

40524-23000 School Buses: Award Summary

Revised September 15, 2020

Counties Awarded

Contractor Name	Contract #	Counties Awarded
Don Brown Bus Sales	PC67612	All Counties.
Factory Direct Bus Sales	PC67613	Albany, Bronx, Broome, Chenango, Clinton, Cortland, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Herkimer, Jefferson, Kings, Lewis, Madison, Montgomery, Nassau, New York, Oneida, Onondaga, Orange, Oswego, Otsego, Putnam, Queens, Rensselaer, Richmond, Rockland, St. Lawrence, Saratoga, Schoharie, Suffolk, Ulster, Warren, Washington and Westchester Counties
J P Bus & Truck Repair	PC67614	Bronx, Kings, Nassau, New York, Queens, Richmond, Rockland, Suffolk and Westchester Counties
Leonard Bus Sales	PC67615	Lot A Items: All Counties Lot C and D Items: All Counties except Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.
Matthews Buses	PC67617	All Counties except Bronx, Kings, Nassau, New York, Queens, Richmond and Suffolk Counties
Nesco Bus and Truck Sales	PC67618	Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk Counties
New York Bus Sales	PC67619	All Counties except Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.
Truck King International Sales & Service	PC67620	Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester Counties
WNY Bus Parts	PC67621	Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates Counties

Lot A (Item 1): Type A-1, SRW, Van Body with Roof and Window Conversion, 4 Rows, Minimum 16 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
N/A												

Lot A (Item 2): Type A-1, SRW, Cutaway, 4 Rows, Minimum 16 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Don Brown Bus Sales	Chevrolet	Express	Starcraft	Quest	\$47,784.37				\$66,048.53		\$1,568.90	20%
Don Brown Bus Sales	Ford	Transit	Starcraft	Quest	\$43,729.03	\$49,355.43			\$61,993.19		\$1,568.90	20%
Leonard Bus Sales	Chevrolet	Express	Trans Tech	ST Aero	\$51,153.71						Not Available	5%
Matthews Buses / Nesco Bus and Truck Sales	Chevrolet	Express	Thomas	Minotour	\$47,527.93						\$790.94	20%
New York Bus Sales / JP Bus & Truck Repair	Chevrolet	Express	Microbird	MB2	\$49,171.49						Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	Transit	Microbird	T Series	\$48,988.63	\$55,378.92					Not Available	16%
WNY Bus Parts / Factory Direct Bus Sales	Chevrolet	Express	Collins Bus	SH400	\$50,671.14						\$834.22	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	Transit	Collins Bus	TH408	\$51,665.50	\$56,890.48					Not Available	1%

40524-23000 School Buses: Award Summary

Lot A (Item 3): Type A-2, DRW, Cutaway, 4 Rows, Minimum 20 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Don Brown Bus Sales	Chevrolet	Express	Starcraft	Quest	\$48,171.72				\$66,435.88		\$973.80	20%
Don Brown Bus Sales	Ford	E350	Starcraft	Quest	\$47,794.10				\$66,058.26		\$973.80	20%
Don Brown Bus Sales	Ford	Transit	Starcraft	Quest	\$44,199.70	\$49,306.74			\$62,463.86		\$1,568.90	20%
Leonard Bus Sales	Chevrolet	Express	Trans Tech	SST	\$52,851.37						\$331.09	5%
Leonard Bus Sales	Ford	E350	Trans Tech	SST	\$52,988.79						Not Available	5%
Leonard Bus Sales	Ford	E450	Trans Tech	SST						\$312,765.08	\$794.19	5%
Leonard Bus Sales	Ford	Transit	Trans Tech	ST Aero	\$49,799.05	\$55,009.96					Not Available	5%
Matthews Buses / Nesco Bus and Truck Sales	Ford	E-350	Thomas	Minotour	\$49,256.97						\$2,829.43	20%
New York Bus Sales / JP Bus & Truck Repair	Chevrolet	Express	Microbird	G5	\$51,503.20						Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	E350	Microbird	G5	\$51,150.47		\$69,464.40				Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	Transit	Microbird	T Series	\$51,423.13	\$56,572.37					Not Available	16%
WNY Bus Parts / Factory Direct Bus Sales	Chevrolet	Express	Collins Bus	DH400	\$51,311.69						\$1,367.65	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	E350	Collins Bus	DH400F	\$50,892.95						\$1,367.65	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	Transit	Collins Bus	TH500	\$52,625.23	\$57,577.55					Not Available	1%

