

ATTACHMENT 1 – PRICING

HEAVY EQUIPMENT (STATEWIDE)

GROUP #: 40625

AWARD #: PGB-23345

CONTRACTOR: CNH INDUSTRIAL AMERICA LLC

NEW YORK STATE CONTRACT #: PC70887

MASTER CONTRACT HOLDER: SOURCEWELL

MASTER CONTRACT #: 011723-CNH

AS OF DATE: DECEMBER 1, 2025

WEBSITES TO VIEW MASTER CONTRACT PRICING:

[HTTPS://WWW.SOURCEWELL-MN.GOV/COOPERATIVE-PURCHASING/011723-CNH-1](https://www.sourcewell-mn.gov/cooperative-purchasing/011723-CNH-1)

[HTTPS://WWW.SOURCEWELL-MN.GOV/COOPERATIVE-PURCHASING/011723-CNH-2](https://www.sourcewell-mn.gov/cooperative-purchasing/011723-CNH-2)



Sourcewell - Construction Equipment Contract

Contract Number: 011723 - CNH

Contract Period: 04/04/2023 - 04/14/2027

Pricing Revised: 5/16/2025

Eligible Customers: All Sourcewell & Canoe members in United States & Canada

Members Include: Government
 Education (K-12 and higher)
 Non-profit agencies
 States that have adopted the contract (see below)

States that have Adopted Sourcewell as their term contract:

Nevada: 99SWC-NV24-20727
 New York PC69383
 Arkansas: 4600054250
 Washington: 19622

- Member list: <https://www.sourcewell-mn.gov/become-member/search>
- Contract details [Case Construction: Contract 011723-CNH | Sourcewell \(sourcewell-mn.gov\)](https://www.sourcewell-mn.gov/register)
- Need to Join? (USA) <https://www.sourcewell-mn.gov/register>
- Need to Join? (CA) [Members - Canoe Procurement Group of Canada](#)

CONTRACT DETAILS	
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup and local delivery. Also surcharge but this must be placed on a separate line item. These discounts not allowed with wholesale discount.
Multiple Unit Discount	Not applicable.
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items.
Trade-In	Allowed. The value is determined by the agency and the local dealer.
Rental or Lease	Contact your local Case CE dealer for lease options.
Payment	Contact your local Case CE dealer for payment options.
Surcharge	Orders may be subjected to a surcharge that will be communicated as a separate line item on the quote.



See www.casece.com for product information
SOURCEWELL/ CANOE PRICE LIST DISCOUNTS--Contract 011723 Valid until 04/14/2027
 Pricing Revised 05/20/2024

FOR USA & Canadian MARKET ONLY

PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
TRACTOR LOADER		
570N	Current Pricing	21%
TRACTOR LOADER BACKHOE		
575N EP	Current Pricing	27%
580SN	Current Pricing	28%
580SN WT	Current Pricing	28%
580SV	Current Pricing	28%
590SN	Current Pricing	28%
695SV	Current Pricing	28%
580EV	Current Pricing	30%
FORKLIFT		
586H	Current Pricing	20%
588H	Current Pricing	20%
CRAWLER DOZER		
650M	Current Pricing	21%
750M	Current Pricing	27%
850M	Current Pricing	27%
1150M	Current Pricing	27%
1650M	Current Pricing	27%
2050M	Current Pricing	23%
COMPACT DOZER LOADER		
DL550	Current Pricing	18%
COMPACT WHEEL LOADER		
21F	Current Pricing	18%
121F	Current Pricing	21%
221F	Current Pricing	21%
321F	Current Pricing	21%
421G	Current Pricing	21%
CL36EV	Current Pricing	21%
WHEEL LOADER		
521G	Current Pricing	28%
621G	Current Pricing	29%
651G	Current Pricing	29%
721G	Current Pricing	29%
821G	Current Pricing	29%
921G	Current Pricing	29%
1021G	Current Pricing	23%
1121G	Current Pricing	23%

Freight FOB North America plant or import distribution location
CASE CE dealer can add delivery freight and PDI costs.
Dealer quotes should only be valid 30 days to remain price protected
Can NOT combine this program with any other retail programs



