

## Instructions for Completing Attachment 1 -Pricing Sheets

Bidder shall enter the company name in cell A/B-2 on tab "22872i\_PricingPage".

Bidder shall enter the catalog or list price name and date in cell H2 on tab "22872i\_PricingPage".

Complete tab "22872i\_PricingPage", beginning on Row 4. Enter appropriate information in columns A through J; column K will self populate the HIRE Contract Price once columns H and J are completed.

Failure to provide information in columns A through J will result in the bid being rejected.

Additional rows may be added to either the PricingPage or Pricing Volume Discounts tabs. Any attempt to make other changes to the spreadsheet, such as adding or deleting columns, formulas, changing column

Volume Discounts should be included on tab "22872i\_Pricing\_Volume Discounts". Enter appropriate information in Columns B and D. Enter Guaranteed Delivery (days) in Cell 'A18'. You may add additional

**Upon completion of the workbook it MUST BE SAVED IN EXCEL FORMAT, (not as a PDF), and shall be included as part of the electronic submittal as outlined in the Invitation for bids. BIDS SAVED AND SUBMITTED IN ANY OTHER FORMAT THAN EXCEL WILL BE REJECTED. A hard copy is also required as part of the**

PC66790  
CEIA USA, Ltd.  
Effective April 4, 2018

Contractor Item Number	Item Description	Manufacturer Name	Manufacturer Item Number	Category Number (as per DHS AEL)	Discount Category Option 1 or Option 2	Unit of Measure	Catalog or List Price	Manufacturer PASS THRU Discount %	HIRE Contract Discount %	HIRE Contract Price
39491	Divesting Table - Longer Version (length = 1200mm)	CEIA	39491	15SC-00-PPSS	2	EACH	\$ 850.00	0.00%	30%	\$ 595.00
46938	Baseplates for uneven floors and mobile applications	CEIA	46938	15SC-00-PPSS	2	EACH	\$ 790.00	0.00%	30%	\$ 553.00
54253	Video Kit for panel walk-through metal detectors, Includes the camera with mechanical support or fix the camera to a special crossbar, the special crossbar, the connecting cable, a cable protection cover to be mounted on the corssbar and the connection mobule necessary to connect the camera to the APSIM3/P module, the APSIM3/P module (not iincluded in the kit) is a required option for the operation of the video camera kit, (This kit is not compatible with the weather resistant kit)	CEIA	54253	15SC-00-PPSS	2	EACH	\$ 1,800.00	0.00%	30%	\$ 1,260.00
55631	IP65 Weather Protection Upgrade Kitfor 720mm panel walk-through metal detectors, for improved protection degree (IP65).iThis option includes the "Weather Resistant Protection": and the "Anti-Vandalism" kits.	CEIA	55631	15SC-00-PPSS	2	EACH	\$ 1,000.00	0.00%	30%	\$ 700.00
55660	IP65 Weather Protection Upgrade Kitfor 720mm elliptic walk-through metal detectors, for improved protection degree (IP65).iThis option includes the "Weather Resistant Protection": and the "Anti-Vandalism" kits.	CEIA	55660	15SC-00-PPSS	2	EACH	\$ 1,000.00	0.00%	30%	\$ 700.00
57290	Metal Detector Transport Case with Wheels	CEIA	57290	15SC-00-PPSS	2	EACH	\$ 3,000.00	0.00%	30%	\$ 2,100.00
1D/2DREADER/P	<u>Mono- and Bi-dimensional Bar code Reader Kit for Profiling System.</u> The kit includes mono- and bi-dimensional bar code readers mounted on the corssbars of the WTMD. These readers are used to acquire/load the metal profile of the inspected people for correctional and loss prevention applications. This item includes the shoe foorprint kit. The APSIM3PLUS/P module (not included in the kit) is an additional necessary option for the operation of the 1D/2DREADER/P kit.	CEIA	10D/2DREADER/P	15SC-00-PPSS	2	EACH	\$ 3,250.00	0.00%	30%	\$ 2,275.00
APSIM2PLUS/E	<u>Advanced Power Supply Module with network Interface for elliptic walk-through metal detectors</u> Integrated web server and data logger with anti-tamper on/off switch, RS-232, USB, 10/100 base T Ethernet intercace, real-time clock, transits statistical data analysis, 20' internal battery back-up and 12 hour mains disconnection kiagnostic alarm	CEIA	APSIM2PLUS/P	15SC-00-PPSS	2	EACH	\$ 800.00	0.00%	30%	\$ 560.00
APSIM2PLUS/P	<u>Advanced Power Supply Module with network Interface for panel walk-through metal detectors</u> Integrated web server and data logger with anti-tamper on/off switch, RS-232, USB, 10/100 base T Ethernet intercace, real-time clock, transits statistical data analysis, 20' internal battery back-up and 12 hour mains disconnection kiagnostic alarm	CEIA	APSIM2PLUS/P	15SC-00-PPSS	2	EACH	\$ 800.00	0.00%	30%	\$ 560.00

