Subject: Contract Updates, Matrix

DATE: December 19, 2019  AWARD #: 23150  GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD: August 27, 2019 – August 26, 2024

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTRACT NO.: All Contracts  CONTRACTOR: All Contractors

Authorized Users should note the following regarding the aforementioned contract:

The following Contractors have had corrections made to the Job Titles from the Region Labor Rate tabs where the Contractor is offering or not offering those Product Lines and/or Systems under Award 23150, and corresponding changes made to the Product Line and Systems Matrix:

Contractor: A+ Technology & Security Solutions Inc. – PT68770
Absolute Connections Inc. – PT68746
Alarm Specialists. – PT68752
I.K. Systems, Inc. – PT68808
Intelli-tec Security Services LLC – PT68811
Life Safety Engineered Systems – PT68824
Suffolk Lock and Security Professionals – PT68865
Technical Building Services – PT68868
Washington Computer – PT68883

Contractor: Champion Alarm Systems, Inc. – PT68770

The following Product Lines have been removed to the above contract:
1. Telecor

Contractor: Unlimited Technology, Inc. – PT68879

The following Product Lines have been added to the above contract:
1. Remee
2. West Penn

All other terms and conditions remain the same.
 Contract Award Notification Update

**Subject:** Contract Updates, Matrix

**DATE:** December 9, 2019  
**AWARD #:** 23150  
**GROUP #:** 77201

**AWARD DESCRIPTION:** Intelligent Facility & Security Systems and Solutions (Statewide)

**CONTACT:** Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

**CONTACT NO.:** All Contracts  
**CONTRACTOR:** All Contractors

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that Procurement Services has posted the Product Line and Systems Matrix to the OGS website. Authorized Users May use this in helping to determine which Contractors offer certain Systems and Product Lines under Award 23150.

The following Price Lists have been corrected to reflect removal of Job Titles from the Region Labor Rate tabs where the Contractor is not offering the corresponding Systems under Award 23150:

**Contractor:**

- Adirondack Cabling – PT68748
- Alarm Specialists, Inc. – PT68752
- Alltech Integrations, Inc. – PT68754
- Ber-National Controls, Inc. – PT68761
- Fire, Security & Sound Systems, Inc. – PT68795
- Great Lakes Building Systems, Inc. – PT68804
- I.K. Systems, Inc. – PT68808
- Intelli-tec Security Services LLC – PT68811
- Intralogic Solutions, Inc. – PT68813
- Johnson Controls Inc. – PT68817
- Johnson Controls Security Solutions, LLC – PT68818
- New England Systems & Software – PT68839
- Open Systems Metro NY Inc. dba Open Systems Metro – PT68842
- Siemens Industry Inc – PT68839
- Washington Computer Services – PT68883

Please be advised that the following contracts’ Pricing Information has been updated as follows:

**Contractor:** Day Automation Systems, Inc. – PT68783

The following Product Lines have been removed from the above contract:

1. LG
2. Peerless A/V

**Contractor:** Deterrent Technologies, Inc. – PT68785

The following Product Lines have been added to the above contract:
1. Remee
2. West Penn
3. Honeywell Intrusion
4. Honeywell Integration

The following Product Lines have been updated to the above contract:
1. Windy City Wire

Contractor: Suffolk Lock & Security Professionals dba SL Security Pros Inc.– PT68865

The following Product Lines have been removed from the above contract:
1. Select Products

Contractor: Trojan Energy Systems - PT68876

The following Product Lines have been removed from the above contract:
1. Fulton
2. De Detrich

All other terms and conditions remain the same.
Contract Award Notification Update

Subject: Important Contractor and Authorized User Information

DATE: December 6, 2019
AWARD #: 23150
GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTRACT NO.: All Contracts
CONTRACTOR: All Contractors

AUTHORIZED USERS:

Authorized Users are reminded that projects Must fall within the systems identified in the Scope of Award 23150. For a complete list of systems, please refer to Solicitation Section 1.2, Scope [https://ogs.ny.gov/system/files/documents/2019/05/23150solicitation-7720123150s3.pdf]. Definitions of each of these Systems can be found in Attachment 15 – Glossary of Terms: https://ogs.ny.gov/procurement/bid-document-files-intelligent-facility-and-security-systems-and-solutions-statewide. If there is ANY question regarding whether a system is covered under this award, please contact the Contract Manager referenced above.

