



## Office of General Services Procurement Services

Coming Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

# Contract Award Notification Update

## Subject: 2023-24 Unmet Minimum Purchase Requirements

DATE: May 9, 2024 AWARD #: [23315](#) GROUP #: 01800

AWARD DESCRIPTION: Road Salt, Treated Salt (Types 1 and 2) & Emergency Standby Road Salt (Statewide)

CONTRACT PERIOD: September 1, 2023 through August 31, 2024

CONTACT: Jamison Ott | 518-473-2663 | [OGS.sm.SST\\_roadsalt@ogs.ny.gov](mailto:OGS.sm.SST_roadsalt@ogs.ny.gov)

CONTRACT NO.: ALL CONTRACTOR: ALL

NYS OGS Procurement Services is providing the following information in regard to 2023-24 unmet minimum purchase requirements for Authorized Users (AU's) included as part Group 01800 Award #23315 – Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide) for the remainder of the contract term (through August 31, 2024).

The information published as part of this memo applies to the following contracts:

American Rock Salt Co LLC – PC70128  
Apalachee LLC – PC70129  
Atlantic Salt Inc – PC70130  
Cargill, Incorporated – Salt, Road Safety – PC70131  
Compass Minerals America Inc – PC70132  
Morton Salt Inc – PC70133

### THE FOLLOWING REVISIONS HAVE BEEN MADE:

- AU's with delivery locations filed under the applicable counties/salt types awarded to the contractors listed below **are NOT required to purchase minimum filed** requirement obligations as noted in the "Comments" field of the table where Counties/Salt Types are shown in green below.
  - American Rock Salt Company has waived the minimum purchase requirement for Treated Type 1 and Treated Type 2 ONLY (Authorized Users are still required to purchase minimum for Road Salt).
  - Morton Salt Inc has waived all unmet minimum purchase requirements for all salt types.
- AU's with delivery locations filed under counties/salt types awarded to the contractors: American Rock Salt Company, Apalachee LLC, Atlantic Salt Incorporated, Compass Minerals American Inc and Cargill Incorporated – Salt, Road Safety **ARE required to purchase minimum filed requirement obligations** for 2023-24 for Counties/Salt Types shown in the table below as noted in the "Comments" field of the table.

A summary table (beginning on page 2) has been included for quick reference of revisions by County/Salt Type.

AU's are advised to refer to the Storage Fees pricing at the end of this document applicable for unmet minimums.

County	Salt Type	Contract PC#	Awarded Contractor	Comments
ALBANY	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
ALBANY	TYPE 1	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
ALBANY	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
ALLEGANY	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
ALLEGANY	TYPE 1	NO AWARD		
ALLEGANY	TYPE 2	NO AWARD		
BRONX	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
BRONX	TYPE 1	NO AWARD		
BRONX	TYPE 2	NO AWARD		
BROOME	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
BROOME	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
BROOME	TYPE 2	NO AWARD		
CATTARAUGUS	Road Salt	PC70132	Compass Minerals America Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CATTARAUGUS	TYPE 1	NO AWARD		
CATTARAUGUS	TYPE 2	NO AWARD		
CAYUGA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CAYUGA	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CAYUGA	TYPE 2	NO AWARD		
CHAUTAUQUA	Road Salt	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
CHAUTAUQUA	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
CHAUTAUQUA	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
CHEMUNG	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CHEMUNG	TYPE 1	NO AWARD		
CHEMUNG	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
CHENANGO	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CHENANGO	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CHENANGO	TYPE 2	NO AWARD		
CLINTON	Road Salt	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
CLINTON	TYPE 1	NO AWARD		
CLINTON	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
COLUMBIA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
COLUMBIA	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
COLUMBIA	TYPE 2	NO AWARD		

County	Salt Type	Contract PC#	Awarded Contractor	Comments
CORTLAND	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CORTLAND	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
CORTLAND	TYPE 2	No Award		
DELAWARE	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
DELAWARE	TYPE 1	NO AWARD		
DELAWARE	TYPE 2	NO AWARD		
DUTCHESS	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
DUTCHESS	TYPE 1	No Award		
DUTCHESS	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ERIE	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
ERIE	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ERIE	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ESSEX	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
ESSEX	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ESSEX	TYPE 2	NO AWARD		
FRANKLIN	Road Salt	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
FRANKLIN	TYPE 1	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
FRANKLIN	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
FULTON	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
FULTON	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
FULTON	TYPE 2	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
GENESEE	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
GENESEE	TYPE 1	NO AWARD		
GENESEE	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
GREENE	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
GREENE	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
GREENE	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
HAMILTON	Road Salt	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
HAMILTON	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
HAMILTON	TYPE 2	NO AWARD		
HERKIMER	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
HERKIMER	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
HERKIMER	TYPE 2	NO AWARD		
JEFFERSON	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
JEFFERSON	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
JEFFERSON	TYPE 2	NO AWARD		

