 | Constance.Gardner@ogs.ny.gov

| **CONTRACT NOs.:** | **CONTRACTOR:** |
|---|---|
| PT64531 | Juniper Networks |
| PT65101 | Shoretel |
| PT64536 | Polycom, Inc. |
| PT64291 | Interface Cable Assemblies & Services, Corp. |

**PT64531 - Juniper Networks.**

The State has approved the addition and updates to contact information of Value Added Resellers.

Addition:

| **Value Added Reseller/Distributor Information** | | |
|---|---|---|
| **Company Name:** | Affigent, LLC | |
| **Address:** | 13872 Park Center Road, Suite 127, Herndon, VA 20171 | |
| | | |
| | | |
| **Federal ID #:** | 80-0084341 | |
| **Contract Administrator Name:** | Jana Grant, | Jim Setser |
| **Title:** | Contracts Manager, | Senior Director of Operations |
| **Telephone Number:** | 571-482-5264 | 571-323-5469 |
| **E-mail:** | Jana.grant@akima.com | Jim.setser@affigent.com |
| **FAX:** | 866-977-8524 | |
| **Reseller Qualifying Criteria:** | | |

**PT65101 - Shoretel**

Change in contact information for value added reseller:

Networked Education Technologies, LTD. d/b/a CSDNET

Fred Zappolo has replaced Richard Sallustro. Contact information below.

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Networked Educational Technologies, LTD |
| **Address:** | 874 Montauk Highway |
| | Bayport, NY 11705 |
| **Minority/Women Owned or Small Business Indicate M,W or S** | NA |

| | |
|---|---|
| **Federal ID #:** | 11-3410788 |
| **Contract Administrator Name:** | Fred Zappolo |
| **Title:** | VP of Sales |
| **Telephone Number:** | 631-924-7474 |
| **E-mail:** | Fred.zappolo@csdnet.net |
| **FAX:** | 631-924-7475 |
| **Reseller Qualifying Criteria:** | All Regions/All Product Installation and Maintenance |

**PT64536 - Polycom**

Change: Barbara Marshall is no longer with Polycom. New contact information is below.

| | | |
|---|---|---|
| PT64536 | Polycom, Inc.<br>4750 Willow Rd.<br>Pleasanton, CA 94588<br>FED ID#94-3128324<br>NYS Vendor ID#1100004199 | Lori Shaffer<br>Public Sector Contracts Manager<br>184 Ben Davis Road – PO Box 473<br>Buchanan, GA 30113<br>571-888-8062<br>E-mail: Lori.Shaffer@polycom.com |

**PT64291 - Interface Cable Assemblies & Services, Corp.**

A request for a Prevailing Wage Increase has been approved by OGS.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price List Update
## Value-Added Reseller List Updates

**DATE**: July 14, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** April 10, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT65093 **CONTRACTOR:** NCD Communications, Inc.

PT64525 Cisco Systems, Inc.

OGS has approved a price list update for prevailing wage increases for NCD Communications, Inc.

IVCi, LLC, a reseller of Cisco, has a change in contact information. Please contact Jennifer Bisharah, email address: OGS@ivci.com.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller List Updates

**DATE**: June 15, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** April 10, 2009 – March 17, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT64448 **CONTRACTOR:** Mac Source Communications

OGS has corrected the Value Added Reseller list for the above vendor.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller List Update

**DATE**: May 25, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

| **CONTRACT NO.:** | **CONTRACTOR:** |
|---|---|
| PT65085 | IMMIX GROUP, INC. |

The State has approved the addition of the following Value Added Reseller:

Annese & Associates, Inc.
747 Pierce Road, Suite 2
Clifton Park, NY 12065
Federal ID# 16-0984328 NYS Vendor ID# 1000003417
Contact: Shala Pelloni
Telephone: (518) 371-9000 Fax: (518) 383-2530
Email: spelloni@annese.com

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Pricelist and Value-Added Reseller List Updates**

**DATE**: April 22, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

| **CONTRACT NO.:** | | **CONTRACTOR:** | |
|---|---|---|---|
| | PT64525 | | Cisco Systems, Inc. |
| | PT64433 | | Aruba Networks, Inc. |
| | PT64272 | | Graybar Electric Co. |
| | PT64524 | | Avaya, Inc. |
| | PT64265 | | Fiberdyne Labs, Inc. |
| | PT64450 | | F5 Networks, Inc. |

**Cisco Systems, Inc.**
The State has approved a price list update which adds a Cisco Meraki product.

**Aruba Networks, Inc.**
The State has approved a price list update and the addition of Value Added Resellers.

**Graybar Electric Co.**
The State has approved a price list update which adds/deletes products.

**Avaya, Inc.**
The State has approved the addition and deletion of Value Added Resellers.

**Fiberdyne Labs, Inc.**
The State has approved a price list update which adds products.

**F5 Networks, Inc.**
The State has approved the addition of Value Added Resellers.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Value-Added Reseller List Update

**DATE**: April 20, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT64437 **CONTRACTOR:** Extreme Networks, Inc.
PT64446 Vandis, Inc.

**Extreme Networks, Inc.**

The State has approved a request to add BlueAlly Direct, LLC as a value added reseller to the above contract.

**Vandis, Inc.**

The State has approved the addition of Palo Alto products to this contract.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Verizon Strike

**DATE**: April 15, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** April 10, 2009 – March 27, 2024

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT64447 **CONTRACTOR:** Verizon Business Network Services

Verizon employees elected to go out on strike Wednesday, April 13, 2016. Verizon has provided the following statement to OGS:

> "During the strike, the company is prepared to serve our customers. We have trained thousands of non-union Verizon employees to carry out virtually every job function handled by our represented workforce – from making repairs on poles to responding to inquiries in our call centers. Additionally we have made other arrangements to provide sufficient coverage to handle day-to-day operations for all our customers. We plan to continue providing the excellent service that NYS OGS, and all our customers, currently receives."

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Pricelist and Value-Added Reseller List Updates

**DATE**: April 15, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT64306 **CONTRACTOR:** Tele Data Com, Inc.

PT65100 Ronco Communications & Electronics

**Tele Data Com, Inc.**

The State has approved a price list update due to an increase in prevailing wage for the above contract.

**Ronco Communications & Electronics**

The State has approved a price list update which adds Lot 3 products to their pricelist.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Pricelist and Value-Added Reseller List Updates

**DATE**: April 1, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

**CONTRACT NO.:** PT64301

**CONTRACTOR:** UNIFY, INC.

**UNIFY, INC.**

The State has approved the addition of the following products to contract P64301:

| | |
|---|---|
| L30220D0622A661 | OpenScape Branch V8 Base License(NSP) |
| L30280A0622A154 | OSCC Enterprise V8 - 1 Manager License |
| L30280A0622A167 | OSCC Enterprise V8 - Outbound System License |
| L30280A0622A180 | OSCC Enterprise V8 - Base Package Redundancy |
| L30280A0622A181 | OSCC Enterprise V8 - 1 Cold Redundancy User License |
| L30280A0622A183 | OSCC Enterprise V8 - 150 Cold Redundancy User Licenses |
| L30280A0622A187 | OSCC Enterprise V8 - 1 Port Call Director SIP Service License |
| L30280A0622A196 | OSCC Enterprise V8 - Base Call Director SIP Service License(NSP) |
| L30280A0622A197 | OSCC Enterprise V8 - 1 High Availability Port Call Director SIP Service License |
| L30220D0622A682 | OpenScape SBC V8 Session License (per Session) |
| L30220D0600A680 | OpenScape SBC V8 Documentation CD |
| L30280D0622H283 | Enterprise Licensing CC Base Pack(NSP) |
| Web Collab 11k | Web Collaboration for additional 11,000 Users |
| L30270S0600T017 | Windows Server 2012R2 Standard Telco License |
| L30220D0622A681 | OpenScape SBC V8/Circuit Telephony Connector Base License (NSP) |

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Pricelist and Value-Added Reseller List Updates

**DATE**: March 17, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Lynda Shoemaker | 518-474-7646 | Lynda.shoemaker@ogs.ny.gov

| **CONTRACT NO.:** | **CONTRACTOR:** |
|---|---|
| PT64249 | ALCATEL LUCENT USA INC. |
| PT64450 | F5 NETWORKS |

**ALCATEL LUCENT USA INC.**
The State has approved the addition of the following products to contract PT64249:

| | |
|---|---|
| 10042196 | Automatic Dehydrator (APD20-D-35EH2R24S1) |
| 20040835 | Dehydrator Wall Shelf for APD20 (20040835) |
| 915422-W | Load Termination WR-137 / CPR137G Flang (915422) |
| 10038010 | PADX6-W57AC1SGR 5.725-6.875 GHz |

In addition, the following company has been added as a value-added reseller to contract PT64249:

ALE USA INC.
26801 Agoura Road
Calabasas, CA 91301
Federal ID# 47-1007498 NYS Vendor ID# 1100128093
Contact: Eric Gregoire, State Contract Management
Telephone: 603-938-5769
Email: eric.gregoire@al-enterprise.com
Fax: 855-559-0704

**F5 NETWORKS**
The State has approved the addition of the following products to contract PT64450:

| | |
|---|---|
| F5-BIG-LTM-VE-1G-V13 | BIG-IP Software Edition: LTM Software License 1Gbps (v11.4.1-v15.x) |
| F5-SVC-BIG-PRE-SW22-EDI | BIG-IP Service: Premium CAT SW22 |

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

21350p295

NEW YORK STATE OF OPPORTUNITY. Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Contractor Information and Pricelist Updates

**DATE**: March 10, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Lynda Shoemaker | 518-474-7646 | Lynda.shoemaker@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64268 | Frontrunner Network Systems, Corp |
| PT64269 | G-Systems, Inc. (Gavin Cabling) |
| PT65081 | GM Data Communications |

| CONTRACT # | CONTRACTOR & ADDRESS | TELEPHONE | FED.IDENT. # NYS VENDOR # |
|---|---|---|---|
| PT64268<br>SB | Frontrunner Network Systems, Corp<br>300 Main Street, Suite 22<br>East Rochester, NY 14445 | 716-817-7904<br>Fax: 585-899-4515<br>Deborah Ervolino, Sales Administration<br>E-Mail: dervolino@frontrunnernetworks.com | 98-0397927<br>1000018861 |
| PT64269<br>SB | G-Systems, Inc. (Gavin Cabling)<br>28 West 38th Street<br>Front 2<br>New York, NY 10018 | 631-896-1339<br>Fax: 646-454-9980<br>Michael W. Baum, RCDD, Vice President<br>E-Mail: mbaum@gsystemsinc.com<br>Website: www.gsystemsinc.com | 83-0414216<br>1000057920 |

**GM DATA COMMUNICATIONS, INC.**

The State has approved price increases and the addition of products for the following Manufacturers:

- Leviton
- Hubbell
- Mid Atlantic Products
- Panduit
- Hoffman

All other terms and conditions remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Update - Product List and Value-Added Reseller Lists

**DATE**: February 19, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Lynda Shoemaker | 518-474-7646 | Lynda.shoemaker@ogs.ny.gov

| **CONTRACT NO.:** | **CONTRACTOR:** |
|---|---|
| PT64525 | CISCO SYSTEMS, INC. |
| PT65085 | IMMIX GROUP, INC. |

**CISCO SYSTEMS, INC.**

The Address for the following Value Added Reseller listed on the above referenced contract PT6452 has been updated. The Address for this vendor has been revised to include the information highlighted below:

P and J Computers, Inc.
426 New Karner Road
Albany, NY 12205
Federal ID# 14-1716131 NYS Vendor ID# 1000007080
Contact: Scott Joralemon, Vice President
Telephone: (518) 459-6712 Fax: 212-432-2846
Email: scottj@pjcomp.com

**IMMIX GROUP, INC.**

The State has approved the addition, deletion and pricing increases for Riverbed Technology products from the above referenced contract PT65085. In addition, the following company has been added as a value-added reseller:

Systems Management Planning, Inc. - WBE/SBE
1020 John Street
West Henrietta, NY 14586
Federal ID# 16-1545953 NYS Vendor ID# 1000029454
Contact: Chris Fox, VP of Business Development
Telephone: (585) 475-0670 Fax: (585) 475-0909
Email: cfox@smp-corp.com

The following companies have been removed from the Immix Value Added Reseller list:

- IP Logic
- Rapid Access

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Update - Product List

**DATE**: February 19, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Lynda Shoemaker | 518-474-7646 | Lynda.shoemaker@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64525 | CISCO SYSTEMS, INC. |
| PT64272 | GRAYBAR ELECTRIC CO., INC. |
| PT65101 | SHORETEL |

**CISCO SYSTEMS, INC.**

The State has approved the addition of the following new Cisco Systems, Inc. products:

- **FP-AMP-5Y-S4** - Cisco Advanced Malware Protection 5YR, 1K-4999 Nodes
- **FS-VMW-SW-K9** - Cisco FireSIGHT Management Center,Virtual(VMWare) FSIGHT Lic
- **CON-SAU-VMW** - SW APP SUPP + UPGR Virtual FireSIGHT Software

**GRAYBAR ELECTRIC CO., INC.**

The State has approved the addition of the following new Graybar Electric Co, Inc. products:

- **FR24-5LP100F-C** - REEL 24FBR MTP-MTP OM3 PLEN POC 1(
- **UNP-U-610-2U-48** - UNP CAT6 PANEL 2U 48
- **106 701 154** - FACEPLATE M13C270

**SHORETEL**

The State has approved the addition of the following new Shoretel products:

- **10524** - Voice Switch ST100A, 1U half-width. Max Capacities: 100 IP Phones, 6 Analog Exts, 14 SIP Trunk, 8 LS Trks. Made in USA. Use Dual Switch Tray (SKU 10223) for rack mouting.
- **10525** - Voice Switch ST100DA, 1U half-width. Max Capacities: 100 IP Phones, 6 Analog Exts, 38 SIP Trunk, 2 LS Trks, 1 Dig. Trunk (T1 or E1). Made in USA. Use Dual Switch Tray (SKU 10223) for rack mouting.
- **10531** - Voice Switch ST24A, 1U full-width. Max Capacities: 24 Analog Exts. No IP Phone or trunk support. Made in USA. Ready for rack mounting.
- **10530** - Voice Switch ST48A, 1U full-width. Max Capacities: 48 Analog Exts. No IP Phone or trunk support. Made in USA. Ready for rack mounting.
- **10518** - IP Phone BB424 button box
- **30145** - Connect ONSITE Courtesy license. Includes Extension Only with no Connect client capability.
- **30146** - Connect ONSITE Telephony license. Includes Ext+Mbx with no Connect client capability.
- **30147** - Connect ONSITE Essentials license bundle. Includes Ext+Mbx, Connect desktop client with IM, collaboration, softphone and video. Also includes Web and App dialer licenses.

- **60165** - ShoreTel Paging Adapter PA-1. With contact closure support.

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Update Product, Price and Value-Added Reseller Lists

**DATE**: January 11, 2016 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT65074 | AVST, INC. |
| PT64255 | CAROUSEL INDUSTRIES, INC. |
| PT65081 | GM DATA COMMUNICATIONS, INC. |
| PT64530 | HEWLETT-PACKARD COMPANY |
| PT64531 | JUNIPER NETWORKS, INC. |
| PT64448 | MAC SOURCE COMMUNICATIONS |
| PT64295 | MATRIX ACQUISITION GROUP, LLC |
| PT64441 | MERU NETWORKS, INC. |
| PT64287 | NFRASTRUCTURE TECHNOLOGIES |
| PT64536 | POLYCOM, INC. |
| PT64537 | RAULAND-BORG CORPORATION |
| PT64300 | REL COMM, INC. |
| PT65100 | RONCO COMMUNICATIONS & ELECTRONICS |
| PT64308 | WASHINGTON COMPUTER SERVICES, INC. |

**AVST, INC.**

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65074 and based on AVST Dealer Price Catalog dated October, 2015 submitted herewith. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65074 as a value-added reseller:

**RONCO COMMUNICATIONS & ELECTRONICS, INC**
**595 Sheridan Drive**
**Rochester, NY 14605**
**Federal ID# 16-0905768 NYS Vendor ID# 1000007574**
**Contact: Allison Wallace. Strategic Account Manager**
**Telephone: 518-724-2527**
**Email: awallace@ronco.net**
**Fax: 724-2524**

**ADVANCE 2000**
**1140 Wehrle Drive**
**Williamsville, NY 14221**

**Federal ID#16-1526812 NYS Vendor ID#1000029174**
**Contact: Phil Gallina, Acct. Manager**
**Email: PGallina@advance2000**
**Telephone: 716-631-5602 Ext. 2627**
**Fax: 716-631-0569**
AVST-CONTINUED
**Newcastle Communications WBE/SB**
**1140 Broadway, Suite 201**
**New York, NY 10001**
**Federal ID# 13-3132807 NYS Vendor ID#1000012967**
**Contact: Gioia P. Ambrette, President**
**Email: gioia@nccomm.com**
**Telephone: 212-780-9680 Ext. 111**

**CAROUSEL INDUSTRIES**
The State has approved the addition of new Mutare software products to the existing product line on the above-referenced contract PT64255.

**CONTROL NETWORK COMMUNICATIONS, INC.**
The State has approved an additional Corning multimode fiber optic cable.

**GM DATA COMMUNICATIONS, INC.**
The State has approved the addition of new products and services and price increases for products which are already incorporated under the above contract PT65081 and based upon multiple Manufacturers' Commercial Price Lists submitted herewith. All previously approved discounts for these products remain the same.

**HEWLETT-PACKARD COMPANY**
The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract P64530 and based on the HP Manufacturers' Commercial Price List dated October, 2015, submitted herewith. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65074 as a value-added reseller:
**TURN-KEY TECHNOLOGIES, INC.**
**2400 Main Street, Ext Suite 12**
**Sayerville, NJ 08872**
**Federal ID: 22-3136494 NYS Vendor ID# 1000047941**
**Contact: Craig Badrick, CEO**
**Telephone: 732-553-9100 Ext. 212 Email: Cbadrick@tti-wireless.com Fax: 732-553-9107**

**JUNIPER NETWORKS, INC.**
The State has approved the addition of new Juniper Networks products, accessories and support services to the above-referenced contract PT64531. The following company has been added to the Juniper value-added reseller list:
**ATRION COMMUNICATION RESOURCES, INC.**
**185-I Industrial Parkway**
**Branchburg, NJ 08876**
**Federal ID 22-2618032 NYS Vendor ID#1100041450**
**Contact: Richard Dietz, General Manager**
**Telephone: 908-231-7777**
**Email: Rdietz@atrioncomm.com**

**MAC SOURCE COMMUNICATIONS**
The State has approved the addition of new Audiocodes and Pal Alto product lines on the above-referenced contract PT64448.

**MATRIX ACQUISITION GROUP, LLC**

The State has approved the addition of new NEC voice telecommunications equipment to the above-referenced contract PT64295.

**MERU NETWORKS, INC.**

The State has approved the addition of new Meru Networks products, deletion of obsolete products, and changes in product descriptions on the above-referenced contract PT64441.

**NFRASTRUCTURE TECHNOLOGIES**

The State has approved the addition of Eaton hardware products and twelve new Flashwave 4100 Maintenance services. The following company has been added as a value-added reseller to the above referenced contract PT64287:

**AURORA ELECTRIC, INC. – WBE, SB**
**141 Federal Circle**
**Jamaica, NY 11430**
**Federal ID#: 113271387 New York State Vendor ID#1100131741**
**Contact: Olga Steele, Contract Administrator and Bookkeeper**
**Telephone: 718-371-0385 Ext. 102**
**Fax: 718-371-0390**

**POLYCOM, INC.**

The State has approved the addition of new Polycom products and accessories, deletion of end-of-life products and updated its Value-Added Reseller List as follows:

CONTACT INFORMATION UPDATE

**ONE VISION SOLUTIONS**
**165 Jordan Road**
**Troy, NY 12180**
**Contact: Bob Katz, Regional Manager**
**Telephone: 518-283-9060 Ext 203**
**Email: bkatz@onevisionsolutions.com**

**Secondary Point of Contact:**
**Mike Mullen, Regional Manager**
**Telephone: 518-283-9060 Ext. 205**
**Email: mmullen@onevisionsolutions.com**
**Fax: 518-283-9061**

ADDITION OF VALUE-ADDED RESELLER:

**CORPORATE COMPUTER SOLUTIONS, INC.**
**55 Halstead Avenue**
**Harrison, NY 10528**
**Federal ID# 13-3352744 NYS Vendor ID#1000006353**
**Contact: Larry Grippo, VP of Sales**
**Telephone: 914-835-1105 Ext. 103**
**Email: lgrippo@corporatecomputersol.com**

**Secondary Point of Contact:**
**Danielle Mucaro, Accts Receivable Manager**
**Telephone: 914-835-1105 Ext. 107**
**Email: dmucaro@corporate**

**RAULAND-BORG CORPORATION**

The State has approved the following company as a value-added reseller on the above-referenced contract PT64537:

**TPC ASSOCIATES**
**261 Pepe's Farm Road**
**Milford, CT 06460**
**Federal ID: 06-1253976 NYS Vendor Identification Number: 1100048580**
**Contact: Connie Adams, Account Executive**

**Telephone: 203-305-7833**
**Email: cadams@tpcsystems.com**

**REL COMM, INC.**

The State has approved the addition of Visiplex products and parts to the existing product line on the above-referenced contract PT64300.

**RONCO COMMUNICATIONS & ELECTRONICS**

The State has approved the addition of Jabra headsets to the “Other Telecom Peripherals and Accessories” tab on the above-referenced contract PT65100.

**WASHINGTON COMPUTER SERVICES, INC**

The State has approved the addition of FireEye and Nimble Storage products and accessories to the above-referenced contract PT64308.

**Please access the following link for purposes of viewing the CTES contracts referenced above**
**http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf**
**All other terms and conditions f the original Contract Award Notification (CAN) remain the same.**

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **UPDATE PRICE, PRODUCT AND VALUE-ADDED RESELLER LISTS**

**DATE**: November 30 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64433 | Aruba Networks, Inc. |
| PT65819 | Cables Unlimited, Inc. |
| PT64525 | Cisco Systems, Inc. |
| PT65077 | Communications Supply Corp. |
| PT64290 | Integrated Voice & Data Systems, Inc. d/b/a Comtel |
| PT64436 | Control Network Communications, Inc. |
| PT64271 | Newcastle Communications, Inc. |
| PT64287 | nFrastructure Technologies |
| PT64307 | Twinstate/Voice Data Video, Inc. |
| PT64303 | Superior Telephone Systems, Inc. |

**ARUBA NETWORKS, INC.**

The State has approved the addition of new Aruba products, deletion of end-of-life products as well as the addition of the following-named value-added resellers to the above-referenced contract PT64433:

**DynTek Services, Inc.**
**1350 Broadway, Suite 2104,**
**New York, NY 10001**
**Federal ID: 13-4067484 NYS Vendor ID: 1000006526**
**Contact: Denise Leonard, Director Sales Operations NE**
**Email: denise.leonard@dyntek.com**
**Telephone: 518-207-3439**

**PKA TECHNOLOGIES, INC. WBE**
**1 Executive Boulevard**
**Suffern, NY 10901**
**Federal ID: 13-3919056 NYS Vendor ID: 1100010089**
**Contact: Felise Katz CEO**
**Email: Felise.katz@pkatech.com**
**Telephone: 845-738-2307**

**CABLES UNLIMITED**
The State has approved seven (7) network hardware items (Area Networking Hardware) and two (2) cable items (NW Cable) to the above referenced contract PT65819.

**CISCO SYSTEMS, INC.**
The State has approved the addition of new products and services, including Enterprise License Agreements, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated November, 2015. All previously approved discounts for these products and services remain the same.

**COMMUNICATIONS SUPPLY CORP.**
The State has approved the addition of new NEC products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65077 and based on Commscope Global Manufacturers' Price List dated June 1, 2015. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65077 as a value-added reseller:

**Select Telecom, Inc.**
**115 Wall Street**
**Valhalla, NY 10595**
**Federal ID: 13-3879798 NYS Vendor ID: 1100007889**
**Contact: Paul Durante, COO**
**Telephone: 914-761-1313**
**Email: pauld@select-tele.com**

**INTEGRATED VOICE & DATA SYSTEMS, INC. d/b/a COMTEL**
The State has approved the addition of Toshiba equipment /products to the following categories of the above referenced contract PT PBX, Voice Mail, Key Systems, IP Telephony and Area Networking Hardware/Software.

**CONTROL NETWORK COMMUNICATIONS, INC.**

**CONTROL NETWORK COMMUNICATIONS, INC.**
The State has approved an additional Corning multimode fiber optic cable to the above-referenced contract PT64436.

**NEWCASTLE COMMUNICATIONS**
The State has approved the addition of new NEC products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT6271 and based on NEC Corporation of America's Manufacturers' Price List dated July, 2015 submitted herewith. All previously approved discounts for these products and services remain the same.

**NFRASTRUCTURE TECHNOLOGIES**
The State has approved of an Eaton 12 V 280W Battery to the above-referenced contract PT64287.

**TWINSTATE/VOICE DATA VIDEO, INC.**
The State has approved the addition of six (6) new parts for additional updated cameras and price reductions for three other cameras, all of which are located in the Video Conferencing category of the above captioned contract PT63207.

**SUPERIOR TELEPHONE SYSTEMS**

The State has approved the addition of the following equipment to the above-referenced contract: NEC SV9100 telephone and voice mail system, NEC SL1100 telephone and voice mail system, additional items on the NEC SV8100 telephone system and have also added Tripp Lite battery backups, Engenuis and NETGEAR POE switches. Also, all existing cable installation rates and re-use cable installation rates have been increased.

**Please access the following link for purposes of viewing the CTES contracts referenced above**
**http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf**
**All other terms and conditions f the original Contract Award Notification (CAN) remain the same.**

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **UPDATE PRICE, PRODUCT AND VALUE ADDED RESELLER LISTS**

**DATE**: September 29, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64249 | ALCATEL-LUCENT USA, INC. |
| PT64432 | ANIXTER, INC. |
| PT64524 | AVAYA, INC. |
| PT64466 | EUREKA-TELECOM D/B/A ARC NETWORKS |
| PT64530 | HEWLETT-PACKARD COMPANY |
| PT64297 | NEC CORPORATION OF AMERICA |
| PT64287 | NFRASTRUCTURE TECHNOLOGIES |
| PT64265 | FIBERDYNE LABS, INC. |
| PT64525 | CISCO SYSTEMS, INC. |
| PT64448 | MAC SOURCE COMMUNICATIONS |

**ALCATEL-LUCENT USA, INC.**
The State has approved the addition of Alcatel-Lucent products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64249 and based upon the Alcatel-Lucent USA, Inc. Products and Services List Price Catalog for Q3 2015.

**ANIXTER, INC.**
The State has approved the addition of new products and accessories manufactured by Greenlee and Velcro USA, Inc. In addition, the following companies have been added to the Anixter value-added reseller list:

FM OFFICE EXPRESS
106 Despatch Drive
East Rochester, NY 14445
Federal ID: 16-1478699 NYS Vendor ID#1000008256
Contact: Fabricio S. Morales, President
Telephone: 585-238-2876
Email: fmorales@fmop.com

RIGHT PRICE TECHNOLOGIES
4726 S. Salina Street
Syracuse, NY 13205
Federal ID: 20-1275007 NYS Vendor ID#1100017204
Contact: Darin Price, CEO
Telephone: 315-701-2380
Email: dprice@rightpricecompanies.com

**AVAYA, INC.**
The State has approved the addition of the following items to the above-referenced contract PT64524

| | | |
|---|---|---|
| 339400 | AURA CORE R6 NEW SFTW LIC | EA |
| 700506956 | G450 MP160 MEDIA GATEWAY | EA |
| 288979 | SA PREF AURA CORE R6 3YAN | MTHLY |
| 288985 | UPG ADV AURA CORE R6 3YAN | MTHLY |
| 700465305M | PW9130 1500 120V RACK W /SNMP CARD MTC | MTHLY |
| 700465461M | 9130 1500 VA EXTENDED BATTERY MODULE MTC | MTHLY |
| 339404 | MOVE/UPL CM TO AURA CORE R6 LIC | |
| | | |
| 288985 | UPG ADV AURA CORE R6 3YAN | MTHLY |
| 700509882 | AVAYA AURA SYS PLATFORM 6.3.6 CD | EA |

The following company has been added to the Avaya, Inc value-added reseller list:
HELLO ALERT, INC. - WBE
206 East Main Street
Babylon, NY 11702
Federal ID#20-0368439 NYS Vendor ID#1000041894

**EUREKA-TELECOM d/b/a ARC Networks**
The State has approved the addition of MSRP price increases and updates for Total Hourly Rates/Job Titles (Journeyman) included in the NYSDOL Prevailing Wage Schedules effective July 1, 2015 as well as deletion of obsolete products on the above-referenced contract PT64466.

**HEWLETT-PACKARD COMPANY**
The State has approved the addition of new Hewlett Packard products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64530 and based upon HP's Manufacturers' Commercial Price List dated May, 2015 submitted herewith. In addition, the following companies have been approved as value-added resellers:

COMPUTER VISIONS
16 Corporate Woods Blvd.
Albany, NY 12211
Federal ID: 14-1820190 NYS Vendor ID#1000001901
Telephone: 518-437-1600

NEW COMPUTECH, INC.
39 Broadway – Suite 1630
New York, NY 10006
Federal ID: 13-3892505 NYS Vendor ID#1000026874
Telephone: 212-406-1801

LOGICALIS, INC.
1750 S. Telegraph Road
Bloomfield Hills, MI 48302
Federal ID#13-4000122 NYS Vendor ID#1100017520

DYNTECH, an existing VAR, is now authorized for the sale of HP, ArcSight and Tipping Points products.

**NEC CORPORATION OF AMERICA**
The State has approved the addition of new products and accessories and deletion of end-of-life products to Lots 1 and 2 of the above-referenced contract PT64297.

**NFRASTRUCTURE TECHNOLOGIES**
The State has approved the addition of new products to the Imperva and Eaton product line on the above-referenced contract PT64287.

**FIBERDYNE LABS, INC.**
The State has approved the allowable increases in Total Hourly Rates/Job Titles included in the NYSDOL Prevailing Wage Schedules effective July 1, 2015 as well as the addition of one new cable product to the NW Cable Fiberdyne tab.

**CISCO SYSTEMS, INC.**
The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated September, 2015. All previously approved discounts for these products and services remain the same.

**MAC SOURCE COMMUNICATIONS**
The State has approved the addition of Avaya and Palo Alto material codes to the above-referenced contract PT64448,

Please access the following link for purposes of viewing the CTES contracts referenced above
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: UPDATE PRICE/PRODUCT LISTS

**DATE**: 09-03-15 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64524 | CISCO SYSTEMS, INC. |
| PT65091 | McAFEE, INC. |
| PT64533 | MITEL NETWORKS, INC. |
| PT64299 | O'CONNELL ELECTRIC COMPANY, INC. |
| PT64255 | CAROUSEL INDUSTRIES |

**CISCO SYSTEMS, INC.**
The State has approved the addition of new products and services, including Enterprise License Agreements, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated August, 2015. All previously approved discounts for these products and services remain the same. The following company has been REMOVED from the Cisco value-added reseller list:
**IP LOGIC**

**MCAFEE, INC.**
The State has approved the addition of new McAfee products and accessories for technologies already included in the price as well as deletion for solutions that are no longer supported.

**MITEL NETWORKS, INC.**
The State has approved the addition of new Mitel products and accessories to Lot 2 of the above-referenced contract, PT64533. In addition, the following named value-added reseller has been added to the above-referenced contract:
**Norcom Communications Solutions**
**200 White Plains Road, 3rd Floor**
**Tarrytown, NY 10591**
**Federal ID: 20-5374333 NYS Vendor ID#1100058666**
**Contact: Joseph Denise, President**
**Telephone: 914-747-8855**
**Email: jdenise@norcomsolutions.com**

**O'CONNELL ELECTRIC COMPANY, INC.**
The State has approved the addition of Lakelands Concrete Communications Manholes to the above-referenced contract, PT64299.

**CAROUSEL INDUSTRIES** has added DS Communications products and accessories to the above contract.

**Please access the following link for purposes of viewing the CTES contracts referenced above**
**http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf**
**All other terms and conditions f the original Contract Award Notification (CAN) remain the same.**

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **UPDATE PRICE LISTS, VALUE ADDED RESELLER LISTS**

**DATE**: July 13, 2024 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64249 | Alcatel-Lucent USA, Inc. |
| PT64267 | Brocade Communications Systems, Inc. |
| PT64531 | Juniper Networks, Inc. |
| PT65090 | Layer 3 Technologies, Inc. |
| PT65101 | Shoretel |
| PT64308 | Washington Computer Services, Inc. |
| PT64287 | nFrastructure Technologies |
| PT64255 | Carousel Industries |

**ALCATEL-LUCENT USA, INC.**
The State has approved the addition of Alcatel-Lucent parts, products and accessories to Lot 2, Area Networking Hardware and Software on its contract PT64249.

**BROCADE COMMUNICATIONS SYSTEMS, INC.**
The State has approved the addition of new products and services, deletion of end-of-life products and price reductions for products which are already incorporated under the above contract PT64267.
The following company has been added to the Brocade Communications Systems Inc. value-added reseller list:
**Myriad Supply**
**22 West 19th Street, 4th floor**
**New York, New York 10011**
**Federal ID: 81-0586437** **NYS Vendor ID: #1100022002**
**Contact: Michael White**
**Telephone: 646-668-3871**
**Email: mwhite@myriadsupply.com**

**JUNIPER NETWORKS, INC.**
The State has approved the addition of Juniper products and services, deletion of end-of-life products price increases and decreases for products which are already incorporated under the above contract PT64531 and based on the Juniper Networks, Inc. Price list dated June, 2015 submitted herewith. All previously approved discounts for these products and services remain the same.

**SHORETEL**
The State has approved the following companies as value-added resellers:
**Adept Technology Consulting, Inc.**
**60 Plant Avenue – Suite 2**
**Hauppauge, NY 11788**
**Federal ID# 26-3994406 NYS Vendor ID#1100139770**
**Contact: Keith Siegel, President**
**Telephone: 631-910-1756**
**Email: ksiegel@adept-techconsulting.com**

**TarryTel, LLC**
**28 W. Elizabeth Street**
**Tarrytown, NY 10591**
**Federal ID# 47-3221026 NYS Vendor ID – Pending**
**Contact: Marcello Praino, President**
**Telephone: 914-400-9853**
**Email: Marcello.praino@tarrytel.com**

**WASHINGTON COMPUTER SERVICES, INC.**
The State has approved the following amendments to the value-added reseller list on the above-referenced contract:
**ADDED**
**Dyntek, Inc.**
**12 Metro Park Road, Suite 206**
**Albany, NY 12205**
**Federal Id# 13-4067484 NYS Vendor Id# 1000006526**
**Contact: Denise Leonard, Sales Director**
**Telephone: 518-207-3402**
**Email: denise.leonard@dyntek.com**

**REMOVED**
**International Management Network, Inc.**

**NFRASTRUCTURE TECHNOLOGIES**
The State has approved the addition of the following company as a value-added reseller on the above-referenced contract
**JEM HOLDINGS, LLC – WBE**
**7 Ressler Lane**
**Valatie,, NY 12184**
**Federal ID: 14-1823053 NYS Vendor ID#1100019981**
**Contact: Ann T. Mueller, Managing Partner**
**Telephone: 518-396-0976**
**Email: jemconsultingllc@nycap.rr.com**

**CAROUSEL INDUSTRIES**
The State has approved the addition of Palo Alto Networks products and accessories to the above-referenced contract.

**Please access the following link for purposes of viewing the CTES contracts referenced above**
**http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf**
**All other terms and conditions f the original Contract Award Notification (CAN) remain the same.**

**********

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price and Value-Added Reseller Updates**

**DATE**: June 19, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.rogers @ogs.ny.gov

| **CONTRACT NO.:** | **CONTRACTOR:** |
|---|---|
| PT64250 | All-Mode Communications, Inc. |
| PT64432 | Anixter, Inc. |
| PT64433 | Aruba Networks, Inc. |
| PT64535 | Cisco Systems, Inc. |
| PT64530 | Hewlett-Packard Company |
| PT64533 | Mitel Networks, Inc. |
| PT64308 | Washington Computer Services, Inc. |
| PT64448 | Mac Source Communications |

**ALL-MODE COMMUNICATIONS, INC.**
The State has approved the addition of the Phybridge product line and support services to Lot 1, PBX Systems, on the above-referenced contract PT64250.

**ANIXTER, INC.**
The State has approved the addition of new Quiktron and Transmode product lines, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64432. Additionally, in an effort to insure that vendor name information is up-to-date, Anixter has requested an update to its price list regarding the renaming of ADC Krone and ADC Krone Copper. Both ADC Krone and ADC Krone are now identified in the industry as TE Connectivity. Anixter's database has recently been updated to reflect the TE Connectivity name in order that all future invoices will be by the TE Connectivity name instead of ACD. Also, the discount for TE Connectivity products has now been increased to 31% from 17% for ADC Krone and 21.6% for ADC Krone Copper. All other previously approved discounts for products and services remain the same.

The following-named company has been added as a value-added reseller:
**LanRover Network Services**
**85 S. Snedecor Avenue**
**Bayport, N.Y. 11705**
**Federal ID: 82-0560550 NYS Vendor ID#11000121881**
**Contact: Richard Sallustro, Owner**
**Telephone: 631-576-5847**
**Email: rich.salllustro@lanrover.net**

**LINSTAR** has been REMOVED from the above-referenced contract as a value-added reseller.

**ARUBA NETWORKS, INC.**
The following companies have been added to the above-referenced contract as value-added resellers:
**CSDNet**
**874 Montauk Highway**
**Bayport, NY 11705**
**Federal ID# 11-3410788 NYS Vendor ID#1100008294**
**Contact: Fred Zappolo, Vice President Sales**
**Telephone: 631-924-7475**
**Email: Fred.Zappolo@csdnet.net**

**CS Business Systems**
**1236 Main Street**
**Buffalo, NY 14209**
**Federal ID# 16-1171177 NYS Vendor ID#1000048151**
**Contact: David Economou, Sales Account Manager**
**Telephone: 800-886-6521 Ext 254**

**CISCO SYSTEMS, INC.**
The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated May, 2015. All previously approved discounts for these products and services remain the same.
The following amendments have been made to the Cisco Systems, Inc. value-added reseller list:
Update Contact Information
**Systems Management Planning, Inc. WBE**
**1020 John Street**
**West Henrietta, NY 14586**
**Federal ID#16-1545953 NYS Vendor ID#1000029454**
**Contact: Eric Rorapaugh, COO**
**Telephone: 585-475-0909**
**Email: er@smp-corp.com**

**HEWLETT-PACKARD COMPANY**
The following amendments have been made to HP's value-added reseller list:
Contact Information Change in Address and Telephone:
**Contact: Deborah Kaiser**
**11445 Compaq Center Drive W**
**Houston, TX 77070**
**Telephone: 512-319-3076**

The following companies have been added to the above-referenced contract as value-added resellers:
**Compulink Technologies**
**260 West 39th Street #302**
**New York, NY 10018**
**Federal ID# 11-2967448 NYS Vendor ID#1000000634**
**Contact: Denise Arboleda**
**Telephone: 212-695-5465 X13**
**Email: denise@compu-link.com**

**Onx USA LLC**
**5 Penn Plaza**
**New York, NY 10001**
**Federal ID#27-1445264 NYS Vendor ID#1100044808**
**Contact: Pat O'Connor**
**Telephone: 440-569-2492**
**Email: Pat.O'connor@onx.com**

Hewlett-Packard Company – Continued
**nFrastructure Technologies, Inc.**
**5 Enterprise Avenue**
**Clifton Park, NY 12065**
**Federal ID#22-3771456 NYS Vendor ID#1000017165**
**Contact: Tony Riccio**
**Telephone: 518-664-5731**
**Email: nysales@nfrastructure.com**

**MITEL NETWORKS, INC.**
The following companies have been added to the value-added reseller list on the on the above-referenced contract PT64533:
Update Mitel Networks' Address and new Contract Administrator:
**Mitel Networks, Inc**
**1146 North Alma School Road**
**Mesa, AZ 85201**
**Contact: Tracey-Lynne Maltais**
**Vertical Sales Support Specialist**
**Telephone: 212-798-1802**
**Email: Tracey-lynne.maltais@mitel.com**

NEW VALUE-ADDED RESELELRS:
**Windstream Supply LLC**
**1360 Morris Road**
**Alpharetta, GA 30004**
**Federal ID# 31-4359937 NYS Vendor ID# Pending Assignment**
**Contact: Cynthia Boyer**
**Enterprise Product Marketing**
**Telephone: 501-748-6616**
**Email: Cynthia.w.boyer@windstream.com**

**WASHINGTON COMPUTER SERVICES, INC.**
**The State has approved the addition of new Bluecoat and Nimble Storage products and accessories to the existing product line on the above-referenced contract PT64308. In addition, the following amendments have been made to the value-added reseller list:**
**ADDED**
**AMR NETWORKS**
**856 Maplecrest Court**
**Schenectady, NY 12309**
**Federal ID#03-0498415 NYS Vendor ID#1100004349**
**Contact: Michele Rubino, President**
**Office: 518-374-2200**
**Mobile: 518-542-7458**
**Fax: 518-374-0400**
**NYS Certified Woman Business Enterprise #51216-2008**

**DYNTEK has been REMOVED from the value-added reseller list**

**MACSOURCE COMMUNICATIONS**

The State has approved the addition of Bridgewave and Palo Alto Networks to the existing product lines on the above-referenced contract PT64448.

Please access the following link for purposes of viewing the CTES Contracts referenced above:
http://www.ogs.ny.gov/purchase/snt/lists/gp_77018.asp
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price and Value-Added Reseller Updates**

**DATE**: May 28, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT65077 | Communications Supply Corp. |
| PT64268 | Frontrunner Network Systems Corp. |
| PT64272 | Graybar Electric Co., Inc. |
| PT64299 | O'Connell Electric Company, Inc. |
| PT64537 | Rauland-Borg Corporation |
| PT64538 | Teltronics, Inc. |
| PT64249 | Alcatel-Lucent USA, Inc. |
| PT64255 | Carousel Industries |

**COMMUNICATIONS SUPPLY CORP.**
The State has approved the addition of new Wright-Line LLC (An Eaton Brand) products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65077 and based on each Manufacturers' Commercial Price List submitted herewith. All previously approved discounts for these products and services remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP.**
The State has approved the addition of new products, price increases and decreases for products which are already incorporated under the above contract PT64268 and based on each Manufacturers' Commercial Price submitted herewith. All previously approved discounts for these products and services remain the same.

**GRAYBAR ELECTRIC CO., INC.**
The State has approved the addition of three (3) Jabra products to the Other Telecom Peripherals and Accessories category of the above-referenced contract PT64272.

**O'CONNELL ELECTRIC COMPANY, INC.**
The State has approved the addition of Innerduct material (a product that is required for physical protection of fiber optic cabling) to the NW Infrastructure category of the above-referenced contract PT64299.

**RAULAND-BORG CORPORATION**
The State has approved the addition of Rauland Borg products and services, deletion of end-of-life products and price increases for products which are already incorporated under the above contract PT64537 and based on the Rauland-Borg Consolidated Price list dated September, 2014 submitted herewith. All previously approved discounts for these products and services remain the same.

**TELTRONICS, INC.**

Effective immediately, **TELTRONICS, INC.,** has changed its name to **FORERUNNER TECHNOLOGIES.** The Federal Identification number 59-2937938 remains the same as does the NYS Vendor Identification number 1000009575.
The company's new office address is 1430-A Church Street, Bohemia, New York 11716
Telephone: 631-892-3700
Fax: 631-567-2098
Contacts: Brian McNay
Director of Process Management
Email: Brian.mcnay@Frtinc.com

Richard Taylor
Executive Vice President of Sales
Email: rick.taylor@FRtinc.com

**ALCATEL-LUCENT USA, INC.**

The State has approved the addition of new products, price increases and decreases for products which are already incorporated under the above contract PT64249 and based on each Manufacturers' Commercial Price submitted herewith. All previously approved discounts for these products and services remain the same.

**CAROUSEL INDUSTRIES**

The State has approved the addition of new and deletion of obsolete Fortinet products to the above-referenced contract PT64255.

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.service@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Pricelist Update

**DATE**: May 15, 2015 **AWARD #:** NEG-21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** March 18, 2009 – March 17, 2024

**CONTACT:** Lynda Shoemaker | 518-474-7646 | Lynda.shoemaker@ogs.ny.gov

**CONTRACT NO.:** PT64255 **CONTRACTOR:** Carousel Industries

Carousel has added products from the company, Airbus, to the above mentioned contract.

Carousel has also deleted Calero (formerly VeraMark) end-of-life products and added new products to the above mentioned contract.

All other terms and conditions remain the same

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

## Subject: Price and Value-Added Reseller Updates

**DATE**: April 27, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** Various

**CONTACT:** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| CONTRACT NO.: | CONTRACTOR: |
|---|---|
| PT64432 | Anixter, Inc. |
| PT64433 | Aruba Networks, Inc. |
| PT65085 | Immix Group, Inc. |
| PT64536 | Polycom, Inc. |
| PT64307 | Twinstate /Voice Data Video, Inc. |
| PT64301 | Unify, Inc. |
| PT65091 | McAfee, Inc. |
| PT64525 | Cisco Systems, Inc. |

**ANIXTER, INC.**

The State has approved the addition of new products including Eaton, Raritan and Wrightline, deletion of end-of-life products, price increases and decreases for products already incorporated under the above-captioned contract PT64432 and based on Manufacturers' Commercial Price Lists submitted herewith. All previously approved discounts for these products and services remain the same.

In addition, the State has approved the addition of the following value-added reseller:

CDL Underground Specialist, Inc.
PO Box 1098
Commack, NY 11725

Phone: 631-439-9860
Fax: 631-439-9860
Attn: Chris Abruzzo
Email: cabruzzo@cdlutilities.com

FEIN: 01-0604272
NYS Vendor ID#1100005324

**ARUBA NETWORKS, INC.**

The State has approved the addition of the following-named reseller to the above contract PT64433:

Frontrunner Network Systems
4121 Linden Avenue
Rochester, NY 14625

Phone: 585-899-4411
Fax: 585-899-4454
Attn: Joseph Cerney
Email: jcerney@frontrunnernetworks.com

FEIN: 98-0397927
NYS Vendor ID#10001886

**IMMIX GROUP, INC.**

The State has approved the addition of Riverbed products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65085 and based on the Riverbed Global Manufacturers' price list dated January, 2015 submitted herewith. All previously approved discounts for these products and services remain the same.

**IMMIX GROUP, INC. - CONTINUED**
In addition, the State has approved the addition of the following value-added resellers:

| | | |
|---|---|---|
| G-Net Solutions, Inc.<br>110 Cooper Street #364<br>Babylon, NY 11702 | Phone: 646-481-8019<br>Fax: 646-390-9024<br>Attn: Donna Tyree<br>Email: donna@gnet-inc.com | FEIN: 20-0591136<br>NYS Vendor ID#1100115945 |
| Vandis, Inc.<br>1 Albertson Avenue, Ste 1<br>Albertson, NY 11507 | Phone: 516-281-2200<br>Fax: 516-626-9003<br>Attn: Dan Weiss<br>Email: dweiss@vandis.com & nyscontract@vandis.com | FEIN: 11-2650266<br>NYS Vendor ID#1000011819 |

**POLYCOM, INC.**
The State has approved the addition of the following value-added resellers:

| | | |
|---|---|---|
| Video Hi-Tech Corp.<br>126 Gazza Blvd. Suite 1<br>Farmingdale, NY 11735 | Phone: 631-777-7011<br>Fax: 631-777-7011<br>Attn: Michael Adwar<br>Emaill: mike@adwarvideo.com | FEIN: 11-2765013<br>NYS Vendor ID#1000008778 |
| York Telecom Corporation<br>81 Corbett Way<br>Eatontown, NJ 07724 | Phone: 732-413-6000 X7117<br>Fax: 732- 413-6060<br>Attn: Rebecca Kane<br>Email: cpmtracts@yorktel.com | FEIN: 22-2624906<br>NYS Vendor ID#1000008778 |

**TWINSTATE/VOICE DATA, INC.**
The State has approved the addition of video conferencing and E911 products to the above contract PT64307.

**UNIFY, INC.**
The State has approved the addition of new products to the IP Telephony, E911 and Other Telecom Peripherals and Accessories categories on the above-referenced contract PT64301.

**McAFEE, INC.**
The State has approved the addition of new McAfee products for technologies, deletion of end-of-life products that are no longer supported and the following amendments to its value-added reseller list:
**ADDITION**:

| | | |
|---|---|---|
| Brite Computers<br>7647 Main Street Fishers<br>Victor, NY 14564 | Phone: 212-874-1519<br>Fax: 212-202-7769<br>Attn: Trever Smith<br>Email: tsmith@britecomputers.com | FEIN: 16-1382350<br>NYS Vendor ID#1000008125 |

**DELETION**
CDW Government LLC

**CISCO SYSTEMS, INC.**
The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated March, 2015. All previously approved discounts for these products and services remain the same.

**CISCO SYSTEMS, INC. – CONTINUED – Contact Name Changes**

The following amendments have been made to the Cisco Systems, Inc. value-added reseller list:

Presidio Networked Solutions Group, LLC
New Federal ID: 76-0515249 New NYS Vendor ID: 1100138220
New Address: 110 Parkway Drive South, Hauppauge, NY 75267
Contact:
Maryann Pagano
Inside Account Manager
Email: govtsales@presidio.com
Telephone: 212-324-4361 Cell: 516-3180225 **Fax**: 914-462-3620

| | | |
|---|---|---|
| Annese and Associates, Inc.<br>39 Old Route 146<br>Clifton Park, NY 12065 | Phone: 315-219-4302<br>Fax: 518-383-2530<br>Attn: Cindy Brown<br>Email: cbrown@annese.com | Federal ID#16-0984328<br>NYS Vendor ID#1000003417 |
| Sirius Computer Solutions, Inc.<br>10100 Reunion Place, Suite 500<br>San Antonio, TX 78216 | Phone: 210-369-0617<br>Fax: 866-313-0960<br>Attn: Phyllis Byrd<br>Email: Phyllis.bard@siriuscom.com | Federal ID#74-2836721<br>NYS Vendor ID#1000041163 |

Please access the following link for purposes of viewing the Comprehensive Telecommunications Equipment and Solutions contracts above referenced"
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW YORK STATE OF OPPORTUNITY. | Office of General Services | Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.service@ogs.ny.gov | 518-474-6717

# Contract Award Notification Update

**Subject:** **Price and Value-Added Reseller Update**

**DATE**: March 11, 2015 **AWARD #:** 21350 **GROUP #:** 77018

**AWARD DESCRIPTION:** Comprehensive Telecommunications Equipment and Solutions

**CONTRACT PERIOD:** 06-03-2009 – 03-17-2024

**CONTACT** Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

| **CONTRACT NO.:** | **CONTRACTOR:** |
|---|---|
| PT64525 | CISCO SYSTEMS, INC. |

CISCO SYSTEMS, INC.
The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated March, 2015. All previously approved discounts for these products and services remain the same.

In addition, the State has approved the following modifications to its value-added reseller list as follows:

**ADDITIONS**

| | | |
|---|---|---|
| Infinit Technology Solutions<br>7037 Fly Road<br>East Syracuse, NY 13057 | Phone: 315-728-3125<br>Fax: 315-432-1296<br>Attn: John Spiridigliozzi<br>Email: jspiridigliozzi@infinit-tech.com | FEIN: 01-059672-0<br>NYS Vendor ID#1000051036 |
| NWN Corporation<br>11931 Foundation Place<br>Suite 260<br>Gold River, CA 95670 | Phone: 916-637-2135<br>Fax:<br>Attn: Matt Niemann<br>Email: mniemann@nwnit.com | FEIN: 04-3532235<br>NYS Vendor ID#1100138331 |
| Pangaia Partners<br>E. 80 Route 4, Suite 110<br>Paramus, NJ 07562 | Phone: 813-999-8555<br>Fax: 201-712-5540<br>Attn: Richard Montefusco<br>Email: rmontefusco@pangaiapartners.com | FEIN: 22-3825643<br>NYS Vendor ID#1100138209 |
| Sky Communications, Inc.<br>20 Madison Avenue<br>Hicksville, NY 11801 | Phone: 703-795-4422<br>Fax: 703-649-3566<br>Attn: William G. Bouie<br>Email: bill.boui@skycomglobal.com | FEIN: 75-2628669<br>NYS Vendor ID#1100138233 |

**DELETIONS**:
TEK SCAPE

Please access the following link for purposes of viewing the Comprehensive Telecommunications Equipment and Solutions contracts above referenced:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**Office of General Services**
**Procurement Services**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 9, 2014**

**GROUP:** 77018

Comprehensive Telecommunications
Equipment & Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Enterasys Networks – PT64449 – 03-30-2009-03-17-2024
Extreme Networks, Inc. – PT64437– 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 -05-13-09 -03-17-2024

**SUBJECT:** Update Product/Price and Value-Added Reseller List (Enterasys Networks)
Update Product/Price and Value-Added Reseller List (Extreme Networks, Inc.)
Update Product/Price and Value-Added Reseller (Hewlett-Packard Company)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ENTERASYS NETWORKS** has requested and the State has approved the addition of new products/parts in Lot 2, Area Networking Hardware & Software category on the above-referenced contract PT64449. In addition, the following named companies have been added to Enterasys Networks' value-added reseller list:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| (15) Company Name: | Turn-Key Technologies, Inc. |
| Address: | 2400 Main Street Ext, Suite 12 |
| | Sayreville, NJ 08872 |
| Federal ID #: | 223136494 NY Vendor ID 1000047941 |
| Contract Administrator Name: | Craig Badrick |
| Title: | CEO |
| Telephone Number: | 732-553-9100 |
| E-mail: | cbadrick@tti-wireless.com |
| FAX: | 732-553-9107 |

| | |
|---|---|
| Reseller Qualifying Criteria: | Value Added network design, implementation and services company with extensive SLED experience. |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | Globalquest Solutions, Inc. |
| Address: | 435 Lawrence Bell Drive Suite #7 |
| | Williamsville, NY 14221 |
| Federal ID #: | 16-1587213 NY Vendor ID 1100001108 |
| Contract Administrator Name: | Herbert K. Guth |
| Title: | Inside Sales Manager / Vendor Business Manager |
| Telephone Number: | 716-601-3524 x229 |
| E-mail: | hguth@globalquestinc.com |
| FAX: | |
| Reseller Qualifying Criteria: | Value added network design, implementation and services company |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | GSS InfoTech |
| Address: | 1762 Central Avenue |
| | Albany, NY 12205 |
| Federal ID #: | 72-1563114 NY Vendor ID 1000048422 |
| Contract Administrator Name: | Lisa Seguin |
| Title: | Business Development |
| Telephone Number: | 518-724-3158 |
| E-mail: | Lisa.Seguin@gssinfotech.com |
| FAX: | 518-452-3939 |
| Reseller Qualifying Criteria: | Specializing in Remote Infrastructure Management Services, Virtualization solutions and Application Management Services, Infrastructure optimization solutions worldwide. |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | Netanium Network Security |
| Address: | 3260 Walden Avenue |
| | Buffalo, NY 14043 |
| Federal ID #: | 41-2042558 NY Vendor ID 1000055898 |
| Contract Administrator Name: | Dan Wylucki |
| Title: | Business Development |
| Telephone Number: | (716) 803-8800 |
| E-mail: | danw@nnsecurity.com |
| FAX: | (866) 585-5149 |
| Reseller Qualifying Criteria: | Provider of information security consulting and integration services and we succeed by aligning our technical resources to secure out clients mission infrastructure. |

| Value Added Reseller/Distributor Information | |
|---|---|
| (1) Company Name: | Carousel Industries |
| Address: | 10 Petra Lane |
| | Albany, NY 12205 |
| Federal ID#: | 06-150-2254 NY Vendor ID 1000036559 |
| Contract Administrator Name: | Todd VanEpps |
| Title: | VP of Sales |
| Telephone Number: | (518) 724-2121 |
| E-mail: | tvanepps@carouselindustries.com |
| FAX: | (518) 724-2175 |
| Reseller Qualifying Criteria: | Registered Extreme Networks Reseller |

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Enterasys.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Enterasys.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**EXTREME NETWORKS, INC**. has requested and the State has approved the addition of new products/parts in Lot 2, Area Networking Hardware & Software category on the above-referenced contract PT64437. The update to its value-added reseller list includes the addition of the following named companies:

| Value Added Reseller/Distributor Information | |
|---|---|
| (14) Company Name: | Switch Technologies, Inc. |
| Address: | PO Box 5529 |
| Federal ID #: | 01-0895491 NY Vendor ID 1100018125 |
| Contract Administrator Name: | David Pilacki |
| Title: | Senior Sales Consultant |
| Telephone Number: | (631) 332-3968 |
| E-mail: | dpijacki@switchtechnologies.com |
| FAX: | (631) 821-2841 |
| Reseller Qualifying Criteria: | Solutions Provider for small business and education |

| Value Added Reseller/Distributor Information | |
|---|---|
| (15) Company Name: | Turn-Key Technologies, Inc. |
| Address: | 2400 Main Street Ext, Suite 12 |
| | Sayreville, NJ 08872 |
| Federal ID #: | 223136494 NY Vendor ID 1000047941 |
| Contract Administrator Name: | Craig Badrick |
| Title: | CEO |
| Telephone Number: | 732-553-9100 |
| E-mail: | cbadrick@tti-wireless.com |

| | |
|---|---|
| FAX: | 732-553-9107 |
| Reseller Qualifying Criteria: | Value Added network design, implementation and services company with extensive SLED experience. |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | Globalquest Solutions, Inc. |
| Address: | 435 Lawrence Bell Drive Suite #7 |
| | Williamsville, NY 14221 |
| Federal ID #: | 16-1587213 NY Vendor ID 1100001108 |
| Contract Administrator Name: | Herbert K. Guth |
| Title: | Inside Sales Manager / Vendor Business Manager |
| Telephone Number: | 716-601-3524 x229 |
| E-mail: | hguth@globalquestinc.com |
| Reseller Qualifying Criteria: | Value added network design, implementation and services company |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | GSS InfoTech |
| Address: | 1762 Central Avenue |
| | Albany, NY 12205 |
| Federal ID #: | 72-1563114 NY Vendor ID 1000048422 |
| Contract Administrator Name: | Lisa Seguin |
| Title: | Business Development |
| Telephone Number: | 518-724-3158 |
| E-mail: | Lisa.Seguin@gssinfotech.com |
| FAX: | 518-452-3939 |
| Reseller Qualifying Criteria: | Specializing in Remote Infrastructure Management Services, Virtualization solutions and Application Management Services, Infrastructure optimization solutions worldwide. |
| **Value Added Reseller/Distributor Information** | |
| (15) Company Name: | Netanium Network Security |
| Address: | 3260 Walden Avenue |
| | Buffalo, NY 14043 |
| Federal ID #: | 41-2042558 NY Vendor ID 1000055898 |
| Contract Administrator Name: | Dan Wylucki |
| Title: | Business Development |
| Telephone Number: | (716) 803-8800 |
| E-mail: | danw@nnsecurity.com |
| FAX: | (866) 585-5149 |
| Reseller Qualifying Criteria: | Provider of information security consulting and integration services and we succeed by aligning our technical resources to secure out clients mission infrastructure. |

| Value Added Reseller/Distributor Information | |
|---|---|
| (1) Company Name: | ATS Consulting group corp. |
| Address: | 3159 Winton Rd. South, Suite 200 |
| | Rochester, NY 14623 |
| Federal ID #: | 59-3800511 NY Vendor ID 1100018006 |
| Contract Administrator Name: | Dan Garrett |
| Title: | Owner |
| Telephone Number: | 585-475-0605 |
| E-mail: | dgarrett@atsconsultingcorp.com |
| FAX: | 585-475-0607 |
| Reseller Qualifying Criteria: | IT Consulting firm providing LAN/WAN hardware and software integration, implementation, and ongoing network support. |

| Value Added Reseller/Distributor Information | |
|---|---|
| (3) Company Name: | CDW Government Inc. |
| Address: | 230 N Milwaukee Ave. |
| | Vernon Hills, IL 60061 |
| Federal ID #: | 36-4230110 NY Vendor ID 1000009217 |
| Contract Administrator Name: | Joseph Mangano |
| Title: | Eastern Territory Field Sales Manager |
| Telephone Number: | (800) 975-1381 |
| E-mail: | jmangano@cdwg.com |
| FAX: | (800) 975-3182 |
| Reseller Qualifying Criteria: | Global provider of networking products and solutions |

| Value Added Reseller/Distributor Information | |
|---|---|
| (5) Company Name: | Frontrunner Network Systems, Corp |
| Address: | 412 Linden Ave |
| | Rochester NY 14625 |
| Federal ID #: | 980397927 NY Vendor ID 1000018861 |
| Contract Administrator Name: | Jim Keegan |
| Title: | Sales Manager |
| Telephone Number: | 800-724-7378 |
| E-mail: | jkeegan@frontrunnernetworks.comjjkeegankeegan@frontrunnernetworks.com |
| Fax : | 585-899-4454 |
| Reseller Qualifying Criteria: | Experienced sales team dealing specifically with Enterasys wired infrastructure. NOC and supplemental maintenance services available. Siemens VoIP partner. |

## Value Added Reseller/Distributor Information

| | |
|---|---|
| (12) Company Name: | Systems Management Planning |
| Address: | 75 Goodway Drive |
| | Rochester NY 14623 |
| Federal ID #: | 16-1545953 NY Vendor ID 1000029454 |
| Contract Administrator Name: | Mike Keller |
| Title: | Director of Sales |
| Telephone Number: | 585-324-0800 |
| E-mail: | er@smp-corp.comeer@smp-cpr[/cp,err@smp-corp.com |
| FAX: | 585-475-0909 |
| Reseller Qualifying Criteria: | SMP is an elite Data Center and Networking solutions provider based in Upstate New York with over 12 years in business. We are also woman owned. |

## Value Added Reseller/Distributor Information

| | |
|---|---|
| (15) Company Name: | Tri-Delta Resources Corp. |
| Address: | 15 North Street |
| | Canandaigua, NY 14424 |
| Federal ID #: | 16-1363868 NY Vendor ID 1000029059 |
| Contract Administrator Name: | Jeffery Grant |
| Title: | VP |
| Telephone Number: | 585-412-7010 |
| E-mail: | jgrant@tri-delta.com |
| FAX: | 585-394-3893 |
| Reseller Qualifying Criteria: | Value Added Reseller authorized to sell Enterasys products and services |

## Value Added Reseller/Distributor Information

| | |
|---|---|
| (16) Company Name: | MCPc Inc |
| Address: | 1780 Wehrle Drive Ste 101 |
| | Williamsville NY 14221 |
| Federal ID #: | 32-0012228 NY Vendor ID 1000055812 |
| Contract Administrator Name: | Greg Jurkowski |
| Title: | Regional Sales Director |
| Telephone Number: | 716-276-2487 |
| E-mail: | Gregory.Jurkowski@mcpc.com |
| FAX: | |
| Reseller Qualifying Criteria: | IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support. |

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_ExtremeNetworks.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_ExtremeNetworks.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new HP products and accessories, the deletion of end-of-life products and as well as price increase and decreases for products which are already incorporated in contract PT64530 and based on Hewlett Packard's Global Price List dated December, 2014, submitted herewith. In addition, the following-named company has been added to its value-added reseller list:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| Company Name: | Whalley Computer Associates Inc |
| Address: | One Whalley Way |
| | Southwick, MA 01077 |
| Federal ID #: | 042902969 |
| NY Vendor ID | 1100041604 |
| Contract Administrator Name: | Paul Whalley |
| Title: | Vice President |
| Telephone Number: | 413-569-4240 |
| E-mail: | pw@wca.com |
| FAX: | 413-230-5030 |
| Qualifying Criteria: | Based on reseller application – Authorized on HP products only |

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 20, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024**
**NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update VAR List (Juniper Networks, Inc.)
Update Product and VAR Lists (NEC Corporation of America)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**JUNIPER NETWORKS, INC.** has requested and the State has approved the following amendments to the value-added reseller list appended to the above-referenced contract PT64531:
**UPDATED ADDRESS, PHONE NUMBER AND FAX NUMBER**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Compulink Technologies, Inc. |
| **Address:** | 260 West 39th Street |
| | Suite 302 |
| | New York, NY 10018 |
| **Federal ID #:** | 11-2967448/ NYS Vendor ID#: 1000000634 |
| **Contract Administrator Name:** | Denise Arboleda |
| **Title:** | Vice President |
| **Telephone Number:** | 212-695-5465 x13 |
| **E-mail:** | denise@compu-link.com |
| **FAX:** | 212-695-5560 |

Please access the following link for purposes of viewing the updated VAR list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Juniper.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**UPDATED COMPANY NAME AND CONTACT INFORMATION**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business |
| **Address:** | 11 Wards Lane |
| | Menands, NY 12204 |
| | |
| **Federal ID #:** | 23-2743964, 16-1337624 and 47-0751768/ NYS Vendor ID#: 1000039769 |
| **Contract Administrator Name:** | Denise Atkins |
| **Title:** | Lead Specialist – Client Service Manager |
| **Telephone Number:** | 518-426-2161 |
| **E-mail:** | NYSContracts@lists.verizonbusiness.com |
| **FAX:** | 1-866-404-8815 |

Please access the following link for purposes of viewing the updated VAR list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Juniper.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**NEC CORPORATION OF AMERICA.** has requested and the State has approved the addition of new products to Lots 1 and 2 of Contract PT64297. The following company has been added to the NEC value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Forerunner Technologies |
| **Address:** | 1430A Church St Bohemia, NY 11716 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 592937938/ NYS Vendor ID# 1000009575 |
| **Contract Administrator Name:** | Deodat Singh |
| **Title:** | Billing Contact Coordinator |
| **Telephone Number:** | 718-407-6505 |
| **E-mail:** | Deodat.singh@frtinc.com |
| **FAX:** | 631-567-2098 |

Please access the following link for purposes of viewing the updated product list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_NEC.pdf. Please access the following link for purposes of viewing the updated VAR list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_NEC.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 14, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Amer.com Corp – PT65070 – 03-15-2010 – 03-17-2024**
**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List (Amer.com Corp)
Update Product/Price List (Anixter, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**AMER.COM CORP.** have requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT65070 and based on Anixter, Inc. Global Manufacturers' Price List dated November 2014, submitted herewith.
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Amercom.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**ANIXTER, INC.** have requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated November 2014, submitted herewith.
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.
21350p279

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 12, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019**
**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List (ANS Advanced Network Services)
Update Product/Price and VAR List (Cisco Systems, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANS ADVANCED NETWORK SERVICES** has requested and the State has approved the the addition of new products to Lot 3, Cable and Fiber Optics, on the above-referenced contract PT64252.
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_AdvancedNetworkSolutions.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated November, 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | eLoyalty LLC |
| **Address:** | 6500 River Place – Bldg 2, Suite 320 |
| | Austin, TX 78730 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 45-1453033 |
| **New York State Vendor Identification #** | 1100088136 |
| **Contract Administrator Name:** | Michael McKnight |
| **Title:** | Chief Counsel |
| **Telephone Number:** | 512-226-7697 |
| **E-mail:** | Michael_mcknight@eloyalty.com |
| **FAX:** | 303-397-8199 |
| **Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | MCPc INC. |
| **Address:** | 1780 Wehrle Dr. Suite 101 |
| | Williamsville, New York 14221 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 32-0012228 |
| **New York State Vendor Identification #** | 1000055812 |
| **Contract Administrator Name:** | Steve Imerese |
| **Title:** | Customer Care Consultant |
| **Telephone Number:** | 716-565-0647 |
| **E-mail:** | Steve.imerese@mcpc.com |
| **FAX:** | 716—565-0647 |
| **Qualifying Criteria:** | VAR Accepts only Cisco Sales and Service Orders |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Nu-Vision Technologies, LLC d/b/a Blackbox Network Services |
| **Address:** | 6000 New Horizon Blvd |
| | Amityville, NY 11701 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 20-0532706 |
| **New York State Vendor Identification #** | 1000029840 |
| **Contract Administrator Name:** | Chris Allen |
| **Title:** | Business Operations Director |
| **Telephone Number:** | 631`-370-7818 |
| **E-mail:** | Christina.allen@blackbox.com |
| **FAX:** | 631-841-5209 |
| **Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | ProSys Information Systems, Inc. |
| **Address:** | 2 Penn Plaza, Suite 1500 |
| | New York, New York 10102 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 58-2302467 |
| **New York State Vendor Identification #** | 1100018200 |

| | |
|---|---|
| **Contract Administrator Name:** | Michael Hritz |
| **Title:** | Cisco Practice Mgr. |
| **Telephone Number:** | 850-321-7640 |
| **E-mail:** | mhritz@prosysis.com |
| **FAX:** | 770-300-0486 |
| **Qualifying Criteria:** | VAR Accepts Cisco, Sourcefire, Webex, IronPort Sales/Services |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
| **Company Name:** | Windstream Corporation |
| **Address:** | 4001 N. Rodney Parham Rd |
| | Little Rock, AR 72212 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 20-0792300 |
| **New York State Vendor Identification #** | 1000016539 |
| **Contract Administrator Name:** | Juan Rodriguez |
| **Title:** | Major Account Executive |
| **Telephone Number:** | 786-269-5474 |
| **E-mail:** | Juan.rodriguez@windstream.com |
| **Qualifying Criteria:** | VAR Accepts Only Cisco Sales and Service Orders |

The following company has been REMOVED from the Cisco Systems Value-Added Reseller List:3
AXISPOINT TECHNOLOGY SOLUTIONS GROUP, INC.
Please access the following link for purposes of viewing the product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf
All other terms and conditions of the original Contract Award Notification remain the same.

