

ChargePoint Inc

All information provided here is pursuant only to NYS Contract PC68451, and shall be used only in conjunction with use of Contract PC68451 by NYS Authorized Users

Charging Station Pricing Sheet (Effective 03/30/2021) (see Pricing Notes p.9)

** Freight cost, Duties and applicable taxes added at time of invoicing

Product Family: CPF50

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	List Price	Contract Price (*Does not include freight)
CPF50-L18	Level 2 / Fleet Use Only	Wall Mount	Single / 11772	18 foot cable	No Cord Management	\$1,500	\$1,200
CPF50-L23	Level 2 / Fleet Use Only	Wall Mount	Single / 11772	23 foot cable	No Cord Management	\$1,550	\$1,240
CPF50-L18-PEDMNT	Level 2 / Fleet Use Only	Bollard Mount	Single / 11772	18 foot cable	No Cord Management	\$2,500	\$2,000
CPF50-L23-PEDMNT	Level 2 / Fleet Use Only	Bollard Mount	Single / 11772	23 foot cable	No Cord Management	\$2,550	\$2,040
CPF50-L18-PEDMNT-CMK6	Level 2 / Fleet Use Only	Bollard Mount	Single / 11772	18 foot cable	With Cord Management	\$3,130	\$2,504
CPF50-L23-PEDMNT-CMK8	Level 2 / Fleet Use Only	Bollard Mount	Single / 11772	23 foot cable	With Cord Management	\$3,780	\$3,024
CPF50-L18 WALLMNT-CMK6	Level 2 / Fleet Use Only	Wall Mount	Single / 11772	18 foot cable	With Cord Management	\$2,630	\$2,104
CPF50-L23 WALLMNT-CMK8	Level 2 / Fleet Use Only	Wall Mount	Single / 11772	23 foot cable	With Cord Management	\$3,280	\$2,624
CPF50-L18-PEDMNT- Dual	Level 2 / Fleet Use Only	Bollard Mount	Dual / 11772	18 foot cable	No Cord Management	\$3,775	\$3,020
CPF50-L23-PEDMNT-Dual	Level 2 / Fleet Use Only	Bollard Mount	Dual / 11772	23 foot cable	No Cord Management	\$3,875	\$3,100
CPF50-L18-PEDMNT-CMK6-Dual	Level 2 / Fleet Use Only	Bollard Mount	Dual / 11772	18 foot cable	With Cord Management	\$4,655	\$3,724
CPF50-L23-PEDMNT-CMK8-Dual	Level 2 / Fleet Use Only	Bollard Mount	Dual / 11772	23 foot cable	With Cord Management	\$5,355	\$4,284

Product Family: CT4000

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	List Price	Contract Price (*Does not include freight)
CT4011-GW1	Level 2 / Commercial Mixed Use	Bollard Mount	Single / 11772	18 foot cable	With Cord Management	\$5,010	\$4,008
CT4013-GW1	Level 2 / Commercial Mixed Use	Wall Mount	Single / 11772	18 foot cable	With Cord Management	\$5,010	\$4,008
CT4021-GW1	Level 2 / Commercial Mixed Use	Bollard Mount	Dual / 11772	18 foot cable	With Cord Management	\$7,210	\$5,768
CT4023-GW1	Level 2 / Commercial Mixed Use	Wall Mount	Dual / 11772	18 foot cable	With Cord Management	\$7,210	\$5,768
CT4025-GW1	Level 2 / Commercial Mixed Use	Bollard Mount	Dual / 11772	23 foot cable	With Cord Management	\$8,210	\$6,568
CT4027-GW1	Level 2 / Commercial Mixed Use	Wall Mount	Dual / 11772	23 foot cable	With Cord Management	\$8,210	\$6,568

