

Contact and Supplemental Information - 23295 Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)

<b>Contractor Name:</b>	Fairway Holdings, Inc. dba Berco Designs
<b>Manufacturer's Product Line(s):</b> <i>(Add additional rows as needed.)</i>	
<b>Top 5 In-Scope Authorized User Requested Items found in Price List(s) and their associated Category(s):</b> <i>(Ex. Category 7 - Standing Desks)</i>	Category 8 - 18"x36" classroom table - Pallisade series item PAL1836 Category 1 - 24"x60" flip top meeting table - Anway series AN1/2460/nst/cst Category 7 - 36"hx48"L banquet seat - Cali series Cali3648SGL Category 10 - 45"Lx45"Wx89"H privacy pod - Oasis Linear phone booth Category 3 - General Purpose Tables - 30"x72" folding leg table - Voyager series VS1/3072/FLD
<b>Category Number(s) Offered from Matrix:</b>	1,3,6,7,8,10
<b>New York State Contract #:</b>	PC70196
<b>FEIN/TIN:</b>	20-2516208
<b>NYS Vendor ID#:</b>	1100092472
<b>Minority or Women Owned Business Enterprise (M/WBE):</b>	No
<b>Service Disabled Veteran Owned Business (SDVOB):</b>	No
<b>NYS Small Business:</b>	No

<b>Main Contact:</b>	Mike Hojnacki
<b>Phone:</b>	636-262-4022
<b>Email:</b>	<a href="mailto:mike@osrberco.com">mike@osrberco.com</a>

<b>For Orders:</b>	Denise Cason
<b>Phone:</b>	314-222-0757
<b>Email:</b>	<a href="mailto:dcason@bercotables.com">dcason@bercotables.com</a>
<b>Website:</b>	<a href="http://www.bercodesigns.com">www.bercodesigns.com</a>

<b>Prompt Payment Discount:</b>	Yes
<b>If yes, discount amount (%)/terms:</b>	1% 15 net 30

Price List Name & Date: <i>(Add additional rows as needed.)</i>	% Discount Off List Price (required)	Are Volume Discounts Offered?	Volume Discount \$35,089 - 116,960	Volume Discount \$116,961 - 233,918	Volume Discount \$233,919 - 350,887	Volume Discount \$350,888-584,795	Volume Discount \$584,796-818,713	Volume Discount \$818,714 +
Berco Designs Price List dated 8/1/2022	57.7%	Yes	58.25%	59.25%	60.25%	61.25%	62.25%	63.0%
Oasis Berco Price List dated 2/1/2023	50.0%	No						

<b>Authorized Resellers</b>	Yes
<b>Authorized Resellers are designated to receive payment directly?</b>	Yes-all allowed to accept payment directly
<b>Cal 133 Compliance:</b>	yes-
<b>Inside Delivery Cost as % of Final Price:</b>	Downstate 15.0%
	Upstate 15.0%
<b>Installation Cost as % of Final Price:</b>	Downstate 20.0%
	Upstate 20.0%

<b>Delivery (ARO):</b>	30-90 days
<b>Minimum Order Amount (\$):</b>	\$100.00
<b>Will honor orders for less than the minimum order?</b>	Yes
<b>Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice?</b>	Yes
<b>Accepts NYS Procurement Card for orders not to exceed \$50,000</b>	Yes
<b>If no, what limit(s) for NYS Procurement Card?</b>	
<b>Additional Discounts for Procurement Card Orders? (%):</b>	none
<b>Restocking Fee (% of net price):</b>	25%
<b>Manufacturer's Warranty Info:</b>	
tables	lifetime
booth collaborative	12 years
seating	5 years
Privacy pods	5 years