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APSIM3PLUS/E	Advanced Power Supply Module for elliptic walk-through metal detectors, with anti-tamper on/off switch, RS-232, USB, 10/100 base T Ethernet interface, data logger with 60,000 event memory, real-time clock, integrated web-server, transmits statistical data analysis, Wi-Fi connection, IP dynamic configuration (DHCP), 20' internal battery back-up and 12 hour mains disconnection diagnostic alarm	CEIA	APSIM3PLUS/E	15SC-00-PPSS	2	EACH	\$ 1,800.00	0.00%	30%	\$ 1,260.00
APSIM3PLUS/P	Advanced Power Supply Module for panel walk-through metal detectors, with anti-tamper on/off switch, RS-232, USB, 10/100 base T Ethernet interface, data logger with 60,000 event memory, real-time clock, integrated web-server, transmits statistical data analysis, Wi-Fi connection, IP dynamic configuration (DHCP), 20' internal battery back-up and 12 hour mains disconnection diagnostic alarm	CEIA	APSIM3PLUS/P	15SC-00-PPSS	2	EACH	\$ 1,800.00	0.00%	30%	\$ 1,260.00
CLASSIC	Classic Walk-Through Metal Detector, column version, low voltage DC power, very light weight, quick installation, very easy to use, suitable for portable applications	CEIA	CLASSIC	15SC-00-PPSS	2	EACH	\$ 2,950.00	0.00%	30%	\$ 2,065.00
CMD	Compact Metal Detector for Ground Search applications.	CEIA	CMD	15SC-00-PPSS	2	EACH	\$ 4,346.00	0.00%	30%	\$ 3,042.20
EMA-3	EMA Bottle and Liquid Scanner provides accurate and quick inspection of sealed and unsealed bottles in ~ 5 seconds, analyzes entire volume of the bottle, clear 'OK' or 'Attention' inspection result, compact size and ergonomic design.	CEIA	EMA-3	07CD-01-DPIR	2	EACH	\$ 32,100.00	0.00%	10%	\$ 28,890.00
EMIS-MAIL	IED detector for Letter & Parcel Inspection. Automatic inspection of parcels and letters up to 18" wide and 3" thick, detects detonators, batteries, triggers circuits and other metal components of parcel bombs without alarming on metal staples, paper-clips and metal binding spirals, confirmation alarm on each package inspected, ergonomic, compact design, operates on mains power supply and with built-in NiMH rechargeable batteries, integrated battery charger, no calibration or periodic maintenance necessary, optional embedded detection of radioactive materials available, specific setting available for prison use (Dept of Justice requirements NIJ-0602.02).	CEIA	EMIS-MAIL	15SC-00-PPSS	2	EACH	\$ 4,200.00	0.00%	30%	\$ 2,940.00
HIPEPLUS/PZ	HI-PE PLUS Walk-Through Metal Detector, panel version, complete with dual-beam photocells transit counter, four multi zones display bars programmable as pacing lights and/or 60 localization zones with left and right indication, Met-Identity technology, Random Alarm capability, low voltage DC power, Chip-Card programming, One-Touch automatic self installation, Bluetooth and RS-232 communication, anti-tamper on/off switch	CEIA	HIPE/PZPLUS	15SC-00-PPSS	2	EACH	\$ 3,795.00	0.00%	30%	\$ 2,656.50

