

Audio Visual Equipment and Accessories: Group 38806 Award 22844
Minority and Women-Owned Business Enterprises (M/WBE) and
Service-Disabled Veteran-Owned Businesses (SDVOB)

January 2023

Listed below are NYS Certified M/WBE and SDVOB Resellers that have been approved to sell products for this Award

Approved Reseller Company Name	NYS Certified M/WBE	NYS Certified SDVOB	Reseller NYS Vendor ID #	Reseller FEIN #	Contractor(s)	Reseller Phone Number	Reseller Address	Reseller City, State	Reseller Contact Name & Email	Reseller Fax Number
2UTECH, LLC	WBE		1100168032	20-3716127	NZS, Inc. d/b/a Clary Icon	844-488-8353	428 South Main St., Suite 107	North Syracuse, NY	Mike Forderkonz, mike@2utech.com	N/A
Advanced Network Services Group, Inc.		SDVOB	1100161418	11-3834891	Plantronics, Inc.	631-940-9096	95 Toledo St.	Farmingdale, NY	Paul Bonelli	N/A
Advanced Presentation Systems Inc. d/b/a CCS Presentation System	MBE/WBE		1100033130	04-3428899	Audio Enhancement, Inc.	978-256-2001	132 Northeastern Blvd.	Nashua, NH	Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					BenQ America Corp.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	N/A
					Elmo USA Corp.	978-265-6432			Jim Salvatore, jsalvatore@ccsnewengland.com	N/A
					Epson America, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	N/A
					Hitachi Kokusai Electric America, Ltd.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					InFocus Corp.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Sharp NEC Display Solutions of America, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Panasonic Corporation of North America	978-256-2001			Cheryl Gamst, cheryl@ccsprojects.com	978-256-2002
					Sony Electronics, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Spectrum Industries, Inc.	978-256-2001			Christian Gamst, CBGamst@ccsnewengland.com	978-256-2002
Advetage Solutions, LLC		SDVOB	1100227738	82-1474801	Digital Projection Inc.	424-292-8432	111 Penn St., Suite 202	El Segundo, CA	Matt Cortina, customerservice@advetage.com	N/A
					G.D. Roberts & Co., Inc. d/b/a PowerGistics	424-292-8415			Matt Cortina, customerservice@advetage.com	N/A
A.R. Kropp, LLC		SDVOB	1100119502	11-3557719	Miller's Millworks, Inc. d/b/a Miller's Presentation Furniture	631-549-9240	1515-B Fifth Industrial Court	Bay Shore, NY	Tim Kropp, timothykropp@arkshelving.com	631-423-3661
AV Science, Inc.	WBE		1100216335	16-1511363	Sharp NEC Display Solutions of America, Inc.	585-645-1460, Ext. 108	1255 University Ave., Suite 130	Rochester, NY	Jake Fraser, jake@avscience.com	N/A
					Sony Electronics, Inc.	585-454-1460			Laurie Elkin, Laurie@avscience.com	
					ViewSonic Corporation	585-454-1460			Laurie Elkin, Laurie@avscience.com	
Compulink Technologies, Inc.	MBE		1000000634	11-2967448	SMART Technologies Corp.	212-695-5465	260 West 39th St., Suite 302	New York, NY	Andrew Curtelo, acurtelo@compu-link.com	N/A
Corporate Computer Solutions, Inc.	WBE		1000006353	13-3352744	Aitona, Inc.	914-835-1105, Ext. 103	55 Halstead Avenue	Harrison, NY	Vincent Vallano, vvollano@corporatecomputersol.com	914-835-5947
					Epson America, Inc.				Ann Martino, amartino@corporatecomputersol.com	N/A
					InFocus Corp.				Larry Grippo, lgrippo@corporatecomputersol.com	914-835-5947
					Sharp NEC Display Solutions of America, Inc.				Ann Martino, amartino@corporatecomputersol.com	914-835-5947
					Plantronics, Inc.				Larry Grippo, lgrippo@corporatecomputersol.com	N/A
					Samsung Electronics America, Inc.				Larry Grippo, lgrippo@corporatecomputersol.com	914-835-5947
					Sharp Electronics Corp.				Ann Martino, amartino@corporatecomputersol.com	914-835-5947
					Sony Electronics, Inc.				Ron Posca, rposca@corporatecomputersol.com	914-821-7638
Critical Path Integrators, LLC	MBE		1100225266	46-3548971	NZS, Inc. d/b/a Clary Icon	315-433-1331	109 Twin Oaks Dr., Suite U3	Syracuse, NY	Will Thornton, will@cpiaiv.com	315-433-1553
Delaware Business Systems, Inc.	WBE		1000048148	16-1505594	Sharp Electronics Corp.	607-746-3533	89 Main St.	Delhi, NY	Elizabeth Broshi, dbsinc@delhi.net	607-746-7768
Distributed Technology Group, LLC		SDVOB	1000058314	27-1011510	NZS, Inc. d/b/a Clary Icon	585-347-2108	6780 Pittsford Palma Rd., Bldg. 2 Unit B	Perinton, NY	Mark Matheson, mark@drg.com	N/A
Eastern Office Supply of Upstate NY, Inc.	WBE		1000017946	42-1682614	Sharp Electronics Corp.	518-377-8000	139 Erie Blvd.	Schenectady, NY	Michele German, michele@easternoffice.com	518-377-0075
Hudson Valley Audio Visual	MBE		1100016740	41-2095792	Crestron Electronics, Inc.	845-797-7000, Ext. 15	1914 Route 44/55	Modena, NY	Joseph Harrington, joe@hudsonvalleyav.com	866-413-6757
					Digital Projection Inc.				Joseph Harrington, joe@hudsonvalleyav.com	800-521-4542
					Harman Professional, Inc.				Jeffery Zupan, jeff@hudsonvalleyav.com	800-521-4542
					RGB Systems, Inc. d/b/a Extron Electronics				Jeffery Zupan, jeff@hudsonvalleyav.com	866-413-6757
					Sharp NEC Display Solutions of America, Inc.				Joseph Harrington, joe@hudsonvalleyav.com	800-521-4542
					Sony Electronics, Inc.				Jeffery Zupan, jeff@hudsonvalleyav.com	800-521-4542
Ink Labs Buffalo LLC	MBE		1100245050	46-2085363	Sound Video Systems of WNY, LLC d/b/a AVRover	833-446-5522	950A Union Road, Suite 205	West Seneca, NY	Akash Desai, sales@inklabs.us	833-446-5222
					Clear Touch Interactive, Inc.	716-279-8650	950A Union Road, Suite 103	West Seneca, NY	Bill Naab, accounting@inklabs.us	716-279-8650