Product Family: CPE250

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	List Price	Contract Price (*Does not include freight)
CPE250C-625-CCS1-CHD	Up to 62.5 KW DC Fast Charge / Fast Charge	Bollard Mount	Dual / CCS-Combo & CHAdeMO, Single user	12.5 foot cable	With Cord Management	\$40,800	\$38,760
CPE250C-625-CCS1	Up to 62.5 KW DC Fast Charge / Fast Charge / Fleet Use Only	Bollard Mount	Single / CCS-Combo only, Single user	12.5 foot cable	With Cord Management	\$40,800	\$38,760
CPE250C-625-CCS1-200A-FTA	FTA Buy America Compliant - Up to 62.5 KW DC Fast Charge / Fast Charge / Fleet Use Only	Bollard Mount	Single / CCS-Combo only, Single user	12.5 foot cable	With Cord Management	\$45,900	\$43,605
CPE250C-625-CCS1-200A-CHD-FTA	FTA Buy America Compliant - Up to 62.5 KW DC Fast Charge / Fast Charge / Fleet Use Only	Bollard Mount	Dual / CCS-Combo & CHAdeMO, Single user	12.5 foot cable	With Cord Management	\$45,900	\$43,605

Product Family: Express Plus

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	List Price	Contract Price (*Does not include freight)
EXPP-PM-40KW	40 kW Power Module for use in Power Block	n/a	n/a	n/a	n/a	\$10,000	\$9,500
EXPP-PM-40KW-FTA	FTA Buy America Compliant - 40 kW Power Module for use in Power Block	n/a	n/a	n/a	n/a	\$12,900	\$12,255
EXPP-PB1000-XXXA-PD	The Power Block is the physical enclosure for Power Modules. A Power Block can hold up to 5 Power Modules, Power Modules sold separately. EXPP-BLOCK-XXXA-PD is rated for XXXA. The Power Block Mounting Kit (EXPP-BLOCK-CMT) is required but not included.	Ground Mounted.	Up to 2 remote dispensers per Power Block, increased to 8 remote dispensers with Power Hub.	n/a	n/a	\$22,800	\$21,660
EXPP-PB1000-XXXA-PD-FTA	FTA Buy America Compliant - The Power Block is the physical enclosure for Power Modules. A Power Block can hold up to 5 Power Modules, Power Modules sold separately. EXPP-BLOCK-XXXA-PD is rated for XXXA. The Power Block Mounting Kit (EXPP-BLOCK-CMT) is required but not included.	Ground Mounted.	Up to 2 remote dispensers per Power Block, increased to 8 remote dispensers with Power Hub.	n/a	n/a	\$22,800	\$21,660
EXPP-PL1011X-2A1S1	Express Plus Power Link station with single input, 1x 200A CCS1 cable, 1 holster, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Single / CCS-Combo only, Single User	18 foot cable	With Cord Management	\$13,900	\$13,205
EXPP-PL1021X-2A1S1-2A1S1	Express Plus Power Link station with single input, 2x 200A CCS1 cables, 2 holsters, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Dual / CCS-Combo only, Dual User	18 foot cable	With Cord Management	\$15,900	\$15,105
EXPP-PL1011X-4A1S1	Express Plus Power Link station with single input, 1x 350A CCS1 cable, 1 holster, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Single / CCS-Combo only, Single User	18 foot cable	With Cord Management	\$17,900	\$17,005
EXPP-PL1021X-4A1S1-4A1S1	Express Plus Power Link station with single input, 2x 350A CCS1 cables, 2 holsters, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Dual / CCS-Combo only, Dual User	18 foot cable	With Cord Management	\$21,500	\$20,425
EXPP-PL1021A-4A1S1-2A3S1	Express Plus Power Link station with single input, 1x 350A CCS1 and 1x 200A CHAdeMO cables, two holsters, cable management kit, an interactive display and occupancy detector. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Dual / CCS-Combo and CHAdeMO, Dual User	18 foot cable	With Cord Management	\$21,900	\$20,805
EXPP-PL1011X-2A1S1-FTA	FTA Buy American Compliant - Express Plus Power Link station with single input, 1x 200A CCS1 cable, 1 holster, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Single / CCS-Combo only, Single User	18 foot cable	With Cord Management	\$13,900	\$13,205
EXPP-PL1021X-2A1S1-2A1S1-FTA	FTA Buy American Compliant - Express Plus Power Link station with single input, 2x 200A CCS1 cables, 2 holsters, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Dual / CCS-Combo only, Dual User	18 foot cable	With Cord Management	\$15,900	\$15,105
EXPP-PL1011X-4A1S1-FTA	FTA Buy American Compliant - Express Plus Power Link station with single input, 1x 350A CCS1 cable, 1 holster, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Single / CCS-Combo only, Single User	18 foot cable	With Cord Management	\$17,900	\$17,005
EXPP-PL1021X-4A1S1-4A1S1-FTA	FTA Buy American Compliant - Express Plus Power Link station with single input, 2x 350A CCS1 cables, 2 holsters, cable management kit. This station is ground (pedestal) mounted with North American SIM. UL listed. Requires at least one Power Block with Power Modules.	Ground, Wall, Overhead mounting options.	Dual / CCS-Combo only, Dual User	18 foot cable	With Cord Management	\$21,500	\$20,425

