



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contract Award Notification Update

Subject: OGS Rock Salt Communication - OGS Vendor Feedback System

DATE: March 20, 2025 **AWARD #:** [23358](#) **GROUP #:** 01800

AWARD DESCRIPTION: Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

CONTRACT PERIOD: September 20, 2024 through August 31, 2025

CONTACT: Jamison Tamer | 518-473-2663 | OGS.sm.SST_roadsalt@ogs.ny.gov

CONTRACT NO.: ALL **CONTRACTOR:** ALL

OGS would like your feedback on the statewide salt vendors that you work with, so that we can improve the quality of service to you.

To simplify this process, we have developed the OGS Vendor Feedback System so you can provide your feedback in an easy way, which should only take a couple of minutes per review.

All of our road salt vendors are listed below for your reference. Simply select the ones you've worked with, and you will be directed to a review form to share your feedback.

[American Rock Salt](#)
[Apalachee LLC](#)
[Atlantic Salt Inc](#)
[Cargill Incorporated](#)
[Compass Minerals America Inc](#)
[Morton Salt Inc](#)

Please note that prior to submitting the review, you will be prompted to register on Procurated. This step is to verify that all review writers are government employees. Your contact information will not be used for any other purpose.



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Contract Award Notification Update

Subject: Salt Contract Effective for the 2024-25 Contract Term

DATE: September 23, 2024 **AWARD #:** [23358](#) **GROUP #:** 01800

AWARD DESCRIPTION: Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

CONTRACT PERIOD: September 20, 2024 through August 31, 2025

CONTACT: Jamison Ott | 518-473-2663 | OGS.sm.SST_roadsalt@ogs.ny.gov

CONTRACT NO.: ALL **CONTRACTOR:** ALL

The OGS salt contract is now effective for the 2024-25 contract term.

The following contracts are effective as of **September 20, 2024**:

- PC70460 – American Rock Salt LLC
- PC70461 – Apalachee LLC
- PC70462 – Atlantic Salt Inc
- PC70463 – Cargill Incorporated – Salt, Road Safety
- PC70464 – Compass Minerals America Inc
- PC70465 – Morton Salt Inc

Published pricing and contract award documents can be found on the OGS website here:
<https://ogs.ny.gov/procurement/ogs-centralized-contracts-list>

If your entity did not submit filed requirements but would like to utilize the NYS OGS salt contract for 2024-25 please reach out **by sending an email to:** OGS.sm.SST_roadsalt@ogs.ny.gov with a request to be included and the contract manager will provide you with a form to initiate the process.