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Minority and Women-Owned Business Enterprises (M/WBE) and Service-Disabled Veteran-Owned Businesses (SDVOB)

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Approved Reseller Company Name	NYS Certified M/WBE	NYS Certified SDVOB	Reseller NYS Vendor ID #	Reseller FEIN #	Contractor(s)	Reseller Phone Number	Reseller Address	Reseller City, State	Reseller Contact Name & Email	Reseller Fax Number
Mason Technologies, Inc.	WBE		1000044821	38-3665918	Crestron Electronics, Inc.	631-234-6565	517 Commack Road	Deer Park, NY	Lisa Scavone, lscavone@mason247.com	631-234-6566
					Harman Professional, Inc.	631-234-6565			Lisa Scavone, lscavone@mason247.com	631-234-6566
					NZS, Inc. d/b/a Clary Icon	631-861-3189			Jon Kugler, jkugler@mason247.com	N/A
					Panasonic Corporation of North America	631-234-6565			Lisa Scavone, lscavone@mason247.com	631-234-2111
					Samsung Electronics America, Inc.	631-234-6565			Lisa Scavone, lscavone@mason247.com	631-234-2111
					Sony Electronics, Inc.	631-234-6565			Lisa Scavone, lscavone@mason247.com	631-234-2111
Mavec Advisors, LLC		SDVOB	1100171537	27-4637387	Plantronics, Inc.	631-747-0372	11 Hidden Pond Path, Suite 1A	Wading River, NY	Gabriel "Buddy" Gengler, ggengler@mavecadvisors.com	N/A
Minoria Tech, LLC	MBE/WBE		1100196330	82-1866757	Sharp NEC Display Solutions of America, Inc.	315-628-0021	326 Broad St.	Utica, NY	Rose Robles, rose@minoriattech.com	N/A
MKJ Communications, Inc.	WBE		1100055130	20-5160331	NZS, Inc. d/b/a Clary Icon	212-206-0072	437 W. 16th St.	New York, NY	Jennifer Herman, jherman@mkjcomm.com	212-206-8666
National Sound Industries Inc. dba Advance Sound Company	WBE		1000024480	11-2926525	Atlona, Inc.	631-667-0973	157 Rome Street	Farmingdale, NY	Gerard Verdi, gverdi@advancesound.com	631-667-9117
					Crestron Electronics, Inc.				Thomas DePace, tdepace@advancesound.com	631-667-9117
					Digital Projection Inc.				Thomas DePace, tdepace@advancesound.com	631-667-9117
					Epson America, Inc.				Gerard Verdi, gverdi@advancesound.com	N/A
					Harman Professional, Inc.				Gerard Verdi, gverdi@advancesound.com	631-667-9117
					Miller's Millworks, Inc. d/b/a Miller's Presentation Furniture				Thomas DePace, tdepace@advancesound.com	631-667-9117
Nickerson Corp.	WBE		1000005344	06-0905538	Sound Video Systems of WNY, LLC d/b/a AVRover	631-666-0200	11 Moffit Blvd.	Bay Shore, NY	Michelle Delarosa, mdelarosa@nickersoncorp.com	631-666-2661
Quality and Assurance Technology	MBE		1100015240	27-0943877	Sharp Electronics Corp.	646-453-7119	18 Marginwood Dr.	Ridge, NY	Marcos Merced, sales@qatech.com	631-830-6048
Regiment Technology Group, LLC		SDVOB	1100147146	47-3815120	NZS, Inc. d/b/a Clary Icon	914-222-3071	81 Pondfield Rd., Suite D279	Bronxville, NY	Myles Bartley, myles.bartley@regt-tech.com	N/A
Right Price Companies, Inc.	MBE/WBE		1100017204	20-1275007	Clear Touch Interactive, Inc.	315-701-2380	4726 South Salina St.	Syracuse, NY	Darin Price, dprice@rightpricecompanies.com	315-701-2384
SDVOSB Materials Technology & Supply, LLC		SDVOB	1100196751	82-2895228	Clear Touch Interactive, Inc.	917-216-9400	134 Grattan St., Suite 3L	Brooklyn, NY	Harrison Kendall, Harrison.Kendall@SDVOSBmaterials.com	N/A
Southtown Electronics, Inc., dba Southtown Audio Video	WBE		1100065329	16-1233040	Atlona, Inc.	716-648-6565	75 Lake St.	Hamburg, NY	Heather Sidorwicz, heather@southtownnav.com	N/A