Network Services Pricing Sheet

* All Network Services require Initial Activation Services (see below)
 ** Freight cost, Duties and applicable taxes added at time of invoicing

Applicable Station	Model Number	List Price Per Port	Contract Price Per Port	Subscription Term	Product Description
CPF50	CPCLD-POWER-1	\$219	\$219	1 Year	Prepaid Power Cloud Plans for Fleets. Includes Secure Network Connection, On-going Station Software updates, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Power Management (Circuit, Panel, Site Sharing), Scheduled Charging.
CPF50	CPCLD-POWER-2	\$419	\$419	2 Year	
CPF50	CPCLD-POWER-3	\$589	\$589	3 Year	
CPF50	CPCLD-POWER-4	\$739	\$739	4 Year	
CPF50	CPCLD-POWER-5	\$879	\$879	5 Year	
CPF50	CPCLD-POWER-10	\$1,749	\$1,749	10 Year	
CT4000	CPCLD-COMMERCIAL-1	\$329	\$329	1 Year	Prepaid Commercial Cloud Plans. Includes Secure Network Connection, On-going Station Software updates, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Driver Access Control, Pricing and Automatic Funds Collection, Waitlist, Videos (on supported hardware).
CT4000	CPCLD-COMMERCIAL-2	\$629	\$629	2 Years	
CT4000	CPCLD-COMMERCIAL-3	\$889	\$889	3 Years	
CT4000	CPCLD-COMMERCIAL-4	\$1,119	\$1,119	4 Years	
CT4000	CPCLD-COMMERCIAL-5	\$1,319	\$1,319	5 Years	
CT4000	CPCLD-COMMERCIAL-10	\$2,638	\$2,638	10 Years	
CT4000	CPCLD-ENTERPRISE-1	\$479	\$479	1 year	Prepaid Enterprise Cloud Plans. Includes Secure Network Connection, On-going Station Software updates, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Time of Use-varying Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Driver Access Control, Pricing and Automatic Funds Collection, Waitlist, Videos (on supported hardware), Meter Data and Advanced Analytics, Building/Energy Management System API, Plug-n-charge (*), Real-Time DC Dynamic Power Management (*), Occupancy Detection (*), Predictive Maintenance and Diagnostics (*). (*) on supported DC stations.
CT4000	CPCLD-ENTERPRISE-2	\$909	\$909	2 year	
CT4000	CPCLD-ENTERPRISE-3	\$1,289	\$1,289	3 year	
CT4000	CPCLD-ENTERPRISE-4	\$1,629	\$1,629	4 year	
CT4000	CPCLD-ENTERPRISE-5	\$1,919	\$1,919	5 year	
CT4000	CPCLD-ENTERPRISE-10	\$3,788	\$3,788	10 year	
CPF50	CPCLD-FLEETCOMM-1	\$240	\$240	1 year	Prepaid Fleet Commercial Cloud Plan. Includes On-going Station Software updates, Network Operations, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Pricing and Automatic Funds Collection for Fleet Users only.
CPF50	CPCLD-FLEETCOMM-2	\$500	\$500	2 year	
CPF50	CPCLD-FLEETCOMM-3	\$705	\$705	3 year	
CPF50	CPCLD-FLEETCOMM-4	\$910	\$910	4 year	
CPF50	CPCLD-FLEETCOMM-5	\$1,105	\$1,105	5 year	
CPF50	CPCLD-FLEETCOMM-10	\$2,100	\$2,100	10 year	
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-1	\$1,199	\$1,199	1 Year	Prepaid, DC, Enterprise Cloud Plan. Includes Secure Network Connection, On-going Station Software updates, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Time of Use-varying Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Driver Access Control, Pricing and Automatic Funds Collection, Waitlist, Videos (on supported hardware), Meter Data and Advanced Analytics, Building/Energy Management System API, Plug-n-charge (*), Real-Time DC Dynamic Power Management (*), Occupancy Detection (*), Predictive Maintenance and Diagnostics (*). (*) on supported DC stations.
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-2	\$2,279	\$2,279	2 Years	
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-3	\$3,239	\$3,239	3 Years	
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-4	\$4,079	\$4,079	4 Years	
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-5	\$4,799	\$4,799	5 Years	
CPE250, EXPP Products	CPCLD-ENTERPRISE-DC-10	\$9,589	\$9,589	10 Years	
CPE250, EXPP Products	CPCLD-FLEETENT-DC-1	\$880	\$880	1 Year	Prepaid, DC, Fleet Enterprise Cloud Plan. Includes On-going Station Software updates, Network Operations, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Time of Use-varying Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Pricing and Automatic Funds Collection for Fleet users, Meter Data and Advanced Analytics, Building/Energy Management System Integration, Plug-n-charge (*), Real-Time DC Dynamic Power Management (*), Occupancy Detection (*), Predictive Maintenance and Diagnostics (*). (*) on supported hardware.
CPE250, EXPP Products	CPCLD-FLEETENT-DC-2	\$1,290	\$1,290	2 Years	
CPE250, EXPP Products	CPCLD-FLEETENT-DC-3	\$2,420	\$2,420	3 Years	
CPE250, EXPP Products	CPCLD-FLEETENT-DC-4	\$3,120	\$3,120	4 Years	
CPE250, EXPP Products	CPCLD-FLEETENT-DC-5	\$3,790	\$3,790	5 Years	
CPE250, EXPP Products	CPCLD-FLEETENT-DC-10	\$7,200	\$7,200	10 Years	
CPE250, EXPP-DEPOT-CCS1	CPCLD-VMP-1	\$500	\$500	1 Year	Fleet Application Only - Vehicle Management Pro cloud plan. Includes vehicle charging data and analytics, business payment methods for on-Route charging, API integrations with customer systems, and depot workflow and charging optimization.Requires 1 VMP-SETUP per Site.
CPE250, EXPP-DEPOT-CCS1	CPCLD-VMP-2	\$100	\$100	2 Years	
CPE250, EXPP-DEPOT-CCS1	CPCLD-VMP-3	\$1,500	\$1,500	3 Years	
CPE250, EXPP-DEPOT-CCS1	CPCLD-VMP-4	\$2,000	\$2,000	4 Years	
CPE250, EXPP-DEPOT-CCS1	CPCLD-VMP-5	\$2,500	\$2,500	5 Years	