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 23, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024**
**Bethany Technology Company LLC – PT64253 – 03-18-2009 -03-17-2024**
**CBS Technologies Corp., d/b/a Blackbox Network Services – PT64256 – 03-18-2009 – 03-17-2024**
**Carousel Industries, Inc. – PT64255 – 03-18-2009 – 03-17-2024**
**Communications Supply Corp. – PT65077 – 03-15-2010 – 03-17-2024**
**Graybar Electric Co., Inc. – PT-64272 – 03-18-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024**
**Nice Systems, Inc. – PT65096 – 03-25-2009 – 03-17-2024.**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**
**Twinstate/Voice Data Video, Inc. – PT64307 – 03-18-2009 – 03-17-2024**
**Unify, Inc. – PT64301 – 03-20-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Bethany Technology Company LLC)
Update Product/Price List (CBS Technologies d/b/a Blackbox Network Services)
Update Product/Price List (Carousel Industries, Inc.)
Update Product/Price List (Communications Supply Corp.)
Update Product/Price and Value-Added Reseller List (Graybar Electric Co., Inc.)
Update Value-Added Reseller List (Hewlett-Packard Company)
Update Value-Added Reseller List (Meru Networks, Inc.)
Update Product/Price and Value-Added Reseller List (New England Systems & Software)

SUBJECT – CONTINUED

Update Product/,Price and Value-Added Reseller List (Nice Systems, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price (Twinstate/Voice Data Video, Inc.)
Update Product/Price List (Unify, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of new products and accessories, deletion of end-of-life products and price reductions on the above-referenced contract PT64249. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Alcatel.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**BETHANY TECHNOLOGY COMPANY, LLC** has requested and the State has approved price increases for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2014 submitted herewith. Also, the addition of Belden cabling, connectivity and networking products have been added to the above-referenced contract PT64253. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Bethany.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CBS TECHNOLOGIES D/B/A BLACKBOX NETWORK SERVICES** has requested and the State has approved the addition of the following items to the above-referenced contract PT64535 **VAV-TAD-16 – 16 CHANNEL VOICE RECORD SYSTEM ANALOG, WITH INSTALLATION & TRAINING;** Voiceprint system includes 8 ports of analog, 8 ports of digital, V-Portal SW, Media Messaging, PSAP enhanced package, installation and first year maintenance warranty. Does not include s**erver. VAV-TAD-16-T – 16 CHANNEL VOICE RECORDER SYSTEM ANALOG WITH INSTALLATION & TRAINING;** Voiceprint system includes 8 ports of analog, 8 ports of digital, V-Portal SW, Media Messaging, PSAP enhanced package, installation and first year maintenance warranty. Includes server. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_CbsTechnologies.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CAROUSEL INDUSTRIES, INC.** has requested and the State has approved the addition of 33 Extreme Networks part numbers to the above-referenced contract PT64255. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Carousel.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**COMMUNICATIONS SUPPLY CORPORATION** has requested and the State has approved the addition of American Power Conversion single phase products and accessories to the above-referenced contract PT65077. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_CommunicationsSupply.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition Allied Telesis networking products and accessories to the above-referenced contract PT64272. In addition, the following companies have been REMOVED as Graybar Value-Added Resellers:
**RONCO COMMUNICATIONS & ELECTRONICS**
**SWITCH TECHNOLOGIES**
**REV RIVER COMPUTER COMPANY**
**CNC-MICROTECH**
Please access the following link for purposes of viewing the updated product/price list:
**http://www.ogs.ny.gov/purchase/prices/7701821350PL_Graybar.pdf**
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Graybar.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of the following two new resellers to the above-referenced contract PT64530:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Vicom Computer Services Inc |
| **Address:** | 400 Broadhollow Road Suite 1 |
| | Farmingdale, NY 11735 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-2616959 |
| **NY Vendor ID** | 1000011790 |
| **Contract Administrator Name:** | Victor J Verola |
| **Title:** | Executive VP |
| **Telephone Number:** | 631-694-3900 X318 |
| **E-mail:** | Vic.verola@vicomnet.com |
| **FAX:** | 631-694-2640 |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP Products only |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Washington Computer Services |
| **Address:** | 32 W. 39th Street Suite 900 |
| | New York, NY 10018 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 13-3086643 |
| **NY Vendor ID** | 100032987 |
| **Contract Administrator Name:** | Jeff Singer |
| **Title:** | President |
| **Telephone Number:** | 212-997-9882 |
| **E-mail:** | jeff.singer@washcomp.com |
| **FAX:** | 800-705-3045 |
| **Qualifying Criteria:** | Reseller Participation Agreement – Authorized on HP, ArcSight and Tipping Point products |

Please access the following link for purposes of viewing the updated value-added reseller list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of the following named value-added resellers to the above referenced contract PTPT64441:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Corporate Computer Solutions, Inc. |
| **Address:** | 55 Halstead Avenue |
| | Harrison, NY 10528 |
| | |
| **Federal ID #:** | 13-3352744 NYS Vendor ID#1000006353 |
| **Contract Administrator Name:** | Larry Grippo |
| **Title:** | VP of Sales |
| **Telephone Number:** | (914) 835-1105 x 103 |
| **E-mail:** | lgrippo@corporatecomputersol.com |
| **FAX:** | (914) 835-5947 |
| **Reseller Qualifying Criteria:** | MERU Partner – NYS/NYC WBE certified, NYS Vendor # 100000633 |

MERU NETWORKS - CONTINUED

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Info Advantage Inc. |
| **Address:** | 769 Emerson Street |
| | Rochester, NY 14613 |
| | |
| **Federal ID #:** | 16-1425281 NYS Vendor ID#1000052608 |
| **Contract Administrator Name:** | Ray Sheley III |
| **Title:** | Sr. Vice President |
| **Telephone Number:** | 585-254-8710 |
| **E-mail:** | rsheley@info-adv.com |
| **FAX:** | 585-254-8766 |
| **Reseller Qualifying Criteria:** | |

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Meru.pdf.
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**NEW ENGLAND SYSTEMS & SOFTWARE** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64443 and based on NESS' Commercial Price List dated 09-01-14 and NEC'S Commercial Price list dated 06-01-14 both submitted herewith. All previously approved discounts for these products remain the same. The following value-added reseller has been REMOVED from the above-referenced contract PT64443:

**CORE BTS**

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_NewEnglandSystemsSolutions.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_NewEnglandSystemsSoftware.pdf

**NICE SYSTEMS, INC.** has requested and the State has approved the addition of new Nice products to its existing product line, deletion of obsolete products, and update its value-added reseller list to include the following named companies:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | E.nfrastructure Technologies, Inc. dba nfrastructure |
| **Address:** | 5 Enterprise Ave |
| | Clifton Park, NY 12065 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-3771456 |
| **New York State Vendor Identification #** | 1000017165 |
| **Contract Administrator Name:** | Tony Riccio |
| **Title:** | Executive Vice President |
| **Telephone Number:** | 518-664-3899 x 4203 |
| **E-mail:** | NYSSALES@nfrastructure.com |
| **FAX:** | 518-664-5731 |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | 2020 Monitoring Solutions |
| **Address:** | PO Box 423 |
| | Monroe, CT 06468 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 27-1409242 |
| **New York State Vendor Identification #** | NYS Vendor ID Pending |

| | |
|---|---|
| **Contract Administrator Name:** | Richard Geremia |
| **Title:** | President |
| **Telephone Number:** | (203) 452-9732 |
| **E-mail:** | rgeremia@2020monitoring.com |
| **FAX:** | (800) 285-2950 |

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_NICE.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Nice.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new Polycom products and accessories to the above-referenced contract PT64536, deletion of obsolete products and price reductions.
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**TWIINSTATE/VIDEO VOICE DATA, INC.** has requested and the State has approved the addition of an Airbus E911 system solution to the E911 category of its award as well as the addition of miscellaneous parts and products to the Network Cable and Fiber Optics category. In addition, price increases have been approved for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2014 submitted herewith. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Twinstate.pdf.

**UNIFY, INC.** has requested and the State has approved the addition of the Phybridge product line to its "Other Telecom System Peripherals and Accessories award and deleted OS CL CC lines on the ACD tab of the above-referenced contract PT64301. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Siemens.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 2, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024**
**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**
**Frontrunner Network Systems Corp. – PT64268 - 03-18-2009 – 03-17-2024**
**Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update Product, Price and VAR Lists (Anixter, Inc.)
Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Frontrunner Networks Systems Corp.)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated August 2014, submitted herewith. The following company has been added to the Anixter value-added reseller list:

ANIXTER, INC. - Continued

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | NCD COMMUNICATIONS, INC. |
| **Address:** | 103 BRIDGE ROAD |
| | ISLANDIA, NY 11749 |
| | |
| **Federal ID #:** | 11-3363073 NYS Vendor ID#1000043310 |
| **Contract Administrator Name:** | JAMES C. DIANGELO |
| **Title:** | PRESIDENT |
| **Telephone Number:** | (631) 724-3955 |
| **E-mail:** | jd#ncdcom.com |
| **FAX:** | (631) 863-0708 |

Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. Please access the following link for purposes of viewing the updated value-added reseller list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new Aruba products and accessories to its Area Networking Hardware and Software award as well as its Telecommunications System Peripherals & Accessories award on the above-referenced contract PT64433. In addition, the following named company has been added to the value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Integration Partners–NY (a subsidiary of InterCloud Systems) |
| **Address:** | 15 Oregon Tr., Waterford, NY 12188 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 38-3793591 |
| **Contract Administrator Name:** | Brian McGlynn NYS Vendor ID#1000042445 |
| **Title:** | V.P. of Sales – Public Sector |
| **Telephone Number:** | (212) 202-2934 |
| **E-mail:** | bmcglynn@intercloudsys.com |
| **FAX:** | 781-357-8576 |

Please access the following link for purposes of viewing the update product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Aruba.pdf. Please access the following link for purposes of viewing the updated VAR list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Aruba.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated September 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf.
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP.** has requested and the State has approved the addition of Emerson/ Liebert power solutions to the above-referenced contract PT64268. The contact information has been updated to reflect the following named individual:
**Debbie Ervolino, Sales Administration**
**Phone: 716-817-8205**
**Fax: 585-292-8205**
Email: dervolino@frontrunnernetworks.com

Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Frontrunner.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**WASHINGTON COMPUTER SERVICES** has requested and the State has approved the addition of Fireeye premise based hardware products to its existing product line. In addition, Nimble Flash Optimized Hybrid data storage solutions have been added to the above-referenced contract PT64308. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Washington.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**Office of General Services**
**New York State Procurement (NYSPro)**
**Corning Tower Building, 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 1, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.ny.gov**

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024**
**Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024**
**Ciena Communications International LLC – PT65649 – 03-18-2009 – 03-17-2024**
**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**
**DiRAD Technologies, Inc. – PT64260 – 03-18-2009 – 03-17-2024**
**Eureka-Telecom d/b/a ARC Networks – PT64466 – 05-13-2009 – 03-17-2024**
**Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-170-2024**
**Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024**
**Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024**
**nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price List (Ciena Communications International LLC)
Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (DiRAD Technologies)
Update Product/Price List (Eureka-Telecom d/b/a ARC Networks)
Update Product/Price List (Layer 3 Technologies)
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Mitel Networks, Inc.)
Update Product/Price List (nFrastructure Technologies)
Update Product/Price List (Polycom, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of the following-named Value added reseller to the above-referenced contract PT64433:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Frontrunner Network Systems |
| **Address:** | 412 Linden Avenue |
| | Rochester, NY 14625 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 980397927 NYS VENDOR ID 1000018861 |
| **Contract Administrator Name:** | Joseph Cerney |
| **Title:** | Director of Business Development |
| **Telephone Number:** | 585-899-4411 |
| **E-mail:** | jcerney@frontrunnernetworks.com |
| **FAX:** | 585-899-4454 |
| **Qualifying Criteria:** | Frontrunner Data Division specializes in wireless technologies Frontrunner is currently attached to Meru contract#PT64441 and Enterasys contract#PT64449 |

Please access the following link to view the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Aruba.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of new products and accessories as well as price reductions on the above-referenced contract PT64267. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Brocade.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CIENA COMMUNICATIONS INTERNATIONAL LLC** has requested and the State has approved of new products and services, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT65649 and based on Ciena's Global Manufacturers' Price List dated July, 2014, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Ciena.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**CISCO SYSTEMS, INC. CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated August 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | eLoyalty LLC |
| **Address:** | 6500 River Place Blvd, Bldg 2, Suite 310 |
| | Austin, TX 78730 |
| **Federal ID #:** | 45-1453033 NYS Vendor ID 1100088136 |
| **Contract Administrator Name:** | Michael McKnight |
| **Title:** | Chief Counsel |
| **Telephone Number:** | 512-226-7697 |
| **E-mail:** | Michael_mcknight@eloyalty.com |
| **FAX:** | 303-397-8199 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | IPLogic, Inc. |
| **Address:** | 17 British American Boulevard |
| | Latham, New York 12110 |
| **Federal ID #:** | 20-2688205 NYS Vendor ID 1000016637 |
| **Contract Administrator Name:** | Gerry Angelini |
| **Title:** | Senior Account Executive |
| **Telephone Number:** | 518-724-2321 |
| **E-mail:** | gangelini@cloudsmartz.com |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | MCPc Inc. |
| **Address:** | 1780 Wehrle Dr. Ste 101 |
| | Williamsville, NY 14221 |
| **Federal ID #:** | 32-0012228 NYS Vendor ID1000055812 |
| **Contract Administrator Name:** | Steve Imerese |
| **Title:** | Customer Care Consultant |
| **Telephone Number:** | 716-565-6274 |
| **E-mail:** | Steve.Imerese@mcpc.com |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Nu-Vision Technologies LLC DBA Black Box Network Services |
| **Address:** | 6000 New Horizon Blvd. |
| | Amityville, NY 11701 |
| **Federal ID #:** | 20-0532706 NYS Vendor ID1000029840 |
| **Contract Administrator Name:** | Chris Allen |
| **Title:** | Business Operations Director |
| **Telephone Number:** | Christina.allen@blackbox.com |
| **E-mail:** | 631-841-5209 |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Windstream Communications, Inc. |
| **Address:** | 4001 N. Rodney Parham Road |
| | Little Rock AR 72212 |
| **Federal ID #:** | 20-0792300 NYS Vendor ID1000016539 |
| **Contract Administrator Name:** | Juan Rodriguez |
| **Title:** | Major Account Executive |
| **Telephone Number:** | 786-269-5474 |
| **E-mail:** | Juan.rodriguez@windstream.com |

**CISCO SYSTEMS, INC. – CONTINUED**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Presidio Networks Solutions Group LLC |
| **Address:** | One Penn Plaza, Suite 2832 |
| | New York, New York 10119 |
| **Federal ID #:** | 58-1667655 NYS VENDOR ID 1000053117 |
| **Contract Administrator Name:** | Maryann Pagano |
| **Title:** | Inside Account Manager |
| **Telephone Number:** | 212-324-4361 Fax: 914-463-3620 |
| **E-mail:** | govtsales@presidio.com |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | ProSys Information Systems, Inc. |
| **Address:** | 2 Penn Plaza Suite 1500 |
| | New York, New York 10102 |
| **Federal ID #:** | 58-2302467 NYS VENDOR ID 1100018200 |
| **Contract Administrator Name:** | Michael Hritz |
| **Title:** | Cisco Practice Mgr. |
| **Telephone Number:** | 850-321-7640 Fax: 770-300-0486 |
| **E-mail:** | mhritz@prosysis.com |

The following value-added reseller has been removed from the above-referenced contract PT64525:
**LOGICALIS, INC.**
Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf
Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf
All other terms and conditions of the original Contract Award Notification remain the same.

**DiRAD TECHNOLOGIES , INC.** has requested and the State has approved the addition of new products and accessories as well as price increases for products which are already incorporated under contract PT64260 and based on Interactive Intelligence, Inc. (DiRAD) Price List dated July, 2014, submitted herewith. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_DiRad.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**EUREKA-TELECOM d/b/a ARC NETWORKS** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases for products which are already incorporated under contract PT64466 and based on Manufacturers Commercial Price Lists dated July, 2014 submitted herewith. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Eureka.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**LAYER 3 TECHNOLOGIES** has requested and the State has approved the addition of existing iBoss and Sophos products to the existing product line, deletion of obsolete products and price increases and decreases for products that are already incorporated under contract PT65090. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Layer3.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of Avaya products To the IP Telephony category of the above-referenced contract PT64448. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_MacSource.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**MITEL NETWORKS, INC.** has requested and the State has approved the addition of new Mitel product offerings to the Lot 2 (Other Telecom Systems peripherals and accessories) on the above-referenced contract PT64533. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Mitel.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of Commscope products and accessories to the existing product line on the above-referenced contract PT64287. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_nFrastructure.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**POLYCOM, INC.** requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's North America Published Price List dated July, 201414, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link to view the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**New York State Office of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 12, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024**
**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024**
**Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024**
**Gioia P. Ambrette, Inc. d/b/a Newcastle Communications, Inc. – PT64271 – 03-18-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024**
**Tech II Business Services, Inc. – PT64305 – 03-18-2009 – 03-17-2024**
**Unify, Inc. – PT64301 – 03-20-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Anixter, Inc.)
Update Product/Price List (Avaya, Inc.)
Update Value-Added Reseller List (Enterasys Networks)
Update Product/Price List (Gioia P. Ambrette, Inc. d/b/a Newcastle Communications, Inc.)
Update Product/Price List (Meru Networks, Inc.)
Update Product Price List (Rel Comm, Inc.)
Update Product/Price List (Tech II Business Services, Inc.)
Update Product/Price List (Unify, Inc.)
`

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of Aruba Network's ClearPass Guest management system that delivers secure wired and wireless network access to guests, employees, Contractors and their mobile devices to the above-referenced contract PT64249. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Alcatel.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated July 2014, submitted herewith. Please access the following link for purposes of viewing the update product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**AVAYA, INC.** has requested and the State has approved miscellaneous products and accessories to the above-referenced contract PT64524. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Avaya.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved the following-named value-added resellers to the above-referenced contract PT64449:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(16) Company Name:** | **Marketing Matters, Inc. - DBA Networking Matters, Inc.** |
| **Address:** | **PO Box 82** |
| | **Beverly, NJ 08010** |
| | |
| **Federal ID #:** | **01-0586505 NYS Vendor ID# - Pending** |
| **Contract Administrator Name:** | **William Osterman** |
| **Title:** | **Vice President** |
| **Telephone Number:** | **917-603-6354** |
| **E-mail:** | William.Osterman@networkingmatters.net |
| **FAX:** | **609-387-9574** |
| **Reseller Qualifying Criteria:** | **IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.** |
| **Value Added Reseller/Distributor Information** | |
| **(16) Company Name:** | **MCPc Inc.** |
| **Address:** | **1780 Wehrle Drive Ste. 101** |
| | **Williamsville NY 14221** |
| | |
| **Federal ID #:** | **32-0012228 NYS Vendor ID#1000055812** |
| **Contract Administrator Name:** | **Greg Jurkowski** |
| **Title:** | **Regional Sales Director** |
| **Telephone Number:** | **716-276-2487** |
| **E-mail:** | **Gregory.Jurkowski@mcpc.com** |
| **Reseller Qualifying Criteria:** | **IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.** |

| Value Added Reseller/Distributor Information | |
|---|---|
| (16) Company Name: | ICP, Inc. |
| Address: | 20 Clifton Avenue |
| | Staten Island, NY 10305 |
| | |
| Federal ID #: | 13-3536167 NYS Vendor ID#1100010822 |
| Contract Administrator Name: | Michelle Fabozzi |
| Title: | Chief Executive Officer |
| Telephone Number: | 718-556-6952 |
| E-mail: | mfabozzi@icpcorp.com |
| Reseller Qualifying Criteria: | IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support. |

The following value-added reseller has been REMOVED from above-referenced contract PT64449: DELL
Please access the following link to view the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Enterasys.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**GIOIA P. AMBRETTE d/b/a NEWCASTLE COMMUNICATIONS** has requested and the State has approved the addition of NEC Fault Tolerant Control Software for VMware 5.1 for R320c-E4/M4 Support. This software is premise based, i.e., located on the hard drives in the R320c server and is required for the VMWare software to work properly on both server logical nodes. This software is not cloud based. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Newcastle.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new Meru Networks products, including E(z) RF Network Manager Wireless Network Management Software, deletion of end-of-life products and price reductions on the above-referenced contract PT64441. Please access the following link for purposes of viewing theupdated product/price list: http://ww.ogs.ny.gov/purchase/prices/7701821350PL_Meru.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**REL COMM, INC.** has requested and the State has approved the addition of Phybridge CLEER and EC Switches. Ethernet & PoE (Power over Ethernet) switches, and Phybridge UniPher platform products to its IP Telephony award; the addition of Ruckus wireless products and accessories to its Area Networking Hardware and Software Award and the addition of Visiplex Equipment has been added to its Other Telecom Systems and Peripherals award. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Relcomm.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**TECH II BUSINESS SERVICES, INC.** has requested and the State has approved the addition of Cisco Systems and Iwatsu Voice Networks PBX products to the above-referenced contract PT64305. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_TechII.pdf. All other terms and conditions of the original Contract Award Notification CAN) remain the same.

**UNIFY, INC.** has requested and the State has approved the addition of product additions to the Key Systems, PBX and IP Telephony awards. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Siemens.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**New York State Office of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 30, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Creative Cabling Systems, Inc. – PT64257 – 03-18- 2009 – 03-17-2024**
**D-Link Systems, Inc. – PT65079 – 03-15-2010 – 03-17-2024**
**Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List (Creative Cabling Systems, Inc.)
Update Product/Price and VAR List (D-Link Systems, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Polycom, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CREATIVE CABLING SOLUTIONS, INC.** has requested and the State has approved the addition of eighteen (18) items to the NW Cable Panduit tab on the above-referenced contract PT64257. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_CreativeCabling.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**D-LINK SYSTEMS, INC.** has requested and the State has approved the addition of multiple D-Link products, accessories and extended warranty plans to the above-referenced contract PT65079. The following-named company has been added as a value-added reseller:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(16) Company Name:** | Corporate Computer Solutions, Inc. MWBE |
| **Address:** | 55 Halstead Avenue |
| | Harrison, New York 10528 |
| **Federal ID #:** | 13-3352744 NYS Vendor ID#1000006353 |
| **Contract Administrator Name:** | Larry Grippo |
| **Title:** | VP of Sales |
| **Telephone Number:** | 914-835-1105 Ext. 103 |
| **E-mail:** | lgrippo@corporatecomputersol.com |
| **FAX:** | 914- 835-5947 |
| **Reseller Qualifying Criteria:** | D-Link Partner |

Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_DLink.pdf. Please access the following link to view the updated value-added reseller list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_dlink.pdf
All other terms and condition of the original Contract Award Notification (CAN) remain the same.

**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition of Siemon network cabling solutions to the above-referenced contract PT64272. Please access the following link to view the updated product/price list:http://www.ogs.ny.gov/purchase/prices/7701821350PL_Graybar.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of the following-named entities to the value-added reseller list of the above-referenced contract PT64530:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Lanrover Network Services |
| **Address:** | 85 S. Snedecor Ave |
| | Bayport, NY 11705 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 82-0560550 |
| **NY Vendor ID** | 1100121881 |
| **Contract Administrator Name:** | Richard Sallustro |
| **Title:** | CEO |
| **Telephone Number:** | 631-576-5847 |
| **E-mail:** | Rich.Sallustro@lanrover.net |
| **FAX:** | N/A |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP products only |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | SHI International Corporation |
| **Address:** | 290 Davidson Ave |
| | Somerset, NJ 08873 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-3009648 |

| | |
|---|---|
| **NY Vendor ID** | 1000008811 |
| **Contract Administrator Name:** | Dean Howell |
| **Title:** | VP Sales |
| **Telephone Number:** | 845-265-9439 |
| **E-mail:** | Dean_howell@shi.com |
| **FAX:** | 845-265-9452 |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP, Arcsight and Tipping Point products |

Please reference the following link for purposes of viewing the amended value-added reseller list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**POLYCOM, INC.** requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's North America Published Price List dated July, 201414, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**New York State Office of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://nyspro.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 16, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price and VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated June, 2014, submitted herewith. Also, please note the following newly- updated contract information for Presidio d/b/a Blue Water Communications Group LLC:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Presidio d/b/a Blue Water Communications Group LLC |
| **Address:** | 110 Parkway Drive South, Hauppauge, NY 11788 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | NO |
| **Federal ID #:** | 20-4359986 NYS Vendor ID#1000016735 |
| **Contract Administrator Name:** | Maryann Pagano |
| **Title:** | Customer Sales |
| **Telephone Number:** | (212) 324-4361 |
| **Email:** | govtsales@blueh2ogroup.com |
| **Fax:** | (914) 462-3620 |

| | |
|---|---|
| **Reseller Qualifying Criteria** | VAR Accepts BOTH Cisco and Iron Port Sales and Service Orders |

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**New York State Office of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 24, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**MacSource Communications** has requested and the State has approved the addition of Arista Networks, Inc. premise based hardware products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 18, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Mason Technologies, Inc. – PT64440 – 04-07-2009 – 03-17-2024**
**Shoretel – PT65101 – 04-19-2010 – 03-17-2024**

**SUBJECT:** Update Value-Added Reseller List (F5 Networks, Inc.)
Update Product/Price and VAR List (Hewlett-Packard Company)
Update Product/Price List (Mason Technologies, Inc.)
Update VAR List (Shoretel)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**F5 NETWORKS, INC.** has requested and the State has approved the following named company's as a value added resellers to the above-referenced contract PT64450:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Unisys Corporation |
| **Address:** | 10B Madison Ave. Ext. |
| | Albany, NY 12203 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | no |
| **Federal ID #:** | 38-038-7840 NYS Vendor ID: 1000004843 |
| **Contract Administrator Name:** | Ron Sautter |
| **Title:** | Account Executive |
| **Telephone Number:** | 518-452-6287 Fax: 518-452-6294 |
| **E-mail:** | Ron.Sautter@unisys.com |

**F5 NETWORKS, INC. – Continued**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | AccessIT Group Inc. |
| **Address:** | 112 west 34th Street - Suite 17049 |
| | New York, NY 10120 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | no |
| **Federal ID #:** | 23-3068446 NYS Vendor ID #1000017269 |
| **Contract Administrator Name:** | Jordan T Martinez Sr. |
| **Title:** | Senior Account Manager |
| **Telephone Number:** | 212 946 2886 |
| **E-mail:** | **jordanm@accessitgroup.com** |
| **FAX:** | 212-208-2620 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | SHI International Corp. |
| **Address:** | 290 Davidson Ave. |
| | Somerset, NJ 08873 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3009648 NYS Vendor ID#1000008811 |
| **Contract Administrator Name:** | Dean Howell |
| **Title:** | Account Executive |
| **Telephone Number:** | (845)265-9439 |
| **E-mail:** | dean_howell@shi.com |
| **FAX:** | (845)265-9452 |
| **Qualifying Criteria:** | F5 Partner |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT64530 and based on Hewlett-Packard's Global Manufacturers' Price List dated March 2014, submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named company's has been added as a value-added resellers:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Zip Networks |
| **Address:** | 100 Wilkinson Street |
| | Syracuse, NY 13204 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 45-2653999 |
| **NY Vendor ID** | 1100067255 |
| **Contract Administrator Name:** | Claudia Tooley |
| **Title:** | President |
| **Telephone Number:** | 800-307-2001 x3430 |
| **E-mail:** | Claudia.Tooley@zipnets.com |
| **FAX:** | 315-233-1120 |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP products only |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Corporate Computer Solutions |
| **Address:** | 55 Halstead Ave |
| | Harrison, NY 10528 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 13-3352744 |
| **NY Vendor ID** | 1000006353 |
| **Contract Administrator Name:** | Mike Ballester |
| **Title:** | Sales |
| **Telephone Number:** | 914-835-1105 x129 |
| **E-mail:** | mballester@corporatecomputersol.com |
| **FAX:** | 914-835-5947 |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP and Tipping Point products |

UPDATE CONTACT NAME AND ADDRESS

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | DynTek Services Inc |
| **Address:** | 12 Metro Park Road #206 |
| | Albany, NY 12205 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 13-4067484 |
| **NY Vendor ID** | 100006526 |
| **Contract Administrator Name:** | Denise Leonard |
| **Title:** | Director, Sales Operations NE |
| **Telephone Number:** | 518-207-3402 |
| **E-mail:** | denise.leonard@dyntek.com |
| **FAX:** | 518-207-3439 |
| **Qualifying Criteria:** | Based on reseller application- Authorized on HP and Tipping Point Product |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**MASON TECHNOLOGIES. INC.** has requested and the State has approved the addition of Systimax, Cooper B-Line, Kamco, Emerson and Siemon products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**SHORETEL** has requested and the State has approved the addition of the following-named value-added reseller to the above referenced contract PT65101:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | LanRover Network Services, Inc |
| **Address:** | 85 S. Snedecor Ave. |
| | Bayport, NY 11705 |
| | |
| **Federal ID #:** | 82-0560550 NYS Vendor ID# 1100121881 |
| **Contract Administrator Name:** | Rich Sallustro |
| **Title:** | President / CEO |
| **Telephone Number:** | (631) 576-5847 |
| **E-mail:** | Rich.Sallustro@lanrover.net |
| **FAX:** | (631) 868-3743 |
| **Reseller Qualifying Criteria:** | All Regions/All Product Installation and Maintenance |

Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 5, 2014**

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
Phone (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019**
**Ciena Communications International, LLC – PT65649 – 03-18-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**

**SUBJECT:** **Update Product/Price and VAR List (Anixter, Inc.)**
**Update Product/Price List (ANS Advanced Network Services)**
**Update VAR List (Ciena Communications International LLC)**
**Update Product/Price List (Meru Networks, Inc.)**
**Update Product/Price List (Motorola Solutions, Inc.)**
**Update Product/Price List (Polycom, Inc.)**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** requested and the State has approved the addition of new products, including Telezgology products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated May, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following company has been approved as a value-added reseller to the above-referenced contract PT64432:

ANIXTER, INC. – CONTINUED
**ADDED RESELLER:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | ePlus Technology |
| **Address:** | 13595 Dulles Technology Drive |
| | Herndon, VA 20171 |
| **NYS Vendor ID #** | 1000032149 |
| **Federal ID #:** | 541904151 |
| **Contract Administrator Name:** | Darren Raiguel |
| **Title:** | National Vice President, Public Sector Sales |
| **Telephone Number:** | 610-495-1266 |
| **E-mail:** | draiguel@eplus.com |
| **FAX:** | 610-495-1208 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ANS ADVANCED NETWORK SERVICES** has requested and the State has approved the addition of new products to Lot 3, Cable and Fiber Optics, on the above-referenced contract PT64252. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**CIENA COMMUNICATIONS INTERNATIONAL LLC** has requested and the State has approved the following amendments to the value-added reseller on the above-referenced contract PT65649:

**INTEGRATION PARTNERS – NY**
**Purchase Orders to be remitted to:**

| |
|---|
| Integration Partners-NY (dba. InterCloud Systems) |
| 15 Oregon Trail |
| Waterford, NY 12188 Fax: 973-630-5451 |

**INVOICES WILL BE ISSUED FROM THE FOLLOWING ADDRESS:**
**Integration Partners – NY**
**130 Broad Street, Suite 102**
**Shrewsbury, NJ 07701**
**Telephone: 973-630-5474**

**UPDATE CONTACT INFORMATION FOR ACCOUNT SALES LEADER:**

| **Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)** | | | |
|---|---|---|---|
| **Company Name:** | **Ciena Communications International, LLC** | | |
| **Address:** | **7035 Ridge Road** | | |
| | **Hanover, MD** | | |
| | **21076** | | |
| **Federal ID #:** | 27-1495001 | | |
| **Minority/Women Owned or Small Business Indicate M, W or S** | | | |
| **Contract Administrator Name:** | **Todd Fidler** | | |
| **Title:** | **Account Sales Leader** | | |
| **Telephone Number:** | **412-203-3424** | | |
| **E-mail:** | **tfidler@ciena.com** | | |
| **FAX:** | 410-694-5750 | | |
| **Orders Placed Directly with Contractor** | **Orders Placed Directly with VAR ☒** | | |
| **Contract "Toll" Free Support Number:** | 800- 921 - 1144 | **Guaranteed Product Delivery Timeframe:** | **150 days ARO** |

Please refer to the **Contractor Information** Section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of three new Meru Networks parts and accessories and deletion of all discontinued and unavailable products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**MOTOROLA SOLUTIONS, INC.** requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64534 and based on Motorola Solutions Global Manufacturers' Price List dated 02-28-14, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's Global Manufacturers' Price List dated 05-01-14, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 3, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**McAfee, Inc. – PT65091 – 01-24-2011 – 03-17-2024**
**Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024**

**SUBJECT:** UPDATE PRODUCT/PRICE LIST (McAfee, Inc.)
UPDATE PRODUCT/PRICE LIST (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**McAFEE, INC.** has requested and the State has approved the addition of new McAfee products and accessories as well as the deletion of obsolete products. The McAfee, Inc.contact for Source It Technologies, LLC is as follows:

| Value Added Reseller/Distributor Information | UPSTATE & NYC |
|---|---|
| Company Name: | Source It Technologies, LLC |
| Address: | 24 East Avenue, #244 |
| | New Canaan, CT 06840 |
| NYS Vendor ID: | 1100094920 |
| Federal ID #: | 45-4600436 |
| Contract Administrator Name: | Kara Homan |
| Title: | CEO |
| Telephone Number: | (203) 252-0410 |
| E-mail: | khoman@sourceittech.com |
| FAX: | (203) 966-0474 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please also refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Fireeye products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the update product/price list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 2, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**SUBJECT:** Update Product/Price List (Twinstate/Voice Dataq Video, Inc.)
Update Product/Price and VAR Lists (nFrastructure Technologies)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**TWINSTATE /VOICE DATA VIDEO, INC.** has requested and the State has approved the addition of Arista Networks, Inc. premise based hardware products to the above-referenced contract PT64307. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same.

**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of Eaton Corporation products and accessories to the above-referenced contract PT64287. In addition, the following named company has been added to said contract as a value-added reseller:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Turtle & Hughes Inc. |
| **Address:** | 1900 Lower Road, Linden NJ 07036 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | Women-Owned |
| **Federal ID #:** | 13-5444820 |
| **New York State Vendor Identification #** | 1100006475 |
| **Contract Administrator Name:** | Jeff Hogan |
| **Title:** | Division Manager |
| **Telephone Number:** | 732-412-3010, ext 5550 |
| **E-mail:** | Jeff@Turtle.com |

| | |
|---|---|
| **FAX:** | 732-356-5246 |
| **Qualifying Criteria:** | Fujitsu Product Only |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same.
Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the CAN remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 14, 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024**
**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**Avaya, Inc. – PT64524 – 05-07-09 – 03-17-2024**
**Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024**
**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**
**Creative Cabling Solutions, Inc. – PT64257 – 03-18-2009 – 03-17-2024**
**Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024**
**O'Connell Electric Company, Inc. – PT64299 – 03-18-2009 – 03-17-2024**
**Shoretel – PT65101 – 04-19-2010 – 03-17-2024**
**Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024**

**SUBJECT:** Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price and VAR Lists (Anixter, Inc.)
Update Product/Price List (Avaya)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Creative Cabling Solutions Inc.)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (O'Connell Electric Company, Inc.)
Update Product/Price List (Shoretel)
Update Product/Price List (Vandis, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the following value-added reseller to the above-referenced contract PT64249:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | GTech Networks, Inc. |
| **Address:** | 27 E. Mellen St |
| | Hampton, VA 23663 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | Women-Owned Business |
| **Federal ID #:** | 45-0571423 NYS Vendor ID#1100083914 |
| **Contract Administrator Name:** | Ghada Mauoad |
| **Title:** | CEO |
| **Telephone Number:** | 716-929-0988 |
| **E-mail:** | Ghadam@Gtechnologiesllc.com |
| **FAX:** | 716-929-7258 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |
| | |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated April, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following amendments have been approved to the Anixter, Inc. value-added reseller list:

**ADDED RESELLER**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | R&J Telecom |
| **Address:** | 38 Dassualt Drive |
| | Latham, NY 12110 |
| **NYS Vendor ID #** | 1100047709 |
| **Federal ID #:** | 20-4518651 NYS Vendor ID1100047709 |
| **Contract Administrator Name:** | Maribel Martinez-Bradwell |
| **Title:** | President |
| **Telephone Number:** | 518-785-7803 |
| **E-mail:** | mmbradwell@rj-telecom.com |
| **FAX:** | 518-690-8819. |

**RESELLER REMOVED**

| | |
|---|---|
| **Company Name:** | Day Automation Systems, Inc. |
| **Address:** | 7931 Rae Boulevard |
| | Victor, NY 14564 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of multiple new products and accessories To Lots 1-3 on the above-referenced contract PT64524. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of new products, Brocade products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64267 and based on Brocade's Global Manufacturers' Price List dated April, 2014, submitted herewith. All previously approved discounts for these products remain the same.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**CISCO SYSTEMS, INC. .** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated 2014, submitted herewith. The following amendments have been approved to the Cisco Systems, Inc. value-added reseller list:
**THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN RE-ADDED** to the above-referenced contract PT64525:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(52) Company Name:** | Garnett River LLC |
| **Address:** | 60 Railroad Place |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | W |
| **Federal ID #:** | 14-1824592 NYS Vendor ID#1000001905 |
| **Contract Administrator Name:** | Thomas Collins |
| **Title:** | Director, Infrastructure Architecture |
| **Telephone Number:** | 518-275-4800 x 8060 |
| **E-mail:** | tcollins@garnetriver.com |
| **FAX:** | 518.275.4888 |

| Value Added Reseller/Distributor Information | |
|---|---|
| **(70) Company Name:** | HB Communications Inc. |
| **Address:** | 60 Dodge Avenue, North Haven, CT 06473 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | Federally Recognized Veteran Owned Small Business. |
| **Federal ID #:** | 06-0770059 NYS Vendor ID#1100008493 |
| **Contract Administrator Name:** | Michelle Lawrence |
| **Title:** | Sr. Manager Contracts |
| **Telephone Number:** | 800.800.0019 |
| **E-mail:** | sledcontracts@govconnection.com |
| **FAX:** | 603.683.6192 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**REATIVE CABLING SOLUTIONS, INC.** has requested and the State has approved the addition of the following Corning product to the above-referenced contract PT64257:
12-Fiber MIC Cable Plenum Rated 50 um DX Armored – 012T88-33180-D3

In addition, NW Cable NELSON has been deleted and replaced with STI (Specified Technologies, Inc.) firestop products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the following amendments to the value-added reseller list appended to the above-referenced contract PT64531:

**UPDATED CONTACT INFORMATION**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Insight Public Sector, Inc. |
| **Address:** | 6820 S. Harl Ave. |
| | Tempe, AZ 85283 |
| | |
| **Federal ID #:** | 36-3949000 |
| **Contract Administrator Name:** | Michelle Abbamonte |
| **Title:** | Contracts Manager |
| **Telephone Number:** | 800-467-4448 x6890 |
| **E-mail:** | michelle.abbamonte@insight.com |
| **FAX:** | 480-760-7440 |

**REMOVED RESELLER**

| | |
|---|---|
| **Company Name:** | CNC Microtech |
| **Address:** | 19 Walker Way |
| | Albany, NY 12205 |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**O'CONNELL ELECTRIC COMPANY, INC.** has requested and the State has approved price increases for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2013, herewith on the above-referenced contract PT64299. Please refer to the **Pricing Section** of the CAN for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**SHORETEL** has requested and the State has approved the addition of updated Shoretel products and accessories to the above-referenced contract PT65101. Please refer to the **Pricing Section** of the CAN for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**VANDIS, INC.** has requested and the State has approved the addition of Bradford Networks, Infoblox, Palo Alto Networks, SonicWall, Aerohive and Fire Eye products to the existing product lines. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **April 25, 2014**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

**CONTRACT PERIOD:**
March 15, 2010–March 17, 2024

**CONTRACTOR: Cables Unlimited, Inc.**
**CONTRACT NO: PT65819 (formerly PT65075)**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective April 11, 2014, the above-captioned Comprehensive Telecommunications Equipment and Solutions contract formerly PT65075 now PT65819 has been assigned as follows:

From: Cables Unlimited, Inc. – Federal ID# 11-3125827 (NYS Vendor ID 1000012102)
To: Cables Unlimited, Inc. – Federal ID# 80-0765569 (NYS Vendor ID 1100038406)

The contact information for this newly assigned contract is as follows:
Craig Catalano
Director of Business Development
Email: Ccatalano@cables-unlimited.com
Telephone: 631-563-6363
Mobile: 516-205-7786
Fax: 631-563-2393

All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**DATE:** April 7, 2014

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Alcatel-Lucent USA, Inc. – PT64249 - 05-26-2009 – 03-17-2024**
**General DataComm, Inc. – PT64270 - 03-18-2009 – 03-17-2024**
**McAfee, Inc. – PT65091 - 01-24-2011 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**

**SUBJECT:** UPDATE VALUE-ADDED RESELLERS LISTS (All of above Vendors)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the following amendments to its value-added reseller list as follows:

**ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | SHI International Corp |
| **Address:** | 290 Davidson Ave |
| | Somerset, NJ 08873 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-3009648 NYS Vendor ID#1000008811 |
| **Contract Administrator Name:** | Dean Howell |
| **Title:** | Account Executive |
| **Telephone Number:** | 845-265-9439 |
| **E-mail:** | dean_howell@shi.com |
| **FAX:** | 845-265-9452 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**ALCATEL-LUCENT USA, INC. – CONTINUED**

**REMOVED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | CSDNET, Inc. |
| **Address:** | 874 Montauk Highway |
| | Bayport, NY 11747 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**GENERAL DATACOMM, INC.** has requested and the State has approved the following addition to its value-added reseller list as follows:

**ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | CCC Computer Center, Inc. |
| **Address:** | 555 Theodore Fremd Avenue – Suite B102 |
| | Rye, New York 10580 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 13-3023762 NYS Vendor ID#1000049208 |
| **Contract Administrator Name:** | Charles A. Borrelli |
| **Title:** | Vice President |
| **Telephone Number:** | 914-967-1200 Ext 203 |
| **E-mail:** | cborrelli@ccccomputer.com |
| **FAX:** | 914-967-2279 |
| **Qualifying Criteria:** | Qualified by General DataComm., Inc. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**McAFEE, INC.** has requested and the State has approved the following amendments to its value-added reseller list as follows:

**ADDED RESELLER:**

| Value Added Reseller/Distributor Information UPSTATE & NYC | |
|---|---|
| **Company Name:** | CipherTechs, Inc |
| **Address:** | 55 Broadway. 11th Floor. |
| | New York, New York 10006 |
| **Federal ID #:** | 11-3600483 NYS Vendor Id#1100010252 |
| **Contract Administrator Name:** | Michael Quattrochi |
| **Title:** | CEO |
| **Telephone Number:** | 516-850-5556 |
| **E-mail:** | mike@ciphertechs.com |
| **FAX:** | (212) 897-6909 |
| | |

**REMOVED RESELLER:**

| Value Added Reseller/Distributor Information NYC ONLY | |
|---|---|
| **Company Name:** | Nexus Consortium, Inc. |
| **Address:** | 1933 Highway 35 #356 |
| | Wall, NJ 07719 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the following addition to

its value-added reseller list as follows:

**ADDED RESELLER:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Corporate Computer Solutions, Inc. |
| **Address:** | 55 Halstead Avenue |
| | Harrison, NY 10528 |
| | |
| **Federal ID #:** | 13-3352744 NYS Vendor ID #1000006353 |
| **Contract Administrator Name:** | Larry Grippo |
| **Title:** | VP of Sales |
| **Telephone Number:** | (914) 835-1105 x 103 |
| **E-mail:** | lgrippo@corporatecomputersol.com |
| **FAX:** | (914) 835-5947 |
| **Reseller Qualifying Criteria:** | MERU Partner – NYS/NYC WBE certified |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** February 27. 2014

**GROUP: 77018**

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024**
**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019**
**Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024**
**Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024**
**Aviat, US, Inc. – PT65083 – 03-17-2010 – 03-17-2024**
**Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024**
**Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024**
**Integrated Voice & Data Systems d/b/a COMTEL – PT64290 – 03-18-2009 – 03-17-2024**
**DiRad Technologies, Inc. – PT64260 – 03-18-2009 – 03-17-2024**
**F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024**
**Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024**
**MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**NCD Communications, Inc. – PT65093 – 04-19-2010 – 03-17-2024**
**NEC Corporation of America – PT64297- 03-18-2009 – 03-17-2024**
**nFrastructure Technologies – PT64287 03-18-2009 – 03-17-2024**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**

**SUBJECT:** **Update Product/Price List (Alcatel-Lucent USA Inc.)**
**Update Product/Price and VAR List (Anixter, Inc.)**
**Update VAR List (ANS Advanced Network Services, LLC)**
**Update Product/Price and VAR List (Aruba Networks, Inc.)**
**Update Product/Price and VAR List (Avaya, Inc.)**

**Update Product/Price List (Aviat US, Inc.)**
**Update Product, Price and VAR List (Brocade Communications Systems, Inc.)**
**Update Product/Price List (Integrated Voice & Data Systems d/b/a Comtel**
**Update Product/Price List (DiRad Technologies, Inc.)**
**Update VAR List (F5 Networks, Inc.)**
**Update Product/Price and VAR List (Hewlett-Packard Company)**
**Update VAR List (Juniper Networks, Inc.)**
**Update Product/Price List (Layer 3 Technologies, Inc.)**
**Update Product/Price List (MacSource Communications)**
**Update Product, Product/Price List (Meru Networks, Inc.)**
**Update Product/Price List (NCD Communications, Inc.)**
**Update Product/Price List (NEC Corporation of America)**
**Update Product/Price and VAR List (nFrastructure Technologies, Inc.)**
**Update Product/Price and VAR List (Polycom, Inc.)**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**ALCATEL-LUCENT USA, INC.** requested and the State has approved the addition of new products, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT64249 and based on Alcatel-Lucent USA, Inc. Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**ANIXTER, INC.** requested and the State has approved the addition of new products, including Erico-Caddy products and accessories, deletion of end-of-life products including all Gai-Tronics Corporation product line, as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following amendment have been approved to the Anixter, Inc. value-added reseller list:

**ADDED RESELLERS**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | AIW |
| **Address:** | 90 State St Suite 712 |
| | Albany, NY 12207 |
| | |
| **Federal ID #:** | 59-3685517 NYS Vendor ID1100061699 |
| **Contract Administrator Name:** | Jim Burton |
| **Title:** | Business Development |
| **Telephone Number:** | 518-478-2056 |
| **E-mail:** | jburton@aiwonline.net |
| **FAX:** | 518-478-2056 |
| **Reseller Qualifying Criteria:** | MWBE, WBE, DBE |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Camelot Communications dba Coranet |
| **Address:** | 2 Washington Street |
| | New York, NY 10004 |
| **Federal ID #:** | 22-2866196 NYS VENDOR ID# |
| **Contract Administrator Name:** | Kevin O'Brien |
| **Title:** | Director |
| **Telephone Number:** | 212 635 2680 |
| **E-mail:** | kobrien@coranet.com |
| **FAX:** | 212 635 2774 |

**ANIXTER,INC. - CONTINUED**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ANS ADVANCED NETWORK SERVICES, LLC** has requested and the State has approved the following addition to its value-added list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(3) Company Name:** | TAG Solutions, LLC |
| **Address:** | 12 Elmwood Road |
| | Albany, NY 12204 |
| | |
| **Federal ID #:** | 14-1827818 NYS Vendor ID#1000001912 |
| **Contract Administrator Name:** | John Flory |
| **Title:** | Vice President |
| **Telephone Number:** | 518-292-6595 |
| **E-mail:** | jflory@tagsolutions.com |
| **FAX:** | 518-292-6510 |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ARUBA NETWORKS, INC.** has requested and the State has approved the following addition to its value-added list as follows:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(1) Company Name:** | Compulink Technologies Inc. |
| **Address:** | 214 West 29th St. Suite 201 |
| | New York NY 10001 |
| | |
| **Federal ID #:** | 11-2967448 NYS Vendor ID#1000000634 |
| **Contract Administrator Name:** | Denise Arboleda |
| **Title:** | Vice President |
| **Telephone Number:** | 212-695-5465 Fax: 212-695-5560 |
| **E-mail:** | Denise@compu-link.com |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of new products and material codes, deletion of end-of-life products as well as the reinstatement of the following-named value added reseller to the above-referenced contract PT64524:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | MAC Source Communications, Inc. |
| **Address:** | 701 Erie Blvd West |
| | Syracuse, NY 13204 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 16-1535194 NYS Vendor ID1000016200 |
| **Contract Administrator Name:** | Mr. Tom Donahue |
| **Title:** | Director of Sales, NY State |
| **Telephone Number:** | 518-694-3909 |
| **E-mail:** | tdonahue@macsourceinc.com |
| **FAX:** | 518-429-6007 |
| **Qualifying Criteria:** | Certified Avaya Inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**AVIAT, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products as follows:

1) Removing discontinued Eclipse Edge Products "M-EGH"
2) Removing discontinued ODU 300H Products "M-EAH"
3) Add new ODU 600 Products "M-EEH"
4) Updating INU part numbers "EXX", "EXR", "EXD", "EXC" and "EXA
5) Adding new Feature Licenses "EZF"
6) Adding Eclipse Accessories "037-579", "614", "AND", "086" and "FWG"
7) Updating Extended Warranty part numbers "SNA-B"
8) Adding Remote Monitoring items "SNA-RM"
9) Updating and adding RF part numbers "ERM", "ERS", "ERH" and "EV1"
10) Adding Services part numbers "SVCS"

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of multiple new Brocade products and accessories, the deletion of end-of-life products and MSRP price increases for products which are already incorporated under contract PT64267 and based Brocade Communications Systems, Inc. Global Manufacturers' Price List dated January, 2014, submitted herewith. In addition, the following value-added reseller has been added to the above-referenced contract:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Netfast Technology Solutions Inc. |
| **Address:** | 989 Ave of the Americas, 12 Floor |
| | New York, NY, 10018 |
| **Minority/Women Owned or Small Business (M , W or S)** | M, S |
| **Federal ID #:** | 11-3354501 NYS Vendor ID#1100010721 |
| **Contract Administrator Name:** | Sazeed Haque |
| **Telephone Number:** | (646) 695-9828 |
| **E-mail:** | shaque@netfast.com |
| **FAX:** | (212) 213-1152 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated February 2014, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**INTEGRATED VOICE & DATA SYSTEMS d/b/a Comtel** has requested and the State has approved the addition of new products, parts and accessories, deletion of end-of-life products and updates for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2013 on the above-referenced contract PT64290. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**DiRAD TECHNOLOGIES, INC.** has requested and the State has approved the addition of new products to its ACD, Voicemail and Interactive Voice Response categories on the above-referenced contract PT64260. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**F5 NETWORKS, INC.** has requested and the State has approved the following-named companies to its value-added reseller list:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | SHI International Corp. |
| **Address:** | 290 Davidson Ave. |
| | Somerset, NJ 08873 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3009648 NYS Vendor ID 1000008811 |
| **Contract Administrator Name:** | Dean Howell |
| **Title:** | Account Executive |
| **Telephone Number:** | (845)265-9439 |
| **E-mail:** | dean_howell@shi.com |
| **FAX:** | (845)265-9452 |
| **Qualifying Criteria:** | F5 Partner |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Universal e-Business Solutions, LLC |
| **Address:** | 70 Adams Street |
| | Hoboken, NJ 07030 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | no |
| **Federal ID #:** | 20-5092680 NYS Vendor ID 1100018382 |
| **Contract Administrator Name:** | Marc Snyder |
| **Title:** | Managing Partner |
| **Telephone Number:** | 646-706-4000 |
| **E-mail:** | msnyder@uebiz.com |
| **FAX:** | 646-706-4090 |
| **Qualifying Criteria:** | F5 Partner |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY .** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases for products which are already incorporated under contract PT64530. In addition, the following amendments have been made to its value-added reseller list:

**ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | QNA Tech |
| **Address:** | 18 Marginwood Drive |
| | Ridge, NY 11961 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | MBE |
| **Federal ID #:** | 27-0943877 |
| **NY Vendor ID** | 1100015240 |
| **Contract Administrator Name:** | Marcos Merced |
| **Title:** | President |
| **Telephone Number:** | 646-484-0046 |
| **E-mail:** | mmerced@QnATech.com |
| **FAX:** | 631-938-7495 |

**HEWLETT-PACKARD - CONTINUED**

**UPDATE EMAIL ADDRESS:**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | International Integrated Solutions |
| **Address:** | 137 Commercial Street, Suite 100 |
| | Plainview, NY 11803 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3006645 |
| **NY Vendor ID** | 100024528 |
| **Contract Administrator Name:** | Rich Riis |
| **Title:** | |
| **Telephone Number:** | 561-396-6700 |
| **E-mail:** | estarr@iisl.com |
| **FAX:** | 516-396-6799 |

**CONTACT CHANGE:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | ePlus Technology Inc. |
| **Address:** | One Penn Plaza6th Floor |
| | New York, NY 10119 |
| **Federal ID #:** | 54-1904151 |
| **NY Vendor ID** | 1000032149 |
| **Contract Administrator Name:** | Amy Osheroff |
| **Title:** | Sales director |
| **Telephone Number:** | 212-401-5054 |
| **E-mail:** | aosheroff@eplus.com |
| **FAX:** | 212-401-5154 |
| **Qualifying Criteria:** | Based on reseller application – Authorized on HP, ArcSight and Tipping Point products |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the following amendments to its value-added reseller list:

**ADDED RESELLER**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Integration Partners-NY (a subsidiary of InterCloud Systems) |
| **Address:** | 15 Oregon Trail |
| | Waterford, New York 12188 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 38-3793591 NYS Vendor ID10000042445 |
| **Contract Administrator Name:** | Brian McGlynn |
| **Title:** | Vice President of Sales – Public Sector |
| **Telephone Number:** | (518)369-9076 |
| **E-mail:** | bmcglynn@intercloudsys.com |
| **FAX:** | 781-357-8576 |

**CHANGE OF CONTACT**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Integration Partners Corporation |
| **Address:** | 24 Hartwell Avenue |
| | Lexington, MA 02421 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 04-3467289 NYS Vendor ID#1100018237 |
| **Contract Administrator Name:** | Bill Xydias |
| **Title:** | Director of Business Development |
| **Telephone Number:** | 781-357-81156 |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases for products which are already incorporated under the above-reference contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of new Avaya products to the IP Telephony award on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases for products which are already incorporated under the above-reference contract PT64441. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same

**NCD COMMUNICATIONS, INC.** has requested and the State has approved the following items to be added to the existing product lines to Lot 3, Cable and Fiber Optics and Network Infrastructure on the above-referenced contract PT65093.

| Manufacturer | Part/Model Number | Description |
|---|---|---|
| Panduit | PEEF36IW-X | PD6 ENTRANCE FITTING WHITE(PKG OF 10) |
| Panduit | PRAF-61W-X | PD6 FLAT ELBOW WHITE (PKG OF 10) |
| Panduit | POCCFLIW-X | PD6 EXTERNAL ELBOW (PKG OF 10) |
| Panduit | PICF6IW-X | PD6 INTERNAL ELBOW (PKG OF 10) |
| Panduit | PCF6IW-X | PD6 COUPLER (PKG OF 10) |
| Compulink | MM03-AX5-06 | 3 Ft. Cat 5e Patch Cord |
| Compulink | MM03-AXC6-06 | 3 Ft. Cat 6 Patch Cord |
| Corning | 006E88-31131-A3 | 6 STRAND SM ARMORED PLENUM FIBER |
| Corning | 012E88-31131-A3 | 12 STRAND SM ARMORED PLENUM FIBER |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved the following items to be added to the existing NEC product lines to Lots 1 and 2 on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same

**NFRASTRUCTURE TECHNOLOGIES, INC.** has requested and the State has approved the addition of Fujitsu products to the existing product lines on Lot 2 on the above-referenced contract PT64287. The following company has been approved and qualified as a value-added reseller on the above-referenced contract:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Electrical Construction Consulting<br>dba Project Span Services, Inc. |
| | 252 W. 38th Street, Suite 1202, New York, NY 10018 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | M, W, D |
| **Federal ID #:** | 11-3696009 |
| **New York State Vendor Identification #** | 1100047189 |
| **Contract Administrator Name:** | Nellie Torres |
| **Title:** | President |
| **Telephone Number:** | 212-706-8164 |
| **E-mail:** | ntorres@projectspan.com |
| **FAX:** | 212-706-8166 |
| **Qualifying Criteria:** | Fujitsu and Tellabs Product Only |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom Global Manufacturers' Price List dated February 2014, submitted herewith. All previously approved discounts for these products remain the same. The following named company has been approved and added to Polycom's value-added reseller list:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(13) Company Name:** | Ronco Communications & Electronics, Inc. |
| **Address:** | 595 Sheridan Drive |
| | Tonawanda, NY 14150 |
| | |
| **Federal ID #:** | 16-0905768 NYS Vendor ID#1000007574 |
| **Contract Administrator Name:** | Brian Hansen |
| **Title:** | General Manager – Western/Central NY |
| **Telephone Number:** | 716-879-8140 |
| **E-mail:** | bhansen@ronco.net |
| **FAX:** | 716-879-8198 |
| **Reseller Qualifying Criteria:** | Polycom Certified Reseller |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: January 24, 2013**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Cisco Systems, Inc. – 06-03-2009 – 03-17-2024**
**General DataComm, Inc. – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (General DataComm, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. In addition, the following amendments have been approved to the Cisco Systems, Inc. value-added reseller list:

**RE-ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Computer Network Solutions |
| **Address:** | 131 Hoffman |
| | Islandia, New York 11749 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-3395037 |
| **New York State Vendor Identification #** | 1000012260 |
| **Contract Administrator Name:** | Dennis Morea |
| **Title:** | Director of Sales |
| **Telephone Number:** | 516-941-2441 |

| | |
|---|---|
| **E-mail:** | dmorea@computerns.com |
| **FAX:** | 631-234-5258 |
| **Qualifying Criteria:** | ONLY Cisco Sales and Service Orders |

**CONTACT INFORMATION UPDATE:**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | IP LOGIC, INC. |
| **Address:** | 17 British American Boulevard, Latham, NY 12110 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | SB |
| **Federal ID #:** | 20-2688205 |
| **New York State Vendor Identification #** | 1000016637 |
| **Contract Administrator Name:** | Chris Fox |
| **Title:** | VP of Sales and Business Development |
| **Telephone Number:** | 585-329-2308 |
| **E-mail:** | cfox@iplogic.com |
| **FAX:** | 518-862-9525 |
| **Qualifying Criteria:** | VAR accepts both Cisco and Ironport Sales and Service Orders |

Please refer to the **Pricing Section** of the contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**GENERAL DATACOMM, INC.** has requested and the State has approved a correction to a part number reflected on cell A88 General DataComm, Inc. Price List from 076P034-001 to 076P034-011. In addition, numerous obsolete items have been deleted from the above-referenced contract PT64270. Please refer to the **Pricing Section** of the contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of The original contract award notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 12, 2013**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NOS:**
CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
All-Mode Communications, Inc. – PT64250 – 03-18-209 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
ANS Advanced Network Services LLC – PT64252 - 03-18-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Control Network Communications, Inc. – PT64436 – 04-09-2009- 03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Frontrunner Network Systems – PT64268 – 03-18-2009 – 03-17-2024
ICS Telecom, Inc. – PT64438- 05-01-2009 – 03-17-2024
Immix Group, Inc. – PT65085- 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531- 04-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
Meru Networks. Inc. – PT64441 – 04-16-2009 – 03-17-2024
Mason Technologies, Inc. – PT64440 04-07-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534- 04-30-2009 – 03-17-2024
Gioia P. Ambrette, Inc. d/b/a Newcastle Communications – PT64271- 03-18-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-20
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (All-Mode Communications, Inc.)
Update Product, Price and VAR List (Anixter, Inc.)
Update Product/Price List (ANS Advanced Network Services LLC)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Control Network Communications, Inc.)
Update Product/Price List (Enterasys Networks)
Update Product/Price List (Frontrunner Network Systems)

21350p261

Update Product/Price List (ICS Telecom, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price and VAR Lists (Juniper Networks, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (Mason Technologies, Inc.)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (Motorola Solutions)
Update Product/Price List (Gioia P. Ambrette, Inc. d/b/a Newcastle Communications)
Update VAR List (nFrastructure Technologies)
Update Product/Price and VAR List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the following change of contract administrator:

| | **Removed** | **Inserted** |
|---|---|---|
| Contract Administrator Name: | Marc Hosseiniyar | Eric Gregoire |
| Title: | State Contract Management | State Contract Management |
| Telephone Number: | (818) 878-4920 | 603-938-5769 |
| E-mail: | marc.hosseiniyar@alcatel-lucent.com | eric.gregoire@alcatel-lucent.com |
| FAX: | (818) 878-4900 (call first) | 603-938-2711 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ALL-MODE COMMUNICATIONS** has requested and the State has approved the addition of 911 Enable Emergency Gateway (EGW) product line from Connexon Telecom, Inc. to simplify management for enterprise IP-PBX systems. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same

**ANIXTER, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, and the removal of the following named value-added resellers from the above-referenced contract PT64432:

| |
|---|
| Nu-Vision Technologies d/b/a Black Box Network Services |
| 600 New Horizons Blvd. |
| Amityville, NY 11701 |
| Callor |
| 7929 Michigan Avenue |
| Whitter, CA 90602 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ANS ADVANCTED NETWORK SERVICES LLC** has requested and the State has approved the addition of new products and accessories to Lot 3, Networking Infrastructure and Accessories, on the above-referenced contract PT64252. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of new material codes and products to the above referenced contract PT64524 as well as the addition of the following named value added resellers:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Citizens Telecom Services Company L.L.C. Frontier Communications Corporation |
| **Address:** | 3 High Ridge Park |
| | Stamford, CT 06905 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |

| | |
|---|---|
| **Federal ID #:** | 06-0619596 NYS Vendor ID#1000005331 |
| **Contract Administrator Name:** | David Grevera |
| **Title:** | Director CPE Sales |
| **Telephone Number:** | 570 208-5034 |
| **E-mail:** | Dave.grevera@ftr.com |
| **FAX:** | NA |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Johnston Communications - Johnston GP Inc |
| **Address:** | 322 Belleville Turnpike |
| | North Arlington, NJ 07031 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-2166826 NYS Vendor ID#1000040254 |
| **Contract Administrator Name:** | Steven Mullen |
| **Title:** | Executive Vice-President |
| **Telephone Number:** | 201 991 7400 |
| **E-mail:** | steven@johnstoncom.com |
| **FAX:** | 201 428 2019 |
| **Qualifying Criteria:** | Certified by Avaya inc. |
| **Company Name:** | SHARED SOLUTIONS AND SERVICES, INC. – Shared Technologies, Inc. |
| **Address:** | 2425 GATEWAY DRIVE, IRVING, TX 75063 |
| | |
| **Federal ID #:** | 33-1009098 NYS Vendor ID #1100034434 |
| **Contract Administrator Name:** | DONALD O'BRIEN |
| **Title:** | REGIONAL VICE PRESIDENT |
| **Telephone Number:** | 212-613-1004 |
| **E-mail:** | dobrien@arrows3.com |
| **FAX:** | 212-613-1001 |
| **Qualifying Criteria:** | Certified by Avaya Inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Pleaser refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**CAROUSEL INDUSTRIES** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64255 and based on multiple manufacturers' Price Lists dated October, 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**CONTROL NETWORK COMMUNICATIONS, INC.** has requested and the State has approved the addition of a Corning Cable and a Singlemode Splice Module to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved the addition of new Enterasys products/parts to the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**FRONTRUNNER NETWORK SYSTEMS** has requested and the State has approved the addition of parts and services to the existing Emerson/Liebert price list under Lot 2 on the above-referenced contract PT64268. Please refer

to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**ICS TELECOM, INC.** has requested and the State has approved the addition of two new enhanced telephone products and services on the above-referenced contract PT64438. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved the addition of new Riverbed products to the existing product line as well as deletion of all end-of-life products previously listed on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** has requested the addition of new Juniper parts, products and accessories to the above-Referenced contract PT64531 as well as the following amendments to its value-added reseller list:
**UPDATED CONTACT INFORMATION**:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | COPPER RIVER INFORMATION TECHNOLOGY LIMITED LIABILITY COMPANY |
| **Address:** | 4501 SINGER COURT, SUITE 300 |
| | CHANTILLY, VA 20151 |
| | |
| **Federal ID #:** | 20-4375501 |
| **Contract Administrator Name:** | **Boladji Agueh** |
| **Title:** | Director, Commercial Sales |
| **Telephone Number:** | 703.234.2022 |
| **E-mail:** | boladji@copperriverit.com |
| **FAX:** | **703.234.9040** |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Dimension Data North America, Inc. |
| **Address:** | One Penn Plaza |
| | Suite 1600 |
| | New York, NY 10019 |
| **Federal ID #:** | 13-2554344 NYS Vendor ID1000038797 |
| **Contract Administrator Name:** | Xavier Vellejo |
| **Title:** | Contracts Manager |
| **Telephone Number:** | 704-973-2081 |
| **E-mail:** | xavier.vallejo@dimensiondata.com |
| **FAX:** | 704-969-2778 |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Rel Comm Inc. |
| **Address:** | 250 Cumberland Street |
| | Rochester, NY 14605 |
| | |
| **Federal ID #:** | 16-1308853 NYS Vendor ID#1000039751 |
| **Contract Administrator Name:** | Joseph A. Marasco |
| **Title:** | Vice President of Sales |
| **Telephone Number:** | 585-697-5034 |
| **E-mail:** | jmarasco@rcomm.com |
| **FAX:** | 585-697-5029 |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Myriad Supply |
| **Address:** | 22 West 19th Street |
| | 4th Floor |
| | New York, NY 10011 |
| **Federal ID #:** | 81-0586437 NYS Vendor ID#1100022002 |
| **Contract Administrator Name:** | **Stephen Robb** |
| **Title:** | **Senior Account Executive** |
| **Telephone Number:** | **212-257-6481** |
| **E-mail:** | **srobb@myriadsupply.com** |
| **FAX:** | 212-859-7329 |

The following companies have been REMOVED as value-added resellers from the Juniper Networks contract PT64531:
Dox Electronics, Inc.
nFrastructure Technologies
Trightec
Dell Marketing, LP
Interface Cable Assemblies and Services
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has approved the addition of new products, parts and accessories, including Iboss Mobile Device Management security hardware, to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MASON TECHNOLOGIES, INC.** has requested and the State has approved NYSDOL Prevailing Wage increases on the above-referenced contract PTPT64440. In addition, Mason Technologies has the following new corporate address: **517 Commack Road, Deer Park, New York 11729. All other information remains the same.**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, corrected product descriptions and price reductions on many products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Motorola Global Manufacturers' Price List dated October, 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**GIOIA P. AMBRETTE, INC. D/B/A NEWCASTLE COMMUNICATIONS** requested and the State has approved the addition of AVST products to the existing product line on the above referenced contract PT64271. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the following-named value added reseller:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | **Electrical Construction Consulting d/b/a Project Span Services, Inc.** |
| **Address:** | **252 W. 38th Street - Suite 1202** |
| | **New York, New York 10018** |
| **Minority/Women Owned or Small Business** | **M – W - S** |
| **Federal ID #:** | **11-3696009 NYS Vendor ID#1100047189** |
| **Contract Administrator Name:** | **Nellie Torres** |
| **Title:** | President |
| **Telephone Number:** | **212-706-8164 Fax: 212-706-8166** |
| **E-mail:** | **ntorres@projectspan.com** |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**WASHINGTON COMPUTER SERIVCES, INC.** has requested and the State has approved the addition of new products and services, including VMware virtualization to the above-referenced contract PT64308. In addition, the following amendments to the Washington Computer Services, Inc. value-added reseller list are as follows:

**ADDED RESELLERS**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Lynx Technology Partners, Inc |
| **Address:** | 100 Church Street, 8th Floor |
| | New York, NY 10007 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | M,S |
| **Federal ID #:** | **27-016-7551 NYS Vendor ID#1100100176** |
| **Contract Administrator Name:** | Aric Perminter |
| **Title:** | Chairman & CEO |
| **Telephone Number:** | 800-314-0455 x:101 |
| **E-mail:** | aperminter@lynxtp.com |
| **FAX:** | **908-442-7066** |
| **Qualifying Criteria:** | Value Added Reseller |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | International Management Network, Inc. |
| **Address:** | 445 Park Avenue, 9th Floor |
| | New York, New York 10022 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 80-0605188 NYS Vendor ID Pending |
| **Contract Administrator Name:** | Jeff Krantz or Linzy Neuer |
| **Title:** | President / operations Manager |
| **Telephone Number:** | 877-735-4545 |
| **E-mail:** | Jkrantz@imnintl.com or Linzy@imnintl.com |
| **FAX:** | 646-736-2773 |
| **Qualifying Criteria:** | Value Added Reseller |

WASHINGTON COMPUTER SERVICES, INC. – CONTINUED
The following resellers have been REMOVED from the above-referenced contract PT64308:

| |
|---|
| AMR Networks |
| 856 Maplecrest Ct |
| Schenectady, NY 12309 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**New York State Procurement**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 20, 2013**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Rauland-Borg Corporation – PT64537 – 03-20-2009 – 03-17-2024
Tessco, Inc. –PT64539 - 04-29-2009 – 03-17-2024
Unify, Inc. (formerly Siemens Enterprise Communications) PT64301 – 03-20-2009 – 03-17-2024

**SUBJECT:** Change of Name – Siemens Enterprise Communications to Unify, Inc.
Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (MacSource Communications, Inc.)
Update Product/Price and VAR List (Rauland-Borg Corporation)
Update Product/Price List (Tessco, Inc.)
Update Product/Price List (Unify, Inc. formerly Siemens Enterprise Communications)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**Siemens Enterprise Communications** has changed its name to **UNIFY, INC.**
The company address remains the same i.e. 5500 Broken Sound Boulevard, Boca Raton, Florida 334487
The company Federal Identification number 26-2722137 and NYS Vendor ID #1000056142 also remain the same and the name change has been processed by the IRS and NYS Statewide Financial System.
**Contact Information:**
Mary Ellen Buzzelli
Director of Government and Education Markets
Telephone: 412-787-4553
Fax: 412-489-6016
Email: Mary.buzzelli@Unify.com
All other terms and conditions of the original contract award notification (CAN) remain the same.

21350p259

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated November 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MacSOURCE COMMUNICATIONS** has requested and the State has approved the addition of Avaya products to the existing product line and has also added BridgeWave Communications products (80GHz Wireless links for high-bandwith applications) as well Network Box Web Applications Firewall Products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**RAULAND-BORG CORPORATION** has requested price increases for products which are already incorporated under contract PT64537 and based on Rauland-Borg Corporation Consolidated Price List FY-2014 submitted herewith. All previously approved discounts for these products remain the same. In addition, Rauland-Borg has **changed** its corporate address and contact information as follows:

**Rauland-Borg Corporation**
**1802 West Central Rd.**
**Mount Prospect, IL 60065**
**Contact: Eala Scott**
**Telephone: (847) 590-7364**
**Toll Free: 800-621-0087**
**Email: Eala.Scott@Rauland.com**

In addition, contractor has amended its value-added reseller list as follows:

**ADDITIONS:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(2) Company Name:** | NCC Systems, Inc |
| **Address:** | P. O. Box 670 |
| | Potsdam, NY 13676 |
| | |
| **Federal ID #:** | 16-1161663 NYS VENDOR ID#1100008552 |
| **Contact Name:** | Justin Avadikian |
| **Title:** | Sales |
| **Telephone Number:** | (315) 265-4777 |
| **E-mail:** | justin.avadikian@nccsystems.com |
| **FAX:** | (315) 265-8068 |
| **Reseller Qualifying Criteria:** | Rauland-Borg Corporations strict vendor qualification criteria |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(4) Company Name:** | Open Systems Metro |
| **Address:** | 380 Adams Street |
| | Bedford Hills, NY 10507 |
| | |
| **Federal ID #:** | 27-0159093 NYS VENDOR ID#1100014531 |
| **Contact Name:** | Paul Facciolo |
| **Title:** | President |
| **Telephone Number:** | (914) 241-0057 |
| **E-mail:** | paul@osicorp.net |
| **FAX:** | (914) 241-0058 |
| **Reseller Qualifying Criteria:** | Rauland-Borg Corporations strict vendor qualification criteria |

**RAULAND-BORG CONTINUED-**
**REMOVE**
**SOUND EQUIPMENT CORP.**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** page for a link to the updated value-added reseller list.

