

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	0-70%	0-70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B. LIBRARY BINDING																				
Discount per copy	0-70%	0-70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY																				
Discount per copy	0-70%	0-70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET																				
Discount per copy	0-70%	0-70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information

Discount pricing reflects discount from list price based on discount we receive from publishers.
 The discount we offer is a variable range discount of 0-70 off list price, average 32%. Discounts are calculated according to the discount we receive from our publishers. Examples:
 Example:

Part #	Title	Publisher	List Price	Gumdrop Price	Discount
CW01071	New York Rangers	Child's World	\$28.50	\$15.96	44%
PK01207	Camouflaged Creatures	Power Kids Press	\$21.50	\$12.76	40%
DE7B040	An Odd Job for Bobby and Benny	dingles & company	\$23.65	\$5.85	75%

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Visual Materials	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CD-ROM (fixed price only -- no online services)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eBooks (non-subscription based)	0-70%	0-70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Laser Disc	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DVD's	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Games	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other (please specify):																				

Additional Information
 Information about our eBooks platforms is included. Our eBooks may be purchased by subscription for use with WIFI or regular internet connection. See attached chart for explanations of what eBooks will work with what platform device. (eBooks Compatibility flyer). eBook subscriptions are available for lifetime purchases. Standard log-in credentials allow only qualified individuals to access the eBooks. We create a school/building wide password that each student can use to access digital content. We have the ability using schools IP address to give access of eBooks through the library automation system with no login or password required. This is setup to use IP address of each school that is interested in a certain eBook. We do however have the ability to give entire school district access to these with a range of IP addresses. For almost every eBook offered we also have the hard cover book version available as well. All eBooks are leveled by reading, interest, guided reading and accelerated reading levels (when available). MARC records are available for all eBooks offered. eBooks are included in our online catalog. The interactive eBooks we offer have a lot of built-in features: dictionaries, with quick click buttons that show the word and then the definition when clicked inside the text; as read-along books; bilingual titles, Spanish to English. The eBooks are also whiteboard compatible and reviews are available.

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	\$0.69	Catalog card set (.28), book pocket (.12), book pocket label (.11), spine label (.06), Date due card (.12)
	\$0.00	All items FREE per sales reps
Cataloging & Processing (including shelf-ready books)	\$1.22	Catalog card set (.28), book pocket (.12) book pocket label (.11), spine label (.06) Date due card (.12) shelf ready processing fee (.53)
	\$0.00	All items FREE per sales reps
Machine Readable Cataloging (MARC) Records	\$0.00	FREE via email or on cd per librarian request
Rebinding of Paperbacks	N/A	
Customized Reports	\$0.00	FREE
Bibliographic Records	\$0.00	MARC records FREE
Security Tape	\$0.91	Attached: .38 plus shelf ready .53 fee
	\$0.00	Security label FREE shelf ready fee waived
Barcode Label	\$0.14	Barcode label .08, & transparent barcode label protector .06
	\$0.00	Barcode label and protector FREE
Other: Spine label	\$0.12	Spine label, .06 & transparent spine label protector .06
	\$0.00	Spine label and protector FREE
Other: Accelerated Reading Program Label	\$0.07	Options: AR English, AR Spanish, AR by Book Language; Standard or Superior size
	\$0.00	AR Reader program labels FREE
Other: Additional Reading Program Label	\$0.07	Options: Reading Counts, Lexile, & Mitinet Measures
	\$0.00	Reading Counts, Lexile & Mitinet Measures, F&P and Guided Reading: FREE
Other: Custom Property Label	\$0.07	
Other: Date Due Slip	\$0.05	
Other: Date Due Card	\$0.12	Lined on both sides and imprinted with call number, author and title
Other: Peel and Stick Book Pocket	\$0.12	Blank; contains date due grid only
Book Pocket Label	\$0.11	
Catalog card set	\$0.28	Includes 1 main entry, 2 shelf lists, title card, subject cards, added entries
Main Entry Card	\$0.16	
Shelf List Card	\$0.16	
Theft Protection	\$0.38	Options: 3M Strip, Checkpoint (Standard or Date Due)
Transparent Barcode Label	\$0.06	
Transparent Spine Label	\$0.06	
Shelf-Ready Processing	\$0.53	This is the labor charge only; does not include any services.

****see below****

Additional Information

Our Library Services now include free labels and protectors with shelf ready processing - which New York sales representatives offer at no additional cost to all customers. For this contract all schools and libraries served by the NYS contract receive not only free shipping and MARC records but all library services are provided FREE as well.

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	0.00%
\$10,000.00 - \$14,999.99	0.00%
\$15,000.00 - \$22,499.99	0.00%
\$23,500.00 - \$29,999.99	0.00%
\$30,000.00 - \$39,999.99	0.00%
\$40,000.00 - \$49,999.99	0.00%
\$50,000.00 - \$62,499.99	0.00%
\$62,500.00 - \$75,999.99	0.00%
\$76,000.00 - and above	0.00%

Other Discounts	Percentage Discount
Electronic Access Ordering	0.00%
Prepayment Plan Discount	N/A
Deposit Account Discount	N/A
Approval Plan Discount	N/A
Please Explain:	
We do not offer volume discounts,	
or other plan discounts, please see	
explanation below.	

Additional Information

The discount we offer is a variable range discount of 0-70% off list price, average 32%. Discounts are calculated according to discount we receive from our publishers.

Example:

Part #	Title	Publisher	List Price	Gumdrop Price	Discount
CW01071	New York Rangers	Child's World	28.50	15.96	44%
PK01207	Camouflaged Creatures	Power Kids Press	21.50	12.76	40%
DE7B040	An Odd Job for Bob and Benny	Dingles & Company	23.65	5.85	75%