





Coming Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

# Contract Award Notification Update

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**Subject:** Additional Award of Lot I Award for Matthews Bus Alliance, Inc. DBA Matthews Buses Commercial

**DATE:** May 7, 2021      **AWARD #:** [23170](#)      **GROUP #:** 40523

**AWARD DESCRIPTION:** BUSES, TRANSIT (Adult Passenger)

**CONTRACT PERIOD:** January 21, 2020 – January 20, 2022

**CONTACT:** Ronald Brown | 518-474-7648 | [ronald.brown@ogs.ny.gov](mailto:ronald.brown@ogs.ny.gov)

**CONTRACT NO.:** PC69001      **CONTRACTOR:** Matthews Bus Alliance, Inc.  
DBA Matthews Buses Commercial

Effective May 5, 2021, the above referenced contract with Matthews Bus Alliance, Inc. DBA Matthews Buses Commercial has been amended to add Lot I – *Medium Duty Cutaway (Alternate Fuels)*.

All other terms and conditions under this Award remain the same.



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# Contract Award Notification Update

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**Subject:** **Pricelist Adjustment for Matthews Bus Alliance, Inc.  
DBA Matthews Buses Commercial**

**DATE:** April 9, 2021      **AWARD #:** [23170](#)      **GROUP #:** 40523

**AWARD DESCRIPTION:** BUSES, TRANSIT (Adult Passenger)

**CONTRACT PERIOD:** January 21, 2020 – January 20, 2022

**CONTACT:** Ronald Brown | 518-474-7648 | [ronald.brown@ogs.ny.gov](mailto:ronald.brown@ogs.ny.gov)

**CONTRACT NO.:** PC69001      **CONTRACTOR:** Matthews Bus Alliance, Inc.  
DBA Matthews Buses Commercial

Effective immediately, the Pricelist has been updated to show revised tires and step heights for the buses offered under Lots J and K by Matthews Bus Alliance, Inc. DBA Matthews Buses Commercial. The pricing is unchanged.

All other terms and conditions under this Award remain the same.







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# Contract Award Notification Update

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## **Subject: Pricelist Adjustment**

**DATE:** September 15, 2020                      **AWARD #:** [23170](#)                      **GROUP #:** 40523

**AWARD DESCRIPTION:** BUSES, TRANSIT (Adult Passenger)

**CONTRACT PERIOD:** January 21, 2020 – January 20, 2022

**CONTACT:** Colleen Glynn-Piscitella | 518-486-3626 | [colleen.glynn-piscitella@ogs.ny.gov](mailto:colleen.glynn-piscitella@ogs.ny.gov)

**CONTRACT NO.:** All                      **CONTRACTOR:** All

Effective September 15, 2020, the Base Item, Additional Body Section, and Optional Equipment NYS Contract Prices, listed on the above referenced Contracts have been adjusted in accordance with Contract Section 3.1.5 PPI Price Adjustment. Prices have increased .5% from the originally awarded prices issued on October 10, 2019. The revised Contract Pricelists are posted on the OGS website at: <https://online.ogs.ny.gov/purchase/spg/awards/4052323170CAN.HTM> (see "Pricing Information").

This price adjustment shall be applied to all Purchase Orders issued from September 15, 2020 to September 15, 2021.

All other terms and conditions under this Award remain the same.



# Contract Award Notification Update

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## Subject: Lot I Cancellation For Convenience

**DATE:** August 7, 2020                      **AWARD #:** [23170](#)                      **GROUP #:** 40523

**AWARD DESCRIPTION:** BUSES, TRANSIT (Adult Passenger)

**CONTRACT PERIOD:** January 21, 2020 – January 20, 2022

**CONTACT:** Colleen Glynn-Piscitella | 518-486-3626 | [colleen.glynn-piscitella@ogs.ny.gov](mailto:colleen.glynn-piscitella@ogs.ny.gov)

**CONTRACT NO.:** PC68999                      **CONTRACTOR:** Factory Direct Bus Sales, Inc.

Effective August 7, 2020, the Office of General Services, Procurement Services, has withdrawn award of Lot I, *Medium Duty Cutaway (Alternate Fuels) 20 Passenger [18A/2WC]*, from Factory Direct Bus Sales, Inc., Contract PC68999. This withdrawal results in the cancellation for convenience of Contract PC68999, and in the termination of all Purchase Orders for Lot I Transit Buses placed with Factory Direct Bus Sales, Inc. by Authorized Users under the Contract.