County	Salt Type	Contract PC#	Awarded Contractor	Comments
KINGS	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
KINGS	TYPE 1	NO AWARD		
KINGS	TYPE 2	NO AWARD		
LEWIS	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
LEWIS	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
LEWIS	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
LIVINGSTON	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
LIVINGSTON	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
LIVINGSTON	TYPE 2	NO AWARD		
MADISON	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
MADISON	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
MADISON	TYPE 2	NO AWARD		
MONROE	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
MONROE	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
MONROE	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
MONTGOMERY	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
MONTGOMERY	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
MONTGOMERY	TYPE 2	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
NASSAU	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
NASSAU	TYPE 1	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
NASSAU	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
NEW YORK	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
NEW YORK	TYPE 1	NO AWARD		
NEW YORK	TYPE 2	NO AWARD		
NIAGARA	Road Salt	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
NIAGARA	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
NIAGARA	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ONEIDA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONEIDA	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONEIDA	TYPE 2	NO AWARD		
ONONDAGA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONONDAGA	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONONDAGA	TYPE 2	NO AWARD		
ONTARIO	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONTARIO	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ONTARIO	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement

County	Salt Type	Contract PC#	Awarded Contractor	Comments
ORANGE	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ORANGE	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ORANGE	TYPE 2	NO AWARD		
ORLEANS	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
ORLEANS	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ORLEANS	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
OSWEGO	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
OSWEGO	TYPE 1	NO AWARD		
OSWEGO	TYPE 2	NO AWARD		
OTSEGO	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
OTSEGO	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
OTSEGO	TYPE 2	NO AWARD		
PUTNAM	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
PUTNAM	TYPE 1	NO AWARD		
PUTNAM	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
QUEENS	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
QUEENS	TYPE 1	NO AWARD		
QUEENS	TYPE 2	NO AWARD		
RENSSELAER	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
RENSSELAER	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
RENSSELAER	TYPE 2	NO AWARD		
RICHMOND	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
RICHMOND	TYPE 1	NO AWARD		
RICHMOND	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ROCKLAND	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ROCKLAND	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ROCKLAND	TYPE 2	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
SARATOGA	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
SARATOGA	TYPE 1	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
SARATOGA	TYPE 2	NO AWARD		
SCHENECTADY	Road Salt	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
SCHENECTADY	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SCHENECTADY	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
SCHOHARIE	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SCHOHARIE	TYPE 1	NO AWARD		
SCHOHARIE	TYPE 2	NO AWARD		

County	Salt Type	Contract PC#	Awarded Contractor	Comments
SCHUYLER	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SCHUYLER	TYPE 1	NO AWARD		
SCHUYLER	TYPE 2	NO AWARD		
SENECA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SENECA	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SENECA	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ST LAWRENCE	Road Salt	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
ST. LAWRENCE	TYPE 1	PC70132	Compass Minerals America Inc	AU's are <u>required to purchase</u> minimum filed requirement
ST. LAWRENCE	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
STEUBEN	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
STEUBEN	TYPE 1	NO AWARD		
STEUBEN	TYPE 2	NO AWARD		
SUFFOLK	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SUFFOLK	TYPE 1	NO AWARD		
SUFFOLK	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
SULLIVAN	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SULLIVAN	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
SULLIVAN	TYPE 2	NO AWARD		
TIOGA	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
TIOGA	TYPE 1	NO AWARD		
TIOGA	TYPE 2	NO AWARD		
TOMPKINS	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
TOMPKINS	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
TOMPKINS	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
ULSTER	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ULSTER	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
ULSTER	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
WARREN	Road Salt	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
WARREN	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WARREN	TYPE 2	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
WASHINGTON	Road Salt	PC70133	Morton Salt Inc	AU's are relieved of obligation to purchase minimum filed requirement
WASHINGTON	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WASHINGTON	TYPE 2	NO AWARD		
WAYNE	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WAYNE	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WAYNE	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement



