

**Audio Visual Equipment and Accessories: Group 38806 Award 22844**  
**Minority and Women-Owned Business Enterprises (M/WBE) and**  
**Service-Disabled Veteran-Owned Businesses (SDVOB)**

February 2021

Listed below are NYS Certified M/WBE and SDVOB Resellers that have been approved to sell products for this Award

Approved Reseller Company Name	NYS Certified M/WBE	NYS Certified SDVOB	Reseller NYS Vendor ID #	Reseller FEIN #	Contractor(s)	Reseller Phone Number	Reseller Address	Reseller City, State	Reseller Contact Name & Email	Reseller Fax Number
Advanced Network Services Group, Inc.		SDVOB	1100161418	11-3834891	Polycom, Inc.	631-940-9096	95 Toledo St.	Farmingdale, NY	Paul Bonelli	N/A
Advanced Presentation Systems Inc. d/b/a CCS Presentation System	MBE/WBE		1100033130	04-3428899	BenQ America Corp.	978-256-2001	132 Northeastern Blvd.	Nashua, NH	Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Epson America, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	N/A
					Hitachi Kokusai Electric America, Ltd.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					InFocus Corp.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Sharp NEC Display Solutions of America, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Panasonic Corporation of North America	978-256-2001			Cheryl Gamst, cheryl@ccsprojects.com	978-256-2002
					Sony Electronics, Inc.	978-256-2001			Cheryl Gamst, cheryl@ccsnewengland.com	978-256-2002
					Spectrum Industries, Inc.	978-256-2001			Christian Gamst, CBGamst@ccsnewengland.com	978-256-2002
Advetage Solutions, LLC		SDVOB	1100227738	82-1474801	G.D. Roberts & Co., Inc. d/b/a PowerGistics	424-292-8415	111 Penn St., Suite 202	El Segundo, CA	Matt Cortina, customerservice@advetage.com	N/A
A.R. Kropp, LLC		SDVOB	1100119502	11-3557719	Miller's Millworks, Inc. d/b/a Miller's Presentation Furniture	631-549-9240	1515-B Fifth Industrial Court	Bay Shore, NY 11706	Tim Kropp, timothykropp@arkshelving.com	631-423-3661
AV Science, Inc.	WBE		1100216335	16-1511363	Sharp NEC Display Solutions of America, Inc.	585-645-1460, Ext. 108	1255 University Ave., Suite 130	Rochester, NY	Jake Fraser, jake@avscience.com	N/A
					Sony Electronics, Inc.	585-454-1460			Laurie Elkin, Laurie@avscience.com	
					ViewSonic Corporation	585-454-1460			Laurie Elkin, Laurie@avscience.com	
Compulink Technologies, Inc.	MBE		1000000634	11-2967448	SMART Technologies Corp.	212-695-5465	260 West 39th St., Suite 302	New York, NY	Andrew Curtelo, acurtelo@compu-link.com	N/A
Corporate Computer Solutions, Inc.	WBE		1000006353	13-3352744	Atlona, Inc.	914-835-1105, Ext. 103	55 Halstead Avenue	Harrison, NY	Vincent Vallano, vvallano@corporatecomputersol.com	914-835-5947
					Epson America, Inc.				Ann Martino, amartino@corporatecomputersol.com	N/A
					InFocus Corp.				Larry Grippo, lgrippo@corporatecomputersol.com	914-835-5947