**TESSCO, INC.** has requested and the State has approved the addition of new products and accessories to its existing product line as well as price increases and decreases for products which are already incorporated under contract PT64539 and based on Tessco's Global Manufacturers' Price List dated November 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**UNIFY, INC. (formerly Siemens Enterprises Communications)** has requested and the State has approved the addition of miscellaneous parts, products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 31, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 03-17-2024
Control Network Communications, Inc. – PT64436 – 04-09-2009 – 03-17-2024
DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024
Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
McAfee, Inc. – PT65091 – 01-24-11 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Tele Data Com, Inc. – PT64306 – 03-18-2009 – 03-17-2024
Wise Components – PT64451 – 04-20-2009 – 03-1702024

**SUBJECT:** Update Product/Price and VAR Lists(Anixter, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR List (Brocade Communications Systems, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update Product/Price and VAR Lists (DataCom Systems, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price and VAR List (McAfee, Inc.)
Update Product/Price and VAR Lists (Meru Networks, Inc.)
Update VAR List (NEC Corporation of America)
Update Product/Price List (nFrastructure Technologies)

Update Product/Price (Polycom, Inc.)
Update Product/Price List (Tele Data Com, Inc.)
Update Product/Price List (Wise Components)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new products, including the addition of of Fluid Mesh products and accessories, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following companies have been **REMOVED** as resellers from the above-referenced contract:
**A PLUS TECHNONOLOGIES & SECURITY SOLUTIONS, INC.**
**SECURITY MANAGEMENT SYSTEMS, INC.**
**TECHNICAL SYSTEMS GROUP, INC.**
**PC SPECIALISTS, INC. d/b/a Technology Integration Group**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new Aruba products and accessories and deletion of end-of-life products to the above-referenced contract PT64433 Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of new Brocade product offerings, deletion of obsolete parts, products and accessories as well as price increases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated September 12, 2012 submitted herewith. In addition, the following three companies have been added to Brocade Communications' value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| () Company Name: | Lincoln Computer Services, LLC |
| Address: | 25 Bloomingdale Road |
| | Hicksville, NY 11801 |
| Minority/Women-Owned or Small Business (M, W or S) | |
| Federal ID #: | 11-341-3965 |
| Contract Administrator Name: | Teddy Cillis |
| Title: | CEO |
| Telephone Number: | 516-520-6463 |
| E-mail: | tcillis@lincolnit.com |
| FAX: | 516-520-6468 |
| **Value Added Reseller/Distributor /Sub-Contractor Information** | |
| (6) Company Name: | Continental Resources, Inc |
| Address: | 75 Middlesex Turnpike |
| | Bedford, MA 01730 |
| Minority/Women-Owned or Small Business (M, W or S) | |
| Federal ID #: | 04-2297141 |
| Contract Administrator Name: | Tim Mitkus |
| Telephone Number: | 856-303-3945 |
| E-mail: | |
| FAX: | 781-687-6376 |

BROCADE COMMUNICATIONS SYSTEMS, INC. - CONTINUED
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**CONTROL NETWORK COMMUNICATIONS, INC.** has requested and the State has approved the addition Of MaxCell Innerduct products and accessories to the above-referenced contract PT64436 which products appear in Lot 3 Network Cable and Fiber Optics on said Award. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**DATACOM SYSTEMS, INC.** requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64527. In addition, the following named companies have been **REMOVED** from the value-added reseller list on said contract:

| | |
|---|---|
| **Company Name:** | **Dimension Data** |
| **Address:** | 1 Penn Plaza Suite 1600 |
| | New York, NY 10119 |
| **Company Name:** | **Integrated Communication Networks** |
| **Address:** | 2024 West Henrietta Road Building 3A |
| | Rochester, New York 14623 |
| **Company Name:** | **QoS Networking , Inc** |
| **Address:** | 5 Southside Drive 11-284 |
| | Clifton Park, NY 12065 |
| **Company Name:** | **nfrastructure** |
| **Address:** | 5 Enterprise Ave |
| | Clifton Park, NY 12065 |
| **Company Name:** | **Stellar Services** |
| **Address:** | 57 W 38th Street 11th Floor |
| | New York, NY 10018 |
| **Company Name:** | **World Wide Technology, Inc** |
| **Address:** | 60 Weldon Parkway |
| | St. Louis, MO 63043 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition of new products to the existing manufacturer JDSU (Lot 2 Other Telecommunications System Peripherals & Accessories) as well as price reductions on Fluke Networks products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY .** has requested and the State has approved the addition of new products, including the addition of new HP products and accessories, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64530 and based on MSRP pricing schedules dated October, 2012 submitted herewith. All previously approved discounts for these products remain the same. The following amendments have been made to HP's value added reseller list:

**HEWLETT PACKARD COMPANY - CONTINUED**

**ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| () Company Name: | UNIVERSAL TECHNOLOGIES |
| Address: | 194 Washington Avenue #610 – Albany, New York 12210 |
| Minority/Women-Owned or Small Business (M, W or S) | No |
| Federal ID #: | 05-0589142 |
| Contract Administrator Name: | Ima Maray |
| Title: | Contract Adm |
| Telephone Number: | 518-463-2491 Fax: 518-463-9174 |
| E-mail: | Ima Maray <imaray@univstech.com> |

**RESELLER REMOVED:**

**PROFESSIONAL INTER-NETWORKING GROUP**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**IMMIX GROUP** has requested and the State has approved the addition of new Riverbed Technology products to the Existing product line on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved updated contact information for the following named value-added resellers:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Integration Partners (www.integrationpartners.com) |
| **Mailing Address:** | 24 Hartwell Ave. |
| | Lexington, MA 02421 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 38-3793591 |
| **Contract Administrator Name:** | Brian McGlynn |
| **Title:** | Sales Manager |
| **Telephone Number:** | 781-357-8176 |
| **E-mail:** | bmcglynn@integrationpartners.com |
| **FAX:** | (781) 357-8576 |

JUNIPER NETWORKS, INC. - CONTINUED

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Carousel Industries |
| **Address:** | 6510Basile Rowe |
| | Syracuse, NY 13027 |
| | |
| **Federal ID #:** | 16-1502254 |
| **Contract Administrator Name:** | Erik Jacoby |
| **Title:** | Regional Sales Director |
| **Telephone Number:** | (315) 362-3130 Fax: 315-433-1054 |
| **E-mail:** | ejacoby@carouselindustries.com |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of Procera Networks products and accessories to its Area Networking award on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**McAFEE, INC.** has requested and the State has approved the addition of McAfee products and accessories to its existing product line. In addition, the following value-added resellers have been added to the above-referenced contract PT65091:

| **Value Added Reseller/Distributor Information NYC ONLY** | |
|---|---|
| **Company Name:** | Dimension Data |
| **Address:** | One Penn Plaza |
| | Suite 1600 |
| | New York, NY 10119 |
| **Federal ID #:** | 13-2554344 |
| **Contract Administrator Name:** | Tom Clifford |
| **Title:** | Client Director |
| **Telephone Number:** | (631) 439-6624 |
| **E-mail:** | Tom.clifford@dimensiondata.com |
| **FAX:** | (631) 514-3572 |

| **Value Added Reseller/Distributor Information UPSTATE & NYC** | |
|---|---|
| **Company Name:** | NH&A, LLC |
| **Address:** | 790 Juno Ocean Walk |
| | Ste 502-C |
| | North Palm Beach, FL 33408-1121 |
| **Federal ID #:** | 90-0286379 |
| **Contract Administrator Name:** | Norman Hirsch |
| **Title:** | CEO |
| **Telephone Number:** | (561) 622-2283 |
| **E-mail:** | nhirsch@nha.com |
| **FAX:** | (888) 602-1196 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64441. In addition, the following amendments have been made to Meru Networks' value-added reseller list:

**ADDED RESELLER:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Graybar Electric Co. Inc. |
| **Address:** | 229 Church Street |
| | Albany, New York 12202 |
| **Federal ID #:** | 13-0794380 |
| **Contract Administrator Name:** | Adam Gentile |
| **Title:** | Account Manager |
| **Telephone Number:** | 917-417-0161 |
| **E-mail:** | Adam.gentile@garybar.com |
| **FAX:** | 201-596-2653 |

**REMOVED RESELLERS:**

**JUMA TECHNOLOGY CORP.**
**CONTROL NETWORK COMMUNICATIONS, INC.**
**ATS CONSULTINGING GROUP CORP.**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved the **REMOVAL** of Verizon Corporate Services Group, Inc. on behalf of Verizon Network Integration Corp., Verizon Select Services Inc. and MCI Communications Services, Inc. d/b/a Verizon Business from its value-added reseller list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**nFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of Fujitsu Network Communications, Inc. products to Lot 2 Area Networking Hardware on the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64536 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following companies have been **REMOVED** as resellers from the above-referenced contract:

**ADIRONDACK AREA NETWORK**
**RONCO COMMUNICATIONS & ELECTRONICS**
**STEREO ADVANTAGE**
**TRITECH COMMUNICATIONS, INC.**

**CHANGE OF CONTACT**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(8) Company Name:** | HB Communications, Inc. |
| **Address:** | 247 W. 30th Street, 15th Floor |
| | New York, New York 10001 |
| **Federal ID #:** | 060770059 |
| **Contract Administrator Name:** | William Tinnel, Jr. |
| **Title:** | Director-UC Sales Engineering |

| | |
|---|---|
| **Telephone Number:** | 908-664-5115 |
| **E-mail:** | William.tinnel@hbcommunications.com |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**TELE DATA COM, INC.** has requested and the State has approved the addition of Fluidmesh wireless systems products and accessories to the above-referenced contract PT64306. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**WISE COMPONENTS** has requested and the State has approved the addition of Oberon Wireless Networks products and accessories to its Network Infrastructure award on the above-referenced contract PT64451. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 30, 2012

**GROUP:** 77018

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS:**
Customer Services
(518)474-6717
customer.services@ogs.ny.gov

**CONTRACTOR:**

**CIENA COMMUNICATIONS INTERNATIONAL LLC**

**CONTRACT NO:** PT65649

**CONTRACT PERIOD: 03-18-2009 -03-17-2024**

**SUBJECT: Update Product/Price and Value-Added Reseller List**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CIENA COMMUNICATIONS INTERNATIONAL LLC** has requested and the State has approved the addition of Ciena Maintenance Support parts in Lot 3, Telecommunications Connectivity, on the above-referenced contract PT65649. In addition, the following two resellers have been added to the company's value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Integration Partners (www.integrationpartners.com) |
| **Mailing Address:** | 15 Oregon Trail |
| | Waterford, NY 12188 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 04-3467289 |
| **Contract Administrator Name:** | Brian McGlynn |
| **Title:** | Sales Manager |
| **Telephone Number:** | 781-357-8176 |
| **E-mail:** | bmcglynn@integrationpartners.com |
| **FAX:** | (781) 357-8576 |
| **Qualifying Criteria:** | Statewide Reseller |

CIENA COMMUNICATIONS INTERNATIONAL LLC - CONTINUED

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Ronco Communications & Electronics Inc. |
| **Address:** | 595 Sheridan Drive |
| | Tonawanda, NY 14150 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 16-0905768 |
| **Contract Administrator Name:** | Mark J. Deyle |
| **Title:** | Vice President – Federal Systems |
| **Telephone Number:** | 716-879-8123 |
| **E-mail:** | mdeyle@ronco.net |
| **FAX:** | 716-879-8023 |
| **Qualifying Criteria:** | Statewide Reseller |

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 1, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**

03-31-2009 – 03-17-2024

**CONTRACTOR:** Anixter, Inc.

**CONTRACT NO:** **PT64432**

**SUBJECT:** Update Product, Price and Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following company has been added to Anixter's value-added reseller list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | nfrastructure technologies |
| **Address:** | 5 Enterprise Av |
| | Clifton Park, NY 12065 |
| | |
| **Federal ID #:** | 22-3771456 NYS Vendor ID #1000017165 |
| **Contract Administrator Name:** | Tony Riccio |
| **Title:** | VP Products and Technology |
| **Telephone Number:** | (518) 664-3899 x206 |
| **E-mail:** | tony.riccio@nfrastructure.net |
| **FAX:** | (518) 664-1123 |

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

21350p244-T07kr

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **September 20, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. – PT64525 – 06-03—2009 – 03-17-2024
D-Link Systems, Inc. – PT65079 – 03-15-2010 – 03-17-2024

**SUBJECT:** Update Product, Price and Value-added Resellers Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective August, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, an updated value-added reseller list (information updates only) with no adds or deletes has been approved for publication.
Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

**D-LINK SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT65079 and based on D-Link Business Solutions effective August, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, the previously approved, but never published, value-added reseller list is as follows:

## APPENDIX F

### Manufacturer & Value Added Reseller/Distributor/Sub-Contractor Information

| **Manufacturer/Contractor Information** (for Ordering and Contract Administration Purposes) | | | |
|---|---|---|---|
| **Company Name:** | D-Link Systems, Inc. | | |
| **Address:** | 17595 Mt. Herrmann St. | | |
| | Fountain Valley, CA 92708 | | |
| | | | |
| **Federal ID #:** | 33-0150435 | | |
| **Minority/Women Owned or Small Business Indicate M, W or S** | No | | |
| **Contract Administrator Name:** | Kathy Villaseñor | | |
| **Title:** | Sales Operations | | |
| **Telephone Number:** | (714) 885-6281 | | |
| **E-mail:** | kathy.villasenor@dlink.com | | |
| **FAX:** | (866) 743-4669 | | |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☒** | | |
| **Contract "Toll" Free Support Number:** | (888) 858-3030 | **Guaranteed Product Delivery Timeframe:** | **_30_days ARO** |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | CDWG Government Inc. |
| **Address:** | 230 N Milwaukee Ave. |
| | Vernon Hills, IL 60061 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolanda Aguilar |
| **Title:** | Sales Rep |
| **Telephone Number:** | (312) 705-1880 |
| **E-mail:** | vaguilar@cdw.com |
| **FAX:** | (312) 705-4680 |
| **Qualifying Criteria:** | D-Link Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Simcona Electric |
| **Address:** | 275 Mt. Read Blvd. Bldg 1 |
| | Rochester, NY 14611 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 16-0864452 |
| **Contract Administrator Name:** | Joe O'Donnell |
| **Title:** | Sales Manager |
| **Telephone Number:** | (585) 328-3230 |
| **E-mail:** | jodonnell@simcona.com |
| **FAX:** | (585) 512-3008 |
| **Qualifying Criteria:** | D-Link Partner |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | GovConnection, Inc |
| **Address:** | 732 Milford Rd |

| | |
|---|---|
| | Merrimack, NH 03054 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 52-1837891 |
| **Contract Administrator Name:** | Shelley Lawrence |
| **Title:** | Director Contracts |
| **Telephone Number:** | 800-800-0019 x 75582. |
| **E-mail:** | sledcontracts@govconnection.com |
| **FAX:** | 603-683-0238 |
| **Qualifying Criteria:** | D-Link Partner |

## Value Added Reseller/Distributor/ Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | Seneca Data |
| **Address:** | 7401 Round Pond Road<br>North Syracuse, NY 13212 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 03-0471707 |
| **Contract Administrator Name:** | DOUG FALSO |
| **Title:** | VP Contract Sales |
| **Telephone Number:** | 800-227-3432 EXT.3414 |
| **E-mail:** | dougf@senecadata.com |
| **FAX:** | (315) 433-0945 |
| **Qualifying Criteria:** | D-Link Partner |

## Value Added Reseller/Distributor/ Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | Allegretto Funding Group, Inc. d/b/a Infinit-Technology |
| **Address:** | 5786 Wildewaters Parkway<br>Dewitt, New York 13214 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 01-0596720 |
| **Contract Administrator Name:** | Joe Hamel |
| **Title:** | Major Accounts Manager |
| **Telephone Number:** | (315) 256-1180 |
| **E-mail:** | jhamel@infinit-tech.com |
| **FAX:** | (315)-432-1296 |
| **Qualifying Criteria:** | D-Link Partner |

D-LINK SYSTEMS, INC. - CONTINUED

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | PC University Distributors, Inc. |
| **Address:** | 99 West Hawthorne Avenue, Suite 521<br>Valley Stream, NY 11580 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 11-3318287 |
| **Contract Administrator Name:** | Geoffrey Miller |
| **Title:** | Sales |
| **Telephone Number:** | 516-596-1500 |
| **E-mail:** | gmm@pcuniversity.com |
| **FAX:** | 516-596-1515 |
| **Qualifying Criteria:** | D-Link Partner |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Washington Computer Services, Inc. |
| **Address:** | 32 W. 39th Street – Suite 900, New York, NY 10018 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 13-3086643 |
| **Contract Administrator Name:** | Mary Ellen Koenigheit |
| **Title:** | Contract Specialist |
| **Telephone Number:** | 800-705-3045 |
| **E-mail:** | Maryellen.koenigheit@washcomp.com |
| **FAX:** | (315)-432-1296 |
| **Qualifying Criteria:** | D-Link Partner |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Custom Computer Specialists |
| **Address:** | 70 Suffolk Court<br>Hauppauge, NY 11788 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 11-2497640 |
| **Contract Administrator Name:** | Peter Hazen |
| **Title:** | Product Manager |
| **Telephone Number:** | (800) 986-8989 |
| **E-mail:** | sales@customonline.com |
| **FAX:** | (800) 986-55518 |
| **Qualifying Criteria:** | D-Link Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Wall Street Network, Inc. |
| **Address:** | 110 Wall Street, Floor 15, New York, NY 10005 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | Small Business Services M/WBE Certificate No 50625-22008 |
| **Federal ID #:** | 13-3937811 |
| **Contract Administrator Name:** | Kristina Mazelis |
| **Title:** | COO & CFO |
| **Telephone Number:** | 212-635-0100 x 225 |
| **E-mail:** | kristinam@wsn.net |
| **FAX:** | 212-635-0030 |
| **Qualifying Criteria:** | D-Link Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Programmer's Paradise |
| **Address:** | 1157 Shrewsbury Avenue<br>Shrewsbury, NJ 07702 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 22-3544479 |
| **Contract Administrator Name:** | Danielle Carneiro |
| **Title:** | Marketing & Vendor Relations |
| **Telephone Number:** | 732-389-0932 ext 7283 |
| **E-mail:** | Danielle.carneiro@waysidetechnology.com |
| **FAX:** | 732- 460-9319 |
| **Qualifying Criteria:** | D-Link Partner |

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **September 7, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I / Contract Administrator
(518)486-9298
Karen.Rogers@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Kova Corp. – PT64293 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Xirrus, Inc. – PT65108 – 03-25-2010 – 03-17-2024

**SUBJECT:** Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Product, Price & Var List (Brocade Communications Systems, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Kova Corp.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Xirrus, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of the following named reseller to the above-referenced contract PT64433:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name (32):** | Allegretto Funding Group Inc. dba Infinit Technology Solutions |
| **Address:** | 5786 Widewaters Parkway |
| | Dewitt, NY 13214 |
| **Federal ID #:** | 01-0596720 NYS Vendor ID#1000051036 |
| **Contract Administrator Name:** | Tim Kuney |
| **Title:** | Sr. Network Engineer |
| **Telephone Number:** | 315-432-1323 Fax: 315-432-1296 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as the addition of new Brocade products, part and accessories to the above- referenced contract PT64267. In addition, the following company has been added to Brocade Communications value-added reseller list:

| Value Added Reseller/Distributor / Sub-Contractor Information | |
|---|---|
| (6) Company Name: | Promenet, Inc. |
| Address: | 42 Broadway- 16th Floor |
| | New York N.Y. 10004 |
| Minority/Women-Owned or Small Business (M, W or S) | No |
| Federal ID #: | 22-3662709 |
| Contract Administrator Name: | John Papaioannou NYS Vendor ID#1000017156 |
| Title: | |
| Telephone Number: | 212-968-0190 |
| E-mail: | jp@promenet.com |
| FAX: | 212-968-0148 |

**ADDRESS CHANGE:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| () Company Name: | KOST IT |
| Address: | 1451 Rt.9 Saratoga Road |
| | South Glens Falls, NY 12803 |
| Minority/Women-Owned or Small Business (M, W or S) | |
| Federal ID #: | 27-0998761 |
| Contract Administrator Name: | Kevin Ostrander |
| Title: | CEO |
| Telephone Number: | (518) 683-2906 |
| E-mail: | kostrander@kostit.comkkostnder@kostit.com |
| FAX: | 518-338-0345 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.
Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved addition of new Riverbed products, deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT65085 and based on the Riverbed Commercial Price List dated August, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**KOVA CORP.** has requested and the State has approved the addition of Kova Corp products, parts and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Polycom product offerings which are already incorporated under contract PT64536 and based on Polycoms' commercial price list dated August, 2012, submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**XIRRUS, INC.** requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Xirrus product offerings which are already incorporated under contract PT65108 and based on Xirrus' USD Base Price List dated August, 201 submitted herewith. In addition, the followed-named resellers, with updated contact information, have been added to the above-referenced contract:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Logical Choice Technologies, Inc. |
| **Address:** | 1045 Progress Circle |
| | Lawrenceville, GA 30043 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | W |
| **Federal ID #:** | 58-2158634 NYS VENDOR ID#1000009549 |
| **New York State Vendor Identification #** | PC62574 |
| **Contract Administrator Name:** | Jason Burg |
| **Title:** | Director of Legal Services |
| **Telephone Number:** | 770-564-1044 |
| **E-mail:** | Jason.burg@logicalchoice.com |
| **FAX:** | 770-564-0244 |
| **Qualifying Criteria:** | Logical Choice Technologies Inc. was founded by Cynthia Kaye and incorporated in Georgia on September 21, 1994. Cynthia is presently the principal owner, President, and CEO (Chief Executive Officer). LCT has, in 17 years, grown to a multimillion-dollar company with 200 employees all dedicated to supporting our customers in the education market. Education is all we do. LCT is a recipient of the 2012 Gwinnett Chamber of Commerce Pacesetter Award which recognizes a company that displays innovation and determination as well as being named in the Atlanta Business Chronicle Atlanta Pacesetter Award as a Top 50 – Overall Company for the past four years. Logical Choice partners with Xirrus because schools expect to connect without wires. They now depend on it. The explosion of smartphones and tablets has seen to that. According to the Wi-Fi Alliance, there are now more than 800 million wireless- enabled devices being produced every year and we believe Xirrus is the answer to that call. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | HD Communications Corp. |
| **Address:** | 2180 Fifth Ave. |
| | Ronkonkoma, NY 11779 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 11-3476633 |
| **New York State Vendor Identification #** | 1000038179 |
| **Contract Administrator Name:** | Don Davis |
| **Title:** | CEO |
| **Telephone Number:** | (631) 588-3877 Ext 180 |
| **E-mail:** | dond@hdcom.com |
| **FAX:** | (631) 588-3879 |
| **Qualifying Criteria:** | Value added reseller with 21 years of radio frequency experience selling and supporting products to local, state, and federal government agency's since 1991. HD Communications Corp is an A+ Rated company with Better Business Bureau. |

XIRRUS, INC. - CONTINUED

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Upstate Wholesale Supply, Inc. dba Brite Computers |
| **Address:** | 7647 Main Street Fishers |
| | Victor, NY 14564 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 16-1382350 |
| **New York State Vendor Identification #** | PT65143 NYS VENDOR ID#1000008125 |
| **Contract Administrator Name:** | Tanya Babcock |
| **Title:** | Director of Marketing & Advertising |
| **Telephone Number:** | 585-869-6019 |
| **E-mail:** | tbabcock@britecomputers.com |
| **FAX:** | 585-758-0222 |
| **Qualifying Criteria:** | Certified Xirrus Integrator |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **August 17, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I – Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**

**Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03017-2024**
**ANS Advanced Network Services LLC – PT64252 – 03-18-2009 – 03-17-2019**
**GM Data Communications, Inc. – PT65081 – 03-15-2010 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024**

**SUBJECT:** Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price and VAR List (ANS Advanced Network Services LLC)
Update Product/Price List (GM Data Communications, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Motorola Solutions, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC. .** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Alcatel-Lucent product offerings which are already incorporated under contract PT64249 and based on the Alcatel-Lucent Lan Products and Services Price Catalog dated August, 2012, submitted herewith. The following-named reseller has also been added to the Alcatel value-added reseller list:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Avanti Technologies, LLC. |
| **Address:** | 300 Oakwood Dr |
| | Southold, NY 11971 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 45-3908376 |
| **Contract Administrator Name:** | Brian Vaccariello |
| **Title:** | Principal Consultant |
| **Telephone Number:** | (631) 903-0638 |
| **E-mail:** | bvaccariello@AvantiNY.com Fax: 631-207-8372 |

**ALCATEL-LUCENT USA, INC. – Continued**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ANS ADVANCED NETWORKS SERVICES LLC** requested and the State has approved the addition of three Project Manager Levels with labor rates as well as miscellaneous Panduit equipment and products to the existing produce line. In addition, the following-named company has been added to ANS value-added reseller list:

## Value Added Reseller/Distributor Information

**Company Name:** Annese & Associates, Inc
**Address:** 4781 State Route 5
Herkimer, NY 13350
**Federal ID #:** 16-0984328 – NYS Vendor ID#1000003417
**Contract Administrator Name:** Tony Annese
**Title:** Vice President
**Telephone Number:** 518-371-9000
**E-mail:** tannese@annese.com
**FAX:** 518-383-2530
**Reseller Qualifying Criteria:** Women's Business Entity
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**GM DATA COMMUNICATIONS, INC.** has requested and the State has approved the addition of the following-named cable manufacturers to the above-referenced contract PT65081: Belden, Berk-Tek, General Cable, Hubbell, Mohawk, Panduit, Siemon, Superior Essex and Wiremold. In addition, multiple end-of-life products have been deleted and as well as price increases and decreases for certain cable product offerings which are already incorporated under contract PT65081and based on the Manufacturers' Commercial Price Lists dated July, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64530 and based on the Hewlett-Packard Commercial Price List dated August, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Motorola product offerings which are already incorporated under contract PT64534 and based on the Motorola Solutions Commercial Price List dated July 30, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 2, 2012

**GROUP:** 77018

Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024
ARUBA NETWORKS, INC. – PT64433 – 04-15-2009 - 03-17-2024
HEWLETT-PACKARD COMPANY – PT64530 – 05-13-2009 – 03-17-2024
HOEFLER COMMUNICATIONS – PT65084 – 03-16-2010 – 03-17-2024
LAYER 3 TECHNOLOGIES, INC. – PT65090 – 03-25-2010 – 03-17-2024
LG-ERICSSON USA, INC. – PT64302 – 03-18-2009 – 03-17-2024
MAC SOURCE COMMUNICATIONS – PT64448 – 04-10-2009 – 03-17-2024
MITEL NETWORKS, INC. – PT64533 – 05-04-2009 – 03-17-2024
POLYCOM, INC. – PT64536 – 03-18-2009 – 03-17-2024
WASHINGTON COMPUTER SERVICES, INC. – PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Anixter, Inc.)
Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Value-Added Reseller List (Hewlett-Packard)
Update Price List – Prevailing Wage Adjustments (Hoefler Communications)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price List (Mac Source Communications)
Update Product, Price and VAR Lists (Mitel Networks, Inc.)
Update Value-Added Reseller List (Polycom, Inc.)
Update Product, Price and VAR Lists (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has and the State approved the addition of Fluke Networks products to the existing product line on the above-referenced contract PT64432. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

21350p240-T07kr

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of the following-named reseller to its value-added reseller list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (31):** | Netanium Network Security |
| **Address:** | 7 Technology Dr |
| | N. Chelmsford MA |
| | 01863 |
| **Federal ID #:** | 41-2042558 NYS Vendor ID#1000055898 |
| **Contract Administrator Name:** | Ellen Cyr |
| **Title:** | Director of Sales |
| **Telephone Number:** | 978-888-0091x108. 207 -595-4491-cell |
| **E-mail:** | ellen@nnsecurity.com |
| **FAX:** | 978-888-0095 |
| **Reseller Qualifying Criteria:** | certified reseller for Aruba Networks |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the following e-mail address change for its reseller, New England Systems and Software:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | New England Systems & Software |
| **Address:** | 33 Holly Lane |
| | Lake George, NY 12845 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 14-1662031 NYS Vendor ID#1000027625 |
| **NY Vendor ID** | 1000027625 |
| **Contract Administrator Name:** | Brian T. Hogan |
| **Title:** | President |
| **Telephone Number:** | 518-377-4057 |
| **E-mail:** | meredithd@nessnetworks.com |
| **FAX:** | 518-377-3673 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**HOEFLER COMMUNICATIONS** has requested and the State has approved updates for Total Hourly Rates/ Job Titles (Electrician ) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2012 to the above-referenced contract PT65084. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of Impulse Point LLC access point appliance products and accessories to Lot 2, Networking Hardware, on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**LG-ERICSSON, INC. .** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price decreases for certain product offerings which are already incorporated under contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as the addition of new Avaya product offerings which are already incorporated under contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MITEL NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, parts and accessories as well as the addition of the following two value-added resellers:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(5) Company Name:** | eMerge Technologies |
| **Address:** | 44K Jeffryn Road |
| | Deer Park, NY 11729 |
| | |
| **Federal ID #:** | 11-2905256 NYS Vendor Pending |
| **Contract Administrator Name:** | Eric Meyn |
| **Title:** | President |
| **Telephone Number:** | 631-253-3444 |
| **E-mail:** | Eric@emergetechnologies.us |
| **FAX:** | 631-253-3449 |

**MITEL NETWORKS, INC. – CONTINUED**

| Value Added Reseller/Distributor Information | |
|---|---|
| **(12) Company Name:** | Norcom Communications Solutions |
| **Address:** | 17 Gramercy Place |
| | Thornwood, NY 10594 |
| | |
| **Federal ID #:** | 20-5374333 NYS Vendor ID Pending |
| **Contract Administrator Name:** | Customer Care Center |
| **Title:** | |
| **Telephone Number:** | 914-747-8888 |
| **E-mail:** | customercare@norcomsolutions.com |
| **FAX:** | 914-747-1870 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the following four value-added resellers to the above referenced contract PT64536:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(6) Company Name:** | Com Tech, Inc. |
| **Address:** | 434 Wormer Road |
| | Voorheesville, NY 12186 |
| **Federal ID #:** | 14-1797313 NYS Vendor ID#1000007213 |
| **Contract Administrator Name:** | Charles J. Zariello, Jr. |
| **Title:** | President |
| **Telephone Number:** | (518) 456 1516 |
| **E-mail:** | huck@com-tech-inc.com |
| **FAX:** | (518) 456 1245 |

| Value Added Reseller/Distributor Information | |
|---|---|
| **(9) Company Name:** | HB Communications, Inc. |
| **Address:** | 60 Dodge Avenue |
| | North Haven, CT 06473 |
| **Federal ID #:** | 060770059 NYS Vendor ID# 1100008493 |

| | |
|---|---|
| **Contract Administrator Name:** | Candice N. Concepcion |
| **Title:** | Bid Adminstrator |
| **Telephone Number:** | 203-747-7006 Fax: 203-234-2013 |
| **E-mail:** | Candice.Concepcion@hbcommunications.com |

## Value Added Reseller/Distributor Information

| | |
|---|---|
| **(3) Company Name:** | Nu-Vision Technologies, LLC d/b/a Black Box Network Services |
| **Address:** | 6000 New Horizon Blvd |
| | Amityville, New York 11701 |
| **Federal ID #:** | 200532706 NYS Vendor ID#1000029840 |
| **Contract Administrator Name:** | Chris Allen |
| **Title:** | Marketing Director |
| **Telephone Number:** | 631-370-0215 |
| **E-mail:** | Christina.Allen@blackbox.com |
| **FAX:** | 631-847-0215 |

## Value Added Reseller/Distributor Information

| | |
|---|---|
| **(17) Company Name:** | Signal Perfection, Ltd., d/b/a AVI-SPL |
| **Address:** | 6301 Benjamin Road, Suite 101 |
| | Tampa, Florida 33634 |
| **Federal ID #:** | 52-1760942 NYS Vendor ID#1000033462 |
| **Contract Administrator Name:** | Lauren Mastro |
| **Title:** | Contracts Administrator |
| **Telephone Number:** | 813-884-7168 Ext. 2815F |
| **E-mail:** | Lauren.Mastro@avispl.com |
| **FAX:** | 813-882-9508 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Palo Alto products to its networking hardware and software award on the above-referenced contract PT64308. In addition, the following named company has been designated subcontractor for and on behalf of the contract holder:

## Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | Ridge Electric Corp |
| **Address:** | 486 Industrial Loop |
| | Staten Island, NY 10309 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3129569 |
| **Contract Administrator Name:** | Thomas Fleming |
| **Title:** | Electrical Contractor |
| **Telephone Number:** | 917-816-3119 |
| **E-mail:** | tomridgeelec@aol.com |
| **FAX:** | 718-967-5604 |
| **Qualifying Criteria:** | Subcontractor |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated subcontractor/value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 12, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT PERIODS:**
**CONTRACT NOS:**

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Eureka Telecom, d/b/a ARC Networks, Inc.. – PT64466 – 05-13-2009 – 03-17-2024

**SUBJECT:** Update Product, Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR Lists (Eureka Telecom d/b/a ARC Networks, Inc.

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective June, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named value-added reseller has changed its address as follows:

| NAME | TELEPHONE | FEDERAL ID/NYS VENDOR ID# |
|---|---|---|
| GARNET River LLC<br>60 Railroad Place #501<br>Saratoga Springs, NY 12866<br>Contact: Michele Richens<br>Director, Strategic Services | 518-275-4800 Ext 8052<br>518-275-4888 (Fax)<br><br>mrichens@garnetriver.com | 14-1824592<br>NYS Vendor ID# 1000001905 |
| Computer Design & Integration LLC<br>696 Rt. 46 West<br>Teterboro, NJ 07608<br>Contact: Dave Reid<br>Vice President | **WBE**<br>201-931-1420 Ext. 274<br>201-931-0101 (Fax)<br>dave.reid@cdillc.com | 13-3823827<br>NYS Vendor ID#1100014833 |

21350p239-T07kr

CISCO SYSTEMS, INC. - CONTINUED
HB Communications, Inc.
**Federally Recognized Veteran Owned Business** 06-0770059
60 Dodge Avenue 908-664-5157 NYS Vendor ID#1100008493
North Haven, Ct 06473 203-234-2013 (Fax)
Contact: Angelique Burke Angelique.Burke@hbcommunications.com
Contract Administrator

| NAME | TELEPHONE | FEDERAL ID/NYS VENDOR ID# |
|---|---|---|
| NWN Corporation **WBE** | 781-715-4561 | 04-3532235 |
| d/b/a Westin-Nielsen | 781-788-4475 (Fax) | NYS Vendor ID# 1100044915 |
| 271 Waverly Oaks Road | | |
| Waltham, MA 02452 | | |
| Contact: Michael DeLuca | mdeluca@nwnit.com | |
| Regional Sales | | |

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, Lynn Electronics products, parts and accessories have been added to the above-referenced contract. Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions or the original contract award notification remain the same.

**EUREKA TELECOM d/b/a ARC Networks, Inc.** has requested and the State has approved MSRP price increases and updates for Total Hourly Rates/ Job Titles (Journeyman) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2012 on the above-referenced contract PT64466. In addition, the following-named value-added resellers have been added:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | New World Networks Corp. |
| **Address:** | 1665 Louis Kossuth Avenue |
| | Bohemia, NY 11716 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 27-1867571 NYS VENDOR ID# PENDING |
| **Contract Administrator Name:** | Jason Klingel |
| **Title:** | President |
| **Telephone Number:** | 855-939-6753 |
| **E-mail:** | j.klingel@newworld.networks.com |
| **FAX:** | 631-676-4321 |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | CDL Underground Specialist, Inc. |
| **Address:** | PO Box 1098 |
| | Commack, NY 11725 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 01-0604272 NYS Vendor ID# 1100005324 |
| **Contract Administrator Name:** | Chris Abruzzo |
| **Title:** | President |
| **Telephone Number:** | 631-439-9860 Fax: 631-439-9860 |

**EUREKA TELECOM d/b/a ARC Networks-Continued**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Emanon Electric Inc. |
| **Address:** | 114-49 Lefferts Blvd |
| | So. Ozone Park, NY 11420 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 11-3599768 NYS Vendor ID Pending |
| **Contract Administrator Name:** | Frank Aragona |
| **Title:** | President |
| **Telephone Number:** | 718-848-2891 |
| **E-mail:** | faragona@emanonelectric.com |
| **FAX:** | 718-848-2829 |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Peter Lombardo Electrical Consulting Co., Inc. |
| **Address:** | 840 Long Island Avenue |
| | Deer Park, NY 11729 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 11-2614194 NYS Vendor ID# Pending |
| **Contract Administrator Name:** | Pete Lombardo |
| **Title:** | President |
| **Telephone Number:** | 631-242-2970 |
| **E-mail:** | PLES840@aol.com |
| **FAX:** | 631-242-4359 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 3, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
CBS Technologies Corp. d/b/a Black Box Network Services – PT64256 – 03-18-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Graybar Electric Co. Inc. – PT64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024
NCD Communications, Inc. – PT65093 04-18-2010 – 03-27-2024

**SUBJECT:** Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR List (Avaya, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price List (CBS Technologies Corp d/b/a Black Box Network Services)
Update Product/Price and VAR List (F5 Networks, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (Motorola Solutions, Inc.)
Update Product/Price List (NCD Communications, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Alcatel-Lucent product offerings which are already incorporated under contract PT64249 and based on the Alcatel-Lucent Lan Products and Services Price Catalog

**ALCATEL-LUCENT USA INC. - Continued**
dated May, 2012submitted herewith. In addition, the following address changes have been made to the company's value-added reseller list:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business |
| **Address:** | 11 Wards Lane Flr 2 |
| | Menands, NY 12204 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:**<br>NYS Vendor Identifications Nos: | 23-2743964, 16-1337624, and 47-0751768<br>#1000040366 - #1000039769 #1000009377 |
| **Contract Administrator Name:** | Kathleen Metzger |
| **Title:** | Manager – Customer Service & Program Management |
| **Telephone Number:** | 518 426-2157 |
| **E-mail:** | NYSContracts@lists.verizonbusiness.com |
| **FAX:** | 1-866-404-8815 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ARUBA NETWORKS, INC.** has requested and the State approved the addition and deletion of Aruba products and accessories to the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**AVAYA, INC.** has requested and the State approved the addition of the following products/accessories to the above-referenced contract PT64524.

| | |
|---|---|
| 198516 | APS IVR/SLF-SVC PO REQ CODE |
| 264642 | SLFSVC ISV CLEO CUST APPL |
| 22578 | POLY CBL KIT 15M 50FT EGLEYE |

In addition, the following named value-added reseller has been added to Avaya's value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Shared Soultions and Service |
| **Address:** | 2425 Gateway drive |
| | Irving Texas 75063 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 33-1009098 NYS VENDOR ID#1100034434 |
| **Contract Administrator Name:** | Ray Murphy |
| **Title:** | Account Manager |
| **Telephone Number:** | 212 613-1066 |
| **E-mail:** | raymurpy@arrow.com |
| **FAX:** | 212 613-1094 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

**AVAYA, INC. - Continued**
The following name and/or address changes have also been approved:
**ADDRESS CHANGE:**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business |
| **Address:** | 11 Wards Lane |
| | Menands, NY 12204 |
| | |
| **Federal ID #:**<br>NYS VENDOR ID: | 23-2743964, 16-1337624, and 47-0751768<br>1000040366 – 1000039769 - 1000009377 |
| **Contract Administrator Name:** | Kathleen Metzger |
| **Title:** | Manager – Customer Service & Program Management |
| **Telephone Number:** | 518 426-2157 |
| **E-mail:** | NYSContracts@lists.verizonbusiness.com |
| **FAX:** | 1-866-404-8815 |
| **Reseller Qualifying Criteria:** | Certified Reseller |

**NAME CHANGE:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | NextiraOne,, LLC DBA Black Box Network Services |
| **Address:** | 122 E 42nd Street Suite 630, New York, NY 10169 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 76-0534950 NYS VENDOR ID1000018568 |
| **Contract Administrator Name:** | Raymond Kitchen |
| **Title:** | New York Branch Manager |
| **Telephone Number:** | 212-856-7609 |
| **E-mail:** | raymond.kitchen@blackbox-vs.com |
| **FAX:** | 952 352-1778 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.
Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated May 25, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**CBS TECHNOLOGIES CORP d/b/a Black Box Network Services** requested and the State approved the addition of the following Phybridge products to the above-referenced contract PT64256:
24 Port UniPhyer, 48 Port UniPhyer, Phy Adapter and MiPhy Adapter. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**F5 NETWORKS, INC.** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain F5 product offerings which are already incorporated under contract PT64450 and based on the F5 Advantage Partner Price List dated May 25, 2012 submitted herewith.
In addition, the following value-added resellers have been added to the contractor's value-added reseller list:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | The Network Experts of New York |
| **Address:** | 407 Vesper Court, Slingerlands, NY 12159 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MWS |
| **Federal ID #:** | 263694379 NYS VENDOR ID# PENDING |
| **Contract Administrator Name:** | Anu McGowan |
| **Title:** | President |
| **Telephone Number:** | 518-269-9963 |
| **E-mail:** | amcgowan@netxny.com |
| **FAX:** | 877-268-3128 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Advizex |
| **Address:** | 632 Crosskeys Office Park Fairport, NY |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 37-1504931 NYS VENDOR ID # PENDING |
| **Contract Administrator Name:** | Karin Wormley |
| **Title:** | Account Manager |
| **Telephone Number:** | 585.223.4050 |
| **E-mail:** | kwormley@advizex.com |
| **FAX:** | 585.223.4111 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Systems Management Planning (SMP) |
| **Address:** | 75 Goodway Drive |
| | Rochester NY 14623 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | WBE |
| **Federal ID #:** | 16-1545953 NYS VENDOR ID#1000029454 |
| **Contract Administrator Name:** | Mike Keller |
| **Title:** | Sales Manager |
| **Telephone Number:** | 585-324-0800 |
| **E-mail:** | mkeller@smp-corp.com |
| **FAX:** | 585-475-0909 |
| **Qualifying Criteria:** | F5 Partner |

The following value-added reseller has been **REMOVED** from the above-referenced contract:
**ServerWare Corporation**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the sam

**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition of Jabra products to its Other Telecom Systems Peripherals & Accessories award on the above-referenced contract PT64272. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain HP product offerings which are already incorporated under contract PT64530 and based on the HP Commercial Price file dated June 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** requested has requested and the State has approved the addition of new Juniper products and deletion of obsolete parts, products and accessories on the above-referenced contract PT64531. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Motorola product offerings which are already incorporated under contract PT64534 and based on the Motorola Solutions Commercial Price List dated June 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**NCD COMMUNICATIONS, INC.** has requested and the State has approved the addition of new products and accessories to the above-referenced contract PT65093. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 20, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

**Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024**
**Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024**
**Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024**
**Shoretel – PT65101 – 04-19-2010 – 03-17-2024**
**Siemens Enterprise Communications – PT64301 – 03-20-2009 – 03-17-2024**
**Zetron, Inc. – PT65109 – 03-25-2010 – 03-17-2024**

**SUBJECT:** Update Product/Price List (Brocade Communications Systems, Inc.
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (New England Systems & Software)
Update Product/Price List (Polycom, Inc.)
Update VAR List (Shoretel)
Update Product/Price and VAR List (Siemens Enterprise Communications)
Update Product/Price List (Zetron, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated May 25, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition and deletion of Avaya products and accessories to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

21350p237-T07kr

**MERU NETWORKS, INC.** has requested and the State has approved the addition of the following equipment to the above-referenced contract PT64441:
MC4200 Virtual Controller
MC3200 Virtual Controller
MC1500 Virtual Controller
MC6000 Controller
AP1010e Access Point
AP1020e Access Point
AP110 Access Point
AP433i Access Point
AP433is Access Point
OAP433e Access Point
New Accessories include: antennas, power adapters and mounting kits.
Aeroscout products
Identity Manager software
In addition, price reductions are noted on multiple products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**NEW ENGLAND SYSTEMS & SOFTWARE** has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64443 and based on the New England Systems &Software Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64536 and based on Polycom's NA USD Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**SHORETEL** has requested and the State has approved the addition of the following-named value-added reseller to the Above-referenced contract PT65101:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Windstream Corporation |
| **Address:** | 3620 SW 61st Street, Suite 300 |
| | Des Moines, IA 50321 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | N/A |
| **Federal ID #:** | 20 0792300 NYS VENDOR ID# 1000016539 |
| **Contract Administrator Name:** | James McKenna |
| **Title:** | Area Vice President, Integrated Solutions Group |
| **Telephone Number:** | 212-201-5044 |
| **E-mail:** | james.mckenna@windstream.com |
| **FAX:** | |
| **Qualifying Criteria:** | Certified Gold Partner |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**SIEMENS ENTERPRISE COMMUNICATIONS** has requested and the State has approved the additions of updated parts to the product/price list on the above-referenced contract PT64301. In addition, the following amendments have been approved to Siemens' value-added reseller list:

SIEMENS ENTERPRISE COMMUNICATIONS - CONTINUED
**ADD**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Switch Technologies |
| **Address:** | P.O Box 5529 |
| | Rocky Point, NY 11778 |
| | |
| **Federal ID #:** | 01-0895491 NYS VENDOR ID # 1100018125 |
| **Contract Administrator Name:** | Dave Pijacki |
| **Title:** | Sales |
| **Telephone Number:** | 631.228.4405 |
| **E-mail:** | b dpijacki@switchtechnologies.com i dpi dpijacki@switchtechnologies.comjacki@switchtechnologies.coeleckit dpijacki@switchtechnologies.com |
| **FAX:** | 631.821.2843 |

**The following value-added resellers have been DELETED from the above contract:**
**UTC ASSOCIATES – ISLAND COMPUTER PRODUCTS – CNC MICROTECH, INC.**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**ZETRON, INC.** has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT65109 and based on Zetron's GSA Schedule and Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 15, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
03-18-2009 – 03-17-2024

**CONTRACTOR: G-SYSTEMS, INC.**
**CONTRACT NO: PT64269**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**G-SYSTEMS, INC.** has requested and the State has approved the addition of the following products to the above-referenced contract PT64269:

| | |
|---|---|
| **FRME4** | **Fiber Optic Enclosure, Rack-Mount, 4U** |
| **FAP12WAQDLCZ** | **FAP w/12 LC 10 GbE Dupl mm Adapters (AQ)** |
| **FAP12WBUDLCZ** | **FAP w/12 LC Dupl Adapters (BU) Zirconia** |
| **FAPB** | **Blank FAP** |
| **FLCSMCXAQY** | **FO Connector, LC OptiCam 10 GbE 50µm MM** |
| **FLCSSCBUY** | **FO Connector, LC OptiCam 9µm SM** |
| **FXE3-10M3Y** | **FO Patch Cord, SC to LC, MM, 50µ, Simplex, 3 meter** |
| **FXE3-10M5Y** | **FO Patch Cord, SC to LC, MM, 50µ, Simplex, 5 meter** |
| **FXE10-10M3Y** | **FO Patch Cord, LC to LC, MM, 50µ, Duplex, 3 meter** |

21350p236-T07kr

| | |
|---|---|
| FXE10-10M2Y | FO Patch Cord, LC to LC, MM, 50µ, Duplex, 2 meter |
| F9E3-10M3Y | FO Patch Cord, SC to LC, SM, 9µm, Duplex, 3 meter |
| F9E3-10M5Y | FO Patch Cord, SC to LC, SM, 9µm, Duplex, 5 meter |
| F9E10-10M2Y | FO Patch Cord, LC to LC, SM, 9µm, Duplex, 2 meter |
| HLS-75RO | Velcro Wrap |
| JP4SBC87R-X20 | J-Hook with screw-on beam clamp |
| Avery | |
| 5165 | Labels |
| Hilti | |
| CP 653 | Fire-Stop Sleeve, 2" |
| Miscellaneous Tasks | |
| Project Management | Hourly Project Management |
| Fiber Optic Testing | Per Fiber Strand |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 14, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
January 24, 2011-March 17, 2024

**CONTRACTOR: McAfee, Inc.**
**CONTRACT NO: PT65091**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**McAFEE, INC.** has requested and the State has approved the addition and deletion of McAfee products, accessories and services on the above-referenced contract PT65091. Please refer to the **Pricing Section** of the contract award notification for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 30, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

ANS Advanced Network Services LLC – PT64252 – 03-18-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Gioia P Ambrette Inc d/b/a Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
GM Data Communications, Inc. – PT65081 – 03-15-2010 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and Value-Added Reseller List (ANS Advanced Network Services LLC)
Update Value-Added reseller List (Brocade Communications Systems, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Gioia P Ambrette d/b/a Newcastle Communications)
Update Product/Price List (GM Data Communications, Inc.)
Update Value-Added Reseller List (Hewlett-Packard Company)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Value-Added Reseller List (Mitel Networks, Inc.)
Update Product/Price List (nFrastructure Technologies)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANS ADVANCED NETWORKS SERVICES LLC** has requested and the State has approved the addition of new products and support services as well as prevailing wage rate labor and technician items that cover scopes of work not included in prevailing wage rates to the above-referenced contract PT64252. The following value-added reseller has also been approved for addition to this contract:

**ANS ADVANCED NETWORKS SERVICES LLC - CONTINUED**

| NAME | TELEPHONE | FEDERAL ID | NYS VENDOR ID# |
|---|---|---|---|
| AMR NETWORKS LLC **WBE** | 518-374-2200 | 03-0498415 | 1100004349 |
| 856 Maplecrest Ct. | 518-374-0400 (Fax) | | |
| Schenectady, NY 12309 | | | |
| Michele Rubino, President | mrubino@amr-networks.com | | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64267:

| Value Added Reseller/Distributor Information | |
|---|---|
| (4) Company Name: | Argentium Solutions |
| Address: | 123 East 54th Street, 7A |
| | New York, NY 10022 |
| Minority/Women-Owned or Small Business (M, W or S) | |
| Federal ID #: | 45-1475305 NYS Vendor ID Pending |
| Contract Administrator Name: | Brant Stevens |
| Title: | Principal and Lead Network Architect |
| Telephone Number: | 212-931-8566 |
| E-mail: | info@argentiumsolutions.com |

| Value Added Reseller/Distributor / Sub-Contractor Information | |
|---|---|
| (6) Company Name: | CPP Associates |
| Address: | 295 Route 22 East, Suite 105 |
| | Whitehouse Station, NJ 08889 |
| Minority/Women-Owned or Small Business (M, W or S) | |
| Federal ID #: | 45-4269321 NYS Vendor ID Pending |
| Contract Administrator Name: | Jonathan Jeans |
| Title: | CEO |
| Telephone Number: | 908-625-2058 |
| E-mail: | jjeans@cppassociates.com |
| FAX: | n/a |

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**CAROUSEL INDUSTRIES** has requested and the State has approved the addition of Eaton parts to its existing product line as well as updated part numbers for Fortinet products and services including maintenance. . Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**GIOIA P AMBRETTE d/b/a NEWCASTLE COMMUNICATIONS** has approved the addition of AVST CX-S and CallXpress products and services to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**GM DATA COMMUNICATIONS, INC.** requested and the State has approved the addition of the following three products to Lot 3 Network Cable & Fiber Optics to the above-referenced contract PT65081.

| | | | | |
|---|---|---|---|---|
| Corning/ SIECOR | 95-050-99 | LC MM 50 UNICAM CERAMIC ROTATING CAM NO POLISH SENIOR VERSION NON-PRETIUM | Per Pkg of 25 | $377.25 |
| GENERAL CABLE | BI0121PNU-ILPA | TB 12F MM 50 OFCP 1JKT/ARM | Per Ft. | $2.67 |
| BERKTEK/NEXANS | 10059632 | 24-25P C5E CMP GRY 1RL POWER SUM CATEGORY 5E, 24 AWG, 25 PR CMP | Per Ft. | $5.61 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of the following value-added reseller to the above-referenced contract PT64530:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Fusion Digital |
| **Address:** | 1844 Penfield Road |
| | Penfield, NY 14526 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 74-3093219 NYS Vendor ID# 1100014715 |
| **NY Vendor ID** | |
| **Contract Administrator Name:** | Philip Ferranti |
| **Title:** | CEO |
| **Telephone Number:** | 585-218-7390 x102 |
| **E-mail:** | pferranti@fusiondigitalus.com |
| **FAX:** | 585-218-7394 |

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64531:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | ePlus Technology, inc. |
| **Address:** | 1169 Pittsford-Victor Rd<br>Bldg 3, Suite 220 |
| | Pittsford, NY 14534 |
| | |
| **Federal ID #:** | 54-1904151 NYS VENDOR ID#1000001053 |
| **Contract Administrator Name:** | Michele Graeff |
| **Title:** | Public Sector Contract Manager |
| **Telephone Number:** | 610-495-1250 |
| **E-mail:** | mgraeff@eplus.com |
| **FAX:** | 610-495-1208 |
| **Value Added Reseller/Distributor Information** | |
| **Company Name:** | Insight Public Sector, Inc. |
| **Address:** | 6820 S. Harl Ave. |

| | |
|---|---|
| | Tempe, AZ 85283 |
| **Federal ID #:** | 36-3949000 NYS VENDOR ID#1000031484 |
| **Contract Administrator Name:** | Erica Falchetti |
| **Title:** | Contracts Manager |
| **Telephone Number:** | 800-467-4448 x3071 |
| **E-mail:** | erica.falchetti@insight.com |
| **FAX:** | 480-760-9488 |

**CHANGE IN CONTACT INFORMATION – JUNIPER NETWORKS CONTINUED**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Ronco Communications & Electronics, Inc. |
| **Address:** | 595 Sheridan Drive |
| | Tonawanda, NY 14150 |
| | |
| **Federal ID #:** | 16-0905768 NYS VENDOR ID#1000007574 |
| **Contract Administrator Name:** | Vito Gelose |
| **Title:** | State Business Development |
| **Telephone Number:** | (716) 879-8141 |
| **E-mail:** | vgelose@ronco.net |
| **FAX:** | (716) 879-8198 |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | IBM Corp |
| **Address:** | 80 State Street |
| | Albany, NY 12205 |
| | |
| **Federal ID #:** | 13-0871985 NYS VENDOR ID#1000001053 |
| **Contract Administrator Name:** | Onofrio U. Pirrotta, PMP |
| **Title:** | Business Unit Executive |
| **Telephone Number:** | (518)-487- 6108 |
| **E-mail:** | pirrotta@us.ibm.com |
| **FAX:** | 845-264-6605 |

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**MITEL NETWORKS, INC.** requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64533:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(8) Company Name:** | ICS Telecom, Inc. |
| **Address:** | 125 Highpower Road |
| | Pochester, NY 14623 |
| | |
| **Federal ID #:** | 16-1064302 NYS Vendor ID#1000007717 |
| **Contract Administrator Name:** | Raj Shah |
| **Title:** | Vice President |
| **Telephone Number:** | 716-427-7000 |
| **E-mail:** | rshah@icstelecom.com |
| **FAX:** | 585-292-8299 |

**MITEL NETWORKS - CONTINUED**
**CHANGE IN CONTACT INFORMATION:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(2) Company Name:** | CBS Technologies Corp. d/b/a/ Black Box Network Services |
| **Address:** | 6000 New Horizons Blvd. Ste. 1 |
| | Amityville, NY 11701 |
| | |
| **Federal ID #:** | 11-2947352 NYS Vendor ID#1000000633 |
| **Contract Administrator Name:** | Robert D. Corvalan |
| **Title:** | President |
| **Telephone Number:** | 631-232-8306 |
| **E-mail:** | robert.corvalan@blackbox.com |
| **FAX:** | 632-582-8345 |

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of Utility Associates' products and services to the above-referenced contract PT64827. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the deletion of multiple end-of-life products, price reductions, the addition of ExtraHop Networks products and services to Lot 3 NW Infrastructure as well as the following increases in Prevailing Wage rates:

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| Electrician Journeyman | Per Hour | | | | $130.83 | Unit | Unit |
| Electrician Foreman I | Per Hour | | | | $141.39 | Unit | Unit |
| Electrician Foreman II | Per Hour | | | | $143.51 | Unit | Unit |
| General Forman II | Per Hour | | | | $144.23 | Unit | Unit |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 24, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Contemporary Computer Services, Inc. – PT65078- 04-19-2010 – 03-17-2024
Superior Telephone Systems, Inc. – PT64303 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Anixter, Inc.)
Update Product/Value-Added Reseller List List (Contemporary Computer Services, Inc.)
Update Product/Price List (Superior Telephone Systems, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases for multiple Fluke product offerings which are already incorporated under contract PT64432 and based on the Fluke Commercial Price List submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**CONTEMPORARY COMPUTER SERVICES, INC.** has requested and the State has approved the addition of new products to the above-referenced contract PT65078 as well as the addition of the following-named value added reseller:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Sidera Networks of Long Island, Inc. (Formerly Long Island Fiber) |
| **Address:** | 120 Lake Ave. South - Suite 15 |
| | Nesconset, NY 11767 |
| **Federal ID #:** | 11-3493314 NY Vendor ID#1000012309 |
| **Contract Administrator Name:** | Herb Grubman |
| **Title:** | Director of Sales and Marketing |
| **Telephone Number:** | (631) 780 6783 |
| **E-mail:** | herb.grubman@sidera.net |
| **FAX:** | (631) 780 6786 |

**CONTEMPORARY COMPUTER SERVICES, INC. – Continued**
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**SUPERIOR TELEPHONE SYSTEMS, INC.** has requested and the State has approved the addition of the NECSV8300 telephone system and the NEC UCB & Vertical MBX telephone and voice mail system. In addition, all ESI products have been removed from the above-referenced contract PT64303 as well as price increases for NEC, Graybar and nFrastructure product offerings which are already incorporated under contract PT64303 and based on current Manufacturers' Commercial Price List dated April 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 24, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment & Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Data Path Incorporated – PT64258 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
ICS Telecom, Inc. – PT64438 – 05-01-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
TwinState/Voice.Data.Video, Inc. – PT-64307 – 03-18-2009 – 03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price List (Data Path, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (ICS Telecom, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price List (MacSource Communications)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Twinstate/Voice.Data.Video, Inc.)
Update Product/Price List (Vandis, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64433. In addition, the following-named value-added reseller has been added as follows:

ARUBA NETWORKS-CONTINUED

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name (30):** | TorreyPoint |
| **Address:** | 1390 Borregas Avenue |
| | Sunnyvale, CA |
| | 94089 |
| **Federal ID #:** | 20-8008300 NYS VENDOR ID#1100024289 |
| **Contract Administrator Name:** | Justin Young |
| **Title:** | Director of Inside Sales |
| **Telephone Number:** | 212-254-5747 x1034 |
| **E-mail:** | jrazon@torreypoint.com |
| **FAX:** | 1-888-318-7885 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**DATA PATH, INC.** has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases for Leviton product offerings which are already incorporated under contract PT64258 and based on the Leviton Commercial Price List dated January 31, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64530.. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**ICS TELECOM, INC.** has requested and the State has approved the addition of new products to the above-referenced contract PT64438 for the following categories in Lot No. 1: Centrex, Key Systems, PBX and IP Telephony. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved the addition of new Riverbed products and services, deletion of discontinued products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT65085and based on Riverbed Technology Product Bulletin dated March 6, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of new M86 and Astaro products and services and deletion of end-of-life products on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**LG-ERICSSON, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MacSOURCE COMMUNICATIONS** has requested and the State has approved the addition of new products, deletion of end-of-life products on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64536 and based on the Polycom National USD Price List dated January 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TWINSTATE/VOICE.DATA.VIDEO, INC.** has requested and the State has approved the addition of Solacom Emergency products and services to its E911 award on the above-referenced contract PT64307. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**VANDIS, INC.** has requested and the State has approved the addition of Aruba products and services to Lot 2, Area Networking Hardware and Software category on the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: April 9, 2012**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Kaaren.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Alcatel-Lucent USA, Inc. – PT64249 05-26-2009 – 03-17-2024
Amer.Com Corp - PT65070 – 03-15-2010 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 -03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price Lists (Amer.Com Corp)
Update Product/Price List (Anixter, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR Lists (Avaya, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (MacSource Communications)
Update Product/Price List (Motorola Solutions, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS**

**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64249 and based on the contractor's Global Commercial Price Lists submitted herewith. The following Enterprise Products and Services will be offered at an additional promotional discount percentage through December 31, 2013:

ENTERPRISE PRODUCTS AND SERVICES PROMO PRICING (APPLIES UNTIL DECEMBER 31, 2013)

| Product Line Description | Sales Category Classification | New York 2011 Discount (and Base Discount for New Products) | Incremental Promo Discount (Applies until Dec. 31, 2013) | State of NY Term: May 26, 2009 to March 17, 2024 (Updated pricing) |
|---|---|---|---|---|
| **OmniPCX Enterprise (OXE) Products + Services** | | | | |
| Enterprise Crystal Systems & boards | V-A | 25% | 18.00% | 43.00% |
| Enterprise Common Hardware Systems | V-J | 25% | 18.00% | 43.00% |
| Common hardware interfaces board | V-L | 25% | 18.00% | 43.00% |
| Common hardware Data or System board | V-K | 25% | 18.00% | 43.00% |
| Auxiliary hardware items | V-K | 25% | 18.00% | 43.00% |
| Business integrated Communication Solution (BiCS) | V-J | 25% | 18.00% | 43.00% |
| User software licenses (OmniPCX Enterprise) | V-K | 25% | 18.00% | 43.00% |
| Features software licenses (Alcatel-Lucent OmniPCX 4400) | V-B | 25% | 18.00% | 43.00% |
| Features software licenses (Alcatel-Lucent OmniPCX Enterprise) | V-C | 25% | 18.00% | 43.00% |
| Applications (4645/4635 Voice Mail) | V-C | 25% | 20.00% | 45.00% |
| Applications (Unified Communications and Collaboration/XML Web Services) | V-C | 25% | 20.00% | 45.00% |
| Applications (Metering & Network Management) | V-C | 25% | 18.00% | 43.00% |
| Applications (Contact Center / CTI interfaces) | V-C | 25% | 20.00% | 45.00% |
| Wired Alcatel-Lucent Reflexes Terminals | V-D | 25% | 18.00% | 43.00% |
| Wired Alcatel-Lucent IP-Touch 8 series, options & e-reflexes terminals | V-D | 25% | 18.00% | 43.00% |
| Wired Alcatel-Lucent 9-Series TDM phones | V-D | 25% | 18.00% | 43.00% |
| Mobility - Mobile phones (Mobile 300/400) | V-D | 25% | 18.00% | 43.00% |
| Mobility - Base Stations | V-D | 25% | 18.00% | 43.00% |
| Wireless LAN & VoWLAN products | V-F | 25% | 18.00% | 43.00% |
| OEM Range Products | V-F | 25% | 18.00% | 43.00% |
| OEM Software or Containing OEM Software | V-F | 25% | 18.00% | 43.00% |
| Demo Tools | V-F | 25% | 18.00% | 43.00% |
| Services (Factory) | V-G | 25% | 18.00% | 43.00% |
| OUT-of-the-BOX Solutions | V-F | 25% | 18.00% | 43.00% |
| Professional Services: Sales Catagories: A, C, D, E, F, G, H, L, and S | V-E | 0% | {10%:IT Security Audit & Assessment} | {10%:IT Security Audit & Assessment} |
| Professional Services: Sales Category_P | V-E | 0% | 15%: {Voice & Data & PM Services} | 15%: {Voice & Data & PM Services} |

| | | | | |
|---|---|---|---|---|
| Software Support Services SMS | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration. |
| Software Support Services SES | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration and shall be provided by VAR. |
| Software Support Services VitalSuite Products 24x7, 8x5 | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration and shall be provided by VAR. |

## OmniPCX Office (OXO) Products + Services

| | | | | |
|---|---|---|---|---|
| Compact & Advanced Unit | V-A | 25% | 17.00% | 42.00% |
| Alcatel-Lucent Integration Service (AIS) | V-G | 25% | 17.00% | 42.00% |
| Extended Communication Server | V-A | 25% | 17.00% | 42.00% |
| Public access boards | V-A | 25% | 17.00% | 42.00% |
| Interfaces boards | V-A | 25% | 17.00% | 42.00% |
| Mechanics | V-A | 25% | 17.00% | 42.00% |
| Infrastructure | V-A | 25% | 17.00% | 42.00% |
| Additional Infrastructure Equipments Universal Power Supply | V-A | 25% | 17.00% | 42.00% |
| Additional Infrastructure Equipments External Battery Back-up | V-A | 25% | 17.00% | 42.00% |
| Power Supply Cords | V-A | 25% | 17.00% | 42.00% |
| OmniPCX Office Communication Suite - First Software pack | V-K | 25% | 17.00% | 42.00% |
| OmniPCX Office Communication Suite - Business Software pack | V-K | 25% | 17.00% | 42.00% |
| OmniPCX Office Communication Suite - Business IP Software Pack | V-K | 25% | 17.00% | 42.00% |
| User licenses | V-K | 25% | 17.00% | 42.00% |
| Trunk licenses | V-K | 25% | 17.00% | 42.00% |
| Voice Greeting services | V-K | 25% | 17.00% | 42.00% |
| Automated Attendant application | V-K | 25% | 17.00% | 42.00% |
| Team Worker | V-K | 25% | 17.00% | 42.00% |
| Network services | V-K | 25% | 17.00% | 42.00% |
| Metering services | V-K | 25% | 17.00% | 42.00% |
| Extended Communication Suite | V-K | 25% | 17.00% | 42.00% |
| FAX Server Solution | V-K | 25% | 17.00% | 42.00% |
| Extended Communication Services | V-K | 25% | 17.00% | 42.00% |
| Productivity and assistant applications | V-K | 25% | 17.00% | 42.00% |
| Call Center applications | V-K | 25% | 17.00% | 42.00% |

| | | | | |
|---|---|---|---|---|
| Call Accounting | V-C | 25% | 17.00% | 42.00% |
| Network Management Center | V-C | 25% | 17.00% | 42.00% |
| A4760 Options & Upgrade to R5 | V-C | 25% | 19.00% | 44.00% |
| My Teamwork Office Edition for OmniPCX Office | V-C | 25% | 17.00% | 42.00% |
| CSTA Interfaces | V-K | 25% | 17.00% | 42.00% |
| TAPI Interfaces | V-K | 25% | 17.00% | 42.00% |
| XML Interfaces | V-K | 25% | 17.00% | 42.00% |
| Alcatel-Lucent Office Desktop phones 8-Series | V-D | 25% | 17.00% | 42.00% |
| Alcatel-Lucent Office Desktop phones 9-Series | V-D | 25% | 17.00% | 42.00% |
| 8/9 Series Options and Accessories | V-D | 25% | 17.00% | 42.00% |
| Indoor & Outdoor Base Stations | V-E | 25% | 17.00% | 42.00% |
| DECT handsets | V-D | 25% | 17.00% | 42.00% |
| DECT Handset Accessories | V-D | 25% | 17.00% | 42.00% |
| Base Station Accessories | V-F | 25% | 3.00% | 28.00% |
| VoWLAN servers | V-F | 25% | 3.00% | 28.00% |
| IP Touch 310 & 610 WLAN Handsets | V-F | 25% | 3.00% | 28.00% |
| Accessories for IP Touch handsets | V-F | 25% | 3.00% | 28.00% |
| Software add-on on previous releases | V-K | 25% | 17.00% | 42.00% |
| Software upgrade to a Release 7.x | V-K | 25% | 17.00% | 42.00% |
| Documentation | V-D | 25% | 17.00% | 42.00% |
| Spare Parts_Maintenance | V-G | 25% | 17.00% | 42.00% |
| Technical Tools | V-F | 25% | 17.00% | 42.00% |
| Professional Services: Sales Catagories: A, C, D, E, F, G, H, L, and S | V-E | 0% | {10%:IT Security Audit & Assessment} | 10.00% |
| Professional Services: Sales Category_P | V-E | 0% | 15%: {Voice & Data & PM Services} | 15.00% |
| Software Support Services SMS | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration. |
| Software Support Services SES | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration. |

| | | | | |
|---|---|---|---|---|
| Software Support Services VitalSuite Products 24x7, 8x5 | V-N | Service discount quotes are based on the final Configuration and shall be provided by VAR. | NA | Service discount quotes are based on the final Configuration. |
| **IP-Networking "Data" Products + Services** | | | | |
| OmniSwitch 10K | G | 30% | 0.00% | 30.00% |
| OmniSwitch 9000/9000E | G | 30% | 15.00% | 45.00% |
| OmniSwitch 6900 | G | 30% | 15.00% | 45.00% |
| OmniSwitch 6850 | G | 30% | 15.00% | 45.00% |
| OmniSwitch 6855 | G | 30% | 15.00% | 45.00% |
| OmniSwitch 6400 | G | 30% | 18.00% | 48.00% |
| OmniSwitch 6250 | G | 30% | 15.00% | 45.00% |
| OmniSwitch 6200 | G | 30% | 15.00% | 45.00% |
| Transceivers | G | 30% | 15.00% | 45.00% |
| OmniAccess WLAN | H | 15% | 23.00% | 38.00% |
| OmniAccess 5300 Business Gateway | H | 0.15 | 23.00% | 38.00% |
| OmniAccess 780 & OmniAccess 740 Unified Service Gateways | H | 0.15 | 23.00% | 38.00% |
| OmniAccess 5510 Unified Service Gateway | H | 0.15 | 23.00% | 38.00% |
| Fortinet - Unified Threat Management | P | 15% | 3.00% | 18.00% |
| Network Access Control (InfoExpress CyberGatekeeper: NAC Services) | P | 15% | 15.00% | 30.00% |
| Network Security: AAA_8950 (Authorization, Authentication, and Accounting) | P | 15% | 8.00% | 23.00% |
| OmniAccess 8550 Web Services Gateway | H | 15% | 15.00% | 30.00% |
| OmniVista 2500 & 2700 Network Management | A | 30% | 22.00% | 52.00% |
| Network Performance Management_VitalSuite | M | 0% | 50.00% | 50.00% |
| Network Address Management_VitalQIP | M | 0% | 50.00% | 50.00% |
| Video Over IP Solution_Haivision Furnace | P | 15% | 15.00% | 30.00% |
| Accessories | Z | 0% | 30.00% | 30.00% |
| Maintenance: Sales Catagories: A, C, D, E, F, G, H, L, and S | E | 0% | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} |
| Maintenance: Sales Category_P | E | 0% | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} |
| Professional Services: Sales Catagories: A, C, D, E, F, G, H, L, and S | E | 0% | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} |
| Professional Services: Sales Category_P | E | 0% | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} | 15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment} |

In addition, the following amendments have been approved to the Alcatel-Lucent USA, Inc. value-added reseller list:
**ADDTIONS:**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Internal Telecommunication Systems, Inc. |
| **Address:** | 2700 Lodi Street, Syracuse, NY 13208 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 16-1058453 NYS Vendor ID#1000019805 |
| **Contract Administrator Name:** | Gregory Kershner |
| **Title:** | Vice President |
| **Telephone Number:** | (315) 472-6611 |
| **E-mail:** | gregk@itstelephone.com |
| **FAX:** | (315) 472-6535 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Optel Business Communication Systems |
| **Address:** | PO Box 180 |
| | Nesconset, NY 11767-0180 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 03-0508691 NYS Vendor ID#1100017973 |
| **Contract Administrator Name:** | Michael A. Mannino |
| **Title:** | President |
| **Telephone Number:** | (631) 348-7200 |
| **E-mail:** | mmanino@optelbcs.com |
| **FAX:** | (631) 348-7266 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Turn-key Technologies, Inc. |
| **Address:** | 2500 Main Street Ext, Suite 10 |
| | Sayreville, NJ 08872 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 223136494 NYS Vendor ID#1000047941 |
| **Contract Administrator Name:** | Craig Badrick |
| **Title:** | CEO |
| **Telephone Number:** | 732-553-9100 ext 212 |
| **E-mail:** | cbadrick@tti-wireless.com |
| **FAX:** | 732-553-9107 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Independent Telecomm. Corp. |
| **Address:** | 623 Broadway, Suite A |
| | Newburgh, NY 12550 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 14-1726162 NYS Vendor ID-Pending |
| **Contract Administrator Name:** | Debbie Smith |
| **Title:** | Director of Finance & Administration |

| | |
|---|---|
| **Telephone Number:** | 845-561-4440 |
| **E-mail:** | dsmith@itc-communications.com |
| **FAX:** | 845-561-8147 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

## Value Added Reseller/Distributor/Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | NXO Americas, Inc. |
| **Address:** | 9462 Brownsboro Rd. #161 |
| | Louisville, KY 40241 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 90-0722671 NYS Vendor ID - Pending |
| **Contract Administrator Name:** | Clare Raeburn |
| **Title:** | Customer Relations Manager |
| **Telephone Number:** | 502-779-1636 |
| **E-mail:** | clare.raeburn@nxoamericas.com |
| **FAX:** | 866-256-8072 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

## Value Added Reseller/Distributor/Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | S3 LLC d/b/a S3 Business Solutions |
| **Address:** | 516 Cherry Lane |
| | Floral Park, NY 11001 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 27-1210009 |
| **Contract Administrator Name:** | Ed Scherer |
| **Title:** | Chief Operating Officer |
| **Telephone Number:** | 212-719-9500 |
| **E-mail:** | **escherer@s3mps.com** |
| **FAX:** | 212-729-5511 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**REMOVED FROM VALUE-ADDED RESELLER LIST:**

| |
|---|
| Terra Telecom |
| 255 W 36th Street |
| New York, NY 10018 |

| |
|---|
| Affinity Enterprises |
| 116 East Ave. Saratoga Springs, NY 12866 |

**CHANGE OF CONTACT FOR ALCATEL-LUCENT USA, INC.**

## Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)

| | |
|---|---|
| **Company Name:** | Alcatel-Lucent USA Inc. |
| **Address:** | 600 Mountain Ave. |
| | Murray Hill, NJ 07974-2008 |
| **Federal ID #:** | 22-3408857 NY VENDOR ID#1000057878 |
| **Minority/Women Owned or Small Business Indicate M, W or S** | |
| **Contract Administrator Name:** | Daniel Faurlin |
| **Title:** | State Contract Management |
| **Telephone Number:** | (818) 878-4979 Fax: 818-878-4900 (Call First) |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