****All Network Services require Initial Activation Services**

Activation Services

Applicable Stations	Product Name	List Price	Contract Price	Product Description
CPF50	CPF-ACTIVE	\$100 per station	\$100 per station	Fleet Application Only - Initial Station Activation & Configuration Service - Activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per port.
CT4000, CPEXXX	CPSUPPORT-ACTIVE	\$349 per station	\$349 per station	Initial Station Activation & Configuration Service includes activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station.
CPCLD-VMP	CPCLD-VMP-SETUP	\$8000 per Site	\$8000 per Site	Vehicle Management Pro cloud plan. Includes fleet operations workflow and charging analysis, optimization modelling and consulting. Includes configuring depot and vehicle parameters, user-roles, notifications, and alerts in vehicle management software. Also includes testing, training, and go-live support, as well as up to 8
CPCLD-VMP	CPCLD-VMP-SETUP-INTEGRATION	\$8000 per integration.	\$8000 per integration.	Vehicle Management Pro cloud plan. Includes fleet operations workflow and charging analysis, optimization modelling and consulting. Includes configuring depot and vehicle parameters, user-roles, notifications, and alerts in vehicle management software. Also includes testing, training, and go-live support, as well as up to 8

Assure Maintenance Pricing Sheet

* All Assure plans require successful Site Validation (see below)
 ** Freight cost, Duties and applicable taxes added at time of invoicing

