



# Office of General Services Procurement Services

Coming Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

## Contract Award Notification

<b>Title</b>	:	<b>Group 30204 – Athletic Equipment (Statewide)</b> <b>Classification Code(s): 49</b>
<b>Award Number</b>	:	<b><a href="#">23387</a></b> (Replaces Award 23073)
<b>Contract Period</b>	:	<b>October 10, 2025 - October 09, 2030</b>
<b>Bid Opening Date</b>	:	<b>March 12, 2025</b>
<b>Date of Issue</b>	:	<b>October 14, 2025</b>
<b>Specification Reference</b>	:	<b>As Incorporated In The Solicitation</b>
<b>Contractor Information</b>	:	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Tracey Lake Title : Contract Management Specialist 1 Phone : 518-473-2193 E-mail : <a href="mailto:Tracey.Lake@ogs.ny.gov">Tracey.Lake@ogs.ny.gov</a>	<b>Procurement Services</b> <b>Customer Services</b>  Phone : 518-474-6717 E-mail : <a href="mailto:customer.services@ogs.ny.gov">customer.services@ogs.ny.gov</a>

**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This Contract Award Notification contains a subset of information from the Solicitation. Contracts resulting from Solicitation 23387 have been executed by Contract Award Letter. The Contract Award Letter sets forth the order of precedence for the terms and conditions of the executed contracts. Complete contract details including terms and conditions can be found in the Revised Solicitation document dated February 5<sup>th</sup>, 2025.

This Award will provide Authorized Users a selection of Athletic Equipment to be used in Correctional Facilities, State Colleges and Universities, State Agencies, Public Schools, and other Public Buildings. Product categories include Strength Training, Cardiovascular, and Gymnasium and Physical Education Equipment and Accessories.

This Award has 0% MBE, 0% WBE and 0% SDVOB goal requirements.

(continued)

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<u>CONTRACT #</u>	<u>CONTRACTOR</u>	<u>FED.IDENT. #</u>	<u>NYS VENDOR#</u>
PC70843	Advantage Sport & Fitness, Inc.	161316405	1000008036
PC70844	All American Sports Corp., dba Riddell, Inc.	341688715	1100006935
PC70845	Andrew Venditti dba Syracuse Fitness Store	161555460	1000008361
PC70846	BSN Sports, LLC	222795073	1000030466
PC70847	Dynamic Fabrication and Finishing LLC, dba Dynamic Fitness & Strength LLC	275297900	1100269944
PC70848	G. Pacillo Co. Inc. dba Pacillo's Fitness Gear	161063815	1000028622
PC70849	G&G Fitness Equipment LLC	161365573	1000008099
PC70850	Johnson Health Tech North America, Inc. dba Matrix Fitness	263652291	1100113654
PC70851	Life Fitness, LLC	364915818	1100241869
PC70852	Nickerson NY, LLC	060905538	1000005344
PC70853	Outdoor-Fit Exercise Systems Inc. dba Outdoor-Fit	980644725	1100329688
PC70854	The Prophet Corporation dba Gopher Sport	411796468	1000009308
PC70855	S&S Worldwide, Inc.	060520020	1000005330
PC70856	Siegel Performance Systems, Inc. dba SPS Fitness	113143856	1100005464
PC70857	Stadium System, Inc.	060764566	1000005335
PC70858	True Fitness Technology, Inc.	431240135	1100080781
PC70859	United Supply Corp.	113309950	1000024756

Contractor	Strength Training	Cardiovascular	Gymnasium and Physical Education
ADVANTAGE SPORT & FITNESS, INC.	X	X	
ALL AMERICAN SPORTS CORP., DBA RIDDELL, INC.			X
ANDREW VENDITTI DBA SYRACUSE FITNESS STORE	X	X	
BSN SPORTS, LLC	X		X
DYNAMIC FABRICATION & FINISHING LLC, DBA DYNAMIC FITNESS & STRENGTH LLC	X	X	
G. PACILLO CO. INC. DBA PACILLO'S FITNESS GEAR	X	X	
G&G FITNESS EQUIPMENT LLC	X	X	
JOHNSON HEALTH TECH NORTH AMERICA, INC. DBA MATRIX FITNESS	X	X	
LIFE FITNESS, LLC	X	X	
NICKERSON NY, LLC			X
OUTDOOR-FIT EXERCISE SYSTEMS DBA OUTDOOR-FIT	X	X	
THE PROPHET CORPORATION DBA GOPHER SPORT	X		X
S&S WORLDWIDE, INC.			X

SIEGEL PERFORMANCE SYSTEMS INC. DBA SPS FITNESS	X	X	
STADIUM SYSTEM, INC.			X
TRUE FITNESS TECHNOLOGY, INC.	X	X	
UNITED SUPPLY CORP.	X	X	X

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY NEW YORK STATE PROCUREMENT SERVICES PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS, RP, RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**State of New York  
Office of General Services  
PROCUREMENT SERVICES  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please complete this form & return via e-mail to Tracey.Lake@ogs.ny.gov or mail to:**

NYS Office of General Services  
 Procurement Services  
 Attn: Tracey Lake, 38th Floor  
 Corning Tower - Empire State Plaza  
 Albany, New York 12242

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