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MBSU-2-HD	<u>Mains &amp; Battery Supply Unit</u> - Independent, long life power supply in waterproof stainless steel case, with embedded fast charger: 14 hours typical (10 hours minimum) continuous operation with PMD2 PLUS. The unit is provided complete with special connectors for mobile use, waterproof power supply adapter (transport case not included)	CEIA	MBSU-2-HD	15SC-00-PPSS	2	EACH	\$ 1,300.00	0.00%	30%	\$ 910.00
MSD	<u>MSD - Magneto Static Detector</u> : The equipment is able to detect all devices containing magnetized parts (cell phones, radio transceiver, receivers, etc.) and ferromagnetic metals providing full-height detection. Non obstructive construction realized in one-piece design that allows the equipment to be operational in a very short time and to be carried easily everywhere. Stand-alone operation, equipped with multi-color status indicators (beacon) and long-life embedded rechargeable batteries, designed in robust AISI 304 stainless steel construction and waterproof protection. Bluetooth headset and robust light carrying case are included.	CEIA	MSD	15SC-00-PPSS	2	EACH	\$ 10,285.00	0.00%	30%	\$ 7,199.50
PD140E	<u>Digital Hand Held Metal Detector, PD140E model</u> , NIJ 0602.02 fully compliant, indoor and outdoor use, optical and acoustical signaling (proportional), alarm vibration, complete with wrist lace, paper package	CEIA	PD140E	15SC-00-PPSS	2	EACH	\$ 190.00	0.00%	30%	\$ 133.00
PD140N-SET	<u>Digital Hand Held Metal Detector, PD140N model</u> , NIJ 0602.02 fully compliant, indoor and outdoor use, very long battery life, no battery replacement necessary, fully programmable through USB interface, fully programmable optical and acoustical alarm signaling (continuous or proportional), alarm vibration, complete with docking station (HHDS) and external power supply adapter, 2 rechargeable batteries AA NiMH 1.2V 2500mAH, wrist lace, reference test object, paper package.	CEIA	PD140N-SET	15SC-00-PPSS	2	EACH	\$ 250.00	0.00%	30%	\$ 175.00
PD240CB-SET	Digital Hand-Held Metal Detector that combines advanced detection and operational capabilities with exceptional immunity to environmental interferences for use in difficult industry detection applications, such as, correctional and loss prevention. This detector is easy to use and, with its specially designed detection head, exclusive dual-tone alarm, and dual-color display, can precisely pinpoint metal objects. Detection can occur at longer and deeper distances than with standard hand-held metal detectors allowing for non-contact or standoff inspection operation. The versatility of the design enables indoor or outdoor screening operations.	CEIA	PD240CB-SET	15SC-00-PPSS	2	EACH	\$ 550.00	0.00%	30%	\$ 385.00

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PD240-SET	Digital Hand Held Metal Detector, PD240 model, NIJ 0602.02 fully compliant, indoor and outdoor use, very long battery life, no battery replacement necessary, fully programmable through USB interface, fully programmable optical and acoustical alarm signaling (continuous or proportional), alarm vibration, 240mm detection width, rejection of floor rebars for inspection at foot level without sensitivity reduction, synchronization with adjacent PD240 up to 20cm of distance, complete with docking station (HHDS) and external power supply adppter, 2 rechargeable batteries AA NiMH 1.2V 2500mAh, wrist lace, reference test object, paper package.	CEIA	PD240-SET	15SC-00-PPSS	2	EACH	\$ 330.00	0.00%	30%	\$ 231.00
PD240-SET-0001	Combined Metal and Radiation Hand Held Detector for simultaneous dual-threat screening, PD240 model, NIJ-0602.02 fully compliant, indoor and outdoor use, very long battery life, no battery replacement necessary, fully programmable through USB interface, fully programmable optical alarm signaling and acoustical alarm signaling (continuous or proportional), alarm vibration, 240mm detection width, rejection of floor rebars for inspection at foot level without sensitivity reduction, synchronization with adjacent PD240 up to 20cm of distance, complete with docking station (HHDS) and external power supply adapter, 2 rechargeable batteries AA NiMH 1.2mAh, wrist lace, reference test object, paper package	CEIA	PD240-SET-0001	15SC-00-PPSS	2	EACH	\$ 680.00	0.00%	30%	\$ 476.00
PMD2PLUS/EZ	PMD2 PLUS Walk-Through Metal Detector, elliptic version, complete with four multi zones display bars programmable as pacing lights and/or 60 localization zones with left and right indication, Met-Identity technology, low voltage DC power, Chip-Card programming, One-Touch automatic self installation, Bluetooth and RS-232 communication, anti-tamper on/off switch	CEIA	PMD2PLUS/EZ	15SC-00-PPSS	2	EACH	\$ 5,950.00	0.00%	30%	\$ 4,165.00