**AMER.COM CORP.** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT65070. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of the following-named ADC Krone products to its NW Infrastructure (Lot 3) Award:

| | |
|---|---|
| SPT-000000850IFD | IFDART,CELL |
| SPT-000001900IFD | IFDART,PCS |
| SPT-00000IFEU-1 | SPECTRUM IF EXPANSION UNIT: IFFWD, IFREV, IFMICRO |
| SPT-0000DRUII | DRU,SERF II,RMT SYS II,PS,FAN |
| SPT-000800SMRIFD | IFDART,800SMR |
| SPT-000900SMRIFD | IFDART,900SMR |
| SPT-002100AWSIFD | IFDART,AWS |
| SPT-00700UCP1IFD | IFDART,700UC,PATH1 |
| SPT-00700UCP2IFD | IFDART,700UC,PATH2 |
| SPT-700LABCP1IFD | IFDART,700ABC,PATH1 |
| SPT-700LABCP2IFD | IFDART,700ABC,PATH2 |
| SPT-M1-19AWS-1 | SPECTRUM, 1900-2100AWS MAIN RAU |
| SPT-M1-8519-1 | SPECTRUM, 850-1900 MAIN RAU |
| SPT-S1-7070-1-MIMO | SPECTRUM, 700 MIMO SECONDARY RAU, UPPERC-LOWERABC |
| | |
| | |
| SPT-S1-70AWS-1- SISO | SPECTRUM, 700 SISO-2100AWS 2ND RAU, UPPERC-LO_ABC |
| SPT-S1-8090-1 | SPECTRUM, 800-900 SMR SECONDARY RAU |
| SPT-S1-80AWS-1 | SPECTRUM, 800SMR-2100AWS 2ND RAU |
| UNS-1-MH-2 | Unison Main Hub |
| UNS-4P-ACCEL-1 | Unison Accel 4-port Hub |
| UNS-ACCEL-1 | Unison Accel Hub |
| UNS-AWS-1 | Unison 1.7GHz/2.1GHz AWS Remote Access Unit |
| UNS-BAND-1 | Program the Main Hub for one additional Unison band at time of manufacturing |
| UNS-BAND-2 | Program the Main Hub that is already in the field for one additional Unison band |
| | |
| UNS-CELL-1 | Unison 800 MHz Cellular Remote Access Unit |
| UNS-CS75-1 | Unison 750 MHz (Upper C) Remote Access Unit |
| UNS-CS75-MH-2 | Unison Main Hub - 750 MHz (Upper C) |
| UNS-EH-2 | Unison Expansion Hub |
| UNS-EX170-1 | Unison Cat-5/6 Extender |
| UNS-GSM-1 | Unison 900 MHz GSM/EGSM/iDEN RemoteAccess Unit |

| | |
|---|---|
| UNS-IDEN-1 | Unison 800 MHz iDEN Remote Access Unit |
| UNS-PCS-1 | Unison 1900 MHz PCS (20 MHz) Remote AccessUnit |
| UNS-PCS-2 | Unison 1900 MHz PCS (35 MHz) Remote AccessUnit |
| UNS-PS70-1 | Unison 700 MHz RAU- Public Safety |
| UNS-PS-MH-2 | Unison Main Hub- Public Safety |
| UNS-UMTS-2 | Unison 2.1 GHz UMTS Remote Access Unit |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64433 and based on the Aruba Networks' North American Price Lists dated March 7, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVAYA, INC.** requested and the State has approved the addition of new products to the above-referenced contract PT64524. In addition, has lowered the net prices on its wireless product line, including access points, controllers, management software and most wireless accessories. The list prices have been reduced as much as 40% and the customer discounts have been decreased as well. Avaya, inc. will provide a 10% discount on its wireless products. The net effect to NYS authorized users is across the board lower pricing, with net prices decreasing between 3% and 17%. The following named value-added reseller has also been approved for addition to the Avaya, Inc. contract:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Northeast Information Systems |
| **Address:** | 880 Watervliet-Shaker Road |
| | Albany, NY 12205 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 14-1809593 NYS Vendor ID#1000007230 |
| **Contract Administrator Name:** | Deb Orminski |
| **Title:** | Vice President of Operations |
| **Telephone Number:** | 518-867-4120 |
| **E-mail:** | dorminski@nistel.com |
| **FAX:** | 518-869-1104 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories on the above-referenced contract PT64267. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**CISCO SYSTEMS, INC.** requested and the State has approved the addition of new products and services, deletion of discontinued products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64525and based on March 2012 Cisco MSRP Price List (aka Cisco's U.S. Availability Global Price List) submitted herewith. In addition, Cisco Systems, Inc. has updated its value-added reseller list to include informational changes only – no VAR additions or deletions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor**

**Information** section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

**MacSOURCE COMMUNICATIONS** has requested the addition of new products, including but not limited to, those by Esna Technologies, Inc., and deletion of all end-of-life products, parts and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and multiple price reductions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award notification remain the same.

```` **********
````

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 20, 2012

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024**
**Washington Computer Services, Inc. – PT64308 – 03-18-2009 03-17-2024**

**SUBJECT:** Update Value-Added Reseller List (Brocade Communications Systems, Inc.)
Update Value-Added Reseller List (Hewlett-Packard Company)
Update Value-Added Reseller List (Meru Networks, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**BROCADE COMMUNICATIONS SYSTEMS, INC.** has requested and the State has approved the following additions to its value-added reseller list:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| Company Name: | Corporate Computer Solutions |
| Address: | 55 Halstead Avenue, Harrison, New York 10528 |
| Minority/Women-Owned or Small Business Indicate M, W or S | W |
| Federal ID #: | 13-3352744 NYS Vendor ID #1000006353 |
| Contract Administrator Name: | Larry Grippo |
| Telephone Number: | (914) 835-1105 x103 |
| E-mail: | lgrippo@corporatecomputersol.com |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| Company Name: | Ergonomic Group, Inc. |
| Address: | 609-3 Cantiague Rock Road, Westbury NY 11590 |
| Minority/Women-Owned or | W |

| | |
|---|---|
| Small Business<br>Indicate M, W or S | |
| Federal ID #: | 11-2685111 NYS Vendor ID 1000005750 |
| Contract Administrator Name: | Jami Hall |
| Title: | |
| Telephone Number: | (516) 746-7777 |
| E-mail: | Jami.hall@ergogroup.com |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the Updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the following changes to its value-added reseller list:
**E-MAIL ADDRESS CHANGE**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | CampbellNet Solutions |
| **Address:** | 259 Village Landing |
| | Fairport, NY 14450 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 15-4440224 |
| **NY Vendor ID** | 1100017888 |
| **Contract Administrator Name:** | Donald Campbell |
| **Title:** | President |
| **Telephone Number:** | 585-377-8910 |
| **E-mail:** | mailto:jp@promenet.com<br>Don_campbell@campbellnetsolutions.commailto:Lou@brightstack.com |
| **FAX:** | 716-381-5969 |
| **Qualifying Criteria:** | Based on reseller application |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MERU NETWORKS, INC. COMPANY** has requested and the State has approved the following the **REMOVAL** of the following named value-added reseller from the above-referenced contract PT64441:
**CNC Microtech, Inc.**
**19 Walker Way, Albany, NY 12205**
Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Anue Systems, Inc. and Rad Data Communications products to its networking hardware and software award on the above-referenced contract PT`64308, as well as the removal of multiple obsolete products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **March 1, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS;**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024
AVIAT US, INC. – PT65083 – 03-17-2010 – 03-17-2024
DATA PATH INCORPORATED – PT64258 – 03-18-2009 – 03-17-2024
EXPEDITE VIDEO CONFERENCING – PT64261 – 03-18-2009 – 03-17-2024
FRONTRUNNER NETWORK SYSTEMS CORP – PT64268 – 03-18-2009 – 03-17-2024
GRACECOM – PT65082 – 03-17-2010 – 03-17-2024
HEWLETT-PACKARD COMPANY – PT64530 – 05-13-2009 – 03-17-2024
JUNIPER NETWORKS, INC. – PT64531 – 04-30-2009 – 03-17-2024
LG-ERICSSON USA, INC. – PT64302 - 03-18-2009 – 03-17-2024
MERU NETWORKS, INC. – PT64441 – 04-16-2009 – 03-17-2024
MOTOROLA SOLUTIONS, INC. – PT64534 – 04-30-2009 – 03-17-2024
POLYCOM, INC. – PT64536 – 03-18-2009 – 03-17-2024
VANDIS, INC. – PT64446 – 04-15-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and VAR List (Anixter, Inc.)
Update Product/Price List (Aviat US, Inc.)
Update Product/Price List (Data Path Incorporated)
Update Product/Price List (Expedite Video Conferencing)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price List (Gracecom)
Update Product/Price List (Hewlett-Packard Company)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product, Price and Value-Added Reseller List (LG-Ericsson, Inc.)
Update Value-Added Reseller List (Meru Networks, Inc.)
Update Value-Added Reseller List (Motorola Solutions, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Vandis, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**ANIXTER, INC. SOFTWARE** has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for products which are already incorporated under contract PT64432 and based on a Manufacturers' Commercial Price List dated February 15, 2012 submitted herewith. In addition the following-named value-added reseller has been approved for addition to this contract:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Argent Associates, Inc. |
| **Address:** | 140 Fieldcrest |
| | Edison, NJ 08837 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MWBE |
| **Federal ID #:** | 22-3640982 NYS Vendor ID 1000044523 |
| **Contract Administrator Name:** | Joyce Hart |
| **Title:** | Business Operations Vice President |
| **Telephone Number:** | (731) 512-9009 |
| **E-mail:** | jhart@argentassociates.com |
| **FAX:** | (731) 512-9459 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVIAT US, INC.** has requested and the State has approved the addition of updated miscellaneous equipment and the deletion of obsolete equipment on the above-referenced contract PT65083. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**DATA PATH INCORPORATED SOFTWARE** has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for Great Lakes Case and Cabinet as well as Middle Atlantic Datatel products which are already incorporated under contract PT64258 and based on a Manufacturers' Commercial Price List dated February 15, 2012. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**EXPEDITE VIDEO CONFERENCING** has requested and the State has approved the deletion of obsolete products and the addition of Adtran products, parts and accessories to the Video Conferencing award on the above-referenced contract PT64261. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP** has requested and the State has approved the addition of updated miscellaneous equipment and the deletion of obsolete equipment on the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**GRACECOM** has requested and the State has approved the addition of new parts and accessories to the NEC SV8100 product line which products will be included in the PBX, IP Telephony and Voice Mail categories of the above-referenced contract PT65082. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for products which are already incorporated under contract PT64530 and based on a Manufacturers' Commercial Price List dated January 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the following addition and update to the value-added reseller list on the above-referenced contract PT64531:

**ADDITION:**

| **Name** | **Telephone** | **Federal ID** | **NYS Vendor ID** |
|---|---|---|---|
| Torrey Point Group LLC | 888-700-5747 | 20-8008300 | 1100024289 |
| 1390 Borregas Avenue | 888-318-7885 (Fax) | | |
| Sunnyvale, CA 94089 | | | |
| Attention: Steven Fazio | sf@torreypoint.com | | |

**UPDATE;**

| | | | |
|---|---|---|---|
| Verizon Network Integration Corp. | 518-426-2157 | 23-2743964 | 1000040366 |
| Verizon Select Services, Inc. | 866-404-8815 (Fax) | 161337624 | 1000039769 |
| MCI Communications Services, Inc. | | 470751768 | 1000009377 |
| 11 Wards Lane, Floor 2 | | | |
| Menands, New York 12204 | | | |
| Attn: Kathleen Metzger | kathleen.a.metzger@verizon.com. | | |

JUNIPER NETWORKS, INC. - CONTINUED
Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**LG-ERICSSON USA, INC.** has requested and the State has approved the addition of new products and accessories and deletion of end-of-life products to its area networking hardware and software award on the above-referenced contract PT64302 as well as the following amendments to its value-added reseller list:

**CHANGE OF ADDRESS AND CONTACT INFORMATION:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(9) Company Name:** | Washington Computer Services |
| **Address:** | 32 West 39th Street, Suite 900 |
| | New York, NY 10018 |
| | |
| **Federal ID #:** | 13-3086643 NY Vendor ID#1000032987 |
| **Contract Administrator Name:** | Fran Koenig |
| **Title:** | Contract Specialist |
| **Telephone Number:** | 212-997-9882 ext. 103 |
| **E-mail:** | fran.koenig@washcomp.comRonnie@washcomp.com |
| **FAX:** | 800-705-3045 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the following amendment to the value-added reseller list on the above-referenced contract PT64441:

**REMOVAL OF VALUE-ADDED RESELLER: CNC Microtech, Inc. – Effective Date: March 7, 2012**

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested and the State has approved the following amendments to its value-added reseller list on the above-referenced contract PT64534:

**ADD NEW VAR**

| **Name** | Telephone | Federal ID | NYS Vendor ID |
|---|---|---|---|
| Barcodes, Inc. | 312-765-6879 | 27-3075686 | Pending |
| 200 West Monroe Street | 312-212-1800 | | |
| Chicago, IL 60606 | | | |
| Contact: Mark Cairns | Mcairns@Barcodesinc.com | | |

**ADDRESS CHANGE:**

| | | | |
|---|---|---|---|
| L-Tron Corporation | 585-383-0050 | 14-1601902 | 1000006878 |
| 596 Fishers Station Drive, Ste 1A | | | |
| Victor, NY 14564 | | | |

**CHANGE OF CONTACT INFORMATION:**

| | | | |
|---|---|---|---|
| Barcoding, Inc. | 888-860-7226 X123 | 52-2123383 | 1100013092 |
| 2220 Boston Street | 585-259-4507/Mobile | | |
| Baltimore, MD 21231 | | | |
| Contact: Rocky Pugliese | Rocky.Pugliese@barcoding.com | | |
| Enterprise Account Manager | | | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the re-addition of the following service which was removed in error from the above-referenced contract PT64535:

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| CP3514B-PP | Premier Plus, CP-3514B, One Year, Ceiling mounted components are not included in the on-site labor, (prices for terms other than 1 Yr to be prorated accordingly) | Each | DC4 | 2038.00 | 0.02 | $1,997.24 | N/A |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**VANDIS, INC.** has requested and the State has approved the addition of miscellaneous Infoblox parts, products and accessories to the existing product line on the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: February 23, 2012**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
June 3, 2009 – March 17, 2024

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts and products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64525 and based on the Cisco Systems' Global Price List effective February 5, 2012 submitted herewith.

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.
All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **January 17, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Foundry Networks, Inc**
**CONTRACT NO: PT64267**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective January 12, 2012, the above-referenced contract PT64267has been assigned as follows:

From: Foundry Networks, Inc. – Federal ID#77-0431154
To: Brocade Communications Systems, Inc. – Federal ID#77-0409517

The contact information for this newly assigned contract is as follows:
ART CRUMPLER, Senior Contracts Manager
408-333-4019
Fax: 408-333-5630
E-Mail: Art@brocade.com

All other terms and conditions of the original Contract Award Notification remain the same.

21350p226-T07kr

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 28, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 48609298
Karen.Rogers@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**OTHER AUTHORIZED USERS:**
Customer Services
**518-474-6717**
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new items and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of new items and accessories to its existing Adtran product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 20, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:** **05-26-2009 – 03-17-2024**

**CONTRACTOR:** **Alcatel-Lucent USA, Inc**
**CONTRACT NO:** **PT64249**

**SUBJECT:** Update Product, Price and VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of the following equipment to the product/price list on the above-referenced contract PT64249:

| |
|---|
| 1 year 7705 Remote Technical Support Gold - 24x7x365 & RES-RFR |
| Slotted Flex tubing 7/8" OD 15ft long Yellow |
| 800251 Ice Shield, 6-ft |
| 800252 Ice Shield, 8-ft |
| Shelf, 240755, 19", 2-40amp Rectifier |
| SFT00022 Assembly Wiring & Testing of system in C&D relay racks |
| Loop Back Plugs, TP BNTM |
| 170.0023.20 23" steel equipment rack, 84" high, 44 rack spaces, dual mounting holes |
| 202.8256.04 (2) 4RU Adapter 19" equip to 23" rack |
| IX-VF-15 INTRAPLEX 2CH 2WIRE FXO VOICE |
| IX-MA-303 INTRAPLEX 2CH VOICE INT RJ11 |
| IX-VF-16A INTRAPLEX 2-CH 2-WIRE FXS VOIC |
| RD02332 Battery tray, 23" (4 TEL-12-160F or 180F) 21.00" x 22.19" |
| SMI48-4RU-3(34) uSageon Charger System, 48V, 2 ea 25 amp rectifier 19" no rack |

21350p224-T07kr

| |
|---|
| 110.7020.01 23" Welded Relay Rack, 84" high, E/w 3 trays |
| 810-15A Arctic Passive Repeater (Model 810-15A, 8' x 10' w/8' ground clearance) |
| 4TEL12-210FG Battery Plant 48V, C&D TRUE Front Access 202AH 10Yr design life VRLA Battery |
| IX-ACS-163-24C INTRAPLEX ACS T1 MUX 24VDC RJ48C |
| IX-ACS-165-24C INTRAPLEX ACS T1 D&I MUX 24VDC RJ48C |
| IX-PSY5024 INTRAPLEX POWER SUPPLY Y-SERIES 24V DC |
| Ethernet and TMN Interface Cable, 10' |
| Adapters for 23", 7 RU |
| Rack Assembly, 7 ft 23 inch |
| Controller Key FUW Ethernet I/O mod-provides up to 16 DS1s w Ethernet enabled Incl w base radios $1600 Spare |
| Adapters for 23", 2 RU |
| APD20-C Automatic Dehydrator, APD20-C |
| Waveguide Position Kit, Posn A2 11GHz |
| Waveguide Add-on Extension Kit, Posn A2 11GHz |
| Waveguide Position Kit, Posn A5 11GHz |
| Waveguide Add-on Extension Kit, Posn A5 11GHz |
| Waveguide Position Kit, Posn A8 11GHz |
| Waveguide Add-on Extension Kit, Posn A8 11GHz |
| Normal 30–day Prior Coordination (per System) |
| FCC License Application (Form 601) (per Site) |
| Frequency Selection (2, 6, 6.7, 11 GHz bands) (per Path) |
| Ethernet Radio, Hot Standby w/Space Div RX, 33 dBm TX |

In addition, the value-added reseller list has been updated to reflect the following amendments:

| **Manufacturer/Contractor Information** **(for Ordering and Contract Administration Purposes)** | |
|---|---|
| **Company Name:** | Alcatel-Lucent USA Inc. |
| **Address:** | 600 Mountain Ave. |
| | Murray Hill, NJ 07974-2008 |
| | |
| **Federal ID #:** | 22-3408857 NY Vendor ID#1000040326 |
| **Minority/Women Owned or Small Business Indicate M, W or S** | |
| **Contract Administrator Name:** | Lorna Neville |
| **Title:** | Business Management |
| **Telephone Number:** | (908) 743-5027 |
| **E-mail:** | lorna.neville@alcatel-lucent.com NEW E-MAIL ADDRESS |
| **FAX:** | (908) 743-5027 (call first) |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☒** |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | NetFast Communications |
| **Address:** | 989 Avenue of the Americas, 12th Floor |
| | New York, NY 10018 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3357247 NY Vendor ID - Pending |
| **Contract Administrator Name:** | Stephanie Bice NEW CONTACT |

| | |
|---|---|
| **Title:** | |
| **Telephone Number:** | (646) 694-9841 |
| **E-mail:** | sbice@netfast.com |

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 30 , 2011**

**GROUP:** 77108
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024
Superior Telephone Systems, Inc. – PT64303 – 03-18-2009 – 03-17-2024
Twinstate/Voice.Data.Video.Inc. – PT64307 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Aruba Networks, Inc.)
Update Value-Added Reseller List (Avaya, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price and VAR List (Immix Group, Inc.)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price and VAR Lists (Meru Networks, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price and VAR Lists (Polycom, Inc.)
Update Product/Price List (Rel Comm, Inc.)
Update Product/Price List (Superior Telephone Systems, Inc.)
Update Product/Price List (Twinstate/Voice.Data.Video.Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract

Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Hello Alert, Inc |
| **Address:** | 206 East Main Street |
| | Babylon NY 11702 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | W |
| **Federal ID #:** | 200368439 |
| **Contract Administrator Name:** | Lorraine Roberts |
| **Title:** | President |
| **Telephone Number:** | 631 321-1280 |
| **E-mail:** | lorraine@helloalert.com |
| **FAX:** | 631 321-1758 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | North American Communications Resource, Inc. |
| **Address:** | 3344 Highway 149 |
| | Eagan, MN 55121 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-3408397 |
| **Contract Administrator Name:** | Debra Mullen |
| **Title:** | Manager, GovEd Sales |
| **Telephone Number:** | 609-947-2538 |
| **E-mail:** | dmullen@nacr.com |
| **FAX:** | 215-862-5148 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions reflected on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved the addition of new products, deletion of obsolete parts and products as well as price increases for products which are already incorporated under contract PT65085 and based on a Manufacturers' Commercial Price List effective November, 2011 submitted herewith. In addition, the followed-named value added reseller has been added to said contract:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Rapid Access Communication enterprises, Inc. |
| **Address:** | 17 Barstow Rd., Suite 401, Great Neck, NY 11021 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 03-0415485 |
| **Contract Administrator Name:** | Gail Nedbor-Gross |
| **Title:** | Financial Director |
| **Telephone Number:** | 516-829-8290 |

| | |
|---|---|
| **E-mail:** | gngross@race-corp.com |
| **FAX:** | 516-829-9113 |
| **Qualifying Criteria:** | Riverbed certified & Network engineering consulting expertise. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64531:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Rel Comm Inc. |
| **Address:** | 250 Cumberland Street |
| | Rochester, NY 14605 |
| | |
| **Federal ID #:** | 16-1308853 |
| **Contract Administrator Name:** | Jeannette Aguglia |
| **Title:** | Secretary |
| **Telephone Number:** | 585-697-5034 |
| **E-mail:** | jaguglia@rcomm.com FAX – 585-546-8925 |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | CXtec |
| **Address:** | 5404 South Bay Road |
| | Syracuse, NY 13212 |
| **Federal ID #:** | 16-1105670 |
| **Contract Administrator Name:** | Dave McCormick |
| **Title:** | Product Mgr, Juniper |
| **Telephone Number:** | 800.767.3282 x2374 |
| **E-mail:** | dmccormick@cxtec.com |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Ergonomic Group |
| **Address:** | 609-3 Cantiague Rock Road<br>Westbury, NY 11590 |
| | |
| | |
| **Federal ID #:** | 11-2685111 |
| **Contract Administrator Name:** | Jami Hall |
| **Title:** | Vendor Relations Mgr |
| **Telephone Number:** | (516) 408-4282 |
| **E-mail:** | Jami.hall@ergogroup.com |
| **Reseller Qualifying Criteria:** | WBENC (Certificate #237049 ) – Woman Owned Small Business |

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**LG-ERICSSON USA, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p223-T07kr

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions reflected on the above-referenced contract PT64441. In addition, the following named value added reseller has been added to said contract:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | DJJ Technologies |
| **Address:** | 3116 Expressway Drive South |
| | Islandia, NY 11749 |
| | |
| **Federal ID #:** | 11-3133111 |
| **Contract Administrator Name:** | Deborah Scott |
| **Title:** | Client Executive Manager |
| **Telephone Number:** | 631-963-4580 |
| **E-mail:** | dscott@djjtechnologies.com |
| **FAX:** | 631-963-4581 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved the addition of new products under the PBX, IP Telephony and Automatic Call Distribution categories on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases and decreases for products which are already incorporated under contract PTPT64536 and based on MSRP pricing schedules submitted herewith. In addition, the following named has been added to the contractor's value-added reseller list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | **VSGi** |
| **Address:** | 7900 Westpark Drive |
| | Suite T-610 |
| | McLean, VA 22102 |
| **Federal ID #:** | 52-235-2910 |
| **Contract Administrator Name:** | James Copperthite |
| **Title:** | Vice President of Sales |
| **Telephone Number:** | 703-848-8211 |
| **E-mail:** | jcopperthite@vsgi.com |
| **FAX:** | 703-848-8211 |
| **Reseller Qualifying Criteria:** | Polycom Certified Service Partner, Polycom Platinum Reseller, Polycom Certified VOIP Reseller |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**REL COMM, INC.** has requested and the State has approved the addition of the following two monitors to the IVR category on the above- referenced contract PT64300:

| | |
|---|---|
| 51208992:ELO Touchsystems, Inc.. E308457 | ELO 42" LCD flat panel display with touch-screen-widescreen-black |
| 51209038:ELO Touchsystems, Inc.. E960985 | ELO 46" LCD flat panel display with touch-screen-widescreen-1080p |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**SUPERIOR TELEPHONE SYSTEMS, INC.** has requested and the State has approved the addition of new products, including NEC Univerge SV8100 Communications Server and NEC's Software Assurance subscription and support program. In addition, all end-of-life products have been deleted from the above-referenced contract PT64303 as well as price increases and decreases for products which are already incorporated under this contract based on a Manufacturers' Commercial Price List submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TWINSTATE/VOICE DATA VIDEO, INC.** has requested and the State has approved updates to the above-referenced contract PT64307 which includes the addition of Mitel, Hewlett Packard and NEC to its product/price list. In addition, a new Prevailing Wage Schedule has been included to reflect the July 1, 2011 Job Title rate schedules. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 18, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
03-18-2009 – 03-17-2024

**CONTRACTOR: Anixter, Inc.**
**CONTRACT NO: PT64432**

**SUBJECT:** Update Product/Price and VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to the Fluke Networks, Corning, CPI, Rittal and Server Tech product line on the above-referenced contract PT64432. In addition, the following-named value-added reseller has been added to said contract:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | ePlus Technology |
| **Address:** | 13595 Dulles Technology Drive |
| | Herndon, VA 20171 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 54-1904151 |
| **Contract Administrator Name:** | Darren Raiguel |
| **Title:** | National Vice President, Public Sector Sales |
| **Telephone Number:** | 610-495-1266 |
| **E-mail:** | draiguel@eplus.com |
| **FAX:** | 610-495-1208 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 10, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Nfrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Nfrastructure Technologies)
Update Product/Price and VAR Lists (Alcatel-Lucent USA, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**NFRASTRUCTURE TECHNOLOGIES** has requested and the State has approved the addition of Manning Navcomp d/b/a RASTRAC telecommunications equipment that integrates hardware and software using cellular telecommunications to provide asset location information on the above-referenced contract PT64287. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, as well as MSRP price increases and decreases for products which are already incorporated under Contract PT64249 and based on Alcatel-Lucent USA Inc. Worldwide Price List dated August, 2011, submitted herewith. All previously approved discounts for these products remain the same. In addition, the value-added reseller list has been amended to reflect the following addition and change information:

**ADDED RESELLER:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | CSDNET, Inc. |
| **Address:** | 874 Montauk Highway |
| | Bayport, NY 11747 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-3410788 |
| **Contract Administrator Name:** | Fred Zappolo |
| **Title:** | Vice President |
| **Telephone Number:** | (631) 924-7474 |

| | |
|---|---|
| **E-mail:** | fred.zappolo@csdnet.net |
| **FAX:** | (631) 924-7475 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**NAME AND CONTACT CHANGE:**
**FROM: LONG ISLAND FIBER EXCHANGE TO:**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Sidera Networks of Long Island, Inc. (Formerly Long Island Fiber Exchange) |
| **Address:** | 120 Lake Ave. South - Suite 15 |
| | Nesconset, NY 11767 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-3493314 |
| **Contract Administrator Name:** | Herb Grubman |
| **Title:** | Director of Sales and Marketing |
| **Telephone Number:** | (631) 780 6783 |
| **E-mail:** | hgrubman@longislandfiber.com |
| **FAX:** | (631) 780-6786 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**UPDATE TO REFLECT DESIGNATION AS A CERTIFIED MINORITY and WOMEN-OWNED BUSINESS:**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Affinity Enterprises |
| **Address:** | 116 East Ave. |
| | Saratoga Springs, NY 12866 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MWB |
| **Federal ID #:** | 11-3738361 |
| **Contract Administrator Name:** | Peg Hylant |
| **Title:** | President |
| **Telephone Number:** | (518) 693-6344 |
| **E-mail:** | phylant@affinityenterprises.net |
| **FAX:** | (518) 461-3964 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 31, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-671
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Enterasys Networks. – PT64449 – 03-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 - 03-25-2010 – 03-17-2024
McAfee, Inc. – PT65091 – 01-24-2011 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024
New England Systems & Software, Inc. – PT64443 – 04-06-2009 – 03-17-2024
Northeast Information Systems – PT64298 – 03-18-2009 – 03-17-2024
PHD Medical, Inc. – PT65098 – 04-19-2010 – 03-17-2024
Shoretel – PT65101 – 04-19-2010 – 03-17-2024
Siemens Enterprise Communications, Inc. – PT64301 – 03-20-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (Enterasys Networks, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (McAfee, Inc.)
Update Product/Price List (Motorola Solutions, Inc.)
Update Product/Price List (New England Systems & Software, Inc.)
Update Product/Price List (Northeast Information Systems)
Update Product/Price and VAR List (PHD Medical, Inc.)
Update Product/Price and VAR Lists (Shoretel)
Update Product/Price List (Siemens Enterprise Communications, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of multiple new products to existing product lines on the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p220-T07kr

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective September, 2011 submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named value-added reseller has changed its address as follows:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(70) Company Name:** | QoS Networking Inc |
| **Address:** | 5 Southside Drive 11-284 |
| | Clifton Park, New York 12065 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 51-0611405 |
| **Contract Administrator Name:** | Toni Muzzi |
| **Title:** | Office Manager |
| **Telephone Number:** | (518) 373-1216 |
| **E-mail:** | toni.muzzi@qosnetworking.com |
| **FAX:** | (518) 373-1217 |
| **Reseller Qualifying Criteria:** | VAR Accepts ONLY Cisco Sales and Service Orders. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved the addition of updated products to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of new Allot products to the existing product line and deletion of end-of-life products to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**McAFEE, INC.** has requested and the State has approved of addition of new products, deletion of end-of-life products as well as price increases for products which are already incorporated under contract PT65091 and based on McAfee's commercial price book effective September, 2011 submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MOTOROLA SOLUTIONS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions on the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEW ENGLAND SYSTEMS & SOFTWARE, INC.** has requested and the State has approved the addition of updated products to existing product lines, deletion of obsolete products, MSRP price increases and decreases to the Video Conferencing category of Award PT64443. All products (2) reflecting an increase are already incorporated in the existing contract and based on MSRP pricing scheduled submitted herewith. All previously approved discounts

for all added products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NORTHEAST INFORMATION SYSTEMS** has requested and the State has approved the addition of multiple new Parts/products to "Key Systems" on the above-referenced contract PT64298. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**PHD MEDICAL, INC.** requested and the State has approved the addition of two updated Televisit Video Conferencing terminals to the above-referenced contract PT65098 and has amended its value-added reseller list to include the following reseller:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Primonics (2006) Inc |
| **Address:** | 500 Morgan Blvd, Suite 100 |
| | Baie d'Urfe, Quebec, H9X 3V1, Canada |
| | |
| **Federal ID #:** | 98-0700113 |
| **Contract Administrator Name:** | Dave Hinse |
| **Title:** | Vice President |
| **Telephone Number:** | 514-694-4866 |
| **E-mail:** | dave.hinse@primonics.com |
| **FAX:** | 514-694-4280 |
| **Reseller Qualifying Criteria:** | N/A |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**SHORTEL** has requested and the State has approved an MSRP price increase for ShoreCare Enterprise Support services from $0 to $1.00 each, all of which products are already incorporated under contract PT65101 and based on Shortel's Master Commercial Price List submitted herewith. All previously approved discounts (11%) for these services remain the same. In addition, the following named contractor has been added to Shoretel's VAR list together with other contact changes as follows:

**ADDED**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Advance 2000 |
| **Address:** | 1140 Wehrle Dr. |
| | Amherst, NY 14221 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 16-1426812 |
| **Contract Administrator Name:** | Jad Maouad |
| **Title:** | CFO |
| **Telephone Number:** | 716-929-0988 |
| **E-mail :** | jadmao@advance2000.com |
| **FAX :** | 716-631-0569 |
| **Qualifying Criteria:** | |
| | |

**CONTACT CHANGES – Shoretel Continued**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Verizon Business Network Services Inc. on behalf of Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 23-2743964, 16-1337624, and 47-0751768 |
| **Contract Administrator Name:** | Kathleen Metzger, Mgr., Contract Management |
| **Title:** | Contracts Administrator |
| **Telephone Number:** | 518.426.2157 |
| **E-mail:** | Kathleen.a.metzger@verizonbusiness.com |
| **FAX:** | 866.404.8815 |
| **Qualifying Criteria:** | Certified Reseller-All Products and Services, Installation and Maintenance |

**CONTRACT CHANGES**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Annese & Associates |
| **Address:** | 4781 State Route 5W. |
| | Herkimer, NY 13350 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | W |
| **Federal ID #:** | 16-0984328 |
| **Contract Administrator Name:** | Joe LoRe and Cindy Brown |
| **Title:** | Chief Financial Officer |
| **Telephone Number:** | 315-457-4333 |
| **E-mail:** | jlore@annese.com and cbbrown@annese.com |
| **FAX:** | 315-453-4575 |
| **Qualifying Criteria:** | Certified Reseller-All Products and Services, Installation and Maintenance |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**SIEMENS ENTERPRISE COMMUNICAATIONS, INC.** has requested and the State has approved the addition of new products to the above-referenced contract PT64301. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 21, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Compulink Technologies – PT64526 -06-09-2009 – 03-17-2024
DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024
Fiber Instrument Sales, Inc. – PT64264 – 03-18-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Hewlett- Packard Company – PT64530 – 05-13-2009 – 03-17-2024
John R. Guzzo, Inc. d/b/a Hudson Valley Communications – PT64439 – 05-07-2009 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Compulink Technologies)
Update Value-Added Reseller List (DataCom Systems, Inc.)
Update Product/Price List (Fiber Instrument Sales, Inc.)
Update Value-Added Reseller List (Foundry Networks, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (John R. Guzzo, Inc. d/b/a Hudson Valley Communications
Update Product/Price and VAR List (LG-Ericsson USA, Inc.)
Update Product/Price List (Mac Source Communications0

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**COMPULINK TECHNOLOGIES, INC.** has requested and the State has approved price increases for Sennheiser products which are already incorporated under contract PT64526 and based on MSRP pricing schedules submitted herewith. All previously approved discounts (28%) for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**DATACOM SYSTEMS, INC.** has requested and the State has approved the following addition to its value-added reseller list on the above-referenced contract PT64527:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| nFrastructure Technologies, Inc. | 518-664-3899 | 22-3771456 |
| 5 Enterprise Avenue | 518-664-5731 (Fax) | |
| Clifton Park, NY 12065 | Contact: Tony Riccio - tony.riccio@nfrastructure.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**FIBER INSTRUMENT SALES, INC.** has requested and the State has approved the deletion of end-of-life products as well as price increases and decreases based on GSA Schedule 70 MAS (GS-35F-0537M) dated July 2, 2011 submitted herewith. All discounts for these products are equal to or better than those previously approved. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**FOUNDRY NETWORKS, INC.** has requested and the State has approved the following amendment to its value-Added reseller list on the above referenced contract PT64267:

**ADDED RESELLER:**

| Value Added Reseller/Distributor Information | |
|---|---|
| **() Company Name:** | CNC Microtech |
| **Address:** | 4 Airline Drive |
| | Albany, NY 12205 |
| | |
| **Federal ID #:** | **26-1639774** |
| **Contract Administrator Name:** | Erik Jacoby |
| **Title:** | Vice President of Sales |
| **Telephone Number:** | (585) 627-1282 |
| **E-mail:** | EJacoby@cncmicrotech.com |
| **FAX:** | 518-862-9130 |
| **Reseller Qualifying Criteria:** | |

**THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN DELETED:**
**Eplus**
**JUMA Technology**
**Marcum LLC**
**4U Services Inc d/b/a Stellar Services**
Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products to its existing product line, deletion of end-of-life products and price reductions on certain designated products, services and equipment. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**JOHN R. GUZZO, d/b/a HUDSON VALLEY COMMUNICATIONS** has requested and the State has approved the addition of updated part numbers to the existing Panduit product line. In addition, the above-referenced contract PT64439 is also amended to include General Cable Fiber and Cable Optics product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**LG-ERICSSON USA, INC.** has requested and the State has approved the addition of new products and deletion of

obsolete products on the above-referenced contract PT64302. In addition, the following amendments have been approved to the value-added reseller list:

**CHANGE OF CONTACT:**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(6) Company Name:** | Custom Computer Specialists, Inc. |
| **Address:** | 70 Suffolk Court |
| | Hauppauge, NY 11788 |
| | |
| **Federal ID #:** | 11-2497640 |
| **Contract Administrator Name:** | Laura Gavey |
| **Title:** | Product Manager |
| **Telephone Number:** | 800-598-8989 |
| **E-mail:** | lgavey@customonline.comsales@customonline.com |
| **FAX:** | 800-986-5518 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(8) Company Name:** | CNC Communications, Inc |
| **Address:** | 19 Walker Way |
| | Albany, NY 12205 |
| | |
| **Federal ID #:** | 20-3188738 |
| **Contract Administrator Name:** | Erik Jacoby |
| **Title:** | VP Sales |
| **Telephone Number:** | 585-292-1880 |
| **E-mail:** | ejacoby@cncmicrotech.com |
| **FAX:** | 585-292-1869 |
| **Reseller Qualifying Criteria:** | |

**THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN DELETED:**
**TOTAL COMPUTER SOLUTIONS**
**REAL BUSINESS CHALLENGES: REAL SOLUTIONS**
**CS BUSINESS SOLUTION**
**VOCAL NET TELECOM**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of new Avaya, Life Size and Palo Alto to the existing product line on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 29, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Alcatel Lucent USA, Inc. – PT64249 – 05-26-2009-03-17-2024
Eureka Telecom d/b/a ARC Networks PT64466 – 05-13-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Integrated Voice &Data Systems, Inc. – PT64290 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Eureka Telecom d/b/a ARC Networks)
Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (F5 Networks, Inc.)
Update Product/Price List (Integrated Voice & Data Systems, Inc. d/b/a Comtel

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA INC** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64249:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | CSDNET, Inc. |
| **Address:** | 874 Montauk Highway |
| | Bayport, NY 11747 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-3410788 |
| **Contract Administrator Name:** | Fred Zappolo |
| **Title:** | Vice President |
| **Telephone Number:** | (631) 924-7474 |

21350p218-T07kr (Alcatel, ARC, Aruba, Carousel, F5, Comtel)

| | |
|---|---|
| **E-mail:** | fred.zappolo@csdnet.net |
| **FAX:** | (631) 924-7475 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**EUREKA TELECOM d/b/a ARC Networks, Inc.** has requested and the State has approved additions, deletions of end-of-life products, MSRP price increases and updates for Total Hourly Rates/ Job Titles (Journeyman) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2011 to the above-referenced contract PT64466.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective August 31, 2011. All other terms and conditions remain the same.

**ARUBA NETWORKS, INC.** requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64433. In addition, the VAR list has been amended to reflect an updated address as follows:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name (3):** | AT&T, Corp |
| **Address:** | 77 Water Street, 25th floor |
| | New York, NY 10005 |
| | |
| **Federal ID #:** | 43-0529710 |
| **Contract Administrator Name:** | Jason Keshinover |
| **Title:** | Senior Universal Account Manager |
| **Telephone Number:** | 347-268-6083 |
| **E-mail:** | keshinover@att.com |
| **FAX:** | 512-646-3161 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CAROUSEL INDUSTRIES** has requested and the State has approved Avaya price increases for products which are already incorporated under contract PT64255 and based on MSRP pricing scheduled submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**F5 NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64450. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**INTEGRATED VOICE & DATA SYSTEMS, INC. d/b/a Comtel** has requested and the State has approved the first update of this contract since Award which update includes the addition of newly-released products and deletion of all end-of-life products on the above-referenced contract PT64290. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 15, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Kaaren.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
04-16-2009 – 03-17-2024

**CONTRACTOR: Meru Networks, Inc**
**CONTRACT NO: PT64441**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**MERU NETWORKS, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64441:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | DJJ Technologies |
| **Address:** | 3116 Expressway Drive South |
| | Islandia, NY 11749 |
| | |
| **Federal ID #:** | 11-3133111 |
| **Contract Administrator Name:** | Deborah Scott |
| **Title:** | Client Executive Manager |
| **Telephone Number:** | 631-963-4580 |
| **E-mail:** | dscott@djjtechnologies.com |
| **FAX:** | 631-963-4581 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: August 9, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. - PT64525 – 06-03-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price and VAR Lists (Juniper Networks, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price and VAR Lists (Polycom Inc.)
Update Product/Price List (Rel Comm, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORISED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64525 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products on the above-referenced contract PT64531 together with the following amendments to its value-added reseller list: **ADDED RESELLER**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Ronco Communications & Electronics, Inc. |
| **Address:** | 595 Sheridan Drive |
| | Tonawanda, NY 14150 |
| | |
| **Federal ID #:** | 16-0905768 |
| **Contract Administrator Name:** | Tom Lippard |
| **Title:** | EVP Finance |
| **Telephone Number:** | (716) 879-8125 |
| **E-mail:** | tlippard@ronco.net |
| **FAX:** | (518) 879-8150 |
| **Reseller Qualifying Criteria:** | |

**DELETED RESELLER:**
**D&D Consulting**
**3 Columbia Circle, Albany, New York 12203**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved product additions to its existing product line, deletion of end-of-life products as well as modification of part numbers on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64536 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following-named company has been added as a value-added reseller:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| Video Corporation of America | 732-545-8000 Ext. 137 | 22-1983649 |
| 7 Veronica Avenue | 732-545-5101 (Fax) | |
| Somerset, NJ 08873 | | |
| Contact: Pat Balestrieri, Vice President Finance & Logistics | patb@vca.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**REL COMM, INC.** has requested and the State has the addition of iWebVisit Video Visitation Service, Installation, configuration, training and support to its Video Conferencing award on the above-referenced contract PT64300. The addition of this service to NYS correctional facilities is offered at a 100% discount and allows internet visitations by inmates. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **August 3, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
04-10-2009 – 03-17-2024

**CONTRACTOR:** **VERIZON SELECT SERVICES, INC**
**CONTRACT NO: PT64447**

**SUBJECT:** VERIZON UNION CONTRACTS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Verizon has announced that union contracts with employees that provide some telephone services for Verizon Business wire-line customers expire at midnight on August 6, 2011. In the event that an agreement is not reached, a work stoppage is possible. In anticipation, Verizon's contingency plan for maintaining service will go into effect. Attached is the official information letter from Verizon.

Please be advised that Verizon's CTS SPOC (single point of contact) phone number for the Verizon contract, **866-757-9761** remains in effect. All Verizon contract administrators will remain available to assist State agencies.

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

August 2, 2011

Dear Verizon Customer:

Verizon has contracts which expire at midnight on Saturday, August 6, 2011 with two unions that represent approximately 45,000 employees in the company's wireline division. The parties began bargaining discussions on June 22, 2011 to negotiate new contracts. The employees covered by the expiring contracts work in the Northeast and Mid-Atlantic states including Massachusetts, Rhode Island, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and the District of Columbia. No other Verizon territories, or current Verizon Business employees, are covered by these expiring contracts. Verizon Wireless employees are also not covered.

Discussions are ongoing, and if for some reason the parties are unable to reach an agreement on a new contract prior to August 6th, a work stoppage is a possibility. It is also possible that the parties could continue bargaining while employees continue working. In the event of a work stoppage, operational contingency plans will go into effect to ensure that your needs as a valued customer continue to be met. This will include deploying additional personnel to meet your business needs, so that we can continue to provide you with the high level of service you deserve.

We value your business and trust.

Your Verizon Team

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 27 , 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**CONTRACT PERIOD:**
06-03-2009 – 03-17-2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the designation of the following-named value-added reseller as an IRONPORT RESELLER on the above-referenced contract PT64525.

| Value Added Reseller/Distributor Information | |
|---|---|
| **(40) Company Name:** | Custom Computer Specialists, Inc. |
| **Address:** | 70 Suffolk Court Hauppauge, NY 11788 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-2497640 |
| **Contract Administrator Name:** | Peter Hazen |
| **Title:** | Customer Sales |
| **Telephone Number:** | (631) 864-6699 |
| **E-mail:** | phazen@customonline.com |
| **FAX:** | (631) 543-2512 |
| **Reseller Qualifying Criteria:** | VAR Accepts BOTH Cisco and Ironport Sales and Service Orders. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

21350p214-T07kr (Cisco Systems, Inc.)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 22, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS;**
**CONTRACT PERIODS:**

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aviat US Inc d/b/a Aviat Networks – PT65083 – 03-17- 2010 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Compulink Technologies – PT64526 – 06-09-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Frontrunner Network Systems Corp. – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and VAR Lists (Anixter, Inc.)
Update Product/Price List (Aviat US Inc. d/b/a Aviat Networks)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Compulink Technologies, Inc.)
Update Product/Price List (Foundry Networks, Inc.)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ANIXTER, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following company has been added to Anixter's value-added reseller list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Orion Systems Group |
| **Address:** | 3900 Jermantown Road, Suite 480 |
| | Fairfax, VA 22030 |
| | |

| | |
|---|---|
| **Federal ID #:** | 54-1999796 |
| **Contract Administrator Name:** | Derek Radoski |
| **Title:** | VP |
| **Telephone Number:** | 703-691-1530 x110 |
| **E-mail:** | DRadoski@orionsystemsgroup.com |
| **FAX:** | 703-691-0880 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVIAT US, INC** D/B/A Aviat Networks has requested and the State has approved the addition of the following new products to the above referenced contract PT65083:
Modules EXR-660-001 (RAC 60), EXR-600-001 (RAC 6X) , EXD-181-001 (DACGE3);
Simplified Nodel capacity licenses/ part numbers for Eclipse Packet Node Indoor Platform (EZE-08XXX)
New feature licenses/part numbers for the Eclipse Platform (EZF-XXX)
All indoor radio platform Eclipse Packet Node Indoor (EPNI and EV)
Spares for Eclipse Packet Node Indoor ERS-XXX-001 and ERH-XXX-001
In addition, all discontinued capacity licenses/part numbers have been removed.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

**CAROUSEL INDUSTRIES** has requested and the State has approved the addition of new products, deletion of end-of-life products and price increases and decreases for products which are already incorporated under contract PT64255 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**COMPULINK TECHNOLOGIES, INC.** has requested and the State has approved the addition of Sennheiser Communications headset products and accessories to the above-referenced contract PT64526 as well as the deletion of al l obsolete and end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**FOUNDRY NETWORKS, INC.** has requested and the State has approved the addition of needed product licenses and other accessories to the above-referenced contract PT64267. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP.** has requested and the State has approved additions to its existing product offerings under Lot 2, on the above-referenced contract.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved additions to its existing product offerings, deletions of obsolete products and significant price reductions as well as a change in the address of the following-named value added reseller:
ADDRESS CHANGE:
Washington Computer Services, Inc.
32 W. 39th Street, Suite 900
New York, New York 10018
Phone: 212-997-9882
Toll Free: 888-955-WASH
Fax: 800-705-3045
Contact Jeffrey Singer, President
E-Mail: jeffs@washcomp.com
All other information remains the same.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.
**VANDIS, INC.** has requested and the State has approved the addition of the following named products to the above-referenced contract PT64446:
Q1 LABS – Qradar network security management systems;
FireEye – network security management systems
Aerohive Controller-less Wi-Fi LAN and accessories
Additions were also approved to its existing product offerings of Infoblox network systems.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Blue Coat Systems Web filter products and accessories to the above-referenced contract PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **July 19, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
03-18-2009 -3-17-2024

**CONTRACTOR:** Gioia P. Ambrette, Inc.
d/b/a Newcastle Communications

**CONTRACT NO: PT64271**

**SUBJECT:** Update Value-Added Reseller/Subcontractor List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**GIOIA P. AMBRETTE, INC. d/b/a Newcastle Communications** has requested and the State has approved the addition of the following-named company to its value-added reseller list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | NEC Corporation of America |
| **Address:** | 120 West 45th Street, Tower 45, 3rd Floor |
| | New York, NY 10036 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 20-0665337 |
| **Contract Administrator Name:** | Ray Williams |
| **Title:** | Senior Manager Contracts |
| **Telephone Number:** | 214-262-6242 |
| **E-mail:** | Ray.Williams@necam.com |
| **FAX:** | 509-351-1514 |
| **Qualifying Criteria:** | NEC is trained and certified in the AVST CallXpress System. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p212-T07kr

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 11, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
05-11-2009 – 03-17-2024

**CONTRACTOR: F5 Networks, Inc**
**CONTRACT NO: PT64450**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
F5 NETWORKS, INC. has requested and the State has approved the following-named value-added resellers to the above-referenced contract PT64450:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | ServerWare Corporation |
| **Address:** | 1250 Pittsford Victor Road, Building 100, Suite 150 |
| | Pittsford, NY 14534 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | W |
| **Federal ID #:** | 16-1527928 |
| **Contract Administrator Name:** | Troy Aman |
| **Title:** | Operations Manager |
| **Telephone Number:** | 585-785-6117 |
| **E-mail:** | taman@serverwarecorp.com |
| **FAX:** | 585-785-6117 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Nexus Consortium |
| **Address:** | 1933 Hwy 35, #356 |
| | Wall, NJ 07719 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | M / S |
| **Federal ID #:** | 54-1756965 |
| **Contract Administrator Name:** | George Riesco |
| **Title:** | Principle |
| **Telephone Number:** | 732-643-1700 |
| **E-mail:** | george@nexusnet.com |
| **FAX:** | 732-643-1422 |
| **Qualifying Criteria:** | F5 Partner |

Please refer to the **Contractor Information Page** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 29, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Control Network Communications, Inc. – PT64436 – 04-09-2009-03-17-2024
Gioia P. Ambrette, Inc. d/b/a Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024

**SUBJECT:** **Control Networks Communications, Inc. (Change of Address)**
**Gioia P. Ambrette, Inc. d/b/a Newcastle Communications (Change of Address)**
**Motorola, Inc. (Change of Name)**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CONTROL NETWORKS COMMUNICATIONS, INC.** has changed its corporate address as follows:
4Airline Drive
Albany, New York 12205
All telephone, fax numbers and e-mail addresses remain the same.

**GIOIA P. AMBRETTE, d/b/a NEWCASTLE COMMUNICATIONS** has changed its corporate address as follows:
1201 Broadway, Suite 1010
New York
New York 10001
All telephone, fax numbers and e-mail addresses remain the same.

**MOTOROLA, INC.** has changed it corporate name as follows:
**MOTOROLA SOLUTIONS, INC.**
5 Paragon Drive – Suite 200
Montvale, New Jersey 07645
All telephone, fax numbers and federal identification remain the same.
**Contact: Marie Iorio, Contract Manager**
**Toll Free: 800 – 927-9626 Ext. 5762**
**Fax: 631-738-3928**
**E-Mail: Marie.Iorio@motorolasolutions.com**

All other terms and conditions of the above-referenced contracts remain the same.

21350p210-T07kr (CNC, Newcastle, Motorola)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 27, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
Mitel Networks, Inc. – PT64533 – Mitel Networks, Inc.- 05-04-2009 – 03-17-2024

**SUBJECT:** Update Product/Price Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**Nfrastructure Technologies** has requested and the State has approved the following additional Imperva products and services to the above-referenced contract PT64287:

| MANUFACTURER | MANUFACTURER PART | DESCRIPTION |
|---|---|---|
| **Imperva** | | |
| HA license for MX Management Server | HA-MXM-SL2 | 1-Year Premium Support |
| MX Management Server - Fault Tolerant Model | SS-MXM-FTL-SL2 | 1-Year Premium Support |
| G8 Web Application Firewall - Fault Tolerant Model | SS-WAF-G8G-FTL-SL2 | 1-Year Premium Support |
| G4 Web Application Firewall - Fault Tolerant Model | SS-WAF-G4G-FTL-SL2 | 1-Year Premium Support |
| G4 Web Application Firewall | SS-WAF-G4G-SL2 | 1-Year Premium Support |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**MITEL NETWORKS, INC.** has requested and the State has approved the addition of new product lines, Mitel 5000 series and new technology for the Mitel 3300 Series telephones. These product lines have the capability of being a Digital Communication System or Voice over Internet Protocol Communication System. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

21350p209-T07kr (Nfrastructure, Mitel)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 21, 2011**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024

**SUBJECT:**

Update Product/Price List (Altura Communications Solutions)
Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR Lists (Avaya, Inc.)
Update Product/Price List (Enterasys Networks)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Motorola, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALTURA COMMUNICATIONS SOLUTIONS** has requested and the State has approved additional AVST CallXpress Messaging products to the above-referenced contract PY64285. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**ANIXTER, INC.** requested and the State has approved the addition of new products and price increases on copper products which are already incorporated under contract PT64432 and based on MSRP price schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

21350p208-T07kr (Altura, Anixter, Avaya, Enterasys, HP, Layer 3, MacSource, Motorola)

**AVAYA, INC.** has requested and the State has approved the addition of new products and product codes to the above-referenced contract PT64524. In addition, the value-added reseller list has been amended to reflect the addition of the following-named value-added resellers:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | NextiraOne,, LLC DBA Black Box Network Services |
| **Address:** | 122 E 42nd Street Suite 630, New York, NY 10169 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 76-0534950 |
| **Contract Administrator Name:** | Salvatore Barberi |
| **Title:** | New York Branch Manager |
| **Telephone Number:** | 212-856-7333 |
| **E-mail:** | Salvatore.barberi@blackbox-vs.com |
| **FAX:** | 212-856-7333 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Sound Telephone Corp. |
| **Address:** | PO Box 1241, Hopewell Junction, NY 12533 |
| | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 14-1819025 |
| **Contract Administrator Name:** | Joseph A. Mandile |
| **Title:** | President |
| **Telephone Number:** | 845-226-5665 |
| **E-mail:** | SoundTelephone@aol.com |
| **FAX:** | 845-226-1366 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**ENTERASYS NETWORKS** requested and the State has approved the addition of new products and accessories to the area networking hardware and software category of the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved additional HP Tipping Point products, services and accessories to the existing Tipping Point product line as well as price reductions on many Tipping Point products and services. In addition, the following-named value-added reseller has been added to the above-referenced contract PT64530:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | World Wide Technology |
| **Address:** | 60 Weldon Parkway |
| | St. Louis, MO 63043 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 43-1912895 |
| **Contract Administrator Name:** | Paula Brewster |
| **Title:** | Alliance Manager |
| **Telephone Number:** | 480-736-7301 |

| | |
|---|---|
| **E-mail:** | Paula.Brewster@wwt.com |
| **FAX:** | 480-736-1066 |
| **Qualifying Criteria:** | Based on reseller application |

**CORRECTION OF FEDERAL IDENTIFICATION NUMBER:**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | CampbellNet Solutions |
| **Address:** | 259 Village Landing |
| | Fairport, NY 14450 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 15-4440224 |
| **Contract Administrator Name:** | Donald Campbell |
| **Title:** | President |
| **Telephone Number:** | 585-377-8910 |
| **E-mail:** | |
| **FAX:** | 716-381-5969 |
| **Qualifying Criteria:** | Based on reseller application |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of Allot Communications products to its existing product line as well as the addition of WatchGuard SSL security appliances to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of multiple products and accessories to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

**MOTOROLA, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.ny.gov**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 15, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: SMC Networks, Inc.**
**CONTRACT NO: PT64302**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective June 10, 2011, the above-referenced contract PT64302 has been assigned as follows:

From: SMC Networks, Inc. – Federal ID#11-3399019
To: LG-Ericsson USA, Inc. – Federal ID# 27-0909607

The contact information for this newly assigned contract is as follows:
Amanda Frazier
LG-Ericsson USA, Inc.
Phone: 949-981-9836
Amanda.Frazier@lgericssonus.com

All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **May 26, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS:**
**CONTRACTOR NOS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009- 03-17-2024
BN Systems, Inc. – PT64434 – 04-14-2009-03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Contemporary Computer Services, Inc. – PT65078 – 04-19-2010– 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Speed Wire, Inc. – PT65102 – 04-19-2010 – 03-17-2024
Teltronics, Inc. – PT64538 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price List-Prevailing Wage Adjustments (BN Systems, Inc.)
Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (Contemporary Computer Services, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Nfrastructure Technologies, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (SMC Networks, Inc.)
Update Product/Price List (Speed Wire, Inc.)
Update Product/Price List (Teltronics, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of multiple accessory products and deletion of end-of-life products on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**BN SYSTEMS, INC.** has requested and the State has approved the addition of Cat 6A cable products, Bogen, Mid Atlantic, Polycom and Panasonic products to the above-referenced contract. In addition , the following Labor Rates have been updated on the above-referenced contract PT64434:

| | |
|---|---|
| Project Mgt. | $106.40 |
| Design | $106.40 |

| Technical Classifications | Master Technician | Technician | Installer | Cabler |
|---|---|---|---|---|
| Region 1 (Hourly Rate) | $64.45 | $56.08 | $47.34 | $40.15 |
| Region 2 (Hourly Rate) | | $66.36 | $56.10 | $45.86 |
| Region 3 (Hourly Rate) | | $91.32 | $67.62 | $59.20 |
| BN SYSTEMS, INC. CONTINUED | | Technician | Installer | Cabler |
| Region 4 (Hourly Rate) | | $137.05 | $95.17 | $76.72 |
| Region 5 (Hourly Rate) | | $ 88.18 | $75.46 | $62.75 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**CISCO SYSTEMS, INC.** has requested and the State has approved the 23 SKUS for former Tandberg products to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**CONTEMPORARY COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Arista, Axis Communications and Microsemi PowerDsine products to Lot 3 Network Cable & Fiber Optics on the Above-referenced contract PT65078. . Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved both the addition and deletion of Riverbed Technologies products to the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NFRASTRUCTURE TECHNOLOGIES, INC.** requested and the State has approved additional new products and services offered by Arista Networks to the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products and price increases for products which are already incorporated under Contract PT64536 and based on MSRP price schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**SMC NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**SPEED WIRE, INC.** has requested and the State has approved the addition of BridgeWave wireless network products to the above-referenced contract PT64102. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TELTRONICS, INC** has requested and the State has approved has requested and the State has approved the addition of new products and price increases for products which are already incorporated under Contract PT64538 and based on MSRP price schedules submitted. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 12, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

**CONTRACTORS:**
**CONTRACT NOS**
**CONTRACT PERIODS:**

**Hewlett-Packard Company – PT64530 – 05-13-2009 -03-17-2024**
**MacSource Communications – PT64448 -04-10-2009 – 03-17-2024**
**NEC Corporation of American – PT64297 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update Product/ Price List (Hewlett-Packard Company)
Update Product/Price List (MacSource Communications)
Update Product/Price List (NEC Corporation of America)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of HP Tipping Point Premium support products and services to the above-referenced contract PT64530. In addition, Hewlett-Packard has requested the deletion of numerous end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MacSOURCE COMMUNICATIONS has requested and the State has approved additional Avaya products for purposes of supporting its PBX equipment on the network on which the Avaya system resides. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION of AMERICA has requested and the State has approved the addition of NEC Carrier Solutions products to its Area Networking Hardware and Software award. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **April 25, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS**

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024**
**F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024**
**Frontrunner Network Systems Corp. – PT64268 – 03-18-2009 – 03-17-2024**
**Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024**
**NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Update Value-Added Reseller List (DataCom Systems, Inc.)
Update Value-Added Reseller List (F5 Networks, Inc.)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product/Price List (NEC Corporation of America, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**DATACOM SYSTEMS, INC.** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64527:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dimension Data<br>One Penn Plaza – Suite 1600<br>New York, NY 10119<br>Contact: Scott Macfee, VP Procurement & Logistics | 704-973-2018<br>704-464-3953 (Fax)<br><br>scott.macfee@us.didata.com | 13-2554344 |

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Integrated Communication Networks<br>2024 West Henrietta Road – Building 3A<br>Rochester, NY 14623<br>Contact: James Maloney | 585-427-2677<br>585-427-2677 (Fax)<br><br>jim@icnystems.com | 16-1371485 |

| | | |
|---|---|---|
| QoS Networking, Inc. **SB**<br>5 Southside Drive 11-284<br>Clifton Park, NY 12065<br>Contact: Brad Wilson, President/CEO | 518-461-7752<br>518-373-1217 (Fax)<br><br>Bradley.wilson@qosnetworking.com | 51-0611405 |
| Stellar Services<br>57 W. 38th Street - 11th Floor<br>New York, NY 10018<br>Contact: Han Lim, VP-Operations | 212-432-2848<br>212-432-2846 (Fax)<br><br>hlim@stellar4.com | 11-3189413 |
| World Wide Technology, Inc. **MBE**<br>60 Weldon Parkway<br><br>St. Louis, MO 63043<br>Contact: Beth Murphy, Sales Operations Mgr. | 314-919-1593<br>314-919-1550 (Fax)<br><br><br>beth.murphy@wwt.com | 43-1912895 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**F5 NETWORKS, INC** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64450:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dimension Data North America, Inc.<br>One Penn Plaza – Suite 1600<br>New York, NY 10119<br>Contact: Duncan Schechter, Client Director | 212-602-1229<br>212-602-0105 (Fax)<br><br>Duncan.schechter@us.didata.com | 13-2554344 |
| ePlus Technology, Inc.<br>One Penn Plaza – Suite 600<br>New York, NY 10119<br>Contact: Brad Adragna, SLEF Acct. Mgr. | 631-478-6526<br>631-478-6626 (Fax)<br><br>badragna@eplus.com | 54-1904151 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP.** has requested and the State has approved the addition of new products to the price list on the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the following additions and deletions to its value-added reseller list on the above-referenced contract PT64531:

**ADDITIONS:**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CSDNet<br>874 Montauk Highway<br>Bayport, NY 11705 | 631-924-7474<br>631-924-7475 (Fax) | 11-3410788 |
| Dox Electronics, Inc. **WBE**<br>105 College Avenue<br>Rochester, NY 14607<br>Contact: Ken Michael, VP | 585-473-7766<br>585-473-7323 (Fax)<br><br>kenm@doxnet.com | 16-1252404 |

Interface Cable Assemblies
and Services Corporation (ICAS)
42-19 23rd Avenue
Long Island City, NY 11105
Contact: Yasha Katz

718-278-1100 Ext. 12
585-473-7323 (Fax)

ykatz@icascorp.com

11-2590354

**DELETIONS:**
Vendor Professional Inter-Networking Group LLC
42 West 38th Street - Suite 1201
New York, NY 10018

VocalNet
1159 Pittsford-Victor Road
Building 5, Suite 140
Pittsford, NY 14534
VocalNet

**E-MAIL ADDRESS CHANGE:**
Annese & Associates **WBE**
39 Old Route 146
Clifton Park, NY 12065
Contact: Joseph Lore

315-457-4333
315-453-4575 (Fax)

sales@annese.com

16-0984328

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEC CORPORATION OF AMERICA, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to Lots 1 and 2 on the above-referenced contract PT64297.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **April 5, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Mibar Marketing Corp. d/b/a CT Networks – PT64442 – 04-06-2009 – 03-17-2024**
**Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024**
**Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024**
**MacSource Communications – PT64448 04-10-2009 – 03-17-2024**
**McAfee, Inc. – PT65091 – 01-24-11 – 03-17-2024**
**Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024**
**Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024**
**Shoretel – PT65101 – 04-19-2010 – 03-17-2024**

**SUBJECT:** Update Product/Price (Mibar Marketing Corp d/b/a CT Networks)
Update Value-Added Reseller List (Graybar Electric Co., Inc.)
Update VAR List (Hewlett-Packard Company)
Update Product/Price List (MacSource Communications)
Update VAR List (McAfee, Inc.)
Update Product/Price and VAR Lists (Mitel Networks, Inc.)
Update Product-Price List (Motorola, Inc.)
Update VAR List (Shoretel)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**MIBAR MARKETING CORP. d/b/a CT Networks** has requested and the State has approved the addition of two (2) NEC Solutions IP Telephony Univerge 360 SV 8000 Series telephone systems (Univerge SV8100 and SV8300 Communications Servers with related IP./Digital terminals and peripheral equipment) to the above-referenced contract PT64442. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64272:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CNC-Microtech | 518-862-9121 | 14-1758220 |
| 19 Walker Way | 518-862-9130 (Fax) | |
| Albany, NY 12205 | | |
| Contact: Dave Rusilas, President | David.Rusilas@controlnetwork.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64530:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| PacketLogix Inc. | 617-283-6591 | 06-1699295 |
| 140 Lincoln Avenue | 253-484-8710 (Fax) | |
| Barrington, RI 02806 | | |
| Contact: Jennifer Boylan, Direction of Operations | Jennifer@packetLogix.com | |
| | | |
| The Ergonomic Group **WBE/SB** | 518-746-7777 | 11-2685111 |
| 609-3 Cantiague Rock Road | 518-746-4293 (Fax) | |
| Westbury, NY 11590-1721 | | |
| Contact: Ronny Subarsky, Sales Mgr. | Ronny.Subarsky@ergogroup.co, | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MAC SOURCE COMMUNICATIONS, INC.** has requested and the State has approved the addition of multiple new products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**McAFEE, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65091:

| **Value Added Reseller/Distributor Information** | **UPSTATE & NYC** |
|---|---|
| **Company Name:** | CDW Government LLC |
| **Address:** | 230 N. Milwaukee Ave. |
| | Vernon Hills, IL 60061 |
| | |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolanda Blomquist |
| **Title:** | Deputy Program Manager |
| **Telephone Number:** | (312) 705-1880 |
| **E-mail:** | yaguilar@cdw.com |
| **FAX:** | (312) 705-4680 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value- added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MITEL NETWORKS, INC.** has requested and the State has approved the addition of multiple new products and deletion of end-of-life products to the above-referenced contract PT64533, as well as the addition of the following-named value added resellers:

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | Frontier Communications |
| **Address:** | 39 Public Square |
| | Wilkes-Barre, PA 18701 |
| | |
| **Federal ID #:** | 26-2627400 |
| **Contract Administrator Name:** | Dave Grevera |
| **Title:** | Director of Operations |
| **Telephone Number:** | 570-208-5034 |
| **E-mail:** | dave.grevera@ftr.com |
| **FAX:** | 570-208-5034 |
| **Reseller Qualifying Criteria:** | Mitel authorized Reseller |
| **Value Added Reseller/Distributor Information** | |
| **(2) Company Name:** | Business Electronics, Inc. |
| **Address:** | 1701 Highland Ave., Rt. 10 |
| | Cheshire, CT 06410 |
| | |
| **Federal ID #:** | 060937256 |
| **Contract Administrator Name:** | Richard Bartoli |
| **Title:** | VP, General Manager |
| **Telephone Number:** | 203-271-5237 or 1-800-444-7372 x 1371 |
| **E-mail:** | Rich.bartoli@beiinc.com |
| **FAX:** | 203-271-3616 |
| **Reseller Qualifying Criteria:** | Mitel Reseller |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MOTOROLA, INC.** has requested and the State has approved the addition of outdoor wireless networking products to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**SHORETEL** has requested and the State has approved the addition of the following-named value-added resellers to the Above-referenced contract PT65101:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| Fidelis Technologies, LLC<br>240 West 35th Street, Sixth Floor<br>New York, NY 10001<br>Contact: Suchaily Perez, Procurement | 212-616-7822<br>212-616-7850 (Fax)<br><br>Sperez@fidelis.com | 11-3665774 |
| Annese & Associates **WBE**<br>4781 State Route 5W<br>Herkimer, NY 13350<br>Contact: Joe LoRe, CFO | 215-457-4333<br>315-453-4575 (Fax)<br><br>jlore@annese.com | 16-0984328 |

SHORETEL-CONTINUED

| | | |
|---|---|---|
| Hilltop Technologies, LLC **WBE-SB** | 860-903-0212 | 06-1536085 |
| PO Box 156, | 860-903-0234 (Fax) | |
| 11 Kenny Roberts Memorial Dr. | | |
| Suffield, CT 06078 | | |
| Contact: Owen Wilson, Chief Sales Officers | owilson@hilltoptech.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 29, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Extreme Networks, Inc. – PT64437 – 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Siemens Enterprise Communications, Inc. – PT64301 – 03-20-2009- 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc.- PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Extreme Networks, Inc.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update VAR List (Immix Group, Inc.)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (Motorola, Inc.)
Update Product/Price (Polycom, Inc.)
Update Product/Price List (Siemens Enterprise Comunications Inc.)
Update Product/Price and VAR Lists (SMC Networks, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**EXTREME NETWORKS, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64437:

**Extreme Networks, Inc. Continued**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| DJJ Technologies<br>3116 Expressway Drive South<br>Islandia, NY 11749<br>Contact: Ed Dolan, Executive VP | 631-787-5010<br>631-787-5011 (Fax)<br><br>edolan@djjtechnologies.com | 11-3133111 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products to the above-referenced contract PT64530 and has amended its value-added reseller list with the following new contact information:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Custom Computer Specialists<br>70 Suffolk Court<br>Hauppauge, NY 11788<br>Contact: Peter Hazen, Sales | 800-598-8989<br>800-986-5518 (Fax)<br><br>phazen@customonline.com | 11-2497640 |
| ePlus Technology, Inc.<br>One Penn Plaza 6th Floor<br>New York, NY 10119<br>Contact: Vince Brewer, Sales Director | 631-664-4490<br>212-401-5128 (Fax)<br><br>vbrewer@eplus.com | 54-1904151 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65085:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Nexus Consortium<br>1933 Highway 35 #356<br>Wall, NJ 07719<br>Contact: George Riesco, Principal | 732-643-1700<br>732-643-1422 (Fax)<br><br>George@nexusnet.com | 54-1756965 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64531. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of Spectrum Manager products manufactured by Meru Networks to the above-referenced contract PT64441 as well as expanding its support offerings to include two lower cost options: Controller Only and Software only. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MOTOROLA, INC.** has requested and the State has approved the addition of multiple updated products to its existing product line as well as the deletion of multiple obsolete and end-of-life products to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above –referenced contract PT64536.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**SIEMENS ENTERPRISE COMMUNICATIONS, INC.** has requested and the State has approved the additions of parts to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**SMC NETWORKS, INC.** has requested and the State has approved the addition of miscellaneous new products, deletion of obsolete products and price decreases on the above-referenced contract PT64302 as well as the addition of the following-named value-added reseller:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| GSS Infotech | 585-247-0150 | 72-1563114 |
| 1762 Central Avenue | 585-247-0287 (Fax) | |
| Albany, NY 12205 | | |
| Contact: Derek Taylor, Manager | dtaylor@atecgroup.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Meraki line of cloud enabled network equipment to its networking hardware and software award on the above-referenced contract PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 23, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
May 26, 2009 – March 17, 2024
May 11, 2009 – March 17, 2024

**CONTRACTOR: Alcatel-Lucent USA Inc.**
**F5 Networks**
**CONTRACT NO: PT64249, PT64450**

**SUBJECT:** Update Price and VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Alcatel-Lucent USA Inc.** has requested and the State has approved the update to its product/price list as well as the following addition and contact updates to the value-added reseller list.

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Affinity Enterprises |
| **Address:** | 116 East Ave. |
| | Saratoga Springs, NY 12866 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MW |
| **Federal ID #:** | 11-3738361 |
| **Contract Administrator Name:** | Peg Hylant |
| **Title:** | President |
| **Telephone Number:** | (518) 693-6344 |
| **E-mail:** | phylant@affinityenterprises.net |
| **FAX:** | (518) 461-3964 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**F5 Networks** has requested and the State has approved the update to its product/price list.

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated price and value-added reseller list.

All other terms and conditions of the original Contract Award Notification remain the same.