					Sharp NEC Display Solutions of America, Inc.				Ann Martino, amartino@corporatecomputersol.com	914-835-5947
					Polycom, Inc.				Larry Grippo, lgrippo@corporatecomputersol.com	N/A
					Samsung Electronics America, Inc.				Larry Grippo, lgrippo@corporatecomputersol.com	914-835-5947
					Sharp Electronics Corp.				Ann Martino, amartino@corporatecomputersol.com	914-835-5947
Delaware Business Systems, Inc.	WBE		1000048148	16-1505594	Sharp Electronics Corp.	607-746-3533	89 Main St.	Delhi, NY	Elizabeth Brosi, dbsinc@delhi.net	607-746-7768
Distributed Technology Group, LLC		SDVOB	1000058314	27-1011510	Black Box Corp. of Pennsylvania	585-347-2108	6780 Pittsford Palma Rd., Bldg. 2 Unit B	Perinton, NY	Mark Matheson, mark@drg.com	N/A
Eastern Office Supply of Upstate NY, Inc.	WBE		1000017946	42-1682614	Sharp Electronics Corp.	518-377-8000	139 Erie Blvd.	Schenectady, NY	Michele German, michele@easternoffice.com	518-377-0075
Empire Electronics Inc.	WBE		1100039203	11-2660404	Clear Touch Interactive, Inc.	631-544-9111	103 Fort Salonga Rd.	Northport, NY	Krista Fisher, kfisher@empireusa.com	631-544-9015
FM Office Express Inc. d/b/a FM Office Environments	MBE		1000008256	16-1478699	Ricoh USA, Inc.	585-238-2880	106 Despatch Dr.	East Rochester, NY	Jim Burton, jburton@fmop.com	585-387-9222
					Steelcase, Inc.	518-273-9359	1 Interstate Ave.	Albany, NY	Fabricio Morales, fmorales@fmop.com	518-272-1552
					Steelcase, Inc.	585-325-7696	One Woodbury Blvd.	Rochester, NY	Fabricio Morales, fmorales@fmop.com	585-325-3065
Gholkar's Inc.	MBE/WBE		1000015758	16-1331985	Sharp Electronics Corp.	585-924-2050	7321 State Rte 251	Victor, NY	Preeya Gholkar, info@gholkars.com	585-924-2084
Hudson Valley Audio Visual	MBE		1100016740	41-2095792	Crestron Electronics, Inc.	845-797-7000, Ext. 15	1914 Route 44/55	Modena, NY	Joseph Harrington, joe@hudsonvalleyav.com	866-413-6757
					Digital Projection Inc.				Joseph Harrington, joe@hudsonvalleyav.com	800-521-4542
					Harman Professional, Inc.				Jeffery Zupan, jeff@hudsonvalleyav.com	800-521-4542
					Sharp NEC Display Solutions of America, Inc.				Joseph Harrington, joe@hudsonvalleyav.com	800-521-4542
					Sony Electronics, Inc.				Jeffery Zupan, jeff@hudsonvalleyav.com	800-521-4542
Mason Technologies, Inc.	WBE		1000044821	38-3665918	Crestron Electronics, Inc.	631-234-6565	517 Commack Road	Deer Park, NY	Lisa Scavone, lscavone@mason247.com	631-234-6566
					Harman Professional, Inc.					631-234-6566
					Panasonic Corporation of North America					631-234-2111
					Samsung Electronics America, Inc.					631-234-2111
					Sony Electronics, Inc.					631-234-2111
Minoria Tech, LLC	MBE/WBE		1100196330	82-1866757	Sharp NEC Display Solutions of America, Inc.	315-628-0021	326 Broad St.	Utica, NY	Rose Robles, rose@minoriotech.com	N/A