Authorized Users Must only issue a Purchase Orders to Contractors under Award 23150 which either:

A) Include Equipment, Services, or Systems which are listed on the Contractor’s NYS Net Pricing Pages on the OGS website, or
B) Involve the performance of Services (Installation, Integration, or Maintenance) on Equipment listed on the Contractor’s NYS Net Pricing Pages on the OGS Website.

CONTRACTORS:

Contractors are reminded that they can only provide Equipment/Systems or Perform Services for those items that are on their NYS Net Pricing Pages for these Systems. Contractors Must use the Job Titles and corresponding Total Hourly Rates in their NYS Net Pricing Pages published on the OGS website for all Installation, Integration, and Maintenance performed on Contract. All Equipment and Job Titles Must be approved by Procurement Services and be listed in the Contractor’s NYS Net Pricing Pages on the OGS Website prior to quoting these to Authorized Users.


Contractors are permitted to submit a Contract Update request to Procurement Services no sooner than three (3) months after contract award, and then no sooner than three months after the date of approval of their most recent Contract Update. However, if there are items which do not appear on the approved Equipment Pricing, but for which there is an immediate need, OGS has outlined a “Minor” update procedure in Appendix C. If there is ANY question regarding updating price lists, please contact the Contract Manager (contact information provided above).

7720123150p08.docx
GENERAL INFORMATION:

In the near future, OGS anticipates issuing:
- Additional updates to the How-to-Use regarding Procurement Record requirements and other information,
- An excel file matrix listing of Systems and Product Lines offered by each Contractor, and
- An Equipment Only Mini-Bid template.

Additionally, OGS will offer Authorized User Training for Award 23150 usage, tentatively planned as a webinar sometime in the first half of calendar year 2020. OGS wants to ensure that Authorized Users’ specific needs, scenarios, and questions are being responded to appropriately and so OGS asks that any Authorized User with any specific questions, scenarios, etc., submit them in advance so that OGS May review and utilize this information when developing training and associated contract documents. Please send your questions or scenarios to the Contract Manager via email with a subject line: ‘Request for Clarification Award 23150’.

Below are examples of possible training topics and information to discuss:

a. Equipment and Services Mini-Bid Template
   i. What information do you need as Authorized Users?
   ii. Based on other templates, is there a document structure or format that is easy or beneficial to use?

b. Method of Contractor Selection Scenarios

c. Direct engagement information:
   i. What to look for in examples of acceptable similar projects
   ii. Reasonableness of Pricing determinations

d. Equipment and Labor Rate Purchase Order Itemization

e. Additional Technical Justification questions to contemplate and examples

f. Completion of the Project Checklist

All terms and conditions remain the same.
Contract Award Notification Update

Subject: 5th Supplemental Award

DATE: November 20, 2019  AWARD #: 23150  GROUP #: 77201
AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)
CONTRACT PERIOD: August 27, 2019 – August 26, 2024
CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that the below listed Contractors have been added to Award 23150 effective immediately. Please see the Contract Award for this and other updates pertaining to this Award: https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

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<td>PT68770</td>
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<td>Champion Alarm Systems, Ltd. d/b/a Champion Systems Integration 30 Rome St Farmingdale, NY 11735</td>
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<td>1100082327</td>
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<td>Firefighting Equipment Co., Inc. 206 S George St Rome, NY 13440</td>
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OGS will be announcing additional supplemental awards over the next several months and/or until all awards have been made. OGS will post all new Contractors and their information on the OGS website as new Contracts are awarded. New Contractor information will be posted on the OGS website: https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

All other terms and conditions remain the same.