21350p201-T07 (Alcatel-Lucent, Inc., F5)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 17, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
June 3, 2009 – March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**SUBJECT:** Update VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of the following value-added reseller list on the above-referenced contract PT64525:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Audio Visual Sales & Service, Inc. | **(518) 688-0640** | **141702040** |
| 2601 Curry Road<br>Schenectady, NY 12303<br>Contact: **Glenn E. Lupien**<br>Secretary/Treasurer - GM | **(877) 280-0874 Toll free**<br>**(518) 688-0634 Fax**<br>**glupien@avssi.com** | |
| Audio-Video Corporation<br>213 Broadway<br>Albany, NY 12204<br>**Contact: Andrew D'Agostino**<br>**Video Conferencing Specialist** | **(518) 449-7213**<br>**(518) 449-1205 Fax**<br>**vtcsales@audiovideocorp.com** | **141426006** |
| City Information Services, Inc.<br>1 Gatehall Drive, Suite P6<br>Parsippany, NJ 07054<br>**Contact: Don Sommer**<br>VP of Operations | **(973) 585-3000**<br>**(877) 424-8947 Toll Free**<br>**(973) 267-9385 Fax**<br>**dsommer@cityis.com** | **202788939** |
| York Telecom Corporation<br>81 Corbett Way<br>Eatontown NJ 07724<br>**Contact: Scott Andrus** | **(732) 413-6000**<br>**(866) 836-8463 Toll free**<br>**(732) 791-4032 Fax**<br>**sandrus@yorktel.com** | **222624906** |

**Director of Commercial Sales**

| | | |
|---|---|---|
| Solutionz Videoconferencing, Inc.<br>901 Bringham Avenue<br>Los Angeles, CA 90049<br>**Contact: Matt Drouhard**<br>**Office Manager** | **(310) 571-1207**<br>**(888) 815-6128 Toll free**<br>**(310) 943-2388 Fax**<br><br>**mdrouhard@solutionzinc.com** | **383645853** |
| AT&T Corporation<br>1205 Troy Schenectady Road<br>Latham, New York 12110<br>Contact: Laura Edlund<br>Sales Manager | 518.437.3286<br>518.437.3245 Fax<br><br>**l2512@att.com** | 13-4924710 |

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list.

All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 10, 2011

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31- 2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Eureka Telecom d/b/a ARC Networks – PT64466 – 05-13-2009- 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Altura Communications Solutions)
Update Product/Price & VAR Lists (Anixter, Inc.)
Update Product/Price & VAR Lists (Aruba Networks, Inc.)
Update VAR List (Eureka Telecom d/b/a ARC Networks)
Update VAR List (F5 Networks, Inc.)
Update Product/Price List (New England Systems & Software)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALTURA COMMUNICATIONS SOLUTIONS** has requested and the State has approved the addition of updated AVST and Commview products to the existing product line on the above-referenced contract PT64285. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
All other terms and conditions remain the same as the original Contract Award Notification.

**ANIXTER, INC.** has requested and the State has approved the addition of multiple new products, and deletion of obsolete products on the above-referenced contract PT64432 as well as the addition of the following named value added reseller:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Digital Surveillance Solutions, Inc<br>2727 Broadway Street<br>Buffalo, NY 14271<br>Contact: Mike Blumensen, President | 716-597-0369<br>716-597-0389 (Fax)<br><br>mikeb@dssvideo.com | 20-0886315 |

ANIXTER-CONTINUED
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of support product offerings, deletion of end-of-life products and the addition of the following named value-added reseller to the above-referenced contract PT64433:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Let's Think Wireless | 973-882-9204 | 35-2226793 |
| 30 Chapin Rd – Unit 1209 | 973-882-4563 (Fax) | |
| Pine Brook, NJ 07058 | | |
| Contact: Richard Adams, Senior Acct Mgr | radams@ltw.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**EUREKA TELECOM d/b/a/ ARC Networks** has requested and the State has approved the addition of the following named value-added reseller to the above-referenced contract PT64466:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | GM Data Communications, Inc. |
| **Address:** | 48 Woodbine Ct. |
| | Floral Park, NY 11001 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | n/a |
| **Federal ID #:** | 20-268886 |
| **Contract Administrator Name:** | Michael Portoghese |
| **Title:** | President |
| **Telephone Number:** | 516-302-0009 |
| **E-mail:** | mportoghese@gmdatacom.com |
| **FAX:** | 866-524-8106 |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Media Connect. LLC |
| **Address:** | 296 Sayville Road |
| | Mineola, NY 11501 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 11-3760049 |
| **Contract Administrator Name:** | Ismael Dalipi |
| **Title:** | Owner |
| **Telephone Number:** | 516-741-2019 |
| **E-mail:** | idalipi@mediaconnectllc.com |
| **FAX:** | 516-203-7576 |
| **Qualifying Criteria:** | |

**EUREKA TELECOM d/b/a ARC Network – Continued**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Advanced Communications & Cabling, Inc. |
| **Address:** | P.O. Box 672 |
| | Marlboro, NY 12542 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 14-1823637 |
| **Contract Administrator Name:** | Alan Kozlowski |
| **Title:** | President |
| **Telephone Number:** | 845-236-3938 |
| **E-mail:** | ajkadvanced@aol.com |
| **FAX:** | 845-236-6611 |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Solar Communication Inc. |
| **Address:** | P.O. Box 140283 |
| | Howard Beach, NY 11414 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | n/a |
| **Federal ID #:** | 84-1687720 |
| **Contract Administrator Name:** | Robert Baumann |
| **Title:** | President |
| **Telephone Number:** | 917-418-0721 |
| **E-mail:** | ubbaumann@yahoo.com |
| **FAX:** | 347-233-4088 |
| **Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**F5 NETWORKS, INC.** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract:

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Vandis, Inc. |
| **Address:** | 1 Albertson Avenue |
| | Albertson, NY 11507 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-2650266 |
| **Contract Administrator Name:** | Andrew Segal |
| **Title:** | Account Manager |
| **Telephone Number:** | 516-626-2100 |
| **E-mail:** | asegal@vandis.com |
| **FAX:** | 516-626-9003 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | CDW Government LLC |
| **Address:** | 230 N. Milwaukee Avenue |
| | Vernon Hills, IL 60061 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolanda Blomquist |
| **Title:** | Deputy Program Manager |
| **Telephone Number:** | 312-705-1880 |
| **E-mail:** | yolanda.blomquist@cdw.com |
| **FAX:** | 312-705-4680 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Annese & Associates |
| **Address:** | 39 Old Rte 146 |
| | Clifton Park, NY 12065 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | WBE |
| **Federal ID #:** | 16-0984328 |
| **Contract Administrator Name:** | Joe LoRe |
| **Title:** | CFO |
| **Telephone Number:** | 518-371-9000 |
| **E-mail:** | sales@annese.com |
| **FAX:** | 518-383-2530 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Continental Resources |
| **Address:** | 175 Middlesex Turnpike |
| | Bedford, MA 01730 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 04-2297141 |
| **Contract Administrator Name:** | Robert Scott Bartolomeo |
| **Title:** | Account Manager |
| **Telephone Number:** | 212-695-3206 x3232 |
| **E-mail:** | rbartolomeo@conres.com |
| **FAX:** | 781-273-7351 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | GTSI Corp |
| **Address:** | 3901 Stonecroft Boulevard |
| | Chantilly, VA 20151 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 54-1248422 |
| **Contract Administrator Name:** | Sally Cook |
| **Title:** | Director Contract Management |

| | |
|---|---|
| **Telephone Number:** | 703-502-2155 |
| **E-mail:** | Sally.cook@gtsi.com |
| **FAX:** | 703-885-4496 |
| **Qualifying Criteria:** | F5 Partner |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | nfrastructure technologies |
| **Address:** | 5 Enterprise Avenue |
| | Clifton Park, NY 12065 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3771456 |
| **Contract Administrator Name:** | Michael Halpern |
| **Title:** | Sales Manager |
| **Telephone Number:** | 518-928-0235 |
| **E-mail:** | michael.halpern@nfrastructure.com |
| **FAX:** | 518-664-5731 |
| **Qualifying Criteria:** | F5 Partner |

**CORRECTED INFORMATION:**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Agilysys, Inc. |
| **Address:** | Five Pen Plaza |
| | New York, NY 10001 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 34-0907152 |
| **Contract Administrator Name:** | Dave Peterson |
| **Title:** | Account Manager |
| **Telephone Number:** | 917-929-3365 |
| **E-mail:** | dave.peterson@agilysys.com |
| **FAX:** | 917-591-7575 |
| **Qualifying Criteria:** | F5 Partner |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**NEW ENGLAND SYSTEMS & SOFTWARE** has requested and the State has approved the addition of new products, deletion of obsolete products, and MSRP increases and decreases on the above-referenced contract PT64443. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: March 1, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Graybar Electric Co., Inc**
**CONTRACT NO: PT64272**

**SUBJECT:** Update Product/Price and Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**GRAYBAR ELECTRIC CO., INC.** has requested and the State has approved the addition of multiple new products to its product/price list on the above-referenced contract PT64272 and added the following named-value added reseller:

| NAME | TELEPHONE | FEDERAL ID |
|---|---|---|
| Red River Computer Company<br>21 Water Street, Suite 500<br>Claremont, NH 03743<br>Contact: Jim Connal<br>VP of ContractsAnd Compliance | 703-753-6789<br>603-448-8844 (Fax)<br><br>jim.connal@redriver.com | 02-0483341 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** February 28, 2011

**GROUP: 77018**
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List – (Enterasys Networks)
Update Product/Price and VAR Lists (Foundry Networks, Inc.)

**LL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ENTERASYS NETWORKS** has requested and the State has approved the addition of new products and the deletion of obsolete products to the product/price list on the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**FOUNDRY NETWORKS, INC.** requested and the State has approved the addition of new parts, making corrections to existing parts as well as reinserting missing parts from the product/price list on the above-referenced contract, PT64267. In addition, the following amendments to Foundry Networks value-added reseller list have also been approved:

**ADDITION OF RESELLER:**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Network Outsource, Inc. | 516-488-5888 | 11-3582091 |
| 135 Denton Avenue | 516-488-6530 (Fax) | |
| New Hyde Park, NY 11040 | | |
| Contact: Howie Weinstein, Marketing Mgr | hweinstein@networkoutsource.com | |

**CHANGE OF CORPORATE ADDRESS OF FOUNDRY NETWORKS TO:**
130 Holger Way
San Jose, CA 95134
All contact information including telephone, fax and e-mail addresses remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated VAR list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **February 14, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS:**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Ronco Communications & Electronics – PT65100 – 04-19-2009 – 03-17-2024
Ruggedcom, Inc. – PT64444 – 04-06-2009 – 03-17-2024
Tele Data Com, Inc. – PT64306 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024
Working Knowledge – PT64309 -03-18-2009 -03-17-2024

**SUBJECT:** Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price List (Nfrastructure Technologies, Inc.)
Update Product/Price and VAR Lists (Polycom, Inc.)
Update Product/Price & VAR List (Ronco Communications & Electronics)
Update Product/Price List (Ruggedcom, Inc.)
Update Product/Price List (Tele Data Com, Inc. –Prevailing Wage Adjustments)
Update Product/Price List (Washington Computer Services, Inc.)
Update VAR List (Working Knowledge)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of obsolete products as well as MSRP price increases and decreases. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p195-T07kr

**IMMIX GROUP, INC.** has requested and the State has approved the addition of new products to its existing Riverbed Technology product line on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved the addition of multiple newly-updated products to its product/price list on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NFRASTRUCTURE TECHNOLOGIES, INC.** has requested and the State has approved additional Siemon Cat 7 products as well as new products and services offered by Cymphonix, Imperva and Adtran to the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP increases and decreases, as well as the addition of the following named value- added reseller to the above-reference contract PT64536:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | **Stereo Advantage** |
| **Address:** | 5155 Main Street |
| | Williamsville, New York 14221 |
| **Federal ID #:** | 161470635 |
| **Contract Administrator Name:** | Ron Bellus |
| **Title:** | COO |
| **Telephone Number:** | 716-204-7884 |
| **E-mail:** | ron@theadvantage.com |
| **FAX:** | 716-632-8967 |
| **Reseller Qualifying Criteria:** | Polycom Authorized |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**RONCO COMMUNICATIONS & ELECTRONICS** has requested and the State has approved the addition of server hardware to support system applications, addition of PBX Management software items and Sip licenses to provide additional features to existing and new systems to the above-referenced contract PT65100. In addition, the following named Subcontractor has been added to its VAR list:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | **Cable Systems, Inc.** |
| **Address:** | PO Box 26 Macedon |
| | Macedon, NY 14502 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 16-1360740 |
| **Contract Administrator Name:** | David Lanni |
| **Title:** | President |
| **Telephone Number:** | 315 986 4823 |
| **E-mail:** | csi@cablesysinc.com |
| **FAX:** | 315 986 7352 |
| **Qualifying Criteria:** | Sub-Contractor |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**RUGGEDCOM, INC.** has requested and the State has approved the addition of multiple Rugged Ethernet switches with fiber uplink ports and fiber optics and has also requested the deletion of many obsolete products on the product/price list of the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TELE DATA COM INC.** requested and the State has approved the following prevailing wage increase pursuant to the NYS Department of Labor increases published on July 1, 2010 on the above-referenced contract PT64306:

2010-2011 Prevailing Wage For Electrician – From $43.20 in 2007 to $48.68 in 2010
2010-2011 Prevailing Wage For Hourly Rate – From $75.00 to $84.50
This translates to a 12.7% prevailing wage increase following Award in March, 2009.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of four (4) Qualys products to the existing product line for Lot 2, Area Networking Hardware and Software, on its product/price list for the above –referenced contract, PT 64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**WORKING KNOWLEDGE** has requested and the State has approved the following amendments to the value-added reseller list on the above-referenced contract PT64309:

**RESELLER REMOVED:**
Capstream Technologies
16 Main Street
Salamanca, N.Y. 14479

**NEW RESELLER**

| **Name** | **Telephone** | **Federal ID#** |
|---|---|---|
| Shatter I. T. LLC **SB** | 716-852-5872 Ext. 700 | 16-1612770 |
| 10 Lafayette Square – 3rd Floor | 716-200-1941 (Fax) | |
| Buffalo, NY 14210 | | |
| Contact: Suzanne C. Furlani, COO | sfurlani@shatterit.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: February 3, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
CONTRACT **PERIODS:**

Aruba Networks, Inc – PT64433 – 04-15-2009-03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Eureka Telecom d/b/a ARC Networks – PT64466- 05-13-2009 – 03-17-2024
Frontrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

**SUBJECT:** Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Product/ Price and VAR List (Avaya, Inc.)
Update Value-Added Reseller List (Eureka Telecom d/b/a ARC Networks
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price (Mac Source Communications)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the following amendments to the value-added reseller list on the above-referenced contract PT64433:

**ADDITION**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CampbellNet Solutions | 585-377-8910 | 01-0686643 |
| 259 Fairport Village Landing | 800-948-6599 (Fax) | |
| Fairport, NY 14450 | | |
| Contact: Donald G. Campbell, Owner | don_campbell@campbellnetsolutions.com | |

**CHANGE OF CONTACT INFORMATION:**

| | | |
|---|---|---|
| Verizon Network Integration Corp. | 518-426-2157 | 23-2743964 |
| 14 Corporate Woods Blvd. | 518-689-5665 (Fax) | |
| Albany, NY 12211 | | |
| Contact: Kathleen A. M. Metzger | Kathleen.a.metzer@verizonbusiness.com | |
| Manager, Contract Management | | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of new product codes to its product/price list as well as the following amendments to the value-added reseller list on the above-referenced contract PT64524:

**ADDITION:**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dyntek | 518-207-3407 | 13-4067484 |
| 12 Metro Park Road – Suite206 | 518-207-3438 (Fax) | |
| Albany, NY 12205 | | |
| Contact: Joseph Rubino, Director of Sales | Joe.rubino@dyntek.com | |

**CORPORATE NAME CLARIFICATION**

AT&T CORP.
1205 Troy-Schenectady Road
Latham, NY 12210

**REMOVE**

Trightec
32 Tarragon Terrace
Clifton Park, NY 12065

**REMOVE**

Annese & Associates, Inc. WMBE
4781 State Route 5
Herkimer, NY 13350

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**EUREKA TELECOM d/b/a ARC NETWORKS** has requested and the State has approved the addition of the following-named value added reseller to the above-referenced contract PT64466:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Long Island Fiber Exchange, Inc. | 631-780-6783 | 11-3493314 |
| 120 Lake Avenue South, Suite 15 | 631-780-6786 (Fax) | |
| Nesconset, NY 11767 | | |
| Contact: Kurt Berlinghof | kberlinghof@longislandfiber.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP.** has requested and the State has approved the addition of Emerson data center solutions products to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of new products, including Palo Alto Networks product line, to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **January 28, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR: Siemens Communications, Inc**
**CONTRACT NO: PT64301**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective January 11, 2011, the above-referenced contract has been assigned as follows:

**From:** **Siemens Communications, Inc. – Federal ID#52-2122392**
**To:** **Siemens Enterprise Communications, Inc. – Federal ID#26-2722137**

The contact information for this newly assigned contract is as follows:

Siemens Enterprise Communications, Inc.
1001 Yamato Road
Boca Raton, FL 33431
703-262-2000
703-262-3055 (Fax)
Contact: V. Frederick Wilkerson, Director Business Administration Vernon.wilkerson@siemens-enterprise.com

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: January 28, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Tandberg LLC**
**CONTRACT NO: PT64304**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**SUBJECT:** TERMINATION OF CONTRACT

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**TANDBERG, LLC** has requested and the State has approved the termination of New York Comprehensive Telecommunication Equipment and Solutions Award 21350, Contract No. PT64304 effective January 31, 2011.

**TANDBERG, LLC** was acquired by **CISCO SYSTEMS, INC.** in 2010. CISCO SYSTEMS, INC. has added all Tandberg LLC products to its GSA schedule. CISCO SYSTEMS, INC. will honor all New York State contractual commitments related to purchase made for Tandberg products via Group 77018 Award 21350 contract PT64525 with regard to maintenance through March 17, 2024.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **January 25, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
JKV Communications – PT64292 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (JKV Communications, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP increases and decreases to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**JKV COMMUNICATIONS, INC.** has requested and the State has approved the addition of Gigabeam wireless fiber product line to its product/price list on the above-referenced contract PT64292. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: January 24, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

American Data Tel, Inc – PT64251 – 03-18-2009-03-17-2024
Telephone Communication Installation Corp – PT65105 – 04-19-2010-03-17-2024

**SUBJECT:** Contractor Address Changes

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**AMERICAN DATATEL, INC.** has changed its corporate office address as follows:
501 West Main Street, Suite B
Patchogue, N.Y. 11772
All telephone, fax numbers and e-mail addresses remain the same.

**TELEPHONE COMMUNICATION INSTALLATION CORP.** has changed its corporate office address as follows:
35-A West Jefryn Blvd.
Deer Park, NY 11729
All telephone and e-mail addresses remain the same.
New fax number is 631-242-6469.

All other terms and conditions of each of the above-referenced contracts remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: January 21, 2011**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
April 30, 2009 – March 17, 2024

**CONTRACTOR:** **Motorola, Inc**
**CONTRACT NO:** **PT64534**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**MOTOROLA, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above-referenced contract PT64534.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 29, 2010**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
Communications Supply Corp – PT65077 – 03-15-2010-03-17-2024
Extreme Networks, Inc. – PT64437 – 03-30-2009- 03-17-2024
Frontrunner Network Systems Corp – PT64268 – 03-18-2009- 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
Nice Systems, Inc. – PT65096 – 03-25-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List – (Aruba Networks, Inc.)
Update Product/Price List – (Communications Supply Corp.)
Update Product/Price and VAR Lists – (Extreme Networks, Inc.)
Update Product/Price List – (Frontrunner Network Systems Corp.)
Update Product/Price and VAR Lists – (Hewlett-Packard Company)
Update Product/Price and VAR Lists – (Meru Networks, Inc.)
Update VAR List – (Nice Systems, Inc.)
Update Product/Price List– (Polycom, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**COMMUNICATIONS SUPPLY CORP** has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above-referenced contract PT65077. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**EXTREME NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products from the above-referenced contract PT64437, together with the addition of the following-named value added reseller:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| VocalNet, Inc.<br>1159 Pittsford-Victor Road Ste 140<br>Pittsford, NY 14534 | 585-419-8265<br>585-264-9434 (Fax) | 27-0085372 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of multiple new products to the above-referenced contract PT64530 , including many of those products that were formerly found on the 3Com Corporation price/product list recently assigned to the Hewlett-Packard Company. In addition, the following resellers have been added to this contract as follows:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CampbellNet Solutions<br>259 Village Landing<br>Fairport, NY 14450<br>Contact: Donald Campbell, President | 585-377-8910<br>716-381-5969 (Fax)<br><br>don_campbell@cambellnetsolutions.com | 15-4440224 |
| New England Systems & Software<br>33 Holly Lane<br>Lake George, NY 12845<br>Contact: Brian T. Hogan, President | 518-377-4057<br>518-377-3673 (Fax)<br><br>mdurkee@NSSNetworks.com | 14-1662031 |
| KMQ Enterprises, Inc d/b/a Tailwind Associates<br>1462 Erie Blvd #7<br>Schenectady, NY 12305<br>Contact: Renee Roth-O'Neil, Director | 800-724-8871<br>518-579-3021(Fax)<br><br>rroneil@tailwindassoc.com | 14-1770964 |
| GovConnection<br>730 Milford Rd<br>Merrimack, NH 03054<br>Contact: Nancy Lavoie, Contract Manager | 603-683-2494<br>603-683-1215 (Fax)<br><br>nlavoie@govconnection.com | 02-0497006 |
| ePlus Technology, Inc.<br>469 7Th Avenue 5th Floor<br>New York, NY 10018<br>Contact: George Pashardis | 212-401-5028<br>212-401-5128 (Fax)<br><br>gpashardis@eplus.com | 54-1904151 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**MERU NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, significantly increased NYS discounts in both Category A, Hardware, and Category C, Support The following value-added resellers have also been added to the above-referenced contract PT64441:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Hi-Link Computer Corp.<br>76 Progress Dr.<br>Stamford, CT. 06902<br>Contact: Jim Gartner, Marketing/Sales Mgr. | 203-388-7100 Ext. 7114<br>203-975-9164 (Fax)<br><br>jgartner@hi-link.com | 22-3048815 |

**MERU NETWORKS, INC. CONTINUED**

| | | |
|---|---|---|
| ATS CONSULTING Group Corp. | 585-475-0605 | 59-3800511 |
| 3159 Winton Rd South – STE 200 | 585-475-0607 (Fax) | |
| Rochester, NY 14623 | | |
| Contact: Daniel J. Garrett, Owner | dgarrett@atsconsultingcorp.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**NICE SYSTEMS, INC.** has requested and the State has approved the following value-added resellers to the above-referenced contract PT65096:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Business Electronics, Inc. | 800-444-7372 | 06-0937256 |
| 1701 Highland Ave – Rt. 10 | 203-271-3616 (Fax) | |
| Cheshire, CT 06410 | | |
| Contact: Richard Bartoli, VP General Mgr. | Rich.Bartoli@beiinc.com | |
| | | |
| Wilmac Company | 800-836-1160 Ext. 210 | 16-0875039 |
| 73 State Street | 585-454-3592 (Fax) | |
| Rochester, NY 14614 | | |
| Contact: William G. McDonnell, Jr., President | bmcdonnell@wilmacco.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP pricing increases and decreases on the above-referenced contract PT64536.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 26, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
March 25, 2010 – March 17, 2024

**CONTRACTOR: MRV Communications, Inc.**
**CONTRACT NO: PT65092**

**SUBJECT:** Change of Corporate Address and Contact Information

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**MRV COMMUNICATIONS, INC.** has changed its corporate address and contact information as follows:
300 Apollo Drive
Chelmsford, MA 01824
Telephone: 800-447-5592
Fax: 800-303-5073
New Contact: John CaraDonna
Regional Sales Manager – Northeast
Telephone: 603-765-4221
Fax: 603-386-6339
E-Mail: jcaradonna@mrv.com

All other terms and conditions of the original Contract Award Notification remain the same.

21350p187-T07kr

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 10, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES &CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
NCD Communications, Inc. – PT65093 – 04-19-2010 – 03-17-2024
Tandberg, LLC – PT64304 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price and VAR List – (Avaya, Inc.)
Update Product/Price and VAR List – (Hewlett-Packard Company)
Update Product/Price List – (NCD Communications, Inc.)
Update Product/Price List – (Tandberg LLC)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**AVAYA, INC.** has requested and the State has approved the deletion of multiple products from its product/price list on the above –referenced contract PT64524 as well as the addition of the following-named value-added resellers:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| All-Mode Communications, Inc.<br>1725 Dryden Road<br>Freeville, NY 13068<br>Contact: Tim Kuney, Sales Engineer | 607-347-4164<br>607-347-6728 (Fax)<br><br>tkuney@all-mode.com | 16-1002300 |
| Frontrunner Network Systems<br>412 Linden Avenue<br>Rochester, NY 14625<br>Contact: Ann Hondzinski, Acct. Mgr. | 716-580-5020<br>716-580-5008 (Fax)<br><br>ahondzinski@frontrunnernetworks.com | 98-0397927 |
| Hilltop Technologies, LLC **WBE**<br>11 Kenny Roberts Memorial Dr.<br>Suffield, CT. 06078<br>Contact: Alicja F. Zyzniewska, CEO | 860-903-0221<br>860-903-0234 (Fax)<br><br>azyzniewska@hilltoptech.com | 06-1536085 |

21350p186-T07kr (Avaya, HP, NCD, Tandberg)

**AVAYA** CONTINUED:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| Holland Mobile, LLC | 315-624-2222 | 16-1594957 |
| d/b/a Northland Communications | 315-624-0288 (Fax) | |
| 317 Court Street | | |
| Utica, NY 13502 | | |
| Contact: Brian Healey, Sr. VP | bhealey@northland net | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same as the original Contract Award Notification.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the deletion of multiple end-of-life products and price reductions on the above-referenced contract PT64530 as well as the removal of the following-named value-added reseller from its VAR list:

| |
|---|
| Total Tec systems, Inc |
| 2 Gourmet Lane |
| Edison, NJ 08837 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**NCD COMMUNICATIONS, INC.** has requested and the State has approved the addition of new products to its Product/price list on the above-referenced contract PT65093. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TANDBERG LLC** has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions on the above-referenced contract PT64304. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 6, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. – PT64525 – 06-03-2009-03-17-2024
Contemporary Computer Services, Inc. – PT65078 – 04-19-2010-03-17-2024
D-Link Systems, Inc. – PT65079 - 03-15-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (Contemporary Computer Services, Inc.)
Update Product/Price & VAR List (D-Link Systems, Inc.)
Update Product/Price & VAR List (Polycom, Inc.)
Update Product/Price List (Rel Comm, Inc.)
Update Product/Price & VAR List (SMC Networks, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, as well as MSRP increases and decreases, to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**CONTEMPORARY COMPUTER SERVICES, INC.** has requested and the State has approved the addition of Veramark products to the product/price list on the above-referenced contract PT65078. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**D-LINK SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as the addition of the following-named value-added resellers to the above-referenced contract PT65079:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CDWG Government, Inc.<br>230 N. Milwaukee Ave<br>Vernon Hills, IL 60061<br>Contact: Yolanda Aguilar, Sales Rep | 312-705-1880<br>312-705-4680 (Fax)<br><br>vaguilar@cdw.com | 36-4230110 |
| Simcona Electric<br>275 Mt. Read Blvd. Bldg 1<br>Rochester, NY 14611<br>Contact: Joe O'Donnell, Sales Manager | 585-328-3230<br>585-512-3008 (Fax)<br><br>jodonnell@simcona.com | 16-0864452 |
| Gov Connection, Inc.<br>732 Milford Road<br>Merrimack, NH 03054<br>Contact: Shelley Lawrence<br>Director of Contracts | 800-800-0019 Ext. 75582<br>603-683-0238 (Fax)<br><br>sledcontracts@govconnection.com | 52-1837891 |
| Seneca Data<br>7401 Round Pond Road<br>North Syracuse, NY 13212<br>Contact: Doug Falso, VP Contract Sales | 800-227-3432 Ext. 3414<br>315-433-0945 (Fax)<br><br>dougf@senecadata.com | 03-0471707 |
| Infinit-Technology<br>6477 Ridings Rd.<br>Syracuse, NY 13206<br>Contact: Joe Hamel<br>Major Accounts Manager | 315-256-1180<br>315-432-1296 (Fax)<br><br>jhamel@infinit-tech.com | 01-0596720 |
| PC University Distributors, Inc.<br>99 West Hawthorne Avenue, Suite 521<br>Valley Stream, NY 11580<br>Contact: Geoffrey Miller, Sales | 516-596-1500<br>516-596-1515 (Fax)<br><br>gmm@pcuniversity.com | 11-3318287 |
| Washington Computer Services, Inc.<br>140 58th Street – Suite 8F<br>Brooklyn, NY 11220<br>Contact: Fran Koenig, Contract Specialist | 718-491-6100 Ext. 102<br>718-765-1973 (Fax)<br><br>fran@washcomp.com | 13-3086643 |
| Customer Computer Specialists<br>70 Suffolk Court<br>Hauppauge, NY 11788<br>Contact: Peter Hazen, Product Mgr. | 631-864-6699<br>631-543-2512 (Fax)<br><br>sales@customonline.com | 11-2497640 |
| Wall Street Networks, Inc. **M/WBE - SB**<br>110 Wall Street – Floor 15<br>New York, NY 10005<br>Kristina Mazelis, COO & CFO | 212-635-0100 Ext. 225<br>212-635-0030 (Fax)<br><br>kristinam@wsn.net | 13-3937811 |
| Programmer's Paradise<br>1157 Shrewsbury Avenue<br>Shrewsbury, NJ 07702<br>Contact: Danielle Carneiro<br>Marketing & Vendor Relations | 732-389-0932 Ext. 7283<br>732-460-9319 (Fax)<br><br>Danielle.carneiro@waysidetechnology.com | 22-3544479 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added resellers to the above-referenced contract PT64536:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Stereo Advantage | 716-204-7884 | 16-1470635 |
| 5155 Main Street | 716-632-8967 (Fax) | |
| Williamsville, NY 14221 | | |
| Contact: Ron Bellus, COO | ron@theadvantage.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**REL COMM, INC.** has requested and the State has approved the addition of new products to its IP Telephony, Audio Conferencing and Video Conferencing product/price list on the above-referenced contract PT64300. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**SMC NETWORKS, INC.** has requested and the State has approved the addition of new products, a reduction in pricing and the following amendment to an existing value-added reseller list on the above-referenced contract PT64302:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Washington Computer Services, Inc. | 718-491-6100 | 13-3086643 |
| 140-58th Street, Suite 8F | 718-765-1973 (Fax) | |
| Brooklyn, NY 11220 | | |
| Contacts: Jeffrey Goldberg, President | Jeff@washcomp.com | |
| Ronald Bonano, Contract Reporting | Ronnie@washcomp.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**WASHINGTON COMPUTER SERVICES, INC.** has requested and the State has approved the addition of eSoft network security products to the above-referenced contract, PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 3, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

**Tandberg, Inc. – PT64304 – 03-18-2009 – 03-17-2024**
**Teltronics, Inc. – PT64538 – 03-18-2009 – 03-17-2024**

**SUBJECT:** Change of Corporate Name – Tandberg, Inc
Change of New York – Teltronics, Inc

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**TANDBERG, INC.** changed its corporate name, effective December 1, 2010 as follows:

NEW CORPORATE NAME:
**TANDBERG, LLC**
1860 Michael Faraday Drive
Reston, VA 20190
Its Federal Identification number, telephone, fax numbers and e-mail addresses remain the same.

**TELTRONICS, INC.** has changed its New York State address as follows:
1979 Marcus Avenue, Suite 232
Lake Success, NY 11042.
There is no change in Federal Identification number, telephone, fax numbers and e-mail addresses.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 1, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
June 15, 2009 – March 17, 2024

**CONTRACTOR: 3Com Corporation**
**CONTRACT NO: PT64431**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective November 23, 2010, the above-referenced contract PT64431 has been assigned as follows:

From: Hewlett-Packard Company (formerly 3 Com Corporation) Federal ID#94-2605794
To: Hewlett-Packard Company – Federal ID# 94-1081436

The contact information for this newly assigned contract is as follows:

Deb Kaiser
Hewlett Packard Company
Contract Operations
630-882-9051
847-787-5578 (Fax)
Deborah.Kaiser@hp.com

All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 18, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc – PT64433 – 04-15-2009 – 03-17-2024
Ca-Pro Associates, Inc. – PT64254 – 03-18-2009 – 03-17-2024
Fiber Instrument Sales, Inc. – PT64264 – 03-18-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Ronco Communications & Electronics – PT65100 – 04-19-2010 – 03-17-2024

**SUBJECT:** Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (Ca-Pro Associates, Inc.)
Update Product/Price List (Fiber Instrument Sales, Inc.)
Update Product/Price List (NEC Corporation of America)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (Ronco Communications & Electronics)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the the following-named value added reseller to the above-referenced contract PT64433:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Comm Solutions LLC<br>10 Quaker Lane<br>Malvern, PA 19355 | (610) 889-7914<br>(610) 482-9227 (Fax) | 23-1932060 |
| **Contact:** WilliamBuckalew, VP | wbuckalew@commsolutions.com | |
| **Change of Contact:** | | |
| Verizon Network Integration Corp.<br>14 Corporate Woods Blvd.<br>Albany, NY 12211 | (518) 426-2157<br>(866) 404-88145 (Fax) | 23-2743964 |
| **New Contact:**<br>Kathleen A. Metzger, Manager<br>Customer Service & Program Management | NYSContracts@lists.verizonbusiness.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**CA-PRO ASSOCIATES, INC.** has requested and the State has approved the addition of two (2) special order Corning cables to the product/pricelist on the above-referenced contract PT64254. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**FIBER INSTRUMENT SALES, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and price increases and decreases to its GSA schedule on the above-referenced contract, PT64264. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**NEC CORPORATION OF AMERICA** has requested and the State has approved the addition of new products and deletion of obsolete products to its product/price list for Lot 1, IP Telephony equipment on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the following-named value added reseller to the above-referenced contract PT64531:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dell Marketing, LP<br>1 Dell Way, RR8-06<br>Round Rock, TX 78682 | (512) 894-2119<br>(866-501-8285) Fax | 74-2616805 |

**REMOVED RESELLER:**
NEC Corporation of America (formerly NEC Unified Solutions)

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**RONCO COMMUNICATIONS & ELECTRONICS** has requested and the State has approved an update of the product/price list on the above-referenced contract PT65100 for purposes of removing duplicate items and deleting incorrect items. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 3, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Alcatel-Lucent USA Inc – PT64249 – 05-26-2009-03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009-03-17-2024
Compulink Technologies – PT64526 – 06-09-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010-03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Tandberg, Inc. – PT64304 – 03-18-2009 -03-17-2024
Waters Network Systems LLC – PT64540 – 04-24-2009 – 03-17-2024

**SUBJECT:** Update Product, Price and VAR Lists (Alcatel-Lucent USA Inc.)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Compulink Technologies)
Update Product/Price and VAR Lists (Hewlett Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Mac Source Communications)
Update VAR List (Tandberg, Inc.)
Update VAR List (Waters Network Systems LLC)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ALCATEL-LUCENT USA INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases to the above referenced contract PT64249, as well a change of contact to the following-named value added reseller:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Verizon Network Integration Corp | 518-426-2157 | 23-274396 |
| Verizon Select Services, Inc. | 866-404-8815 (Fax) | 16-1337624 |
| MCI Communications Services, Inc. | | 47-0751768 |
| d/b/a Verizon Business | | |
| Contact: Kathleen Metzger | NYSContracts@lists.verizonbusiness.com | |
| Manager-Customer Service & Program Management | | |

21350p181-T07kr (Alcatel, Avaya, Compulink, HP, Immix, MacSource, Tandberg, Waters)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of the following-named value-added resellers to the above referenced contract PT64524:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Camelot Communications Group, Inc.<br>2 Washington Street<br>New York, NY 10004<br>Contact: Kevin O'Brien, Director | 212-635-2680<br>212-635-2774 (Fax)<br><br>kobrien@camelotgrp.com | 22-2866196 |
| Casey Systems, Inc.<br>209 LaFayette Drive<br>Syosset, NY 11791<br>Contact: Joseph DeCarlo<br>Vice President | 516-433-4700 Ext. 170<br>516-433-1131 (Fax)<br><br>jdecarlo@caseysystems.com | 13-1935238 |
| CCC Computer Center<br>555 Theodore Fremd Ave – Suite B102<br>Rye, NY 10580<br>Contact: Robert Johansen, Sales Mgr | 914-967-1200<br>914-967-2279 (Fax)<br><br>bjohansen@ccccomputer.com | 13-3023762 |
| Corporate Computer Solutions<br>55 Halstead Ave<br>Harrison, NY 10528<br>Contact: Larry Grippo<br>Vice President | 800-356-3666<br>914-835-5947 (Fax)<br><br>lgrippo@corporatecomputersol.com | 13-3410788 |
| Networked Educational Technologies, LTD<br>d/b/a/ CSDNET<br>874 Montauk Highway<br>Bayport, NY 11705<br>Contact: Richard Sallustro, COO | 631-924-7474<br>631-924-7475 (Fax)<br><br><br>rsallustro@csdnet.net | 11-3410788 |
| Custom Computer Specialists, Inc.<br>70 Suffolk Court<br>Hauppauge, NY 11788<br>Contact: Eric Abrams, Director | 631-630-1215<br>800-986-5518 (Fax)<br><br>eabrams@customonline.com | 11-2497640 |
| Derive Technologies, LLC<br>116 John Street<br>New York, NY 10038<br>Contact: John Wood, Director | 212-363-1111 Ext. 250<br>212-363-6210 (Fax)<br><br>Jwood@Derivetech.com | 52-2295534 |
| Heavy Water LTD<br>270 North Avenue – STE 712<br>New Rochelle, NY 10801<br>Contact: Joseph Kratz<br>Director of Operations | 914-358-3301<br>914-633-7800 (Fax)<br><br>jkratz@heavywaterltd.com | 03-0485991 |
| Network Voice and Data Communications, Inc.<br>45 West 36th Street<br>New York, NY 10018<br>Contact: Ron Ferrugiari, VP | <br>212-592-9235<br>212-532-7144 (Fax)<br>rferru@atdcom.com | <br>13-3919702 |

21350p181-T07kr (Alcatel, Avaya, Compulink, HP, Immix, MacSource, Tandberg, Waters)

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Subscriber Technologies Corp.<br>149 Covert Avenue<br>New Hyde Park, NY 11040<br>Contact: Victor Dovale, President | 516-358-0680<br>516-358-0683 (Fax)<br><br>vdovale@subteccorp.com | 11-3595789 |
| Annese & Associates **WMBE**<br>4781 State Route 5<br>Herkimer, NY 13350<br>Contact: Joseph LoRe, CFO | 315-457-4333<br>315-453-4575 (Fax)<br><br>jlore@annese.com | 16-0984328 |
| Holland Mobile LLC<br>d/b/a Northland Communications<br>317 Court Street<br>Utica, NY 13502<br>Contact: Brian Healey, Sr. Vice President | 315-624-2222<br>315-624-0288 (Fax)<br><br>bhealey@northland net | 16-1594957 |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**COMPULINK TECHNOLOGIES** has requested and the State has approved the addition of Kubisys Thin Capture™ appliance products to Lot 2, Networking Hardware and Software, of the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases to the above-referenced contract PT64530, as well as the following address change for its contract administrator:
Deborah Kaiser
Hewlett-Packard Company
284 Windett Ridge Road
Yorkville, IL 60560
Telephone: 630-882-9051
E-Mail: Deborah.Kaiser@HP.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**IMMIX GROUP, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and a reduction in pricing to the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of new products to the Above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**TANDBERG, INC.** has requested and the State has approved the following-named value-added reseller to the above Referenced contract PT64304:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| DirectPacket d/b/a One Vision Solutions | 518-669-8202 | 20-1005886 |
| 165 Jordan Road | 972-580-8435 (Fax) | |
| Troy, NY 12180 | | |
| Contact: DJ Hansen | djhansen@onevisionsolutions.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**WATERS NETWORK SYSTEMS LLC** requested and the State has approved a change to a value-added reseller's federal identification number on the above-referenced contract PT6454:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CCC Computer Center **SBE** | 914-967-1200 | 13-3023762 |
| 555 Theodore Fremd Avenue Suite B-102 | 914-967-2279 (Fax) | |
| Rye, NY 10580 | cborelli@ccccomputer.com | |
| Contact: Chas Borelli, VP | | |

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 25, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NOS:**
**CONTRACT PERIODS:**

Cisco Systems, Inc. – PT64525 06-03-2009-03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Extreme Networks, Inc. – PT64437 – 03-30-2009-03-17-2024
Siemens Communications, Inc. – PT64301 – 03-20-2009 – 03-17-2024
Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024
Iwatsu Voice Networks – PT65087 – 03-15-2010 – 03-17-2024

**SUBJECT:** Update Product, Price & VAR Lists (Cisco Systems, Inc.)
Update Product, Price & VAR Lists (Anixter, Inc.)
Update Product/Price & VAR Lists (Polycom, Inc.)
Update Product/Price & VAR Lists (Extreme Networks, Inc.)
Update Product, Price List (Siemens Communications, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update VAR List (Iwatsu Voice Networks)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete **Products**, MSRP price increases and decreases as well as the addition of the following named value-added resellers to the above-referenced contract PT64525:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Express Data Products Corporation<br>d/b/a Express Systems Integration<br>3899 Oneida Street – PO Box 280<br>New Hartford, NY 13413<br>Contact: David Taurisano<br>President & COO | 315-737-7372<br>315-737-1334 (Fax)<br><br><br><br>dtaurisano@esinetworks.com | 16-1194514 |

21350p180-T07kr (Cisco, Anixter, Polycom, Extreme Networks, Siemens, Graybar, Iwatsu)

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| GovConnection, Inc.<br>732 Milford Rd<br>Merrimack, NH 03054<br>Contact: Michelle Lawrence<br>Sr. Contracts Manager | 800-800-0019<br>603-683-6192 (Fax)<br><br><br>sledcontracts@govconnection.com | 52-1837891 |
| Insight Investments, LLC<br>600 City Parkway West, Suite 500<br>Orange, CA 92868<br>Contact: Michelle Rauso<br>Director of Sales Operations | 714-939-2314<br>714-939-2397 (Fax)<br><br>mrauso@insightinvestments.com | 94-3486721 |
| IVCi, LLC<br>601 Old Willets Path<br>Hauppauge, NY 11788<br>Contact: Tim Sullivan, Sales Director | 631-525-5874<br>631-273-7277 (Fax)<br><br>tsullivan@ivci.com | 20-0399584 |
| Mainline Information Systems, Inc<br>1700 Summit Lake Drive<br>Tallahassee, FL 32317<br>Contact: Brent Paniucki<br>Government Contracts Specialist | 850-219-5259<br>888-823-0547 (Fax)<br><br><br>brent.paniucki@mainline.com | 59-2960721 |
| Mibar Marketing Corp. d/b/a CT Networks<br>125 Wireless Blvd<br>Hauppauge, NY 11788<br>Contact: Roy Langhamer, COO | 631-261-6900<br>631-757-8604 (Fax)<br><br>rlanghamer@ctnetworks,net | 11-3140035 |
| Ronco Communications & Electronics, Inc<br>595 Sheridan Drive<br>Tonawanda, NY 14150<br>Contact: Tom Lippard, EVP Finance | 716-879-8125<br>716-879-8150 (Fax)<br><br>tlippard@ronco.net | 16-0905768 |
| Security Management Systems, Inc.<br>225 Community Drive, Suite 150<br>Great Neck, NY 11021 | 516-450-3120<br>516-450-3121(Fax) | 11-2477627 |
| TEK SCAPE IT, LLC<br>247 W. 30th St 7R<br>New York, NY 10001<br>Contact: Alexis Cote<br>Ordering and Contract Manager | 800-955-9078<br>917-591-9608(Fax)<br><br>ACote@tekscapeit.com | 11-2650266 |
| VANDIS, Inc.<br>1 Albertson Avenue<br>Albertson, NY 11507<br>Contact: Dan Weiss, Acct Manager | 516-281-2200<br>516-626-9003 (Fax)<br><br>nyscontract@vandis.com | 11-2650266 |
| Vicom Computer Services, Inc.<br>60 Carolyn Blvd.<br>Farmingdale, NY 11735<br>Contact: Dawn Ayers<br>Administrator to Sales | 631-694-3900<br>631-694-2640 (Fax)<br><br>dayers@vicomnet.com | 11-2616959 |

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Webhouse, Inc.<br>2365 Milburn Avenue – Bldg. 2<br>Baldwin, NY 11510<br>Contact: Rosan Prashad<br>Operations Manager | 516-764-6300<br>516-706-1557 (Fax)<br><br>rprashad@webhse.com | 11-3369453 |

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of new manufacturers, including Hoffman, Andrew Solutions and Server Technology products, deletion of end-of-life products, MSRP increases and decreases as well as the addition of the following-named value added resellers to the above-referenced contract PT6443:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Nu-Vision Technologies<br>d/b/a Black Box Network Services<br>6000 New Horizons Blvd.<br>Amityville, NY 11701<br>Contact: Christina Allen<br>Marketing Director | 631-841-5245<br>631-841-5209 (Fax)<br><br>Christina.allen@nuvt.com | 20-0532706 |
| Day Automation Systems<br>7931 Rae Road<br>Victor, NY 14564<br>Contact: James L. Day | 800-836-0969 Ext. 221<br>585-924-4698 (Fax)<br><br>jlday@dayasi.com | 16-1576146 |
| Linstar, Inc. **WBE**<br>430 Lawrence Bell Drive<br>Buffalo, NY 14221<br>Contact: Chuck Nieset | 800-655-5454<br>716-697-0389<br><br>chuckn@linstar.com | 16-1559780 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-Added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases and decreases, as well as the following additions to the value-added reseller list on the above-referenced contract PT64536:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Verizon Network Integration Corp. | 518-426-2157 | 23-2743964 |
| Verizon Select Services, Inc. | 1-866-404-8815 (Fax) | 16-1337624 |
| MCI Communications Services, d/b/a Verizon Business | | 47-0751768 |
| **Change in Contact:** | | |
| Kathleen Metzger, Manager<br>Customer Service & Program Management | NYSContracts@lists.verizonbusiness.com | |

| ADDED RESELLER | | |
|---|---|---|
| VANDIS, INC.<br>1 Albertson Avenue<br>Albertson, NY 11507<br>Contact: Dan Weiss, Sr. Acct Mgr. | 516-281-2200<br>516-626-9003 (Fax)<br><br>nyscontract@vandis.com | 11-2650266 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product, price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p180-T07kr (Cisco, Anixter, Polycom,, Extreme Networks, Siemens, Graybar, Iwatsu)

**EXTREME NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as the addition of the following value-added reseller to the above-referenced contract PT64437:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| eTribeca<br>134 West 26th Street, 3rd Floor<br>New York, NY 10001<br>Contact: Jacqueline Zorian-Vega<br>Sales Account Manager | 212-219-0207<br>212-274-1726 (Fax)<br><br>sales@etribeca.com | 27-0031727 |

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Carousel Industries<br>10 Petra Lane<br>Albany, NY 12205<br>**Change In Contact:**<br>Mike Mahar, Director of Gov/Ed | 518-724-2160<br>518-724-2180 (Fax)<br><br><br>mmahar@carouselindustries.com | 06-1502254 |

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. Please refer to the **Contractor Information** for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**SIEMENS COMMUNICATIONS, INC.** has requested and the State has approved the addition of multiple new products to the product/price list on the above-referenced contract PT64301. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**GRAYBAR ELECTRIC CO. INC** has requested and the State has approved the addition of Ortronics products to the above-referenced contract PT64262. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

**IWATSU VOICE NETWORKS** requests and the State has approved the addition of the following named value-added reseller to the above-referenced contract PT65087:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Simplex Grinnell<br>1399 Vischer Ferry Road<br>Clifton Park, NY 12065<br>Contact: Anthony Morizio<br>Business Development Manager – NYS | 518-952-6040<br>518-383-4708 (Fax)<br><br>amorizio@simplexgrinnell.com | 58-2608861 |

Please refer to the **Contractor Information** of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

**********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 13, 2010

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
CBS Technologies Corp-PT64256-03-18-2009-03-17-2024
Compulink Technologies (MBE) – PT64526-06-09-2009-03-17-2024
Contemporary Computer Services, Inc– PT65078 – 04-19-2010-03-17-2024
Control Network Communications, Inc.- PT64436 – 04-09-2009-03-17-2024
DataCom Systems, Inc. – PT64527- 05-12-2009-03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Frontrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
RUGGEDCOM, INC. – PT64444 – 04-06-2009 – 03-17-2024
Verizon Business Network Services. – PT64447 – 04-10-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (CBS Technologies Corp)
Update Product/Price List (Compulink Technologies.- MBE)
Update VAR List (Contemporary Computer Services, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update VAR List (DataCom Systems, Inc.)
Update VAR List (Enterasys Networks)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price List (Hewlett-Packard Company)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (RUGGEDCOM, INC.)
Update Product/Price List (Verizon Business Network Services)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64433:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dox Electronics<br>105 College Ave<br>Rochester, NY 14607 | 585-473-7766<br>585-473-7323 (Fax) | 16-1252404 |
| **Contact:** Ruth Michael | kenm@doxnet.com | |

21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Frontrunner, HP, Juniper, Ruggedcom, Verizon

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CBS TECHNOLOGIES, INC.** has requested and the State has approved the addition of Gia-tronics, Bee-hive, Suttle Chime products to Lot 2 Other Telecom Systems Peripherals and Accessories and cabling equipment to Lot 3 of the above-referenced contract PT64256. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**COMPULINK TECHNOLOGIES, INC. (MBE)** has requested and the State has approved the addition of M86 Security hardware (Lot 2 Area Networking Hardware and Software) to the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**CONTEMPORARY COMPUTER SERVICES, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65078:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Ingram Micro Systems | 800-274-4800 | 62-1644402 |
| 1759 Wehrle Drive | 716-565-4687 (Fax) | |
| Williamsville, NY 14221 | | |
| **Contact:** Marc Gasbarre, Account Mgr. | marc.gasbarre@ingrammicro.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CONTROL NETWORK COMMUNICATIONS, INC.** has requested and the State has approved the addition of Corning single mode fiber optic pigtails to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**DATACOM Systems, Inc.** has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64527:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CIMonitor | 678-571-4492 | 22-4477347 |
| 8417 Oswego Road #146 | 208-728-2682 (Fax) | |
| Baldwinsville, NY 13027 | | |
| **Contact:** Charles Owens, President | cowens@cimonitor.com | |
| | | |
| Dimension Data | 704-973-2018 | 13-2554344 |
| 1 Penn Plaza – Suite 1600 | 704-464-3953 (Fax) | |
| New York, NY 100119 | | |
| **Contact:** Scott Macfee, | scott macfee@us.didata.com | |
| VP Procurement and Logistics | | |
| | | |
| Dyntek | 518-207-3402 | 13-4067484 |
| 12 Metro Park Road – Suite 206 | 518-207-3437 (Fax) | |
| Albany, NY 12205 | | |
| **Contact:** Dennis Leonard | denise.leonard@dyntek.com | |
| Director, Sales Operations NE | | |
| | | |
| Flexible Systems | 704-973-2018 | 11-2772357 |
| 85 Corporate Drive | 704-464-3953 (Fax) | |
| Hauppauge, NY 11788 | | |
| **Contact:** Marty Schmitt, VP | mschmitt@flexiblesystems.com | |
| | | |
| Integrated Communication Networks | 585-427-2677 | 16-1371485 |
| 2024 West Henrietta Road- Bldg. 3A | 585-427-2677 (Fax) | |

| | | |
|---|---|---|
| Rochester, NY 14623<br>**Contact:** James Maloney | jim@icnystems.com | |
| Stellar Services<br>57 W. 38th Street – 11th Floor<br>New York, NY 10018<br>**Contact:** Han Lim, VP – Operations | 212-432-2848<br>212-422-2846 (Fax)<br><br>hlim@stellar4.com | 11-3189413 |
| XETA Technologies<br>1814 West Tacoma Street<br>Broken Arrow, OK 74012<br>**Contact:** Tiffany Carnahan, Controller | 918-664-8200<br>918-588-4879 (Fax)<br><br>tiffany.carnahan@xeta.com | 73-1130045 |

The following value-added resellers are hereby removed from the above-referenced contract PT64527: CXTEC and PVP Sales.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64449:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| TRI Group Holdings d/b/a Trightec **MBE**<br>459 Broadway<br>Troy, NY 12180<br>**Contact:** Chris Pickett, Managing Director | 518-378-1789<br>518-664-5731 (Fax)<br><br>chris.picket@trightec.com | 80-0335072 |
| Systems Management Planning<br>75 Goodway Drive<br>Rochester, NY 14623<br>**Contact:** Eric Rorapaugh, COO | 585-324-0800<br>585-475-0909 (Fax)<br><br>er@smp-corp.com | 16-1545953 |
| PTS Data Center Solutions, Inc.<br>568 Commerce Street<br>Franklin Lakes, NJ 07417<br>**Contact:** Mike Petrino, VP | 201-337-3833 Ext. 102<br>201-337-4722 (Fax)<br><br>mpetrino@ptsdcs.com | 22-3545316 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP** has requested and the State has approved the addition of battery backup and power solution items to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as MSRP price increases and decreases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of the following named value-added reseller to the above referenced contract PT64531:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| TRI Group Holdings d/b/a Trightec **MBE** | 518-378-1789 | 80-0335072 |
| 459 Broadway | 518-664-5731 (Fax) | |
| Troy, NY 12180 | | |
| **Contact:** Chris Pickett, Managing Director | chris.pickett@trightec.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**RUGGEDCOM, INC.** has requested and the State has approved the addition of RuggedBackbone™ RX1500/1501 series industrially hardened layer 3 switches and routers to its existing product line on the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**VERIZON BUSINESS NETWORK SERVICES** requests and the State has approved the addition of new parts/products, deletion of end-of-life products as well as an update to the Total Hourly Rates based on NYSDOL Prevailing Wage, 07-01-10, to the above-referenced contract PT64447 as follows:

| | **Current Rate** | **New Rate** |
|---|---|---|
| Lot Group 1 JWYZ Labor Unit per hour Regions 1 & 3 | $150.52 | $159.70 |
| Lot Group 1 JWYZ Labor Unit per hour Region 2 | $143.00 | $151.72 |
| Lot Group 1 JWYZ Labor Unit per hour Region 4 | $114.61 | $121.60 |
| Lot Group 1 JWYZ Labor Unit per hour Regions 5, 6, 7 | $127.34 | $135.11 |
| Lot Group 1 JWYZ Labor Unit per hour Region 8 | $103.46 | $109.77 |
| Lot Group 3 Labor Hourly Rate Region 1 | $150.52 | $159.70 |
| Lot Group 3 Labor Hourly Rate Region 2 | $114.61 | $121.60 |
| Lot Group 3 Labor Hourly Rate Region 3 | $127.34 | $135.11 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price List. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 13, 2010

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
CBS Technologies Corp-PT64256-03-18-2009-03-17-2024
Compulink Technologies (MBE) – PT64526-06-09-2009-03-17-2024
Contemporary Computer Services, Inc– PT65078 – 04-19-2010-03-17-2024
Control Network Communications, Inc.- PT64436 – 04-09-2009-03-17-2024
DataCom Systems, Inc. – PT64527- 05-12-2009-03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Frontrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
RUGGEDCOM, INC. – PT64444 – 04-06-2009 – 03-17-2024
Verizon Business Network Services. – PT64447 – 04-10-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (CBS Technologies Corp)
Update Product/Price List (Compulink Technologies.- MBE)
Update VAR List (Contemporary Computer Services, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update VAR List (DataCom Systems, Inc.)
Update VAR List (Enterasys Networks)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price List (Hewlett-Packard Company)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (RUGGEDCOM, INC.)
Update Product/Price List (Verizon Business Network Services)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64433:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Dox Electronics<br>105 College Ave<br>Rochester, NY 14607 | 585-473-7766<br>585-473-7323 (Fax) | 16-1252404 |
| **Contact:** Ruth Michael | kenm@doxnet.com | |

21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Frontrunner, HP, Juniper, Ruggedcom, Verizon

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CBS TECHNOLOGIES, INC.** has requested and the State has approved the addition of Gia-tronics, Bee-hive, Suttle Chime products to Lot 2 Other Telecom Systems Peripherals and Accessories and cabling equipment to Lot 3 of the above-referenced contract PT64256. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**COMPULINK TECHNOLOGIES, INC. (MBE)** has requested and the State has approved the addition of M86 Security hardware (Lot 2 Area Networking Hardware and Software) to the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**CONTEMPORARY COMPUTER SERVICES, INC.** has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65078:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Ingram Micro Systems | 800-274-4800 | 62-1644402 |
| 1759 Wehrle Drive | 716-565-4687 (Fax) | |
| Williamsville, NY 14221 | | |
| **Contact:** Marc Gasbarre, Account Mgr. | marc.gasbarre@ingrammicro.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CONTROL NETWORK COMMUNICATIONS, INC.** has requested and the State has approved the addition of Corning single mode fiber optic pigtails to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**DATACOM Systems, Inc.** has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64527:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CIMonitor | 678-571-4492 | 22-4477347 |
| 8417 Oswego Road #146 | 208-728-2682 (Fax) | |
| Baldwinsville, NY 13027 | | |
| **Contact:** Charles Owens, President | cowens@cimonitor.com | |
| | | |
| Dimension Data | 704-973-2018 | 13-2554344 |
| 1 Penn Plaza – Suite 1600 | 704-464-3953 (Fax) | |
| New York, NY 100119 | | |
| **Contact:** Scott Macfee, | scott macfee@us.didata.com | |
| VP Procurement and Logistics | | |
| | | |
| Dyntek | 518-207-3402 | 13-4067484 |
| 12 Metro Park Road – Suite 206 | 518-207-3437 (Fax) | |
| Albany, NY 12205 | | |
| **Contact:** Dennis Leonard | denise.leonard@dyntek.com | |
| Director, Sales Operations NE | | |
| | | |
| Flexible Systems | 704-973-2018 | 11-2772357 |
| 85 Corporate Drive | 704-464-3953 (Fax) | |
| Hauppauge, NY 11788 | | |
| **Contact:** Marty Schmitt, VP | mschmitt@flexiblesystems.com | |
| | | |
| Integrated Communication Networks | 585-427-2677 | 16-1371485 |
| 2024 West Henrietta Road- Bldg. 3A | 585-427-2677 (Fax) | |

| | | |
|---|---|---|
| Rochester, NY 14623<br>**Contact:** James Maloney | jim@icnystems.com | |
| Stellar Services<br>57 W. 38th Street – 11th Floor<br>New York, NY 10018<br>**Contact:** Han Lim, VP – Operations | 212-432-2848<br>212-422-2846 (Fax)<br><br>hlim@stellar4.com | 11-3189413 |
| XETA Technologies<br>1814 West Tacoma Street<br>Broken Arrow, OK 74012<br>**Contact:** Tiffany Carnahan, Controller | 918-664-8200<br>918-588-4879 (Fax)<br><br>tiffany.carnahan@xeta.com | 73-1130045 |

The following value-added resellers are hereby removed from the above-referenced contract PT64527: CXTEC and PVP Sales.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64449:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| TRI Group Holdings d/b/a Trightec **MBE**<br>459 Broadway<br>Troy, NY 12180<br>**Contact:** Chris Pickett, Managing Director | 518-378-1789<br>518-664-5731 (Fax)<br><br>chris.picket@trightec.com | 80-0335072 |
| Systems Management Planning<br>75 Goodway Drive<br>Rochester, NY 14623<br>**Contact:** Eric Rorapaugh, COO | 585-324-0800<br>585-475-0909 (Fax)<br><br>er@smp-corp.com | 16-1545953 |
| PTS Data Center Solutions, Inc.<br>568 Commerce Street<br>Franklin Lakes, NJ 07417<br>**Contact:** Mike Petrino, VP | 201-337-3833 Ext. 102<br>201-337-4722 (Fax)<br><br>mpetrino@ptsdcs.com | 22-3545316 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**FRONTRUNNER NETWORK SYSTEMS CORP** has requested and the State has approved the addition of battery backup and power solution items to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products as well as MSRP price increases and decreases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of the following named value-added reseller to the above referenced contract PT64531:

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| TRI Group Holdings d/b/a Trightec **MBE** | 518-378-1789 | 80-0335072 |
| 459 Broadway | 518-664-5731 (Fax) | |
| Troy, NY 12180 | | |
| **Contact:** Chris Pickett, Managing Director | chris.pickett@trightec.com | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**RUGGEDCOM, INC.** has requested and the State has approved the addition of RuggedBackbone™ RX1500/1501 series industrially hardened layer 3 switches and routers to its existing product line on the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**VERIZON BUSINESS NETWORK SERVICES** requests and the State has approved the addition of new parts/products, deletion of end-of-life products as well as an update to the Total Hourly Rates based on NYSDOL Prevailing Wage, 07-01-10, to the above-referenced contract PT64447 as follows:

| | **Current Rate** | **New Rate** |
|---|---|---|
| Lot Group 1 JWYZ Labor Unit per hour Regions 1 & 3 | $150.52 | $159.70 |
| Lot Group 1 JWYZ Labor Unit per hour Region 2 | $143.00 | $151.72 |
| Lot Group 1 JWYZ Labor Unit per hour Region 4 | $114.61 | $121.60 |
| Lot Group 1 JWYZ Labor Unit per hour Regions 5, 6, 7 | $127.34 | $135.11 |
| Lot Group 1 JWYZ Labor Unit per hour Region 8 | $103.46 | $109.77 |
| Lot Group 3 Labor Hourly Rate Region 1 | $150.52 | $159.70 |
| Lot Group 3 Labor Hourly Rate Region 2 | $114.61 | $121.60 |
| Lot Group 3 Labor Hourly Rate Region 3 | $127.34 | $135.11 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price List. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **August 19, 2010**

**GROUP:** 77018 Comprehensive Telecommunications Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services.ogs.state ny.us

**CONTRACTOR: Matrix Communications Group Corp.**
**CONTRACT NO: PT64295**

**SUBJECT:** Assignment of Contract

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Effective June 22, 2010, the above-referenced contract has been assigned as follows:

**From:** **Matrix Communications Group Corp. Federal ID#20-5432395**
**To:** **Matrix Acquisition Group LLC – Federal ID#27-2364341**

The contact information for this newly assigned contract is as follows:

Matrix Acquisition Group LLC
126 Dwight Park Circle
Syracuse, New York 13202
Contact: James V. Annese, Manager

315-451-4777 Ext. 113
315-451-4847 (Fax)

jva@matrixcommunications.com

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 9, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-671
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

**Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024**
**Hewlett Packard Company- PT64530 – 05-13-2009- 03-17-2024**
**Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024**
**Nortel Networks, Inc. – PT64341 -03-18-2009 – 03-17-2024**
**Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024**
**Waters Networks, Inc. – PT64540- 04-29-2009 – 03-17-2024**

**SUBJECT** Update Product/Price List (Anixter, Inc.)
Update VAR List (Hewlett Packard Company)
Update Product/Price List (Motorola, Inc.)
Update Product/Price List (Nortel Networks, Inc.)
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Waters Networks, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**ANIXTER, INC.** has requested and the State has approved the addition of new products to the above-referenced Contract PT64432. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

**HEWLETT PACKARD COMPANY** has requested and the State has approved the addition of the following named value-added resellers to the above-referenced contract PT64530:

| NAME | TELEPHONE | FEDREAL ID# |
|---|---|---|
| Brightstack<br>474 7th Avenue<br>New York, NY 10018<br>Contact: Louis Person, President | 212-812-9446<br>212-812-9451 (Fax)<br><br>Lou@brightstack.com | 80-0101702 |

21350p166-T07kr (Anixter, Hewlett Packard, Motorola, Vandis, Waters Networks)

| **NAME** | **TELEPHONE** | **FEDERAL ID#** |
|---|---|---|
| PKA Technologies, Inc.<br>1 Executive Blvd – Suite 101<br>Suffern, NY 10901<br>Contact: Felise Katz, CEO | 845-357-0170<br>845-357-0130 (Fax)<br><br>Jeannine.p@pkatech.com | 13-3919056 |
| Synergy Global Solutions<br>1100 Pittsford-Victor Road<br>Pittsford, NY 14534<br>Contact: Jim Kelly, VP of Sales | 585-758-7412<br>585-758-7412 (Fax)<br><br>JKelley@synergy.gs | 16-0985336 |
| Versatile Communications, Inc.<br>400 Donald Lynch Blvd.<br>Marlborough, MA 01752<br>Contact: John Barker, President | 508-229-8770 Ext. 7224<br>508-229-8840 (Fax)<br><br>John.Barker@versacomm.com | 04-3246423 |
| Total Computer Group<br>1895 Walt Whitman Road<br>Melville, NY 11747<br>Contact: Wendy Hankemeier, Inside Acct. Mgr. | 631-777-7477 Ext. 1014<br>631-777-7487 (Fax)<br><br>whankemeier@totalcomputer.com | 11-314222 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**MOTOROLA, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**NORTEL NETWORKS, INC.** has requested and the State has approved the deletion of multiple products on the above-referenced contract PT64341,all of which products will be added to the Avaya CTES contract PT64524. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**VANDIS, INC.** has requested and the State has approved the addition of new products to the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**WATERS NETWORKS, INC.** has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64540. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: July 26, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

**AVST, Inc. – PT65074 – 03-25-2010 – 03-17-2024**
**ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024**
**GRAYBAR ELECTRIC CO., INC. – PT64272 – 03-18-2009- 03-17-2024**
**HOEFLER COMMUNICATIONS – PT65084 - 03-16-2010 – 03-17-2024**
**3COM CORPORATION – PT64431 – 06-15-2009 – 03-17-2024**
**D-LINK SYSTEMS, INC. PT65079 03-15-2010 – 03-17-2024**

**SUBJECT:** Update Product, Price and Value-Added Reseller List (ASVST, Inc.)
Update Product, Price and Value-Added Reseller List (Anixter, Inc.)
Update Product, Price List (Graybar Electric Co., Inc.)
Update Price List (Prevailing Wage Increases-Hoefler Communications)
Update Product, Price and VAR Lists (3Com Corporation)
Update Product/Price List (D-Link Systems, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**AVST, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added reseller to the above-referenced contract PT65074:

| **NAME** | **TELEPHONE** | FEDERAL ID# |
|---|---|---|
| Newcastle Communications-WBE/SB | (212) 780-9680 Ext. 111 | 13-3132807 |
| 1140 Broadway, Suite 201 | (212) 780-9759 (Fax) | |
| New York, NY 10001 | | |
| **Contact: Gioia P. Ambrette, President** | **gioia@nccomm.com** | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list Effective July 25, 2010. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added resellers to the above-referenced contract PT64432:

| **NAME** | **TELEPHONE** | **FEDERAL ID #** |
|---|---|---|
| CSDNet<br>874 Montauk Highway<br>Bayport, NY 11705<br>**Contact: Richard Sallustro, Contract Adm** | (631) 924-7474<br>(631) 924-7475 (Fax)<br><br>**rsallustro@csdnet.com** | 11-3410788 |
| Macro Digital<br>5507-10 Nesconset Hwy #421<br>Mount Sinai, NY 11766<br>**Contact: Peter Kaczenski, President** | (631) 938-1600<br>(631) 938-1462 (Fax)<br><br>pkaczenski@macrodigitaltech.com | 20-2097049 |
| Technology Integration Group<br>201 W. 7th Street<br>Richmond, VA 23224<br>Contact: Georgia Vasilion, Dir. Public Sector | (310) 320-4934 Ext. 4962<br>(310) 320-4646 (Fax)<br><br>Georgia.vasilion@tig.com | 95-3825596 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** page of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**GRAYBAR ELECTRIC CO. INC.** has requested and the State has approved the addition of one (1) AFL Telecommunications product and one (1) Strand USA product to its price list for the above-referenced Contract PT64272. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**HOEFLER COMMUNICATIONS** has requested and the State has approved the following Total Hourly Rates for Job Titles included in an NYSDOL Prevailing Wage Schedule on the above-referenced contract PT65084 as follows:
Electrician – Sub Categories Building, Teledata & Cable Splicer
Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.
All other terms and conditions remain the same.

**3COM CORPORATION** has requested and the State has approved the addition of new products, deletion of obsolete products as well the addition of the following-named value-added resellers to the above-referenced contract PT64431:

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Versatile Communications, Inc |
| **Address:** | 5572 Cedar Hills Rd |
| | Marlborough, MA 01752 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 04-3246423 |
| **Contract Administrator Name:** | John Barker |
| **Title:** | President |
| **Telephone Number:** | 508-229-8770 |
| **E-mail:** | john.barker@versacomm.com |
| **FAX:** | 508-229-8840 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

## Value Added Reseller/Distributor/ Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | ASI System Integration |
| **Address:** | 48 W 37th St |
| | New York, NY 10018 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 20-3074058 |
| **Contract Administrator Name:** | Robert Catala |
| **Title:** | VP |
| **Telephone Number:** | 212-736-0111 x604 |
| **E-mail:** | bcatala@asisystem.com |
| **FAX:** | |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

## Value Added Reseller/Distributor/ Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | Infinit Technology Solutions |
| **Address:** | 6477 Ridings Rd |
| | Syracuse, NY 13206 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 01-0596720 |
| **Contract Administrator Name:** | Thomas A. Klink Jr. |
| **Title:** | VP Sales |
| **Telephone Number:** | 315-432-1323 x336 |
| **E-mail:** | tklink@infinit-tech.com |
| **FAX:** | 315-432-1296 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

## Value Added Reseller/Distributor/ Sub-Contractor Information

| | |
|---|---|
| **Company Name:** | Brite Computers |
| **Address:** | 7647 Main St Fishers |
| | Victor, NY 14564 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 16-1382350 |
| **Contract Administrator Name:** | Justin Smith |
| **Title:** | President and COO |
| **Telephone Number:** | 585-869-6000 |
| **E-mail:** | justin@britecomputers.com |
| **FAX:** | 585-758-0222 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

**D-LINK SYSTEMS, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products and an reduction in pricing on multiple products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

********

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 14, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

**Aruba Networks, Inc.- PT64433 – 04-15-2009-03-17-2024**
**Hewlett Packard Company- PT64530 – 05-13-2009-03-17-2024**
**ANS Advanced Network Services – PT64252 – 03-18-2009-03-17-2019**
**Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024**
**ICS Telecom, Inc. – PT64438 – 05-01-2009 – 03-17-2024**
**Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024**

**SUBJECT:** Update Product/Price and Value Added Reseller Lists (Aruba Networks, Inc.)
Update Product/Price List (Hewlett Packard Company)
Update Product/Price List (ANS Advanced Network Services)
Update Price, Product and Value Added Reseller Lists (Enterasys Networks)
Update Product/Price List (ICS Telecom, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**ARUBA NETWORKS, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP increases and decreases to the above-referenced contract, PT64433, as well as the following change in contact information for:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Carousel Industries of North America | (518) 724-2160 | 06-1502254 |
| 659 South County Trail | (518) 724-2180 (Fax) | |
| Exeter, RI 02822 | | |
| Contact: **Mike Mahar, Director of SLE** | **mmahar@carouselindustries.com** | |

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

(Continued)

**HEWLETT-PACKARD COMPANY** has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP increases to its product/price list effective July 1, 2010. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**ANS ADVANCED NETWORK SERVICES** has requested and the State has approved the addition of Commscope and Circatel products to the above-referenced contract PT64252. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**ENTERASYS NETWORKS** has requested and the State has approved updates to the above referenced contract, PT64449, which includes the addition of new products, deletion of obsolete products as well as the addition of the following value-added reseller:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Vertical Resources | (973) 541-5200 | 22-3391789 |
| 1160 Parsippany Boulevard | (973) 541-9300 (Fax) | |
| Parsippany, NJ 07054 | | |
| Contact: **John Stypulkoski, CEO** | **jjs@verticalresources.com** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**ICS TELECOM, INC.** has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases to the above-referenced contract, PY64438. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective July 20, 2010. All other terms and conditions remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of updated M86 hardware and the deletion of obsolete Allot products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective July 20, 2010. All other terms and conditions remain the same.

* * * * *

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 30, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518)486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

**SUBJECT:** Update Product/Price List (Newcastle Communications)
Update Value-Added Reseller List (Anixter, Inc.)
Update Product/Price List (Altura Communications)
Update Product, Price and Value Added Reseller Lists (Avaya, Inc.)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (MacSource Communications)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**NEWCASTLE COMMUNICATIONS** has requested and the State has approved the addition of CallXpress 8.x software that replaces the existing CallXpress version 7.x. as well as the deletion of end-of-life products.
Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.
All other terms and conditions remain the same.

**ANIXTER, INC.** has requested and the State has approved the addition of the following named value-added reseller to the above-referenced contract, PT64432:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Callor<br>7929 Michigan Avenue<br>Whitter, CA 90602 | (562) 907-7070<br>(562)426-6090 (Fax) | 30-0384587 |
| **Contact: Lori Nelson, President** | **lori nelson@callorsales.com** | |

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

21350p163-T07kr (Newcastle, Anixter, Altura, Avaya, Juniper, MacSource)

**ALTURA COMMUNICATIONS SOLUTIONS** has requested and the State has approved the addition of new products to its product/price list. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a Link to the updated product/price list. All other terms and conditions remain the same.