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SOURCEWELL/ CANOE PRICE LIST DISCOUNTS--Contract 011723 Valid until 04/14/2027
Pricing Revised 05/20/2024

FOR USA & Canadian MARKET ONLY

PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
COMPACT TRACK LOADER		
TR270B	Current Pricing	22%
TR310B	Current Pricing	18%
TR340B	Current Pricing	18%
TV370B	Current Pricing	18%
TV450B	Current Pricing	18%
TV620B	Current Pricing	18%
COMPACT EXCAVATOR		
CX15EV	Current Pricing	17%
CX17C	Current Pricing	17%
CX26C	Current Pricing	17%
CX30C	Current Pricing	17%
CX37C	Current Pricing	17%
CX42D	Current Pricing	17%
CX50D	Current Pricing	17%
CX57C	Current Pricing	17%
CX60C	Current Pricing	17%
EXCAVATOR		
CX75C	Current Pricing	18%
CX80C	Current Pricing	18%
CX85E	Current Pricing	18%
CX90E	Current Pricing	18%
CX140E	Current Pricing	18%
CX145D	Current Pricing	18%
CX170E	Current Pricing	18%
CX220E	Current Pricing	18%
CX245D	Current Pricing	18%
CX260E	Current Pricing	18%
CX290D	Current Pricing	18%
CX300E	Current Pricing	18%
CX350D	Current Pricing	18%
CX365E	Current Pricing	18%
CX380E	Current Pricing	18%
CX490D	Current Pricing	18%
CX500D	Current Pricing	18%
CX750D	Current Pricing	18%
SKID STEER LOADER		
SR160	Current Pricing	16%
SR175	Current Pricing	18%
SV185	Current Pricing	18%
SR210	Current Pricing	18%
SR240	Current Pricing	18%
SR270	Current Pricing	18%
SV280	Current Pricing	19%
SV340	Current Pricing	22%

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CONSTRUCTION

See www.casece.com for product information

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PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
MOTOR GRADER		
836C 4WD / AWD	Current Pricing	21%
856C 4WD / AWD	Current Pricing	21%
836D 4WD / AWD	Current Pricing	21%
856D 4WD / AWD	Current Pricing	21%
COMPACTION		
DV23	Current Pricing	17%
DV26	Current Pricing	17%
DV36	Current Pricing	17%
DV45	Current Pricing	17%
DV209	Current Pricing	17%
DV210	Current Pricing	17%
SV207	Current Pricing	17%
SV211	Current Pricing	17%
SV213	Current Pricing	17%
SV215	Current Pricing	17%
SV217	Current Pricing	17%
PT240D	Current Pricing	17%
Mini Track Loaders (MTL)		
TL100	Current Pricing	21%
Small Articulated Loaders (SAL)		
SL12	Current Pricing	22%
SL12TR	Current Pricing	22%
SL15	Current Pricing	22%
SL22EV	Current Pricing	22%
SL23	Current Pricing	22%
SL27	Current Pricing	22%
SL27TR	Current Pricing	22%
SL35TR	Current Pricing	22%
SL50TR	Current Pricing	22%
Wheeled Excavators (WHEX)		
WX140	Current Pricing	25%
WX155	Current Pricing	25%
WX160	Current Pricing	25%
WX175	Current Pricing	25%
WX210	Current Pricing	25%
Parts		
CNH Parts	Current	LIST PRICE

Freight FOB North America plant or import distribution location

CASE CE dealer can add delivery freight and PDI costs.