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<td>Trane U.S. Inc. d/b/a Trane 45-18 Court Square Long Island City, NY 11101</td>
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<td>Unlimited Technology, Inc. 237 West 35th St., Suite 801 New York, NY 10001</td>
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Contract Award Notification Update

Subject: Contract Updates

DATE: November 6, 2019
AWARD #: 23150
GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD: August 27, 2019 – August 26, 2024

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

PT68752
PT68753
PT68811

PT68813
PT68865
PT68867

CONTRACT NO.: PT68752

CONTRACTOR: Alarm Specialists Inc.

All State Fire Equipment of WNY LLC
Intelli-Tec Security Services LLC

Authorized Users should note the following regarding the aforementioned contracts:

Contractor: **Alarm Specialists Inc.** - PT68752

The following Product Lines have been added on the above contract:
1. West Penn Wire
2. Remee

The following pricing have been updated on the above contract:
1. Central Station Monitoring

Contractor: **All State Fire Equipment of WNY LLC** - PT68753

Contact Information has been updated on the above contract

Contractor: **Intelli-Tec Security Services LLC** - PT68811

The following Product Lines have been added on the above contract:
1. West Penn Wire
2. Remee

Contractor: **Intralogic Solutions, Inc.** - PT68813

The following Product Lines have been updated on the above contract:
1. Genesis (Honeywell Cable)

Contractor: **Suffolk Lock & Security Professionals Inc. dba SL Security Pros, Inc.** – PT68865

The following Product Lines have been added to the above contract:
1. West Penn Wire
2. Remee

Contractor: **TEC Solutions Concepts, Inc.** – PT68867
The following Lot 1 Authorized Dealers have been approved on the above contract:

1. JJ Contracting Group
2. Electric Construction Consulting Inc. d/b/a ProjectSpan
3. JC Ryan EBCO/H&G LLC

All other terms and conditions remain the same.
Contract Award Notification Update

Subject: 4th Supplemental Award

DATE: October 30, 2019  AWARD #: 23150  GROUP #: 77201
AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)
CONTRACT PERIOD: August 27, 2019 – August 26, 2024
CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov
CONTRACT NO.: All Contracts  CONTRACTOR: All Contractors

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that the below listed Contractors have been added to Award 23150 effective immediately.
Please see the Contract Award for this and other updates pertaining to this Award: https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

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All other terms and conditions remain the same.
Subject: 3rd Supplemental Award

DATE: October 11, 2019  AWARD #: 23150  GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD: August 27, 2019 – August 26, 2024

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTRACT NO.: All Contracts  CONTRACTOR: All Contractors

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that the below listed Contractors have been added to Award 23150 effective immediately. Please see the Contract Award for this and other updates pertaining to this Award: https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

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<td>Deterrent Technologies, Inc. 1750 Brielle Ave Ocean, NJ 07712</td>
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<td>SecureWatch24 LLC d/b/a SW24 One Penn Plaza, Ste 4000 New York, NY 10119</td>
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Contract Award Notification Update

Subject:  2nd Supplemental Award

DATE:  September 27, 2019   AWARD #:  23150   GROUP #:  77201

AWARD DESCRIPTION:  Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD:  August 27, 2019 – August 26, 2024

CONTACT:  Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTRACT NO.:  All Contracts   CONTRACTOR:  All Contractors

Authorized Users should note the following regarding the aforementioned contract:

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<td>Fire, Security and Sound 4 Avis Drive, Suite 110 Latham, NY 12110</td>
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<td>Intralogic Solutions, Inc. 511 Ocean Ave Massapequa, NY 11758</td>
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<td>Networked Educational Technologies, Ltd. d/b/a CSDNET 874 Montauk Highway Bayport, NY 11705</td>
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<td>New England Systems &amp; Software, Inc. 33 Holly Lane Lake George, NY 12845</td>
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OGS will be announcing additional supplemental awards over the next several months and/or until all awards have been made. OGS will post all new Contractors and their information on the OGS website as new Contracts are awarded. New Contractor information will be posted on the OGS website: https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