**AVAYA, INC**. has requested and the State has approved the addition of new products to the above-referenced contract, PT64524. In addition, the following value-added reseller has been added to contract PT64524:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Sound Telephone Corp. |
| **Address:** | PO Box 1241 |
| | Hopewell Junction, NY 12533 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 141819025 |
| **Contract Administrator Name:** | Joseph Mandile |
| **Title:** | President |
| **Telephone Number:** | 845-226-5665 |
| **E-mail:** | SoundTelephone@aol.com |
| **FAX:** | 845-226-1366 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**JUNIPER NETWORKS, INC.** has requested and the State has approved the addition of multiple new products to its price list as well as the deletion of numerous end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**MAC SOURCE COMMUNICATIONS** has requested and the State has approved the addition of multiple new products on the above-referenced contract, PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 24, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
April 19, 2010 – March 17, 2024

**CONTRACTOR:** **Ronco Communications & Electronics, Inc**
**CONTRACT NO: PT65100**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
RONCO COMMUNICATIONS & ELECTRONICS, INC. has requested and the State has approved the addition of PBX management software, system modems and conference room phone sets to the above-referenced contract, PT65100. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/price list dated June 25, 2010. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 24, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NUMBERS:**
**CONTRACT PERIODS:**

Meru Networks, Inc.- PT64441 – 04-16-2009 – 03-17-2024
Twinstate/Voice Data Video, Inc. – PT64307 – 03-18-2009-03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 03-17-2024
Layer 3 Technologies, Inc. – PT65090 - 03-25-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

**SUBJECT:** Update VAR List (Meru Networks, Inc.)
Update Product/Price List (Twinstate/Voice Data Video, Inc.
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Layer 3 Technologies)
Update Product/Price List (Polycom, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**MERU NETWORKS, INC.** has requested and the State has approved the following additions of value-added Resellers to the above-referenced contract PT64441

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Edutek, Inc.<br>178 East Boston Post Road<br>Mamaroneck, NY 10543<br>**Contact**: Matthew Orifici, Exec VP | (914) 686-7777<br>(914) 686-7778 (Fax)<br><br>sales@edutekltd.com | 13-3853668 |
| Frontrunner Network Systems<br>412 Linden Avenue<br>Rochester, NY 14625<br>**Contact:** Jim Keegan, General Mgr. | (585)899-4484<br>(585)899-4584(Fax)<br><br>jkeegan@frontrunnernetworks.com | 98-0397927 |

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Office Solutions<br>217 Mount Horeb Road<br>Warren, NJ 07059<br>**Contact:** Toni DelNero, Accounting Mgr. | (732)356-0200 Ext. 1123<br>(732)356-2626 (Fax)<br><br>tdelnero@osidirect.com | 22-2416509 |
| Transbeam, Inc.<br>20 West 36th Street – 2nd Floor<br>New York, NY 10018<br>**Contact:** Mark Levine, CFO | (212) 631-8100<br>(212)379-1230 (Fax)<br><br>mlevine@transbeam.com | 13-4009005 |
| Turn-Key Technologies, Inc.<br>2500 Main St. Ext. – Suite 10<br>Sayreville, NJ 08872<br>**Contact:** Craig Badrick, CEO | (732) 553-9100 Ext. 212<br>(732) 553-9107 (Fax)<br><br>cbadrick@tti-wireless.com | 22-3136494 |

**CORRECT FEDERAL ID. NUMBER**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(2) Company Name:** | ACR |
| **Address:** | 185-1 Industrial Parkway |
| | Branchburg, NJ 08876 |
| | |
| **Federal ID #:** | 22-2618032 |
| **Contract Administrator Name:** | Rich Dietz |
| **Title:** | General Manager |
| **Telephone Number:** | 908-231-7777 |
| **E-mail:** | rdietz@atrioncomm.com |
| **FAX:** | 908-231-8228 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

**TWINSTATE/VOICE DATA VIDEO, INC.** has requested and the State has approved the addition of Mitel 3000 and Mitel Telecollaboration communications products to the above-referenced contract PT64307as well as increases in the Hourly Labor Rates based on the NYS Prevailing wage schedules. Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list0 dated June, 2010. All other terms and conditions remain the same.

**VANDIS, INC.** has requested and the State has approved the addition of new products to the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

**LAYER 3 TECHNOLOGIES, INC.** has requested and the State has approved the addition of M86 Security hardware to Lot 2, Area Networking Hardware, on the above-referenced contract, PT65090. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

**POLYCOM, INC.** has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases to the above-referenced contract PT64536. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **June 18, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACTORS(S): Enterasys Networks**
**CONTRACT NO(S): PT64449**
**CONTRACT PERIOD(S): 03-30-2009 – 03-17-2024**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Value Added Reseller List (Enterasys Networks)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**ENTERASYS NETWORKS** has requested and the State has approved amendments to the above-referenced contract, PT64449, which include the following additions and deletions to its value-added reseller list:

**ADDITIONS**

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | ATS Consulting group corp. |
| **Address:** | 3159 Winton Rd. South, Suite 200<br>Rochester, NY 14623 |
| | |
| | |
| **Federal ID #:** | 59-3800511 |
| **Contract Administrator Name:** | Dan Garrett |
| **Title:** | Owner |
| **Telephone Number:** | 585-475-0605 |
| **E-mail:** | dgarrett@atsconsultingcorp.com |
| **FAX:** | 585-475-0607 |
| **Reseller Qualifying Criteria:** | IT Consulting firm providing LAN/WAN hardware and software integration, implementation, and ongoing network support. |

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | Frontrunner Network Systems, Corp |
| **Address:** | 412 Linden Ave |
| | Rochester NY 14625 |
| | |
| **Federal ID #:** | 980397927 |
| **Contract Administrator Name:** | Jim Keegan |
| **Title:** | Sales Manager |
| **Telephone Number:** | 800-724-7378 |
| **E-mail:** | jkeegan@frontrunnernetworks.com |
| **Fax :** | 585-899-4454 |
| **Reseller Qualifying Criteria:** | Experienced sales team dealing specifically with Enterasys wired infrastructure. NOC and supplimental maintenance services availabale. Siemens VoIP partner. |

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | nfrastructure technologies |
| **Address** | 5 Enterprise Avenue<br>Clifton Park, NY 12065 |
| **Federal ID#** | 22-3771456 |
| **Contract Administrator Name:** | Tony Riccio |
| **Title:** | Sr. Managing Sales Director |
| **Telephone Number:** | 518-664-3899 x 206 |
| **E-mail:** | tony.riccio@nfrastructure.com |
| **FAX:** | 518-6640-5731 |
| **Reseller Qualifying Criteria:** | Design, Build, and Operation of the Network – Network Solution Provider. |

**DELETIONS**

The following value-added resellers have been deleted from Enterasys Networks VAR List:

**WASHINGTON COMPUTER SERVICES**
140 58TH St. Suite 8F
Brooklyn, New York 11220

**INTEGRALIS**
111 Founders Plaza – 13th Floor
East Hartford, CT 06108

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 16, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIODS:** Various

**CONTRACTOR(S): Various**
**CONTRACT NO(S): Various**

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Cancellation of Contracts for Convenience

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Pursuant to Purchasing Memorandum and e-mail Notice heretofore delivered to existing contractors on September 17, 2009 by the Office of General Services, Procurement Services Group, the following contracts will be cancelled for convenience upon thirty (30) days written notice from the date hereof at which time all contract references will be removed from the OGS website:

GROUP 77100 Award 20010 Interactive Voice Response Equipment

| Contractor | Contract Numbers |
|---|---|
| DiRad Technologies | PT62471/PS62472 |

GROUP: 77100 Award NEG-20537 Interactive Voice Response Equipment

| | |
|---|---|
| Nortel Networks, Inc. | PT62600/PS62601 |

GROUP 77107 Award 10364 Interactive Voice Response Systems, Services and Peripherals (Repairs and Maintenance)

| Contractor | Contract Number |
|---|---|
| Avaya, Inc. | PS59504 |

GROUP 77507 Award NEG-01652 Networking Hardware and Software

| Contractor | Contract Numbers |
|---|---|
| 3Com | PT58282/PS58283 |

GROUP 77517 Award NEG-02449 Networking Hardware and Software

| Contractor | Contract Numbers |
|---|---|
| Alcatel USA Marketing Inc. | PT59705/PS59706(Now Alcatel-Lucent USA Inc) |

GROUP 77548 Award NEG-19467 Networking Hardware and Software

| Contractor: | Contract Number |
|---|---|
| Allot Communications | PS61453 |

GROUP 77526 Award NEG-01369 Networking Hardware and Software

| Contractor | Contract Numbers |
|---|---|
| Amer.com | PT58115/PS58116 |

GROUP 77531 Award NEG-01251 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Avaya Communications | PT57866/PS57867 |

GROUP 77550 Award NEG-19742 Networking Hardware and Software

| Contractor | Contract Number |
|---|---|
| Avocent Corp. | PS61594 |

GROUP 77503 Award NEG-02070 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Cisco Systems, Inc. | PT59009/PS59010 |

GROUP 77513 Award NEG-01269 Networking Hardware and Software

| Contractor: | Contract Numbers: |
|---|---|
| D-Link Systems, Inc. | PT57889/PS57890 |

GROUP 77501 Award NEG- 01295 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Enterasys Networks | PT57962/PS57963 |

GROUP 77523 Award NEG- 01236 Networking Hardware and Software

| Contractor: | Contract Numbers: |
|---|---|
| Ericsson, Inc. | PT57830/PS57831 |

GROUP 77505 Award NEG- 01255 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Extreme Networks, Inc. | PT57868/PS57869 |

GROUP 77554 Award NEG-20193 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| F5 Networks | PT62145/PS62146 |

GROUP 77539 Award NEG-02378 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Fluke Networks | PT59290/PS59291 |

GROUP 77553 Award NEG- 20160 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Fortinet, Inc. | PT62114/PS62115 |

GROUP 77534 Award NEG-01818 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Foundry Networks | PT58459/PS58460 |

GROUP 77542 Award NEG-18214 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Juniper Networks, Inc. | PTPT59914/PS59915 |

GROUP 77549 Award NEG-19474 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| MRV Communications | PT61515/PS61516 |

GROUP 77500 Award NEG-20736 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Aruba Networks, Inc. | PT62815/PS62816 |

GROUP 77500 Award NEG-20734 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Bradford Networks | PT62823/PS62824 |

GROUP 77500 Award NEG-20566 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Datacom Systems, Inc. | PT62538/PS62539 |

GROUP 77500 Award NEG-20735 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Shoretel, Inc. | PT62764/PS62765 |

GROUP 77506 Award NEG-01497 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Nortel Networks | PT58097/PS58098 |

GROUP 77515Award NEG-20984 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| SMC Networks, Inc. | PT63019/PS63020 |

GROUP 77543 Award NEG-18692 Networking Hardware and Software

| Contractor | Contract Numbers |
|---|---|
| Sonic Wall, Inc. | PT61109/PS61110 |

GROUP 77502 Award NEG-01347 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Symbol Technologies | PT57964/PS57965 (Now Motorola, Inc.) |

GROUP 77527 Award NEG-20983 Networking Hardware and Software

| Contractor | Contract Numbers: |
|---|---|
| Waters Network Systems | PT63009/PS63010 |

GROUP 77150 Award NEG-20733 Video Conferencing Equipment

| Contractor | Contract Numbers: |
|---|---|
| Library Video Company | PT62717/PS62718 |

GROUP 77150 Award NEG-21109 Video Conferencing Equipment

| Contractor | Contract Numbers: |
|---|---|
| New England Systems & Software | PT63604/PS63605 |

GROUP 77150 Award NEG-20202 Video Conferencing Equipment

| Contractor | Contract Numbers: |
|---|---|
| Polycom, Inc. | PT62141/PS62142 |

GROUP 77150 Award NEG-20203 Video Conferencing Equipment

| Contractor: | Contract Numbers: |
|---|---|
| Tandberg, Inc. | PT62143/PS62144 |

GROUP 77002 Award 4308 Digital Centrex Equipment

| Contractor | Contract Number: |
|---|---|
| BN Systems, Inc. | PS57143 |
| Camelot Communications Group Inc | PS57145 |
| Nu-Vision Technologies, LLC d/b/a Black Box Network Services | PS57147 |
| Ronco Communications & Electronics | PS57149 |

GROUP 77004 Award 18843 Electronic Key Systems and Telephone Maintain Provision, Installation and Maintenance

| Contractor | Contractor Number: |
|---|---|
| All-Mode Communications, Inc. | PS61273 |
| Camelot Communications Group | PS61275 |
| CBS Whitcom Technologies Corp. | PS61277 |
| Comtel | PS61279 |
| ICS Telecom | PS61281 |
| Inter-Tel National | PS61283 |
| Juma Technology LLC | PS61285 |
| Northeast Information Systems | PS61287 |
| Nu-Vision Technologies LLC d/b/a Black Box Network Services | PS61289 |
| Ronco Communications & Electronics | PS61291 |
| Superior Telephone, Inc. | PS61293 |
| TwinState/Voice.Data.Video.Inc. | PS61295 |

GROUP 77009 Award T960252 PBX Peripheral Systems, Accessory Equipment and Maintenance

| Contractor | Contract Number |
|---|---|
| Avaya | CMS0686 |
| Aastra USA, Inc. | CMS1005 |
| All-Mode Communications, Inc. | CMS0683 |
| Altura Communications Solutions | CMS0868 |
| BN Systems, Inc. | CMS0684 |
| Camelot Communications Group | CMS1024 |
| Frontrunner Network Systems | CMS1008 |
| Johnston GP Inc. | CMS0823 |
| MAC Source Communications | CMS1023 |
| Matrix Communications Group | CMS0687 |
| Mitel Networks, Inc. | CMS0688 |
| NEC Unified Solutions, Inc. | CMS0689 |
| NextiraOne, LLC | CMS0844 |
| Nistel, LLC d/b/a Northeast Information Systems | CMS1000 |
| Nu-Vision Technologies LLC d/b/a Black Box Network Services | CMS0825 |
| RelComm, Inc. | CMS1006 |
| Ronco Communications & Electronics | CMS0692 |
| Siemens Enterprise Communications | CMS0690 |
| Tech II Business Services, Inc. | CMS1030 |
| Teltronics, Inc. | CMS1021 |
| TwinState/Voice.Data.Video. Inc. | CMS1026 |
| Verizon Select Services, Inc. | CMS1007 |

GROUP 77009 Award T960252 PBX Maintenance & MACS Only

| Contractor | Contract Number |
|---|---|
| Digital Voice Corp. | CMS0964 |
| Intermedia/Shared Technologies | CMS0869 |
| TAG Solutions LLC | CMS1004 |
| TR Services, Inc. | CMS0824 |

All products, services, installation and maintenance heretofore provided by all of the above contracts may now be obtained through Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 11, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518)474-6717
customer.services@ogs.state ny.us

**CONTRACTORS:**
**CONTRACT NO(S):**
**CONTRACT PERIOD(S):**

**Cisco Systems, Inc. – PT64525 – 06-03-2009-03-17-2024**
**Foundry Networks, Inc. – PT64267 – 03-18-2009-03-17-2024**
**Avaya, Inc. – PT64524 – 05-07-2009-03-17-2024**
**Northeast Information Systems – PT64298 – 03-18-2009-03-17-2024**
**Tandberg, Inc. – PT64304 – 03-18-2009-03-17-2024**
**Graybar Electric Company, Inc. PT64272 – 03-18-2009-03-17-2024**

**SUBJECT:** Update Product/ Price and VAR Lists (Cisco Systems)
Update Product/Price and VAR Lists (Foundry Networks)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Northeast Information Systems)
Update Product/Price List (Tandberg, Inc.)
Update Product/Price List (Graybar Electric Company, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**CISCO SYSTEMS, INC.** has requested and the State has approved updates to contract PT64525 which include the addition of new products, deletion of end-of-life products, MSRP price increases and corrections to existing information on its value-added reseller list. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list effective June 3, 2010. All other terms and conditions remain the same.

**FOUNDRY NETWORKS, INC.** has requested and the State has approved updates to contract PT64267 which include the addition of new products as well as the following amendments to its value-added reseller list:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Foundry Networks<br>4980 Great America Parkway<br>Santa Clara, CA 95054<br>**Contact: Alex DiPietro, Sales Representative** | (781) 530-3655<br><br>(781) 530-3605 (Fax)<br>**adipietr@brocade.com** | 77-0431154 |

21350p158-T07kr (Cisco Systems, Inc., Foundry Networks, Inc., Avaya, Inc., Northeast Information Systems, Tandberg, Inc., Graybar Electric Co.)

**ADDED RESELLERS:**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Computer Professionals International (CPI)<br>2165 Technology Drive<br>Schenectady, NY 12308<br>**Contact: Rick Travis** | 518-346-7799 Ext. 3337<br>518-881-1708 (Fax)<br><br>rtravis@comproinc.com | 36-3902573 |
| CSDnet<br>874 Montauk Highway<br>Bayport, NY 11705<br>**Contact: Fred Zappolo, VP – Sales** | 631-924-7474<br>631-924-7475 (Fax)<br><br>Fred.zappolo@csdnet net | 11-3410788 |
| JUMA Technology<br>154 Toledo Street<br>Farmingdale, NY 11735<br>**Contact: Fran Vinci, EVP** | 651-270-1050<br>631-300-4660 (Fax)<br><br>fran@jumacorp.com | 81-0561004 |
| Marcum LLC<br>10 Melville Park Rd.<br>Melville, NY 11747<br>**Contact: Ted Carlson** | 631-414-4804<br>631-414-4805 (Fax)<br><br>tcarlson@mkllp.com | 30-0011802 |
| Systems Management Planning<br>75 Goodway Dr.<br>Rochester, NY 14623<br>Contact**: Eric Rorapaugh, COO** | 585-324-0800<br>585-324-0800 (Fax)<br><br>er@smp-corp.com | 16-1545953 |
| Edge Technology Group<br>1 American Lane<br>Greenwich, CT 06831 | 203-742-7800<br>203-742-7890 (Fax) | 42-1723516 |

**DELETED RESELLERS:**

Annese & Associates
100 Saratoga Village Blvd. Suite 20
Malta, NY 12020

IGX Global
50 Inwood Road
Rocky Hill, CT 06067

M&K Internetworking Security Services
10 Meville Park Road
Melville, NY 11747

Professional Inter-Networking Group LLC
42 West 38th Street, Suite 1201
New York, NY 10018

**ADDRESS CHANGE**

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Allen Corporation of America<br>10400 Easton Place, Suite 450<br>Fairfax, VA 22030<br>**Contact: Barbara Johns** | (571) 321-1618<br>(571)321-1661 (Fax)<br><br>**bjohns@allencorp.com** | 54-1582648<br>(No change) |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**AVAYA, INC.** has requested and the State has approved the addition of the following value-added resellers to contract PT64524:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | CASS |
| **Address:** | 17 Smull Place |
| | Port Washington, NY 11050 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-2731509 |
| **Contract Administrator Name:** | Bernie Yatauro |
| **Title:** | t |
| **Telephone Number:** | 516 247-7100 |
| **E-mail:** | berie@cassbts.com |
| **FAX:** | 516 247-7150 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Cross Telecom |
| **Address:** | 8203 Royal Scarlet Dr. |
| | Baldwinsville, NY 13027 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 41-1861853 |
| **Contract Administrator Name:** | Tim Marshall |
| **Title:** | National Account Manager |
| **Telephone Number:** | 315-635-5960 |
| **E-mail:** | tmarshall@crosstelecom.com |
| **FAX:** | 952-456-3275 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Vandis |
| **Address:** | 1 Albertson Ave. |
| | Albertson, NY 11507 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-2650266 |
| **Contract Administrator Name:** | Dan Weiss |
| **Title:** | Director |
| **Telephone Number:** | 516 281-2200 |
| **E-mail:** | sales@vandis.com |
| **FAX:** | 516 626-9003 |
| **Qualifying Criteria:** | Certified by Avaya inc. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

**NORTHEAST INFORMATION SYSTEMS** has requested and the State has approved additions to the above-referenced contract, PT64298, which include the addition of multiple new products. Please refer to the **Pricing Section**

of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**TANDBERG, INC.** has requested and the State has approved amendments to the above-referenced contract, PT64304, which includes the deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**GRAYBAR ELECTRIC CO. INC.** has requested and the State has approved two (2) Fluke products, one( 1) Chatsworth product and one (1) Kohler product to the price list. Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 4, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 30, 2009 – March 17, 2024

**CONTRACTOR: Juniper Networks, Inc.**
**CONTRACT NO: PT64531**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**JUNIPER NETWORKS, INC.** has requested and the State has approved the following additions to its value-added reseller list:

| **Value Added Reseller/Distributor Information** **(ADD Request)** | |
|---|---|
| **(2) Company Name:** | Blue Spruce Technologies |
| **Address:** | 100 Main Street |
| | Suite 250 |
| | Dover, NH 03820 |
| **Federal ID #:** | 20-0697638 |
| **Contract Administrator Name:** | Chris Flagg |
| **Title:** | Sales Engineering Manager |
| **Telephone Number:** | 603-430-0003 |
| **E-mail:** | cflagg@bluesprucetechnologies.com |
| **FAX:** | 603-430-0713 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** **(ADD Request)** | |
|---|---|
| **Company Name:** | CNC Microtech |
| **Address:** | 19 Walker Way |
| | Albany, NY 12205 |
| | |
| **Federal ID #:** | 26-1639774 |
| **Contract Administrator Name:** | Erik Jacoby |
| **Title:** | Sales Director |
| **Telephone Number:** | 585-292-1880 |
| **E-mail:** | ejacoby@cncmicrotech.com |
| **FAX:** | 585-292-1869 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** **(ADD Request)** | |
|---|---|
| **(2) Company Name:** | Compulink Technologies, Inc. |
| **Address:** | 214 West 29th Street |
| | Suite 201 |
| | New York, NY 10001 |
| **Federal ID #:** | 11-2967448 |
| **Contract Administrator Name:** | Denise Arboleda |
| **Title:** | Vice President |
| **Telephone Number:** | 212-695-5465 x13 |
| **E-mail:** | denise@compu-link.com |
| **FAX:** | 212-695-5560 |
| **Reseller Qualifying Criteria:** | **MBE** |

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 3, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTOR**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS:**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR(S)**
**CONTRACT NO(S**
**CONTRACT PERIODS(S):**

**Working Knowledge – PT64309 – 03/18-2009 – 03-17-2024**
**Polycom, Inc – PT64536 – 03-18-2009 – 03-17-2024**
**Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024**
**Hewlett Packard Company – PT64530 – 05-13-2009 – 03/17/2024**
**Alcatel-Lucent USA Inc. – PT64249 – 05-26-2009 – 03-17-2024**

**SUBJECT:** Update Price List (Working Knowledge)
Update Product/Price List (Polycom)
Update Product/Price List (Motorola, Inc.)
Update Product/Price List (Hewlett Packard Company)
Update Product/Price List (Alcatel-Lucent USA, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**WORKING KNOWLEDGE** has requested and the State has approved the following Total Hourly Rates/Job Titles not included in NYSDOL Prevailing Wage Rate Schedules on PT64309 have been updated:

| Job Title | Total Hourly Wage |
|---|---|
| Project Manager | $120.00 |
| Design Engineer | $130.00 |
| Programmer | $150.00 |
| Certified Technician | $100.00 |
| Electronics Integrator | $ 70.00 |
| Trainer | $150.00 (Minimum 4 hr Class and Maximum of 5 attendees) |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.
All other terms and conditions remain the same.

**POLYCOM, INC.** requested and the State has approved additions to the above-referenced contract, PT64536 which includes the addition of new products, deletion of end-of-life products and MSRP price increases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective May 27, 2010. All other terms and conditions remain the same.

**MOTOROLA, INC.** has requested and the State has approved amendments to the above-referenced contract, PT64534, which include the addition of new products, deletion of obsolete products and price reductions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated May 31, 2010. All other terms and conditions remain the same.

**HEWLETT PACKARD COMPANY** has requested and the State has approved product deletions and MSRP price increases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated May 31, 2010. All other terms and conditions remain the same.

**ALCATEL-LUCENT USA, INC.** has requested and the State has approved the addition of multiple new products to the above-referenced contract, PT64249. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective May 31, 2010.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **May 21, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518)474-6717
customer.services@ogs.state ny.us

**CONTRACTORS(S):**
**CONTRACT NO(S):**
**CONTRACT PERIOD(S):**

**SMC Networks, Inc. – PT64302 - 03/18/09-03/17/2024**
**Anixter, Inc. – PT64432 – 03-31-09 – 03-17-2024**
**CBS Technologies, Inc. – PT64256 – 03-18-09 – 03-17-2019**
**MAC Source Communications – PT64448 – 04-10-09 – 03-17-24**
**NEC Corporation of America – PT64297 – 03-18-09 – 03-17-24**
**Gavin Cabling Systems, Inc. – PT64269 – 03-18-09 – 03-17-24**

**SUBJECT:** Update Value-Added Reseller Lists (SMC & Anixter, Inc.)
Update Product/Price Lists (CBS Technologies, MAC Source, NEC)
Assignment of Contract (Gavin Cabling Systems, Inc.)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**SMC NETWORKS, INC**. has requested the following additions and deletions of value-added resellers to the above-referenced contract PT64302:

**ADDITION**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(2) Company Name:** | Total Computer Solutions (Real Business Challenges: Real Solutions |
| **Address:** | 76 Elmgrove Park |
| | Rochester. New York 14624 |
| | |
| **Federal ID #:** | 16-1308853 |
| **Contract Administrator Name:** | Tim O'Brien |
| **Title:** | Manager |
| **Telephone Number:** | 585-247-0150 |
| **E-mail:** | tobrien@totalcomputer.com |
| **FAX:** | 585-247-0287 |
| **Reseller Qualifying Criteria:** | |

21350p155-T07kr (SMC Networks, Inc., Anixter, CBS Technologies, MacSource, NEC, Gavin Cabling)

## ADDITION

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | CS Business Solutions, Inc. |
| **Address:** | 1260 Scottsville Road |
| | Rochester, New York 14624 |
| | |
| **Federal ID #:** | 16-1171177 |
| **Contract Administrator Name:** | Peter Bartula |
| **Title:** | Manager |
| **Telephone Number:** | 585-295-2650 Ext. 14 |
| **E-mail:** | pbartula@csbusiness.com |
| **FAX:** | 585-295-2654 |
| **Reseller Qualifying Criteria:** | |

## DELETION

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | Advanced Technology Solutions Group d/b/a ATEC Group **MBE** |
| **Address:** | 1762 Central Avenue |
| | Albany, New York 12205 |
| | |
| **Federal ID #:** | 72-1563114 |
| **Contract Administrator Name:** | Nancy Poonawala |
| **Title:** | Sr. Account Manager |
| **Telephone Number:** | 518-724-3133 |
| **E-mail:** | npoonawala@atecgroup.comnpoonawala@atecgroup.com |
| **FAX:** | 518-452-3939 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information Section** of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**ANIXTER, INC.** has requested and the State has approved the following value-added reseller to the above-referenced contract PT6443:

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | IBM Corporation |
| **Address:** | 590 Madison Avenue |
| | New York, NY 10022 |
| | |
| **Federal ID #:** | 13-0871985 |
| **Contract Administrator Name:** | Anthony Testa |
| **Title:** | Security Sales Specialist |
| **Telephone Number:** | 732-233-5349 |
| **E-mail:** | atesta@us.ibm.com |
| **FAX:** | 845-264-6029 |
| **Reseller Qualifying Criteria:** | Manufacturer and Systems Integrator of IT |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

**CBS TECHNOLOGIES, INC.** has requested and the State has approved the addition of the following products to Lot 3, Network Cable and Fiber Optics, on the above-referenced contract PT64256:

CommScope – Cable, Jacks, Patch Panels, Faceplates
Chatsworth – Data Racks, Ladder Racks
Panduit – Cable Management

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**MAC SOURCE Communications** has requested and the State has approved updates to the above-referenced contract, PT64448, which includes the addition of multiple new products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

**NEC Corporation of America** has requested and the State has approved an update to the above-referenced contract, PT64297 which includes the deletion of multiple end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

**Effective** May 17, 2010 the above-referenced contract has been assigned as follows:

**From:** **Gavin Cabling Systems, Inc. Federal ID#113453137**
**To:** **G-Systems, Inc. – Federal ID#83-0414216**

The contact information for this newly assigned contract is as follows:
Michael W. Baum, Director of Business Development
20 Hempstead Turnpike
Farmingdale, NY 11735
516-586-6245
631-896-1339 (Cell)
516-586-6248 (Fax)
E-Mail: mbaum@gsystemsinc.com
Website: www.gavinsystems.com
All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 4, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS(S)**
**CONTRACT NO(S)**
**CONTRACT PERIOD(S)**

**Hudson Valley Communications – PT64439 – 05/07/09 – 03/17/2024**
**Siemens Communications, Inc. - PT64301 - 03/20/09 - 03/17/2024**
**Teltronics, Inc.- PT64538 – 03/18/09 – 03/17/2024**
**Northeast Information Systems – PT64298 – 03/18/09 – 03/17/2024**
**Cisco Systems, Inc. – PT64525 – 06/03/09 – 03/17/2024**

**SUBJECT: Product, Price and VAR List Updates**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**Hudson Valley Communications** has requested and the State has approved updates to the above-referenced contract, PT64439, which includes the addition of new Panasonic products, deletion of end-of-life products, MSRP price increases and decreases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

**Siemens Communications, Inc.** has requested and the State has approved the addition of new products to the above-referenced contract, PT64301, as well as the addition of the following value-added resellers:

| Name | Telephone | Federal ID# |
|---|---|---|
| Verizon Business Network Services, Inc. | 518-426-2178 | 23-2743964 |
| On Behalf of Verizon Network Integration | 518-689-5665 (Fax) | 16-1337624 |
| Corp., Verizon Select Services, Inc. and | | 47-0751768 |
| MCI Communications Services, Inc. d/b/a Verizon Business Services | | |
| **Contact: Donnalee O'Donnell** | Donnalee.odonnell-smith@verizonbusiness.com | |
| **Contract Administrator** | | |

21350p154-T07kr (Hudson Valley Communications, Siemens Communications, Inc., Teltronics, Inc., Northeast Information Systems and Cisco Systems, Inc.

| **Name** | **Telephone** | **Federal ID#** |
|---|---|---|
| Vertical Resources | 973-600-0405 | 22-3391789 |
| 1160 Parsippany Blvd | 973-541-9300 (Fax) | |
| Parsippany, NJ 07054 | | |
| **Contact: Tom Bielecki, CFO** | bileckit@msn.com | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the value-added reseller list. All other terms and conditions remain the same.

**Teltronics, Inc.** has requested and the State has approved the addition of new products to Lot 3, Network Cable and Fiber Optics category of the above-referenced contract, PT64538.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

**Northeast Information Systems** has requested and the State has approved the addition of new products to the above-referenced contract, PT64298.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

**Cisco Systems, Inc.** has requested and the State has approved the addition of new products, deletion of end-of-life products, and MSRP price increases and decreases to the above-referenced contract, PT64525.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: April 23, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR(S)**
**CONTRACT NO(S)**
**CONTRACT PERIOD(S)**

**Extreme Networks, Inc. PT64437 – March 30, 2009 – March 17, 2024**
**Anixter, Inc. - PT64432 – March 31, 2009 – March 17, 2024**
**Aruba Networks, Inc. – PT 64433 – April 15, 2009 – March 17, 2024**

**SUBJECT:** Update Product, Price and VAR Lists of Extreme Networks, Inc.
Update Product/Price List of Anixter, Inc.
Update Product, Price & VAR Lists of Aruba Networks, Inc.

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Extreme Networks, Inc.** has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of obsolete products as well as adding the following-named value added reseller:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Juma Technology |
| **Address:** | 154 Toledo Street |
| | Farmingdale, NY 11735 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | N/A |
| **Federal ID #:** | 68-0605151 |
| **Contract Administrator Name:** | Joseph Cassano |
| **Title:** | Executive VP |
| **Telephone Number:** | 631-270-1036 Fax: 631-270-1037 |
| **E-mail:** | jcassano@jumacorp.com |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated April 20, 2010.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN)for a link to the updated VAR list.

21350p153 – T07kr ( Extreme Networks, Inc. Anixter, Inc. Aruba Networks, Inc.)

All other terms and conditions remain the same.

**Anixter, Inc.** has requested and the State has approved the addition of new products to the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
All other terms and conditions remain the same.

**Aruba Networks, Inc.** has requested and the State has approved the addition of new products, deletion of end-of-life products, price reductions to the above-referenced contract as well as adding the following value-added resellers to its VAR list:

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (2):** | Altura Communication Solutions LLC |
| **Address:** | 1335 South Acacia Avenue |
| | Fullerton, CA 92831 |
| | |
| **Federal ID #:** | 33-0988967 |
| **Contract Administrator Name:** | Tony Clemente |
| **Title:** | District Diretor |
| **Telephone Number:** | (718) 360-8910 |
| **E-mail:** | Aclemente@alturacs.com |
| **FAX:** | (718) 360-8902 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (8):** | Computer Connection of Central New York (CCNY) |
| **Address:** | 11206 Cosby Manor Road |
| | Utica, New York 13502 |
| | |
| **Federal ID #:** | 16-1397143 |
| **Contract Administrator Name:** | Kimberly Longway |
| **Title:** | Marketing |
| **Telephone Number:** | 800-566-4786 Ext. 247 |
| **E-mail:** | kim@ccny.com |
| **FAX:** | 315-724-0794 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (16):** | Pathway Systems Design, LLC |
| **Address:** | 7100 New Horizons Blvd |
| | Amityville, NY 11701 |
| | |
| **Federal ID #:** | 11-3569963 |
| **Contract Administrator Name:** | Mario DePascale |
| **Title:** | Vice President |
| **Telephone Number:** | 631-422-6800 |
| **E-mail:** | mdepascale@psdteam.com |
| **FAX:** | 631-422-6868 |
| **Reseller Qualifying Criteria:** | |
| | |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: April 13, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Graybar** | **PT64272** | **March 18, 2009 – March 17, 2024** |
| **Tandberg** | **PT64304** | **March 18, 2009 – March 17, 2024** |
| **Verizon Business** | **PT64447** | **April 10, 2009 - March 17, 2024** |
| **Polycom** | **PT64536** | **April 30, 2009 – March 24, 2024** |

**SUBJECT:** Add products, price increases/decreases, deletes and reseller list updates.

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Graybar** has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR, addition and deletion of products.

Please refer to the **Contractor Information** & **Pricing Sections** of the Contract Award Notification (CAN) for a link to the updated Price and VAR list.

All other terms and conditions remain the same.

**Tandberg** has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR.

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

**Verizon Business** has requested and the State has approved updates to the above referenced contract, which include the addition of a addition of products.

Please refer to the **Pricing Sections** of the Contract Award Notification (CAN) for a link to the updated Price list.

All other terms and conditions remain the same.

**Polycom** has requested and the State has approved updates to the above referenced contract, which include the price increase, addition and deletion of products.

Please refer to the **Pricing Sections** of the Contract Award Notification (CAN) for a link to the updated Price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 1, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** **CONTRACT PERIOD(S)** |
|---|---|
| **Aviat** | **PT65083 – March 17, 2010 – March 17, 2024** |
| **Cisco** | **PT64525 – June 03, 2009 – March 17, 2024** |
| **NEC** | **PT64297 – March 18, 2009 - March 17, 2024** |
| **HP** | **PT64530 – May 13, 2009 – March 17, 2024** |
| **Cisco** | **PT64525 – June 03, 2009 – March 17, 2024** |
| **All-Mode** | **PT64250 – March 18, 2009 – March 17, 2024** |
| **Tandberg** | **PT64304 – March 18, 2009 – March 17, 2024** |

**SUBJECT:** Add products, price increases/decreases, deletes, reseller list updates and a Name Change

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Harris Stratex Networks** has requested and the State has approved updates to the above referenced contract, which include the change of Name to Aviat U.S. Inc. the FEIN remains the same 77-0016028

All other terms and conditions remain the same.

**Cisco** has requested and the State has approved updates to the above referenced contract, which include the addition of products and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list and VAR updates.

All other terms and conditions remain the same.

**NEC** has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

**HP** has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases and deletes.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Cisco** has requested and the State has approved updates to the above referenced contract, which include the addition of products. Price decrease/increase and delets.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**All-Mode** has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases and deletes.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Tandberg** has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases/increases, deletes and VAR Updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 19, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Alcatel-Lucent** | **PT64249** | **May 26,, 2009 – March 17, 2024** |
| **NESS** | **PT64443** | **April 06, 2009 – March 17, 2024** |
| **Motorola** | **PT64534** | **April 30, 2009 - March 17, 2024** |

**SUBJECT:** Add products, price increases, deletes and reseller list updates

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Alcatel-Lucent** has requested and the State has approved updates to the above referenced contract, which include the addition of products, price increases, deletes and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**NESS** has requested and the State has approved updates to the above referenced contract, which include the addition of products, price increases, deletes and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Motorola** has requested and the State has approved updates to the above referenced contract, which include the addition of products and deletes.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 17, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Adirondack Cabling** | **PT64248** | **March 18, 2009 – March 17, 2024** |
| **Verizon** | **PT64447** | **April 10, 2009 – March 17, 2024** |
| **Juniper** | **PT64531** | **May 30, 2009 - March 17, 2024** |

**SUBJECT:** Add products, price decreases and deletion of products

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Adirondack Cabling** has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Verizon** has requested and the State has approved updates to the above referenced contract, which include the addition of new products and deletion of products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
All other terms and conditions remain the same.

**Juniper** has requested and the State has approved the following additions and updates to its VAR list:

# Appendix F Manufacturer & Value Added Reseller/Distributor Information

| **Manufacturer/Contractor Information** (for Ordering and Contract Administration Purposes) | | | |
|---|---|---|---|
| **Company Name:** | Juniper Networks | | |
| **Address:** | 250 W. 34th Street | | |
| | 1 Penn Plaza, Floor 19, Suite 1901 | | |
| | New York, NY 10119 | | |
| **Federal ID #:** | 77-0559888 | | |
| | | | |
| **Contract Administrator Name:** | Jeffrey Mow | | |
| **Title:** | Public Sector Account Manager | | |
| **Telephone Number:** | 212-520-3363 | | |
| **E-mail:** | jmow@juniper net | | |
| **FAX:** | 646-619-4133 | | |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☒** | | |
| **Contract "Toll" Free Support Number:** | 888-314-5822 | **Guaranteed Product Delivery Timeframe:** | **_10_days ARO** |

| **Value Added Reseller/Distributor Information** (DELETE Request) | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | |
| **Federal ID #:** | 23-2743964 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Contract Administrator |
| **Telephone Number:** | 518 426-2178 |
| **E-mail:** | donnalee.odonnell-amith@verizon.com |
| **FAX:** | (518) 689-5665 |
| **Reseller Qualifying Criteria:** | **JNASC certified** |

| **Value Added Reseller/Distributor Information** (ADD Request) | |
|---|---|
| **Company Name:** | Verizon Select Services Inc. |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | |
| **Federal ID #:** | 16-1337624 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Contracts Administrator |
| **Telephone Number:** | 518 426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | 518 689-5665 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** **(ADD Request)** | |
|---|---|
| **(2) Company Name:** | Verizon Network Integration Corp. |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | |
| **Federal ID #:** | 23-2743964 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Contracts Administrator |
| **Telephone Number:** | 518 426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | 518 689-5665 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** **(ADD Request)** | |
|---|---|
| **(2) Company Name:** | MCI Communications Services, Inc. d/b/a Verizon Business |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | |
| **Federal ID #:** | 47-0751768 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Contracts Administrator |
| **Telephone Number:** | 518 426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | 518 689-5665 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** **(Modify Request) – address, contact change, WBE notation** | |
|---|---|
| **Company Name:** | Annese & Associates, Inc. |
| **Address:** | 39 Old Route 146 |
| | Clifton Park, NY |
| | |
| **Federal ID #:** | 16-0984328 |
| **Contract Administrator Name:** | Joseph LoRe |
| **Title:** | |
| **Telephone Number:** | 315-457-4333 |
| **E-mail:** | jlore@annese.com |
| **FAX:** | (315) 453-4575 |
| **Reseller Qualifying Criteria:** | **WBE, CERT 47058** |

| Value Added Reseller/Distributor Information (ADD Request) | |
|---|---|
| **Company Name:** | Professional Inter-Networking Group, LLC |
| **Address:** | 42 West 38th Street - Suite 1201 |
| | New York, NY 10018 |
| | |
| **Federal ID #:** | 22-3646313 |
| **Contract Administrator Name:** | Tom Gaughan |
| **Title:** | |
| **Telephone Number:** | (212) 764-8565 |
| **E-mail:** | sales@ping-us.com |
| **FAX:** | (212) 764-5489 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information (ADD Request) | |
|---|---|
| **Company Name:** | VocalNet |
| **Address:** | 1159 Pittsford-Victor Road |
| | Building 5, Suite 140 |
| | Pittsford, N.Y. 14534 |
| **Federal ID #:** | 27-0085372 |
| **Contract Administrator Name:** | Mark Zane |
| **Title:** | |
| **Telephone Number:** | (585) 419-8249 |
| **E-mail:** | mzane@vocal-net net |
| **FAX:** | (585) 264-9434 |
| **Reseller Qualifying Criteria:** | **WBE, CERT 52662** |

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 15, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Anixter** | **PT64432** | **March 31, 2009 – March 17, 2024** |
| **Enterasys Networks** | **PT64449** | **March 30, 2009 – March 17, 2024** |
| **Relcom** | **PT64300** | **March 18, 2009 – March 17, 2024** |

**SUBJECT:** Update Product/Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Anixter** has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of products and price reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Enterasys Networks** has requested and the State has approved the addition of the following value-added reseller to its VAR list:

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| Company Name: | Siemens Enterprise Communications, Inc. |
| Address: | 153 east 53rd St. |
| | New York NY 10022 |
| Minority/Women Owned or Small Business<br>Indicate M , W or S | |
| Federal ID #: | 26-2722137 |
| Contract Administrator Name: | Jay S. Mark |
| Title: | Account Manager |
| Telephone Number: | 212-450-7534 |

| | |
|---|---|
| E-mail: | Jay mark@siemens-enterprise.com |
| FAX: | 646-224-5770 |
| Qualifying Criteria: | Enterasys Partner |

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| Company Name: | CNC Microtech |
| Address: | 19 Walker Way |
| | Albany NY. 12205 |
| Minority/Women Owned or Small Business<br>Indicate M , W or S | |
| Federal ID #: | 26-1639774 |
| Contract Administrator Name: | Erik Jacoby |
| Title: | Sales Director |
| Telephone Number: | 585-292-1880 |
| E-mail: | ejacoby@cncmicrotech.com |
| FAX: | 585-292-1869 |
| Qualifying Criteria: | Certified Enterasys Partner |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

**Relcom** has requested and the State has approved updates to the above referenced contract, which include the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** March 1, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Mac Source** | **PT64448** | **April 10, 2009 – March 17, 2024** |
| **Graybar Electric Co.** | **PT64272** | **March 18, 2009 – March 17, 2024** |
| **Hewlett Packard** | **PT64530** | **May 13, 2009 – March 17, 2024** |

**SUBJECT:** Update Product/Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Mac Source** has requested and the State has approved updates to the above referenced contract, which include the addition of new products.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
Additionally, the contact address for Mac Source has been changed to 122 Remsen Street, Suite 102, Cohoes, New York 12047 and the fax number has changed to 518.694.3907.

All other terms and conditions remain the same.

**Graybar Electric Co.** has requested and the State has approved updates to the above referenced contract, which include the addition of new products.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**Hewlett Packard** has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products, price increases and price decreases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 22, 2010.

21350p147-T07pc/kd (Mac Source, Graybar Electric, Hewlett Packard)

Additionally, Hewlett Packard has requested and the State has approved the addition of the following value-added resellers to its VAR list:

| **Manufacturer/Contractor Information** (for Ordering and Contract Administration Purposes) | | | |
|---|---|---|---|
| **Company Name:** | Hewlett-Packard Company | | |
| **Address:** | 3000 Hanover Street | | |
| | Palo Alto, CA 94304-1185 | | |
| | | | |
| **Federal ID #:** | 94-1081436 | | |
| **Minority/Women Owned or Small Business Indicate M, W or S** | | | |
| **Contract Administrator Name:** | Deborah Kaiser | | |
| **Title:** | Contract Manager | | |
| **Telephone Number:** | 630-882-9051 | | |
| **E-mail:** | Deborah.Kaiser@hp.com | | |
| **FAX:** | 847-787-5578 | | |
| **Orders Placed Directly with Contractor x☐** | **Orders Placed Directly with VAR x☐** | | |
| **Contract "Toll" Free Support Number:** | 877-305-7097 | **Guaranteed Product Delivery Timeframe:** | **_30___days ARO** |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | | | |
| **Company Name:** | Hewlett-Packard Company | | |
| **Address:** | 3000 Hanover Street | | |
| | Palo Alto, CA 94304 | | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | | | |
| **Federal ID #:** | 94-1081436 | | |
| **Contract Administrator Name:** | Steven Murray | | |
| **Title:** | Account Manager | | |
| **Telephone Number:** | 212-904-0250 | | |
| **E-mail:** | Steven.K.Murray@hp.com | | |
| **FAX:** | | | |
| **Qualifying Criteria:** | HP contact in place of Randy Keener. Please remove all information on Randy Keener | | |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | | | |
| **Company Name:** | P&J Computers Inc | | |
| **Address:** | 1 Highland Ave | | |
| | Albany, NY 12205 | | |
| **Minority/Women Owned or Small Business Indicate M , W or S** | SBE | | |
| **Federal ID #:** | 141716131 | | |
| **Contract Administrator Name:** | Scott Joralemon | | |
| **Title:** | | | |
| **Telephone Number:** | 518-459-6712 x101 | | |
| **E-mail:** | scottj@pjcomp.com | | |
| **FAX:** | 518-459-6851 | | |
| **Qualifying Criteria:** | Reseller Participation Agreement | | |
| **Value Added Reseller/Distributor/ Sub-Contractor Information** | | | |
| **Company Name:** | ASI System Integration | | |
| **Address:** | 49 West 37th Street | | |
| | New York, NY 10019 | | |
| **Minority/Women-Owned or Small Business** | SBE | | |

| | |
|---|---|
| **Indicate M, W or S** | |
| **Federal ID #:** | 20-3074058 |
| **Contract Administrator Name:** | Mark Romanowski |
| **Title:** | |
| **Telephone Number:** | 212-736-0111 X294 |
| **E-mail:** | kriley@asisystem.com |
| **FAX:** | 212-629-3945 |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
| **Company Name:** | Vandis, Inc |
| **Address:** | 1 Albertson Ave #1 |
| | Albertson, NY 11560 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | SBE |
| **Federal ID #:** | 11-2650266 |
| **Contract Administrator Name:** | Ken Russin |
| **Title:** | |
| **Telephone Number:** | 516-281-2200 |
| **E-mail:** | info@vandis.com |
| **FAX:** | 516-626-9003 |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
| **Company Name:** | Professional Inter-Networking Group |
| **Address:** | 42 West 38th Street #1201 |
| | New York, NY 10018 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 22-36463613 |
| **Contract Administrator Name:** | Tom Gaughan |
| **Title:** | |
| **Telephone Number:** | 646-432-0201 |
| **E-mail:** | tgaughan@ping-us.com |
| **FAX:** | 212-764-5489 |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
| **Company Name:** | Total Tec systems, Inc |
| **Address:** | 2 Gourmet Lane |
| | Edison, NJ 08837 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-2437901 |
| **Contract Administrator Name:** | Vinny Iezza |
| **Title:** | |
| **Telephone Number:** | 800-634-2588 x144 |
| **E-mail:** | Vinny.lezza@totaltec.com |
| **FAX:** | 732-855-0898 |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
| **Company Name:** | CSDNET Inc |
| **Address:** | 874 Montauk Hwy |
| | Bayport, NY 11705 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |

| | |
|---|---|
| **Federal ID #:** | 11-3410788 |
| **Contract Administrator Name:** | Richard Sallustro |
| **Title:** | |
| **Telephone Number:** | 631-924-7474 |
| **E-mail:** | Rich.sallustro@csdnet.net |
| **FAX:** | |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
| **Company Name:** | International Integrated Solutions |
| **Address:** | 245 Nrewtown Rd #101 |
| | Plainview, NY 11803 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3006645 |
| **Contract Administrator Name:** | Rich Riis |
| **Title:** | |
| **Telephone Number:** | 561-396-6700 |
| **E-mail:** | estar@iisl.com |
| **FAX:** | 516-396-6799 |
| **Qualifying Criteria:** | Reseller Participation Agreement |
| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
| **Company Name:** | CDW Government, Inc |
| **Address:** | 230 N. Milwaukee Ave. |
| | Vernon Hills, IL 60061 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolanda Bloomquist |
| **Title:** | Account Manager |
| **Telephone Number:** | 312-705-1880 |
| **E-mail:** | Yolanda.bloomquist@cdw.com |
| **FAX:** | 312-705-4680 |
| **Qualifying Criteria:** | Reseller Agreement |
| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
| **Company Name:** | AdvizeX Technologies LLC |
| **Address:** | 6480 Rockside Blvd South |
| | Independence, OH 44131 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | S |
| **Federal ID #:** | 37-1504931 |
| **Contract Administrator Name:** | Dave Crean |
| **Title:** | Regional Sales Manager |
| **Telephone Number:** | 585-223-4050 X102 |
| **E-mail:** | dcrean@advizex.com |
| **FAX:** | None |
| **Qualifying Criteria:** | Reseller Participation Agreement |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** February 16, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Aruba Networks, Inc.** | **PT64433** | **April 15, 2009 – March 17, 2024** |
| **3Com Corporation, Inc.** | **PT64431** | **June 15, 2009 – March 17, 2024** |
| **Polycom, Inc.** | **PT64536** | **March 18, 2009 - March 17, 2024** |

**SUBJECT:** Correct prior Purchasing Memorandum and Update Product/Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Aruba Networks, Inc. *CORRECTION***
Purchasing Memorandum **21350p144** dated January 21, 2010 inadvertently identified Aruba Networks, Inc. as the holder of CTES Contract PT64437. Please be advised that the correct contract holder of CTES Contract PT64437 is Extreme Networks. The contract information for Extreme Networks and Aruba Networks is as follows:

**Extreme Networks, Inc. PT64437 – March 30, 2009 – March 17, 2024**
**Aruba Networks, Inc. PT64433 – April 15, 2009 – March 17, 2024**

**3Com Corporation** has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price decreases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 1, 2010.
All other terms and conditions remain the same.

**Polycom, Inc**. has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price increases and decreases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 11, 2010.
All other terms and conditions remain the same.

Polycom, Inc. has also requested and the State has approved the following additions and updates to its VAR list:

| **Manufacturer/Contractor Information** **(for Ordering and Contract Administration Purposes)** | | | |
|---|---|---|---|
| **Company Name:** | Polycom, Inc. | | |
| **Address:** | 4750 Willow Road | | |
| | Pleasanton, CA 94588 | | |
| | | | |
| **Federal ID #:** | 94-3128324 | | |
| | | | |
| **Contract Administrator Name:** | John Palaszynski | | |
| **Title:** | Territory Manager | | |
| **Telephone Number:** | 518-783-3852 | | |
| **E-mail:** | John.Palaszynski@polycom.com | | |
| **FAX:** | | | |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☒** | | |
| **Contract "Toll" Free Support Number:** | 800.756.9266 | **Guaranteed Product Delivery Timeframe:** | **_30_days ARO** |
| **Value Added Reseller/Distributor Information** | | | |
| **(2) Company Name:** | Verizon Network Integration Corp. | | |
| **Address:** | 14 Corporate Woods Blvd. | | |
| | Albany, NY 12211 | | |
| | | | |
| **Federal ID #:** | 23-2743964 | | |
| **Contract Administrator Name:** | Donnalee O'Donnell | | |
| **Title:** | Contracts Administrator | | |
| **Telephone Number:** | 518 426-2178 | | |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com | | |
| **FAX:** | 518 689-5665 | | |
| **Reseller Qualifying Criteria:** | | | |
| **Value Added Reseller/Distributor Information** | | | |
| **Company Name:** | Verizon Select Services Inc. | | |
| **Address:** | 14 Corporate Woods Blvd. | | |
| | Albany, NY 12211 | | |
| | | | |
| **Federal ID #:** | 16-1337624 | | |
| **Contract Administrator Name:** | Donnalee O'Donnell | | |
| **Title:** | Contracts Administrator | | |
| **Telephone Number:** | 518 426-2178 | | |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com | | |
| **FAX:** | 518 689-5665 | | |
| **Reseller Qualifying Criteria:** | | | |
| **Value Added Reseller/Distributor Information** | | | |
| **(2) Company Name:** | MCI Communications Services, Inc. d/b/a Verizon Business | | |
| **Address:** | 14 Corporate Woods Blvd. | | |
| | Albany, NY 12211 | | |
| | | | |
| **Federal ID #:** | 47-0751768 | | |
| **Contract Administrator Name:** | Donnalee O'Donnell | | |
| **Title:** | Contracts Administrator | | |
| **Telephone Number:** | 518 426-2178 | | |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com | | |
| **FAX:** | 518 689-5665 | | |
| **Reseller Qualifying Criteria:** | | | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | **Carousel Industries** |
| **Address:** | 10 Petra Lane |
| | Albany, NY 12205 |
| | |
| **Federal ID #:** | 06-1502254 |
| **Contract Administrator Name:** | Michael Mahar |
| **Title:** | Director of SLE |
| **Telephone Number:** | 518-724-2160 |
| **E-mail:** | mmahar@carouselindustries.com |
| **FAX:** | 518-724-2180 |
| **Reseller Qualifying Criteria:** | Polycom Authorized |

| Value Added Reseller/Distributor Information | |
|---|---|
| **(2) Company Name:** | TriTech Communications |
| **Address:** | 625 Locust St. |
| | Garden City, NY 11530 |
| | |
| **Federal ID #:** | |
| **Contract Administrator Name:** | Joe Melfa |
| **Title:** | VP of Sales |
| **Telephone Number:** | 516-668-1987 |
| **E-mail:** | jmelfa@aceav.com |
| **FAX:** | |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: February 10, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO(S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **SMC Networks, Inc.** | **PT64302** | **March 18, 2009 – March 17, 2024** |
| **Aruba Networks, Inc.** | **PT64433** | **April 15, 2009 – March 17, 2024** |
| **Tandberg, Inc.** | **PT64304** | **March 18, 2009 – March 17, 2024** |

**SUBJECT:** Update Product/Price List and Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
**SMC Networks, Inc.** has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price decreases.
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 1, 2010.
All other terms and conditions remain the same.

**Aruba Networks, Inc.** has requested and the State has approved the addition of the following value-added resellers to its VAR list:

| **Added Reseller** | **Telephone** | **Federal ID No.** |
|---|---|---|

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(1) Company Name:** | All-Mode Communications |
| **Address:** | 1725 Dryden Rd. |
| | Freeville, NY 13068 |
| | |
| **Federal ID #:** | 16-1002300 |

21350p145-T07kd (SMC Networks, Inc., Aruba Networks, Inc., Tandberg, Inc.)

| | |
|---|---|
| **Contract Administrator Name:** | David Yeater |
| **Title:** | President |
| **Telephone Number:** | 607-347-4611 |
| **E-mail:** | dyeater@all-mode.com |
| **FAX:** | 607-347-6728 |
| **Reseller Qualifying Criteria:** | |

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(15) Company Name:** | Rapid Access Communication Enterprises, Inc., (aka RACe, Inc.) |
| **Address:** | 17 Barstow Rd. |
| | Suite 401 |
| | Great Neck, NY 11021 |
| **Federal ID #:** | 03-0415485 |
| **Contract Administrator Name:** | Gail Nedbor-Gross |
| **Title:** | Financial Director |
| **Telephone Number:** | 516-829-8290 |
| **E-mail:** | gngross@race-corp.com |
| **FAX:** | 516-829-9113 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

**Tandberg, Inc.** has requested and the State has approved the addition of the following value-added resellers to its VAR list:

**Added Reseller** **Telephone** **Federal ID No.**

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **Company Name:** | PS Technologies, LLC |
| **Address:** | 1221 Wilmington Ave. Suite 205 |
| | Dayton, Ohio 45420 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 75-3262773 |
| **Contract Administrator Name:** | J. Papadis |
| **Title:** | Inside Sales |
| **Telephone Number:** | 937-242-6422 |
| **E-mail:** | j.papadis@pst24.com |
| **FAX:** | 800-443-3954 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** January 21, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTORS(S)**
**CONTRACT NO(S)**
**CONTRACT PERIODS**

**Cisco Systems, Inc. PT64525 – June 3, 2009-March 17, 2024**
**Aruba Networks, Inc. PT64433 - March 30, 2009-March 17, 2024**
**nfrastructure Technologies, Inc. PT64287 – March 18, 2009-March 17, 2024**

**SUBJECT:** Update Product, Price and Value Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
CISCO SYSTEMS, INC. has requested and the State has approved updates to the above referenced contract which include the addition of new products, deletion of obsolete products and price decreases.
Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list effective January 1, 2010.
All other terms and conditions remain the same.

EXTREME NETWORKS, INC. has requested and the State has approved updates to the above referenced contract which include the addition of new product, deletion of obsolete products, price decreases, and the following addition to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| CDW Government, Inc.<br>230 N. Milwaukee Avenue<br>Vernon Hills, IL 60061 | 312-705-1880<br>312-705-4680 (Fax) | 36-4230110 |

Please refer to the Contractor Information Section of the CAN for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

nfrastructure Technologies, Inc has requested and the State has approved the addition of the following Panduit products to the above-referenced contract:
Panduit Net-Access Cabinet Part #CN1
Panduit Net-Access Cabinet Part #CN2
Panduit Net-Access Exhaust Duct #CNAE1
Panduit Net-Access Cable Mgt Finger #CNBRFK
Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

21350p144-07kr (Cisco Systems, Inc. Extreme Networks, Inc. nfrastructure)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**Date: January 20, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

| **CONTRACTOR(S)** | **CONTRACT NO (S)** | **CONTRACT PERIOD(S)** |
|---|---|---|
| **Anixter, Inc.** | **PT64432** | **March 31, 2009-March 27, 2024** |
| **Aruba Networks, Inc.** | **PT64433** | **April 15, 2009-March 17, 2024** |
| **Avaya, Inc.** | **PT64524** | **May 7, 2009 – March 17, 2024** |

**SUBJECT:** Update Product/Price and Value Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANIXTER, INC. has requested and the State has approved multiple additions of product to the above referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

ARUBA NETWORKS, INC. has requested add the State has approved the addition of the following value-added reseller to its VAR List:

| **Added Reseller** | **Telephone** | **Federal ID#** |
|---|---|---|
| AT&T Corp | 347-268-6083 | 43-0529710 |
| 32 Avenue of the Americas 5th Floor | 512-646-3161 | |
| New York, New York 10013 | | |
| Contact: Jason Keshinover | keshinover@att.com | |
| Senior Universal Account Manager | | |

Please refer to the **Contractor Information** section Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

AVAYA, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated January 20, 2010.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** January 11, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Superior Telephone Systems, Inc.**
**CONTRACT NO: PT64303**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
SUPERIOR TELEPHONE SYSTEMS, INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of new products, price increases and reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective January 1, 2010.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

Date: January 11, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2019

**CONTRACTOR: ANS Advanced Network Services**
**CONTRACT NO PT64252**

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANS Advanced Network Services has requested and the State has approved the addition of multiple new products to its Lot 3, Networking Infrastructure and Accessories award under the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** January 11, 2010

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Nortel Networks, Inc.**
**CONTRACT NO: PT64341**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
NORTEL NETWORKS, INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of the following value-added resellers:

| Added Resellers | Telephone | Federal ID# |
|---|---|---|
| CSDNET, Inc.<br>874 Montauk Highway<br>Bayport, New York 11705<br>Contact: Richard Sallustro, Sales | 631-924-7474<br>631-924-7475 (Fax)<br><br>Richard.sallustro@csdnet net | 26-1264005 |
| Networked Educational Technologies. Ltd.<br>874 Montauk Highway<br>Bayport, New York 11705<br>Contact: Richard Sallustro, Sales | 631-924-7474<br>631-924-7475 (Fax)<br><br>Richard.sallustro@csdnet net | 11-3410788 |
| Lucille Maud Corporation (**MBE**)<br>513 North Olden Avenue<br>Trenton, New Jersey 08638<br>Leticia Young, Purchasing Manager | 609-393-7555 Ext. 5495<br><br>609-393-1140 (Fax)<br>leticia@lucillemaud.com | 22-2619144 |

| **Change of Reseller Federal ID#** | **Telephone** | **Federal ID#** |
|---|---|---|
| Washington Computer Services, Inc. | 718-491-6100 | 13-3086643 |
| 140 58th Street – Suite 8F | 718-765-1973 (Fax) | |
| Contact: Jeffrey Goldberg, President | jeff@washcomp.com | |

Please refer to the Contractor Information page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **January 11, 2010**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Graybar Electric Co., Inc.**
**CONTRACT NO: PT64272**

**SUBJECT:** Reversal of Data Collection and Storage of Personal Credit Card Information Policy

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

On December 17, 2009, GRAYBAR ELECTRIC CO., INC. announced their intent to request certain information from authorized contract users acquiring product with credit cards. Specifically Graybar requested users make copies of their driver's license and the back side of their purchase card and send with Graybar's Credit Card Authorization Form Lf-17 NY Dist. After consultation with OGS the contractor has rescinded this request and will not require such information from users as a condition for utilizing purchase cards.

As a word of caution, while a company may request the pin authorization code at time of phone orders to verify authenticity of the card, authorized users should never provide to any contractor or company photo copies of their driver's license information and/or their credit authorization codes.

In accordance with the terms and conditions of Contract PT64272, Graybar has further indicated that authorized users placing orders under this contract are not required to execute any additional agreements.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 13, 2009-March 17, 2024

**CONTRACTOR: Hewlett-Packard Company**
**CONTRACT NO: PT64530**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
HEWLETT-PACKARD COMPANY has requested and the State has approved amendments to the above-referenced contract which include the addition of new products and deletion of obsolete products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List dated December 21, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009-March 17, 2024

**CONTRACTOR: Aruba Networks, Inc.**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of obsolete products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solution

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Altura Communication Solutions**
**CONTRACT NO: PT64285**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALTURA COMMUNICATION SOLUTIONS has requested and the State has approved amendments to the above-referenced contract which includes the addition of multiple new products to its product/price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated December 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 4, 2009-March 17, 2024

**CONTRACTOR: Mitel Networks, Inc.**
**CONTRACT NO: PT64533**

**SUBJECT:** AMEND VALUE-ADDED RESELLER LIST

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MITEL NETWORKS, INC. has requested and the State has approved the addition of the following named value-added resellers to the above-referenced contract:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| CBS Whitcom Technologies Corporation<br>2990 Express Drive South<br>Islandia, New York 11749<br>Contact: Robert D. Corvalan, President | 631-232-8306<br>632-582-8345 (Fax)<br><br>Rcorvalan@cbswhit.com | 11-2947352 |
| Maxim Networx<br>191 Remington Boulevard<br>Ronkonkoma, New York 11799<br>Contact: John Hawat, Vice President Sales | 631-622-3545<br>631-389-2464 (Fax)<br><br>Jhawat@maximnetworx.com | 30-0508697 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 23, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2019

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: ANS Advanced Network Services, LLC**
**CONTRACT NO: PT64252**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANS Advanced Network Services has requested and the State has approved an update to the above-referenced contract which includes the addition of multiple new products for Networking Infrastructure and Accessories Lot 3.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Frontrunner Network Systems Corp**
**CONTRACT NO: PT64268**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen. Rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved updates to the above-referenced contract which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 23. 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 30, 2009-March 17, 2024

**CONTRACTOR" Enterasys Networks**
**CONTRACT NO: PT64449**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ENTERASYS NETWORKS has requested and the State has approved updates to the above-referenced contracts which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated November, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Washington Electric Co., Inc.**
**CONTRACT NO: PT64308**

**SUBJECT:** Update Product/Price and Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
WASHINGTON ELECTRIC CO., INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of new products as well as the addition of the following subcontractors to its value-added reseller list:

| NAME | TELEPHONE | FEDERAL ID# |
|---|---|---|
| Barth-Gross Electric Co., Inc.<br>46-02 37th Avenue<br>Long Island City, New York 11101<br>Contact: Roy Barth, President | 718-706-0670<br>718-706-0672 (Fax)<br><br>roy@washcomp.com | 13-1965229 |
| Bigman Brothers, Inc.<br>43-40 34th Street<br>Long Island City, New York 11101 | 718-786-1421<br>718-786-1632 (Fax)<br>mike@washcomp.com | 11-1738313 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price/product list effective December 17, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 16, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
June 3, 2009-March 17, 2024

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
CISCO SYSTEMS, INC. has requested and the State has approved amendments to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price increases and decreases.

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 14, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Working Knowledge**
**CONTRACT NO: PT64309**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
WORKING KNOWLEDGE has requested and the State has approved the following additions of resellers to its VAR list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Capstream Technologies, LLC<br>16 Main Street<br>Salamanca, New York 14479<br>Contact: Kevin McWhite | (716) 945-7100 Ext. 102<br>(716) 945-2438 (Fax)<br><br>kmcwhite@jcsandassociates.com | 27-0434478 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 7, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR: Siemens Communications, Inc.**
**CONTRACT NO: PT64301**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
SIEMENS COMMUNICATIONS, INC. has requested and the State has approved the addition of the following identified resellers to the above-referenced contract:

**ADDED RESELLERS**

| **Manufacturer/Contractor Information** (for Ordering and Contract Administration Purposes) | | | |
|---|---|---|---|
| **Company Name:** | Siemens Communications, Inc. | | |
| **Address:** | 101 Yamato Road | | |
| | | | |
| | | | |
| **Federal ID #:** | 52-21222392 | | |
| **Minority/Women Owned or Small Business Indicate M, W or S** | | | |
| **Contract Administrator Name:** | Jay Mark | | |
| **Title:** | Account Manager | | |
| **Telephone Number:** | 212-450-7534 | | |
| **E-mail:** | Jay mark@siemens-enterprise.com | | |
| **FAX:** | | | |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☐** | | |
| **Contract "Toll" Free Support Number:** | | **Guaranteed Product Delivery Timeframe:** | **days ARO** |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | UTC Associates Inc. |
| **Address:** | 82 Wall Street |
| | Suite 701 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | M |
| **Federal ID #:** | 01-0538464 |
| **Contract Administrator Name:** | Anil Balani |
| **Title:** | CTO |
| **Telephone Number:** | 212-359-2640 |
| **E-mail:** | contact@utcassociates.com |
| **FAX:** | 646-519-1705 |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Island Computer Products, Inc. DBA ICP Inc. |
| **Address:** | 20 Clinton Avenue |
| | Stanten Island N.Y. 10312 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | W |
| **Federal ID #:** | 133536167 |
| **Contract Administrator Name:** | Anthony Antico |
| **Title:** | V.P. Sales |
| **Telephone Number:** | 800-724-6565 |
| **E-mail:** | nysogs@icorp.com |
| **FAX:** | 718-536-6885 |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | CNC Microtech Inc. |
| **Address:** | 19 Walker Way |
| | Albany, N.Y. |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | |
| **Contract Administrator Name:** | Robert Gaupa |
| **Title:** | C.O. O. |
| **Telephone Number:** | 585-292-1880 |
| **E-mail:** | rjgaudu@cncmicrotech.com |
| **FAX:** | 585292-1869 |
| **Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** December 7, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Teletronics,, Inc.**
**CONTRACT NO: PT64538**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TELTRONICS, INC. has requested and the State has approved the addition of the following products to the above-referenced contract:

1 Additional Dual Mode Phone (Lot 1 Category C&D (PBX/IP Telephony)
Hexadecimal Digital Line Unit 4-32 port (Lot 1 Category C&D (PBX/IP Telephony)
Universal Global Line Unit – 48 port (Lot 1 Category C&D (PBX/IP Telephony)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: December 1, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Graybar Electric Co., Inc/**
**CONTRACT NO: PT64272**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
GRAYBAR ELECTRIC CO.INC. has requested and the State has approved amendments to the above-referenced contract which includes the addition of new part numbers and products, deletion of end-of-life products and price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **December 1, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 31, 2009 – March 17, 2024

**CONTRACTOR: Anixter, Inc**
**CONTRACT NO: PT64432**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANIXTER, INC. has requested and the State has approved an amendment to the above-referenced contract which includes the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 30, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen,.Rogers@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 13, 2009 – March 17, 2024

**CONTRACTOR: Hewlett Packard Company**
**CONTRACT NO: PT64530**

**SUBJECT:** Update Price/Product List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
HEWLETT PACKARD COMPANY has requested and the State has approved amendments to the above-referenced contract which include the addition of new products, deletion of obsolete products as well as price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Teltronics, Inc.**
**CONTRACT NO: PT64538**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TELTRONICS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of multiple new products that did not exist at the time of award.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective November 30, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Manchester Communications**
**CONTRACT NO: PT64294**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MANCHESTER COMMUNICATIONS has requested and the State has approved amendments to the above-referenced contract which include the addition of new products for Aiphone Intercom Systems New JA Series.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated price/product list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: SMC Networks, Inc.**
**CONTRACT NO: PT64302**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
SMC NETWORKS, INC. has requested and the State has approved the following amendments to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Rel Comm, Inc.<br>250 Cumberland Street<br>Rochester, New York 14605<br>Contact: Jeannette Aguglia<br>Manager of Order Processing | (888) 394-6703 x331<br>(585) 546-8925 (Fax)<br><br>jaguglia@rcomm.com | 16-1308853 |

**Resellers Removed**
Advanced Technology Solutions Group (ATEC Group)
1762 Central Avenue, Albany, New York12205

Washington Computer Services
14-58th Street – Suite 8F, Brooklyn, New York 11220

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 20, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 7, 2009 – March 17, 2024

**CONTRACTOR: Avaya, Inc.**
**CONTRACT NO" PT64524**

**SUBJECT:** Update Product/Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
AVAYA, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products and the following named value-added resellers:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Com Serv Consulting Corp.<br>101 Tyrellan Avenue<br>Staten Island, New York 10309<br>Contact: Renee Seitz, President | (347)273-1206<br>(718) 967-1304<br><br>rseitz@nyigc.com | 45-0489689 |
| Ronco Communications & Electronics, Inc.<br>595 Sheridan Drive<br>Tonawanda, New York 14150<br>Contact: Vito Gelose<br>State Business Development | (716) 879-8141<br>(716)879-8198 (Fax)<br><br>vgelose@ronco net | 16-0905768 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p120-T07kr (Avaya, Inc.)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 19, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 11, 2009 – March 17, 2024

**CONTRACTOR: F5 Networks, Inc.**
**CONTRACT NO: PT64450**

**SUBJECT:** Update Product/Price and Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
F5 NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of end-of-life products, price increases and decreases and change of contact information as follows:

| Change In Contact Information | Telephone | Federal ID# |
|---|---|---|
| F5 Networks, Inc.<br>401 Elliott Avenue West<br>Seattle, WA 98119<br>**Contact: Steve Strong**<br>**Inside Account Manager for NYS** | 206-272-6714<br>206-272-5583 (Fax)<br><br>**s.strong@f5.com** | 91-1714307 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated November, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 19, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 26, 2009 – March 17, 2024

**CONTRACTOR: Alcatel-Lucent USA Marketing Inc**
**CONTRACT NO: PT64249**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALCATEL-LUCENT USA MARKETING, INC. has requested and the State has approved updates to the above referenced contract which includes the addition of new products as well as an increase in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 19, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009 – March 17, 2024

**CONTRACTOR: Aruba Networks, Inc.**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named Value Added Reseller to the above-referenced contract:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Classic Networking, Inc.<br>10 Dishley Drive – PO Box 1055<br>Mechanicsburg, PA 17055<br>Contact: Linda Sadler<br>Operations Director | (717)-697-9572<br>(717)-828-1717 (Fax)<br><br>linda@classicnetworking.com | 25-1867642 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 18, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Washington Electric Co. Inc.**
**CONTRACT NO: PT64308**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
WASHISNGTON ELECTRIC CO., INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products and deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated November 1, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** November 13, 2009

**GROUP: 77018**
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**SUBJECT:** Update Product/Price and VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TANDBERG, INC. has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of end-of-life products, price increases and decreases as well as the addition of the following value-added reseller:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| MedTec InterLinx, LLC<br>25 Greylock Ridge<br>Pittsford, New York 14534<br>Contact: Sandeep Krishnan, President | 585-329-1625<br>585-486-1625 (Fax)<br><br>Sandeep.krishnan@medtecintl.com | 20-2952591 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 13, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: ANS Advanced Network Services LLC**
**CONTRACT NO: PT64252**

**SUBJECT:** Addition of Products; Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANS Advanced Network Services has requested and the State has approved the addition of new products for Lot 3, Networking Infrastructure and Accessories.