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Approved Reseller Company Name	NYS Certified M/WBE	NYS Certified SDVOB	Reseller NYS Vendor ID #	Reseller FEIN #	Contractor(s)	Reseller Phone Number	Reseller Address	Reseller City, State	Reseller Contact Name & Email	Reseller Fax Number
National Sound Industries Inc. dba Advance Sound Company	WBE		1000024480	11-2926525	Atlona, Inc.	631-667-0973	157 Rome Street	Farmingdale, NY	Gerard Verdi, gverdi@advancesound.com	631-667-9117
					Crestron Electronics, Inc.				Thomas DePace, tdepac@advancesound.com	631-667-9117
					Digital Projection Inc.				Thomas DePace, tdepac@advancesound.com	631-667-9117
					Epson America, Inc.				Gerard Verdi, gverdi@advancesound.com	N/A
					Harman Professional, Inc.				Gerard Verdi, gverdi@advancesound.com	631-667-9117
					Miller's Millworks, Inc. d/b/a Miller's Presentation Furniture				Thomas DePace, tdepac@advancesound.com	631-667-9117
					QOMO HiteVision, LLC				Gerard Verdi, gverdi@advancesound.com	631-667-9117
NCC Systems, Inc.		SDVOB	1100008522	16-1161663	Rauland-Borg Corp.	315-265-4777	P.O. Box 670	Potsdam, NY	Brent Taylor, brent.taylor@nccsystems.com	315-265-8068
Nickerson Corp.	WBE		100005344	06-0905538	Sound Video Systems of WNY, LLC d/b/a AVRover	631-666-0200	11 Moffit Blvd.	Bay Shore, NY 11706	Michelle Delarosa, mdlarosa@nickersoncorp.com	631-666-2661
PKA Technologies, Inc.	WBE		1100010089	13-3919056	Sharp Electronics Corp.	845-357-0170	1 Executive Blvd., Suite 101	Suffern, NY	Felise Katz, felise.katz@pkatech.com	845-357-0130
Quality and Assurance Technology	MBE		1100015240	27-0943877	Sharp Electronics Corp.	646-453-7119	18 Marginwood Dr.	Ridge, NY	Marcos Merced, sales@qnatech.com	631-830-6048
Repeat Business Systems Inc.	WBE		1000014193	14-1718228	Ricoh USA, Inc.	518-869-8116	4 Fritz Blvd.	Albany, NY	Dawn Abbuhl, dawn@repeatbusinesssystems.com	518-869-8117
Right Price Companies, Inc.	MBE/WBE		1100017204	20-1275007	Clear Touch Interactive, Inc.	315-701-2380	4726 South Salina St.	Syracuse, NY	Darin Price, dprice@rightpricecompanies.com	315-701-2384
SDVOSB Materials Technology & Supply, LLC		SDVOB	1100196751	82-2895228	Clear Touch Interactive, Inc.	917-216-9400	134 Grattan St., Suite 3L	Brooklyn, NY 11237	Harrison Kendall, Harrison.Kendall@SDVOSBmaterials.com	N/A
Southtown Electronics, Inc., dba Southtown Audio Video	WBE		1100065329	16-1233040	Atlona, Inc.	716-648-6565	75 Lake St.	Hamburg, NY	Heather Sidorwicz, heather@southtownnav.com	N/A
					Crestron Electronics, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Sharp Electronics Corp.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					Sony Electronics, Inc.				Heather Sidorwicz, heather@southtownnav.com	716-648-6593
					ViewSonic Corporation				Kathleen Bruno, kathleen@southtownnav.com	716-648-6594
Spruce Technology, Inc.	MBE		1100124930	20-5656502	Sharp Electronics Corp.	913-945-1647	1149 Bloomfield Ave.	Clifton, NJ	Michael Fishman, mfishman@sprucetech.com	201-338-6260
Syracuse Scenery & Stage Lighting Co., Inc.	WBE		1000015093	16-0964152	Harman Professional, Inc.	315-453-8096	101 Monarch Dr.	Liverpool, NY 13088	Christine L. Kaiser, info@syracusescenery.com	315-453-7897
Tony Baird Electronics Inc.	MBE	SDVOB	1100022038	20-2548047	Crestron Electronics, Inc.	315-422-4430	461 E. Brighton Ave.	Syracuse, NY	Matthew Tessier, matt@tonybairdelectronics.com	315-422-4435
					Epson America, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	N/A
					Harman Professional, Inc.				Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Hitachi Kokusai Electric America, Ltd.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					InFocus Corp.				Customer Service, customerservice@tonybairdelectronics.com	315-422-4430
					Samsung Electronics America, Inc.				Gerard Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sharp NEC Display Solutions of America, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sharp Electronics Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					SMART Technologies Corp.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	N/A
					Sony Electronics, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Sound Video Systems of WNY, LLC d/b/a AVRover				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Spectrum Industries, Inc.				Jerry Galluzzo, jgalluzzo@tonybairdelectronics.com	315-422-4435
					Universal Business Solutions, Inc.				MBE	
Waldner's Business Environments Inc.	WBE		1000023854	11-1554704	Steelcase, Inc.	631-844-9348	125 Route 110	Farmingdale, NY	Susan Kennedy, skennedy@waldners.com	631-694-6303
					Steelcase, Inc.	212-696-7500	215 Lexington Ave., 9th Fl.	New York, NY	Ryan Osborne, rosborne@waldners.com	212-696-7699
					Steelcase, Inc.	914-921-8500	411 Theodore Fremd Ave.	Rye, NY	Bill Berne, bberne@waldners.com	914-921-0991
Zip Networks, Inc.	WBE		1100067255	45-2653999	Clear Touch Interactive, Inc.	800-307-2001, Ext. 3430	100 Wilkinson St.	Syracuse, NY	Claudia Tooley, claudia.tooley@zipnets.com	315-233-1120