

Contact and Supplemental Information - 23295 Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)

Contractor Name:	Exemplis LLC	
Manufacturer's Product Line(s): <i>(Add additional rows as needed.)</i>	SitOnIt Seating	
Top 5 In-Scope Authorized User Requested Items found in Price List(s) and their associated Category(s): <i>(Ex. Category 7 - Standing Desks)</i>	Rio Side Chair (Categories: 1, 2, 6, 7, 8,)	
	Wit Task Chair (Categories: 1, 2, 6, 7, 8, 9)	
	Parallon Table (Categories: 1, 2, 3, 6, 7, 8)	
	Pasea (Categories: 1, 2, 6, 7, 8,)	
	Motif (Categories: 3, 6, 7, 8, 10)	
Category Number(s) Offered from Matrix:	1, 2, 3, 6, 7, 8, 9, 10	
New York State Contract #:	PC70272	
FEIN/TIN:	33-0697684	
NYS Vendor ID#:	1000009099	
Minority or Women Owned Business Enterprise (M/WBE):	No	
Service Disabled Veteran Owned Business (SDVOB):	No	
NYS Small Business:	No	

Main Contact:	Derek Cairo	
Phone:	714-995-4800	
Email:	dcairo@exemplis.com	

For Orders:	Purchase Order	
Phone:	714-995-4800	
Email:	purchaseorder@exemplis.com	
Website:	www.sitonit.net	

Prompt Payment Discount:	Yes
If yes, discount amount (%) / terms:	1% - net 10, net 30

Price List Name & Date: <i>(Add additional rows as needed.)</i>	% Discount Off List Price (required)	Are Volume Discounts Offered?	Volume Discount \$75,001 - \$150,000	Volume Discount \$150,001 - \$250,000
SitOnIt Seating Price Book dated February 23, 2026	60.0%	Yes	61.0%	63.0%
Authorized Resellers	Yes			
Authorized Resellers are designated to receive payment directly?	Some are allowed to accept payment directly (see Reseller Listing)			
Cal 133 Compliance:	Task, Conference, Executive, Side, Plastic, Collaborative, Guest, Stools, Bariatric, Large & Tall, Multipurpose, Nesting: 25%			
	Lounge Seating, Modular Lounge, Occasional/ Lounge Tables: 20%			
	Height-adjustable Tables, Fixed-height Tables and Desks, Benching, Screens, Monitor Arms, Parts and Accessories: Not applicable for these products			
Inside Delivery Cost as % of Final Price:	Downstate	Upstate		
	15.0%	15.0%		
Installation Cost as % of Final Price:	Downstate	Upstate		
	25.0%	20.0%		

Delivery (ARO):	30 days ARO
Minimum Order Amount (\$):	No minimum order

Will honor orders for less than the minimum order?	Yes
Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice?	Yes
Accepts NYS Procurement Card for orders not to exceed \$50,000	Yes
If no, what limit(s) for NYS Procurement Card?	N/A
Additional Discounts for Procurement Card Orders? (%):	No minimum order
Restocking Fee (% of net price):	40%
Manufacturer's Warranty Info:	
SitOnIt Seating: 1 year to lifetime	