<u>Applicable Stations</u>	<u>Model Number</u>	<u>List Price Per Port (x2 for dual port stations)</u>	<u>Contract Price Per Port (x2 for dual port stations)</u>	<u>Plan Term</u>	<u>Product Description</u>
CPF50	CPF-ASSURE1	\$200	\$200	1 prepaid year of Assure	ChargePoint Assure for CPF50. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes station management, remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate any ChargePoint Assure product.
CPF50	CPF-ASSURE2	\$370	\$370	2 prepaid years of Assure	
CPF50	CPF-ASSURE3	\$510	\$510	3 prepaid years of Assure	
CPF50	CPF-ASSURE4	\$660	\$660	4 prepaid years of Assure	
CPF50	CPF-ASSURE5	\$675	\$675	5 prepaid years of Assure	
CPF50	CPF-ASSURE10	\$1,900	\$1,900	10 prepaid years of Assure	

<u>Applicable Stations</u>	<u>Model Number</u>	<u>List Price Per Station</u>	<u>Contract Price Per Station</u>	<u>Plan Term</u>	<u>Product Description</u>
CT4000	CT4000-ASSURE1	\$740	\$740	1 prepaid year of Assure	ChargePoint Assure for the CT4000. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes station management, remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate any ChargePoint Assure product.
CT4000	CT4000-ASSURE2	\$1,410	\$1,410	2 prepaid years of Assure	
CT4000	CT4000-ASSURE3	\$2,064	\$2,064	3 prepaid years of Assure	
CT4000	CT4000-ASSURE4	\$2,460	\$2,460	4 prepaid years of Assure	
CT4000	CT4000-ASSURE5	\$2,495	\$2,495	5 prepaid years of Assure	
CT4000	CT4000-ASSURE10	\$4,990	\$4,990	10 prepaid years of Assure	

<u>Applicable Stations</u>	<u>Model Number</u>	<u>List Price Per Station</u>	<u>Contract Price Per Station</u>	<u>Plan Term</u>	<u>Product Description</u>
CPE250	CPE250-ASSURE-1	\$4,200	\$4,200	1 prepaid year of Assure	ChargePoint Assure for ChargePoint Express 250. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes station management, remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate any ChargePoint Assure product.
CPE250	CPE250-ASSURE-2	\$8,000	\$8,000	2 prepaid years of Assure	
CPE250	CPE250-ASSURE-3	\$11,100	\$11,100	3 prepaid years of Assure	
CPE250	CPE250-ASSURE-4	\$13,600	\$13,600	4 prepaid years of Assure	
CPE250	CPE250-ASSURE-5	\$15,500	\$15,500	5 prepaid years of Assure	
CPE250	CPE250-ASSURE-10	\$31,000	\$31,000	10 prepaid years of Assure	

<u>Applicable Stations</u>	<u>Model Number</u>	<u>List Price Per Station</u>	<u>Contract Price Per Station</u>	<u>Plan Term</u>	<u>Product Description</u>
Express Plus	EXPP-BLOCK-ASSURE-1	\$7,200	\$7,200	1 prepaid year of Assure	ChargePoint Assure for ChargePoint EXPP-BLOCK. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes station management, remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate any ChargePoint Assure product.
Express Plus	EXPP-BLOCK-ASSURE-2	\$13,960	\$13,960	2 prepaid years of Assure	
Express Plus	EXPP-BLOCK-ASSURE-3	\$19,860	\$19,860	3 prepaid years of Assure	
Express Plus	EXPP-BLOCK-ASSURE-4	\$25,640	\$25,640	4 prepaid years of Assure	
Express Plus	EXPP-BLOCK-ASSURE-5	\$30,950	\$30,950	5 prepaid years of Assure	

