

Fluzone ® Influenza Virus Vaccine 2022-2023 Season

Fluzone® contract terms for the 2022-2023 season:

1. Reservations may be placed until February 23, 2022 and are non-cancelable. After February 23, 2022, reservation requests will be accepted subject to product availability.
2. Pricing: Exhibit A provides the 2022-2023 vaccine formulations, prices, and discounts.

Exhibit A

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| Contract Pricing | *Fluzone Quadrivalent vaccine 5-ml multidose vial 49281-0637-15 | \$162.57 |
| | *Fluzone Quadrivalent vaccine 0.5-mL prefilled syringe 49281-0422-50 | \$173.92 |
| | *Fluzone Quadrivalent vaccine 0.5-mL single dose vial 49281-0422-10 | \$173.92 |
| | Fluzone High-Dose vaccine 0.5-mL prefilled syringe 49281-0122-65 | \$585.89 |
| | Flublok Quadrivalent vaccine 0.5mL prefilled syringe 49281-0722-10 | \$585.89 |
| Shipping Commitment Timelines | Fluzone High-Dose Quadrivalent and Flublok Quadrivalent vaccines | September 30 th – 75% of doses shipped October 31 st – 100% of doses shipped |
| | Fluzone Quadrivalent vaccines | September 30 th – 50% of doses shipped October 31 st – 100% of doses shipped |

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| Discount Breakdown: |
| <p><i>*QIV Multidose vial, prefilled syringe and single dose vial presentations include the Member Savings Discount (2%) and VSh Web Discount (1%) in final pricing shown above</i></p> <p><i>Prices above do not include federal excise tax of \$7.50 per unit (\$.75 per dose)</i></p> <p><i>HD and Flublok do not receive the Member Savings Discount</i></p> <p><i>Members will receive VSh Web Discount for HD and Flublok when order is placed online. Discount is not included in the price.</i></p> <p><i>Members can receive 2% Prompt Pay Discount on all presentations</i></p> |

3. Payment Terms: Remains at 2% 30, Net 31 days.

4. **Shipping Commitments:** Sanofi Pasteur Inc. expects to make a partial shipment of each MMCAP Participating Facilities' total Fluzone vaccine request as follows:

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| Shipping Commitment Timelines | Fluzone High-Dose Quadrivalent and Flublok Quadrivalent vaccines | September 30 th -75% of doses shipped October 31 st – 100% of doses shipped |
| | Fluzone Quadrivalent vaccines | September 30 th – 50% of doses shipped October 31 st – 100% of doses shipped |

Sanofi Pasteur Inc. reserves the right to schedule shipments and/or make partial shipments with prior notification. This shipping commitment only applies to each Member's confirmed request for the 2022-2023 influenza season and must be confirmed by February 23, 2022. Any doses confirmed or any modification to the Fluzone vaccine request by Members after February 23, 2022 will be excluded from the shipping commitments above.

5. **Returnability:** For direct purchases from Sanofi Pasteur Inc. for the current influenza season Members may return a limited number of unused and expired doses for credit toward future purchases of influenza vaccine as follows:
- Ten (10) percent of each presentation of each customer's influenza vaccine shipped during the 2022-2023 influenza season may be returned for full credit based on confirmed reservation as of February 23, 2022.
 - Credit can be applied to any future purchases of Sanofi Pasteur Inc. vaccines.
 - Expired influenza vaccine returns are accepted beginning after May 1, 2023 and must be returned by July 31, 2023.