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PMD2PLUS/EZHD	PMD2 PLUS Walk-Through Metal Detector, elliptic mobile heavy duty version, with anti-vandalism and anti-tampering stainless steel control unit case and IP65 protection degree (IEC 529), complete with four multi zones display bars programmable as pacing lights and/or 60 localization zones with left and right indication, Met-Identity technology, low voltage DC power, Chip-Card programming, One-Touch automatic self installation, Bluetooth and infrared communication, anti-tamper on/off switch	CEIA	PMD2PLUS/EZHD	15SC-00-PPSS	2	EACH	\$ 7,680.00	0.00%	30%	\$ 5,376.00
SAMD	Shoe Analyzer Metal Detector, designed to inspect she shoes worn by passengers without requiring removal of the shoes. Provdes automatic detection o fthweapons hidden in the shies with simultaneous discrimination fo the metal components of the shoes. compact and robust with a high degree of structural stability, no influence from metal structures, complete and independent analysis of each shoe to calf height without variations in sensitivity or loss performance.	CEIA	SAMD	15SC-00-PPSS	2	EACH	\$ 15,450.00	0.00%	30%	\$ 10,815.00
SMD600PLUS/PZ	SMD600 PLUS Multi Zone Very High Sensitivity Walk-Through Metal Detector, fully compliant with the NIJ 0601.02 Standard, panel version, complete with dual-beam photocells transit counter, four multi zones display bars programmable as pacing lights and/or 20x2 localization zones, Random Alarm capability, Met-Identity technology, One-Touch automatic self installation, low voltage DC power, Chip-Card programming, Bluetooth and RS-232 communication, anti-tamper on/off switch	CEIA	SMD600PLUS/PZ	15SC-00-PPSS	2	EACH	\$ 6,700.00	0.00%	30%	\$ 4,690.00
SMD600PLUS/PZ	Pre-configured for Prison Applications	CEIA	SMD600PLUS/PZ	15SC-00-PPSS	2	EACH	\$ 7,300.00	0.00%	30%	\$ 5,110.00
SMD601PLUS/PZ	SMD601 PLUS for Prisons Applications, an ultra-high sensitive Walk-Through Metal Detector designed to satisfy the strictest security requirements and to detect all metals commonly used in improvised weapons extending the detection sensitivity to metal threats previously considered undetectable due to their minimal dimensions and metal composition, fully complies with and exceeds the NIJ 0602.02 Standard with prison kit included.	CEIA	SMD601PLUS/PZ	15SC-00-PPSS	2	EACH	\$ 17,400.00	0.00%	30%	\$ 12,180.00

**VOLUME DISCOUNTS**  
**ADD ADDITIONAL ROWS AS NECESSARY. DO NOT ADD OR DELETE COLUMNS.**

Option I and Option II Bidders:

Volume Pricing for single order to one location in DOLLARS.

Specify the amount that applies.

Add additional rows as needed.

\$100,000.00	Discount Percentage:	2.00%
\$0.00		0.00%
\$0.00		0.00%

Volume Pricing for agency's aggregate purchase in DOLLARS.

Specify the amount that applies.

Add additional rows as needed.

\$0.00	Discount Percentage:	0.00%
\$0.00		0.00%
\$0.00		0.00%

Volume Pricing for aggregate contract purchases statewide in DOLLARS.

Specify the amount that applies.

Add additional rows as needed.

\$0.00	Discount Percentage:	0.00%
\$0.00		0.00%
\$0.00		0.00%

Specify Guaranteed Delivery (days): 21