All other terms and conditions remain the same.
Contract Award Notification Update

Subject: Updated Pricing Information

DATE: September 19, 2019
AWARD #: 23150
GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD: August 27, 2019 – August 26, 2024

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTRACT NO.: CONTRACTOR:
PT68746 Absolute Connections, Inc.
PT68751 Alarm and Suppression, Inc.
PT68778 Convergint Technologies, LLC
PT68794 FES Installations, Inc.
PT68818 Johnson Controls Security Solutions Inc.
PT68827 LPC Inc
PT68860 Siemens Industry Inc.
PT68745 A+ Technology & Security Solutions Inc

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that the following contracts’ Pricing Information has been updated as follows:

Contractor: Absolute Connections, Inc. - PT68746
The following Product Lines have been added on the above contract:
1. West Penn Wire

Contractor: Alarm and Suppression, Inc. - PT68751
The following Product Lines have been added on the above contract:
1. Belden
2. Belden Premise
3. Bertek
4. Hoffman NVent
5. Telecor

Contractor: Convergint Technologies, LLC - PT68778
The following Product Lines have been added on the above contract:
1. West Penn Wire
2. Remee Cable

Contractor: FES Installations, Inc. - PT68794
The following Product Lines have been added on the above contract:
1. Seagate
2. Western Digital

Contractor: Johnson Controls Security Solutions Inc. – PT68818
The following Product Lines have been added to the above contract:
1. NVent Hoffman
2. Leviton
3. Corning
4. Panduit

Contractor: **LPC Inc. – PT68827**

The following Product Lines have been added to the above contract:
1. Comnet
2. Identicalcard
3. Talkaphone
4. Veracity
5. Vigitron

The following Product Lines have been updated to the above contract:
1. Hanwha
2. American Dynamics

Contractor: **Siemens Industry Inc. – PT68860**

The following Product Lines have been added to the above contract:
1. Belden
2. Belden Premise
3. Berktek
4. Legrand/MAP
5. Extreme Products

Contractor: **A+ Technology & Security Solutions Inc. – PT68745**

The following Product Lines have been removed from the above contract:
1. A+ Technology

All other terms and conditions remain the same.
Contract Award Notification Update

Subject: 1st Supplemental Award

DATE: September 13, 2019  AWARD #: 23150  GROUP #: 77201

AWARD DESCRIPTION: Intelligent Facility & Security Systems and Solutions (Statewide)

CONTRACT PERIOD: August 27, 2019 – August 26, 2024

CONTACT: Michael DeCicco | 518-474-3562 | michael.decicco@ogs.ny.gov

CONTACT NO.: All Contracts  CONTRACTOR: All Contractors

Authorized Users should note the following regarding the aforementioned contract:

Please be advised that the below listed Contractors have been added to Award 23150 effective immediately. Please see the Contract Award for this and other updates pertaining to this Award:
https://online.ogs.ny.gov/purchase/snt/awardnotes/7720123150can.pdf

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<td>A+ Technology &amp; Security Solutions, Inc. 1490 North Clinton Ave Bay Shore, NY 11706</td>
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<td>Alarm Specialists 333 Old Tarrytown Rd White Plains, NY 10603</td>
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<td>Life Safety Engineered Systems, Inc. 60 Sonwil Dr Buffalo, NY 14225</td>
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<td>National Fire &amp; Safety Solutions, Inc. 211 Knickerbocker Ave Bohemia, NY 11716</td>
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</table>
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All other terms and conditions remain the same.

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<td>Technical Building Services, Inc.</td>
<td>12E Commerce Drive Ballston Spa, NY 12020</td>
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<td>TEC Solutions Concepts, Inc.</td>
<td>463 5th St Hoboken, NJ 07030</td>
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