Please reference to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 12, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Nortel Networks, Inc**
**CONTRACT NO: PT64341**

**SUBJECT:** Change of Contact Information

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
NORTEL NETWORKS, INC. has requested and the State has approved the following change in contract information:

| **Change In Contact Information** | **Telephone** | **Federal ID#** |
|---|---|---|
| Integration Partners | 888-472-3199 | 04-3467289 |
| 575 Brook Avenue | 781-357-8551 (Fax) | |
| Riverdale, NJ 07675 | | |
| **Contact(s) Frank Jadevia (Principle)** | **fjadevia@integration-partners.com** | |
| **Bill Xydias (Sales)** | **vxydias@integration-partners.com** | |

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: November 9, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Nortel Networks, Inc**
**CONTRACT NO: PT64341**

**SUBJECT:** Update Product/Price and VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
NORTEL NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price increases and decreases as well as the following amendments to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| MCI Communications Services, Inc.<br>d/b/a Verizon Business<br>14 Corporate Woods Blvd.<br>Albany, New York 12211<br>Contact: Donnalee O'Donnell<br>Contracts Administrator | (518) 426-2178<br>(518) 689-5665 (Fax)<br><br><br>Donnalee.odonnel-smith@verizonbusiness.com | 47-0751768 |

**Change of Address and Contact Information**

| | | |
|---|---|---|
| NextiraOne, LLL d/b/a Black Box Network Services<br>250 Park Avenue, 3rd Floor<br>New York, New York 10177<br>Contact: Raymond Kitchen<br>Contracts Administrator | (212)856-7709<br>(952) 352-1778 (Fax)<br>Raymond kitchen@blackbox-vs.com | 76-0534950 |

**Removal of Reseller**
Rel Comm, Inc.
250 Cumberland Street
Rochester, New York 14605

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/ price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 6, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 30, 2009 – March 17, 2024

**CONTRACTOR: Motorola, Inc.**
**CONTRACT NO: PT64534**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MOTOROLA, INC. has requested and the State has approved updates to the above-referenced contract, which includes the addition of new products, deletion of obsolete products, price increases and decreases.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated Product/Price List

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **November 6, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Graybar Electric Co., Inc.**
**CONTRACT NO: PT64272**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
GRAYBAR ELECTRIC CO., INC. has requested and the State has approved an update to the above referenced contract which includes the addition of six (6) Ortronics part numbers to its product/price list.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 30, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: nfrastructure technologies, Inc.**
**CONTRACT NO: PT64287**

**SUBJECT:** Correction of E-Mail Address

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
At the time of award of the above-referenced contract, the corporate name of this contract holder was misspelled. The correct name and updated contact information is as follows:

| Name | Telephone | Federal ID# |
|---|---|---|
| **nfrastructure technologies**<br>**5 Enterprise Avenue**<br>**Clifton Park, New York 12065**<br>**Contact: Tony Riccio**<br>**Managing Director** | **(518) 664-3899 Ext. 206**<br>**(518) 664-5731 (Fax)**<br><br>**nyssales@nfrastructure.com** | **22-3771456** |

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated information.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 28, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 30, 2009 – March 17, 2024

**CONTRACTOR: Extreme Networks, Inc.**
**CONTRACT NO: PT64437**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
EXTREME NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of obsolete products and price reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 28, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 13, 2009 – March 17, 2024

**CONTRACTOR: Hewlett-Packard Company**
**CONTRACT NO: PT64530**

**SUBJECT:** Update Product/Price and VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
HEWLETT-PACKARD COMPANY has requested and the State has approved an update to the above referenced contract which includes the addition of multiple new products, the deletion of end-of-life products as well as the following additions to its value-added reseller list:

**Added Resellers:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Custom Computer Specialists |
| **Address:** | 70 Suffolk Court |
| | Hauppauge, NY 11788 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | N/A |
| **Federal ID #:** | 11-2497640 |
| **Contract Administrator Name:** | E. Abrahms |
| **Title:** | Sales |
| **Telephone Number:** | 631-864-6699 x1248 |
| **E-mail:** | eabrams@customonline.com |
| **FAX:** | |
| **Qualifying Criteria:** | Based on Reseller Application |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Derive Technologies LLC |
| **Address:** | 116 John Street |
| | New York, NY 10038 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MBE/SBE |
| **Federal ID #:** | 52-2295534 |
| **Contract Administrator Name:** | John Wood |
| **Title:** | Sales |
| **Telephone Number:** | 212-363-6210 |
| **E-mail:** | jwood@derive Tech.com |
| **FAX:** | |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Promenent, Inc |
| **Address:** | 42 Broadway 16th Floor |
| | New York, NY 10004 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | SBE |
| **Federal ID #:** | 22-3662709 |
| **Contract Administrator Name:** | John Papaionnou |
| **Title:** | Sales |
| **Telephone Number:** | 212-968-0190 |
| **E-mail:** | jp@promenet.com |
| **FAX:** | |
| **Qualifying Criteria:** | Based on reseller application |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective October 28, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 27, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
May 26, 2009-March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: Alcatel Lucent USA Marketing, Inc.**
**CONTRACT NO: PT64249**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALCATEL-LUCENT USA MARKETING, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products and price increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 27, 2009

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 27, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: E.nfrastructure Technologies, Inc.**
**CONTRACT NO: PT64287**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Correct Spelling of Corporate Name and Update Contact Information

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
At the time of award of the above-referenced contract, the corporate name of this contract holder was misspelled. The correct name and updated contact information is as follows:

| Name | Telephone | Federal ID# |
|---|---|---|
| **nfrastructure technologies**<br>**5 Enterprise Avenue**<br>**Clifton Park, New York 12065**<br>**Contact: Tony Riccio**<br>**Managing Director** | **(518) 664-3899 Ext. 206**<br>**(518) 664-5731 (Fax)**<br><br>**nysakes@nfrastructure.com** | **22-3771456** |

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated information.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 26, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: NEC Unified Solutions, Inc.**
**CONTRACT NO: PT64297**

**SUBJECT:** CHANGE OF CORPORATE NAME

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
NEC UNIFIED SOLUTIONS, INC. has changed its corporate name, effective October 1, 2009, as follows:

**New Corporate Name:**
**NEC CORPORATION OF AMERICA**
6535 N. State Highwa6y 161
Irving, Texas 75039-2402

The company's federal identification number, telephone numbers and contact information remain unchanged.

Please refer to the **Contractor Information Page** of the Contract Award Notification (CAN) for a link to the updated change of corporate name.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Manchester Communications (WBE)**
**CONTRACT NO: PT64294**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MANCHESTER COMMUNICATIONS has requested and the State has approved an update to the above referenced contract which includes the addition of Avaya telephone equipment (Avaya IPO 500, Modules and Associated Equipment) as well as IP Voice Mail ports and other related equipment.

All of these additions are being offered at a special NYS Discount of 30% off MSRP.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 23, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 13, 2009 – March 17, 2024

**CONTRACTOR: Eureka Telecom d/b/a ARC Networks**
**CONTRACT NO: PT64466**

**SUBJECT:** Update Product/Price List Including Annual Labor Rate Adjustment

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
EUREKA TELECOM d/b/a ARC Networks has requested and the State has approved updates to the above-referenced contract which includes the addition of Panduit's Net-Key Connectivity and Ortonic's Tech-Choice Connectivity to its product/price list as well as the following Prevailing wage increases which took effect July 1, 2009:

| COUNTY | NYS NET PRICE |
|---|---|
| Bronx | $ 109.93 |
| Dutchess | $ 82.11 |
| Kings | $ 109.93 |
| Nassau | $ 66.70 |
| New York | $ 109.93 |
| Orange | $ 82.11 |
| Putnam | $ 82.11 |
| Queens | $ 109.93 |
| Rockland | $ 82.11 |
| Suffolk | $ 66.70 |
| Sullivan | $ 76.80 |
| Ulster | $ 76.80 |
| Westchester | $ 98.55 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.
All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 22, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 7, 2009 – March 17, 2024

**CONTRACTOR: Mason Technologies, Inc.**
**CONTRACT NO: PT64440**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MASON TECHNOLOGIES, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **October 20, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:** June 3, 2009 – March 17, 2024

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price and VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
CISCO SYSTEMS, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price decreases and increases as well as the following updates to its value-added reseller list:

**Change In Contact Information In *Bold Italics***

| Name | Telephone | Federal ID# |
|---|---|---|
| e.nfrastructure Technologies, Inc.<br>5 Enterprise Avenue<br>Clifton Park, New York 12065<br>Contact: Tony Leva, Customer Sales | ***(518) 664-3899 Ext. 237***<br>(518) 664-5731 (Fax)<br><br>tony.leva@nfrastructure.com | 22-3771456 |
| Future Tech Enterprise, Inc.<br>101-8 Colin Drive<br>Holbrook, New York 11741<br>***Contact: Diane Kremidas*** | (631) 472-5500 Ext. 7611<br>(631) 472-6599 (Fax)<br><br>***dkremidas@ftei.com*** | 11-3350196 |
| Dimension Data<br>One Penn Plaza, Suite 1600<br>New York, New York 10119<br>Contact: ***Carol Mace***<br>Public Sector Sales Consultant | ***(212 )560-7989***<br>(212) 437-9842 (Fax)<br><br>***NYGovtSales@us.didata.com*** | 13-2554344 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p100-T07kr (Cisco Systems, Inc.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **October 15, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 4, 2009 – March 17, 2024

**CONTRACTOR: Black Box Network Services**

**CONTRACT NO: PT64535**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Black Box Network Services has requested and the State has approved an update to the above-referenced contract which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/ price list effective October 14, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 15, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Adirondack Cabling, Inc.**
**CONTRACT NO: PT64248**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ADIRONDACK CABLING, INC. has requested and the State has approved the addition of multiple new cable and fiber optic products to the contract above set forth.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** October 7, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
June 15, 2009 – March 17, 2024

**CONTRACTOR: 3 Com Corporation**
**CONTRACT NO: PT64431**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
3COM CORPORATION has requested and the State has approved an update to the above-referenced contract which includes the addition of new product offerings and the deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective October 7, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **October 6, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009-March 17, 2024

**CONTRACTOR: Aruba Networks**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS has requested and the State has approved updates to the above referenced contract which includes the addition of a number of new access point products and significantly reduced pricing on existing 802.11n products by up to 50%.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 6, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: October 6, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 7, 2009-March 17, 2024

**CONTRACTOR: Mason Technologies, Inc.**
**CONTRACT NO: PT64440**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MASON TECHNOLOGIES, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 6, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: September 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 13, 2009-March 17, 2024

**CONTRACTOR: Hewlett- Packard Company**
**CONTRACT NO: PT64530**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Hewlett-Packard Company has requested and the State has approved the addition of multiple new products to its Product/Price List effective September 30, 2009.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

Date: September 29, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
April 30, 2009-March 17, 2024

**CONTRACTOR: Motorola, Inc.**
**CONTRACT NO: PT64534**

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Motorola, Inc. has requested and the State has approved the following-named value-added resellers to the contract above set forth:

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Decisionpoint Systems, Inc. |
| **Address:** | 4 Armstrong Road |
| | Sheldon, CT 06484 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 06-1064127 |
| **Contract Administrator Name:** | Matt Lombardi |
| **Title:** | Sr. Vice President |
| **Telephone Number:** | 973-214-7307 |
| **E-mail:** | MLombardi@decisionpt.com |
| **FAX:** | 973-263-2565 |
| **Qualifying Criteria:** | Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | SC-ID |
| **Address:** | 304-M Harry S. Truman Parkway |
| | Annapolis, MD 21401 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 20-2036474 |
| **Contract Administrator Name:** | Sandra Alonso |
| **Title:** | |
| **Telephone Number:** | 410-571-9800 X 201 |
| **E-mail:** | salonso@sc-id.com |
| **FAX:** | 410-571-9861 |
| **Qualifying Criteria:** | Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | VPN Systems, Inc. |
| **Address:** | 280 Cheese Factory Road |
| | Honeoye Falls, NY 14472 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 16-1553275 |
| **Contract Administrator Name:** | Edward W. Suor |
| **Title:** | Managing Director |
| **Telephone Number:** | (585) 624-8365 |
| **E-mail:** | EdWSuor@VPNSystems.Com |
| **FAX:** | |
| **Qualifying Criteria:** | Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | A+ Technology Solutions, Inc. |
| **Address:** | 1490 North Clinton Avenue |
| | Bay Shore, NY 11706 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-2987439 |
| **Contract Administrator Name:** | David Antar |
| **Title:** | President |
| **Telephone Number:** | 631-969-2600 |
| **E-mail:** | David@theaplusgroup.com |
| **FAX:** | |
| **Qualifying Criteria:** | Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products. |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Something Digital |
| **Address:** | 9 East 38th St, 8th Floor |
| | New York, NY 10016 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 13-4071665 |
| **Contract Administrator Name:** | Jonathan Klonsky |
| **Title:** | Principal and Partner |
| **Telephone Number:** | 212-983-8373 |
| **E-mail:** | jklonsky@somethingdigital.com |
| **FAX:** | |
| **Qualifying Criteria:** | Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products. |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 29, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Graybar Electric Co., Inc**
**CONTRACT NO: PT64272**

**SUBJECT:** Update Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of the following named value added reseller to the above contract:

| Added Reseller | Telephone | Federal #ID |
|---|---|---|
| Ronco Communications & Electronics, Inc.<br>595 Sheridan Drive<br>Tonawanda, New York 14150<br>Contact: Vito Gelose<br>State Business Development | 716-879-8141<br>716-879-8198 (Fax)<br><br>vgelose@ronco.net | 16-0905768 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

Date: September 29, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS:**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 31, 2009-March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: Anixter, Inc.**
**CONTRACT NO: PT64432**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANIXTER, INC. has requested and the State has approved updates to the contract set forth above, which includes the addition of new products, deletion of end-of-life products, price increases and decreases as well as the addition of JDSU, One Milestone Center Court, Germantown, MD 20876 as a Manufacturer of Test Equipment for Lot 3, Category A, Network Cable & Fiber Optics.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated September 29, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **September 29. 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Polycom, Inc.**
**CONTRACT NO: PT64536**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
POLYCOM, INC. has requested and the State has approved the addition of the following named value-added reseller to the above contract:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Veraview LLC<br>70 West Chippewa Street<br>Buffalo, New York 14202<br>Contact: Joseph Miller<br>Sales Manager | 716-819-4002<br>716-819-6651 (Fax)<br><br>joem@veraview.com | 16-1598572 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: September 29, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
and Equipment

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Rel Comm, Inc.**
**CONTRACT NO: PT64300**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
REL COMM, INC. has requested and the State has approved an update to the contract set forth above which includes the addition of new products for a VoIP Enabler.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 29, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
April 10, 2009 – March 17, 2024

**CONTRACTOR(S): MacSource Communications**
**CONTRACT NO: PT64448**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MacSource Communications has requested and the State has approved an update to the above contract which includes the addition of new products to its price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: September 17, 2009**

**GROUP: 77018**
**Various, see below**

**CONTRACT PERIOD:**
**Various**

**CONTRACTOR(S): Various**
**CONTRACT NO(S) Various**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT: Notice of Required Response to RFP 21350 (reissued 10/2009) By Existing Contract Holders.**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
The following Purchase Contracts, formerly awarded via continuous recruitment, will be replaced by RFP 21350, Group 77018, Comprehensive Telecommunications Equipment and Solutions, which will be issued periodically during the term of the contract. OGS anticipates that RFP 21350 will be reissued in October 2009.

**Present contract holders as indicated below, will be required to respond to RFP 21350. Failure to respond to this RFP will result in the termination of the following contracts, which will occur as soon after the bid opening date as is practicable. For bidders responding to RFP 21350 the existing contracts will be cancelled as of the effective date of new contracts recommended for award and approved by the Office of State Comptroller:**

GROUP 77150 – Premised Based Video Conference Equipment
Contractor: Library Video Company — Contract No(s) PT62717-PS62718

Networking Hardware or Networking Software

| | | | |
|---|---|---|---|
| GROUP 77507 | Contractor: | ADVA AG Optical Networking | Contract No(s) PT61763-PS61764 |
| GROUP 77548 | Contractor: | Allot Communications | Contract No(s) PT61450-PS61453 |
| GROUP 77526 | Contractor: | Amer.com | Contract No(s) PT58115-PS58116 |
| GROUP 77550 | Contractor: | Avocent Corp. | Contract No(s) PT61593-PS61594 |

Networking Hardware or Networking Software – Continued

| | | | |
|---|---|---|---|
| GROUP 77500 | Contractor: | Bradford Networks | Contract No(s) PT62823-PS62824 |
| GROUP 77513 | Contractor: | D-Link Systems | Contract No(s) PT57889-PS57890 |
| GROUP 77523 | Contractor: | Ericsson, Inc | Contract No(s) PT57830-PS57831 |
| GROUP 77539 | Contractor: | Fluke Networks | Contract No(s) PT59290-PS59291 |
| GROUP 77553 | Contractor: | Fortinet, Inc. | Contract No(s) PT62114-PS62115 |
| GROUP 77509 | Contractor: | McAfee, Inc. | Contract No(s) PT59096-PS59097 |
| GROUP 77549 | Contractor: | MRV Communications | Contract No(s) PT61515-PS61516 |
| GROUP 77500 | Contractor: | ShoreTel, Inc. | Contract No(s) PT62764-PS62765 |

**NOTE: Appendix B was revised and updated in July, 2006 – No changes to Appendix B will be considered. Listing extraneous terms that conflict with Appendix B will delay the evaluation of your proposal and may delay a recommendation for contract award or cause the proposal to be deemed non-responsive and ineligible for contract award.**

**Bidder Notification System (BNS)** for use by **contractors and potential contractors** who would like to be notified of any bidding opportunities or receive notice of important events which should be brought to their attention. It is only necessary to register once for the BNS service but updates to your registration should be made, by the registrant, when they take place (examples: change of e-mail address, or change in topics of interest). To register for BNS use the Online Vendor Registration system by clicking the following link: http://www.ogs.state.ny.us/ovr/

Registrants of either service automatically receive an e-mail when OGS Procurement Services posts an important document to their Web Site that pertains to that service (example: Purchasing Memorandum for PNS Registrants, RFP for BNS Registrants) and registered classification codes. That automatic e-mail will contain a brief description of the topic and a link to the document. Click the link , in that e-mail, and you will automatically be brought to that item on the Web Site.

This automatic e-mail notice is keyed by the Classification Code, therefore, when you register for either or both of the above services **just providing your e-mail address is not sufficient. It is imperative that you include the classification code for all topics in which you have an interest. The classification codes for Telecommunications are 43, 45, 81 and 83.**

In addition to signing up for the Bidder Notification System it is beneficial to sign up for the Purchaser Notification System as well. That way you will be notified when Purchasing Memorandums are issued for Telecommunications Products & Services and that are specific to your contracts.

Signing up for the Bidder notification Service will not guarantee a contract award but will notify you regarding any Requests for Proposals (RFP's) that are posted to the OGS website so that you can respond to that document and be evaluated for an award

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 15, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 11, 2009 – March 17, 2024

**CONTRACTOR: F5 Networks, Inc.**
**CONTRACT NO: PT64450**

**SUBJECT:** Update Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
F5 Networks, Inc. has requested and the State has approved the following value-added resellers to the above contract:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| D&D Consulting, Ltd.<br>3 Columbia Circle<br>Albany, New York 12203<br>Contact: Chris Labatt-Simon<br>CEO/President | 518-218-0900<br>518-218-1829 (Fax)<br><br>nys@dandd.com | 14-1785655 |
| Dyntek Services, Inc.<br>12 Metro Park Road – Suite 206<br>Albany, New York 12205<br>Contact: Joe Rubino, Sales Manager | 518-207-3400<br>518-207-3439 (Fax)<br><br>steve.pranis@dyntek.com | 13-4067484 |
| Vandis<br>1 Albertson Avenue<br>Albertson, New York 11507<br>Contact: Andy Segal, President | 516-281-2288<br>516-626-9003 (Fax)<br><br>asegal@vandis.com | 11-2650266 |

Please refer to the **Contractor Information section** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p86-T07kr (F5 Networks, Inc.)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 14, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Washington Electric Co., Inc.

**CONTRACT NO(S).:** PT64308

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Washington Electric Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Washington Electric has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 11, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009-March 17, 2024

**CONTRACTOR: Aruba Networks**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS has requested and the State has approved the following additions to its value-added reseller list:

**ADDED RESELLERS**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | BITHGROUP Technologies, Inc. |
| **Address:** | 4409 Powell Avenue |
| | Baltimore, MD 21206 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 52-1827526 |
| **Contract Administrator Name:** | Wayne Armour |
| **Title:** | Chief Technology Officer (CTO) |
| **Telephone Number:** | 410-962-1188 x22 |
| **E-mail:** | warmour@bithgroup.com |
| **FAX:** | 410-962-635 |
| **Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (2):** | Carousel Industries of North America |
| **Address:** | 659 South County Trail |
| | Exeter, RI 02822 |
| | |
| **Federal ID #:** | 06-1502254 |
| **Contract Administrator Name:** | Richard Proulx |
| **Title:** | CFO |
| **Telephone Number:** | 1-800-401-0760 |
| **E-mail:** | rproulx@carouselindustries.com |
| **FAX:** | 866-803-0534 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (3):** | CDW Government Inc |
| **Address:** | 230 N Milwaukee Ave |
| | Vernon Hills, IL 60061 |
| | Attn: Yolanda Blomquist |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolana Bolmquist |
| **Title:** | Deputy Program Manager - State of New York |
| **Telephone Number:** | (518) 426-2178 |
| **E-mail:** | yolanda.blomquist@cdw.com |
| **FAX:** | (312) 705-4680 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (4):** | Consultedge, Inc. |
| **Address:** | 501 7th Avenue |
| | Suite 520 |
| | New York, NY 10018 |
| **Federal ID #:** | 22-3723899 |
| **Contract Administrator Name:** | Daniel Tassone |
| **Title:** | EVP of Sales |
| **Telephone Number:** | 646-348-6464 |
| **E-mail:** | dtassone@consultedge.com |
| **FAX:** | 646-348-6464 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | | |
|---|---|---|
| **Company Name (5):** | Dell Marketing LP | |
| **Address:** | One Dell Way | |
| | MS RR8-07 | |
| | Round Rock, Texas 78682 | |
| **Federal ID #:** | 74-2616805 | |
| **Contract Administrator Name:** | For Contract and Legal Questions/ Issues,<br>Contact **Lorri Bailey** | For Sales Assistance, Pricing and Quotes<br>Contact **Debra Warren** |
| **Title:** | Public Contracts Manager | Inside Sales Rep |
| **Telephone Number:** | (512) 723-0016 | (800) 981-3355 ext 726 6282 |
| **E-mail:** | Lorri_Bailey@dell.com | Debra_Warren@dell.com |
| **FAX:** | (512) 283-9092 | (512) 283-4150 |
| **Reseller Qualifying Criteria:** | | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (7):** | Graybar Electric |
| **Address:** | 229 Church St. |
| | Albany, NY 12202 |
| | |
| **Federal ID #:** | 13-0794380 |
| **Contract Administrator Name:** | Jim Sweet |
| **Title:** | Account Manager |
| **Telephone Number:** | 518-436-4761 |
| **E-mail:** | James.sweet@gbc.com |
| **FAX:** | 518-434-6739 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (8):** | Hilltop Technologies, LLC |
| **Address:** | 11 Kenny Roberts Memorial Dr. |
| | Suffield, CT 06078 |
| | |
| **Federal ID #:** | 06-1536085 |
| **Contract Administrator Name:** | Owen D. Wilson |
| **Title:** | Partner |
| **Telephone Number:** | 860.903.0212 |
| **E-mail:** | owilson@hilltoptech.com |
| **FAX:** | 860.903.0234 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (9):** | MAC Source Inc |
| **Address:** | 701 Erie Blvd West |
| | Syracuse, NY 13204 |
| | |
| **Federal ID #:** | 13-1535194 |
| **Contract Administrator Name:** | Jim Harrington |
| **Title:** | Warehouse Manager |
| **Telephone Number:** | 315-362-9251 |
| **E-mail:** | jharrington@macsourceinc.com |
| **FAX:** | 315-362-9292 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (11):** | Precom Corporation |
| **Address:** | 85 Northpointe Pkwy |
| | Amherst, NY 14228 |
| | |
| **Federal ID #:** | 16-1406577 |
| **Contract Administrator Name:** | Joe Griffo |
| **Title:** | VP of Sales |
| **Telephone Number:** | (716) 629-3030 |
| **E-mail:** | jgriffo@precom.com |
| **FAX:** | (716) 619-0795 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (12):** | Turn-key Technologies, Inc. |
| **Address:** | 2500 Main St Ext., Suite 10 |
| | Sayreville, NJ 08872 |
| | |
| **Federal ID #:** | 223136494 |
| **Contract Administrator Name:** | Craig Badrick |
| **Title:** | CEO |
| **Telephone Number:** | 732-553-9100 ext 212 |
| **E-mail:** | cbadrick@tti-wireless.com |
| **FAX:** | 732-553-9107 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (13):** | VANDIS, Inc. |
| **Address:** | One Albertson Avenue |
| | Albertson, NY 11507 |
| | |
| **Federal ID #:** | 11-2650266 |
| **Contract Administrator Name:** | Dan Weiss |
| **Title:** | Account Manager |
| **Telephone Number:** | 516-626-2100 x 332 |
| **E-mail:** | dweiss@vandis.com |
| **FAX:** | 516-626-8004 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (14):** | Verizon Network Integration Corp. |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | Attn: Donnalee O'Donnell |
| **Federal ID #:** | 23-2743964 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Specialist Sales Support |
| **Telephone Number:** | (518) 426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | (518) 689-5665 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name (15):** | Versatile Systems Inc. |
| **Address:** | 1300 Bent Creek Blvd. |
| | Mechanicsburg, PA 17050 |
| | |
| **Federal ID #:** | 23-2904820 |
| **Contract Administrator Name:** | Vicki Tujan |
| **Title:** | |
| **Telephone Number:** | 717-796-1936 X 244 |
| **E-mail:** | Vicki.tujan@versatile.com |
| **FAX:** | 585-383-1477 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: September 11 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
June 15, 2009-March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: 3Com Corporation**
**CONTRACT NO: PT64431**

**SUBJECT:** Update Product, Price and Value Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
3COM CORPORATION has requested and the State has approved an update to the above contract which includes the addition of new products, deletion of obsolete products as well as the addition of the following value-added resellers:

**ADDED RESELLERS**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Anixter Inc. |
| **Address:** | 325 Washington Ave. Ext. I<br>Albany, NY 12205 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | FEIN: 36-2361285 |
| **Contract Administrator Name:** | Peter Scofield |
| **Title:** | |
| **Telephone Number:** | (800) 423-4249 |
| **E-mail:** | peter.scofield@anixter.com |
| **FAX:** | (518) 218-3110 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Atec Group |
| **Address:** | 1762 Central Ave. |
| | Albany, NY 12205 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | M |
| **Federal ID #:** | 721563114 |
| **Contract Administrator Name:** | Mike Murray |
| **Title:** | |
| **Telephone Number:** | (518) 4523700 |
| **E-mail:** | Mmurray@atecgroup.com |
| **FAX:** | (518) 4523939 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Business System of CNY, Inc., dba: Syracuse Telecommunications |
| **Address:** | 114 Game Road |
| | Syracuse, NY 13210 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 20-0533254 |
| **Contract Administrator Name:** | Ron Woytan |
| **Title:** | |
| **Telephone Number:** | (315) 423-4083 |
| **E-mail:** | rwoytan@cynbs.com |
| **FAX:** | (315) 423-4086 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | BusinessWare Consulting |
| **Address:** | 354 Putnam St |
| | Waterville, NY 13480 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 26-0010033 |
| **Contract Administrator Name:** | Bill Strohmeyer |
| **Title:** | |
| **Telephone Number:** | (315) 841-4599 |
| **E-mail:** | bills@businesswc.com |
| **FAX:** | (315) 841-4035 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | CampbellNet Solutions |
| **Address:** | 259 Village Landing |
| | Fairport, NY 14450 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 15-4440224 |
| **Contract Administrator Name:** | Donald Campbell |
| **Title:** | |
| **Telephone Number:** | (585) 377-8910 |
| **E-mail:** | don_campbell@campbellnetsolutions.com |
| **FAX:** | (716) 381-5969 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | CDW Government |
| **Address:** | 230 N. Milwaukee Ave. |
| | Vernon Hills, IL 60061 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 36-4230110 |
| **Contract Administrator Name:** | Yolanda Blomquist |
| **Title:** | State Contracts Deputy |
| **Telephone Number:** | (312) 705-1880 |
| **E-mail:** | yolanda.blomquist@cdw.com |
| **FAX:** | (312) 705-4680 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts ALL 3Com product **including** H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Computerized Inventory Concepts Inc, dba: Integrated Systems |
| **Address:** | 7588 Main St Fishers |
| | Victor, NY 14564 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 16-1206834 |
| **Contract Administrator Name:** | Mark Hamilton |
| **Title:** | |
| **Telephone Number:** | (585) 924-8670 |
| **E-mail:** | MarkH@integratednet.com |
| **FAX:** | (585) 924-8842 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Compulink Technologies Inc |
| **Address:** | 214 W 29th St #201 |
| | New York, NY 10001 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | M |
| **Federal ID #:** | Checking with Compulink for FEID# |
| **Contract Administrator Name:** | Denise Arboleda |
| **Title:** | |
| **Telephone Number:** | (212) 695-5465 |
| **E-mail:** | Denise@compu-link.com |
| **FAX:** | (212) 695-5560 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Corporate Computer Solutions |
| **Address:** | 55 Halstead Ave |
| | Harrison, NY 10528 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | W |
| **Federal ID #:** | 13-3352744 |
| **Contract Administrator Name:** | Larry Grippo |
| **Title:** | |
| **Telephone Number:** | 914-835-1105 ext103 |
| **E-mail:** | lgrippo@corporatecomputersol.com |
| **FAX:** | |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>H3C Authorized (Able to sell Category H products): No |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Cxtec (previously Cable Express) |
| **Address:** | 5404 South Bay Road |
| | Syracuse, NY 13212 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 16-1105670 |
| **Contract Administrator Name:** | Dave Covert |
| **Title:** | |
| **Telephone Number:** | 800.767.3282 x2561 |
| **E-mail:** | dcovert@cxtec.com |
| **FAX:** | (315) 455-1800 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | DJJ Sales Associates dba: DJJ Technologies |
| **Address:** | 3116 Expressway Drive South |
| | Islandia, NY 11749 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3133111 |
| **Contract Administrator Name:** | Harry Jacobs |
| **Title:** | |
| **Telephone Number:** | (631) 787-5006 |
| **E-mail:** | hjacobs@djjtechnologies.com |
| **FAX:** | (631) 234-7155 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | ePlus Technology Inc |
| **Address:** | 469 7th Avenue 5th Floor |
| | New York, NY 10018 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 54-1904151 |
| **Contract Administrator Name:** | George Pashardis |
| **Title:** | |
| **Telephone Number:** | (212) 401-5028 |
| **E-mail:** | gpashardis@eplus.com |
| **FAX:** | (212) 401-5128 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Facsilime Communications dba: Atlantic Business Prioducts |
| **Address:** | 134 W 26th St |
| | New York, NY 10001 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MBE |
| **Federal ID #:** | 13-1947545 |
| **Contract Administrator Name:** | Jeanne Stahl |
| **Title:** | |
| **Telephone Number:** | (212) 741-6400 x 5477 |
| **E-mail:** | jstahl@tomorrowsoffice.com |
| **FAX:** | (703) 935-6408 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Future Tech Enterprise Inc |
| **Address:** | 101-8 Colin Dr |
| | Holbrook, NY 11741 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | W |
| **Federal ID #:** | 11-3350196 |
| **Contract Administrator Name:** | Diane Kremidas |
| **Title:** | |
| **Telephone Number:** | (631) 472-5500 x7611 |
| **E-mail:** | dkremidas@ftei.com |
| **FAX:** | (631) 472-6599 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | GovConnection |
| **Address:** | 730 Milford Rd |
| | Merrimack, NH 03054 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 02-0497006 |
| **Contract Administrator Name:** | Nancy Lavoie |
| **Title:** | Contracts Specialist |
| **Telephone Number:** | 603-683-2494 |
| **E-mail:** | nlavoie@govconnection.com |
| **FAX:** | 603-683-1215 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Intelligent Information Technology Systems |
| **Address:** | 2821 Route 209 |
| | Kingston, NY 12401 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 12-1814955 |
| **Contract Administrator Name:** | Gilbert DeLeon |
| **Title:** | |
| **Telephone Number:** | (845) 340-1025 |
| **E-mail:** | GDeLeon@IITS-US.com |
| **FAX:** | (845) 340-4527 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | KMQ Enterprises Inc dba: Tailwind Associates |
| **Address:** | 1462 Erie Blvd |
| | Schenectady, NY 12305 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | S |
| **Federal ID #:** | 14-1770964 |
| **Contract Administrator Name:** | Renee Roth-O'Neil |
| **Title:** | |
| **Telephone Number:** | (800) 724-8871 |
| **E-mail:** | rroneil@tailwindassoc.com |
| **FAX:** | (518) 579-3021 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Langistic Networks Inc |
| **Address:** | 400 Oser Ave Suite 250 |
| | Hauppauge, NY 11788 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | MBE |
| **Federal ID #:** | 11-3594616 |
| **Contract Administrator Name:** | Joseph Scarpinato |
| **Title:** | |
| **Telephone Number:** | (631) 951-3292 |
| **E-mail:** | sales@langistic.com |
| **FAX:** | (631) 951-9799 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Network Outsource, Inc. |
| **Address:** | 135 Denton Ave. |
| | New Hyde Park, NY 11040 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 11-3582091 |
| **Contract Administrator Name:** | Adam Mahoney |
| **Title:** | |
| **Telephone Number:** | (516) 488-5888 |
| **E-mail:** | Adam@networkoutsource.com |
| **FAX:** | (516) 488-6530 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Siemens Communications Inc |
| **Address:** | 396 Rinehart Rd, Mailzone 5b |
| | Lake Mary, FL 32746 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 52-2122392 |
| **Contract Administrator Name:** | Mary Ellen Buzzelli |
| **Title:** | |
| **Telephone Number:** | (412) 787-4553 |
| **E-mail:** | Mary.Buzzelli@siemens.com |
| **FAX:** | |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Solutions 4sure com Inc dba: Tech Depot, a wholly owned sub of Office Depot Inc |
| **Address:** | 6 Cambridge Drive |
| | Trumbull, CT 06611 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 14-3023342 |
| **Contract Administrator Name:** | Claudia Calleia |
| **Title:** | |
| **Telephone Number:** | (800) 254-3858 x 7447 |
| **E-mail:** | Ccalleia@4sure.com |
| **FAX:** | (203) 615-7006 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Synergy, dba: Western (prev Western NY Computing) |
| **Address:** | 100 Pittsford-Victor Rd. |
| | Pittsford, NY 14534 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 16-0985336 |
| **Contract Administrator Name:** | Nick Devore |
| **Title:** | |
| **Telephone Number:** | (585) 758-7259 |
| **E-mail:** | ndevore@synergy.gs |
| **FAX:** | (585) 264-6073 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | TECH II Business Services Inc. |
| **Address:** | 4289 Route 50 |
| | Saratoga Springs, NY 12866 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 14-1690598 |
| **Contract Administrator Name:** | Peter Farley |

| | |
|---|---|
| **Title:** | |
| **Telephone Number:** | (518) 587-1565 |
| **E-mail:** | pfarley@tech-II.com |
| **FAX:** | (518) 691-5009 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Trans Telecom Solutions LLC |
| **Address:** | 11 Harts Ln Suite D |
| | East Brunswick, NJ 08816 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 20-8214974 |
| **Contract Administrator Name:** | Royce Thomas |
| **Title:** | |
| **Telephone Number:** | (732) 257-8080 |
| **E-mail:** | Thomas@transtelsolutions.com |
| **FAX:** | (732) 257-9090 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Wall Street Networks |
| **Address:** | 110 Wall St 15th Floor |
| | New York, NY 10005 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | W |
| **Federal ID #:** | 13-3937811 |
| **Contract Administrator Name:** | Kristina Mazelis |
| **Title:** | |
| **Telephone Number:** | (212) 635-0100 x225 |
| **E-mail:** | kristinam@wsn.net |
| **FAX:** | (212) 635-0030 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Washington Computer Services |
| **Address:** | 140 58th Street, 8F |
| | Brooklyn, NY 11220 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 13-5473020 |
| **Contract Administrator Name:** | Jeffrey Goldberg |
| **Title:** | |
| **Telephone Number:** | (718) 491-6100 |
| **E-mail:** | Jeff@washcomp.com |
| **FAX:** | (718) 765-1973 |
| **Qualifying Criteria:** | VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Wesco Distribution |
| **Address:** | 465 Newell Street |
| | Watertown, NY 13601 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 25-1723345 |
| **Contract Administrator Name:** | Bill Reynolds |
| **Title:** | |
| **Telephone Number:** | (315) 788-7700 |
| **E-mail:** | Wreynolds@wescodist.com |
| **FAX:** | (315) 788-0908 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Walker & Associates (prev Windstream Supply 8/2009) |
| **Address:** | 7129 Old Highway 52 North |
| | Welcome, NC 27374 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 54-0982503 |
| **Contract Administrator Name:** | Les Fansler |
| **Title:** | Vendor Line Manager |
| **Telephone Number:** | (800) 533-3161 x8081 |
| **E-mail:** | les.fansler@walkerfirst.com |
| **FAX:** | (678) 351-8597 |
| **Qualifying Criteria:** | Meets all requirements specified below.<br>VAR Accepts 3Com product excluding H3C |

Please refer to the **Contractor Information Section** of the Contractor Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 10, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** All-Mode Communications

**CONTRACT NO(S).:** PT64250

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** All-Mode Communications Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 10, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
May 13, 2009 – March 17, 2024

**CONTRACTOR(S):** Hewlett-Packard Company

**CONTRACT NO(S).:** PT64530

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Hewlett-Packard Company Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Hewlett-Packard Company has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** September 8 , 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACT PERIOD:**
May 26, 2009-March 17, 2024

**CONTRACTOR: Alcatel-Lucent USA, Inc.**
**CONTRACT NO: PT64249**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALCATEL-LUCENT USA, INC. has requested and the State has approved an update to the above contract which includes the addition of new products and deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**Date: September 8, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
**customer.services@ogs.state.ny.us**

**CONTRACTOR: SMC Networks**
**CONTRACT NO: PT64302**

**SUBJECT:** Update Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
SMC NETWORKS has requested and the State has approved an update to its value-added reseller list as follows:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Vocal Net Telecom | 585-419-8265 | 27-0085372 |
| 1159 Pittsford-Victor Road Building 5, Suite 140 | 585-264-9434 (Fax) | |
| Irvine, California 92618 | | |
| Contact: Annette Warren, Owner | awarren@vocal-net.net | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** **21350**

**DATE:** **September 4, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:** **Various**

**CONTRACTORS:** **See List Below**
**CONTRACT NO(S):** **Various**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** REPLACEMENT OF CONTRACTS BY GROUP 77018 Comprehensive Telecommunications Equipment and Solutions (CTES)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
The following Groups and Contracts have been replaced by awards issued pursuant to RFP 21350, Comprehensive Telecommunications Equipment and Solutions (CTES), Group 77018, Award 21350:

Any Contract for Maintenance With a term that exceeds the expiration dates of the contracts below will remain in effect.

GROUP 77007 Cable & Fiber Optics and Cable Associated Hardware

| Contractor: | Old Contract # | New Contract # |
|---|---|---|
| Adirondack Cabling, Inc.. | PT60296 | PT64248 |
| Anixter, Inc. | PT60297 | PT64432 |
| ARC Networks, Inc. | PT60298 (Now Eureka-Telecom d/b/a Arc Networks | PT64466 |
| BN Systems, Inc. | PT60299 | PT64434 |
| Ca-Pro Associates, Inc. | PT60300 | PT64254 |
| Control Network Communications, Inc | PT60302 | PT64436 |
| Datapath, Inc. | PT60303 | PT64258 |
| Electronic Interface Associates Inc. | PT60304 (Now EIA Datacom, Inc.) | PT64288 |
| Interface Cable Assemblies & Service | PT60305 | PT64291 |
| Matrix Communications Group | PT60307 | PT64295 |
| TeleData Com, Inc. | PT60434 | PT64306 |
| Teltronics, Inc. | PT60312 | PT64538 |
| Verizon Select Services, Inc. | PT60313 | PT64447 |

The following Contracts in Group 77007 will expire on October 19, 2009:

| Contractor | Contract No. |
|---|---|
| Adesta, Inc. | PT60357 |
| Communications Supply Corp. | PT60301 |
| Nova Corp. | PT60308 |
| OnDemand Communications Co. | PT60309 |
| Ronco Communications | PT60677 |
| Shoregroup | PT60310 |
| TAG Solutions, Inc. | PT60311 |

GROUP 77100 Interactive Voice Response Equipment

| Contractor | Old Contract #'s | New Contract# |
|---|---|---|
| DiRad Technologies | PT62471/PS62472 | PT64260 |
| Nortel Networks, Inc. | PT62600/PS62601 | PT64341 |

GROUP 77507 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| 3Com | PT58282/PS58283 | PT64431 |

GROUP 77517 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Alcatel USA Marketing Inc. | PT59705/PS59706(Now Alcatel-Lucent USA Inc | PT64249 |

GROUP 77531 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Avaya Communication | PT57866/PS57867 | PT64524 |

GROUP 77503 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Cisco Systems, Inc. | PT59009/PS59010 | PT64525 |

GROUP 77501 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Enterasys Networks | PT57962/PS57963 | PT64449 |

GROUP 77505 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Extreme Networks, Inc. | PT57868/PS57869 | PT64437 |

GROUP 77554 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| F5 Networks | PT62145/PS62146 | PT64450 |

GROUP 77534 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Foundry Networks | PT58459/PS58460 | PT64267 |

GROUP 77542 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Juniper Networks, Inc. | PTPT59914/PS59915 | PT64531 |

GROUP 77500 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Aruba Networks, Inc. | PT62815/PS62816 | PT64433 |
| Datacom Systems, Inc. | PT62538/PS62539 | PT64527 |

GROUP 77506 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Nortel Networks | PT58097/PS58098 | PT64341 |

GROUP 77515 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| SMC Networks, Inc. | PT63019/PS63020 | PT64302 |

GROUP 77502 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Symbol Technologies | PT57964/PS57965 (Now Motorola, Inc.) | PT64534 |

GROUP 77527 Networking Hardware and Software

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Waters Network Systems | PT63009/PS63010 | PT64540 |

GROUP 77150 Video Conferencing Equipment

| Contractor | Old Contract # | New Contract # |
|---|---|---|
| Polycom, Inc. | PT62141/PS62142 | PT64536 |
| Tandberg, Inc. | PT62143/PS62144 | PT64304 |
| Net England Systems & Software | PT63604/PS63605 | PT64443 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN)
http://www.ogs.state ny.us/purchase/snt/awardnotes/7701821350Prices.pdf
for a link to the new pricing of each contract holder.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **September 2, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TANDBERG, INC. has requested and the State has approved amendments to the above contract which includes the addition of new products, deletion of obsolete products, price increases and decreases.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

Date: September 2, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009 –March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: Graybar Electric Co.. Inc.**
**CONTRACT NO: P64272**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
GRAYBAR ELECTRIC has requested and the State has approved the following addition to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Future Tech Enterprises, Inc.<br>101-8 Colin Dr.<br>Holbrook, New York 11741<br>Contact: Diane Kremidas<br>Vendor Relations Manager | 631-472-5500<br>631-472-6599 (Fax)<br><br>dkremidas@ftei.com | 11-3350196 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: September 2, 2009**

**GROUP: 77018**
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Polycom, Inc.**
**CONTRACT NO: PT64536**

**SUBJECT:** Update Product, Price and Value Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
POLYCOM, INC. has requested and the State has approved amendments to the above contract which includes the addition of new products, price increases and reductions as well as the addition of the following value-added reseller:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Ronco Communications & Electronics, Inc.<br>595 Sheridan Drive<br>Tonawanda, New York 14150<br>Contact: John C. Wrona<br>Executive Vice President, Sales & Marketing | 716-879-8109<br>716-871-2274 (Fax)<br><br>jwrona@ronco net | 16-0904768 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 31, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 10, 2009 – March 17, 2024

**CONTRACTOR(S):** Mac Source

**CONTRACT NO(S).:** PT64448

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mac Source Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: August 29, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
June 3, 2009 – March 17, 2024

**CONTRACTOR: Cisco Systems, Inc.**
**CONTRACT NO: PT64525**

**SUBJECT:** Update Product/Price and Value Added Resellers Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
CISCO SYSTEMS, INC. has requested and the State has approved the following updates to the above contract:
**Change In Contact Information:**
Charles Grove, Senior Financial Analyst
Cisco Systems, Inc.
13600 Dulles Technology Drive
Herndon, Virginia 20171
Telephone: 703-484-0102
chgrove@cisco.com

The addition of new products, deletion of obsolete products, price increases and decreases as well as the addition of sixty-two (62) new resellers.

Pleases refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price/product list.

Please refer to the **Contractor Information Section** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 27, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009 – March 17, 2024

**CONTRACTOR: Aruba Networks**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS has requested and the State has approved amendments to the above contract which includes the addition of new products, deletion of obsolete end-of-life products and price increases.

Please refer to the **Pricing section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List dated August, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: August 26, 2009**

**GROUP:** 77018
Networking Hardware and Software

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 26, 2009 – March 17, 1024

**CONTRACTOR: Alcatel-Lucent USA, Inc.**
**CONTRACT NO" PT64249**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALCATEL-LUCENT USA, INC. has requested and the State has approved the following amendments to its value-added reseller list:

**Manufacturer/Contractor Information was incorrectly posted to the website.**
**THE CORRECTED INFORMATION IS AS FOLLOWS:**

| **Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)** | | | |
|---|---|---|---|
| **Company Name:** | Alcatel-Lucent USA Inc. | | |
| **Address:** | 600 Mountain Ave. | | |
| | Murray Hill, NJ 07974-2008 | | |
| | | | |
| **Federal ID #:** | 22-3408857 | | |
| **Minority/Women Owned or Small Business Indicate M, W or S** | | | |
| **Contract Administrator Name:** | Lorna Neville | | |
| **Title:** | Business Management | | |
| **Telephone Number:** | (978) 691-1162 | | |
| **E-mail:** | lneville@alcatel-lucent.com | | |
| **FAX:** | (978) 691-1162 (call first) | | |
| **Orders Placed Directly with Contractor ☐** | **Orders Placed Directly with VAR ☒** | | |
| **Contract "Toll" Free Support Number:** | (888) 252-2832 | **Guaranteed Product Delivery Timeframe:** | **__30_ days ARO** |

**ADDED RESELLERS:**

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | Perficient, Inc. |
| **Address:** | 222 Valley Creek Boulevard, Suite 100 |
| | Exton, PA 19341 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 74-2853258 |
| **Contract Administrator Name:** | Mark A. Anthony |
| **Title:** | Director – IP BU |
| **Telephone Number:** | (484) 713-6612 |
| **E-mail:** | Mark.anthony@perficient.com |
| **FAX:** | (484) 713-6660 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | e nfrastructure Technologies, Inc. d/b/a nfrastructure |
| **Address:** | 5 Enterprise Avenue |
| | Clifton Park, NY 12065 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3771456 |
| **Contract Administrator Name:** | Tony Ricco |
| **Title:** | Managing Director, Networking |
| **Telephone Number:** | (518) 664-3899 |
| **E-mail:** | tony ricco@nfrastructure.com |
| **FAX:** | (518) 664-5731 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**ADDRESS UPDATE OF EXISTING VALUE-ADDED RESELLER**

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Lightspeed Technologies |
| **Address:** | 1829 Celeste Drive, Building 1 |
| | Wall, NJ 07719 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3776675 |
| **Contract Administrator Name:** | John Brannon |
| **Title:** | President |
| **Telephone Number:** | (732) 556-0086, toll free (866) 528-3328 |
| **E-mail:** | jcbrannon@lightspeedT.com |
| **FAX:** | (732) 782-0305 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

**ADDRESS UPDATE FOR EXISTING VALUE-ADDED RESELLER:**

| **Value Added Reseller/Distributor/ Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Lightspeed Technologies |
| **Address:** | 1829 Celeste Drive, Building 1 |
| | Wall, NJ 07719 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 22-3776675 |
| **Contract Administrator Name:** | John Brannon |
| **Title:** | President |
| **Telephone Number:** | (732) 556-0086, toll free (866) 528-3328 |
| **E-mail:** | jcbrannon@lightspeedT.com |
| **FAX:** | (732) 782-0305 |
| **Qualifying Criteria:** | Type 2 (Lots 1 & 2) |

Please refer to the **Contractor Information** section of the Contractor Award Notification (CAN) for a link to the updated value-added reseller information.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 26, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 07, 2009 – March 17, 2024

**CONTRACTOR(S):** Mason Technologies Inc.

**CONTRACT NO(S).:** PT64440

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mason Technologies Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 24, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Siemens Communications

**CONTRACT NO(S).:** PT64301

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Siemens Communications Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Siemens Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 21, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Superior Telephone Systems, Inc.

**CONTRACT NO(S).:** PT64303

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Superior Telephone Systems, Inc.Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Superior Telephone Systems, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 20, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Nortel Networks, Inc.

**CONTRACT NO(S).:** PT64341

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Nortel Networks , Inc. addition to the VAR List

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Nortel Networks , Inc. has added the below company to their VAR List.

| **Value Added Reseller/Distributor Information** | |
|---|---|
| **(20) Company Name:** | Lucille Maud Corporation MBE |
| **Address:** | 513 North Olden Avenue |
| | Trenton, NJ 08638 |
| | |
| **Federal ID #:** | 222 619-1444 |
| **Contract Administrator Name:** | Darren Johnson |
| **Title:** | Sales |
| **Telephone Number:** | 609-393-7555 |
| **E-mail:** | darrenj@lucillemaud.com |
| **FAX:** | 609-393-1140 |
| **Reseller Qualifying Criteria:** | Zip Codes 10xxx-11xxx |
| **Value Added Reseller/Distributor Information** | |

An updated Var List is available at the Contractor Information section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 20, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Frontrunner Network Systems

**CONTRACT NO(S).:** PT64268

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Frontrunner Network Systems Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Frontrunner Network Systems has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 19, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 7, 2009 – March 17, 2024

**CONTRACTOR: Avaya, Inc.**
**CONTRACT NO: PT64524**

**SUBJECT:** Update Product/Price List & add new Value Added Resellers (VAR's)

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
AVAYA, INC. has requested and the State has approved an update to the above contract, which includes the additions of new products and deletion of end-of-life products and the addition of new Value Added Resellers (VAR's) as listed below.

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | MAC Source Communications, Inc. |
| **Address:** | 701 Erie Blvd West |
| | Syracuse, NY 13204 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | No |
| **Federal ID #:** | 16-1535194 |
| **Contract Administrator Name:** | Mr. Tom Donahue |
| **Title:** | Director of Sales, NY State |
| **Telephone Number:** | 518-694-3909 |
| **E-mail:** | tdonahue@macsourceinc.com |
| **FAX:** | 518-429-6007 |
| **Qualifying Criteria:** | Certified Avaya inc. |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Carousel Industries |
| **Address:** | 10 Petra Lane, Albany, NY 12205 |
| | |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | No |
| **Federal ID #:** | 06-1502254 |
| **Contract Administrator Name:** | Michael Mahar |
| **Title:** | Director, State and Local Government |
| **Telephone Number:** | 518 724-2160 |
| **E-mail:** | mmahar@carouselindustries.com |
| **FAX:** | 518 724-2180 |
| **Qualifying Criteria:** | Certified Avaya inc. |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product and price list effective August 19, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 18, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
Hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TANDBERG, INC. has requested and the State has approved the following addition to its value-added reseller (VAR) list::

| Value Added Reseller/Distributor Information | |
|---|---|
| **Company Name:** | Dimension Data |
| **Address:** | One Penn Plaza |
| | New York, NY 10001 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 13-2554344 |
| **Contract Administrator Name:** | William Jamin |
| **Title:** | Senior Sales Consultant |
| **Telephone Number:** | 917-664-9643 |
| **E-mail:** | william.jamin@us.didata.com |
| **FAX:** | 508-983-6361 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 17, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Carousel Industries

**CONTRACT NO(S).:** PT64255

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Carousel Industries

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Carousel Industries has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 13, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Scott, Gavin & Associates

**CONTRACT NO(S).:** PT64445

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Scott, Gavin & Associates Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** August 3, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 07, 2009 – March 17, 2024

**CONTRACTOR(S):** Mason Technologies Inc.

**CONTRACT NO(S).:** PT64440

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mason Technologies Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 31, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Polycom, Inc.**
**CONTRACT NO(S): PT64536**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
POLYCOM, INC. has requested and the State has approved an update to the contract set forth above which includes the addition of new products, deletions of end-of-life products and a decrease in pricing for many items.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: July 30, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Foundry Networks**
**CONTRACT NO: PT64267**

**SUBJECT:** Update Product, Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
FOUNDRY NETWORKS has requested and the State has approved an updated price list which includes the addition of new products, modifications and corrections to existing part numbers and the addition of the following-named value-added reseller:

**Added Reseller:**

| **Value Added Reseller/Distributor/Sub-Contractor Information** | |
|---|---|
| **Company Name:** | Net@Work, Inc. |
| **Address:** | 575 8th Avenue 10th Floor |
| | New York, NY 10018 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 11-3354501 |
| **Contract Administrator Name:** | Mathew Hegarty |
| **Title:** | Infrastructure Practice Director |
| **Telephone Number:** | (212) 997-5200 |
| **E-mail:** | mhegarty@netatwork.com |
| **FAX:** | (212) 997-2484 |
| **Qualifying Criteria:** | |

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same

21350p59-T07kr (Foundry Networks)

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**Date: July 29, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENICES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
April 9, 2009 – March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: Control Network Communications, Inc.**
**CONTRACT NO: PT64436**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved an update to its price list which includes the addition of three (3) Quazite products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 27, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: NEC Unified Solutions, Inc.**
**CONTRACT NO: PT64297**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
NEC UNIFIED SOLUTIONS, INC. has requested and the State has approved an update to its contract which includes the addition of new products and deletion of obsolete products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated July 27, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
April 16, 2009 – March 17, 2024

**CONTRACTOR: Meru Networks**
**CONTRACT NO: PT64441**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
MERU NETWORKS has requested and the State has approved updates to its product/price list which includes the addition of new products, deletion of obsolete products as well as price decreases and increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 21, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Altura Communications Solutions**
**CONTRACT NO: PT64285**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALTURA COMMUNICATIONS SOLUTIONS has requested and the State has approved the addition of new products to its price list effective July 21, 2009.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Price List.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: July 21, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR: Rauland-Borg Corporation**
**CONTRACT NO: PT64537**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
RAULAND-BORG CORPORATION has requested and the State has approved the addition of multiple new items to its product/price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Price List effective July 21, 2009.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **July 13, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518)486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 7, 2009 – March 17, 2024

**CONTRACTOR: Avaya, Inc.**
**CONTRACT NO: PT64524**

**SUBJECT:** Update Product/Price and VAR Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
AVAYA, INC. has requested and the State has approved an update of its product/price list which includes the addition of new products, deletion of end-of-life products and the addition of the following-named value added resellers:

| Added Resellers | Telephone | Federal ID# |
|---|---|---|
| Altura Communications Solutions<br>50 Court Street<br>Brooklyn, New York 11201<br>Contact: Tony Clemente<br>District Director-NY/Tri-State | 718-360-8910<br>732-791-9460 (Fax)<br><br><br>aclemente@alturacs.com | 33-0988967 |
| AT & T, Inc.<br>1205 Troy-Schenectady Road<br>Latham, New York 12210<br>Contact: Archie Quarrier<br>Account Executive | 518-437-3283<br>281-664-3270 (Fax)<br><br>aquarrier@att.com | 13-4924710 |
| Verizon Business<br>14 Corporate Woods Blvd. – Suite 200<br>Albany, New York 12211<br>Contact: Michael Halpern<br>Client Executive | 518-426-2125<br>518-426-0032 (Fax)<br><br>Michael helpern@verizonbusiness.com | 23-2338644 |

| **Added Resellers** | **Telephone** | **Federal ID#** |
|---|---|---|
| Cross Telecom<br>8203 Royal Scarlet Dr.<br>Baldwinsville, New York 13027<br>Contact: Tim Marshall<br>National Account Manager | 315-635-5960<br>952-456-3275 (Fax)<br><br>tmarshall@crosstelecom.com | 41-1861853 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) summary page for a link to the updated value –added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 13, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 30, 2009 – March 17, 2024

**CONTRACTOR: Juniper Networks**
**CONTRACT NO: PT64531**

**SUBJECT:** Update VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
JUNIPER NETWORKS has requested and the State has approved the following modifications, additions and deletions to its value-added reseller list:

**MODIFY RESELLER INFORMATON:**

| **Value Added Reseller/Distributor Information** **(Modify Request – Contact Change)** | |
|---|---|
| **Company Name:** | Qwest Communications |
| **Address:** | 546 5th Av |
| | New York, NY 10036 |
| | |
| **Federal ID #:** | 04-6141739 |
| **Contract Administrator Name:** | Stan Fusco |
| **Title:** | Sales Manager |
| **Telephone Number:** | 212-282-1095 |
| **E-mail:** | Stanley.Fusco@qwest.com |
| **FAX:** | (646) 728-7151 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information (Modify Request – Address Change) | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| | |
| **Federal ID #:** | 23-2743964 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Contract Administrator |
| **Telephone Number:** | 518 426-2178 |
| **E-mail:** | donnalee.odonnell-amith@verizon.com |
| **FAX:** | (518) 689-5665 |
| **Reseller Qualifying Criteria:** | **JNASC certified** |

| Value Added Reseller/Distributor Information (Modify Request – WBE status) | |
|---|---|
| **Company Name:** | D&D Consulting |
| **Address:** | 3 Columbia Circle |
| | Albany, NY 12203 |
| | |
| **Federal ID #:** | 14-1785655 |
| **Contract Administrator Name:** | Chris Labatt-Simon |
| **Title:** | President |
| **Telephone Number:** | (518) 218-0900 |
| **E-mail:** | nys@dandd.com |
| **FAX:** | (518) 218-1829 |
| **Reseller Qualifying Criteria:** | **WBE, CERT 51957-2009** |

| Value Added Reseller/Distributor Information (Modify Request – Contact Change) | |
|---|---|
| **Company Name:** | Carousel Industries |
| **Address:** | 7 Penn Plaza |
| | 370 7th. Ave. Suite 1710 |
| | NY, NY 10001 |
| **Federal ID #:** | 16-1502254 |
| **Contract Administrator Name:** | John Lynch |
| **Title:** | |
| **Telephone Number:** | (646) 215-6328 |
| **E-mail:** | jlynch@carouselindustries.com |
| **FAX:** | (646) 215-6328 |
| **Reseller Qualifying Criteria:** | **JNASC certified** |

**ADDED RESELLERS:**

| Value Added Reseller/Distributor Information (ADD Request ) | |
|---|---|
| **Company Name:** | Integration Partner Corp. |
| **Address:** | 80 Hayden Av |
| | Lexington, MA 02421 |
| | |
| **Federal ID #:** | 38-3793591 |
| **Contract Administrator Name:** | John Sullivan |
| **Title:** | |
| **Telephone Number:** | (201) 788-0966 |
| **E-mail:** | jsullivan@integration-partners.com |
| **FAX:** | (781) 357-8510 |

**ADDED RESELLERS:**

| **Value Added Reseller/Distributor Information (ADD Request )** | |
|---|---|
| **Company Name:** | NEC Unified Solutions, Inc. |
| **Address:** | 315 Great Oaks Office Park |
| | Albany, New York 12203 |
| | |
| **Federal ID #:** | 20-0665337 |
| **Contract Administrator Name:** | Justin Truglio |
| **Title:** | |
| **Telephone Number:** | (518) 218-4235 |
| **E-mail:** | Justin.Truglio@necunified.com |
| **FAX:** | (315) 410-5489 |
| **Reseller Qualifying Criteria:** | |

| Value Added Reseller/Distributor Information (ADD Request ) | |
|---|---|
| **Company Name:** | nfrastructure technologies |
| **Address:** | 5 Enterprise Av |
| | Clifton Park, NY 12065 |
| | |
| **Federal ID #:** | 22-3771456 |
| **Contract Administrator Name:** | Tony Riccio |
| **Title:** | |
| **Telephone Number:** | (518) 664-3899 x206 |
| **E-mail:** | tony.riccio@nfrastructure net |
| **FAX:** | (518) 664-1123 |
| **Reseller Qualifying Criteria:** | |

**DELETE RESELLER:**

| **Value Added Reseller/Distributor Information (DELETE Request )** | |
|---|---|
| **Company Name:** | Juma Technology |
| **Address:** | 154 Teledo Street |
| | Farmingdale, NY 11735 |
| | |
| **Federal ID #:** | 68-065151 |
| **Contract Administrator Name:** | Joe Cassano |
| **Title:** | |
| **Telephone Number:** | (631) 270-1036 |
| **E-mail:** | joe@jumatechnology.com |
| **FAX:** | (631) 270-1037 |
| **Reseller Qualifying Criteria:** | |

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 9, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Nortel Networks, Inc.

**CONTRACT NO(S).:** PT64341

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Nortel Networks, Inc. addition to the VAR List

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Nortel Networks , Inc. has added the below companies to their VAR List.

| Value Added Reseller/Distributor/Sub-Contractor Information | |
|---|---|
| **Company Name:** | AT&T |
| **Address:** | 1205 Troy Schenectady Road-Suite 101 |
| | Latham, NY 12110 |
| **Minority/Women Owned or Small Business Indicate M , W or S** | |
| **Federal ID #:** | 13-4924710 |
| **Contract Administrator Name:** | Laura Edlund |
| **Title:** | Client Business Manager |
| **Telephone Number:** | 518-437-3286 |
| **E-mail:** | ledlun@att.com |
| **FAX:** | 518-437-3245 |
| **Qualifying Criteria:** | Statewide Reseller |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Verizon Network Integration Corp |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 23-2743964 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Sales Manager |
| **Telephone Number:** | 518-426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | 518-689-5665 |
| **Qualifying Criteria:** | Statewide Reseller |

| Value Added Reseller/Distributor/ Sub-Contractor Information | |
|---|---|
| **Company Name:** | Verizon Select Services Inc. |
| **Address:** | 14 Corporate Woods Blvd. |
| | Albany, NY 12211 |
| **Minority/Women-Owned or Small Business Indicate M, W or S** | |
| **Federal ID #:** | 16-1337624 |
| **Contract Administrator Name:** | Donnalee O'Donnell |
| **Title:** | Sales Manager |
| **Telephone Number:** | 518-426-2178 |
| **E-mail:** | Donnalee.odonnell-smith@verizonbusiness.com |
| **FAX:** | 518-689-5665 |
| **Qualifying Criteria:** | Statewide Reseller |

An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 8, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Graybar Electric Co., Inc.

**CONTRACT NO(S).:** PT64272

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Graybar Electric Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Graybar Electric has added products to their contract and updated pricing due to an increase in the MSRP. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

Date: July 7, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Product/Price and Value-Added Reseller Lists

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TANDBERG, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products and an increase in pricing.

In addition, the following Reseller Information has been modified as follows:

| Reseller: | Telephone | Federal ID# |
|---|---|---|
| (Changes are in ***Bold Italics)*** | 518-831-8949 | 20-3873764 |
| CoreBTS, Inc. | 518-373-1172 (Fax) | |
| 3 Tallow Wood Drive | | |
| Clifton Park, New York 12065 | | |
| Contact: Joe Ciccarelli | Joe.Ciccarelli@corebts.com | |
| ***Educational Sales Director*** | | |
| IPLogic, Inc. | 518-724-2300 | 20-2688205 |
| 17 British American Boulevard | 518-862-9525 | |
| Latham, New York 12110 | | |
| Contact: Mike Connally | nys@iplogic.com | |
| ***VP of Sales & Marketing*** | | |

| **Resellers** | **Telephone** | **Federal ID#** |
|---|---|---|
| Verizon Select Services, Inc.<br>***14 Corporate Woods Blvd***<br>***Albany, New York 12221***<br>Contact: Donnalee O'Donnell<br>Contracts Manager | 518-426-2178<br>518-689-5665<br><br>Donnalee.odonnell-smith@verizon.com | 23-2743964 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list dated June, 2009.

Please refer to the **Contractor Section** of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**Date: July 7, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**
**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
April 10, 2009 – March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: Verizon Select Services, Inc.**
**CONTRACT NO: PT64447**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
VERIZON SELECT SERVICES, INC. has requested and the State has approved an update to its product/price list which includes the addition of approximately 14,000 CommScope, Systimax, BLine, Bogen, Siemon, Hubbell, TrippLite and Wiremold products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 7, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 10, 2009 – March 17, 2024

**CONTRACTOR(S):** Mac Source

**CONTRACT NO(S).:** PT64448

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mac Source Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 3, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Gavin Cabling Systems, Inc.

**CONTRACT NO(S).:** PT64269

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Gavin Cabling Systems, Inc. Change of Address

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Gavin Cabling Systems, Inc. has a new headquarters. The new address information is as follows:

| | | |
|---|---|---|
| Gavin Cabling Systems, Inc. | Telephone: | (516) 586-6245 |
| 20 Hempstead Turnpike | Cell: | (631) 8961339 |
| Farmingdale, NY 11735 | Fax: | (516) 586-6248 |
| Attn: Michael W. Baum | Website: | www.gavinsystems.com |
| ` | e-mail: | mbaum@gavinsystems.com |

An updated Contractor Information List is available on the OGS website
http://www.ogs.state.ny.us/purchase/snt/awardnotes/7701821350Prices.pdf

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 3, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 31, 2009 – March 17, 2024

**CONTRACTOR: Anixter, Inc.**
**CONTRACT NO: PT64432**

**SUBJECT:** Update Price/Product List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANIXTER, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well as increases and decreases in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

A prior publication of a Purchasing Memorandum inadvertently reflected an incorrect Contract Period.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** July 1, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 31, 2009 – March 17, 2009

**CONTRACTOR: Anixter, Inc.**
**CONTRACT NO: PT64432**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Update Price/Product List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ANIXTER, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well as increases and decreases in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 26, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 15, 2009-March 17, 2024

**CONTRACTOR: Aruba Networks, Inc.**
**CONTRACT NO: PT64433**

**SUBJECT:** Update Value Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ARUBA NETWORKS, INC. has requested and the State has approved the following addition to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Future Tech Enterprise, Inc.<br>101-8 Colin Drive<br>Holbrook, New York 11741<br>Contact: Diane Kremidas<br>Vendor Relations Manager | 631-472-5500<br>631-472-6599 (Fax)<br><br>dkremidas@ftei.com | 11-3350196 |

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 26, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR: Datapath, Inc.**
**CONTRACT NO: PT64258**

**SUBJECT:** Change of Address

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
DATA PATH, INC. has changed its New York State office address to the following:

DATA PATH, INC.
20 Austin Blvd.
Commack, New York 11725.

Their telephone numbers, fax number and contact information have not changed.

Please refer to the **Contractor Information** section of the Contract Award Notification summary page fpr a link to the updated address.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 25, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Scott, Gavin & Associates

**CONTRACT NO(S).:** PT64445

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Scott, Gavin & Associates Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 25, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Wise Components Inc.

**CONTRACT NO(S).:** PT64451

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Wise Components Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Wise Components has added Hitachi and Siemon products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 23, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 7, 2009 – March 17, 2024

**CONTRACTOR: Avaya, Inc.**
**CONTRACT NO: PT64524**

**SUBJECT:** VAR Correction

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
The following corrections have been made to the value-added reseller list: (Corrections are in ***Bold Italics***)

| | **Telephone** | **Federal ID#** |
|---|---|---|
| CNC Microtech<br>***19 Walker Way***<br>***Albany, New York 12205***<br>**Contact: Erik Jacoby, Sales Director** | ***585-292-1880 Ext. 118***<br>***585-292-1869 (Fax)***<br>ejacoby@cncmicrotech.com | 26-1639774 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: June 19, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 26, 2009-March 17, 2024

**CONTRACTOR: Alcatel-Lucent USA, Inc.**
**CONTRACT NO: PT64249**

**SUBJECT:** Update Product/Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of multiple new products to its price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 18, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
May 7, 2009-March 17, 2024

**CONTRACTOR: Avaya, Inc.**
**CONTRACT NO: PT64524**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
AVAYA, INC. has requested and the State has approved the following additions to its value-added reseller list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| nfrastructure<br>5 Enterprise Avenue<br>Clifton Park, NY 12065<br>Contact: Tony Riccio<br>Managing Director, Networking | 518-664-3899<br>518-664-1123 (Fax)<br><br>Tony.riccio@nfrastructure.com | 22-3771456 |
| Trightec **MBE**<br>32 Tarragon Terrace<br>Clifton Park, NY 12065<br>Contact: Alex Marsal, CEO | 518-588-7513<br>518-664-5731 (Fax)<br><br>sales@trigh.com | 80-0335072 |
| CNC Microtech<br>95 Alliance Drive<br>Rochester, NY 14623<br>Contact: Erik Jacoby, Sales Director | 585-235-8800 Ext. 118<br>585-235-5884 (Fax)<br><br>ejacoby@cncmicrotech.com | 26-1639774 |

| **Added Resellers** | **Telephone** | **Federal ID#** |
|---|---|---|
| The Schaller Group Ltd. **WBE**<br>295 Mt. Read Blvd.<br>Rochester, NY 14611<br>Contact: Elaine M. Schaller<br>President | 585-235-8800<br>585-235-5884 (Fax)<br><br>Elaine@schallergroup.net | 16-1404541 |
| Consolidated Technologies, Inc.<br>666 Fifth Avenue<br>New York, NY 10013<br>Contact: Ben Schoolsky, Sales Dtr. | 212-300-1200<br>212-300-1201 (Fax)<br><br>bschoolsky@consoltech.com | 13-3951711 |
| DJJ Technologies<br>3116 Expresshighway Dr. S<br>Islandia, NY 11749<br>Contact: Harry Jacobs<br>Vice President | 631-787-5006<br>631-234-7155 (Fax)<br><br>hjacobs@djjtechnologies.com | 11-3133111 |
| Juma Technology<br>154 Toledo Street<br>Farmingdale, NY 11735<br>Contact: Fran Vinci<br>Vice President | 631-270-1050<br>631-270-1051 (Fax)<br><br>fran@jumacorp.com | 81-0561004 |
| Strategic Products & Services<br>682 Gardnertown Rd<br>Newburgh, NY 12550<br>Contact: Brian Christein, CE | 854-566-5100<br>973-944-5884 (Fax)<br><br>bchristein@spscom.com | 22-3140946 |
| JJS&T Inc. d/b/a Vision Technologies<br>1865 Broadway – 12th Floor<br>New York, NY 10023<br>Contact: John Russo<br>President | 212-245-9040<br>212-408-8636 (Fax)<br><br>jrusso@servicesonly.com | 11-3229667 |
| IBM<br>80 State Street<br>Albany, NY 12207<br>Contact: Dan McCauliff, CAM | 518-487-6534<br>518-487-6547 (Fax)<br><br>dmccauliff@us.ibm.com | 13-0871985 |

**Removal of Reseller**
Microtech Information Systems, Inc.
95 Alliance Drive
Rochester, NY 14623

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 15, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Nortel Networks, Inc.