A revised Contractor Information page and Pricing Information page have been posted on the OGS website at <https://online.ogs.state.ny.us/purchase/spg/pdfdocs/4052323170Pricing.pdf>.

All other terms and conditions remain the same.



# Contract Award Notification Update

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## Subject: Specification Clarification

**DATE:** July 13, 2020                      **AWARD #:** [23170](#)                      **GROUP #:** 40523

**AWARD DESCRIPTION:** BUSES, TRANSIT (Adult Passenger)

**CONTRACT PERIOD:** January 21, 2020 – January 20, 2022

**CONTACT:** Colleen Glynn-Piscitella | 518-486-3626 | [colleen.glynn-piscitella@ogs.ny.gov](mailto:colleen.glynn-piscitella@ogs.ny.gov)

**CONTRACT NO.:** PC69003                      **CONTRACTOR:** Shepard Brothers Inc.

Contractor PC69003, Shepard Brothers Inc., has clarified specifications in Lots D, E, and G that continue to meet the minimum requirements.

All other terms and conditions under this Award remain the same.





# Contract Award Notification

<b>Title</b>	:	<b>Group 40523 – BUSES, TRANSIT (Adult Passenger) (Statewide)</b> <b>Classification Code(s): 25</b>
<b>Award Number</b>	:	<b><a href="#">23170</a></b> (Replaces Award 22945)
<b>Contract Period</b>	:	<b>January 21, 2020 to January 20, 2022</b>
<b>Bid Opening Date</b>	:	<b>October 10, 2019</b>
<b>Date of Issue</b>	:	<b>January 21, 2020</b>
<b>Specification Reference</b>	:	<b>As Incorporated In The Contracts</b>
<b>Contractor Information</b>	:	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
<b>Name</b> : Colleen Glynn-Piscitella <b>Title</b> : Contract Management Specialist <b>Phone</b> : 518-486-3626 <b>E-mail</b> : <a href="mailto:Colleen.glynnpiscitella@ogs.ny.gov">Colleen.glynnpiscitella@ogs.ny.gov</a>	<b>Procurement Services</b> <b>Customer Services</b>  <b>Phone</b> : 518-474-6717 <b>E-mail</b> : <a href="mailto:customer.services@ogs.ny.gov">customer.services@ogs.ny.gov</a>

**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

The purpose of this award is to provide Authorized Users with a means of acquiring new FTA Adult Passenger Transit Buses, and associated Optional Equipment.

PR # 23170

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>FED. IDENT. # / NYS VENDOR #</u></b>
PC68997	Alliance Bus Group Inc. 1926 Hyannis Court College Park, GA 30337	27-4466560 1100078851
PC68998	Empire Bus Sales LLC 3050 Lake Rd. Horseheads, NY 14845	20-4684842 1000047189
PC68999 SB	Factory Direct Bus Sales Inc. 155 Terminal Dr. Plainview, NY 11803	13-4041834 1000043664
PC69000 SB	Fenton Mobility Products Inc. 26 Center Street Randolph, NY 14701	16-1471481 1000008248
PC69001	Matthews Buses Alliance, Inc. DBA Matthews Buses Commercial 2900 Route 9 Ballston Spa, NY 12020	16-0979756 1000015136
PC69002	WMK, LLC DBA Mobility Works 4199 Kinross Lakes Parkway, Ste. 300, Richfield, OH 44286	31-1502439 1000009075
PC69003 SB	Shepard Bros., Inc. 20 Eastern Blvd. Canandaigua, NY 14424	16-1147478 1000015441

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY NEW YORK STATE PROCUREMENT SERVICES PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

(continued)

RS, RP, RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor.** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return via email to [colleen.glynnpiscitella@ogs.ny.gov](mailto:colleen.glynnpiscitella@ogs.ny.gov) or mail to:**

OGS PROCUREMENT SERVICES  
 Customer Services, 38th Floor  
 Attn: Colleen Glynn-Piscitella  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
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