County	Salt Type	Contract PC#	Awarded Contractor	Comments
WESTCHESTER	Road/Solar Salt	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WESTCHESTER	TYPE 1	PC70129	Apalachee, LLC	AU's are <u>required to purchase</u> minimum filed requirement
WESTCHESTER	TYPE 2	PC70130	Atlantic Salt, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
WYOMING	Road Salt	PC70128	American Rock Salt Co., LLC	AU's are <u>required to purchase</u> minimum filed requirement
WYOMING	TYPE 1	NO AWARD		
WYOMING	TYPE 2	PC70128	American Rock Salt Co., LLC	AU's are relieved of obligation to purchase minimum filed requirement
YATES	Road Salt	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
YATES	TYPE 1	PC70131	Cargill, Inc.	AU's are <u>required to purchase</u> minimum filed requirement
YATES	TYPE 2	NO AWARD		

**2023-24 STORAGE FEES (listed by Award #/PC):**

Storage Fees			
Contract #	Contractor Name	Price to store salt through Dec. 31, 2024	Price to store salt starting Jan 1, 2025
PC70128	American Rock Salt Co. LLC	\$3.60 per ton	\$8.00 per ton/per month
PC70129	Apalachee LLC	\$3.60 per ton	\$3.60 per ton/per month
PC70130	Atlantic Salt Inc.	\$3.60 per ton	\$8.00 per ton/per month
PC70131	Cargill, Incorporated - Salt, Road Safety	\$3.60 per ton	\$8.00 per ton/per month
PC70132	Compass Minerals American Inc	\$3.60 per ton	\$8.00 per ton/per month
PC70133	Morton Salt Inc	\$3.60 per ton	\$8.00 per ton/per month



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# Contract Award Notification Update

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## **Subject: Road Salt – New Contract Admin: Compass Minerals**

**DATE:** February 13, 2024 **AWARD #:** [23315](#) **GROUP #:** 01800

**AWARD DESCRIPTION:** Road Salt, Treated Salt & Emergency Standby Road Salt (Statewide)

**CONTRACT PERIOD:** September 1, 2023 – August 31, 2024

**CONTACT:** Jamison Ott | 518-473-2663 | [Jamison.Ott@ogs.ny.gov](mailto:Jamison.Ott@ogs.ny.gov)

**CONTRACT NO.:** PC70132 **CONTRACTOR:** COMPASS

### **The Contract Admin information for Compass Minerals has changed.**

The new Vendor contact information is:

Name: **Austin Hillbrands**  
Title: Manager Highway Sales  
Desk Phone: **913-344-9369**  
Email: [hilbrandsa@compassminerals.com](mailto:hilbrandsa@compassminerals.com)

The Contract Award Notification (**Revised February 13, 2024**) has been updated to reflect this information.

Authorized users should refer to the most recent Contract Award Notification before purchasing from the contract.

All other terms and conditions remain the same.





## Office of General Services Procurement Services

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# Contract Award Notification Update

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## Subject: Road Salt – New OGS Contract Manager

**DATE:** November 6, 2023 **AWARD #:** [23315](#) **GROUP #:** 01800

**AWARD DESCRIPTION:** Road Salt, Treated Salt & Emergency Standby Road Salt (Statewide)

**CONTRACT PERIOD:** September 1, 2023 – August 31, 2024

**CONTACT:** Jamison Ott | 518-473-2663 | [Jamison.Ott@ogs.ny.gov](mailto:Jamison.Ott@ogs.ny.gov)

**CONTRACT NO.:** ALL **CONTRACTOR:** ALL

**The NYS OGS Contract Management Specialist for the salt contract has changed.**

The new Contract Manager contact information is:

Name: Jamison Ott  
Title: Contract Management Specialist 1  
Desk Phone: (518) 473-2663  
Cell: (518) 807-1961  
Email: [OGS.sm.SST\\_roadsalt@ogs.ny.gov](mailto:OGS.sm.SST_roadsalt@ogs.ny.gov)

The Contract Award Notification (Revised November 6, 2023) has been updated to reflect this information.

Authorized users should refer to the most recent Contract Award Notification before purchasing from the contract.

All other terms and conditions remain the same.