<u>Applicable Stations</u>	<u>Model Number</u>	<u>List Price Per Station</u>	<u>Contract Price Per Station</u>	<u>Plan Term</u>	<u>Product Description</u>
Express Plus	EXPP-PL1000-ASSURE-1	\$1,890	\$1,890	1 prepaid year of Assure	ChargePoint Assure for ChargePoint Dual Cable EXPP-PL1000. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes station management, remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate any ChargePoint Assure product.
Express Plus	EXPP-PL1000-ASSURE-2	\$3,660	\$3,660	2 prepaid years of Assure	
Express Plus	EXPP-PL1000-ASSURE-3	\$5,220	\$5,220	3 prepaid years of Assure	
Express Plus	EXPP-PL1000-ASSURE-4	\$6,720	\$6,720	4 prepaid years of Assure	
Express Plus	EXPP-PL1000-ASSURE-5	\$8,150	\$8,150	5 prepaid years of Assure	

Validation Services

Applicable Stations	Product Name	List Price	Contract Price	Product Description	* All Assure plans require successful Site Validation
All Stations Except CPE250	CPSUPPORT-SITEVALID	\$599 per site	\$599 per site	On-site validation for a customer not using an O&M Partner or self-validating Channel Partner to perform the construction and station installation: used to validate the installation has been performed per ChargePoint published requirements. The on-site validation consists of checking electrical capacity, transformers, panels, breakers, wiring, cellular coverage, and that the station installation meets all ChargePoint published requirements and local codes. A site is defined as a group of stations that are installed within 150 feet of each other. A successful Site Validation is a prerequisite to purchase ChargePoint Assure. CPSUPPORT-SITEVALID is priced for up to 5 stations that exist within the same 150 feet group of stations.	
CT4000	CT4000-INSTALLVALID	\$1,200 per station	\$1,200 per station	Customer works with their own contractor to perform the all construction to the point where the stations can be bolted down and connected. ChargePoint will engage one of their O&M Partners to install the station on the prepared site and validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that station installation meets all ChargePoint published requirements and local codes. CT4000-INSTALLVALID is priced per CT4000 station. A successful Site Validation is a prerequisite to purchase ChargePoint Assure.	
CPE250	CPE250-SITEVALID	\$600 Per Station	\$600 Per Station	Customer works with their own contractor to perform the construction and station installation. CPEXPRESS-SITEVALID is used to validate that a customer installation has been performed per ChargePoint published requirements. The on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that the station installation meets all ChargePoint published requirements and local codes. A successful Site Validation is a prerequisite to purchase ChargePoint Assure.	
CPF50	CPF-INSTALLVALID	\$1,200 per station	\$1,200 per station	Customer works with their own contractor to perform the all construction to the point where the stations can be bolted down and connected. ChargePoint will engage one of their O&M Partners to install the station on the prepared site and validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that station installation meets all ChargePoint published requirements and local codes. INSTALLVALID is priced per CPF station. A successful Site Validation is a prerequisite to purchase ChargePoint Assure.	
CPE250	CPE250-INSTALLVALID	\$3,500 per station	\$3,500 per station	Customer works with their own contractor to perform the all construction to the point where the stations can be bolted down and connected. ChargePoint will engage one of their O&M Partners to install the station on the prepared site and validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that station installation meets all ChargePoint published requirements and local codes. A successful Site Validation is a prerequisite to purchase ChargePoint Assure. CPE250-INSTALLVALID is priced per CPE250 station (Not applicable for Express Plus installations).	
CPE250	CPE250-NEW-PAIRED-INSTALLVALID	\$7000 per pair (2 stations)	\$7000 per pair (2 stations)	For a new CPE250 paired installation, the CPE250-NEW-PAIRED-INSTALLVALID will have a ChargePoint O&M partner install both CPE250 stations for pairing and, if needed, the CPE250-PAIRINGKIT-F. The CPE250-PAIRINGKIT-F is purchased separately. CPE250-NEW-PAIRED-INSTALLVALID assumes that the customer has prepped the site for the paired CPE250 installation as defined in the site prep guide and to all the local codes and is priced for 1 paired installation (2 stations).	
All Stations	PARTNER-SELFVALID	\$0 per site	\$0 per site	Customer works directly with a self-validating Channel Partner where the Channel Partner will be performing all construction and station installation services. These services include on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that the station installation meets all ChargePoint published requirements and local codes. A site is defined as a group of stations all connected to the same gateway station. The name of the self-validating partner must be indicated on the Channel Partner's purchase order. Enhanced Assure Warranty will only become effective after the self-validating Partner has confirmed completion of the site validation. A successful Site Validation is a prerequisite to purchase ChargePoint Assure.	