**CONTRACT NO(S).:** PT64341

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Nortel Networks , Inc. Product Additions, contact change of address and addition to the VAR List

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Nortel Networks , Inc. has added products to their contract. Also they have added the below company to their VAR List and provided a new address & phone numbers for the contractor contact.

Integration Partners
102 Magnolia Road
Ramsey, Jew Jersey 07446

Contact: John Sullivan
Phone: (781) 357-8100
Fax: (781) 357-8510
E-Mail: jsullivan@integration-partners.com

Federal ID # 04-3467289

Contact change of address:
Brian McGlynn
15 Oregon Trail
Waterford, NY 12188

Phone: (972) 362-4231
Fax: (972) 362-4222
e-mail: bmcglynn@nortel.com

Federal ID # 04-2486332

An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 12, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 15, 2009 – March 17, 2024

**CONTRACTOR(S):** Vandis, Inc.

**CONTRACT NO(S).:** PT64446

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Vandis , Inc. Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Vandis, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 11, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 30, 2009-March 17, 2024

**CONTRACTOR: Polycom, Inc.**
**CONTRACT NO: PT64536**

**SUBJECT:** Update VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
POLYCOM, INC. has requested and the State has approved the addition of the following value-added reseller to its VAR list:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| Verizon Network Integration Corp.<br>14 Corporate Woods Blvd.<br>Albany, New York 12211<br>Contact: Donnalee O'Donnell | 518-426-2178<br>518-689-5665 (Fax)<br><br>Donnaleeodonnell-smith@verizonbusiness.com | 23-2743964 |

Please refer to the **Contractor Information** summary page of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 9, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Interface Cable Assemblies and Services Corporation**

**CONTRACT NO: PT64291**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717

customer.services@ogs.state ny.us

**SUBJECT:** Addition of Installation and Maintenance Coverage Areas/Update Price List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
Interface Cable Assemblies and Services Corporation has requested and the State has approved the addition of two Installation and Maintenance coverage areas, namely, Kings County and Richmond County. Although these two counties were included in the original bid submittal letter, they were inadvertently omitted from the bid document.

Please refer to the **Pricing Section** of the Contract Award Notification summary page for a link to the updated price list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 8, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
05/20/2009-03/17/2024

**CONTRACTOR: Teletronics, Inc.**
**CONTRACT NO: PT64538**

**SUBJECT:** CONTRACTOR ADDRESS CHANGE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TELTRONICS, INC. has changed its New York address to:

| | **Telephone** | **Federal ID** |
|---|---|---|
| One Exchange Plaza<br>55 Broadway, Ste 901<br>New York, New York 10006<br>Contact: Matthew L. Howarth<br>Director of Sales, Northeast | 212-984-0106<br>212-785-4458 )Fax)<br><br>*E-Mail: mhowarth@teltronics.com* | 59-2937938 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated address.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 9, 2009

**GROUP:** 77018
Comprehensive Telecommunications Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 30, 2009 – March 17, 2024

**CONTRACTOR: Polycom, Inc.**
**CONTRACT NO: PT64536**

**SUBJECT:** Update Price/VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
POLYCOM, INC. has requested and the State has approved an update price list which includes the addition of new products, deletion of obsolete products, price decreases and increases, product description changes and has also added the following reseller:

| Added Reseller | Telephone | Federal ID# |
|---|---|---|
| The Presentation Source, Inc.<br>1160A Pittsford-Victor Road<br>Pittsford, NY 14534<br>Contact: Laurie Widmaier, President | 585-381-3070 Ext. 202<br>585-381-3124 (Fax)<br><br>lwidmaier@presentationsource.com | 16-1515532 |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 5, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** NEC Unified Solutions, Inc.

**CONTRACT NO(S).:** PT64297

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** NEC Unified Solutions Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

NEC Unified Solutions has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 4, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Washington Electric Co., Inc.

**CONTRACT NO(S).:** PT64308

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Washington Electric Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Washington Electric has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** June 2, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 30, 2009-March 17, 2024

**CONTRACTOR: Extreme Networks**
**CONTRACT NO: PT64437**

**SUBJECT:** Update Price/VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
EXTREME NETWORKS has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well updating its contact information and adding the following named value added resellers:

| Added Resellers | Telephone | Federal ID# |
|---|---|---|
| Akibia, Inc.<br>4 Technology Drive<br>Westborough, MA 01581<br>Contact: Tim Richardson<br>Product Marketing Manager-Security | 508-621-4738<br>508-621-5206 (Fax)<br><br>trichardson@akibia.com | 04-2296537 |
| Heavy Water Ltd.<br>270 North Ave., Ste 709<br>New Rochelle, NY 10801<br>Contact: Joseph Kratz<br>Director of Operations | 914-633-8700 (Ext. 3301)<br>914—633-7800 (Fax)<br><br>jkrastz@heavywaterltd.com | 03-0485991 |
| Nfrastructure Technologies<br>5 Enterprise Avenue<br>Clifton Park, NY 12065<br>Contact: Tony Riccio<br>Director, Network Services | 518-664-3899 (Ext. 206)<br>518-664-5731<br><br>Tony riccio@nfrastructure.com | 22-3771456 |

| **Change in Contact Information** | **Telephone** | **Federal ID#** |
|---|---|---|
| Extreme Networks, Inc. | 508-864-6813 | 77-0430270 |
| 3585 Monroe Street | 703-237-1068 (Fax) | |
| Santa Clara, CA 95051 | | |
| Contact: Mark Elworthy | melworthy@extremenetworks.com | |
| Account Executive | | |

**Additional Contact**:

| | |
|---|---|
| Jo Zack | 703-889-9238 |
| NA Channel Operations Manager | 703-237-1068 (Fax) |
| | jzack@extremenetworks.com |

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated Price List.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

DATE: June 1, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
518-474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Add Reseller and Update Contact Information

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

| **Added Reseller** | **Telephone** | **Federal ID#** |
|---|---|---|
| Camelot Communications Group Inc. **MWBE**<br>14 Wall Street<br>New York, NY 10005<br>Contact: Tom Waters, Director | 212-635-2685<br>212-635-2774 (Fax)<br><br>twaters@camelotgrp.com | 22-2866196 |
| **Addition of Contact Information**: | | |
| Tandberg, Inc.<br>1860 Michael Faraday Drive – Suite 250<br>Reston, VA 20190-5304<br>Contact: Jason Gallo, Director, Channel Operations | 703-272-2147<br>703-709-4231 (Fax)<br>Jason.Gallo@tandberg.com | 54-1703914 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 28, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** Graybar Electric Co., Inc.

**CONTRACT NO(S).:** PT64272

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Graybar Electric Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Graybar Electric has added JDSU and Trapeze product lines to the Other Telecommunications Peripherals & Accessories category of their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE: May 28, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
05/13/2009-03/17/2024

**CONTRACTOR: Eureka Telecom d/b/a Infohighway**
**CONTRACT NO: PT64466**

**SUBJECT:** Change of Name

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
EUREKA TELECOM d/b/a/ Infohighway has requested and the State has approved the following change of name:

| | | |
|---|---|---|
| **Eureka Telecom d/b/a ARC Networks**<br>**800 Westchester Avenue N501**<br>**Rye Brook, New York 10573** | **Telephone**<br>**914-922-7759**<br>**914-922-9377 (Fax)** | **Federal ID#**<br>**13-3793720** |

**There is no change in the Federal Identification number.**

**All other terms and conditions remain the same.**

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 28, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Wise Components Inc.

**CONTRACT NO(S).:** PT64451

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Wise Components Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Wise Components has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 27, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 07, 2009 – March 17, 2024

**CONTRACTOR(S):** Mason Technologies Inc.

**CONTRACT NO(S).:** PT64440

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mason Technologies Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 26, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Tandberg, Inc.**
**CONTRACT NO: PT64304**

**SUBJECT:** Update Value-Added Reseller List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
TANDBERG, INC. has requested and the State has approved the following amendments to its value-added reseller list::

| Added Resellers | Telephone | Federal ID# |
|---|---|---|
| Solutionz Conferencing, Inc.<br>4 Chadwick Manor<br>Fairport, NY 14450<br>Contact: Bret Hagenbach<br>Northeast Sales Manager | 585-223-4052<br>212-208-3036 (Fax)<br><br>bhagenbach@solutionzinc.com | 38-3645853 |
| TAG Solutions<br>12 Elmwood Road<br>Albany, NY 12204<br>Contact: Sara Cozzolino<br>Vice President | 518-292-6553<br>518-292-6510 (Fax)<br><br>scozzolino@nextridgeinc.com | 14-1827818 |
| York Telecom Corporation<br>81 Corbett Way<br>Eatontown, NJ 07724<br>Contact: Roger Wesenyak<br>Vice President of Contracts | 732-413-6000 (Ext. 7521)<br>732-413-6080 (Fax)<br><br>rwesenyak@yorktel.com | 22-2624906 |

| **Change In Contact Information** | **Telephone** | **Federal ID#** |
|---|---|---|
| TANDBERG, INC.<br>1860 Michael Faraday Drive- Ste 250<br>Reston, VA 20190-5304<br>Contact: Kelly Rockett<br>Associate Account Manager | 703-272-2193<br>703-709-4231<br><br>Kelly.Rockett@tandberg.com | 54-1703914 |
| TANDBERG, INC.<br>200 Park Avenue<br>20th Floor, Suite 2005<br>New York, NY 10166<br>Contact: David Moss<br>Director, SLEM Sales East | 212-692-6508<br>212-692-6501 (Fax)<br><br>David.Moss@tandberg,com | 54-1703914 |
| TANDBERG, INC.<br>200 Park Avenue<br>20th Floor, Suite 2005<br>New York, NY 10166<br>Contact: Kevin Sickles<br>Area Sales Manager – NorthEast SLEM | 212-692-6525<br>212-692-6501 (Fax)<br><br>Kevin.Sickles@tandberg.com | 54-1703914 |
| TANDBERG, INC.<br>200 Park Avenue<br>New York, NY 10166<br>Contact: Jim McGuinness<br>Channel Account Manager | 508-886-7906<br>212-692-6501 (Fax)<br><br>Jim mcguinness@tandberg.com | 54-1703914 |

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 26, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**CONTRACTOR: Fiber Instrument Sales, Inc.**
**CONTRACT NO: PT64264**

**SUBJECT:** Update Price/Product List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
FIBER INSTRUMENT SALES, INC. has requested and the State has approved an updated price/product list, effective May 8, 2009, which includes the addition of new products, deletion of obsolete products and price decreases and increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated Price/product list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 26, 2009

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACT PERIOD:**
April 24, 2009 - March 17, 2024

**CONTRACTOR: Waters Network Systems LLC**
**CONTRACT NO: PT64540**

**SUBJECT:** CHANGE OF CORPORATE ADDRESS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
WATERS NETWORK SYSTEMS, LLC, has requested and the State has approved the following corporate address change:

Waters Networks Systems LLC
7401 Metro Blvd. Suite 330
Edina, MN 55439

Orders and Payments Should Continue to be sent to the same address as originally submitted:
945 37th Avenue, NW
Rochester, MN 55901

Their telephone numbers, fax numbers, e-mail addresses and contact information remain the same.

Please refer to the **Contractor Information** section of the Contract Award Notification summary page for a link to the updated address.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 26, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** All-Mode Communications

**CONTRACT NO(S).:** PT64250

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** All-Mode Communications Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 12, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** All-Mode Communications

**CONTRACT NO(S).:** PT64250

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** All-Mode Communications Auto Add

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** May 8, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Scott, Gavin & Associates

**CONTRACT NO(S).:** PT64445

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Scott, Gavin & Associates Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** **May 4, 2009**

**GROUP:** 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

**CONTRACT PERIOD:**
March 18, 2009-March 17, 2024

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**CONTRACTOR: SMC Networks**
**CONTRACT NO: PT64302**

**SUBJECT:** Amend VAR List

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**
SMC Networks has requested and the State has approved the addition of the following value-added resellers to Contract PT64302:

| Added Resellers | Telephone | Federal ID# |
|---|---|---|
| DM Communications, Inc.<br>292 Fifth Avenue<br>New York, NY 10001<br>Contact: Mark Collmar<br>Project Manager | 917-945-2389<br>212-613-2261 (Fax)<br><br>Mark.collmar@dmcc.us | 11-3459189 |
| Custom Computer Specialists, Inc.<br>70 Suffolk Court<br>Hauppauge, NY 11788<br>Contact: Peter Hazen<br>Product Manager | 800-598-8989<br>800-986-5518 (Fax)<br><br>sales@customonline.com | 11-2497640 |
| Advanced Technology Solutions Group<br>d/b/a ATEC Group (**MBE)**<br>1762 Central Avenue<br>Albany, NY 12205<br>Contact: Nancy Poonawala | 518-724-3133<br>518-452-3939 (Fax)<br><br>npoonawala@atecgroup.com | 72-1563114 |

| **Added Resellers** | **Telephone** | **Federal ID#** |
|---|---|---|
| Washington Computer Services<br>14-58th Street, Suite 8F<br>Brooklyn, NY 11220<br>Contact: Jeffrey Goldberg<br>Contact: Ronnie Bonano<br>Contract Reporting | 718-491-6100<br>718-765-1973 (Fax)<br><br>jeff@washcomp.com<br>Ronnie@washcomp.com | 13-5473020 |

SMC Networks has requested and the State has approved the removal of the following value-added resellers:

| **Removed Resellers** | **Telephone** | **Federal ID#** |
|---|---|---|
| Nemesis Systems Corp.<br>80 Orville Dr. Suite 109<br>Bohemia, NY 11716 | 631-244-9266<br>631-789-9472 (Fax) | 03-0499412 |
| GovConnection, Inc.<br>706 Milford Rd.<br>Merrimack, NH 03054-4633 | 603-683-2494<br>603-683-1215 (Fax) | 52-1837891 |

Please refer to the **Contractor Information** section summary page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 30, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** NEC Unified Solutions, Inc.

**CONTRACT NO(S).:** PT64297

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** NEC Unified Solutions Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

NEC Unified Solutions has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 28, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 20, 2009 – March 17, 2024

**CONTRACTOR(S):** Scott, Gavin & Associates

**CONTRACT NO(S).:** PT64445

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Scott, Gavin & Associates Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 23, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
April 10, 2009 – March 17, 2024

**CONTRACTOR(S):** Mac Source

**CONTRACT NO(S).:** PT64448

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** Mac Source Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**New York State Office Of General Services**
**Procurement Services Group**
**Corning Tower Building**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** 21350

**DATE:** April 15, 2009

**GROUP:** 77018 Comprehensive Telecommunications Equipment & Solutions

**CONTRACT PERIOD:**
March 18, 2009 – March 17, 2024

**CONTRACTOR(S):** CBS Technologies Corp

**CONTRACT NO(S).:** PT64256

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**
Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state ny.us

**OTHER AUTHORIZED USERS**
Customer Services
(518) 474-6717
customer.services@ogs.state ny.us

**SUBJECT:** CBS Technologies Corp Product Additions

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

CBS Technologies Corp, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **See Contractor Listing Below** |
| **Bid Opening Date** | : | **July 2, 2008** |
| **Date of Issue** | : | **3/27/2009** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Name : Hal Bartley<br>Phone : 518-474-6705<br>E-mail : Hal.Bartley@ogs.state.ny.us<br>Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Fax : 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64248<br>SB | Adirondack Cabling Inc.<br>10 Petra Lane,<br>Albany, NY 12205 | 3/18/2009 | 3/17/2024 | 14-1686851 |
| PT64250<br>SB | All-Mode Communications, Inc.<br>1725 Dryden Rd<br>Freeville, NY 13068 | 3/18/2009 | 3/17/2024 | 16-1002300 |
| PT64285 | Altura Communication Solutions<br>1335 S Acacia Ave<br>Fullerton, CA 92831 | 3/18/2009 | 3/17/2024 | 33-0988697 |
| PT64251 | American Datatel Inc.<br>321 W. Main St.<br>Patchogue, NY 11772 | 3/18/2009 | 3/17/2024 | 11-3461038 |
| PT64252 | Advanced Network Services, LLC<br>12 Elmwood Rd.<br>Albany, NY 12204 | 3/18/2009 | 3/17/2019 | 14-1827814 |
| PT64253<br>SB/WBE | Bethany Technologic Company, LLC<br>7072 E. Bethany Leroy Rd<br>Leroy, NY 14482. | 3/18/2009 | 3/17/2024 | 43-2110906 |
| PT64254<br>SB/WBE | Ca-Pro Associates, Inc<br>P.O. Box 358, 889 NYS Route 86<br>Raybrook, NY 12977 | 3/18/2009 | 3/17/2019 | 03-0330585 |
| PT64255 | Carousel Industries<br>10 Petra Lane<br>Albany, NY 12205 | 3/18/2009 | 3/17/2024 | 06-1502254 |
| PT64256<br>SB | CBS Technologies Corp.<br>2990 Express Drive So.<br>Islandia, NY 11749 | 3/18/2009 | 3/17/2019 | 11-2947352 |
| PT64290 | Comtel<br>750 Ensminger Rd Ste 100<br>Tonawanda, NY 14150 | 3/18/2009 | 3/17/2024 | 16-1384125 |
| PT64257<br>SB/WBE | Creative Cabling Solutions, Inc<br>1529 Waddell St.<br>Baldwin, NY 11510 | 3/18/2009 | 3/17/2024 | 20-1404654 |
| PT64258<br>SB | DataPath Inc.<br>20B Commerce Drive<br>Hauppauge, NY 11788 | 3/18/2009 | 3/17/2024 | 11-2919034 |
| PT64259<br>SB/WBE | DataComm Consulting Group, Inc.<br>1276 Castleton Ave<br>Staten Island, NY 10310 | 3/18/2009 | 3/17/2024 | 13-3849595 |

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64286 | DDS Utilities, Inc.<br>240 Commerce Dr<br>Rochester, NY 14623 | 3/18/2009 | 3/17/2024 | 20-4589473 |
| PT64260<br>SB | DiRad Technologies, Inc.<br>9 Corporate Drive<br>Clifton Park, NY 12065 | 3/18/2009 | 3/17/2024 | 14-1655746 |
| PT64287 | E.nfrastructure Technologies, Inc.<br>5 Enterprise Ave<br>Clifton Park, NY 12065 | 3/18/2009 | 3/17/2024 | 22-3771456 |
| PT64288 | EIA Datacom, Inc.<br>19 Union Square West<br>New York, NY 10003 | 3/18/2009 | 3/17/2024 | 02-0561875 |
| PT64261<br>SB | Expedite Video Conferencing Inc.<br>1025 Old Country Rd<br>Westbury, NY 11590 | 3/18/2009 | 3/17/2024 | 11-3366821 |
| PT64262<br>SB | Extricom, Inc.<br>110 Wall Street<br>New York, NY 10005 | 3/18/2009 | 3/17/2024 | 83-0352085 |
| PT64263<br>SB | Falcon Data Networks, LLC.<br>10 Charles St Ste. 3<br>Pleasant Valley, NY 12569 | 3/18/2009 | 3/17/2024 | 13-4249254 |
| PT64264 | Fiber Instrument Sales, Inc.<br>161 Clear Road<br>Oriskany, NY 13424 | 3/18/2009 | 3/17/2024 | 16-1340858 |
| PT64265 | Fiberdyne Labs, Inc.<br>127 Business Park Drive<br>Frankfort, NY 13340 | 3/18/2009 | 3/17/2024 | 16-1468561 |
| PT64266 | Fonality<br>200 Corporate Point, Suite 350<br>Culver City, CA 90230 | 3/18/2009 | 3/17/2024 | 41-2128385 |
| PT64267 | Foundry Networks, Inc.<br>4980 Great America Parkway<br>Santa Clara, CA 95054 | 3/18/2009 | 3/17/2024 | 77-0431154 |
| PT64268<br>SB | Frontrunner Network Systems, Corp.<br>412 Linden Ave<br>Rochester, NY 14625 | 3/18/2009 | 3/17/2024 | 98-0397927 |
| PT64269<br>SB | Gavin Cabling Systems, Inc.<br>215-14 42nd St.<br>Bayside, NY 11361 | 3/18/2009 | 3/17/2024 | 11-3453137 |
| PT64270 | General DataComm, Inc.<br>6 Rubber Ave.<br>Naugatuck, CT 06770 | 3/18/2009 | 3/17/2024 | 06-1117085 |

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64272 | Graybar Electric Co., Inc.<br>800 Huyler St.<br>Teterboro, NJ 07608 | 3/18/2009 | 3/17/2024 | 13-0794380 |
| PT64291 | Interface Cable Assemblies & Services<br>42-19 23 Ave<br>Long Island City, NY 11105 | 3/18/2009 | 3/17/2024 | 11-2590354 |
| PT64292 | JKV Communications, Inc.<br>58-18 58th Ave<br>Maspeth, NY 11378 | 3/18/2009 | 3/17/2019 | 20-5345094 |
| PT64293 | Kova Corp<br>471 Route 9 South<br>Tuckerton, NJ 08037 | 3/18/2009 | 3/17/2024 | 22-3564190 |
| PT64294 | Manchester Communications<br>200 Allen Rd<br>Salt Point, NY 12578 | 3/18/2009 | 3/17/2024 | 08-2508363 |
| PT64295 | Matrix Communications Group, Corp.<br>318 South Clinton Ave.<br>Syracuse, NY 13202 | 3/18/2009 | 3/17/2024 | 20-5432395 |
| PT64296 | MicroData GIS, Inc.<br>1016 US Route 5<br>St. Johnsbury, VT 05819 | 3/18/2009 | 3/17/2024 | 03-0359389 |
| PT64297 | NEC Unified Solutions, Inc.<br>6535 North State Highway 161<br>Irving, TX 75039 | 3/18/2009 | 3/17/2024 | 20-0665337 |
| PT64271<br>SB/WBE | Newcastle Communications<br>1140 Broadway, Suite 201<br>New York, NY 10001 | 3/18/2009 | 3/17/2024 | 13-3132807 |
| PT64341 | Nortel Networks Inc.<br>2221 Lakside Boulevard<br>Richardson, TX 75082-4399 | 3/18/2009 | 3/17/2024 | 04-2486332 |
| PT64298 | Northeast Information Systems<br>880 Watervliet Shaker Rd<br>Albany, NY 12205 | 3/18/2009 | 3/17/2024 | 14-1809593 |
| PT64289 | Northland Communications<br>317 Court Street 3rd Floor<br>Utica, NY 13502 | 3/18/2009 | 3/17/2024 | 16-1594957 |
| PT64299 | O'Connell Electric Company, Inc.<br>830 Phillips Rd<br>Victor, NY 14564 | 3/18/2009 | 3/17/2024 | 16-0950645 |
| PT64300 | Rel Comm, Inc<br>250 Cumberland Street<br>Rochester, NY 14605 | 3/18/2009 | 3/17/2024 | 16-1308853 |

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64302 | SMC Networks, Inc.<br>20 Mason St<br>Irvine, CA 92618 | 3/18/2009 | 3/17/2024 | 11-3399019 |
| PT64303 | Superior Telephone Systems, Inc.<br>2410 Route 44<br>Salt Point, NY 12578 | 3/18/2009 | 3/17/2024 | 14-1701329 |
| PT64304 | Tandberg, Inc<br>1860 Michael Faraday<br>Reston, VA 20190 | 3/18/2009 | 3/17/2024 | 54-1703914 |
| PT64305 | Tech II Business Services, Inc.<br>4289 Route 50<br>Saratoga Springs, NY 12866 | 3/18/2009 | 3/17/2024 | 14-1690598 |
| PT64306 | TeleData Com, Inc<br>200 Air Park Drive Ste 50<br>Rochester, NY 14624 | 3/18/2009 | 3/17/2024 | 16-1215259 |
| PT64307 | Twinstate/Voice.Data.Video, Inc.<br>291 Rand Hill Rd<br>Morrisonville, NY 12962 | 3/18/2009 | 3/17/2024 | 14-1514722 |
| PT64308 | Washington Electric Co, Inc.<br>140 – 58th St. Ste 8F<br>Brooklyn, NY 11220 | 3/18/2009 | 3/17/2024 | 13-5473020 |
| PT64309 | Working Knowledge<br>701 Seneca St Ste 140<br>Buffalo, NY 14210 | 3/18/2009 | 3/17/2024 | 05-5685211 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

## *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferenceing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Ooutside( | Network Test Equipment | Network Installation Tooms; |
| **Adirondack Cabling** | | | | | | | | | | | | | R | R | | |
| **All-Mode** | | | S | | | | | | | | S | | | S | | |
| **Altura Communications** | | | | | | | S | | | | S | | | | | |
| **American Datatel** | | | | | | | | | | | | | R | R | R | R |
| **Advanced Network Solutions** | | | | | | | | | | | | | S | S | S | |
| **Bethany** | | | | | | | | | | | | | R | R | | |
| **Ca-Pro** | | | | | | | | | | | | | S | S | S | S |
| **Carousel Industries** | S | S | S | S | | S | S | S | S | S | S | S | S | S | | |
| **CBS Technologies** | | R | | R | | | R | | | | R | R | R | | | |
| **Creative Cabling Solutions** | | | | | | | | | | | | | R | | | |
| **Comtel** | R | R | R | R | | R | R | R | | R | R | R | R | R | | R |
| **Data Path** | | | | | | | | | | | | | S | S | S | S |
| **DataCom Consulting Group** | R | R | R | R | R | | R | R | R | | R | R | R | R | | |
| **DDS Utilities** | | | | | | | | | | | | | R | R | | |
| **DiRAD Technologies** | | | | | | | S | S | | | S | | | | | |
| **e.nfrastructure Technologies** | | | | | | | | | | | | | S | | | |
| **EIA Datacom** | | | | | | | | | | | | | R | R | | |
| **Expedite Video Conferencing Services** | | | | | | | | | | S | | | | | | |
| **Extricom** | | | | | | | | | | | | | | S | | |
| **Falcon Data Networks** | | | | | | | | | | | | | R | R | | |
| **Fiber Instruments Sales** | | | | | | | | | | | | | S | S | S | S |

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferenceing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories | Network Test Equipment | Network Installation Teams |
| **Fiberdyne** | | | | | | | | | | | | | S | S | | |
| **Fonality** | | | | S | | | | | | | | | | | | |
| **Foundry Networks** | | | | S | | S | | | | | | | | S | | |
| **Frontrunner Network Systems** | | | | | | | | | | | S | S | | | | |
| **Gavin Cabling Systems** | | | | | | | | | | | | | R | R | | |
| **General DataComm** | | | | | | S | | | | | | | | | | |
| **Graybar Electric Co** | | | | | | | | | | | | S | S | S | S | |
| **Interface Cable Assemblies & Services** | | | | | | | | | | | | | R | R | R | R |
| **JKV Communications** | | | | | | | | | | | | | R | | | |
| **Kova** | | | | | | | | | | | | S | | | | |
| **Manchester Communications** | | R | R | | | | | | | | R | R | | | | |
| **Matrix Communications** | | R | R | R | | R | | | | | R | R | R | R | R | R |
| **microData GIS** | | | | S | S | | | | | | | | | | | |
| **NEC Unified Solutions** | | S | S | S | S | S | S | S | | | S | | | | | |
| **Newcastle Communications** | | | | | | S | | | | | S | | | | | |
| **Northeast Information Systems** | | R | R | R | | | R | | R | R | R | | | | | |
| **Northland Communications** | | R | R | R | | | R | | R | | R | R | | R | | |
| **Nortel Networks Inc** | | S | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| **O'Connell Electric Company** | | | | | | | | | | | | | R | R | R | R |
| **Rel Comm** | | | S | S | | S | S | S | S | S | S | S | S | S | | |
| **SMC Networks** | | | | | | S | | | | | | | | | | |
| **Superior Telephone Systems** | R | R | R | R | | | R | | R | R | | R | R | R | | |
| **Tandberg** | | | | | | | | | | S | | | | | | |
| **Tech II Business Services** | | | S | | | | | | | | | | | | | |
| **Tele Data Com** | | | | | | | | | | | | | R | R | R | |
| **TwinState/Voice.Data.Video** | | S | S | S | S | S | S | S | S | S | S | S | S | S | | |
| **Washington Electric** | | | | | | S | | | | | | | S | S | | |
| **Working Knowledge** | | | | | | | | | | | | | R | R | | |

**R** - Regional (Reference the contractors Regional Awards)
**S** - Statewide

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

## DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the contractor offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

### *IMPLEMENTATION REQUIREMENTS*

#### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

#### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

(continued)

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

## Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

## Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

(continued)

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Contractors shall provide a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Contractor must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Contractor must include all costs associated with providing maintenance in quotes issued to Authorized Users.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.

(continued)

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The contractor must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Escalation Procedures during Maintenance

It is desired that contractors provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Contractor’s organization.

(continued)

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

### Critical Component Availability

It is desired that contractors provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Contractor store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Contractors should describe how they will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Contractor must also inform the Authorized User what is required of the Authorized User.

### Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Contractors must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

(continued)

## Reporting Requirements

**Contractors must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

(continued)

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

(continued)

## Unit of Measure Key

The following are various abbreviations used in the "Unit" column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

***Note**: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**

# SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **See Contractor Listing Below** |
| **Bid Opening Date** | : | **July 2, 2008** |
| **Date of Issue** | : | **April 22, 2009** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Hal Bartley<br>Phone : 518-474-6705<br>E-mail : Hal.Bartley@ogs.state.ny.us<br>Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax : 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64432 | Anixter<br>325 Washington Ave<br>Albany, NY 12205 | 3/31/2009 | 3/17/2024 | 36-2361285 |
| PT64433 | Aruba Networks, Inc.<br>1344 Crossman Ave.<br>Sunnyvale, CA 94089 | 4/15/2009 | 3/17/2024 | 02-0579097 |
| PT64434<br>SB/WBE | BN Systems<br>4213 N. Buffalo Road<br>Orchard Park, NY 14127 | 4/14/2009 | 3/17/2024 | 16-1427566 |
| PT64436 | Control Network Communications, Inc<br>19 Walker Way<br>Albany, NY 12205 | 4/9/2009 | 3/17/2024 | 14-1758220 |
| PT64442 | CT Networks<br>125 Wireless Blvd<br>Hauppague, NY 11788 | 4/6/2009 | 3/17/2024 | 11-3140035 |
| PT64449 | Enterasys Networks<br>50 Minuteman Rd<br>Andover, MA 01810 | 3/30/2009 | 3/17/2024 | 04-2797263 |
| PT64437 | Extreme Networks, Inc.<br>3585 Monroe St<br>Santa Clara, CA 95053 | 3/30/2009 | 3/17/2024 | 77-0430270 |
| PT64448 | Mac Source<br>701 Erie Blvd. West<br>Syracuse, NY 13204 | 4/10/2009 | 3/17/2024 | 16-1535194 |
| PT64440<br>SB/WBE | Mason Technologies<br>33 Ranick Rd.<br>Hauppauge, NY 11788 | 4/7/2009 | 3/17/2024 | 38-3665918 |
| PT64441 | Meru Networks, Inc.<br>894 Ross Dr.<br>Sunnyvale, CA 94089 | 4/16/2009 | 3/17/2024 | 26-0049840 |
| PT64443 | New England Systems & Software<br>33 Holly Lane<br>Lake George, NY 12845 | 4/6/2009 | 3/17/2024 | 14-1662031 |
| PT64444 | Ruggedcom<br>1930 Harrison St<br>Hollywood, FL 33020 | 4/6/2009 | 3/17/2024 | 98-0518624 |
| PT64445<br>SB | Scott, Gavin and Associates, Inc.<br>126 Herricks Rd.<br>Mineola, NY 11501 | 3/20/2009 | 3/17/2024 | 11-3258712 |
| PT64301 | Siemens Communications, Inc.<br>1001 Yamato Rd. Suite 200<br>Boca Raton, FL 33431 | 3/20/2009 | 3/17/2024 | 52-2122392 |

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64446<br>SB | Vandis, Inc<br>1 Albertson Ave.<br>Albertson, NY 11507 | 4/15/2009 | 3/17/2024 | 11-2650266 |
| PT64447 | Verizon Select Services, Inc<br>1625 Wallace Dr.<br>Carrollton, TX 75006 | 4/10/2009 | 3/17/2024 | 16-1337624 |
| PT64451<br>SB | Wise Components, Inc.<br>79 Harborview Ave.<br>Stamford, CT 06902 | 4/20/2009 | 3/17/2024 | 13-2895657 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

## *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **Anixter** | | | | | | | | | | | | S | S | S | S | |
| **Aruba** | | | | | | S | | | | | | | | | | |
| **BN Systems** | S | S | S | S | | | S | S | | | S | | S | S | | |
| **Control Network Communications** | | | | | | | | | | | | R | R | R | | |
| **CT Networks** | | R | | R | | | R | | R | R | | | R | | | |
| **Enterasys** | | | | | | S | | | | | | | | | | |
| **Extreme Networks** | | | | | | S | | | | | | | | | | |
| **Mac Source Communications** | | S | S | S | | S | S | S | S | S | S | S | S | S | | |
| **Mason Technologies** | | | | | | | | | | | | | R | | | |
| **Meru** | | | | | | S | | | | | | | | | | |
| **New England Systems & Software** | | | | S | | S | | | | S | | | | | | |
| **Ruggedcom** | | | | | | | | | | | | | | S | | |
| **Scott, Gavin & Associates** | | R | R | | | R | R | R | | | R | R | R | R | | |
| **Siemens Communications** | S | S | S | S | S | | S | S | S | S | S | S | S | | | |
| **Vandis** | | | | S | | S | | | | | | | | | | |
| **Verizon Select Services, Inc** | S | | | | | | | | | | | | S | | | |
| **Wise Components, Inc** | | | | | | | | | | | | | S | S | S | S |

**R** - Regional (Reference the contractors Regional Awards)
**S** - Statewide

# Regions Awarded by Contractor

## Control Network Communications

| | | | |
|---|---|---|---|
| ☒ Albany | ☒ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☒ Fulton | ☒ Onondaga | ☒ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☒ Greene | ☒ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☒ Hamilton | ☒ Orleans | ☒ Sullivan |
| ☒ Cayuga | ☒ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☒ Otsego | ☒ Tompkins |
| ☒ Chemung | ☐ Kings | ☒ Putnam | ☒ Ulster |
| ☒ Chenango | ☒ Lewis | ☐ Queens | ☒ Warren |
| ☒ Clinton | ☒ Livingston | ☒ Rensselaer | ☒ Washington |
| ☒ Columbia | ☒ Madison | ☐ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☒ Rockland | ☐ Westchester |
| ☒ Delaware | ☒ Montgomery | ☒ Saratoga | ☒ Wyoming |
| ☒ Dutchess | ☐ Nassau | ☒ Schenectady | ☒ Yates |
| ☒ Erie | ☐ New York | ☒ Schoharie | ☒ Essex |
| ☒ Niagara | ☒ Schuyler | | |

## CT Networks

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Mason Technologies

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☒ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☒ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |

| | | | |
|---|---|---|---|
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Scott, Gavin & Associates, Inc.

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

## DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

### *IMPLEMENTATION REQUIREMENTS*

#### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

#### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

(continued)

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

## Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

## Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

(continued)

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

(continued)

### Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

### Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

### Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

(continued)

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

(continued)

## Unit of Measure Key

The following are various abbreviations used in the "Unit" column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

*__Note__: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**



# 2nd SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** **Supplemental** |
| **Contract Period** | : | **See Contractor Listing Below** |
| **Bid Opening Date** | : | **July 2, 2008** |
| **Date of Issue** | : | **May 18, 2009** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Hal Bartley<br>Phone : 518-474-6705<br>E-mail : Hal.Bartley@ogs.state.ny.us<br>Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax : 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64524 | Avaya<br>211 Mt. Airy Rd.<br>Basking Ridge, NJ 07920 | 5/07/2009 | 3/17/2024 | 22-3713430 |
| PT64535 | Blackbox Network Services<br>6000 New Horizons Blvd.<br>Amityville, NY 11701 | 4/6/2009 | 5/04/2024 | 20-0532706 |
| PT64435<br>SB | Comalli Group, Inc.<br>18 Walker Way<br>Albany NY 12205 | 5/05/2009 | 3/17/2024 | 04-2740406 |
| PT64527 | Datacom Systems<br>9 Adler Dr.<br>East Syracuse, NY 13057 | 5/12/2009 | 3/17/2024 | 16-1409106 |
| PT64528 | Emtec, Inc<br>11 Diamond Rd.<br>Springfield, NJ 07081 | 4/24/2009 | 3/17/2024 | 22-3386933 |
| PT64450 | F5 Networks, Inc.<br>401 Elliott Ave.W.<br>Seattle, WA 98119 | 5/11/2009 | 3/17/2024 | 91-1714307 |
| PT64529<br>SB | Hemisphere Communication, Inc<br>5655 South Park Avenue<br>Hamburg, NY 14075 | 4/29/2009 | 3/17/2024 | 16-1438960 |
| PT64439<br>SB | Hudson Valley Communications<br>34 Russell Road<br>Albany, NY 12205 | 5/07/2009 | 3/17/2024 | 14-1654345 |
| PT64438<br>SB/MBE | ICS Telecom, Inc.<br>125 Highpower Rd.<br>Rochester, NY 14623 | 5/01/2009 | 3/17/2024 | 16-1064302 |
| PT64531 | Juniper Networks, Inc.<br>1194 N. Mathilda Ave.<br>Sunnyvale, CA 94089 | 4/30/2009 | 3/17/2024 | 77-0559888 |
| PT64533 | Mitel Networks, inc<br>1016 W. Geneva<br>Tempe AZ 85282 | 5/04/2009 | 3/17/2024 | 59-1855641 |
| PT64534 | Motorola, Inc<br>5 Paragon Drive, Suite 200<br>Montvale, NJ 07645 | 4/30/2009 | 3/17/2024 | 36-1115800 |
| PT64445 | Polycom, Inc<br>4750 Willow Rd.,<br>Pleasanton, CA 94588 | 4/30/2009 | 3/17/2024 | 94-3128324 |
| PT64537 | Rauland Borg Corp.<br>1001 Yamato Rd. Suite 200<br>Boca Raton, FL 33431 | 3/20/2009 | 3/17/2024 | 52-2122392 |

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64539 | Tessco<br>11126 McCormick Rd.<br>Hunt Valley, MD 21031 | 4/29/2009 | 3/17/2024 | 52-1868893 |
| PT64540 | Waters Network Systems, Inc<br>7401 Metro Blvd., Suite 330<br>Edina, MN 55439 | 4/29/2009 | 3/17/2024 | 41-2010096 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

## *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

## LOT 1 Voice Telecommunication Systems

### *Centrex*

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

### *Key Systems*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *Private Branch Exchange*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *IP Telephony*

IP Capable Telephony Equipment, accessories and related network infrastructure

### *E911 Systems*

Emergency Response/Notification Telecommunications equipment

## LOT 2 – Telecommunication System Peripherals & Accessories

### *Area Networking Hardware & Software**

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

### *Automatic Call Distribution (ACD) System*

Equipment to manage incoming calls and an associated system of handling instructions

### *Interactive Voice Response (IVR) Systems*

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

### *Audio Conferencing*

Equipment to provide and manage voice call sessions between multiple participants

### *Video Conferencing*

Equipment to provide and manage video sessions between multiple participants

### *Voice Mail*

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

### *Other Telecommunications System Peripherals & Accessories*

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

# LOT 3 – Telecommunication Connectivity

### *Network Cable & Fiber Optics*

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

### *Network Infrastructure & Accessories (Inside and Outside plant)*

Passive Telecommunications or Area Networking connectivity or support equipment components

### *Network Test Equipment*

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

### *Network Installation Tools*

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **Avaya** | | S | S | S | | S | S | S | S | | S | S | S | | | |
| **BlackBox** | | S | S | S | S | S | S | S | S | S | S | S | | | | |
| **Comalli** | | | | | | | | | | | | | R | R | | |
| **Datacom Systems, Inc.** | | | | | | | | | | | | | | S | S | |
| **Emtec** | | | | | | | | | | | | | S | | | |
| **F5** | | | | | | S | | | | | | | | | | |
| **Hemisphere Communications** | | R | R | R | | | R | | | | R | R | R | R | | |
| **Hudson Valley Communications** | | R | R | | | R | | | | | | | R | R | | |
| **ICS Telecom** | R | R | R | R | R | R | R | R | R | R | R | R | | | | |
| **Juniper Networks** | | | | | | S | | | | | | | | | | |
| **Mitel Networks, Inc.** | | | S | S | S | | S | S | S | | S | S | | | | |
| **Motorola** | | | | | | S | | | | | | | | | | |
| **Polycom** | | | S | S | | | | | | S | | | | | | |
| **Rauland Borg** | | | | S | | | | | | | | S | | | | |
| **Tessco** | | | | | | | | | | | | | S | S | | S |
| **Waters Network Systems** | | | | | | S | | | | | | | | | | |

**R** - Regional (Reference the contractors Regional Awards)
**S** - Statewide

# Regions Awarded by Contractor

## Comalli

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☒ Oneida | ☐ Seneca |
| ☐ Allegany | ☒ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☒ Greene | ☒ Orange | ☐ Suffolk |
| ☐ Cattaraugus | ☒ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☒ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☒ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☒ Ulster |
| ☒ Chenango | ☐ Lewis | ☐ Queens | ☒ Warren |
| ☐ Clinton | ☐ Livingston | ☒ Rensselaer | ☒ Washington |
| ☒ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☒ Delaware | ☒ Montgomery | ☒ Saratoga | ☐ Wyoming |
| ☒ Dutchess | ☐ Nassau | ☒ Schenectady | ☐ Yates |
| ☐ Erie | ☐ New York | ☒ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Hemisphere Communications

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☒ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☐ Hamilton | ☒ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☒ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☐ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☒ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☒ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☐ Schenectady | ☐ Yates |
| ☒ Erie | ☐ New York | ☐ Schoharie | ☐ Essex |
| ☒ Niagara | ☐ Schuyler | | |

## Hudson Valley Communications

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☒ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☒ Greene | ☐ Orange | ☐ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☒ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☒ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☐ Queens | ☒ Warren |
| ☐ Clinton | ☐ Livingston | ☒ Rensselaer | ☒ Washington |
| ☒ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☒ Montgomery | ☒ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☒ Schenectady | ☐ Yates |
| ☐ Erie | ☐ New York | ☒ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## ICS Telecom

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☒ Fulton | ☒ Onondaga | ☒ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☒ Ontario | ☐ Steuben |
| ☒ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☒ Hamilton | ☒ Orleans | ☐ Sullivan |
| ☒ Cayuga | ☒ Herkimer | ☒ Oswego | ☐ Tioga |
| ☒ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☒ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☐ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☒ Madison | ☐ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☒ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☐ Schenectady | ☒ Yates |
| ☒ Erie | ☐ New York | ☐ Schoharie | ☐ Essex |
| ☒ Niagara | ☐ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

## DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

### *IMPLEMENTATION REQUIREMENTS*

#### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

#### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

(continued)

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

## Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

## Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

(continued)

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

(continued)

### Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

### Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

### Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

(continued)

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

(continued)

## Unit of Measure Key

The following are various abbreviations used in the "Unit" column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

***Note**: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**



# 3rd SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **See Contractor Listing Below** |
| **Bid Opening Date** | : | **July 2, 2008** |
| **Date of Issue** | : | **June 9, 2009** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Hal Bartley<br>Phone : 518-474-6705<br>E-mail : Hal.Bartley@ogs.state.ny.us<br>Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax : 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64249 | Alcatel-Lucent<br>3400 W Plano Parkway<br>Plano, TX 75075 | 5/26/2009 | 3/17/2024 | 75-2016914 |
| PT64525 | Cisco Systems, Inc.<br>170 W Tasman Dr.<br>San Jose, CA 94513 | 6/3/2009 | 3/17/2024 | 77-0059951 |
| PT64530 | Hewlett Packard Company<br>3000 Hanover Street<br>Palo Alto, CA 94304 | 5/13/2009 | 3/17/2024 | 94-1081436 |
| PT64466 | Eureka Telecom d/b/a ARC Networks<br>800 Westchester Ave Suite 501<br>Rye Brook, NY 10573 | 5/13/2009 | 3/17/2024 | 13-3793720 |
| PT64538 | Teltronics, Inc.<br>19-02 Whitestone Expressway<br>Whitestone, NY 11357 | 5/20/2009 | 3/17/2024 | 59-2937938 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

## *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

## LOT 1 Voice Telecommunication Systems

### *Centrex*

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

### *Key Systems*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *Private Branch Exchange*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *IP Telephony*

IP Capable Telephony Equipment, accessories and related network infrastructure

### *E911 Systems*

Emergency Response/Notification Telecommunications equipment

## LOT 2 – Telecommunication System Peripherals & Accessories

### *Area Networking Hardware & Software**

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

### *Automatic Call Distribution (ACD) System*

Equipment to manage incoming calls and an associated system of handling instructions

### *Interactive Voice Response (IVR) Systems*

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

### *Audio Conferencing*

Equipment to provide and manage voice call sessions between multiple participants

### *Video Conferencing*

Equipment to provide and manage video sessions between multiple participants

### *Voice Mail*

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

### *Other Telecommunications System Peripherals & Accessories*

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

# LOT 3 – Telecommunication Connectivity

### *Network Cable & Fiber Optics*

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

### *Network Infrastructure & Accessories (Inside and Outside plant)*

Passive Telecommunications or Area Networking connectivity or support equipment components

### *Network Test Equipment*

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

### *Network Installation Tools*

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **Alcatel** | | | S | S | | S | | | | | | | | | | |
| **Cisco** | S | S | S | S | S | S | S | S | S | S | S | S | | | | |
| **Hewlett Packard** | | | | | | S | | | | | | | | | | |
| **Eureka Telecom d/b/a ARC Networks** | | | | | | | | | | | | | R | R | | |
| **Teltronics** | | R | R | R | | | R | | | | R | | R | | | |

**R** - Regional (Reference the contractors Regional Awards)
**S** - Statewide

# Regions Awarded by Contractor

## Eureka Telecom d/b/a ARC Networks

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☒ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☒ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☒ Putnam | ☒ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☒ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Teltronics

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

## DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

### *IMPLEMENTATION REQUIREMENTS*

#### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

#### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

(continued)

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

## Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

## Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

(continued)

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

(continued)

### Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

### Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

### Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

(continued)

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

(continued)

## Unit of Measure Key

The following are various abbreviations used in the "Unit" column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

*__Note__: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**



# 4th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **See Contractor Listing Below** |
| **Bid Opening Date** | : | **July 2, 2008** |
| **Date of Issue** | : | **July 1, 2009** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Hal Bartley<br>Phone : 518-474-6705<br>E-mail : Hal.Bartley@ogs.state.ny.us<br>Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax : 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT64431 | 3Com Corporation<br>350 Campus Drive<br>Marlborough, MA 01752 | 6/15/2009 | 3/17/2024 | 94-2605794 |
| PT64526 | Compulink Technologies, Inc.<br>214 West 29th St<br>New York, NY 10001 | 6/09/2009 | 3/17/2024 | 11-2967448 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

## *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

## LOT 1 Voice Telecommunication Systems

### *Centrex*

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

### *Key Systems*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *Private Branch Exchange*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *IP Telephony*

IP Capable Telephony Equipment, accessories and related network infrastructure

### *E911 Systems*

Emergency Response/Notification Telecommunications equipment

## LOT 2 – Telecommunication System Peripherals & Accessories

### *Area Networking Hardware & Software**

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

### *Automatic Call Distribution (ACD) System*

Equipment to manage incoming calls and an associated system of handling instructions

### *Interactive Voice Response (IVR) Systems*

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

### *Audio Conferencing*

Equipment to provide and manage voice call sessions between multiple participants

### *Video Conferencing*

Equipment to provide and manage video sessions between multiple participants

### *Voice Mail*

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

### *Other Telecommunications System Peripherals & Accessories*

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

# LOT 3 – Telecommunication Connectivity

### *Network Cable & Fiber Optics*

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

### *Network Infrastructure & Accessories (Inside and Outside plant)*

Passive Telecommunications or Area Networking connectivity or support equipment components

### *Network Test Equipment*

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

### *Network Installation Tools*

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW & SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **3Com** | | S | S | S | | S | S | S | S | | S | S | | S | | |
| **Compulink** | | | | | | R | | | | | | R | R | R | R | |

**R** - Regional (Reference the contractors Regional Awards)
**S** - Statewide

# Regions Awarded by Contractor

## Compulink

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☒ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

## DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

### *IMPLEMENTATION REQUIREMENTS*

#### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

#### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

(continued)

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

## Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

## Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

(continued)

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

### Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

(continued)

### Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

### Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

### Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

(continued)

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

(continued)

## Unit of Measure Key

The following are various abbreviations used in the "Unit" column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

*__Note__: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**



# 5th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **March 18, 2010 to 3/17/2024** |
| **Bid Opening Date** | : | **December 10, 2009** |
| **Date of Issue** | : | **March 23, 2010** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax: 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

PR # 21350

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT65070 | Amer.com Corp.<br>4500 140th Avenue N, Suite 101<br>Clearwater, FL 33762 | 3/15/2010 | 3/17/2024 | 59-3478766 |
| PT 65071<br>SB/NYS/F | American Communications Ind. Inc.<br>111 Kreischer Street<br>Staten Island, NY 10309 | 3/15/2010 | 3/17/2024 | 22-3426378 |
| PT65083 | Aviat Networks<br>637 Davis Drive<br>Morrisville, NC 27560 | 3/17/2010 | 3/17/2024 | 77-0016028 |
| PT65075<br>NYS/SB | Cables Unlimited, Inc.<br>211 Knickerbocker Avenue<br>Bohemia, NY 11716 | 3/15/2010 | 3/17/2024 | 11-3125827 |
| PT65076<br>F/SB | CAM Electronics (Kime Distributing)<br>250 Clearbrook Road<br>Elmsford, NY 10523 | 3/15/2010 | 3/17/2024 | 13-3975679 |
| PT65077 | Communications Supply Corp.<br>104Sunfield Avenue<br>Edison, NJ 08837 | 3/15/2010 | 3/17/2024 | 06-0961848 |
| PT65079 | D-Link Systems, Inc.<br>17595 Mt. Herrmann Street<br>Fountain Valley, CA 92708 | 3/15/2010 | 3/17/2024 | 33-0150435 |
| PT65080<br>SB | Foritas, Inc.<br>55West 19th Street<br>New York, NY 10011 | 3/15/2010 | 3/17/2024 | 56-2488017 |
| PT 65081<br>F/SB | GM Data Communications, Inc.<br>48 Woodbine Court<br>Floral Park, NY 11001 | 3/15/2010 | 3/17/2024 | 20-2468886 |
| PT65082<br>SB | Gracecom<br>2215 Central Avenue<br>Schenectady, NY 12304 | 3/17/2010 | 3/17/2024 | 14-1672110 |
| PT65084<br>NYS/F/SB | Hoefler Communications<br>5894 East Seneca Turnpike<br>Jamesville, NY 13078 | 3/16/2010 | 3/17/2024 | 16-1541666 |
| PT65085 | Immix Group, Inc.<br>8444 Westpark Drive #200<br>McLean, VA 22102 | 3/15/2010 | 3/17/2024 | 54-1908609 |
| PT65086<br>SB | Ivergent, Inc.<br>435 Lawrence Bell Drive, Suite 10<br>Williamsville, NY 14221 | 3/15/2010 | 3/17/2024 | 16-1576265 |
| PT65087 | Iwatsu Voice Networks<br>8001 Jetstar Drive<br>Irving, TX 75063 | 3/15/2010 | 3/17/2024 | 22-2098686 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

### *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:
http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

## LOT 1 Voice Telecommunication Systems

### *Centrex*

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

### *Key Systems*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *Private Branch Exchange*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *IP Telephony*

IP Capable Telephony Equipment, accessories and related network infrastructure

### *E911 Systems*

Emergency Response/Notification Telecommunications equipment

## LOT 2 – Telecommunication System Peripherals & Accessories

### *Area Networking Hardware & Software**

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

### *Automatic Call Distribution (ACD) System*

Equipment to manage incoming calls and an associated system of handling instructions

### *Interactive Voice Response (IVR) Systems*

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

### *Audio Conferencing*

Equipment to provide and manage voice call sessions between multiple participants

### *Video Conferencing*

Equipment to provide and manage video sessions between multiple participants

### *Voice Mail*

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

### *Other Telecommunications System Peripherals & Accessories*

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

## LOT 3 – Telecommunication Connectivity

### *Network Cable & Fiber Optics*

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

### *Network Infrastructure & Accessories (Inside and Outside plant)*

Passive Telecommunications or Area Networking connectivity or support equipment components

### *Network Test Equipment*

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

### *Network Installation Tools*

Telecommunications or Area Networking tools in support of Network component installation

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW | Area Networking SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **Amer.com** | | | | | | S | | | | | | | | S | S | | |
| **American Communication Industries** | | | | | | | | | | | | | | R | | | |
| **Cables Unlimited** | | | | | | | | | | | | | | S/ R | | | |
| **Cam Electronics** | | | | | | | | | | | | | R | | | | |
| **Communications Supply Corp** | | | | | | | | | | | | | | S | S | S | |
| **D Link** | | | | S | | S | S | | | | | | | | | | |
| **Foritas** | | R | R | R | | | | R | R | | | R | | R | | | |
| **Gm Data Communications** | | | | | | | | | | | | | | R | R | | |
| **Hoefler Communications** | | | | | | | | | | | | | | R | R | | |
| **Immix Group** | | | | | | S | S | | | | | | | | | | |
| **Ivergent** | | | | R | | R | R | | | | | | | | | | |
| **Iwatsu Voice Networks** | | R | R | R | | | | R | R | R | | R | | | | | |

**R** - Regional (Reference the contractors Regional Awards)
**S** – Statewide

# Regions Awarded by Contractor

## American Communications

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Cables Unlimited (Installation and Maintenance only) Lot 3 Cable

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☐ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## CAM Electronics

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☒ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☐ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |

| | | | |
|---|---|---|---|
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

**Foritas**

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## GM Data

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☒ Oneida | ☐ Seneca |
| ☐ Allegany | ☒ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☒ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☐ Cattaraugus | ☒ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☒ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☒ Otsego | ☒ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☒ Chenango | ☐ Lewis | ☐ Queens | ☒ Warren |
| ☐ Clinton | ☐ Livingston | ☒ Rensselaer | ☒ Washington |
| ☒ Columbia | ☒ Madison | ☐ Richmond | ☐ Wayne |
| ☒ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☒ Delaware | ☒ Montgomery | ☒ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☒ Schenectady | ☐ Yates |
| ☐ Erie | ☐ New York | ☒ Schoharie | ☒ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Gracecom

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☒ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☒ Greene | ☐ Orange | ☐ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☒ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☒ Otsego | ☐ Tompkins |
| ☐ Chemung | ☐ Kings | ☐ Putnam | ☒ Ulster |
| ☐ Chenango | ☐ Lewis | ☐ Queens | ☒ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☒ Washington |
| ☒ Columbia | ☐ Madison | ☐ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☒ Montgomery | ☒ Saratoga | ☐ Wyoming |
| ☒ Dutchess | ☐ Nassau | ☒ Schenectady | ☐ Yates |
| ☐ Erie | ☐ New York | ☒ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

**Hoefler**

| | | | |
|---|---|---|---|
| ☒ Albany | ☒ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☒ Fulton | ☒ Onondaga | ☒ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☒ Greene | ☒ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☒ Hamilton | ☒ Orleans | ☒ Sullivan |
| ☒ Cayuga | ☒ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☒ Otsego | ☒ Tompkins |
| ☒ Chemung | ☐ Kings | ☒ Putnam | ☒ Ulster |
| ☒ Chenango | ☒ Lewis | ☐ Queens | ☒ Warren |
| ☒ Clinton | ☒ Livingston | ☒ Rensselaer | ☒ Washington |
| ☒ Columbia | ☒ Madison | ☐ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☒ Rockland | ☒ Westchester |
| ☒ Delaware | ☒ Montgomery | ☒ Saratoga | ☒ Wyoming |
| ☒ Dutchess | ☐ Nassau | ☒ Schenectady | ☒ Yates |
| ☒ Erie | ☐ New York | ☒ Schoharie | ☒ Essex |
| ☒ Niagara | ☒ Schuyler | | |

**Ivergent**

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☐ Fulton | ☒ Onondaga | ☐ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☐ Hamilton | ☒ Orleans | ☐ Sullivan |
| ☒ Cayuga | ☐ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☐ Otsego | ☒ Tompkins |
| ☒ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☒ Chenango | ☒ Lewis | ☐ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☒ Madison | ☐ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☒ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☐ Schenectady | ☒ Yates |
| ☒ Erie | ☐ New York | ☐ Schoharie | ☐ Essex |
| ☒ Niagara | ☒ Schuyler | | |

**Iwatsu**

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☐ Oneida | ☒ Seneca |
| ☒ Allegany | ☐ Fulton | ☒ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☐ Greene | ☒ Orange | ☒ Suffolk |
| ☒ Cattaraugus | ☐ Hamilton | ☒ Orleans | ☒ Sullivan |
| ☒ Cayuga | ☐ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☐ Otsego | ☒ Tompkins |
| ☒ Chemung | ☒ Kings | ☒ Putnam | ☒ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☒ Wyoming |
| ☒ Dutchess | ☒ Nassau | ☐ Schenectady | ☒ Yates |
| ☒ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☒ Niagara | ☒ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

| | | |
|---|---|---|
| Albany | Cayuga | Columbia |
| Allegany | Chautauqua | Cortland |
| Bronx | Chemung | Delaware |
| Broome | Chenango | Dutchess |
| Cattaraugus | Clinton | Erie |

| | | |
|---|---|---|
| Essex | Niagara | Schuyler |
| Franklin | Oneida | Seneca |
| Fulton | Onondaga | St. Lawrence |
| Genesee | Ontario | Steuben |
| Greene | Orange | Suffolk |
| Hamilton | Orleans | Sullivan |
| Herkimer | Oswego | Tioga |
| Jefferson | Otsego | Tompkins |
| Kings | Putnam | Ulster |
| Lewis | Queens | Warren |
| Livingston | Rensselaer | Washington |
| Madison | Richmond | Wayne |
| Monroe | Rockland | Westchester |
| Montgomery | Saratoga | Wyoming |
| Nassau | Schenectady | Yates |
| New York | Schoharie | |

# DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

## *IMPLEMENTATION REQUIREMENTS*

### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an “Implementation Package” which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User’s desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

(continued)

### Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

### Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for “Maintenance”. Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

(continued)

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor’s provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

(continued)

## Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

## Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

## Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

## Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

(continued)

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

### Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

(continued)

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

(continued)

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

**IVERGENT**

Below is clarification on iVergent's response time according to the service location (by county) of the equipment purchased from iVergent.

Two (2) Hour Response Time:

☐ Allegany
☐ Cattaraugus
☐ Chautauqua
☐ Erie
☐ Genesee
☐ Niagara
☐ Orleans
☐ Wyoming

Three (3) Hour Response Time:

☐ Livingstone
☐ Monroe
☐ Ontario
☐ Seneca

Four (4) Hour Response Time:

☐ Broome
☐ Chemung
☐ Chenango
☐ Cortland
☐ Jefferson
☐ Lewis
☐ Oneida
☐ Onondaga
☐ Oswego
☐ Schuyler
☐ Steuben
☐ Tioga
☐ Tompkins
☐ Wayne
☐ Yates

(continued)

## Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

*__Note__: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

**State of New York Executive Department**
**Office Of General Services**
**Procurement Services Group**
**Corning Tower Building - 38th Floor**
**Empire State Plaza**
**Albany, New York 12242**
**http://www.ogs.state.ny.us**



# 6th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|---|---|---|
| **Title** | : | **Group – 77018 – Comprehensive Telecommunications Equipment & Solutions**<br>**Classification Code(s): 43, 45, 81, 83** |
| **Award Number** | : | **21350** |
| **Contract Period** | : | **March 25, 2010 to 3/17/2024** |
| **Bid Opening Date** | : | **December 10, 2009** |
| **Date of Issue** | : | **March 29, 2010** |
| **Specification Reference** | : | **As Incorporated In The RFP 21350** |
| **Contractor Information** | : | **Appears on Page 2 of this Award** |

## Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Karen Rogers<br>Phone : 518-486-9298<br>E-mail : Karen.Rogers@ogs.state.ny.us<br>Name : Peter Chudzinski<br>Phone : 518-474-7955<br>E-mail : Peter.Chudzinski@ogs.state.ny.us<br>Fax: 518-486-6867 | Customer Services<br>Phone : 518-474-6717<br>Fax : 518-474-2437<br>E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.**
**Complete and return "Contract Performance Report" at end of document.**

## Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

| Contract # | CONTRACTOR & ADDRESS | AWARD | END | FED.IDENT.# |
|---|---|---|---|---|
| PT65074 | AVST, Inc.<br>27042 Towne Centre Dr., Suite 200<br>Foothill Ranch, CA 92610 | 4/2/2010 | 3/17/2024 | 56-2397438 |
| PT65090<br>SB | Layer 3 Technologies, Inc.<br>1645 Lyell Avenue, Suite 200<br>Rochester, NY 14606 | 3/25/2010 | 3/17/2024 | 03-0422047 |
| PT65092 | MRV Communications, Inc.<br>295 Foster Street<br>Littleton, MA 01460 | 3/25/2010 | 3/17/2024 | 04-2737835 |
| PT64287 | Nfrastructure Technologies, Inc.<br>5 Enterprise Ave<br>Clifton Park, NY 12065<br>Revised Award Date: | 3/18/2009<br><br><br>3/25/2010 | 3/17/2024<br><br><br>3/17/2024 | 22-3771456 |
| PT65096 | Nice Systems, Inc.<br>301 Route 17 10th Floor<br>Rutherford, NJ 07070 | 3/25/2010 | 3/17/2024 | 77-0250126 |
| PT65099<br>SB | Priority Connections<br>(Pair Gain Communications)<br>6260 South Bay Road<br>Cicero, NY 13039 | 3/25/2010 | 3/17/2024 | 20-2004508 |
| PT65106 | Tritech Communications, Inc.<br>625 Locust Street<br>Garden City, NY 11530 | 3/25/2010 | 3/17/2024 | 41-2034971 |
| PT65108 | Xirrus, Inc.<br>2010 Corporate Center Drive<br>Thousand Oaks, CA 93021 | 3/25/2010 | 3/17/2024 | 20-0568284 |
| PT65110 | Zetron, Inc.<br>PO Box 97004<br>Redmond, WA 98073-9704 | 3/25/2010 | 3/17/2024 | 91-1121292 |

Cash Discount, If Shown, Should be Given Special Attention.
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|---|---|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

# PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

**Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:**

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
    i. a statement of need and associated requirements,
    ii. a summary of the contract alternatives considered for the purchase,
    iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.**

### *CIO/OFT PLAN TO PURCHASE POLICY*

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

http://www.oft.state ny.us/Policy/NYS-P08-001.pdf

## LOT 1 Voice Telecommunication Systems

### *Centrex*

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

### *Key Systems*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *Private Branch Exchange*

Analog, Digital or IP capable equipment, accessories and related network infrastructure

### *IP Telephony*

IP Capable Telephony Equipment, accessories and related network infrastructure

### *E911 Systems*

Emergency Response/Notification Telecommunications equipment

## LOT 2 – Telecommunication System Peripherals & Accessories

### *Area Networking Hardware & Software**

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

### *Automatic Call Distribution (ACD) System*

Equipment to manage incoming calls and an associated system of handling instructions

### *Interactive Voice Response (IVR) Systems*

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

### *Audio Conferencing*

Equipment to provide and manage voice call sessions between multiple participants

### *Video Conferencing*

Equipment to provide and manage video sessions between multiple participants

### *Voice Mail*

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

### *Other Telecommunications System Peripherals & Accessories*

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

## LOT 3 – Telecommunication Connectivity

### *Network Cable & Fiber Optics*

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

### *Network Infrastructure & Accessories (Inside and Outside plant)*

Passive Telecommunications or Area Networking connectivity or support equipment components

### *Network Test Equipment*

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

### *Network Installation Tools*

Telecommunications or Area Networking tools in support of Network component installation

| | LOT 1 – Voice Telecom Systems | | | | | LOT 2 – Telecom System Peripherals & Accessories | | | | | | | | LOT 3 – Telecom Connectivity | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Centrex | Key Systems | Private Branch Exchange | IP Telephony | E911 Systems | Area Networking HW | Area Networking SW | ACD Systems | IVR Systems | Audio Conferencing | Video Conferencing | Voice Mail | Other Telecom Sys Periph & Accessories | Network Cable & Fiber Optics | Network Infrastructure & Accessories (Inside/Outside) | Network Test Equipment | Network Installation Tools; |
| **AVST** | | | | | | | | | S | | | S | | | | | |
| **Layer 3 Technologies** | | | | | | S | | | | | | | | | | | |
| **MRV Communications** | | | | | | S | | | | | | | | | | | |
| **Nfrastructure Technologies** | | | | S | | S | | | | | | | | | | | |
| **Nice Systems** | | | | | | | | | | | | | S | | | | |
| **Priority Connections** | | R | R | R | R | R | R | R | R | | R | R | R | R | R | | |
| **Tritech Communications** | | | | | | | | | | R | R | | R | R | R | | |
| **Xirrus** | | | | | | | | | | | | | | | S | | |
| **Zetron** | | | | | R | | | | | | | | | | | | |

**R** - Regional (Reference the contractors Regional Awards)
**S** – Statewide

# Regions Awarded by Contractor

## Priority Connections

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☐ Fulton | ☒ Onondaga | ☒ St. Lawrence |
| ☐ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☐ Greene | ☐ Orange | ☐ Suffolk |
| ☒ Cattaraugus | ☒ Hamilton | ☒ Orleans | ☐ Sullivan |
| ☒ Cayuga | ☒ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☐ Otsego | ☒ Tompkins |
| ☒ Chemung | ☐ Kings | ☐ Putnam | ☐ Ulster |
| ☒ Chenango | ☒ Lewis | ☐ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☒ Madison | ☐ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☐ Rockland | ☐ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☒ Wyoming |
| ☐ Dutchess | ☐ Nassau | ☐ Schenectady | ☒ Yates |
| ☒ Erie | ☐ New York | ☐ Schoharie | ☐ Essex |
| ☒ Niagara | ☒ Schuyler | | |

## Tritech Communications

| | | | |
|---|---|---|---|
| ☐ Albany | ☐ Franklin | ☐ Oneida | ☐ Seneca |
| ☐ Allegany | ☐ Fulton | ☐ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☐ Genesee | ☐ Ontario | ☐ Steuben |
| ☐ Broome | ☐ Greene | ☒ Orange | ☒ Suffolk |
| ☐ Cattaraugus | ☐ Hamilton | ☐ Orleans | ☐ Sullivan |
| ☐ Cayuga | ☐ Herkimer | ☐ Oswego | ☐ Tioga |
| ☐ Chautauqua | ☐ Jefferson | ☐ Otsego | ☐ Tompkins |
| ☐ Chemung | ☒ Kings | ☐ Putnam | ☐ Ulster |
| ☐ Chenango | ☐ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☐ Livingston | ☐ Rensselaer | ☐ Washington |
| ☐ Columbia | ☐ Madison | ☒ Richmond | ☐ Wayne |
| ☐ Cortland | ☐ Monroe | ☒ Rockland | ☒ Westchester |
| ☐ Delaware | ☐ Montgomery | ☐ Saratoga | ☐ Wyoming |
| ☐ Dutchess | ☒ Nassau | ☐ Schenectady | ☐ Yates |
| ☐ Erie | ☒ New York | ☐ Schoharie | ☐ Essex |
| ☐ Niagara | ☐ Schuyler | | |

## Zetron

| | | | |
|---|---|---|---|
| ☒ Albany | ☐ Franklin | ☒ Oneida | ☒ Seneca |
| ☒ Allegany | ☒ Fulton | ☒ Onondaga | ☐ St. Lawrence |
| ☒ Bronx | ☒ Genesee | ☒ Ontario | ☒ Steuben |
| ☒ Broome | ☒ Greene | ☒ Orange | ☒ Suffolk |
| ☒ Cattaraugus | ☒ Hamilton | ☒ Orleans | ☒ Sullivan |
| ☒ Cayuga | ☒ Herkimer | ☒ Oswego | ☒ Tioga |
| ☒ Chautauqua | ☒ Jefferson | ☒ Otsego | ☒ Tompkins |
| ☒ Chemung | ☒ Kings | ☒ Putnam | ☒ Ulster |
| ☒ Chenango | ☒ Lewis | ☒ Queens | ☐ Warren |
| ☐ Clinton | ☒ Livingston | ☒ Rensselaer | ☐ Washington |
| ☒ Columbia | ☒ Madison | ☒ Richmond | ☒ Wayne |
| ☒ Cortland | ☒ Monroe | ☒ Rockland | ☒ Westchester |
| ☒ Delaware | ☒ Montgomery | ☒ Saratoga | ☒ Wyoming |
| ☒ Dutchess | ☒ Nassau | ☒ Schenectady | ☒ Yates |
| ☒ Erie | ☒ New York | ☒ Schoharie | ☐ Essex |
| ☒ Niagara | ☒ Schuyler | | |

**For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:**

| LOT | CATEGORY |
|---|---|
| 2 | Other Telecommunications System Peripherals & Accessories |
| 3 | Network Cable & Fiber Optics |
| 3 | Networking Infrastructure & Accessories (Inside and Outside plant) |
| 3 | Network Test Equipment |
| 3 | Network Installation Tools |

**Coverage Areas**

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany
Allegany
Bronx
Broome
Cattaraugus
Cayuga
Chautauqua
Chemung
Chenango
Clinton
Columbia
Cortland
Delaware
Dutchess
Erie
Essex
Franklin
Fulton
Genesee
Greene
Hamilton
Herkimer
Jefferson
Kings
Lewis
Livingston
Madison
Monroe
Montgomery
Nassau
New York
Niagara
Oneida
Onondaga
Ontario
Orange
Orleans
Oswego
Otsego
Putnam
Queens
Rensselaer
Richmond
Rockland
Saratoga
Schenectady
Schoharie
Schuyler
Seneca
St. Lawrence
Steuben
Suffolk
Sullivan
Tioga
Tompkins
Ulster
Warren
Washington
Wayne
Westchester
Wyoming
Yates

# DEFINITION OF PURCHASE REQUIREMENTS

A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.

B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.

C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.

D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.

E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.

F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

## *IMPLEMENTATION REQUIREMENTS*

### Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

### Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an “Implementation Package” which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User’s desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

## Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

## Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

## Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. “Fully Equipped” is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, t**he Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users’ facilities.**

## Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

## Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

(continued)

### Final Acceptance of Installation

New York State defines system acceptance as the ”problem free” operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate “problem free” during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. “Problem free” operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

**Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.**

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

### Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in’s must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

## *MAINTENANCE*

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for “Maintenance”. Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

(continued)

### Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system *(where the system permits)* or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

### Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor’s provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

(continued)

## Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contactor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

## Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

## Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

## Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

(continued)

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

## *ADMINISTRATION AND REPORTING REQUIREMENTS*

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

## Reporting Requirements

**Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract.** The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

(continued)

## REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

## CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

## ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

## NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

## WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

## NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

(continued)

## OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

## PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

**IVERGENT**

Below is clarification on iVergent's response time according to the service location (by county) of the equipment purchased from iVergent.

Two (2) Hour Response Time:

☐ Allegany
☐ Cattaraugus
☐ Chautauqua
☐ Erie
☐ Genesee
☐ Niagara
☐ Orleans
☐ Wyoming

Three (3) Hour Response Time:

☐ Livingstone
☐ Monroe
☐ Ontario
☐ Seneca

Four (4) Hour Response Time:

☐ Broome
☐ Chemung
☐ Chenango
☐ Cortland
☐ Jefferson
☐ Lewis
☐ Oneida
☐ Onondaga
☐ Oswego
☐ Schuyler
☐ Steuben
☐ Tioga
☐ Tompkins
☐ Wayne
☐ Yates

(continued)

## Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each
C = Per hundred (or per hundred feet if linear material)
FT = Per foot
CF = Per hundred feet
CFT = Per hundred feet
M = Per thousand (or per thousand feet if linear material)
MF = Per thousand feet
MFT = Per thousand feet
KG = Kilogram
BA = Bag (of quantity specified in description, else if none specified, then each)
PK = Standard package
BK = Per book (similar to standard package)
RL = Per Roll
KT = Per kit

(continued)

**State of New York**
**Office of General Services**
**PROCUREMENT SERVICES GROUP**
**Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.**:_____ **Contractor**._____

**Describe Product* Provided (Include Item No., if available):**_____

***Note**: "**Product**" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

**CONTRACTOR**

| | Excellent | Good | Acceptable | Unacceptable |
|---|---|---|---|---|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments:_____

_____

_____(over)

Agency:_____ Prepared by:_____

Address:_____ Title:_____

_____ Date:_____

_____ Phone:_____

_____ E-mail:_____

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to**:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)