Dealer quotes should only be valid 30 days to remain price protected

Can NOT combine this program with any other retail programs



Sourcewell - Construction Equipment Contract

Contract Number: 011723 - CNH
 Contract Period: 04/04/2023 - 04/14/2027
 Pricing Revised: 5/20/2024
Eligible Customers: All Sourcewell & Canoe members in United States & Canada

Members Include: Government
 Education (K-12 and higher)
 Non-profit agencies
 States that have adopted the contract (see below)

States that have Adopted Sourcewell as their term contract:
 Nevada: 99SWC-NV24-20727
 New York PC69383
 Delaware GSS23750-Equip_HD
 Arkansas: 4600054250
 Washington: 19622

Member list: <https://www.sourcewell-mn.gov/become-member/search>
 Contract details: [Case Construction: Contract 011723-CNH | Sourcewell \(sourcewell-mn.gov\)](https://www.sourcewell-mn.gov/contract/011723-CNH)
 Need to Join? (USA): <https://www.sourcewell-mn.gov/register>
 Need to Join? (CA): [Members - Canoe Procurement Group of Canada](#)

CONTRACT DETAILS	
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup and local delivery. Also surcharge but this must be placed on a separate line item. These discounts not allowed with wholesale discount.
Multiple Unit Discount	Not applicable.
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items.
Trade-In	Allowed. The value is determined by the agency and the local dealer.
Rental or Lease	Contact your local Case CE dealer for lease options.
Payment	Contact your local Case CE dealer for payment options.



See www.casece.com for product information

SOURCEWELL/ CANOE PRICE LIST DISCOUNTS--Contract 011723 Valid until 04/14/2027

Pricing Revised 05/20/2024

FOR USA & Canadian MARKET ONLY		
PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
TRACTOR LOADER		
570N	Current Pricing	21%
TRACTOR LOADER BACKHOE		
575N EP	Current Pricing	27%
580SN	Current Pricing	28%
580SN WT	Current Pricing	28%
580SV	Current Pricing	28%
590SN	Current Pricing	28%
695SV	Current Pricing	28%
580EV	Current Pricing	30%
FORKLIFT		
586H	Current Pricing	20%
588H	Current Pricing	20%
CRAWLER DOZER		
650M	Current Pricing	21%
750M	Current Pricing	27%
850M	Current Pricing	27%
1150M	Current Pricing	27%
1650M	Current Pricing	27%
2050M	Current Pricing	23%
COMPACT WHEEL LOADER		
21F	Current Pricing	18%
121F	Current Pricing	21%
221F	Current Pricing	21%
321F	Current Pricing	21%
WHEEL LOADER		
521G	Current Pricing	28%
621G	Current Pricing	29%
651G	Current Pricing	29%
721G	Current Pricing	29%
821G	Current Pricing	29%
921G	Current Pricing	29%
1021G	Current Pricing	23%
1121G	Current Pricing	23%

Freight FOB North America plant or import distribution location

CASE CE dealer can add delivery freight and PDI costs.



See www.casece.com for product information

SOURCEWELL/ CANOE PRICE LIST DISCOUNTS--Contract 011723 Valid until 04/14/2027

Pricing Revised 05/20/2024

FOR USA & Canadian MARKET ONLY		
PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
COMPACT TRACK LOADER		
TR270	Current Pricing	22%
TR310	Current Pricing	18%
TR340	Current Pricing	18%
TV370	Current Pricing	18%
TV450	Current Pricing	18%
TV620	Current Pricing	18%
COMPACT EXCAVATOR		
CX15EV	Current Pricing	17%
CX17C	Current Pricing	17%
CX26C	Current Pricing	17%
CX30C	Current Pricing	17%
CX37C	Current Pricing	17%
CX42D	Current Pricing	17%
CX50D	Current Pricing	17%
CX57C	Current Pricing	17%
CX60C	Current Pricing	17%
EXCAVATOR		
CX75C	Current Pricing	18%
CX80C	Current Pricing	18%
CX140E	Current Pricing	18%
CX145D	Current Pricing	18%
CX170E	Current Pricing	18%
CX220E	Current Pricing	18%
CX245D	Current Pricing	18%
CX260E	Current Pricing	18%
CX290D	Current Pricing	18%
CX300E	Current Pricing	18%
CX350D	Current Pricing	18%
CX365E	Current Pricing	18%
CX490D	Current Pricing	18%
CX500D	Current Pricing	18%
CX750D	Current Pricing	18%
SKID STEER LOADER		
SR160	Current Pricing	16%
SR175	Current Pricing	18%
SV185	Current Pricing	18%
SR210	Current Pricing	18%
SR240	Current Pricing	18%
SR270	Current Pricing	18%
SV280	Current Pricing	19%
SV340	Current Pricing	22%

Freight FOB North America plant or import distribution location

CASE CE dealer can add delivery freight and PDI costs.



