

Contact and Supplemental Information - 23295 Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)

Contractor Name:	Foliot Furniture Pacific inc.
Manufacturer's Product Line(s): (Add additional rows as needed.)	Foliot
Top 5 In-Scope Authorized User Requested Items found in Price List(s) and their associated Category(s): (Ex. Category 7 - Standing Desks)	Category 2 - Beds, Dressers, Wardrobes, Desks, Chairs, Soft Seating
Category Number(s) Offered from Matrix:	Category 2 - Dorm furniture
New York State Contract #:	PC70238
FEIN/TIN:	42-1769776
NYS Vendor ID#:	1100228940
Minority or Women Owned Business Enterprise (M/WBE):	No
Service Disabled Veteran Owned Business (SDVOB):	No
NYS Small Business:	No

Main Contact:	Joanne Pouliot
Phone:	800.545.5575 x 333
Email:	contract@foliot.com

For Orders:	Joanne Pouliot
Phone:	800.545.5575 x 333
Email:	contract@foliot.com
Website:	www.foliot.com

Prompt Payment Discount:	No
If yes, discount amount (%)/terms:	

Price List Name & Date: (Add additional rows as needed.)	% Discount Off List Price (required)	Are Volume Discounts Offered?	Volume Discount \$30,000 to 69,999	Volume Discount \$70,000 to 199,999	Volume Discount \$200,000 & over
Foliot Price List 2023	47.0%	Yes	50.6%	53.0%	54.8%
Authorized Resellers	Yes				
Authorized Resellers are designated to receive payment directly?	Yes-all allowed to accept payment directly				
Cal 133 Compliance:	Yes, 20% upcharge to net price for kitchen and desk chairs/upcharge 40% of net price for sofa, loveseat and armchairs				
Inside Delivery Cost as % of Final Price:	Downstate	Upstate			
	18.0%	12.0%			
Installation Cost as % of Final Price:	Downstate	Upstate			
	N/A	N/A			

Delivery (ARO):	45 to 75 days
Minimum Order Amount (\$):	\$30,000.00
Will honor orders for less than the minimum order?	Yes
Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice?	Yes
Accepts NYS Procurement Card for orders not to exceed \$50,000	No
If no, what limit(s) for NYS Procurement Card?	5,000
Additional Discounts for Procurement Card Orders? (%):	0%
Restocking Fee (% of net price):	30%
Manufacturer's Warranty Info:	Twenty-Five (25) Limited Warranty