ChargePoint-As-A-Service Pricing Sheet (CPaaS)

* Freight cost, Duties and applicable taxes added at time of invoicing

Product Family: CT4000

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	Term	Annual List Price	Annual Contract Price	Product Description
CPAAS-SINGLE-1	Level 2 / Commercial Mixed Use	Bollard or WallMount	Single / 11772	18 foot cable	With Cord Management	1 Year	\$2250/station	\$2025/station	Integrated technology and service bundle subscription to ChargePoint as a Service for a CT4000 station. CPaaS includes activation, station configuration, Commercial Cloud Plan, and station protection via Assure.
CPAAS-DUAL-1	Level 2 / Commercial Mixed Use	Bollard or WallMount	Dual / 11772	18 foot cable	With Cord Management	1 Year	\$3000/station	\$2700/station	
CPAAS-SINGLE-3	Level 2 / Commercial Mixed Use	Bollard or WallMount	Single / 11772	18 foot cable	With Cord Management	3 Years	\$2065/station	\$1859/station	
CPAAS-DUAL-3	Level 2 / Commercial Mixed Use	Bollard or WallMount	Dual / 11772	18 foot cable	With Cord Management	3 Years	\$2750/station	\$2475/station	
CPAAS-SINGLE-5	Level 2 / Commercial Mixed Use	Bollard or WallMount	Single / 11772	18 foot cable	With Cord Management	5 Years	\$1800/station	\$1620/station	
CPAAS-DUAL-5	Level 2 / Commercial Mixed Use	Bollard or WallMount	Dual / 11772	18 foot cable	With Cord Management	5 Years	\$2400/station	\$2160/station	

Product Family: CPE250

Model Number	Level / Application	Mounting Type	Port Output	Cord Length	Cord Management?	Term	Annual List Price	Annual Contract Price	Product Description
CPAAS-3-CPE250	Up to 62.5 KW DC Fast Charge / Fast Charg	Bollard Mount	Dual / CCS-Combo & CHAdcMO, Single user	12.5 foot cable	With Cord Management	3 Years	\$19,200	\$18,240	Integrated technology and service bundle subscription to ChargePoint as a Service for a CPE250 station. CPaaS includes activation, station configuration, Enterprise Cloud Plan, and station protection via Assure.
CPAAS-5-CPE250	Up to 62.5 KW DC Fast Charge / Fast Charg	Bollard Mount	Dual / CCS-Combo & CHAdcMO, Single user	12.5 foot cable	With Cord Management	5 Years	\$15,600	\$14,820	
CPAAS-3-CPE250-PAIRED	Up to 62.5 KW DC Fast Charge / Fast Charg	Bollard Mount	2x Dual / CCS-Combo & CHAdcMO, Single user	12.5 foot cable	With Cord Management	3 Years	\$36,000	\$34,200	Integrated technology and service bundle subscription to ChargePoint as a Service for a CPE250-Paired station. CPaaS includes activation, station configuration, Enterprise Cloud Plan, and station protection via Assure.
CPAAS-5-CPE250-PAIRED	Up to 62.5 KW DC Fast Charge / Fast Charg	Bollard Mount	2x Dual / CCS-Combo & CHAdcMO, Single user	12.5 foot cable	With Cord Management	5 Years	\$28,800	\$27,360	