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SOURCEWELL/ CANOE PRICE LIST DISCOUNTS--Contract 011723 Valid until 04/14/2027

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FOR USA & Canadian MARKET ONLY

PRODUCT / MODEL	PRICE LIST	SOURCEWELL & CANOE MEMBER DISCOUNT OFF LIST PRICE
Motor Grader		
836C 4WD / AWD	Current Pricing	21%
856C 4WD / AWD	Current Pricing	21%
Compaction		
DV23	Current Pricing	17%
DV26	Current Pricing	17%
DV36	Current Pricing	17%
DV45	Current Pricing	17%
DV209	Current Pricing	17%
DV210	Current Pricing	17%
SV207	Current Pricing	17%
SV211	Current Pricing	17%
SV213	Current Pricing	17%
SV215	Current Pricing	17%
SV217	Current Pricing	17%
PT240D	Current Pricing	17%
Mini Track Loaders (MTL)		
TL100	Current Pricing	21%
Small Articulated Loaders (SAL)		
SL12	Current Pricing	22%
SL12TR	Current Pricing	22%
SL15	Current Pricing	22%
SL22EV	Current Pricing	22%
SL23	Current Pricing	22%
SL27	Current Pricing	22%
SL27TR	Current Pricing	22%
SL35TR	Current Pricing	22%
SL50TR	Current Pricing	22%
Wheeled Excavators (WHEX)		
WX140	Current Pricing	25%
WX155	Current Pricing	25%
WX160	Current Pricing	25%
WX175	Current Pricing	25%
WX210	Current Pricing	25%
CNH Parts	Current	LIST PRICE

Freight FOB North America plant or import distribution location

CASE CE dealer can add delivery freight and PDI costs.



Sourcewell - Construction Equipment Contract

Contract Number: 11723-CNH-2

Contract Period: April 4, 2023 thru April 14, 2027 may extend for 1 additional year

Eligible Customers: All Sourcewell members in United States

Members Include: Government
Education (K-12 and higher)
Non-profit agencies

States that have Adopted Sourcewell as their term contract:

	<u>Member #</u>
New York PC6265	4652
Ohio State Contract 800924	956
Delaware GSS15750-Equip_HD	38542


Member list: https://sourcewell-mn.gov/contact/member_resources

Need to Join? <https://sourcewell-mn.gov/>

CONTRACT DETAILS	
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup and local delivery. Also surcharge but this must be placed on a separate line item. These discounts not allowed with wholesale discount. Can be used with Order Writing.
Lease/Demo Units	Dealers can offer Sourcewell members rental and demo equipment that has not been retailed <i>and comes with full warranty (less than 250 hrs) or pro-rated warranty if unit has over 250 hours.</i> The customer will receive the member discount and demo/lease discounts based on Rent for sale program rates less any service or clean up fees dealer would have incurred.
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items.
Trade-In	Allowed. The value is determined by the agency and the local dealer.
Payment	Contact your local dealer for payment options. New Holland accepts checks and Electronic Fund Transfers (pre-arrangements required for EFT).



Sourcewell - Construction Equipment Contract

New Effective Date 2/21/2024			PRICING	
Construction Equipment/Ranges	Product Series	Discount off MSRP	Pricing Effective	
Skid Steer Loader	L316 & L320V, L328, L334	35%	Current List Price	
Compact Track Loader	C314, C327, C332, C337, C345, C362	32%	Current List Price	
Tractor Loader Backhoe	B75D, B95D, B110D	35%	Current List Price	
Tractor Loader	U80D	32%	Current List Price	
Compact Wheel Loader	W50C, W80C	32%	Current List Price	
Forklift	F50C	32%	Current List Price	
Mini Track Loader	C314	35%	Current List Price	
Small Articulating Loaders	ML12 ML12T ML15 ML22X ML23	35%	Current List Price	
CRAWLER EXCAVATOR - MINI	E17C & E26C, E30C, E37C, E57C, E60C	32%	Current List Price	