

Contact and Supplemental Information - 23295 Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)

Contractor Name:	Sauder Manufacturing, Co. D/B/A Wieland Healthcare, Sauder Education; Butler Human Services
Manufacturer's Product Line(s): <i>(Add additional rows as needed.)</i>	WIELAND HEALTHCARE: ACCORD, ALLAY, AMARI, AMIGO, CANTON, CAPITAL, COVE, DELTA, DUNE, FUSE, HALE, KINDRED, LATITUDE, SAUDER EDUCATION: Allure, Bistro, Bridge, Canyon, Cavetto, Chandler, Chill, Dalton, Delta, Encore, Hale, Kirby, Latitude, Moment, Plyfold BUTLER HUMAN SERVICES: Allure, Bridge, Canton, Canyon, Cavetto, Chill, Moment, Rally, Rio, 4000 Series, Classic, Mission, Legacy, Occasi
Top 5 In-Scope Authorized User Requested Items found in Price List(s) and their associated Category(s): <i>(Ex. Category 7 - Standing Desks)</i>	Category 9 - Recliner, Sleep - Accord Product Line, Item 65981S. Category 2 - Rally Lounge Series - Aspire Chair, Item 64331HC Category 2 - Chest, 2-Drawer - Merit Storage Product Line - Item 9835211 Category 9 - Recliner - Amari Product Line, Item 14981 Category 9 - Recliner, Sleep - Cove Product Line - Item 53981S
Category Number(s) Offered from Matrix:	1, 2, 3, 5, 6, 7, 8, 9
New York State Contract #:	PC70263
FEIN/TIN:	34-7707705
NYS Vendor ID#:	1000009140
Minority or Women Owned Business Enterprise (M/WBE):	No
Service Disabled Veteran Owned Business (SDVOB):	No
NYS Small Business:	No

Main Contact:	Mo Rodriguez
Phone:	888-943-5263 X1226
Email:	mrodriguez@saudermfg.com

For Orders:	Brittany Gerber
Phone:	888-943-5263 x1246
Email:	bgerber@wielandhealthcare.com
Website:	www.sauderMFG.com

Prompt Payment Discount:	Yes
If yes, discount amount (%) / terms:	1% 20 Days, Net 30

Price List Name & Date: <i>(Add additional rows as needed.)</i>	% Discount Off List Price (required)	Are Volume Discounts Offered?	Volume Discount	Volume Discount	Volume Discount	Volume Discount
			\$60,000-\$119,999	\$120,000-\$239,999	\$240,000-\$359,999	\$360,000+
Sauder Education Price List 2025, Volume 251.1	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
Butler Human Services 2025	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
Sauder MFG Co 2025.1 Replacement Uph Price List	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
Sauder MFG Co 2025.1 Replacement Pads Price List	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
Sauder MFG Co 2025.1 Replacement Private Label Price List	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
Sauder MFG Co 2025.1 Replacement Parts Price List	57.9%	Yes	58.0%	58.2%	58.4%	58.70%
			Volume Discount	Volume Discount	Volume Discount	Volume Discount
			\$25,000-\$49,999	\$50,000-\$99,999	\$100,000-\$149,999	\$150,000+
Wieland Price List 2025, Volume 145	61.2%	Yes	61.4%	61.6%	61.8%	62.00%

Authorized Resellers	Yes
Authorized Resellers are designated to receive payment directly?	Some are allowed to accept payment directly (see Reseller Listing)
Cal 133 Compliance:	8% of Net
Inside Delivery Cost as % of Final Price:	Downstate 10.0% Upstate 5.0%
Installation Cost as % of Final Price:	Downstate 15.0% Upstate 11.0%

Delivery (ARO):	90 Days ARO
Minimum Order Amount (\$):	\$0.00 / \$250 for Inside Delivery or Installation
Will honor orders for less than the minimum order?	Yes
Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice?	Yes
Accepts NYS Procurement Card for orders not to exceed \$50,000	Yes
If no, what limit(s) for NYS Procurement Card?	n/a
Additional Discounts for Procurement Card Orders? (%)	n/a
Restocking Fee (% of net price):	100%