



Office of General Services Procurement Services

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Contract Award Notification Update

Subject: Frequently Asked Questions

Date: 10/7/2026

Award: 23449

Group: 01800

Description: Road Salt and Treated Salt – Types 1 & 2 (Statewide)

Contract Period: September 9, 2026 – August 31, 2027

OGS Contact: Jamison Tamer | 518-473-2663 | OGS.sm.SST_roadsalt@ogs.ny.gov

The 2026-27 OGS contract award Group 01800 Award 23449 is effective as of September 9, 2026.

Below are frequently asked questions regarding the use of the salt contract:

Q: Did my entity file for Road Salt (regular Road Salt, Treated Salt Type 1 & Treated Salt Type 2) requirements on the NYS OGS centralized contract?

A: See - *Delivery Schedule* in Published Award Documents (<https://ogs.ny.gov/award-23449>)

Each salt type (ie. Road Salt, Treated Salt Type 1 & Treated Salt Type 2) has its own tab to reference at the bottom of the Excel workbook. Entities are listed under the Authorized User column in each tab for the salt type filed.

Q: Who is my awarded contractor?

A: See – *Pricing* in Published Award Documents (<https://ogs.ny.gov/award-23449>) to determine which contractor was awarded your county and the salt type you requested during the filed requirements period. Each salt type has its own tab at the bottom of the Excel workbook for reference.

Q: What is the price of salt (per ton) in my entity's county?

A: See – *Pricing* in Published Award Documents (<https://ogs.ny.gov/award-23449>) to determine which contractor was awarded for your entity's county and salt type that you requested during the filed requirements period. Each salt type has its own tab at the bottom of the Excel workbook for reference.

Q: How does my entity order salt?

A: See – *Pricing* in Published Award Documents (<https://ogs.ny.gov/award-23449>) to determine who the awarded contractor is for your county and the salt type. Contractor

contact information can be found in the first tab of Attachment - Pricing, and in Section 1 – Introduction of the Contract Award Notification.

Q: How much salt have I ordered so far this season?

A: The OGS Road Salt contract term runs from September 9, 2026 to August 31, 2027. Contact the awarded contractor for your county and salt type to obtain an accurate count of delivered tonnage.

Q: Is my entity able to get on the NYS OGS centralized contract for Road Salt, Treated Salt Type 1 or Treated Salt Type 2 after the contract is already in place?

A: Addition to the contract after the term is in place can be subject to approval by the awarded contractor. Please contact the NYS OGS contract manager for more information.

Q: My entity filed for the wrong type of salt. What should I do?

A: Contact the NYS OGS contract manager for this award to see if the contractor(s) are willing and able to switch the type of salt to be provided to your entity.

Q: What does my entity do if the salt load delivered is visibly wet or otherwise contaminated?

A: The salt load can be rejected at the time of delivery and sent back to the contractor. Authorized Users shall notify and submit supporting documentation to OGS if they have rejected a salt load. Supporting documentation can be pictures taken of any contaminated salt or sampling in accordance with current ASTM D632.

Q: What happens if my entity does not meet its minimum obligation?

A: The contractor will store the remaining tonnage to meet the minimum obligation for a fee on behalf of your entity. See section – *Minimum/Maximum Purchasing Obligation* in the Contract Award Notification:

<https://online.ogs.ny.gov/purchase/spg/pdfdocs/0180023449a.pdf>.

Q: Can my entity buy salt from a different contractor other than the one awarded to my entity's county and salt type?

A: Yes, however, your entity will still need to fulfill the minimum obligation with the contractor awarded on the contract by the end of this contract term (August 31).

All published award documents can be accessed at: <https://ogs.ny.gov/award-23449>