

**Group 40404 – Award 23251
Electric Vehicle Supply Equipment and Networking
Flo Services USA, Inc.
Contractor and Pricing Information**

Updated March 19, 2024

Contract #	Contractor & Address	Centralized Contract Contact	Federal ID NYS Vendor ID
NYS Contract: PC70333 Sourcewell Contract: 042221-FLO	Flo Services USA, Inc. 1420 Pacific Dr. Auburn Hills, MI 48326	Name: Alan Czechowski Senior Business Development Manager Phone: 416-201-1098 Toll free: 877-505-2674 Email: aczechowski@flo.com	Federal ID 61-1899254 NYS Vendor ID 1100281463
Business Hours: M-F 8:00am to 5:00pm. Closed Sat & Sun.			

Contract Pricelist and Discounts

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering Authorized User.

**Contractor Price List: Contact bradford.deforge@ogs.ny.gov or aczechowski@flo.com
(Current Pricelist effective 9/25/2023)**

Discount from List: Discounts range from 11% to 50% list price.
In addition to the discount off MSRP, Sourcewell participating entities can also qualify for a volume discount applicable to order size. The size of discount is dependent on volume and product type.

Payment/Ordering Information

Does Contractor offer Electronic Access Ordering (EDI)?	No
Does Contractor accept the NYS Procurement Card for orders not to exceed \$50,000	No
Does Contractor offer Prompt Payment Discounts?	No

Note: Flo Services USA, Inc. is the contractor and has authorized the resellers listed below to ship orders. Purchase orders should reference the NYS contract number and be issued directly to Flo Services USA, Inc. at the address above. Flo Services USA, Inc. will continue to assume full responsibility for all the terms and conditions of the contract.

Authorized Resellers

RESELLER/DISTRIBUTOR INFORMATION	
Company Name:	Rexel Energy Solutions
Address:	350 Myles Standish Blvd., STE 204, Taunton, MA, 02780
Federal ID #:	20-5021845
NYS Vendor ID #:	1100207575
Contact Name:	Julie Taylor
Title:	EVSE Sales Leader – East Region – New York City
Email:	Julie.taylor@rexelenergy.com
Hours of Availability:	8:00am to 6:00pm Monday to Friday
Phone:	917.808.2311
MWBE and/or SDVOB Certification:	<input type="checkbox"/> NYS Certified Women Owned <input type="checkbox"/> NYS Certified Minority Owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to: (check all that apply)	<input checked="" type="checkbox"/> Take Orders AND Receive Payment * <input checked="" type="checkbox"/> Ship Direct
Restrictions Applicable to this Reseller (if any):	No restrictions

RESELLER/DISTRIBUTOR INFORMATION	
Company Name:	Wesco Energy Solutions
Address:	225 West Station Square Drive, Suite 700, Pittsburgh, PA, 15219
Federal ID #:	25-1723345
NYS Vendor ID #:	1000008999
Contact Name:	1. Joyce Wright 2. Taylor Simon
Title:	1. Senior Analyst – Supplier Relations 2. Associate Analyst – Supplier Relations
Email:	1. jowright@wesco.com 2. tsimon@wescodist.com
Hours of Availability:	9:00am to 5:00pm EST
Phone:	1. 978.548.0916 2. 484.624.9250
MWBE and/or SDVOB Certification:	<input type="checkbox"/> NYS Certified Women Owned <input type="checkbox"/> NYS Certified Minority Owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to: (check all that apply)	<input checked="" type="checkbox"/> Take Orders AND Receive Payment * <input checked="" type="checkbox"/> Ship Direct
Restrictions Applicable to this Reseller (if any):	No Restrictions

RESELLER/DISTRIBUTOR INFORMATION	
Company Name:	INF Associates, LLC
Address:	1116 Main Street, Fishkill, NY, 12524
Federal ID #:	45-2977391
NYS Vendor ID #:	1100168932
Contact Name:	Charlie dePuthod
Title:	President/CEO
Email:	charlie@infassociates.com
Hours of Availability:	8:00am to 6:00pm – Monday to Friday
Phone:	845.656.1125
MWBE and/or SDVOB Certification:	<input type="checkbox"/> NYS Certified Women Owned <input type="checkbox"/> NYS Certified Minority Owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to: (check all that apply)	<input checked="" type="checkbox"/> Take Orders AND Receive Payment * <input type="checkbox"/> Ship Direct
Restrictions Applicable to this Reseller (if any):	No Restrictions

RESELLER/DISTRIBUTOR INFORMATION	
Company Name:	Aurora Electric
Address:	154-09 146 th Ave. Suite 2, Jamaica, New York 11434
Federal ID #:	11-3271387
NYS Vendor ID #:	1100131741
Contact Name:	Jeffry Fuentes
Title:	Executive Vice President
Email:	jfuentes@auroraelectric.org
Hours of Availability:	8:00am to 6:00pm – Monday to Friday
Phone:	917.370.3426
MWBE and/or SDVOB Certification:	<input checked="" type="checkbox"/> NYS Certified Women Owned <input type="checkbox"/> NYS Certified Minority Owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to: (check all that apply)	<input checked="" type="checkbox"/> Take Orders AND Receive Payment * <input type="checkbox"/> Ship Direct
Restrictions Applicable to this Reseller (if any):	No Restrictions