

ATTACHMENT 1 – PRICING

HEAVY EQUIPMENT (STATEWIDE)

GROUP #: 40625

AWARD #: PGB-23345

CONTRACTOR: CNH INDUSTRIAL AMERICA LLC

NEW YORK STATE CONTRACT #: PC70987

MASTER CONTRACT HOLDER: SOURCEWELL

MASTER CONTRACT #: 082923-CNH

AS OF DATE: APRIL 15, 2026

WEBSITE TO VIEW MASTER CONTRACT PRICING:

[HTTPS://WWW.SOURCEWELL-MN.GOV/COOPERATIVE-PURCHASING/082923-CNH-1](https://www.sourcewell-mn.gov/cooperative-purchasing/082923-CNH-1)

[HTTPS://WWW.SOURCEWELL-MN.GOV/COOPERATIVE-PURCHASING/082923-CNH-2](https://www.sourcewell-mn.gov/cooperative-purchasing/082923-CNH-2)



Sourcewell - Agricultural Equipment Contract

Contract Number: 082923 CNH -1
Contract Period: 11-13-23 thru 10-11-27



Eligible Customers: All Sourcewell members in United States

Members Include: Government
Education (K-12 and higher)
Non-profit agencies
States that have adopted the contract (see below)

States that have Adopted Sourcewell as their term contract:	Member #
New York	4652

Member list: https://sourcewell-mn.gov/contact/member_resources

Need to Join? <https://sourcewell-mn.gov/>

CONTRACT DETAILS	
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup & local delivery.
Lease/Demo Units	Dealers can offer sourcewell members rental and demo equipment that has not been retailed and comes with full warranty (less than 250 hrs) or pro-rated warranty if unit has over 250 hours. The customer will receive the member discount and demo/lease discounts based on rent for sale program rates less any service or clean up fees dealer would have incurred.
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items.
Trade-In	Allowed. The value is determined by the agency and the local dealer.
Payment	Contact your local dealer for payment options.



Sourcewell - Agricultural Equipment Contract

Agricultural Equipment/Ranges	Product Series	Discount off MSRP	List Price Effective
Compact Tractors			
FARMALL COMPACT MODELS A, B & C, ALL		18%	Current
Utility Tractors			
Farmall A 50-70HP	Farmall 50A/60A/70A	18%	Current
Farmall A 55-115HP	Farmall 55A/65A/75A/95A/105A/115A	21%	Current
Farmall C / Farmall U / Vestrum		21%	Current
Farmall N, V, CL		21%	Current
Ag Tractors			
Farmall 100A	Farmall 110A, 120A, 130A, 140A	21%	Current
Maxxum		28%	Current
Puma / Optum		28%	Current
Magnum		33%	Current
Steiger		28%	Current
Loaders & Implements			
Compact Loaders	Compact Loaders	20%	Current
Loaders – Premium and Value Series		20%	Current
Backhoes, Front Mounted Blades, Mowers, Post Hole Diggers, Rotary Broom, Rotary Cutters, Snow Blowers, Work EZ	Implements	20%	Current
Hay & Forage			
SP Windrower Heads, SP Windrowers, Small Square Balers, Round Balers, Large Square Balers, Disc Mower Conditioners	Major Hay	25%	Current
Bale Throwers, Disc Mowers, Forage Blower, Mergers, PT Forage Harvesters, PT Forage Harvester Heads, Rakes, Sickle Mower-Conditioners	Minor Hay	25%	Current
Combines & Heads			
Combines		25%	Current
Combine Heads		25%	Current
Planting, Seeding and Tillage			
Planters		25%	Current
Carts, Disk Drills, Hoe Drills		25%	Current
Tillage Equipment		25%	Current
Application Equipment			
Patriot Sprayer Trident Chassis and Liquid Applicator Miller Nitro	Self-Propelled Sprayers	21%	Current
Pull Type Fertilizer Applicators		25%	Current



Sourcewell (NJPA) - Agricultural Equipment Contract

Contract Number:	082923 CNH -2	
Contract Period:	11-13-23 thru 10-11-27	
Eligible Customers:	All Sourcewell members in United States	
Members Include:	Government Education (K-12 and higher) Non-profit agencies and States that have adopted the contract (see below)	
Adoptions:	States that have Adopted Sourcewell as their term contract:	Member #
	New York	4652
Member list:	https://www.sourcewell-mn.gov/lookup	
Need to Join?	https://www.sourcewell-mn.gov/register	