					Clear Touch Interactive, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Crestron Electronics, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Harman Professional, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					RGB Systems, Inc. d/b/a Extron Electronics				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Samsung Electronics America, Inc.				Heather Sidorwicz, heather@southtownnav.com	N/A
					Sharp Electronics Corp.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Sony Electronics, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					ViewSonic Corporation				Kathleen Bruno, kathleen@southtownnav.com	716-648-6594
Spruce Technology, Inc.	MBE		1100124930	20-5656502	Sharp Electronics Corp.	913-945-1647	1149 Bloomfield Ave.	Clifton, NJ	Michael Fishman, mfishman@sprucetech.com	201-338-6260
Syracuse Scenery & Stage Lighting Co., Inc.	WBE		1000015093	16-0964152	Harman Professional, Inc.	315-453-8096	101 Monarch Dr.	Liverpool, NY	Christine L. Kaiser, info@syracusescenery.com	315-453-7897
ThunderCat Technology LLC		SDVOB	1100186596	26-1638572	ViewSonic Corporation	703-568-3378	1925 Isaac Newton Sq. E., Suite 200	Reston, VA 20190	Kent Stokley, kstokley@thundercattech.com	N/A

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Tony Baird Electronics Inc.	MBE	SDVOB	1100022038	20-2548047	Atlona, Inc.	315-422-4430, Ext. 105	461 E. Brighton Ave.	Syracuse, NY	Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Audio Enhancement, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-460-6007
					BenQ America Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Boxlight Inc.				Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Crestron Electronics, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Elmo USA Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Epson America, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	N/A
					Harman Professional, Inc.				Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Hitachi Kokusai Electric America, Ltd.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					InFocus Corp.				Customer Service, customerservice@tonybairdelectronics.com	N/A
					NZS, Inc. d/b/a Clary Icon				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Panasonic Corporation of North America				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					RGB Systems, Inc. d/b/a Extron Electronics				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Samsung Electronics America, Inc.				Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sharp NEC Display Solutions of America, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sharp Electronics Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					SMART Technologies Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	N/A
					Sony Electronics, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sound Video Systems of WNY, LLC d/b/a AVRover				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Spectrum Industries, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
Universal Business Solutions, Inc.	MBE		1100015258	20-5290103	Sharp Electronics Corp.	212-643-4808	90 John St., Suite 600	New York, NY	Abraham Thomas, Abe@Ubsna.com	866-903-9331
Y&S Technologies	WBE		1100014846	61-1569225	InFocus Corp.	718-473-0284, Ext. 208	383 Kingston Ave, Suite 357	Brooklyn, NY	Mordy Finck, mordy@yandstech.com	718-360-9627
					Panasonic Corporation of North America	718-473-0284				718-360-9627
					Samsung Electronics America, Inc.					N/A