Lot A (Item 4): Type A-2, DRW, Cutaway, 4 Rows, Minimum 24 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Don Brown Bus Sales	Chevrolet	Express	Starcraft	Quest	\$49,045.98				\$67,310.14		\$703.30	20%
Don Brown Bus Sales	Ford	E350	Starcraft	Quest	\$49,187.72				\$68,533.88		Not Available	20%
Leonard Bus Sales	Chevrolet	Express	Trans Tech	SST	\$53,628.25						\$662.18	5%
Leonard Bus Sales	Ford	E350	Trans Tech	SST	\$55,120.33						Not Available	5%
Matthews Buses / Nesco Bus and Truck Sales	Chevrolet	Express	Thomas	Minotour	\$49,340.28						\$2,829.43	20%
New York Bus Sales / JP Bus & Truck Repair	Chevrolet	Express	Microbird	G5	\$52,082.07						Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	E450	Microbird	G5	\$54,643.16		\$70,029.20				Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	Transit	Microbird	T Series		\$58,057.96					Not Available	16%
WNY Bus Parts / Factory Direct Bus Sales	Chevrolet	Express	Collins Bus	DH400	\$51,841.87						\$1,367.65	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	E350	Collins Bus	DH416	\$53,342.60						\$1,367.65	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	E450	Collins Bus	DH500						\$292,231.60	Not Available	1%

40524-23000 School Buses: Award Summary

Lot A (Item 5): Type A-2, DRW, Cutaway, 5 Rows, Minimum 30 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Don Brown Bus Sales	Chevrolet	Express	Starcraft	Quest	\$51,335.49				\$69,599.65		\$703.30	20%
Don Brown Bus Sales	Ford	E450	Starcraft	Quest	\$52,097.22				\$70,361.38		Not Available	20%
Leonard Bus Sales	Chevrolet	Express	Trans Tech	SST	\$55,664.57						\$281.32	5%
Leonard Bus Sales	Ford	E450	Trans Tech	SST	\$57,536.43						Not Available	5%
Matthews Buses / Nesco Bus and Truck Sales	Chevrolet	Express	Thomas	Minotour	\$51,483.72						Not Available	20%
Matthews Buses / Nesco Bus and Truck Sales	Ford	E450	Thomas	Minotour	\$53,487.59						Not Available	20%
New York Bus Sales / JP Bus & Truck Repair	Chevrolet	Express	Microbird	G5	\$53,197.61						Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	E450	Microbird	G5	\$55,144.13		\$70,530.17				Not Available	16%
New York Bus Sales / JP Bus & Truck Repair	Ford	E450	Microbird	G5						\$229,655.32	Not Available	16%
WNY Bus Parts / Factory Direct Bus Sales	Chevrolet	Express	Collins Bus	DH500	\$52,975.80		\$71,665.19				\$935.93	1%
WNY Bus Parts / Factory Direct Bus Sales	Ford	E450	Collins Bus	DH500F	\$54,998.06			\$82,896.35			\$935.93	1%

Lot B

There is no Lot B (i.e., Type B School Buses) included in this Award

Lot C (Item 1): Type C, 28 Pupil Conventional Front-Engine Bus, Minimum 28 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	CE	IC Bus	CE	\$97,161.56	\$101,275.20					N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Freightliner	B2	Thomas	C2	\$98,656.76	\$101,902.76					N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	BBCV	Blue Bird	Vision	\$92,832.35	\$100,406.35	\$105,816.35	\$132,866.35			N/A	22%