Accessories Pricing Sheet

* Freight cost, Duties and applicable taxes added at time of invoicing

<u>Applicable Station</u>	<u>Model Number</u>	<u>List Price Each</u>	<u>Contract Price Each</u>	<u>Product Description</u>
CPF50	CPGW1-LTE	\$0	\$0	The ChargePoint Gateway provides connectivity for CPF50 to ChargePoint's Cloud via a cell to Wi-Fi modem. One gateway can provide connectivity up-to 9 CPF50 ports that are within 150 feet line of sight of the gateway. A gateway must be ordered for a new site, or if the site exceeds more than 9 ports, or if the CPF25/CPF50 is installed more than 150 feet from the existing gateway.
CPF50	CPF50-Power Share Kit	\$0	\$0	CPF50 Power Management Kit. Allows both stations on a dual station to share a single 40A circuit (Power Share). Also allows a CPF50 to be set up to operate at a lower current (Power Select).
CT4000	CT4000-PMGMT	\$50	\$50	CT4000 Power Management Kit. Allows both ports on a dual port station to share a single 40A circuit (Power Share). Also allows a CT4000 to be set up to operate at a lower current (Power Select).
CT4000	CT4001-CCM	\$95	\$95	CT4000 Bollard Concrete Mounting Kit. Bolts: 5/8 - 11 x 9" F1554 Grade 55 hot-dipped galvanized threaded bolts - 3 ea. Nuts: 5/8 - Heavy Galvanized Hex Nuts (DH Rated) - 12 ea. Washers: Galvanized Washers (ASTM F436) - 9 ea. Plastic Template - 1 ea
CPE250 and Plus	CPE250-CMT-IMPERIAL	\$0	\$0	Concrete Mounting Template used for the base mounting for the CPE250 and Express Plus Stations and is used to align conduits and mounting bolts. This template is to be installed into the foundation before the concrete pad is poured. Imperial Units. Included with the CPE250. Required for CPE200 swap to CPE250. If replacement CMT is needed, order CPE250-CMT-IMPERIAL-RP
CPE250 and Plus	CPE250-CMT-IMPERIAL-RP	\$799	\$799	Concrete Mounting Template used for the base mounting for the CPE250 and Express Plus Stations is used to align conduits and mounting bolts. This template is to be installed into the foundation before the concrete pad is poured. Imperial Units. Included with the CPE250. Required for CPE200 swap to CPE250. If replacement CMT is needed, order CPE250-CMT-IMPERIAL-RP
CPE250 and Plus	DC-UNIVERSAL-CMT-METRIC	\$0	\$0	Required metal bracket to align conduits and mounting bolts for DC power delivery products when cable entrance is from below. This bracket is to be installed into the foundation before the concrete pad is poured. Metric Units. Required for CPE250 and PDD series.
CPE250	CPE250-PAIRINGKIT-F	\$500	\$500	The kit required for each CPE250 station that is to be installed in a paired configuration. One kit per station.
CPE250	CPE250C-625-ENABLE	\$5,000	\$5,000	Enable upgrade for Express 250 to increase max power from 50 KW to 62.5 KW.
CPE250	CPE250-4/0LUGS-F	\$0	\$0	4/0 T&B lugs used in pairing of CPE250. Includes 4 lugs per pack. One pack per station
CPE250	CPE250-3/0LUGS-F	\$0	\$0	3/0 T&B lugs used in pairing of CPE250. Includes 4 lugs per pack. One pack per station
CPE250	CPE250-SCEK-METRIC	\$3,650	\$3,650	The CPE250-SCEK-METRIC provides access to the CPE250 for above ground conduit installations. Includes base and replacement panels.

Express Plus	EXPP-BLOCK-CMT	\$799	\$799	Metal bracket required for proper alignment of conduits and bolt locations for positioning CP Express Power Block. Required for Power Block. Power Block sold separately.
Express Plus	EXPP-PB1000-CMT	\$0	\$0	Metal bracket required for proper alignment of conduits and bolt locations for positioning CP Express Power
Express Plus	EXPP-PH0041-200A	\$4,000	\$4,000	Express Plus Power Hub, NA version, ground mounted, and supports 4 Express Plus Power Link stations and is rated for 200 amps. The Express Plus Power Hub is required when connecting more than 2 Power Link stations to a Power Block.

Pricing Notes

Quoting should be handled by an authorized ChargePoint representative to guarantee all stations, products and services selected will meet the needs of the Sourcewell member and operate as expected. For building estimated project pricing refer to the notes below.

- 1) Read All Notes Marked with "*" On Each Page
- 2) All Stations Require cellular gateways based on site layout.
- 3) All Stations Require Network Services per port.
- 4) All Stations require Initial Activation Services.
- 5) All Station Installations Require Successful Site Validation to enable ChargePoint Assure warranty.
- 6) All Prices in US Dollars.
- 7) All stations require adequate, ambient 4G cell connectivity in accordance with applicable ChargePoint installation guide.
- 8) Freight costs, applicable taxes and duties added at time of invoicing.