CONTRACT DETAILS	
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup and local delivery and surcharge but placed on a separate line. Discounts not allowed with wholesale discount but can be used with Order Writing.
Lease/Demo Units	Dealers can offer Sourcewell members rental and demo equipment that has not been retailed <i>and comes with full warranty (less than 250 hrs) or pro-rated warranty if unit has over 250 hours.</i> The customer will receive the member discount and demo/lease discounts based on Rent for sale program rates less any service or clean up fees dealer would have incurred.
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items. Discounts do not apply to these items.
Trade-In	Allowed. The value is determined by the agency and the local dealer.
Payment	Contact your local dealer for payment options. New Holland accepts checks and Electronic Fund Transfers (pre-arrangements required for EFT).
Quoting Process:	<p>If Customer requests to purchase on contract, dealer MUST settle using contract Authorization number (Opportunity) to avoid being charged back. Any questions regarding process, contact aggovtfleetdept@cnhind.com.</p> <ol style="list-style-type: none"> 1) Prepare the quote to the customer and include the following: <ol style="list-style-type: none"> a) Show List price. b) Show Sourcewell contract Discount off LIST c) Less additional dealer discount (if applicable) d) Less trade in allowance (if applicable) e) Include dealer installed options as separate line items. f) Include Factory Freight, delivery and set up as separate line items. g) make sure Sourcewell member number & contract # are on quote. h) Request an Authorization ("Opportunity") number from DSS or via Journey Center on the Dealer Portal.



Sourcewell (NJPA) - Agricultural Equipment Contract

Contract Number:	082923 CNH -2
Contract Period:	11-13-23 thru 10-11-27

Change effective			
Agricultural Equipment/Ranges	Product Series	Discount off MSRP	List Price Effective
Compact Tractors			
Boomer 35-55HP	Compact Boomers	18%	Current
Workmaster 25-40 HP, Workmaster 25S	Compact WORKMASTER™	18%	Current
Utility Tractors			
Workmaster 50-70HP	Utility WORKMASTER™ 50, 60, 70	18%	Current
Workmaster 55-75HP, Workmaster 95-120HP	Utility WORKMASTER™ 55, 65, 75, 95, 105, 120	21%	Current
Powerstar 75-120HP	Powerstar Light & Medium	21%	Current
Specialty T3F, Specialty T4F	Specialty Fruit Tractors	21%	Current
Specialty T4V	Specialty Vineyard Tractors	21%	Current
T5	T5 Series	21%	Current
Ag Tractors			
TS6	TS6 Series Tractors	21%	Current
T6	T6 Series Tractors	28%	Current
T6 Methane	T6 Methane	22%	Current
T7	T7 Series Tractors	28%	Current
T8	T8 Series Tractors	33%	Current
T9	T9 Series Tractors	28%	Current
Telehandlers			
Telescopic Handler	TH7.42 & TH9.35	20%	Current
Loaders & Implements			
Compact Loaders	Compact Loaders	20%	Current
600 Series, 800 Series	TL Series Loaders	20%	Current
800LA/900LA Series	LA Series Loaders	20%	Current
Backhoes, Front Mounted Blades, Mowers, Post Hole Diggers, Rotary Broom, Rotary Cutters, Snow Blowers, Work EZ	Implements	20%	Current
Hay & Mowing Equip			
SP Windrower Heads, SP Windrowers, Small Square Balers, Round Balers, Large Square Balers, Disc Mower Conditioners, Mergers	Major Hay	25%	Current

Bale Throwers, Bale Wagons, Disc Mowers, Forage Blower, Mergers, PT Forage Harvesters, PT Forage Harvester Heads, Rakes, Sickle Mower-Conditioners, Spreaders, Tedders	Supporting Hay	25%	Current
Forage Equipment			
SP Forage Harvesters, SP Forage Headers	Self-Propelled	25%	Current
Combines & Heads			
Combines	Combines	25%	Current
Combine Heads	Combine Heads	25%	Current
Seeding/Tillage			
Carts, Disk Drills, Hoe Drills, Seeding, Tillage	Seeding	25%	Current
Sprayers			
Application Equipment, Front Boom Guardian SP Sprayer, Rear Boom Combo Guardian Sprayers, Rear Boom Guardian SP Sprayers	Sprayers	21%	Current
Major Hay - Roll-Belt™ Round Balers, Combi Bale Wrapper, RF Series Fixed Chamber Round Balers, Discbine® Disc Mower-Conditioners, Speedrower® Self-Propelled Windrowers, MegaCutter™ Mounted Disc Mowers and Disc Mower-Conditioners, Small Square Balers, and Large Square Balers, Windrower Duramergers			
Supporting Haytools - Disc Mowers, Haybine® Sickle Mower-Conditioners, Tedders, Rakes, SP Bale Wagons, Bale Throwers, Manure Spreaders, PT Forage Harvesters and Heads, Crop Choppers and Forage Blowers			

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Change Effective			
Construction Equipment/Ranges	Product Series	Discount off MSRP	List Price Effective
Skid Steer Loaders			
SKID STEER LOADER	L316, L320V, L328, L334	35%	Current
Compact Track Loaders			
COMPACT TRACK LOADER	C327, C332, C337, C345, C362	32%	Current