Lot C (Item 2): Type C, 46 Pupil Conventional Front-Engine Bus, Minimum 46 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	CE	IC Bus	CE	\$100,699.63	\$104,845.80					N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Freightliner	B2	Thomas	C2	\$101,701.51	\$104,947.51	\$114,904.07	\$135,320.33			N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	BBCV	Blue Bird	Vision	\$95,851.13	\$103,425.13	\$108,835.13	\$135,885.13			N/A	22%

40524-23000 School Buses: Award Summary

Lot C (Item 3): Type C, 58 Pupil Conventional Front-Engine Bus, Minimum 58 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	CE	IC Bus	CE	\$102,307.84	\$106,468.80					N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Freightliner	B2	Thomas	C2	\$104,786.29	\$108,032.29	\$116,229.52	\$139,091.10			N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	BBCV	Blue Bird	BBCV	\$96,761.10	\$104,335.10	\$109,745.10	\$136,795.10			N/A	22%

Lot C (Item 4): Type C, 64 Pupil Conventional Front-Engine Bus, Minimum 64 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	CE	IC Bus	CE	\$103,379.98	\$107,550.80	\$118,219.32				N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Freightliner	B2	Thomas	C2	\$105,193.12	\$108,439.12	\$116,712.09	\$139,549.87			N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	BBCV	Blue Bird	Vision	\$98,168.78	\$105,742.78	\$111,152.78	\$138,202.78			N/A	22%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	BBCV	Blue Bird	Vision						\$345,764.79	\$1,996.90	22%

40524-23000 School Buses: Award Summary

Lot D (Item 1): Type D, 53 Pupil Forward Control Transit Style Bus, Minimum 53 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Matthews Buses / Nesco Bus and Truck Sales	Thomas	CHS8	Thomas	EFX		\$113,677.08					N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3FE	Blue Bird	All American		\$114,631.41					N/A	22%

Lot D (Item 2): Type D, 65 Pupil Forward Control Transit Style Bus, Minimum 65 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Matthews Buses / Nesco Bus and Truck Sales	Thomas	CHS8	Thomas	EFX		\$115,623.60					N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3FE	Blue Bird	All American		\$116,856.00					N/A	22%

Lot D (Item 3): Type D, 77 Pupil Forward Control Transit Style Bus, Minimum 77 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Matthews Buses / Nesco Bus and Truck Sales	Thomas	CHS8	Thomas	EFX		\$118,828.49					N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3FE	Blue Bird	All American		\$119,794.71					N/A	22%

Lot D (Item 4): Type D, Type D, 65 Pupil Rear Engine (Pusher) Bus, Minimum 65 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	RE	IC Bus	RE		\$135,682.80					N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Thomas	CHSY	Thomas	HDX		\$125,879.88					N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3RE	Blue Bird	All American		\$121,674.15		\$160,626.15			N/A	22%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3RE	Blue Bird	All American						\$362,605.42	N/A	22%

40524-23000 School Buses: Award Summary

Lot D (Item 5): Type D, Type D, 72 Pupil Rear Engine (Pusher) Bus, Minimum 72 Pupils

Contractor Name	School Bus Awarded				Base Item NYS Contract Price						Add. Body Section NYS Contract Price	Add. Options NYS Discount
	Chassis Make	Chassis Model	Body Make	Body Model	Gasoline	Diesel	LPG	CNG	Hybrid	Electric		
Leonard Bus Sales / Truck King International	IC Bus	RE	IC Bus	RE		\$137,089.40					N/A	16%
Matthews Buses / Nesco Bus and Truck Sales	Thomas	CHSY	Thomas	HDX		\$126,197.99		\$170,452.87			N/A	20%
New York Bus Sales / JP Bus & Truck Repair	Blue Bird	T3RE	Blue Bird	All American		\$123,768.90		\$161,638.90			N/A	22%